



Maryland is OPEN FOR BUSINESS

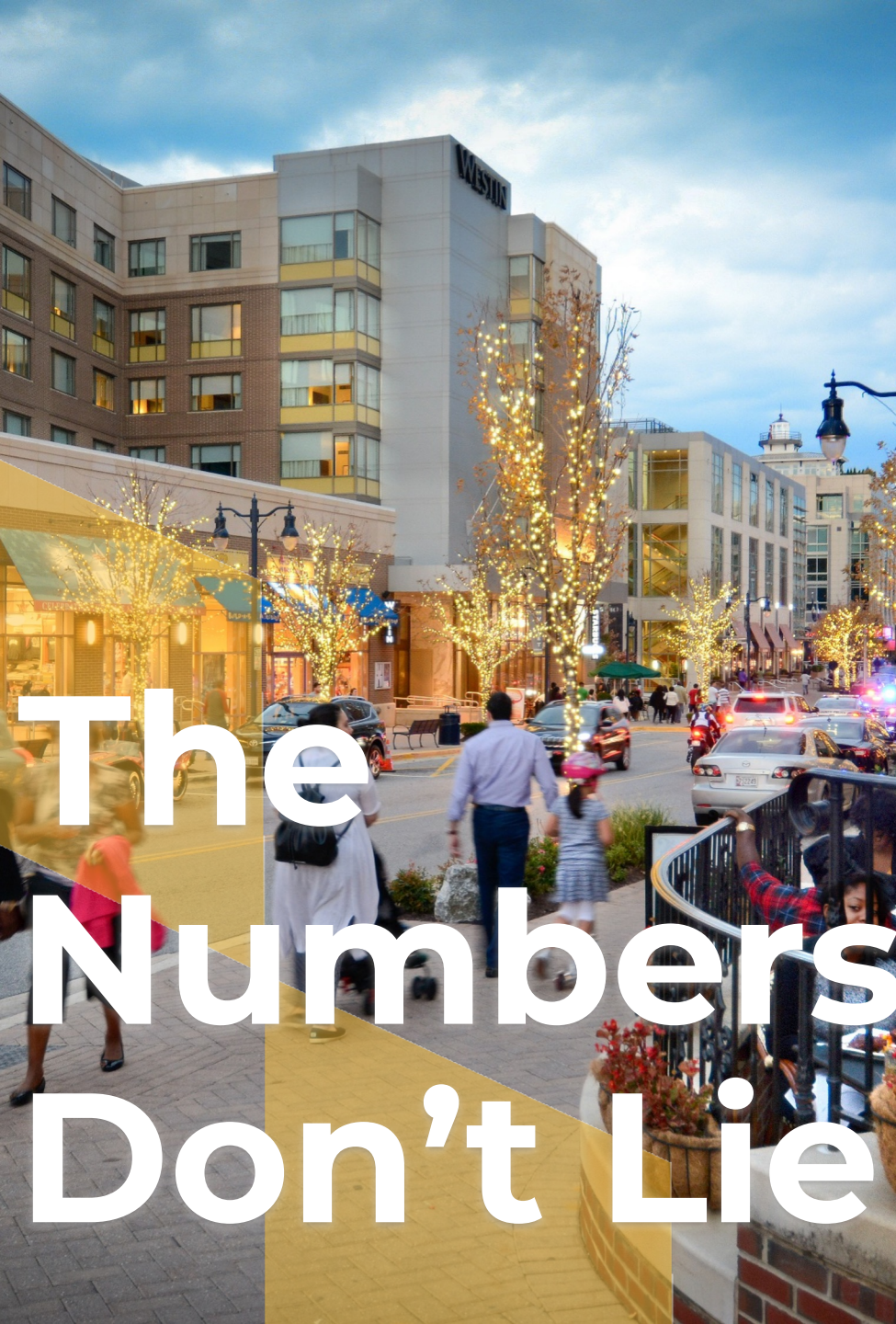
February 2022

Department of Commerce

Why Maryland?



- Skilled workforce
- World-class education
- Innovative business leaders
- Top ranking R&D hub
- Central, connected location
- Focus on infrastructure
- Top government credit rating
- Attainable high quality of life
- Incredible diversity



The Numbers Don't Lie

\$86,738

MEDIAN HOUSEHOLD INCOME — the highest in the nation

6M
POPULATION

\$12.7B

in exports (2020)

TOP AAA
bond rating from all 3 major rating agencies

\$16.9B
in federal R&D obligations
highest in the nation, per capita

#3
% of Inc. 5,000 companies

Top 10
Rising cities for startups
(Baltimore)

Innovation Lives Here

A man with a beard and glasses, wearing a blue lab coat and gloves, is focused on examining a small, glowing green object under a microscope. The setting is a laboratory or research facility, with various pieces of equipment and a computer monitor visible in the background. The image is overlaid with a semi-transparent yellow and red graphic on the right side.

Innovation Champion

Ranked by Consumer Technology Association in 2020 with “A” Ratings in advanced degrees, tech workforce, self-driving vehicles, and drones.

Top Life Sciences Cluster

Ranked 4th among U.S. life sciences clusters in the US.

Thriving Entrepreneur Ecosystem

50+ incubators, research parks & co-working facilities.

Leading Tech Universities

Johns Hopkins University, University of Maryland, UMBC

Ideal Location for Tech

Access to 4 global airports and federal research agencies such as NIH, NIST, NSA, NIST and FDA.

Skilled Workforce

#1 Technology & science workforce

#1 STEM concentration

#2 Professional & technical workers

#5 Technology talent pipeline



World-Class Education



#2 Concentration of doctoral scientists and engineers

#2 % of population with graduate degree or higher

#4 % of population with bachelor's degree or higher

#6 High school AP exam scores

50+ Colleges and universities

#6 Best school system among the states

Thriving Industries

IT & Cybersecurity

US Cyber Command, NSA, 116,000 workers

Aerospace & Defense

15 of top 20 aerospace companies, UAS, satellites

Logistics & Distribution

Strategic mid-Atlantic location

Life Sciences

2,700 companies, NIH, FDA, Johns Hopkins

Advanced Manufacturing

4,000 manufacturing companies

Financial & Professional Services

T. Rowe Price, Morgan Stanley

Military & Federal

20 military installations, 60+ federal agencies



In Good Company



T.RowePrice



NORTHROP GRUMMAN



Morgan Stanley



Connected To It All

4 International Airports

BWI, Reagan, Dulles, PHL

Major Highways

Interstates include 95, 81, 83, 70 and 68

2 Class I Rail Lines

CSX, Norfolk Southern

ACELA Express

Baltimore to NYC in 2 hours

Port of Baltimore

Super Neopanamax cranes; closest to Midwest





- Next door to Washington, D.C.
- Baltimore named #2 city for Connectivity
- Within an overnight drive to 1/3 of the U.S. population and industrial base

Strategic Location

Development Opportunities

- Tradepoint Atlantic
- Harbor Point
- Downtown Columbia
- Port Covington
- Principio Business Park
- Eastgate
- Vista Business Park
- Stadium Square





A Tech Hub You Can Afford

Cost of Living Index U.S. Metropolitan Areas 2020

(avg. for all urban areas = 100.0)

Baltimore, MD	109.6
Philadelphia, PA	111.7
Chicago, IL	123.9
Bergen-Passaic, NJ	124.8
Alexandria, VA	139.2
San Diego, CA	142.9
Bethesda-Gaithersburg-Frederick MD	144.8
Boston, MA	150.0
Seattle, WA	156.8
Washington, DC	159.8
San Francisco, CA	194.0
New York (Manhattan), NY	244.7

Source: C2ER Cost of Living Index, 2020 Annual Average Data

Your Best Life Starts Here

Maryland Has it All

Beaches, Mountains, Forests, Farms, Cities and Small Towns

Outdoor Exploration

50 state parks and 18 National parks

World-class Sailing Hub

Historic Annapolis capital

Best Places to Live

#1 Safest city in U.S. (Columbia)

#5 Best place to raise a family in U.S. (Columbia)

Pro Sports

Orioles, Ravens, Washington Commanders, Preakness Stakes



All Are Welcome

Diversity Statewide

Ranked #7 in diversity among states

Top Cities for Diversity

4 Maryland cities in the top 10 for diversity nationally

Best City for Women in Tech

Baltimore ranked 1st for women in technology based jobs

Global Ownership

900+ foreign-owned companies.



It's Easy!



- Customized market research
- Identify investment opportunities
- Introductions to potential partners
- Site visits and organization
- Information on Maryland's business, governance, and regulatory framework
- Funding programs
- Workforce training
- Soft landing program

Shape Your Future In One Move

Let's Talk Business

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