



**NAVIGATE KUALA LUMPUR**

# JAPAN PAVILION

PARTICIPATING COMPANY LIST



## PARTICIPATING COMPANY

**AIS MARITIME SOLUTION SINGAPORE PTE. LTD.**

**ALPS ELECTRIC(MALAYSIA) SDN.BHD.**

**Artisan Inc.**

**AZIA MARKETING MAKAYSIA SDN BHD**

**Cloud Technologies Inc.**

**Crossfinity Digital Asia Sdn. Bhd.**

**DIVERTA ASIA SDN.BHD.**

**Finatext**

**FreakOut Malaysia Sdn. Bhd.**

**Future Spirits Malaysia Sdn Bhd**

**GMO TECH, Inc.**

**HUUBAP PTE. LTD.**

**Interspace Co.,Ltd**

**JTEC CORPORATION**

**Lockon co., Ltd**

**OPUSIN sdn bhd**

**Plus Alpha Consulting Co.,Ltd.**

**TK International Sdn Bhd**

**V-cube Malaysia Sdn. Bhd.**

**VELTRA Malaysia Sdn. Bhd.**

Sorted in alphabetical order

Category : **Application Provider** **Software Provider** **System Integration**



## AIS MARITIME SOLUTION SINGAPORE PTE. LTD.

Cloud HR system "Smart Kinta" consisting of TMS, Payroll, Leave & Claim module receives high evaluations especially from F&B and Retail business owners. Maritime ERP solution "TRANS-Series" is composed of Accounting, Financial projection, Voyage Management & B/L Management system. Visit [aismaritime.com](http://aismaritime.com) for finding optimum HR/Maritime solution.

### HR ERP Solution

**Smart Kinta**

Providing system to  
optimize HR work

- Time Attendance
- Leave
- Claim
- Payroll
- ...and more



### Maritime ERP Solution

**TRANS-Series**

Accounting System

**TRANS-Account**

Financial Projection System

**TRANS-Owner**

Voyage Management System

**TRANS-Operator**

B/L Management System

**TRANS-Liner**

We are here for

**Partner Recruiting**

## AIS MARITIME SOLUTION SINGAPORE PTE. LTD.

143 Cecil Street, #03-01 GB Building,  
Singapore 069542

URL: [www.aismaritime.com](http://www.aismaritime.com)

Contact: Tetsushi Kitano/Yoshihiro Hagihara

Phone: +65-6220-0735

Email: [aismss@aismaritime.com](mailto:aismss@aismaritime.com)

Category : **Electronic Device Manufacturer**

# ALPS®

## ALPS Electric (Malaysia) Sdn Bhd

### Human – Machine Interfaces

Enabling interface that responds to the human touch with attentive care.

### Sensors

Sensing the moments of warmth, excitement, comfort and more with you.

### Connectivity

There to watch over your safety unseen, even when you' re apart from your loved ones.

<http://www.alps.com/products/e/set/index.html>

**センサネットワークから通信インフラ、クラウドサーバまで IoTを支えるアルプス製品**  
Alps products supporting IoT in sensor networks through to communication infrastructure and cloud servers



We are here for

**Product Demonstration**

**Technology Introduction**

### ALPS Electric (Malaysia) Sdn Bhd

P.T. 10643, Nilai Industrial Estate,  
71800 Nilai, Negeri Sembilan Darul  
Khusus, Malaysia

URL: <http://www.alps.com>

Contact: Ilzam Ismail

Phone: +60-6-7991515

Email: [ilzam.ismail@my.alps.com](mailto:ilzam.ismail@my.alps.com)

Category : **Software Development**

**Information Service**

# Artisan

## Artisan Inc.

Product : **Easybox**

Easybox is an integrated front-end application package that runs on Microsoft Office 365.

It promote utilization of information assets of small and medium enterprises.

URL1 : <http://artisan.jp.net/products/easybox/> (JP Only)

URL2 : <https://easy-box.r-cms.jp/>

**Cloud & Mobile Friendly**  
Easy access everywhere and  
share information



**Graphical Dashboard**  
Visualize dairy performance  
on graphical dashboard

**Assist Sale & Marketing  
Activities**  
System supports your sales  
force

**Document management**  
Strengthen company-wide  
capabilities with sharing all of  
information

We are here for

**Product Introduction**

**Product Demonstration**

### Artisan Inc.

September 2F, 423  
Tsukazan, Haeburu-cho,  
Okinawa-ken, Japan

URL: <http://artisan.jp.net/>

Contact: TOMOAKI HIGA

Phone: +81 98-851-7471

Email: [okinawa@artisan.jp.net](mailto:okinawa@artisan.jp.net)

Category : **Application Service Provider** **Digital Marketing** **BPO System**



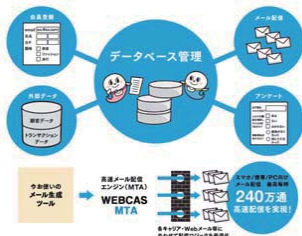
## AZIA MARKETING MALAYSIA SDN.BHD.

We are developer of email marketing software, WEBCAS.

WEBCAS is the Japanese number one share email marketing system. Because of Bank Negara guideline, all personal information must be in Malaysia, so the sending system must be in Malaysia. WEBCAS is partially system of BPO company, which serve local Bank, insurance, Credit company who has over few billion personal data, and send e-statement.

### WEBCAS email marketeing system

WEBCAS email offers email marketing solutions; internet marketing solutions; campaigns; WEBCAS marketing ASP a service included mail delivery and survey and mail center that request an internet connection for enterprise and their clients; email newsletter design, and Web design and hosting services.



We are here for

**Partner Recruiting**

**Product Demonstration**

### AZIA MARKETING MALAYSIA SDN.BHD.

B3-1-13A BlockB, Solaris Dutamas,  
No.1, Jalan Dutamas 1, KL,  
50480 Malaysia

URL: <http://www.azia.com.my/>  
Contact: Fiona Tsubono  
Phone: +60 0104299012  
Email: [fiona@azia.com.my](mailto:fiona@azia.com.my)

Category : **Cloud Service Solution Provider**



## Cloud Technologies Inc.

Providing IT service related cloud system such as;

- System Integration and Operation using AWS
- Cloud Migration Service
- Cloud System Operational Support
- Remote Monitoring Service
- Cloud Security Support
- Office IT System Support
- BCP (Business continuity planning)
- DR(Disaster Recovery) Solution



We are here for

**Partner Recruiting**

Finding business partners, networking.

**Market Research**

To know the SEA market trends.

### Cloud Technologies Inc.

Level 28, The Gardens South Tower,  
Mid Valley City, Lingkaran Syed Putra,  
59200 Kuala Lumpur, Malaysia

URL: <https://www.cloud-tech.co.jp/>  
Contact: Masanobu Maeda  
Phone: +60-(3)-2298-7114  
Email: [maeda@cloud-tech.co.jp](mailto:maeda@cloud-tech.co.jp)

Category : Digital Marketing



## Crossfinity Digital Asia

<Digital Marketing>

Performance Marketing (Search Ad, SEO, DSP, Affiliate, CRO etc)

Brand Marketing (Social, Influencer, Display, Mobile, Video Ad etc)

Marketing Platform (seoClarity)



We are here for

**Partner Recruiting**

**Information Exchange**

Let's talk about Digital marketing!

### Crossfinity Digital Asia

B-20-3A Northpoint Office, Mid Valley City,  
No.1 Medan Syed Putra Utara  
Kuala Lumpur 59200 Malaysia

URL: <http://www.crossfinitydigital.asia/>

Contact: Hayato Nakata

Phone: +603 2724 0828

Email: [hayato.nakata@crossfinitydigital.asia](mailto:hayato.nakata@crossfinitydigital.asia)

Category : Website Construction



## Diverta Asia SDN.BHD.

RCMS is a content management system (CMS) designed based on the concept that "over 90% of websites all over the world can be systematized".



WEB site construction platform to respond to every request



Corporate Site



Multi-Language



Intra



Membership



Community



E-Commerce

### INTUITIVE FEATURES

It is free, easy, reliable and flexible



Get Online in Seconds



Mobile Friendly



Multiple Languages



3,000+ Clients



SEO Measurements



Endless Flexibility

+ MANY MORE ...

[www.diverta.asia](http://www.diverta.asia)

We are here for

**Partner Recruiting**

### Diverta Asia SDN.BHD.

Level 7, Oasis Wing, Brunfield Oasis Tower 3,  
No.2, Jalan PJU 1A/7A, Oasis Square,  
Oasis Damansara, Selangor Darul Ehsan,  
47301 Petaling Jaya Malaysia

URL: <http://www.diverta.asia>

Contact: Takashi Suzuki

Phone: +603-3267-3900

Category : **Fintech** **Mobile App Solutions** **Big Data Solutions**



## Finatext Malaysia Sdn Bhd

### Pipster

Crypto and FX trading mobile app made for millennials. Simplifying the professional trading experience into one beginner-friendly mobile app.

### Asukabu

Free educational mobile app made for beginners, who want to learn the basics of stock investment, within a community of learners that help one another.



We are here for

**Partner Recruiting**

**Showcase products**

### Finatext Malaysia Sdn Bhd

Murcutt, Level 28, Integra Tower,  
The Intermark, 348 Jalan Tun Razak,  
50400 Kuala Lumpur, Malaysia

URL: [finatext.com](http://finatext.com)  
Contact: Ruiz Asri  
Phone: +6017-3942115  
Email: [ruiz.asri@finatext.com](mailto:ruiz.asri@finatext.com)

Category : **Digital Marketing** **Content Marketing** **Ad Network**



## FreakOut (Malaysia) Sdn. Bhd.

FreakOut is a global ad-tech company headquartered in Tokyo, Japan, introducing Native In-feed Ads to the SEA market.

After our success penetrating our Mobile Native Ads Technology in Turkey, Thailand, and Indonesia in 2014, we're now aggressively tapping into in Malaysia, Singapore, Philippines, Vietnam, Hongkong, Taiwan, India, and Iran.



We are here for

**Partner Recruiting**

**Product Demonstration**

### FreakOut (Malaysia) Sdn. Bhd.

Menara CIMB, Suite 8-1 & 8-2, Level 8,  
No.1 Jalan Stesen Sentral 2, Kuala Lumpur  
Sentral, 50470, Kuala Lumpur, Malaysia

URL: <http://my.foutap.com/>  
Contact: Zurina Zaharin  
Phone: +603 2298 8310  
Email: [zurina@foutap.com](mailto:zurina@foutap.com)

Category : **Web/Email Hosting** **IT Infrastructure/IT Helpdesk Outsourcing**

**Website Development**



**Future Spirits  
Malaysia**

**Future Spirits Malaysia Sdn Bhd**

- Shared hosting server
- Dedicated hosting server
- Virtual Private Server (VPS)
- Cloud backup service
- Dedicated file-sharing service
- General IT solutions support (office network etc)

**Dedicated servers**

**FutureWeb Pro Malaysia series**

Fully managed exclusive servers usable in Malaysia  
We take care of the operation.



**Monthly charge: from RM1,300~**

**Shared servers**

**FutureWeb Malaysia series**

Recommended for those who wish to use e-mails and Web in Malaysia!



**Monthly charge: from RM200~**

We are here for

**Partner Recruiting**

New partnership acquisition

**Service introduction**

**Future Spirits Malaysia Sdn Bhd**

L-07-01, Level 7, Block L,  
Solaris Mont Kiara No.2,  
50480 Kuala Lumpur.

URL: <http://www.future-s.com.my>  
Contact: Ooi Ling Fan

Phone: +603-6200-0623 / +6016-329-5851  
Email: [o.lingfan@future-s.com.my](mailto:o.lingfan@future-s.com.my)

Category : **Internet Marketing**

**GMO TECH**

**GMO TECH, Inc.**

O2O: We provide a service called GMO AppCapsule, mobile app builder for store sales promotion that brings offline users to real store. We support promotion for both new and existing customers in various industries such as F&B, apparel, beauty-related shops, and leisure facilities.

Push Notification



Bring customers whenever you want

Coupon



Increase your shop lovers

Stamp Card



Enhance your customer's loyalty

**Affiliate:** Maximizing sales of ad and media owners through affiliate advertisement on web/app and ad-network.

We realize your high cost-effective promotion.

**SEM:** Consulting service leading to result through customer acquisition via website and smartphone based on our know-how and achievement of SEO. We provide a wide range of ad solutions including listing, display, DSP, and social ads.

<https://gmo.tech/business/>

We are here for

**Finding OEM/Sales Partner of AppCapsule**

**Seeking other business synergy**

**GMO TECH, Inc.**

Cerulean Tower, 26-1,  
Sakuragaoka-cho, Shibuya,  
Tokyo 150-8512 JAPAN

URL: <https://gmo.tech/>  
Contact: Kosuke Otsubo  
Phone: +81354896370

Email: [kosuke-otsubo@gmotech.jp](mailto:kosuke-otsubo@gmotech.jp)

Category : **HR Solution Provider**

Our Aim - To be a one stop HR solution provider having the most cost effective cloud HR system in the market.



## Huubap Pte. Ltd.

### King Of Time

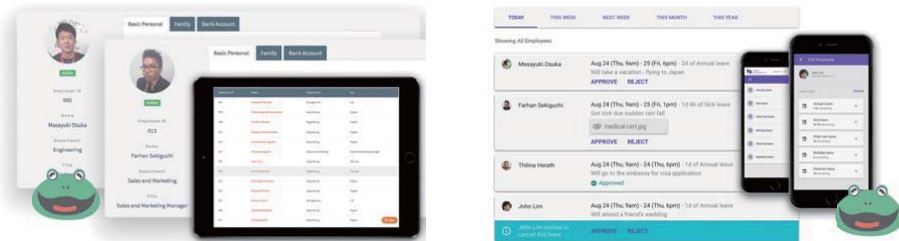
No.1 market share in Japan.

We are chosen by approximately over 8,000 companies and used by over half MILLION users as of December 2017.

### huubHR and Leave Management

The MAIN Brain of any Human Resource Data Management System.

Imagine a system that is fully customizable to your organization needs, simplifies and evolves your current paper based or Excel workflow.



We are here for

**Partner Recruiting**

**Product Demonstration**

### Huubap Pte. Ltd.

27 West Coast Highway, #02-22,  
117867, Singapore

URL: <https://huubap.com/>  
Contact: Farhan Sekiguchi  
Phone: +65-6690-8821  
Email: [hello@huubap.com](mailto:hello@huubap.com)

Category : **Affiliate Marketing Platform(Digital Marketing)**

**Internet Media**

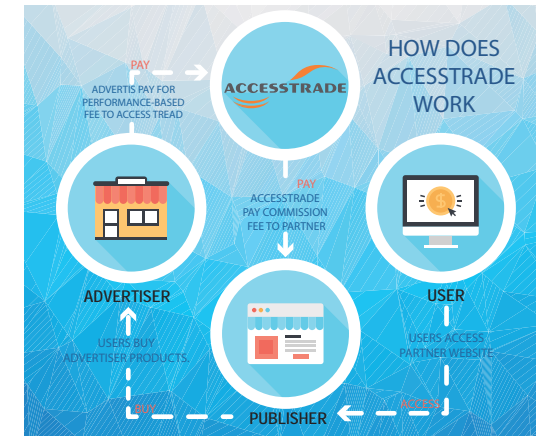


## Interspace Co.,LTD.

Interspace has been operating leading affiliate marketing platform, "ACCESSTRADE" in Japan since 1999 with well-experienced consultants with a variety of knowledge support over 8,000 advertisers and 600,000 websites.

ACCESSTRADE provides performance based digital advertisement based on CPA, CPS, CPL and CPI.

Since 2013, Interspace has been expanding to Indonesia, Thailand, Vietnam, Singapore and Malaysia.



We are here for

**Partner Recruiting**

**Market Research**

Looking for Advertiser, Publishers and Partners to penetrate affiliate marketing in Southeast Asia.

### Interspace Co.,LTD.

Shinjuku NS Building 8F,  
2-4-1 Nishi shinjuku, Shinjuku-ku  
Tokyo, 163-0808 Japan

URL: <https://www.interspace.ne.jp/>  
Contact: Shohei Fujita  
Phone: +81-(3)-5339-8680  
Email: [shohei.fujita@interspace.ne.jp](mailto:shohei.fujita@interspace.ne.jp)



Category : **Technical/Intellectual Property Leasing Business** **Software Development**  
**Machine Design Development** **Electronics Design Development**

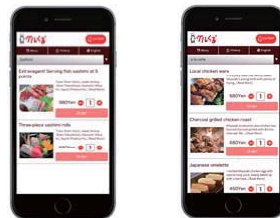


Restaurant-oriented order supporting system “GuruKuru” , created by JTEC utilizing advanced IT technologies such as NFC (Near Field Communication), aims to provide restauranters with services to assist in more efficient operation and reduction of management issues.

<Main Features of “GuruKuru”>

- Customers can order easily with their smart phones simply through scanning an NFC tag or a QR code, resulting in a positive effect on alleviation of staffing shortage and enhancement of service quality and earning capacity.
- Corresponding to as many as about Thirteen foreign languages, the system enables foreign customers to order smoothly, offers hospitality to people visiting Malaysia from all over the world, and promotes more effective utilization as an inbound marketing tool.

■ URL for “GuruKuru”  
<https://www.gkuru.jp/>



We are here for

**Product Demonstration**

### JTEC CORPORATION

Kyobashi 1-10-7, KPP Yaesu Building,  
Chuo-ku, Tokyo 104-0031, Japan

URL: <http://www.j-tec-cor.co.jp/>  
Contact: Kazumasa Yoshida  
Phone: +81-3-6228-6463  
Email: [k-yoshida@j-tec-cor.co.jp](mailto:k-yoshida@j-tec-cor.co.jp)

Category : **E-commerce**



### LOCKON CO., LTD

EC-CUBE is No.1 e-commerce Open Source package in Japan.

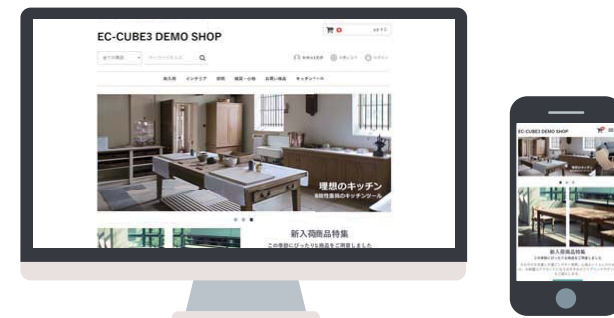
User can use EC-CUBE free of charge.

User can add function through add plugin or source-code customizing.

Product: <https://github.com/EC-CUBE/ec-cube>

Demo site: <https://demo3.ec-cube.net/>

Official-site: <https://www.ec-cube.net/>



We are here for

**Product Demonstration**

Introducing EC-CUBE

**Market Research**

Test Marketing

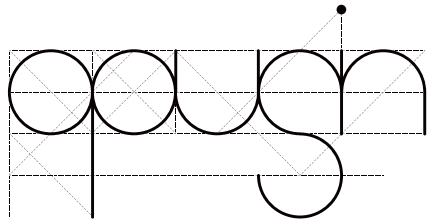
**Partner Recruiting**

### LOCKON CO., LTD

Buri-ze tower 13F, 2-4-9, Umeda,  
Kita-ku Osaka-shi,  
Osaka, 530-0001, Japan

URL: <https://www.lockon.co.jp/>  
Contact: Support Team  
Phone: +81-6-4795-7500  
Email: [contact-en@ec-cube.net](mailto:contact-en@ec-cube.net)

Category : **Data Analysis** **Online Advertisement** **Development**



## OPUSIN SDN BHD



### WEB MARKETING

Large scale online marketing using web advertisement channels. Focusing on ad fraud and precise measurement, we are specialized in large scale operation.

- Listing Ads, Display Ads Operation
- Social Ads Operation
- Email Marketing Operation, Integration



### DATA ANALYSIS

Enterprise level data analysis. Improve customer loyalty and ROI by sending highly relevant offers and messages to appropriate customers. Campaign cost reduction by targeting to customers who can expect high response rates. Precise prediction of customers who are likely to move to other companies, and prevention of customer separation due to early development and implementation of appropriate customer retention campaigns.

- Improvement of ROI
- Campaign Cost Reduction
- Suppression of Customer Separation
- Make an Appropriate Message



### DEVELOPMENT

Codes and softwares are developed as necessary.

- Connection with CRM
- Integration of Analysis Tools / Messaging Platforms, etc

We are here for

**Partner Recruiting**

**Market Research**

Let's talk about Internet marketing!

### OPUSIN SDN BHD

W-9-9, Menara Melawangi, Amcorp Mall, 18,  
Jalan Persiaran Barat, Seksyen 52,  
46200 Petaling Jaya, Selangor, MALAYSIA

URL: <http://opusin.my>

Contact: Theo Kim Leng / Shu Kobayashi  
Phone: +60 3 7931 2376 / +6017 241 6784  
Email: [kim@opusin.my](mailto:kim@opusin.my) / [syu@opusin.my](mailto:syu@opusin.my)

Category : **Software Development** **Marketing Consultancy**



## Plus Alpha Consulting Co., Ltd.

### Mieruka Engine

Text analytics platform on Cloud-base service. Mining and visualizing big data of voice-of-customer to find a customer insight with efficient operation are available in one platform. Simple operation, easy start and high-level analysis are realized all together.

### The Visualization of Unstructured Data through Text Mining



### MIERUKA ENGINE

Analyse & Visualize Big Data



We are here for

**Product Demonstration**

**Business Development**

### Plus Alpha Consulting Co., Ltd.

1-18-16 Hamamatsu-cho, Minato-ku,  
Tokyo 105-0013, Japan

URL: <http://www.pa-consul.co.jp/mieruka/en/>  
Contact: Hiromitsu Nakaue  
Phone: +81-3-6432-4016  
Email: [h-nakaue@pa-consul.co.jp](mailto:h-nakaue@pa-consul.co.jp)

Category : **Application/Software Provider** **IT Business Consulting**



## TK International Sdn Bhd

“KITARO” is a well-known Connected Fleet Management service in Japan, which enables commercial vehicle operators to visualize the exact location, trip history, health of individual vehicles, driver’s behavior and etc. to increase safety and efficiency, reduce fuel cost, maximize scheduling and dispatch, and increase customer satisfaction.



We are here for

**Product Demonstration**

### TK International Sdn Bhd

Level 7, Oasis Wing, Brunfield Oasis Tower 3,  
No. 2, Jalan PJU 1A/7A, Oasis Square,  
Oasis Damansara, 47301 Petaling Jaya,  
Selangor, Malaysia

URL: <http://tk-international.com/>  
Contact: Shingo Abe  
Phone: +60-18-387-5096  
Email: [shingoa@tk-international.com](mailto:shingoa@tk-international.com)

Category : **Visual Communication Service** **Learning Management System (LMS) Provider**



## V-cube Malaysia Sdn. Bhd.

V-CUBE Meeting (Web Conference)

V-CUBE Seminar (Web Seminar)

V-CUBE Learning (LMS)



We are here for

**Partner Recruiting**

**Business Developing**

Introducing Effective Learning/Training

### V-cube Malaysia Sdn. Bhd.

Suite 8.01, 8F, Menara IGB, Mid Valley City,  
Lingkaran Syed Putra,  
59200 Kuala Lumpur, Malaysia

URL: <http://my.vcube.com/>  
Contact: Hiroki Murofushi  
Phone: +60102274029  
Email: [murofushi@vcube.co.jp](mailto:murofushi@vcube.co.jp)



