**Form Deadline: August 31st 2015**

**Application Form A**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Application Form for JETRO Invitation Program for Environmental and Water Sector Business Matching Program in Osaka  The invitee shall be selected based on the application form and will be determined later. | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| The information collected in the Form A will be used by JETRO and Co-organizers to determine your eligibility and for program planning and evaluation. | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company name | | |  | | | | | | | | | | | | | | | | | | | | | | | | | |
| Address | | |  | | | | | | | | | | | | | | | | | City | | | |  | | | | |
| State/province | | |  | | | | | | | | Country | | |  | | | | | | Post/ZIP code | | | | | | |  | |
| URL | | |  | | | | | | | | | | | | | | | | | | | | | | | | | |
| Sole / Exclusive Agent in Japan | | | | | | | | Yes No | | | | | | Agent in Japan | | | | | | | Yes No | | | | | | | |
| Primary contact (Mr./Mrs.) | | | | | | |  | | (First) |  | | | | | (Middle) | | | |  | | | | | | | (Last) | |  |
| Title | | | | | | |  | | | | | | | Dept. | | | |  | | | | | | | | | | |
| Telephone | | | | | | |  | | | | | | | Fax | | | |  | | | | | | | | | | |
| Email | | | | | | |  | | | | | | | Mobile phone number | | | | | | | |  | | | | | | |
|  | | | | | | |  | | | | | | | | | | | | | | | | | | | | | |
| The person(s) who will be attending the event: | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| (Mr./Ms.) | |  | | | | (First) | |  | | | | (Middle) | | | | |  | | | | | | (Last) | |  | | | |
| Title |  | | | | | | | | | | | | Dept. | | |  | | | | | | | | | | | | |
| Responsibilities | | | |  | | | | | | | | | | | | | | | | | | | | | | | | |
| Email | | | |  | | | | | | | | | | | | | | | | | | | | | | | | |
| Nearest airport | | | |  | | | | | | | | | | | | | | | | | | | | | | | | |
| Product Categories  \*free format | | | | |  | | | | | | | | | | | | | | | | | | | | | | | |
| Your products/ services/ technologies | | | | | Products/ services/ technologies names | | | | | | | Description | | | | | | | | | | | | | | | | |
| 1. | | | | | | |  | | | | | | | | | | | | | | | | |
| 2. | | | | | | |  | | | | | | | | | | | | | | | | |
| 3. | | | | | | |  | | | | | | | | | | | | | | | | |
| 4. | | | | | | |  | | | | | | | | | | | | | | | | |
| Brochures, Other promotional materials ( )  *Please submit any materials with your completed application. Supplemental materials that include a company profile and product descriptions help JETRO better evaluate your application.* | | | | | | | | | | | | | | | | | | | | | | | |
| Available language for business | | | | | English　 Japanese  Others（Please specify.：　　　　　　　　　　　　　　　　　　　　　 ）  ※We will arrange an English interpreter for each invitee. | | | | | | | | | | | | | | | | | | | | | | | |
| Personal preference 1 for hotel | | | | | Smoking Non- smoking | | | | | | | | | | | | | | | | | | | | | | | |
| Personal preference 2  (Food) | | | | | Vegetarian 　Others (i.e.: Islamic Meal) | | | | | | | | | | | | | | | | | | | | | | | |
| Note; | | | | |  | | | | | | | | | | | | | | | | | | | | | | | |

【For JETRO’s internal reference use】

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| --- | --- |
| Office in Charge |  |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Application Form B**  Information collected in this Form B will be kept strictly confidential and will be used solely for activities associated with JETRO, and/or together with specific people appointed by JETRO (who have signed confidentiality agreements). The use of the information provided herein to determine the applicant's eligibility for JETRO program, and to pre-arrange business meetings if the applicant is accepted.  Please complete this form in its entirety and provide detailed information as possible, particularly in defining the competitive advantages of your products/services/technologies. Sections left blank will significantly reduce your chances of being selected.  Information collected in this form includes any and all supplemental materials submitted by the applicant, attached to this form. Examples are, but not limited to, data regarding technology assessment, IP, company presentation etc. | | | | | | | | | | | | | | | | | |
| **1. General Business Information** | | | | | | | | | | | | | | | | | |
| No. of Employees |  | | | | | | | Date established | |  | | | | | | Paid in capital |  |
| CEO/President (Mr./Ms.) | |  | | | (First) | |  | | | | (Last) | | | |  | | |
| Your firm’s technology fields/areas | | | |  | | | | | | | | | | | | | |
| Your products/services/technologies (Please describe in detail your products/services/technologies, placing an emphasis on their relative strength, differentiation and competitive advantages, compared to other firms; please also specify your target markets/segments, etc.) | | | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | | |
| Your major clients (Please also use this space to list any awards/achievements) | | | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | | |
| Please list any awards/achievements you have received | | | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | | |
| Have you ever done business with Japanese companies? | | | | | | | | | | | | | | Yes No | | | |
| If yes, please list names of a company (s), and items. | | | | | |  | | | | | | | | | | | |
| Have any of your products/services/technologies been localized to the Japanese market? | | | | | | | | | | | | | Yes No Considering | | | | |
| Do you have any overseas subsidiaries? | | | | | | Yes No | | | If yes, where? | | |  | | | | | |
| Your major competitors? | | |  | | | | | | | | | | | | | | |
|  | | | | |  | | | | | | | | | | | | |

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| **2. About business matching** |
| What types of business arrangements/ contracts/ partners are you seeking for? (Please specify your ideal Japanese partners and criteria for such partners.) For example, purchase, procurement, joint development. |
|  |
| Please list names**,** purpose of use, function with which to be interested of items/technologies you would like to purchase/ procure in particular. |
|  |
| Please list names of specific Japanese companies you would like to meet, if any. (Please include division/ department, if known)  ※We may not guarantee arrangement s based on your requests . |
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|  |

Personal information is kept strictly confidential and will be used only for activities associated with the invitation program as well as JETRO's Invest Japan projects.