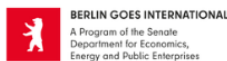


Deep Tech Global

Made in Berlin. Built for the world.

Next Stop: JAPAN | 18–24 September 2025



Participating Company:	TukToro (https://tuktoro.com/en)		
Sector:	EdTech - Educational Technology - AI Powered learning		
Participant:	Elisha Benner	-	Co-Founder & CEO
	Patrick Goehl	-	Co-Founder & CCO
	Andreas Häring (Herbertz)	-	Co-Founder & CTO

TukToro is a German EdTech startup revolutionizing early childhood mathematics education through our innovative AI-powered learning system. We combine physical haptic toys with intelligent digital apps to create multisensory learning experiences that help children aged 4+ develop essential math skills through natural, play-based discovery. Our flagship product features smart dice-based toys that connect seamlessly with our mobile app, providing real-time feedback and personalized learning journeys that adapt to each child's individual pace and style. We're passionate about creating emotionally safe digital learning environments where children can explore their natural genius while parents gain valuable insights into their development. Having recently secured €500k in funding and established partnerships with schools and educational therapists, we're scaling our mission to transform how children worldwide experience mathematics education. At TukToro, we believe that the future of learning lies in bridging the physical and digital worlds to unlock every child's potential through joyful, intuitive discovery.

Primary goals for participating in the delegation trip to Japan:

- **Market Expansion & Localization:** Explore opportunities to enter the Japanese EdTech market, which is known for its advanced educational technology adoption and strong cultural emphasis on early childhood development. TukToro would seek to understand local educational preferences, regulatory requirements, and potential distribution channels for their AI-powered math learning toys.
- **Strategic Partnerships:** Connect with Japanese toy manufacturers, educational publishers, and technology companies to establish manufacturing partnerships, licensing deals, or joint ventures that could accelerate their global expansion while leveraging Japan's expertise in robotics and educational gaming.
- **Investment & Funding Opportunities:** Meet with Japanese venture capital firms, corporate venture arms (like SoftBank, SEGA), and government innovation programs that actively invest in EdTech and AI-powered learning solutions, particularly those targeting early childhood education.
- **Technology Integration & Innovation:** Engage with Japan's advanced robotics, AI, and sensor technology companies to explore potential hardware improvements, manufacturing optimizations, or new feature developments that could enhance TukToro's haptic learning platform.
- **Cultural Learning & Product Adaptation:** Gain insights into Japanese educational methodologies, parental expectations, and cultural approaches to mathematics learning that could inform product localization and development of culturally appropriate content for Asian markets.
- **Distribution & Retail Networks:** Establish relationships with major Japanese educational retailers, toy distributors, and institutional buyers (schools, learning centers) to create pathways for market entry and sustainable growth in the region.

Participating Company: **WORKIST** (<https://www.workist.com/en>)
Sector: **AI/ML Automation and Enterprise Software**
Participant: Marina Brittner - Go-to-Market & Product Strategy

Workist is a Berlin-based AI company transforming how businesses handle document processing through intelligent automation. We specialize in eliminating manual data entry by using advanced AI to automatically capture, validate, and transfer critical information from sales documents like orders and invoices directly into ERP systems. Our solution addresses the growing challenge of document volume increases while tackling the skilled labor shortage that affects businesses worldwide. Founded in 2019, we've developed proprietary AI technology that not only saves time and reduces errors but also enables companies to focus on what truly matters – their customers and growth. We're backed by experienced entrepreneurs and venture capital firms who share our vision of freeing people from mundane, repetitive work. At Workist, we believe the future of business operations lies in intelligent automation that amplifies human capability rather than replacing it. We're committed to helping companies optimize their processes, improve accuracy, and achieve sustainable competitive advantages through AI-powered document workflow transformation.

Primary goals for participating in the delegation trip to Japan:

- **Enterprise Market Entry:** Japan represents one of the world's largest enterprise software markets with strong adoption of automation technologies, making it an ideal expansion target for Workist's AI document processing solutions, particularly given Japanese companies' emphasis on operational efficiency and quality control.
- **Technology Partnerships:** Connect with leading Japanese AI and robotics companies like SoftBank Robotics, Fujitsu, or NEC to explore integration opportunities, technology licensing deals, or joint development of advanced document processing capabilities that could enhance Workist's platform.
- **Manufacturing & Supply Chain Partnerships:** Engage with Japan's sophisticated manufacturing sector, where document processing automation can deliver significant value in handling complex supply chain documentation, quality certificates, and compliance requirements across automotive, electronics, and industrial sectors.
- **Investment & Strategic Funding:** Meet with Japanese venture capital firms, corporate venture arms, and government innovation funds that are actively investing in AI and automation solutions, particularly those focused on B2B enterprise software and Industry 4.0 applications.
- **Cultural Adaptation & Localization:** Understand Japanese business practices, regulatory requirements, and cultural preferences for enterprise software adoption to properly localize Workist's solution for the Japanese market, including language processing capabilities for Japanese documents.

Participating Company: **SILBER SALON** (<https://www.silbersalon.com/>)
Sector: **EdTech/Social Impact Technology**
Participant: Joya Silva - CEO

Silber Salon is a German social learning platform dedicated to bridging the digital divide by connecting older adults with technology education and meaningful social experiences. We operate as a membership club that fights digital exclusion through personalized one-on-one technology coaching, online game nights, storytelling sessions, and book clubs designed specifically for seniors aged 55+. Founded in 2020 during the lockdown, we recognized the urgent need to bring older generations online and equip them with digital skills essential for modern life. Our mission aligns with UN Sustainable Development Goals, working toward digital equality for all by 2030 in Germany. We've successfully secured €1M in funding to scale our impact and develop innovative solutions that make technology accessible and enjoyable for seniors. At Silber Salon, we believe that digital literacy is a fundamental right regardless of age, and we're committed to creating inclusive digital communities where older adults can thrive. We're not just teaching technology – we're building bridges between generations and fostering connections that enrich lives across age groups.

Primary goals for participating in the delegation trip to Japan:

- **Aging Society Market Opportunity:** Japan has one of the world's most rapidly aging populations, making it an ideal market for Silber Salon's senior-focused digital inclusion platform, with potential to adapt their German model to Japanese cultural contexts and language needs.
- **Technology & Innovation Partnerships:** Connect with Japanese tech companies specializing in senior-friendly interfaces, accessibility technology, and social robotics (like SoftBank's Pepper robot) to explore integration opportunities that could enhance their platform's effectiveness for older adults.
- **Healthcare & Insurance Partnerships:** Engage with Japan's healthcare system, insurance providers, and senior care organizations to explore B2B partnership opportunities, as digital literacy increasingly becomes a health and wellness issue for aging populations.
- **Government & NGO Collaboration:** Meet with Japanese government agencies focused on digital transformation and aging society initiatives to understand policy frameworks, potential funding opportunities, and collaboration possibilities for large-scale digital inclusion programs.
- **Cultural Adaptation & Localization:** Learn about Japanese approaches to senior education, intergenerational programs, and cultural preferences to inform potential market entry and product localization strategies for the Japanese market.
- **Investment & Expansion Funding:** Connect with impact investors, social venture funds, and corporate venture arms interested in solutions for aging societies to secure funding for international expansion and platform development tailored to Asian markets.

Participating Company: **LEMBERG SOLUTIONS** (<https://lembergsolutions.de>)
Sector: **Enterprise Software Development, IoT, AI Solutions**
Participant: Olga Lysak - CEO

Lemberg Solutions is a leading technology consulting and software engineering company whose mission is to help other companies with digitalization through innovative solutions and strategic guidance. We're not just an IT service provider – we specialize in helping startups and SMEs navigate complex digital transformations through comprehensive solution architecture and technical audits. Our 200+ strong team of engineers, architects, and designers delivers cutting-edge digital, embedded, and AI development services to clients worldwide. We take pride in being strategic technology partners, offering end-to-end engineering services from initial solution discovery and tech consulting to full-scale software development, modernization, and ongoing support. Our expertise spans multiple domains including public sector solutions, where we maintain strict compliance with international standards like GDPR, ISO 27001, and ISO 9001. At Lemberg Solutions, we combine engineering excellence with deep industry knowledge to deliver solutions that drive real business value. We're committed to empowering businesses through technology while maintaining the highest standards of security, quality, and innovation.

Primary goals for participating in the delegation trip to Japan:

- **Osaka World Expo 2025 Opportunities:** Explore participation and collaboration opportunities around the Osaka World Expo, particularly in areas where our digital, embedded, and AI development expertise could contribute to expo technologies, smart infrastructure, or visitor experience solutions.
- **Japanese Customer Development:** Connect with Japanese companies across logistics, healthcare, and energy sectors who could benefit from our digitalization expertise, solution architecture services, and technical audit capabilities, building on the leads we've previously received from Japan.
- **Innovation Ecosystem Exploration:** Gain deep insights into Japan's innovation ecosystem, understanding how Japanese companies approach digital transformation, technology adoption, and partnership models, particularly in our target sectors of logistics, healthcare, and energy.
- **Sector-Specific Networking:** Establish meaningful connections with logistics companies (supply chain optimization, IoT tracking systems), healthcare organizations (digital health solutions, medical device software), and energy sector players (smart grid technologies, renewable energy management systems) where our embedded and AI development services could add significant value.
- **Business Development & Client Acquisition:** Convert existing Japanese leads into concrete business opportunities while identifying new potential clients who need digitalization support, solution architecture guidance, or technical expertise to modernize their operations and systems.

Participating Company: **KONNEKTIV**(<https://konnektiv.de>)
Sector: **GovTech/Public Sector Technology, DevTech**
Participant: **Katrin van Löchtern**

Konnektiv is a Berlin-based agency specializing in digital transformation within international development and the public sector. We work at the intersection of technology, collaboration, and inclusive socio-political change, helping organizations navigate complex digitalization challenges across Africa, Asia, Latin America, and increasingly within European contexts. Our partner and client network spans local and international NGOs, foundations, innovative changemakers, and government institutions, all working toward ethical, context-driven digital transformation that serves communities effectively. Founded over a decade ago, we've developed deep expertise in designing, managing, and evaluating ICT projects in development cooperation, offering services from digital strategy and portfolio management to training, research, and custom software solutions. We believe that successful digital transformation must be inclusive, culturally sensitive, and locally relevant – principles that guide all our work whether we're supporting a government ministry in Africa or facilitating digital literacy programs in Berlin. At Konnektiv, we're committed to ensuring that technology serves as a bridge rather than a barrier, connecting communities and empowering positive change across diverse global contexts.

Primary goals for participating in the delegation trip to Japan:

- **Japanese and German Business Ecosystem Understanding:** Gain comprehensive insights into how Japanese companies approach digital transformation, particularly in public sector partnerships, to understand potential collaboration models and business practices that could inform our international development work.
- **Cross-Sector Partnership Development:** Connect with Japanese and German businesses that have expertise in areas relevant to our work – such as digital infrastructure, educational technology, healthcare systems, or sustainable development – to explore potential partnerships for our international development projects.
- **Innovation and Technology Insights:** Learn from Japan's advanced approach to digital government services, smart city initiatives, and technology integration in public services to bring innovative solutions and methodologies back to our work in Africa, Asia, and Latin America.
- **Network Expansion for Global Projects:** Build relationships with delegation participants and Japanese contacts who could become valuable partners, collaborators, or advisors for future projects, particularly those requiring cross-cultural digital transformation expertise.
- **Inspiration and Best Practices:** Gather new ideas, approaches, and inspiration from Japan's unique blend of traditional culture and cutting-edge technology adoption that could inform more culturally sensitive and effective digital transformation strategies in our target regions.