

# Introduction to Washington State

---



Washington State  
Department of  
**Commerce**

# Washington State's Remarkable Growth

- One of 10<sup>th</sup> largest economies in the U.S.
- Annual economic output of more than a half of a trillion dollars.
- The state's economy is bigger than the 25 smallest U.S. states combined
- Population of 7.5 million. Washington ranks 13<sup>th</sup> in population



# Washington State Connectivity



**12** NON-STOP FLIGHTS DAILY TO ASIA & MIDEAST FROM SEATTLE



**7** NON-STOP FLIGHTS DAILY TO EUROPE FROM SEATTLE

**SEATTLE**  
AN HOUR CLOSER TO ASIA  
THAN OTHER WEST COAST CITIES

**LONDON to ASIA**  
SAVE FLIGHT TIME  
THROUGH SEATTLE

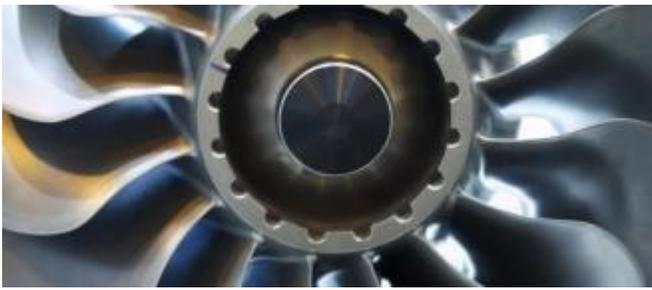
FLYING THROUGH SEATTLE

via SFO is 1000 miles longer

via LAX is 1420 miles longer

## WASHINGTON STATE'S GLOBAL REACH





# Washington State Business Legends

- Washington's economy grew 5.7% in 2018, nearly twice the national rate
- Washington was named #1 in U.S. News Best States Ranking (2021)
- The largest concentration of STEM (science, technology, engineering, mathematics) workers in the U.S. live in Washington State.

## Some World Famous Washington Brands



# Why Choose Washington?



Growth-oriented  
economy



Educated  
workforce



Global hub  
for exports



Culture of  
entrepreneurship



Pro-business  
environment



Low-cost  
energy

# Washington State's Key Sectors

---

- Aerospace
- Clean Technology
- Information Communication Technology
- Life Science/Global Health
- Maritime
- Forest Products
- Military Defense
- Agriculture/Food Processing



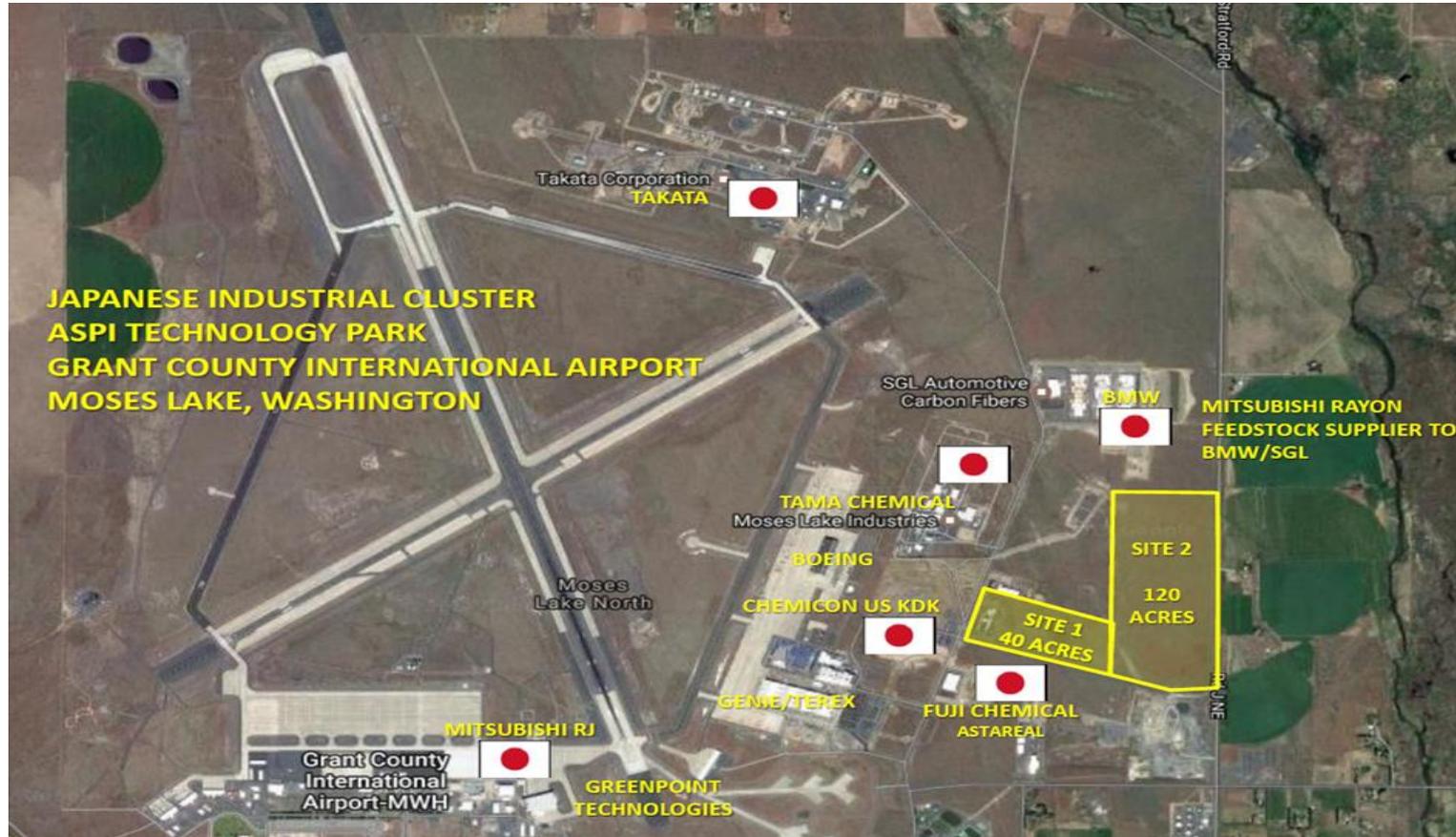
# Japan's Investment in Washington State

---





# Japanese companies in Moses Lake, WA



# Washington State–Japan Facts

---

- 120+ Japanese companies have operations in Washington State
- Over 220 companies in Washington State trade with Japan
- In 2018, Japan was Washington State's 3rd largest export market, with \$6.1 billion in goods exported
- In 2018, Japan was Washington State's #1 market for agricultural exports, importing \$1.4 billion in agricultural goods



# Washington State: Green Electricity Leader



- A leading producer of hydroelectric electricity. Washington State produces 25% of the nation's utility-scale hydroelectricity.
- The average industrial electricity rate of **4.86¢/kWh**. This is 28% less than the national average industrial rate of 6.83¢/kWh
- Utility companies get nearly 70% of their energy from hydropower. Reliable, renewable and produces almost zero greenhouse gas emissions.
- Renewable Portfolio Standard: Utilities must obtain 15% from renewables (solar, wind, bio, etc.) sources. 100% renewable energy by 2045.

# Washington State: Pro-Business Tax Environment



**NO STATE CORPORATE INCOME TAX**

**NO STATE PERSONAL INCOME TAX**

**NO SALES TAX ON EQUIPMENT**

**NO INVENTORY TAX**

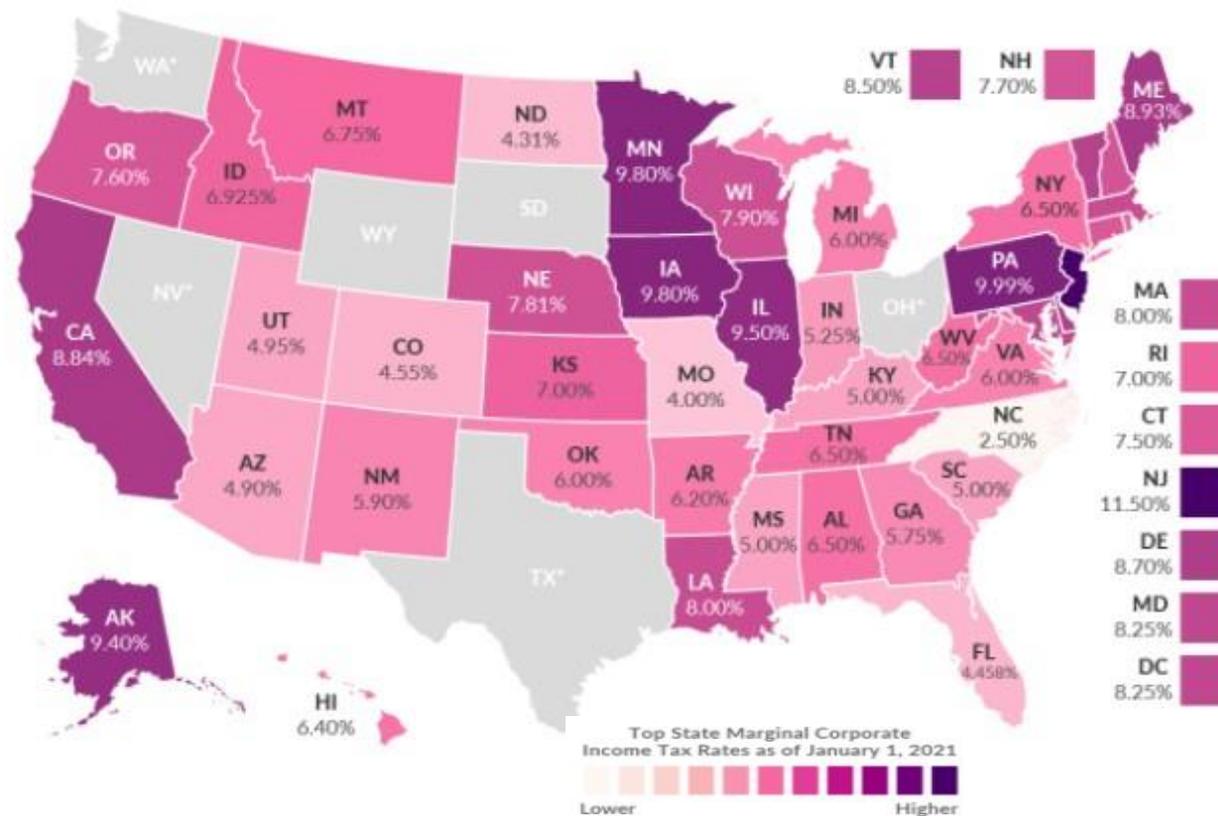
**NO TAX ON INTEREST OR DIVIDENDS**

• Washington State does have a Business & Occupation (B&O) tax. The B&O tax is based on gross receipts. B&O tax rate for manufacturing is 0.00484. For every \$1M in gross receipts the B&O tax is \$4,840.

# Washington State: Pro-Business Tax Environment

## How High are Corporate Income Tax Rates in Your State?

Top Marginal Corporate Income Tax Rates as of January 1, 2021



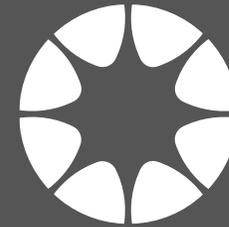
# WA State Department of Commerce: Supporting foreign investment

---



- No-cost, confidential assistance for overseas investors to do business in Washington State
- Identify sites for expansion or location
- Research new markets
- Locate strategic partners
- Coordinate workforce training
- Regulatory and permitting assistance

# A presentation by Washington State Department of Commerce



Washington State  
Department of  
**Commerce**



## **Radi Simeonova**

Managing Director, Business Development

Washington State Department of Commerce

[Radi.simeonova@commerce.wa.gov](mailto:Radi.simeonova@commerce.wa.gov)

[www.commerce.wa.gov](http://www.commerce.wa.gov)

