

Kansas: Central to Your Success!



KANSAS

Population: 2.9 million
(70% urban)
Surface: 82 277 square miles
(213 000 square km)

Whether by highway, rail or air, Kansas offers excellent transportation and marketing advantages for your business.



- Largest Cities:**
- Wichita (pop: 389 000, MSA: 640 000)
 - Overland Park (pop: 196 000)
 - Kansas City (pop: 153 000, MSA: 2.2 million)
 - Topeka (pop. 125 000, MSA 232 000)

- 500 Mile | 805 Kilometer Radius
- 1000 Mile | 1609.4 Kilometer Radius
- 1250 Mile | 2012 Kilometer Radius



米国の中央に位置するカンザス州は、生活費が安く、生活の質が高い、ビジネスに適した環境であり、教育水準の高い労働力を確保し、競争力を高め、成功を収めることができる場所です。

物流ハブ

- 1位** 全米最大の鉄道輸送拠点を担い、トン数で全米第1位のカンザスシティ
- 2位** 高速道路の全体的なパフォーマンスと効率は全米第2位
- 11** 1,100万平方フィートの流通スペースを1,700エーカーのKCインターモーダルに開設



生活の質

- 4位** 平均通勤時間は全米4位の短さ
- トップ10** カンザス州の生活費の安さは全米トップ10

カンザス州で活躍している日本企業

- クボタ
- 丸紅
- 協同油脂
- ヤンマー
- 東京航空計器
- 積水メディカル
- グンゼ
- タカコ/KYB
- ソフトバンク
- サカタインクス
- 三菱商事
- 伊藤忠商事
- AGC/旭硝子
- フタムラ化学
- 住友商事

競争力のあるインセンティブ

カンザス州におけるインセンティブと税制面の体制は、企業にとって公平かつ有益なものとなるよう配慮しながら計画されています。

カンザスと日本のビジネス関係

日本は、カンザス州産製品にとって最大の輸出市場であり国際投資の源です。新規資本取引額は2億4,000万ドル以上にのぼります。

多様な産業

- #1** ウィチタ都市圏には、航空宇宙製造業の労働力が集中し、その数は全国平均の28倍。
- #2** カンザスシティ都市圏は、全米第2位の自動車産業ハブ。

Kansas – Japan Connections

Trade between Kansas and Japan totaled over \$1.9 billion in 2021.

- In 2021, Japan was Kansas' fourth-largest export market.
- Exports from Kansas to Japan were over \$1 billion in 2021, an increase of nearly 19% compared to 2020.
- The top category, meat products, accounted for 80% of total exports to Japan.
- In addition to beef exporters, Kansas companies active in Japan include Hill's Pet Nutrition, Coleman, Pioneer Balloon, BG Products (fuel additives) and Vita Craft (cookware).

Japanese Investment in Kansas



SAKATA INX...



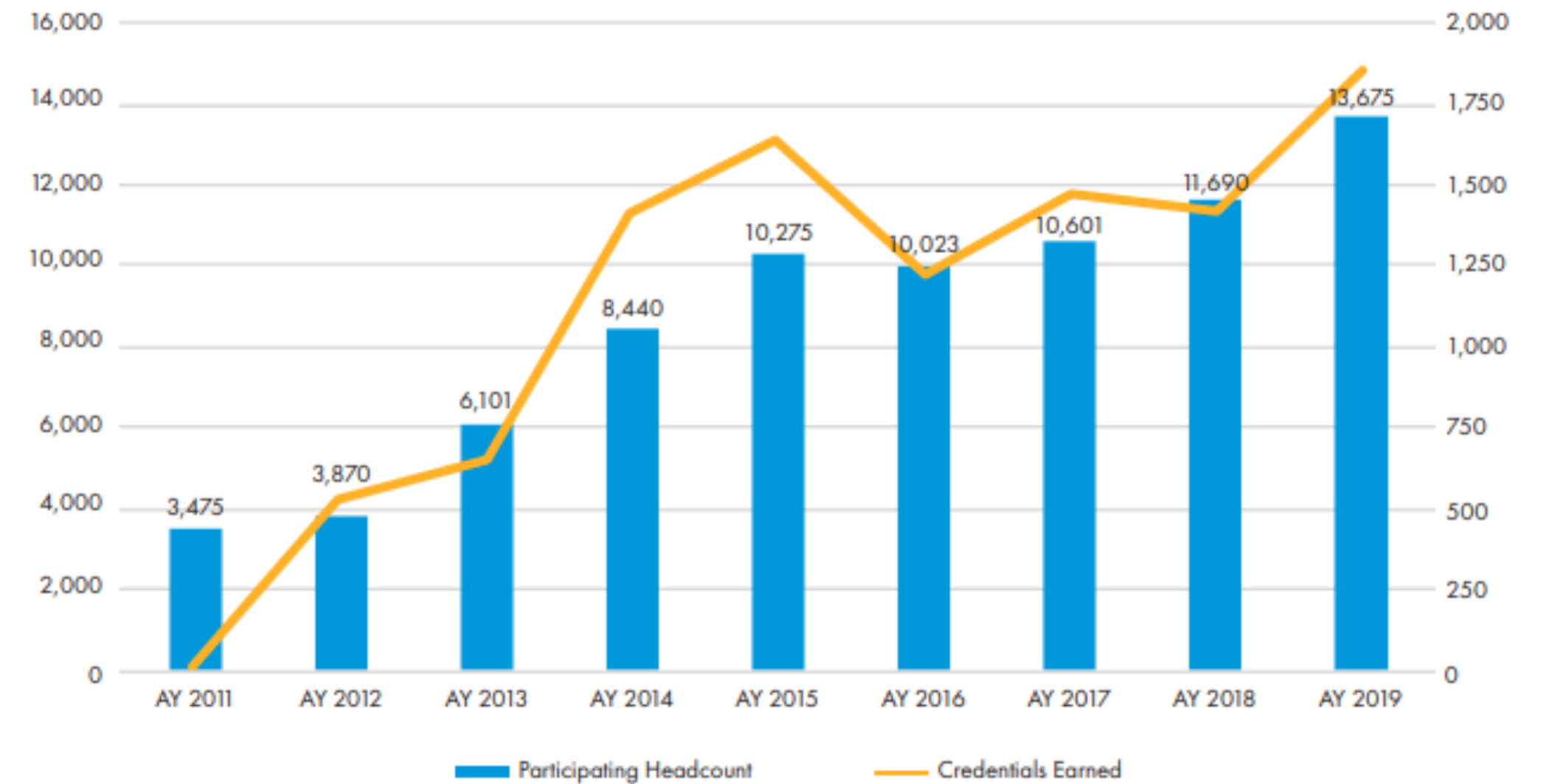
Kangen Pharmaceuticals Co., Ltd.



Kansas – Education

- Highly Ranked Skilled and Educated Workforce
 - Over 90% high school degree
 - Over 33% college degree
- Career Technical Education Program
- University Engineering Initiative

EXCEL IN CTE



Foresight 2020 Report KBOR - Accessed 2020



We're Ranked for All The Right Reasons!



We're Pro-Business

In 2022, Kansas received the Governor's Cup award from Site Selection Magazine for most capital investment per capita.



Consistent Infrastructure

Kansas ranks No. 3 in Highway performance and cost effectiveness in the 2020 Reason Foundation's Annual Highway Report

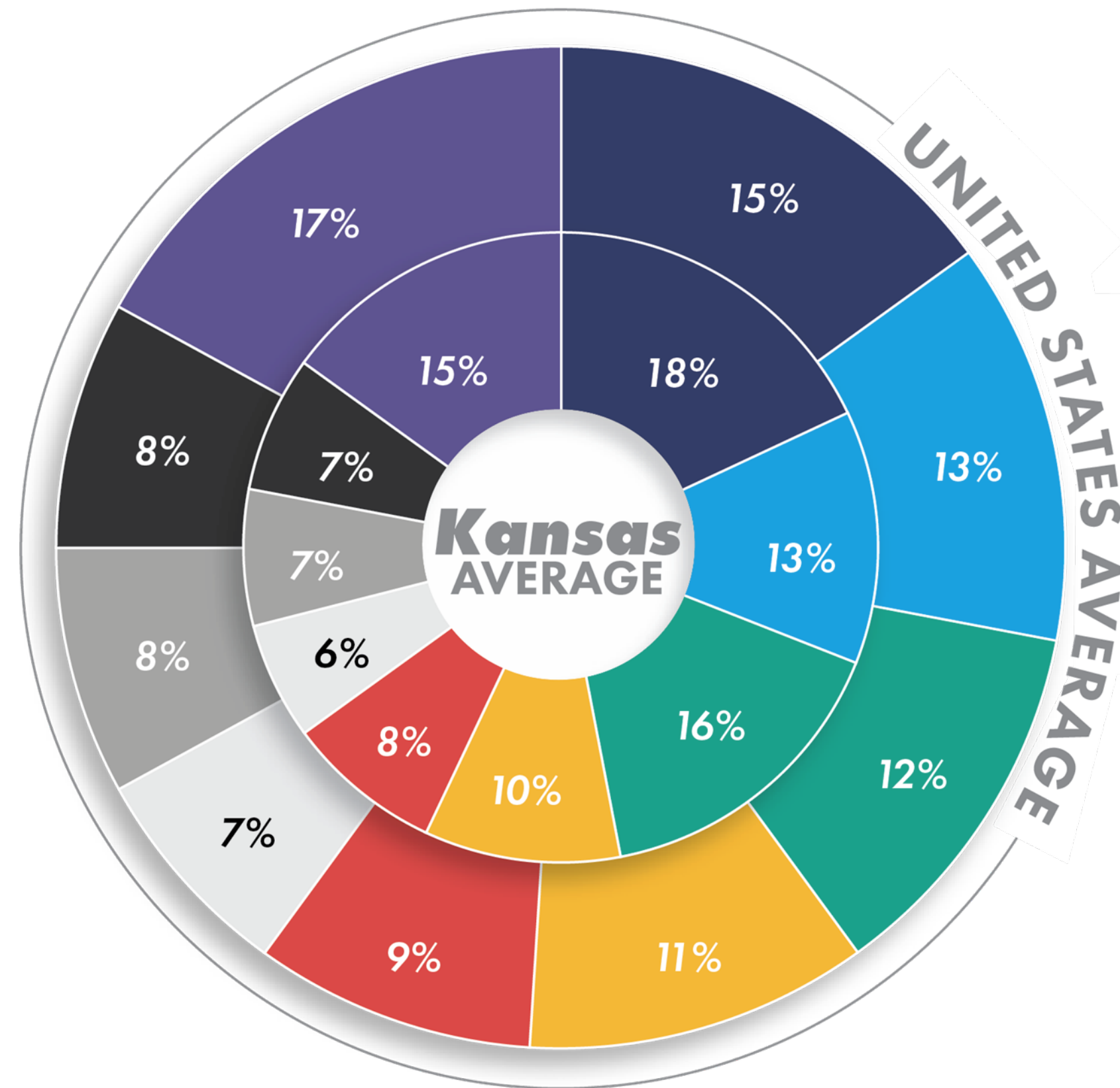


Affordability

CNBC ranks Kansas #2 for low cost of living translating to lower business operating costs.

Kansas Economic Diversity by Employment

2020



- Government
- Retail Trade
- Professional, Scientific, Technical Services & Management of Companies
- Health Care & Social Assistance
- Accommodation & Food Services
- Finance, Real Estate & Information
- Manufacturing & Transportation
- Administrative, Support, Waste Management & Remediation Services
- Other

Kansas is a AAA+ State

Known for our **key industries** and having the raw materials and businesses to supply companies with all the materials they need to be successful from our **central location**.

AVIATION



- Textron Aviation (Cessna & Beechcraft), Bombardier Learjet, Spirit AeroSystems, Airbus and more than 450 suppliers

AGRICULTURE



- Beef, Wheat, Soy, Food Processing, Agricultural Equipment and Food Safety

ANIMAL HEALTH



- KC Corridor represents 56% of total worldwide animal health, diagnostics and pet food sales



A **Unique** Aviation Advantage

- **250,000+** airplanes built in Kansas
- **\$7 billion** contribution to Kansas GDP
- **34,000** employed in this sector
- **450+** aviation & defense industry suppliers and service providers
- **35%** of U.S.-built general aviation aircraft delivered from Kansas
- **Innovation Campus** for business/university partnerships

Specialized Aviation Resources



National Center for Aviation
Training



National Institute for
Aviation Research



Kansas State University
Polytechnic





Animal Health Corridor

Kansas is home to a large concentration of public and private entities in the animal health and nutrition sectors



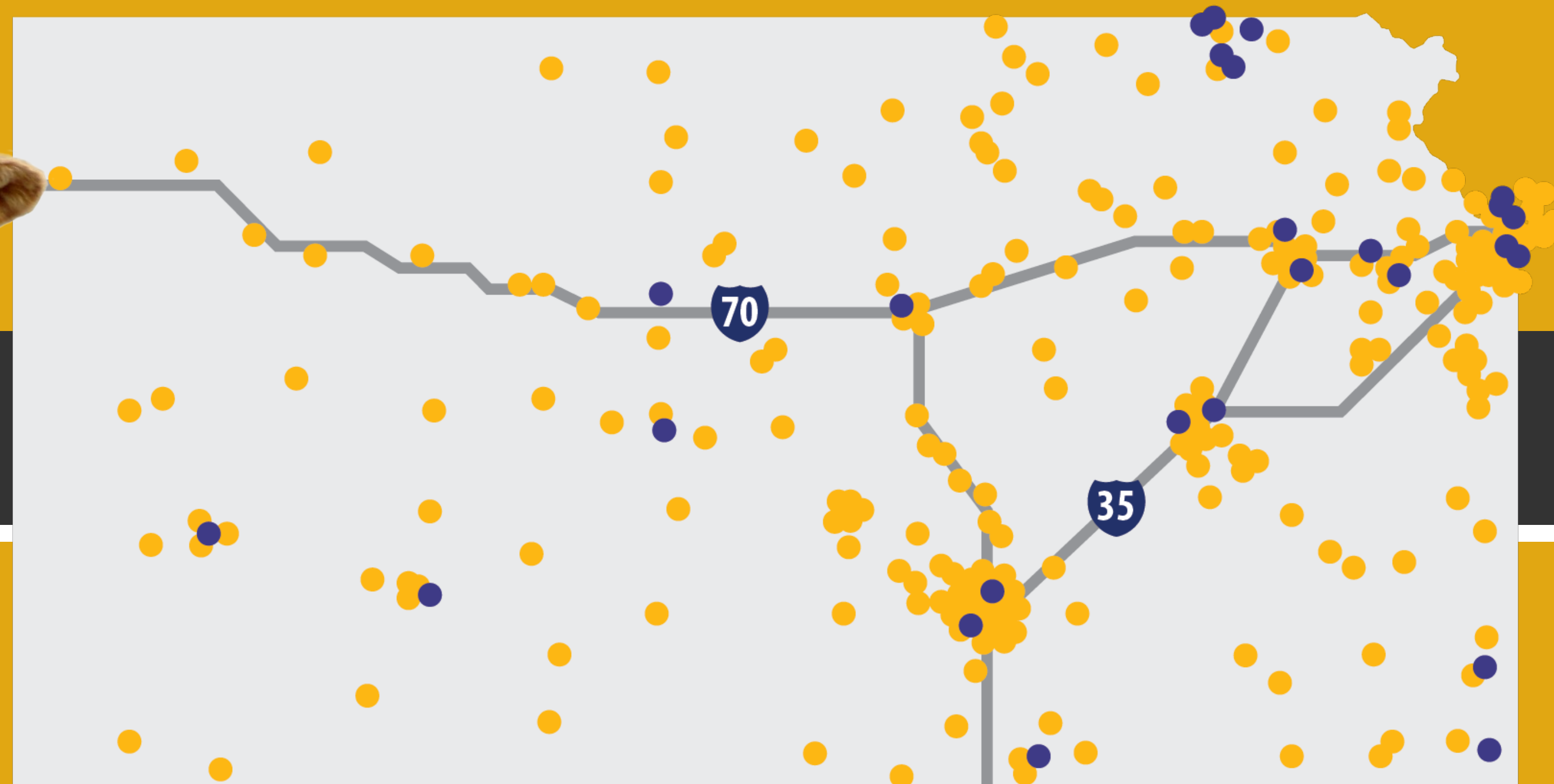
- Single largest concentration of animal health interests in the world
- Region is home to more than 300 animal health companies
- Representing 56% of total worldwide animal health, diagnostics and pet food sales



- NBAF



Kansas Has the Ingredients for Your Success



● Pet Food Manufacturer ● Food and Beverage Manufacturer ● Interstate System



Kansas is home to over 800 food, beverage and pet-food processing and production operations. Over 15,000 establishments across Kansas are involved in the food supply-chain process, from harvesting wheat to transporting the goods to your table. Companies can leverage the many benefits of access to agricultural resources, a skilled workforce and our outstanding transportation infrastructure.

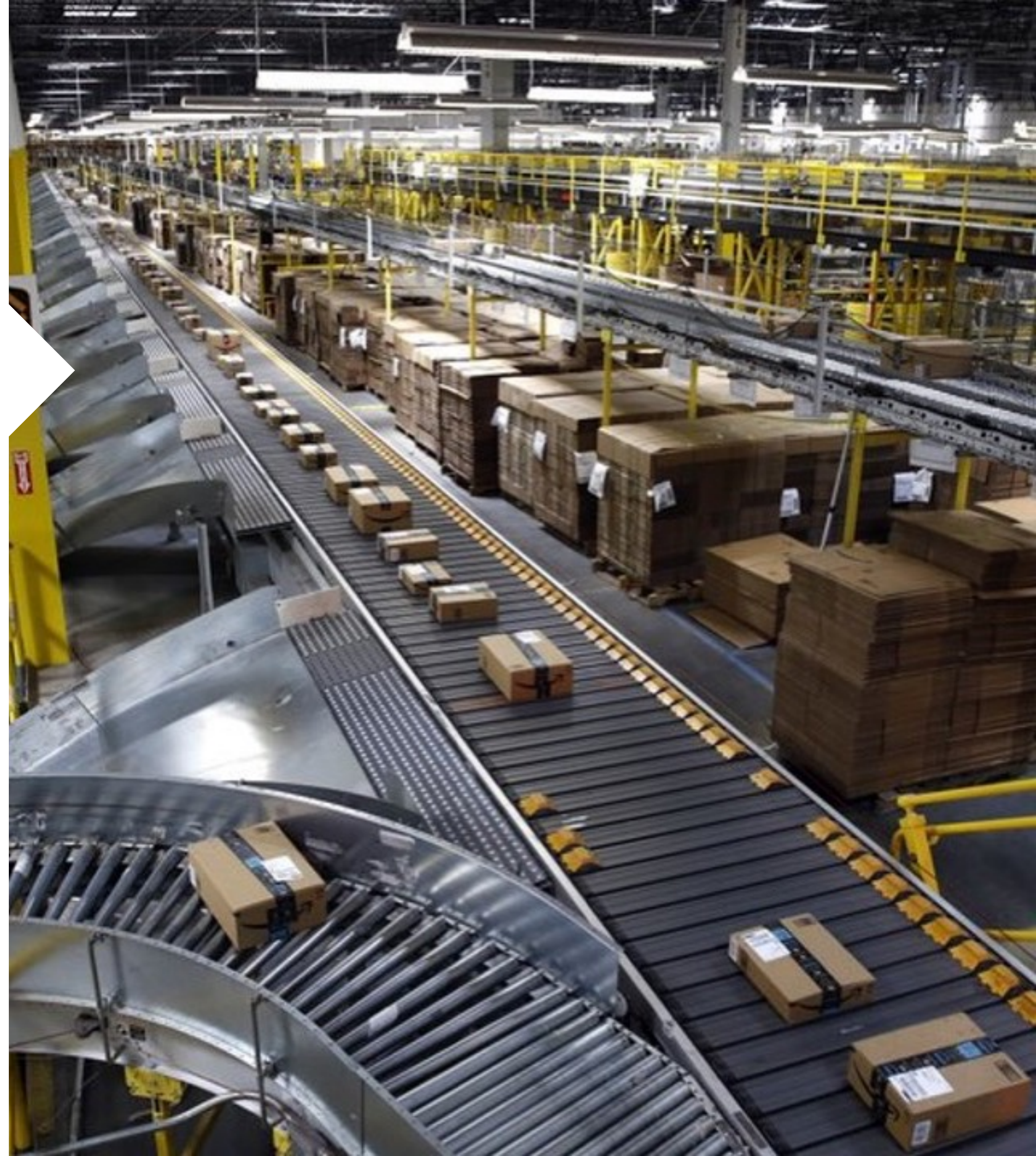
Kansas – Other Key Industries

- Advanced Manufacturing – Automotive, Metal Fabrication, Composites
- Engineering/Telecommunications
- Bioscience – Clinical Research, Drug Development
- Energy – Wind Energy, Biofuels, Oil & Gas
- Logistics – Warehouse/Distribution, Transportation

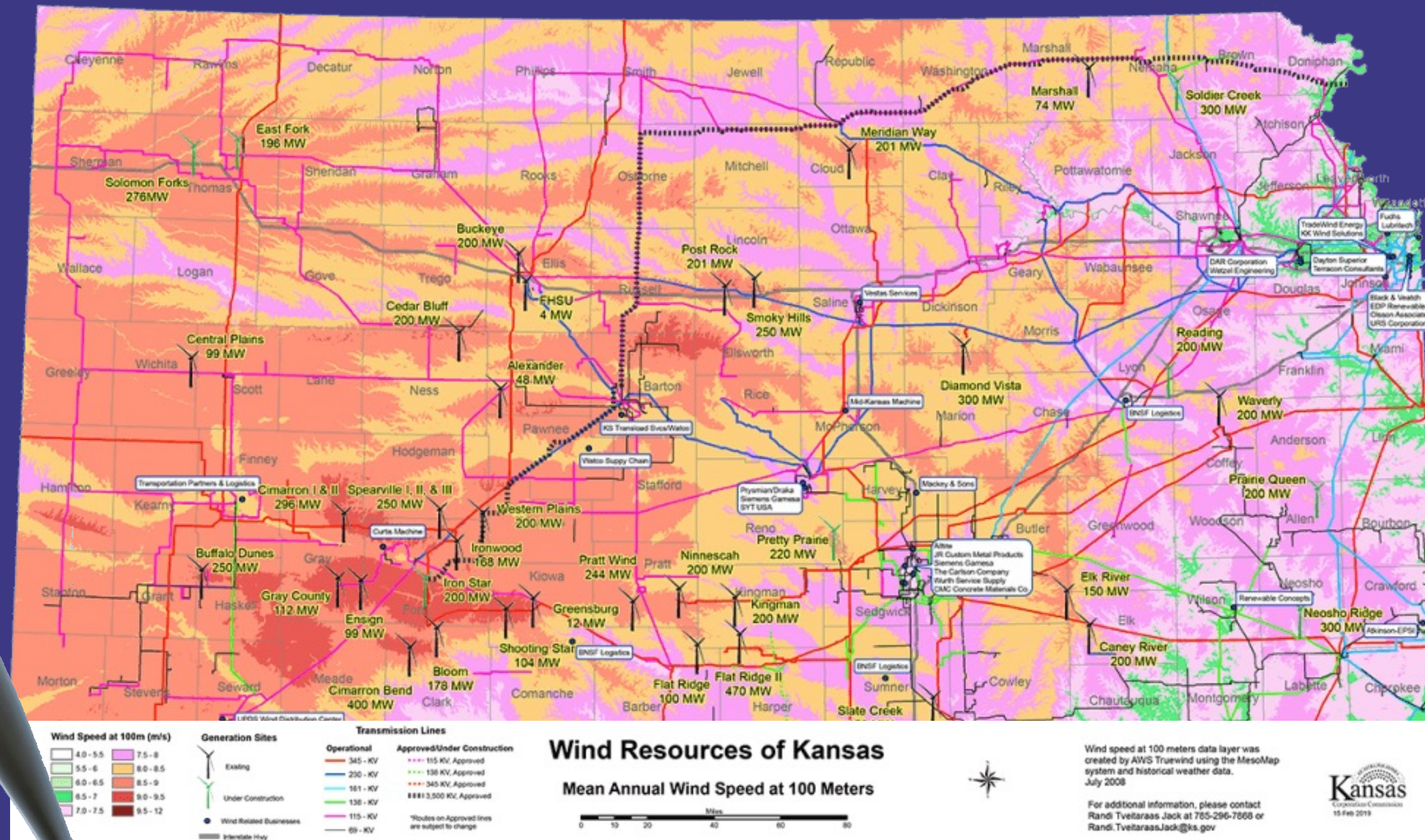


Kansas – A Hub of Accessibility

- Kansas is strategically located at the intersection of 3 of the nation's largest interstates (I-70, I-35 and I-29)
- 85% of the U.S. population can be reached in 2 days or less
- **No. 3** – Trucking center in the U.S. with access to 30% more interstate miles per capita than any other city in the nation
- **Logistics Park KC** intermodal facility
- **\$12.6 billion** in exports



Kansas Has the Wind to Power Your Company



A broad range of companies have renewable energy activities in Kansas. From wind farm construction to ethanol production, component manufacturing to engineering services, companies can leverage the many benefits of access to natural resources, a skilled workforce and our outstanding transportation infrastructure.

Business Incentives – Tax Savings

- Attracting Powerful Economic Expansion (APEX)
- Promoting Employment Across Kansas (PEAK)
- High Performance Incentive Program (HPIP)
- Kansas Industrial Training/Retraining (KIT/KIR)
- Kansas Workforce Development Assistance
- Kansas Sales Tax Exemption
- Property Tax Exemption on Machinery & Equipment
- Inventory Tax Exemption
- No Kansas Franchise Tax



Client Assistance

- ✓ Site Search
- ✓ Customized Itinerary
- ✓ Financial Incentives
- ✓ Business Introductions
- ✓ Soft Landing



Partnership

LET'S TALK ABOUT KANSAS

Monthly Newsletter

www.KansasCommerce.gov/SignUp

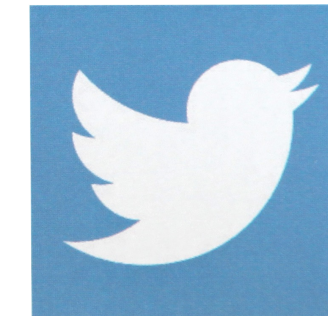
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