# Imagine ~No.1 Growth and Tradition in Mier

the AK initiative

# Name:Eikei Suzuki

#### [Abridged Profile] I was born in 1974

•Employed by the Ministry of Economy, Trade and Industry (METI) in 1998

- •I graduate Tokyo university in 1998(economics)
- •Worked as a member of Shinzo Abe's residential staff

during Mr. Abe's first term as Prime Minister (2006), leading

work on education reform and environmental issues.

•36 years old when elected governor of Mie (second in Japanese history)

•Currently 39 years old, the youngest prefectural governor in office.

- Member of the Fertility Crisis Taskforce
- Raised Mie's medium-term economic growth rate to become the highest in the nation among prefectures
- \*WEF Chose as a Young Global Leader in 2014 \* WEF holds Davos Forum

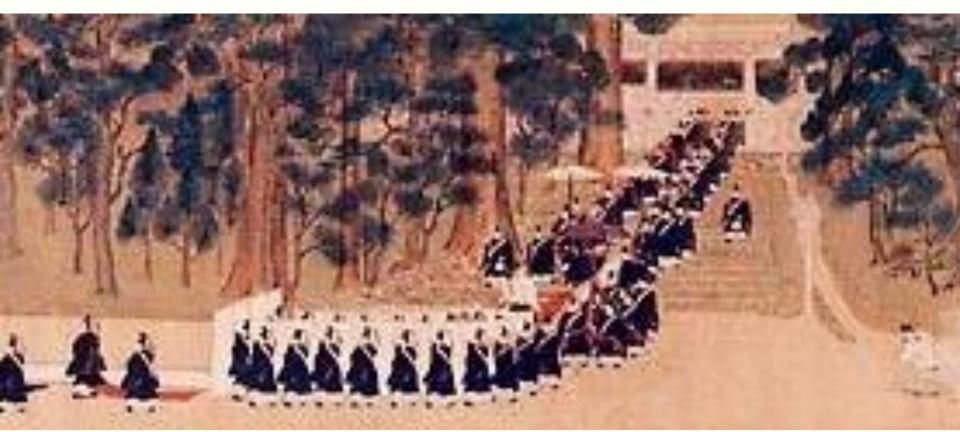
## [Family]

Wife (Miho Takeda) and one child Mrs. Miho Takeda is a 3 time Olympian who earned 5 Olympic medals in synchronized swimming over the course of her career (the most won by any Japanese female) Governor Suzuki has taken paternal leave to help his wife care for his child, one of only two governors currently in office to do so.





# **Transcending 2000 years**



Ise grand shrine is the origin of the Japanese spirit



# Suzuka Circuit is located in Mig

Formula NIPPON



# McLaren poised to switch to Honda engines for the 2015 season

# McLaren and Honda to collaborate to take back the championship

# GO YOUR OWN WAY あなただけの道へ

長い道のり、真の喜びを求めてさあ、進みましょう。

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TRIUMPH

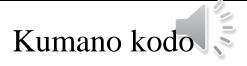
# Iga : Birthplace of the Ninja

The Asyura(ninja) show



#### **Mie's UNESCO World Heritage Site**

The Way of St. James in Santiago De Compostela



One of only two pilgrimage routes in the world designated as a UNESCO World Heritage!





# Kumano kodo

# Pilgrimage to link the sacred place

#### The Emperor visited Ise grand Shrine in march

- Amaterasu Okami, deity of the sun and legendary ancestor of the Japanese Imperial Family is enshrined here
- Dr. Arnold J. Toynbee: "I feel a unity in this sacred place that stretches across the shared foundations of this thing we call 'religion."

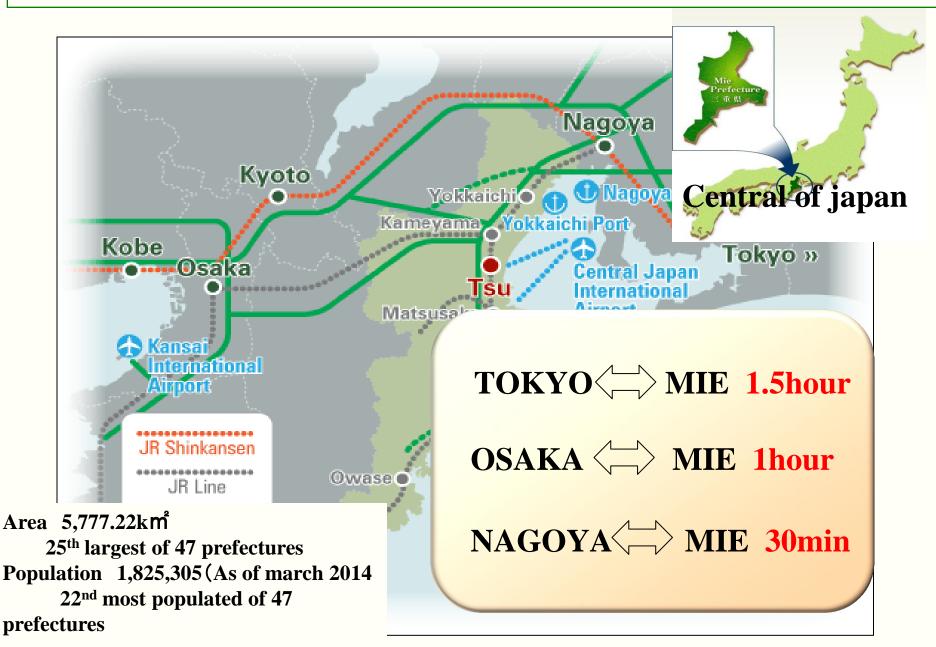


This shrine complex was built in 4 BCE. Jesus of Nazareth was born.



14 million people visit Ise grand shrine last year

# **Mie** located in the center of Japan



# **Linear Maglev Train**

**2027 Linear Maglev Train** (Service between Nagoya and Tokyo)





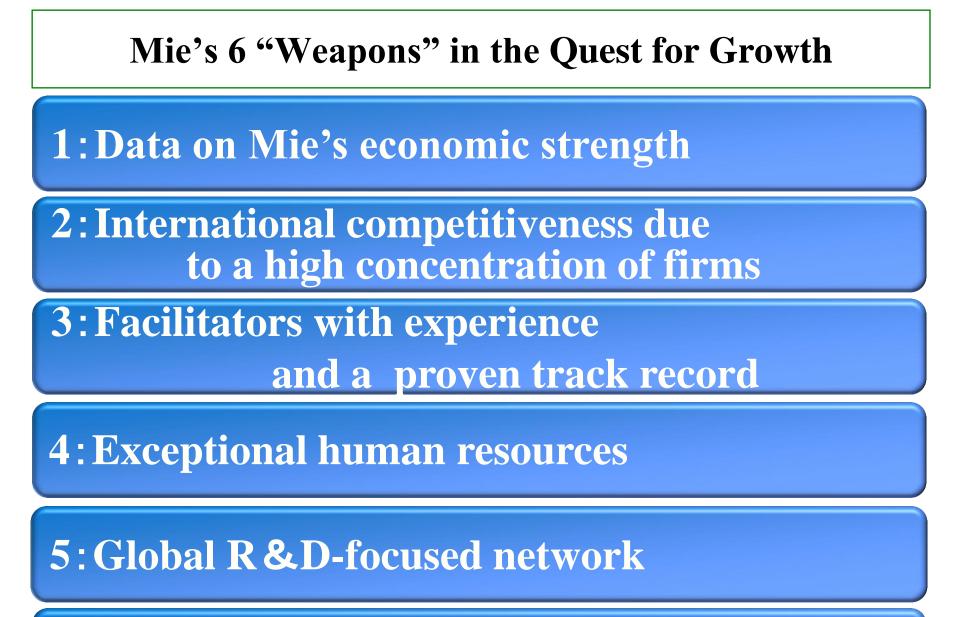
Tokyo Nagoya 40min

**Tokyo Mie 50min** The need to be located in Tokyo is already low for company

Service to Mie begins after 2027

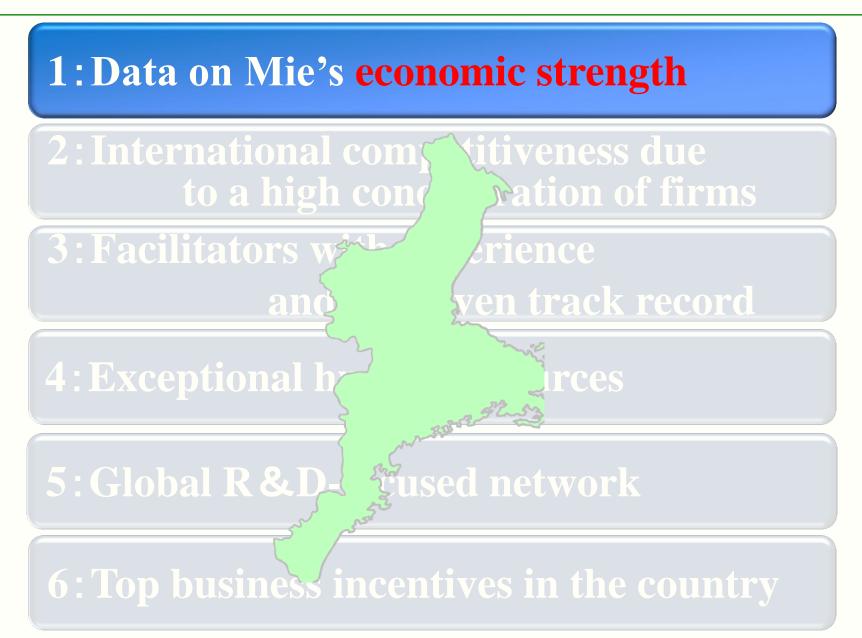
# AK's initiative

"six weapons"



: Top business incentives in the country

## Mie's 6 "Weapons" in the Quest for Growth



# Highest Projected Medium Term No.1 Economic Growth Rate in Japan

No1. out of all prefectures in Japan (by 2025 growth rate) Japan Average : 0.7%

実質産出額伸び率			
順位	都道府県名	%	
1	MIE	1.6	
2	Aichi	1.5	
3	Ishikawa	1.5	
4	Gunma	1.4	
	Average	0.7	
:	:	:	
46	Tottori	0. 1	
47	Fukui	<b>▲</b> 0. 0	

#### igoplus Characteristics of prefectures with a high economic growth rate igoplus

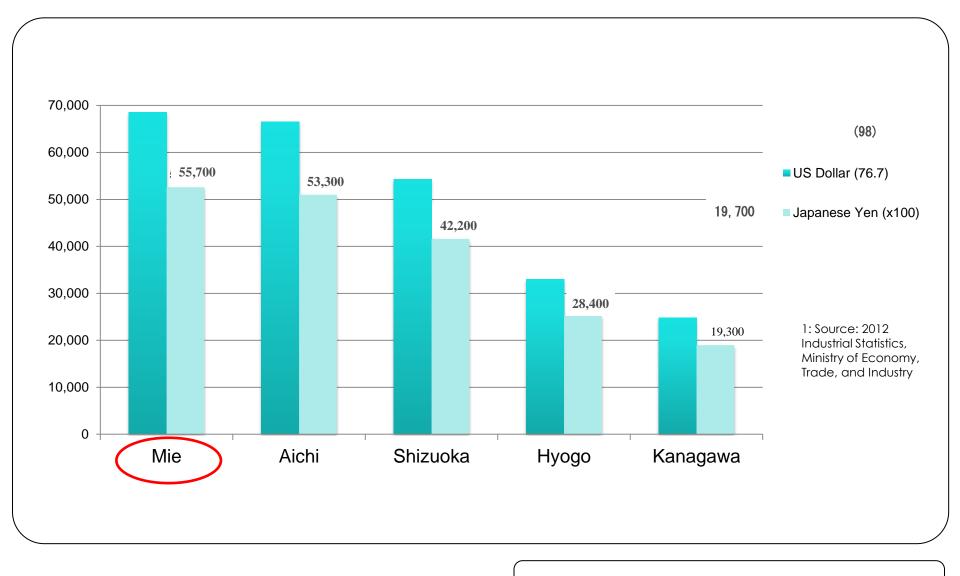
Regions that place an emphasis on high-value added industries involving high-level technologies, such as automotive manufacturing, and semiconductor and electronic component production.

#### [Mie Prefecture]

More than 40% of Mie's industrial sector is devoted the automotive industry and semiconductor/electronic component production, which has bolstered the prefectural economy.

# We provide support for the establishment of production facilities that manufacture high-value added goods!

# **Highest Output** Per Capita Nationally

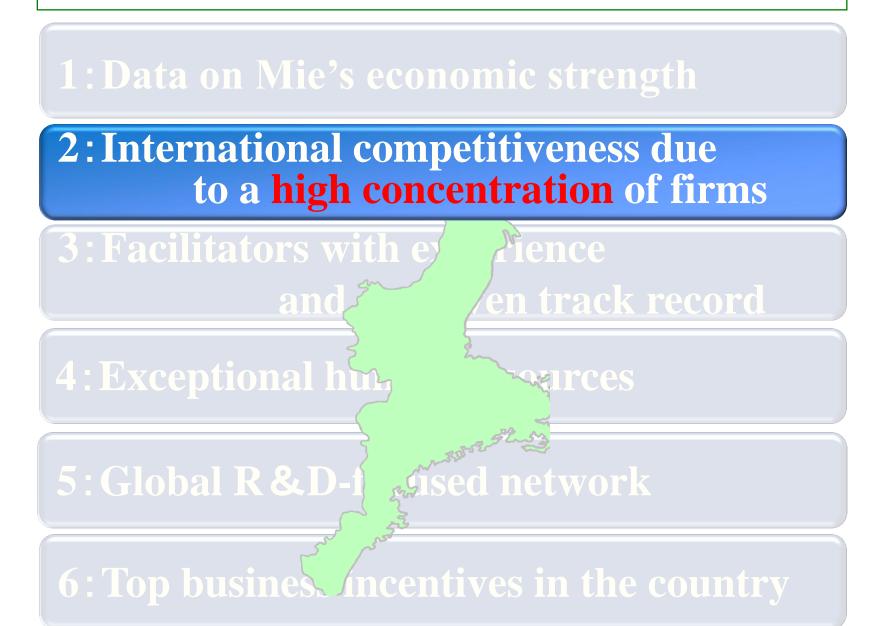


9<sup>th</sup> in Overall Industrial Output Nationally

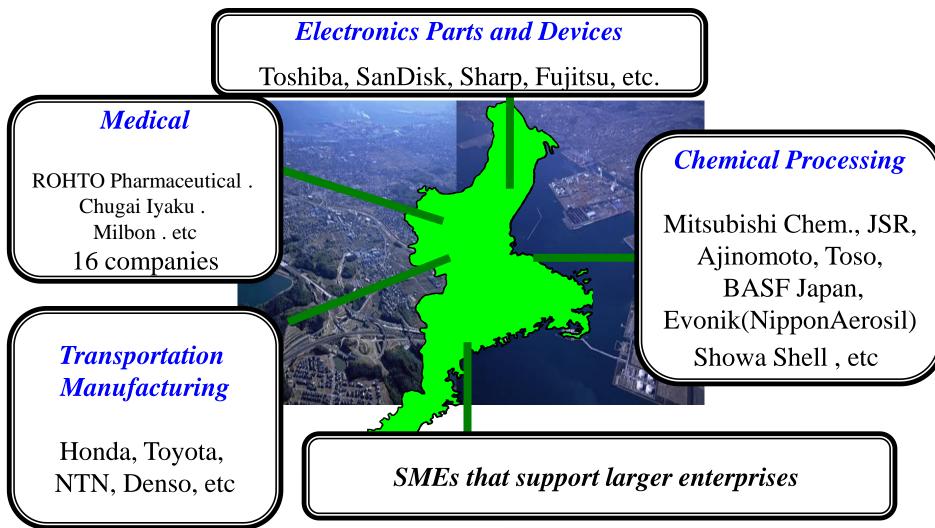
# **Industrial Production Ranking**

Electronics and electrical compone	Automotive nts	Petrochemica
MIE	Aichi	Chiba
Nagano	Sizuoka	Osaka
Saitama	Kanagawa	Kanagawa
Osaka	MIE	saitama
:	÷	:
Siga	tokyo	MIE
Prefecture 1 <sup>st</sup> nationally	Mie Prefecture ranks 4 <sup>st</sup> nationally	Mie Prefecture ranks 9 <sup>th</sup> nationally
	electrical compone MIE Nagano Saitama Osaka Siga Prefecture	electrical componentsMIEAichiNaganoSizuokaSaitamaKanagawaOsakaMIESigatokyoPrefectureWie Prefecture

## Mie's 6 "Weapons" in the Quest for Growth

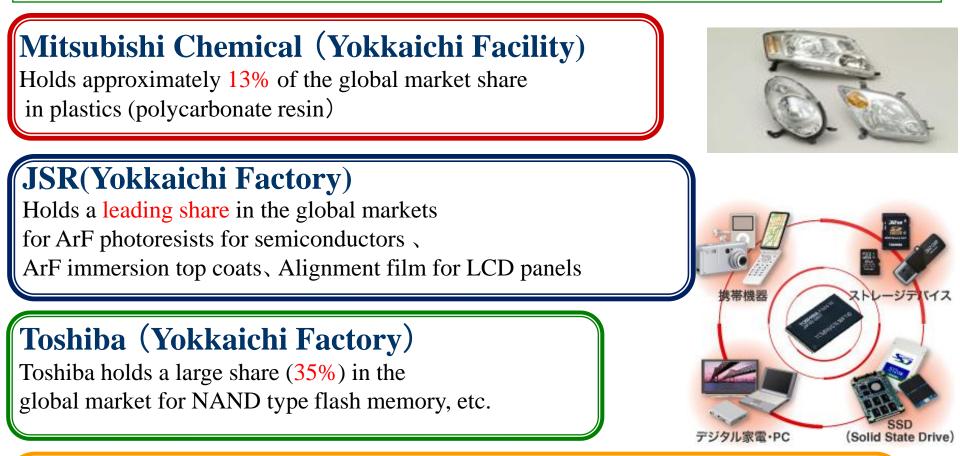






Enterprises representative of Mie's diverse supply chains are located within a one hour distance of one another (by land transport).

# Advanced Components and Materials, the Pride and Joy of Mie's Industrial Sector



### Toso (Yokkaichi Facility)

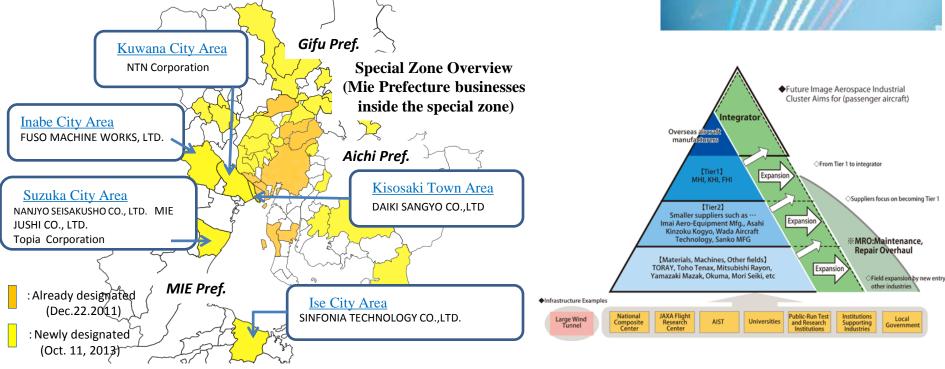
- •Aims to hold a leading share of the global market in High silica zeolite
- •Also specializes in the production of zirconia powder, which is used in dentistry and the production of artificial limbs, and is expected to play an important role as an advanced material in the future

#### Creating Aerospace Industrial Cluster with a New Special Economic Zone

#### A comprehensive economic cluster that can compete internationally

With around 50% of Japan's aircraft and aircraft parts being manufactured in Aichi, Gifu and Mie Prefectures, this region is home to the largest aerospace industrial cluster in the country.





#### **Initiatives to advance the aeronautics industry**

#### **1** A visit to Boeing (August 2013, Seattle)

OPromotion of the new special economic zone for aeronautics manufacturing and the strengths of SMEs in Mie Prefecture. ORequests for collaboration with business matching and information exchange initiatives.



2 Mitsubishi Heavy Industries has chosen their factory in Matsusaka, Mie as one of its main hubs for mass production of the MRJ, a compact passenger jet !

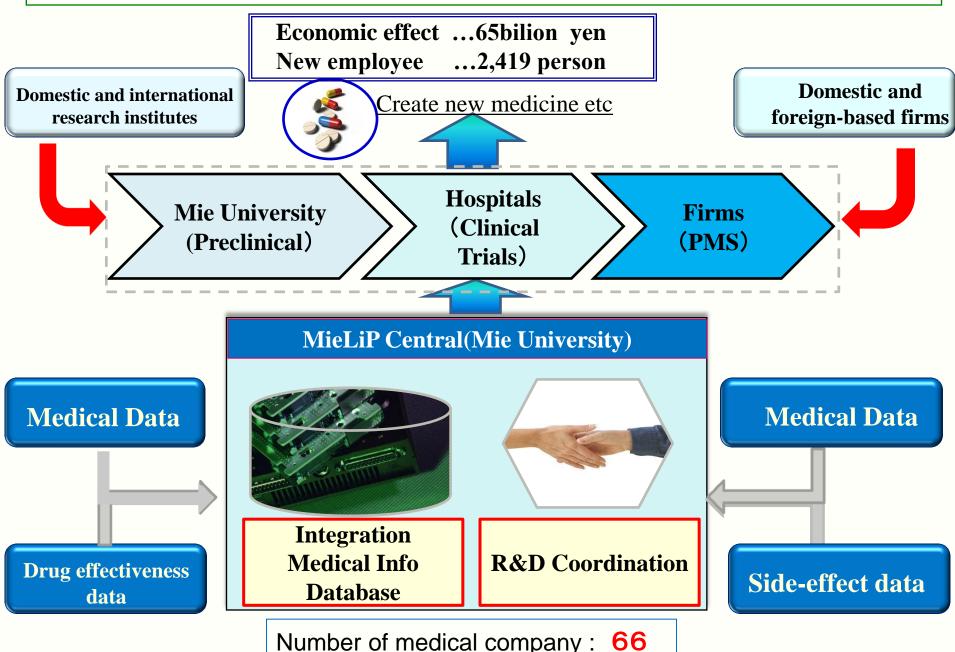
OPlans to create a hub for mass production of the MRJ announced (February 12, 2014)

Assembly of horizontal stabilizers and vertical fins Plans to develop the industrial cluster with help from Mitsubishi Heavy Industries and its partners



MRJ(ミッヒ`シリーシ`ョナルシ`ェット)

### **For Life Innovation Industries**



# Next generation industrial complexes



**Biomass** 



# Biofuel Bioplastic, etc.

#### ermentation, extraction, refining

#### **Biorefineries**

Fossil fuels→Biofuels Technology and facilities to encourage the switch from plastic to other bioplastic goods



#### Mie's 6 "Weapons" in the Quest for Growth



#### **No.1 for research collaborations**

#### No.1 for research collaborations with businesses



# ICETT only one in Japan

Aiming at continual development of the world economy while conserving the global environment.

#### ICETT

(international Center for Environmental Technology Transfer)



Achievements to date (2013.3.31) Training delivered to <u>7,687</u> people in <u>89</u> countries.

Engaged in various activities for a harmonious transfer to technologies related to environmental conservation harmonious transfer

- Research
- Technology guidance
- Field work
- Seminars, workshops

# Yokkaichi

The City that Overcame Pollution

## The rare area that realized both sides of economic growth and the environmental reproduction

**1960s: Yokkaichi is afflicted by pollution induced asthma** 

- **1972:** Pollution regulations amended
- 1974: NOx emission limits established
- 1990: ICETT established

2000-present: the return of a green Yokkaichi

**ICETT works to transfer technology to developing countries** 







#### Achievements of Mie's High School Students



#### Matsusaka Commercial High School

National Manufacturing Contest Champions for 6 consecutive years

#### **Toba National College**

of Maritime Technology Digital Youth Award Contest SIlver Medalists



#### Affordable Low Wages

Prefecture (More than 1000 employees)	Contractual cash earning (thousands of yen)	
Mie	376.9 20% low wage	
Tokyo	455.2	
Osaka	395.4	
Prefecture	Contractual cash earning	
(less than 999 employees)	(thousands of yen)	
Mie	292.0 <b>20% low wage</b>	
Tokyo	364.7	
Osaka	327.3	

### **Multicultural Society**

#### Foreign Resident Population Ratio per 100,000

Rank	Prefecture	Foreign Resident Population per 100,000
1	Tokyo	3,017
2	Aichi	2,641
3	Mie	2,313
4	Osaka	2,299
5	Gifu	2,192
	Average	1,610
46	Akita	353
47	Aomori	295







# 5: Global R&D-focused network

6: Top business incentives in the country

## **R&D** network in Europe

Mie Prefecture has, with Europe and America, a substantial network with the advanced nations.

Striving for expansion, we are supporting globalisation of the prefecture's industries.

Now, as a prime concern, economic cooperation is advancing with the following regions and research institutions.





#### [Germany]

1. Economic cooperation is deepening with Nordrhein-Westfalen (NRW) State in which Sustainable Energy, Automobile Industry, etc. are accumulated.

**2**. Fraunhofer, Europe's largest research agency signed an agreement of bilateral cooperation with Mie University (photo above).

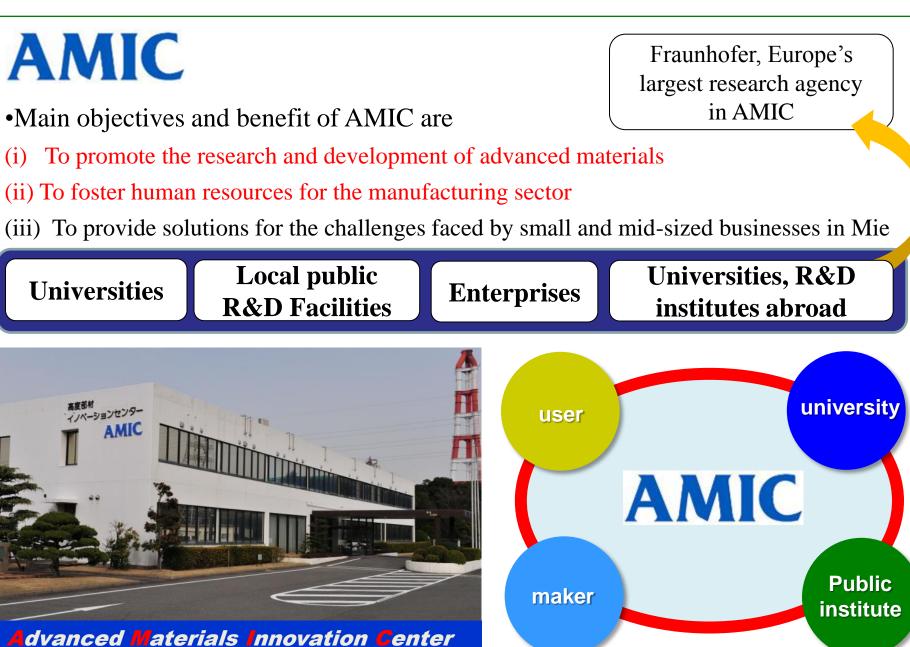
#### [France]

•Exchanges are progressing with Rhonne-Alps State, focusing on enterprises in the mechatronics, advanced materials, and manufacturing fields.

#### [Switzerland]

•Collaboration is progressing with CSEM Co., with backing for businesses in the Micro-electronics field.

## **Advanced Materials Innovation Center**



## **Cooperation with America**

#### **Encouraging establishment of facilities in Mie and Industrial Exchange**

OMie concluded a cooperation agreement with South Seattle community college ONegotiating the industrial cooperation of advanced materials with Washington ODirect appeal to firms from the Governor of Mie San Disk, Intel, Boeing



#### Newly Established Multipurpose Hub in Mie !

(SanDisk Technology Innovation Center)

Innovation Center will be used to hold conferences with different hubs (research, manufacturing, etc.) and strengthen communication with clients. Innovation Center are Asian bases of a talented person and the intellectual interchange.

## Marketing and promotion trip in Taiwan

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#### Marketing and promotion trip in Taiwan



Conclusion of MOU about industrial cooperation with Taiwan-Japan Industrial Collaboration Promotion Office



#### Mie held the 2013 Japan-Taiwan Tourism Summit



#### Agreement on Mie Statement

#### 2014 Taiwan sightseeing contribution prizes



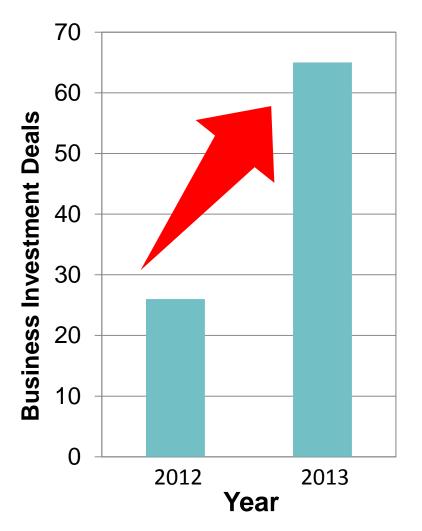
## Mie's 6 "Weapons" in the Quest for Growth



**6**: Top business **incentives** in the country

## **Increase in Business Investment**

# More than doubled!



Year	deals
2013	65
2012	26

Between 2012 and 2013 there was an increase of 39 business investment deals!

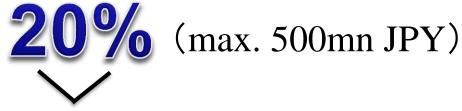
This increase came through new incentive initiatives and proactive promotion of our direct investment programmes! Subsidy for Foreign Affiliated Enterprises Establishing an Asian Base in Mie

> <u>Subsidy for Foreign Affiliated Enterprises</u> <u>Establishing an Asian Base in Mie</u>

Minimum Investment : 500mn JPY
Employment requirement : 10 people

(5 people for companies in Mie)

• Subsidy rate



japan company: 10~15%

## **Service Industry Location Subsidy**

## **Service Industry Location Subsidy**

# **\*** Establishing offices is also supported

# •**Target**: Offices for; trade, sales, corporate planning, finance, HR, etc

• Subsidy rate: <u>10% of annual rent(3 yrs</u>)

## New Subsidy system

# <u>"Mileage System"</u> Incentives for firms that invest moderate amounts over a long period of time "Points" for investment can be accumulated for <u>5 years</u>

## Subsidy for industrial investment promotion

# "Mother Factory" Subsidy Target: 'Mother factories'

[Facilities support]

Minimum Investment
500mn JPY
Employment requirement
10 people
(5 people for companies in Mie)
Subsidy rate: 15%

(max. 500mn JPY)

Facilities used for both production and R&D

#### **[Human resources support] Requirements**:

Relocating research and procurement staff to Mie facilities. Mie offers a **75mn JPY subsidy** for employment increases of **50 people or more** over 5 years.

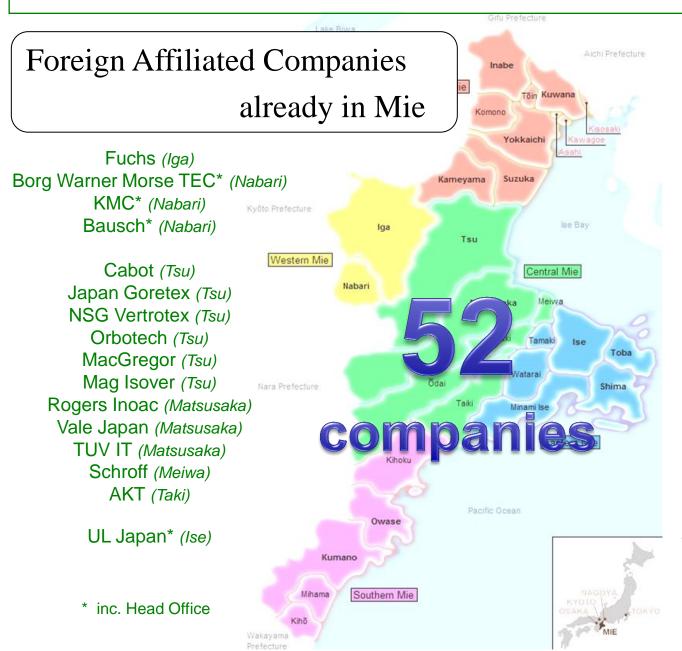
#### <u>Subsidy for Firms in Industries</u> with Potential for Growth

 Target: Growth Industries; Clean Energy, Life Science, etc & Advanced Materials
 Subsidy rate: 10% (max. 500mn JPY) <u>%"12% for Advanced Materials"</u>

#### **R&D Facility Subsidy**

Target: Construction of R&D facilities or a Testing & Certification body
Subsidy rate: 10% (max. 500mn JPY)

## Foreign Affiliated Companies already in Mie



Nitta Haas (Inabe) Toyosaka\* (Inabe) Toshiba Schneider Inverter (Asahi) BASF (Yokkaichi) SanDisk (Yokkaichi) Showa Kako (Yokkaichi) Nippon Aerosil (Yokkaichi) Union Showa (Yokkaichi) Lion Akzo (Yokkaichi) Iscar Japan (Yokkaichi) Nippon Microtherm (Yokkaichi) Quadrant Plastics\* (Yokkaichi) Air Liquide (Yokkaichi) SEC (Yokkaichi) KLA Tencor (Yokkaichi) OCI Materials\* (Yokkaichi) SEN Corp. (Yokkaichi) POSCO - JEPC (Yokkaichi) ASML (Yokkaiichi) Cymer (Yokkaichi) Novellus Systems (Yokkaichi) Sumitomo Nacco (Yokkaichi) Showa Yokkaichi Oil\* (Yokkaichi) Fuji Xerox\* (Suzuka) Nihon Mistron (Suzuka) AGF (Suzuka)

## More and More Companies are Choosing

#### Nippon Microtherm

Headquarters : Belgium
Category of industry: High performance insulation material
Established : 1983
number of employees : 31



#### Mag isover

- Headquarters: FRA
- Established : 1974
- Number of employees :361
- the world's leading supplier of Glass wool insulation
- Investment 15 billion yen

## More and More Companies are Choosing

### SanDisk Corporation

- Headquarters : USA
- Established : 1992
- Number of employees :580
- the world's leading company of Flash Memory.



#### **Cabot Microelectronics Corporation**

- Headquarters : USA
- Established : 2002
- Number of employees :185
- the world's leading supplier of chemical mechanical planarization (CMP) slurries and a growing CMP pad supplier to the semiconductor industry.





# Yumiko Damashek

Cabot Microelectronics Vice President, Japan and Operations Asia



# Atsuyoshi Koike

sandisk Vice President, Japan

## **About Microtherm**



# Yasuyuki Maeba

**Mayor of Tsu** 

# Luc Liebaut

Ambassador of H.M. the King of the Belgians





# If you're thinking of expanding in Japan... Think Mie!



### Thank you for listening.

Industrial Investment Promotion Division, Mie Prefectural Government <u>13 Komei-cho, Tsu City, Mie 514-8570</u> Phone: +81-59-224-2819 Fax: +81-59-224-2221

http://www.invest.pref.mie.lg.jp/