



**JETRO EVENT FOR EU, LATIN AMERICA,
MIDDLE EAST
MEDICAL DEVICE ONLINE
BUSINESS MATCHING**

20th July - 29th July 2022

Participant list of Japanese companies (1) No.1~No.15

#	Company Name	Products/ Services	Diagnostic imaging system	Related device/tool for diagnostic X-ray equip.	Measuring /monitoring system for biophenomena	In vitro clinical test equip.	Clinical equip./supplies	Operating equip./supplies	Artificial internal organ apparatus and assist device	Therapeutic/surgical equip.	Steel product for medical use	Dental equip.	Dental material	Ophthalmic goods/related products	Surgical dressing /hygienic product	Medical apparatus for home use	Other
1	Hakuzo Medical Corporation	Stumptown Cream for Dialysis					●	●						●	●		●
2	OG WELLNESS TECHNOLOGIES CO., LTD.	Physical Therapy Equipment, Rehabilitation Equipment					●										
3	Century Yamakyu Corporation	Used MRI & CT Scan Systems	●														
4	Iwatani Materials Corporation	Titanium dioxide photocatalytic coating solution															●
5	Nihon Kohden Middle East FZE	Biological Information Monitor, electroencephalograph, blood cell counter, ventilator, electrocardiograph, defibrillator			●	●				●							
6	ITO CO., LTD.	Physical Therapy Equipment, Dental Equipment, Miscellaneous products for the acupuncture market, bone fracture treatment equipment										●					●
7	FINDEX Inc.	Vision Analysis Type Field of View Meter					●							●			
8	kagla vaportech corporation	Hydrogen gas inhaler, Simple hydrogen generator					●									●	
9	TAUNS	Rapid Antigen Diagnostic Test Kit				●											
10	HiPep Laboratories	System and portable detection equipment for on-site use			●	●											
11	Sywind Co., Ltd.	Free stop support arm for holding ventilator circuit					●	●								●	●
12	HOMER ION Laboratory Co.,Ltd.	Belt electrode EMS (electrical stimulator)					●									●	
13	Houzou Medical MD Co., Ltd.	Original supplements manufactured at our own pharmaceutical GMP plant															●
14	Senko Medical Instrument Mfg. Co., Ltd.	tracheotomy tube, Electric low pressure suction device					●			●							
15	TOMEY CORPORATION	Ophthalmic examination and diagnostic equipment, Optical eye-axis length measuring device, Ex-ocular OCT, ultrasound imaging device, Corneal shape measuring device, etc.												●			

Participant list of Japanese companies (2) No.16~No.30

#	Company Name	Products/ Services	Diagnostic imaging system	Related device/tool for diagnostic X-ray equip.	Measuring /monitoring system for biophenomena	In vitro clinical test equip.	Clinical equip./supplies	Operating equip./supplies	Artificial internal organ apparatus and assist device	Therapeutic/surgical equip.	Steel product for medical use	Dental equip.	Dental material	Ophthalmic goods/related products	Surgical dressing /hygienic product	Medical apparatus for home use	Other
16	LIBATAPE PHARMACEUTICAL CO., LTD.	Bandanjo for general household use, Tape to be applied after injection, Large tape applied to a large wound after surgery													●		
17	Nittobo Medical Co.,LTD.	Reagents for clinical laboratories (biochemistry, immunology, etc.)															●
18	AIR SUPPORT CO.LTD.	Air mattresses to prevent bedsores					●			●						●	
19	Taiyo Corporation	Wearable surgical lighting - OPELAIII					●	●		●		●					●
20	Suzuken Company Limited	aneroid sphygmomanometer (instrument used to measure blood pressure), stethoscope, medical supplies					●										●
21	NIPPON PAPER TRADING Co.,LTD.	Home-use carbon dioxide spring generator "B-da Ver.2														●	●
22	kyowa industrial co.,ltdl	Precision forceps for endoscopic surgery								●							
23	Ai-Brainscience Inc.	Eye tracking type cognitive function evaluation program															●
24	ARKRAY,INC	Manual blood biochemistry analyzer				●	●										
25	Telemedica Inc.	Speaker for exclusive use of aural diagnosis Kikuzo, Virtual Space Auscultation Simulator iPax															●
26	Sanko Manufacturing Co., Ltd.	Electric Aspirator Minic II Series Disposable, Wall-mounted suction device DS-1000, Disposable suction bag, 1,000mL capacity, Disposable Bottle Replacement Kit					●									●	
27	Genco Inc.	Pyrolysis carbonization equipment					●										
28	INNOPHYS CO., LTD.	Assist Suit for Lower Back Burden Reduction					●										●
29	ECORO International Co., Ltd.	Refiber Gold. It's a supplement that fights viruses.															●
30	HARIKI SEIKO CO.,LTD.	Mirror vision surgical stripping forceps, forceps, Suction tube (mirror series)								●	●						

Participant list of Japanese companies (3) No.31~No.45

#	Company Name	Products/ Services	Diagnostic imaging system	Related device/tool for diagnostic X-ray equip.	Measuring /monitoring system for biophenomena	In vitro clinical test equip.	Clinical equip./supplies	Operating equip./supplies	Artificial internal organ apparatus and assist device	Therapeutic/surgical equip.	Steel product for medical use	Dental equip.	Dental material	Ophthalmic goods/related products	Surgical dressing /hygienic product	Medical apparatus for home use	Other
31	Nippon Sigmax Co., Ltd.	Apparatus and devices for cooling therapy (icing system CE4000, Ultrasound system (pocket echo miruco), Ultrasonic fracture treatment device (Accellys mini)	●							●							
32	ACCELStars, Inc.	ACCEL, the world's most accurate sleep measurement algorithm.			●											●	●
33	Matrix Cell Research Institute Inc.	Magnetic Probe (MagProbe TAKUMI), non-magnetic hook					●				●						
34	Feather Safety Razor Co., Ltd.	surgical scalpel, Ophthalmic scalpels, Microsurgical scalpels, Pathology blades (microtome replacement blades, etc.)				●				●	●	●		●			●
35	ALCARE Co., Ltd.	MoldCare (patient immobilization cushion for radiation therapy)		●													
36	YDM CORPORATION	Orthodontic pliers for use in orthodontic treatment, Impression Tray, Mirror for intraoral photography, Other resin fillers, scalars, etc.										●					
37	FUJIMEDICALINSTRUMENTSMFGCO., LTD.	Home-use massage chairs JP-1100, JP-2000, Household water purifier HWP-55, HWP-77, Potentiostat KX-14000														●	●
38	PreXion Corporation	Dental CBCT PreXion3D Explorer PRO PreXion3D Explorer EX	●									●					
39	jounetsu farm	Bio Liquid" - a deodorant that removes urine and fecal odors with such force that it makes you stop breathing For those who want to stop struggling with odor for a long time													●		
40	FURUNO ELECTRIC CO., LTD.	Three models of automated biochemistry analyzers (270, 400, and 800 tests), Reagents used in each device (closed system)				●											
41	Archelis Inc.	Assist suit [Arcelis]					●										●
42	FUJITA Medical Instruments Co.,Ltd.	Wireless portable biometric monitors (VIMMS)															●
43	SEAHONENCE INC.	Electric beds for home care (healthcare beds)															●
44	CROSS SYNC, Inc.	IBSENα program for physiological parameter analysis			●												
45	KORTUC Inc.	Radiosensitizers (ethical drugs that enhance the effectiveness of radiotherapy in cancer treatment)								●							●

Participant list of Japanese companies (4) No.46~No.60

#	Company Name	Products/ Services	Diagnostic imaging system	Related device/tool for diagnostic X-ray equip.	Measuring /monitoring system for biophenomena	In vitro clinical test equip.	Clinical equip./supplies	Operating equip./supplies	Artificial internal organ apparatus and assist device	Therapeutic/surgical equip.	Steel product for medical use	Dental equip.	Dental material	Ophthalmic goods/related products	Surgical dressing/hygienic product	Medical apparatus for home use	Other
46	United Precision Technologies Co.,Ltd	Fine and precision etching of "difficult-to-cut materials								●							●
47	Noguchi Business Consulting Co.,Ltd.	Minicure created by a pioneer in radio waves, Hormesis Ion Roller Serum Ange													●		●
48	Micron, Inc.	Brain Image Analysis Program	●														
49	Anaut Inc.	Surgical Vision Eureka, an AI system to assist in surgical procedures	●							●							
50	Yasui Co., Ltd.	Illuminated medical hooks "Kouplight								●							
51	APEL CO., LTD.	Bilirubin meter, Hemoglobin meter				●											
52	Central Uni CO., Ltd	Medical gas piping systems, Operating room, ICU, Hospital room					●			●							
53	Kyodo International Corporation	Product-1 Delivery & Fetal Monitoring Equipment, Product-2 Potentiometers			●											●	
54	Kawamoto Corporation	Neurosurgical Sheets, Sponge for laparoscopic surgery, Eye drops, Digital blood pressure meter, Oral care products for the elderly, Adhesive plaster, Syringe, needle, Medical gloves, etc.												●	●	●	
55	SEKISUI MEDICAL CO.,LTD.	Automated Coagulation Analysis CP3000 and blood coagulation test reagents (FDP, DD, etc.)				●											●
56	BionicM Inc.	Robot Prosthesis							●								
57	TrustMedical Co.,Ltd.	AVS Accuracy Kit / Point-Of-Care kit. Immunochromatographic method indicates cortisol concentration in terms of color density.				●											
58	SGW CO.,LTD.	Overseas development of Japanese-style medical care (Sagara Women's Healthcare Group / Sagara Hospital)															●
59	AIMS.inc	AiLive : Electronic Pupillometer and Nerve Age Measuring Instrument	●		●									●			
60	KYOWA LIMITED	High-performance thin-film urethane film dressing, Pressure Wound Prevention Foam Cushion Dressings						●		●					●	●	●

Hakuzo Medical Corporation

Products: wound dressing, surgical supplies, infection control products, nursing care products, etc.

- Address : 2-4-9, Tokui-cho, Chuo-ku, Osaka-shi, Osaka 540-0025
- URL : <https://www.hakuzo.co.jp/>
- # of Employees: 268 · Annual turnover (USD) : 126.6 million · Year of Establishment: 1954



Company overview

Established in 1954, Hakuzo has been supplying medical disposables for over half a century. We have 2 production plants located in Japan. Our wholly owned subsidiary located in Bangkok, Hakuzo Medical Asia, was set up in 2019 and the production plant in Chonburi, Thailand will start the production shortly to supply medical disposables with brilliant quality at affordable price to overseas.

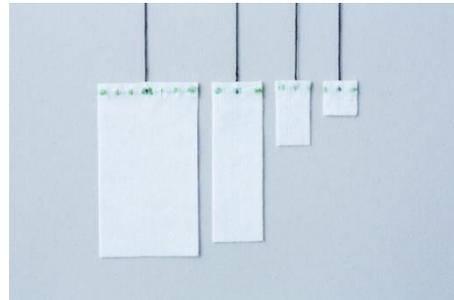
Products/ Services overview

Hakuzo provides various kinds of medical disposables, such as infection control, gauze, wound dressing, nursing care, maternity products, etc. With the production plants in Japan and Thailand, we can offer customization service as well. Hakuzo is ISO: 13485 certified.

Potential business matching partners

Overseas distributors specialized in medical disposables.

Retail price range : 10-50 USD \$



OG WELLNESS TECHNOLOGIES CO.,LTD.



Products: Physiotherapy Devices, Rehabilitation Equipment, Bathing Systems

- Address : Kasumigaseki building 3-2-5 Kasumigaseki, Chiyoda-ku,TOKYO 100-6004
- URL : <https://www.og-wellness.com/>
- # of Employees:362 • Annual turnover (USD) : 1.6 million • Year of Establishment:1949

Company overview

President & Director : Hiroshi Okuda

Head Office: Okayama, Japan

Capital: JPY 100,000,000 (Approx. US\$900,000)

Category of Business: Manufacture and sale of electro-medical equipment and rehabilitation equipment

Products/ Services overview

Traction unit Orthotrac LASEDIA OL-6600 / Massage Waterbed Quattromano HS-30 Safety walkerGB-510 /Touch Fit duoGH-151&152 /IVES GD-611 & 612 /Wheelchair-accessible Assisted Bathing System Tutti HK-8100

Potential business matching partners

We are looking for partners who can endeavor to establish OG brand together and have networking with rehab doctors and physiotherapist in their countries.



Century Yamakyu Corporation

Products: Pre-owned MRI & CT Scan Systems

- Address : 1-13-27, Minami-Semba, Chuo-ku, Osaka, 542-0081
- URL : <https://www.cycorp.co.jp/medical>
- # of Employees: 10 · Annual turnover (USD) : 5 million · Year of Establishment: 1978

Company overview

We, Century Yamakyu Corporation, were established in 1978 under joint venture with the Multi-National Group of Companies, and we became the independent company in January, 1990 by the kind support of the group companies, and are known as one of the most trustworthy companies in Japan who commit to supply the quality products and services to our clients in various fields.

Products/ Services overview

The major lines we export are:

Pre-owned MRI & CT Scan Systems of GE, TOSHIBA/CANON, HITACHI/FUJIFILM, SIEMENS & PHILIPS.

We handle Cath Lab, C-Arm, Mammography, Ultrasound Scanner, etc. by the request of our clients.

Potential business matching partners

Buyers/Importers/Distributors, with engineers who can do the installation and maintenance services, from the countries worldwide wherever Pre-owned Medical Equipment are permitted.

Retail price range: US\$50,000.00 – US\$130,000.00



Iwatani Materials Corporation

Products: Photocatalyst Titanium Oxide

~To improve the hygiene of our living environment ~



- Address : 1-4-1, Shinkawa, Cho-ku, Tokyo 104-0033
- URL : <http://www.imcjpn.co.jp> <https://imc-metal-english.jimdofree.com/>
- # of Employees: 230 · Annual turnover (USD) : 15 billion · Year of Establishment: 1967

Company overview

1. The processing of synthetic resin, the sales of plastic products and the sales of raw material
2. The production and sales of the industrial and the commercial plastic products
3. The sales of metal (Steel and Aluminum) and the metallic products
4. The production and sales of the synthetic resin coating products

Products Titalnal®

~New Antibacterial Solution Developed in Japan~

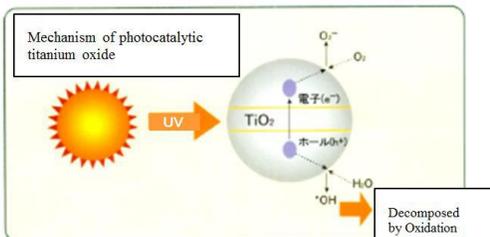
Photocatalytic titanium Oxide is a material that can decompose odors in the air and fouling substance on surface, and eliminate bacteria by utilizing a small amount of ultraviolet energy in sunlight and fluorescent light. Titalnal ®can reduce air pollution caused by NOx in automobile exhaust, and is used for preventing Sick Building Syndrome, medical, nursing facility to combat unpleasant odors, and prevent in-hospital contamination stemming from legionella bacilli and other bacteria.

1. Powerful antibacterial effect ==Killing for colon bacilli, staphylococcus aureus, etc.==
2. Long-lasting deodorant effect ==The effect lasts after washing==
3. Self-cleaning function ==Decompose contaminants such as organic substances==
4. Without damaging the design and aesthetic appearance of base-material (Textile, plastics, wood, calcium silicate board, ceramics, glass etc.) ==By special organic binder==
5. Easy to coat and natural drying ==Applied with a spray and brush, Heat treatment is not required==

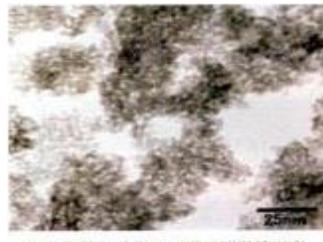
Potential business matching partners

Manufacturer (White robes, sheet, bedclothes, pillow covers, uniforms etc.), Sterilization traders, Germicidal processors

Retail price range : FOB Japan ¥10,000/kg (=Approx. USD \$ 80/kg Exchange rate:¥125/US\$)



Mechanism of photocatalyst



光触媒酸化チタンの電子顕微鏡写真
Electronic microscope image



The usage of photocatalyst for piggery



Photocatalyst coating sheet



Titalnal E & W

**Products: Patient Monitoring Systems,
Resuscitation Products, Diagnostics products**

- Address : Jafza One Tower A, 19th Floor, Office No 1912, Jebel Ali Free Zone, Dubai, UAE
- URL : <https://ae.nihonkohden.com/>
- # of Employees: 5,531 Annual turnover (USD) : 1.5 billion Year of Establishment: 1951

Company overview

Nihon Kohden is Japan's leading manufacturer, developer and distributor of medical electronic equipment. We Globally operate with subsidiaries in the USA, Europe and Asia and over 200 distributors all around the world. Since our foundation in 1951, our mission is to improve the quality of life with advanced technology.

Products/ Services overview

Patient Monitoring Systems, Resuscitation Products like Ventilators, Defibrillators, AEDs and Diagnostics products like Electrocardiograph, Electroencephalograph, Polysomnograph, Electromyograph and In-Vitro Diagnostics laboratory equipment.

Potential business matching partners

We are looking for business partners who are having good presence in Middle East & Africa regions



Patient Monitor



Defibrillator, ECG



Electrocardiograph



Ventilator



Hematology Analyzer

Products: Physiotherapy devices (electrotherapy, ultrasound, electro acupuncture etc.), Bone growth stimulator(LIPUS), Dental product(electrotherapy)

- Address : 3-1-8 Sakae-cho, Kawaguchi-shi, Saitama 332-0017
- URL : <https://www.itocoltd.com/>
- # of Employees: 350 · Annual turnover (USD) : 45 million · Year of Establishment: 1916

Company overview

Since our founding in 1916, alongside its own research and development, ITO has sought out and adopted technologies from around the world to design numerous physiotherapy devices. Drawing on this legacy, we launched full-fledged international expansion efforts in the 1970s and opened offices in China and Vietnam during the 1990s. Since then, we've rapidly grown our businesses to more than 100 countries. We have also passed the strict international quality standards and specifications such as CE, FDA

Products/ Services overview

We manufacture, sell and export physiotherapy equipment used by physiotherapists, sports trainers, acupuncturists, etc. In recent years, we have also released a new dental product (low electrotherapy equipment) for patients with temporomandibular disorders. Many athletes stand by our products as you can see on our Instagram. https://www.instagram.com/ito_sportsproject/?hl=ja

Potential business matching partners

Medical devices distributors.

Physiotherapy products are not a big market, yet it is necessary when big hospital opens. We recommend you to add our products in your line!



EU-941
Combination device
(electrotherapy & ultrasound)



ES-5400
Electrotherapy device



OSTEOTRON IV
Bone growth stimulator(LIPUS)



D function
Dental product (electrotherapy)

FINDEX Inc.

Product: Gaze Analyzing Perimeter – GAP®
Delivering an EASY and ACCESSIBLE, OBJECTIVE VISUAL FIELD TEST with our patented technologies



- Address : 26F Tokyo Sankei Bldg. 1-7-2, Otemachi, Chiyoda-ku, Tokyo 100-0004
- URL : <https://findex.co.jp/en/index.html>
- # of Employees: 290 · Annual turnover (USD) : 40 million · Year of Establishment: 1985

Company overview

Started as a software developer, Findex has been one of the trusted vendors in the Japanese medical market for over 30 years, providing various solutions to support clinical practice for nationwide medical institutes from university hospitals to clinics*¹. With its strength in R&D, Findex had introduced several products based on the joint R&D with national university hospitals, and is now fully prepared for global product launches.

*¹ Number of current users in total: 1,840, as of March 2022.

Product overview

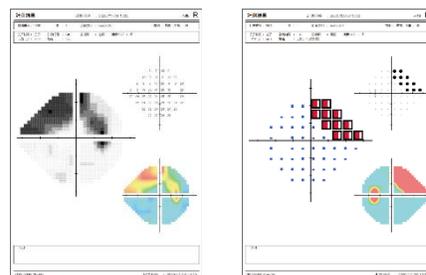
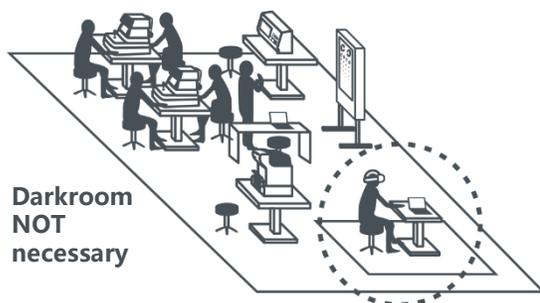
GAP® is an innovative, PMDA*² certified objective perimeter, capable of collecting visual field data with the latest AI and eye tracking technologies. This device is expected to make a significant contribution to the early detection of glaucoma, which is the number one cause of blindness. Since its first launch in 2021, this product has been reputed for its efficiency, portability and accuracy by a large number of medical institutions and doctors.

*² PMDA (Pharmaceuticals and Medical Devices Agency): Japanese regulatory agency, working together with Ministry of Health, Labor and Welfare.

Potential business matching partners

Ophthalmic equipment dealers.

Retail price range : USD 27,500 for Japan domestic sales



For more details and product specification:



KAGLA VAPORTECH CORPORATION

Products: Hydrogen Gas Inhaler (H2JI1) Portable Hydrogen Gas Generating Agents

- Address : 1-2-1 Tachibana-cho, Amagasaki city, Hyogo, Japan
- URL : <https://doctorsman-global.com/>
- Employees: 150 • Annual turnover (USD) : 3 Billion • Year of Establishment: 1958



Company Overview

Since its foundation in 1958, KAGLA VAPORTECH has been performing as a specialized manufacturer in the field of LPG, Liquefied Natural Gas (LNG), and Ammonia Gas (NH₃). For diversifying our business we have made an overseas sole distributorship agreement with M/s Doctors Man who is a pioneer company in the hydrogen industry.

Products/ Services overview

1. Hydrogen Gas Inhaler : A revolutionary device that can safely and continuously generate high-concentration hydrogen
 - * 99.999 (Five-Nines) Hydrogen Purity 100% * Titanium Electrolysis Cell (PEM) * Flow Rate : 250ml/min – 700ml/min
 - * 24/7 continuous usage * No idle time to inhale hydrogen * Medical : Clinical study conducted by Keio University
2. Portable Hydrogen Gas Generating Agents : Most ideal and cost-effective powder producing high concentration hydrogen water

Retail price range : Hydrogen Gas Inhaler (H2JI1) USD \$ 15,000 to 20,000





Products: Capilia™ Series Rapid Diagnostic Kits Rapid test for detecting Influenza A/B, Adenovirus, RSV, hMPV, TB, MAC, Strep, Mycoplasma and SARS-CoV-2

- Address : 761-1 Kamishima, Izunokuni-shi, Shizuoka 410-2325, Japan
- URL : <https://www.tauns.co.jp/en/>
- # of Employees: 253 · Annual turnover (USD) : 50 million · Year of Establishment: 1987

Company overview

TAUNS is Japan's leading company in the field of in vitro diagnostics. We specialize in R&D and manufacturing of vitro diagnostic test kits since 1987. Our rapid diagnostic test kits are to assist physicians in making diagnoses, mainly used in internal medicine, pediatrics and otolaryngology doctors for the diagnosis of infectious diseases such as influenza virus, adenovirus, RS virus, GABHS and more recently COVID-19. TAUNS has been working toward the tuberculosis-free world by collaborating with the United Nations (UNOPS) and our TB diagnostic test kit Capilia TB was endorsed by WHO in 2007. In 2012, Capilia TB-Neo was launched and certified with CE marking, In 2016, TAUNS signed a long-term agreement with UNOPS and Global Drug Facility (GDF) .

Products/ Services overview

Tanus's patented platinum-gold colloid technology enables high-sensitivity immunochromatography. Our extensive range of immunochromatography products include: Capilia™ Flu Neo, Capilia™ Adeno Neo, Capilia™ RSV Neo, Capilia™ hMPV, Capilia™ TB-Neo, Capilia™ Strep A, Capilia™ Mycoplasma, SARS-CoV-2 II (CE application pending) and Capilia™ MAC Ab (based on the ELISA principle).

Potential business matching partners

We are eager to establish a long-term business partner relationships, based on mutual trust and to achieve growth in tandem with the laws in practice across the MENA region.

Retail price range : \$9 - \$17 USD





Products: PepTenChip® : Peptide-Micro Array

- Address : Nakatsukasa-cho 486-46 Kamigyo-ku, Kyoto 602-8158
- URL : <https://hipep.com/>
- # of Employees: 10 · Annual turnover (USD) : 0.7 million · Year of Establishment: 2002

Company overview

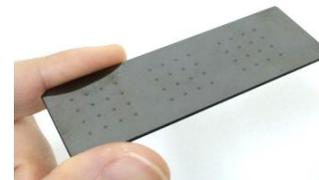
HiPep Laboratories is focusing on novel diagnostics and theranostics. Recently all fundamental technologies have been completed. PepTenChip® is a novel biodetection system. HiPep produces laboratory equipment and consumers, which have been developed for in-house use. In addition to protein recognition PIPA is gene control drug candidates as well as specific dsDNA visualization probes.

Products/ Services overview

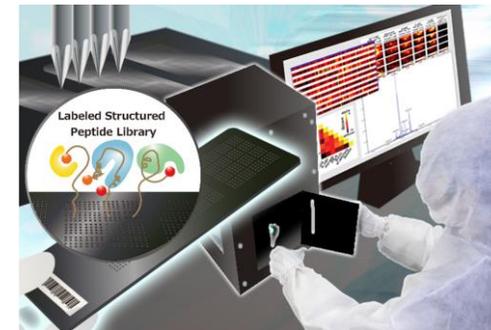
(1) PepTenChip® and PepTenCam (Fluorescent detector for the present biochips): The method is not dependent on disease markers, instead, image and multivariate analysis are employed. The chip can provide the objective indicator not depending on doctor's skill. Since this technology is real-time, on-site, point-of-care, it can be applied to remote and/or home medical care. (2) PIPA binds to specific nucleotide sequences in the minor groove of double-strand DNA with high affinity and specificity. Molecular-Probe HPTH59 is a tandem hairpin PIPA, nuclease resistant and enters into cell nuclei without any delivery systems, thus direct visualization of telomere and measurements of telomere length is possible without breaking the telomere structure. It can contribute pre-illness risk test and/or inspection for prevention to diseases.

Potential business matching partners

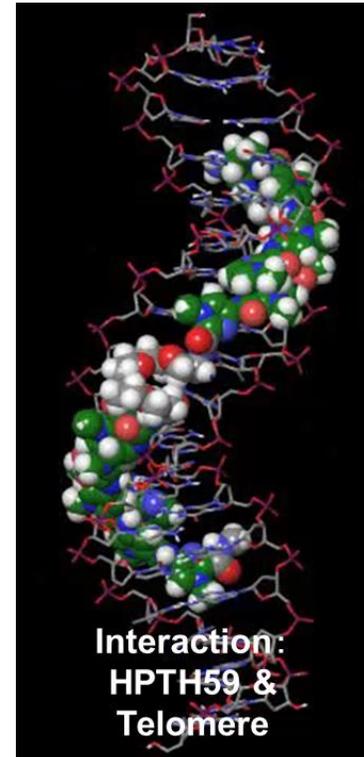
1. Collaborators who have disease-samples and generating disease database
2. Partners for technology transfer, manufacture under licensing
3. distributors and/or sales representative



PepTenChip®



PepTenCam





Products: Free-Stop Support Arm

- Address : 3-17-14 Shinmeicho, Okaya City, Nagano 394-0004
- URL : <http://www.sywind.com/newfolder3/index.html>
- # of Employees: 3 · Annual turnover (USD) : 1 million · Year of Establishment: 2008

Company overview

Sywind is a specialized manufacturer of free-stop arms for supporting medical equipment and special equipment. Our arms are widely used in the field of medical equipment, such as holding ventilator circuits, holding surgical field cameras, and holding other medical devices.

Products/ Services overview

Our arm is Easy-to-use function with free stop.

Easy operation with one hand, stops exactly at the determined position, smooth movement without stress and it will not break.

Various items such as ventilator circuits, cameras, and equipment can be attached and operated.

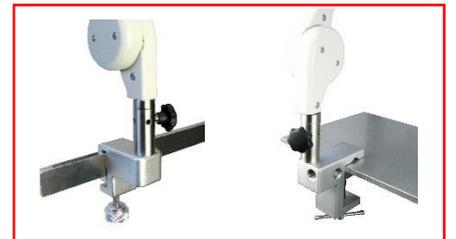
We put quality and safety first, and strive to create products that make users feel happy.

Potential business matching partners

We would like to do business with medical trading companies and manufacturers that handle respirators and related products.

We will flexibly support custom products and OEM products.

Retail price range : 600USD \$



Products: Wearable belt-type electrical muscle stimulator

- Address : 17-2 Shinsen-cho, Shibuya-ku, Tokyo 150-0045
- URL : <http://www.homerion.co.jp/en/en.html>
- # of Employees: 118 · Annual turnover (USD) : 52 million · Year of Establishment: 1963

Company overview

For 58 years, we have been developing manufacture and distribute varieties of medical, health and beauty equipments, in the field of "electrostimulation" and "vital reaction". (ISO13485 / ISO9001)

Products/ Services overview

[The world's first wearable belt-type electrostimulators] "G-TES", "Pulse care" and "PULSE Trainer" manufactured in Japan, can provide exercise substitutes such as muscle training and aerobic exercise even for people who have difficulty exercising.

[Features] 1) Applicable to the whole lower limbs. 2) Less prickling pain from the electrostimulation. 3) Easy to use, enabling every operator to provide the same quality. Our world's leading wearable belt-type electrode can resolve the problems of conventional pad-type electrode devices.

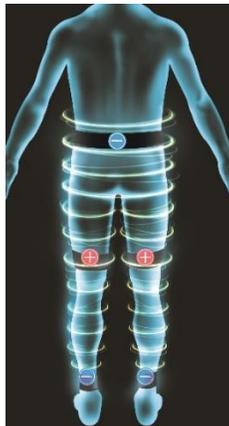
Potential business matching partners

Distributor for Medical device, Distributor for Nursing care, Distributor for sports and health, Hospital, Nursing home, Sports facility.

Retail price range : (Suggested retail price in Japan) G-TES:15,000USD /Pulse Care:7,500USD /Pulse Trainer:1,500USD



[G-TES] for medical



[Pulse care] for Facilities



[PULSE Trainer]
for Home use



Houzou Medical MD Co., Ltd.

Products: Supplements

- Address : 556, Mizuhasi-machi, Toyama-city, Toyama 939-0509
- URL : <https://houzoumedical.com/eng>
- # of Employees: 10 · Annual turnover (USD) : 234 million · Year of Establishment: 2007



Company overview

Based in Toyama, which has a 400-year history of pharmaceuticals, we have a track record of manufacturing more than 1000 products since 1946.

In addition, we have been involved in new product development for major pharmaceutical companies such as SHIONOGI & CO., LTD and Johnson & Johnson.

Our philosophy is to create supplements with a high level of realization that many people will enjoy.

Products/ Services overview

In product development, we focus on evidence and aim for the same effect as pharmaceuticals even if it is a supplement.

We are a manufacturer specializing in supplements.

Some of our products have been ranked No. 1 in popularity in major Japanese online malls.

Potential business matching partners

Business negotiation destination: Manufacturers, Trading companies, Chain stores ※OEM possible

Deal Description: Exporting Japanese Supplements

Retail price range : 7.8 ~ 78USD \$



Products: Tracheostomy tube, Electric low-pressure suction device



- Address : 3-23-13 Hongo, Bunkyo-ku, Tokyo 113-0033
- URL : <https://www.mera.co.jp/en/>
- # of Employees: 706 · Annual turnover (USD) : 200 million · Year of Establishment: 1940

Company overview

SENKO MEDICAL INSTRUMENT Mfg. Co., Ltd., is a Japanese medical device manufacturer, founded in 1940, where has been offering medical devices for many years as the No.1 market leader in the Japan market. With over 80 years inimitable knowledge and technologies, we have continued to develop and provide various medical devices with trust and safety to many healthcare professionals. We ensure reliable quality with exacting QMS which adheres to the requirements of ISO 13485. In addition, we are actively involved in the import/export business by utilizing our abundant knowledge and experience in trade operations. In recent years, we have been seeking to acquire excellent business partners and to expand our products with CE certified globally.

Products/ Services overview

-Tracheostomy Tube – MERA SOFIT/SOFIT CLEAR/SOFIT FLEX/SOFIT LOVE/other related products

Our tracheostomy tubes have variety of types and sizes (double tube, single tube, tubes for neonate and pediatric, tubes with cuff, suction or fenestration, etc.) with safety measures when use speech valve. They have been developed by exploring shapes suitable for anatomical compatibility. Related products such as specific HME and speech valve are also available.

-Thoracic Drainage Systems – MERA SUCUUM 009

MERA SUCUUM is an electric low-pressure suction device that continuously or intermittently drains blood and secretions from the chest and abdomen to the outside of the body. As the leading manufacturer of this product field in Japan, MERA has launched the latest version, MS-009T with "Trend" function to track and manage air leakage in patients with pneumothorax and postpneumonectomy.

Potential business matching partners

Looking for potential distributors with experience in importing and registering products in their country, especially with companies that specialize in the following areas;

- MERA SOFIT tracheostomy tubes: airway management, critical care, ICU, and ENT
- MERA SUCUUM 009 electric low-pressure suction device: cardiovascular surgery, thoracic surgery, abdominal and orthopedic surgery and medical ward



TOMEY CORPORATION

Products: Ophthalmic Diagnostic Device



- Address : 2-11-33 Noritakeshinmachi, Nishiku, Nagoya 451-0051 JAPAN
- URL : <http://www.tomey.com>
- # of Employees: 260 · Annual turnover (USD) : 52.4 million · Year of Establishment: 2000

Company overview

TOMEY as a specialist in ophthalmic diagnostic instruments, has been part of the worldwide market landscape from an early stage, and has established successful relationships with Key Opinion Leaders and Doctors as a leader in ophthalmic diagnostic instruments. This involvement has brought about the innovative development of the anterior segment OCT, and allowed Tomey to introduce a range of distinctive products to the international market.

Products/ Services overview

CASAI2 : Anterior Segment OCT that acquire a wide range of high-resolution images in a short time and easily, enabling a wide range of diagnostics.

MR-6000 : Multifunction device equipped with six measurement functions, Ref, Kerato, Tono, Pachy, Topo and Dry eye.

OA-2000 : Optical biometer using Fourier-domain technology enables fast and accurate measurement of the axial length.

In addition to the above, we have important diagnostic equipment in ophthalmic practice.

Potential business matching partners

Medical device import and trading company with sales channels to hospital and ophthalmology clinics.

We would like to negotiate about products that can be traded, prices, trading terms, etc.

Retail price range : 4,000 to 150,000 USD \$ (depends on the products)

Optical Biometer
OA-2000



Anterior Segment OCT
CASAI2



Multifunction Unit
MR-6000



LIBATAPE PHARMACEUTICAL CO., LTD.

First aid bandage, Hemostatic plaster, Wound protection dressing, Catheter fixation dressing

- Address : 45, Iwano, Ueki-machi, Kita-ku, Kumamoto 861-0136
- URL : <https://www.libatape.jp/english/>
- # of Employees: 300+ • Annual turnover (USD) : 40 million • Year of Establishment: 1960



Company overview

We are the first company to succeed to develop the first aid bandage in Japan.

Since its establishment in 1960, we have manufactured a wide range of products, from first aid bandages to those used in medical field (hemostatic plasters, dressing tapes, and film dressings used for catheter fixation).

Products/ Services overview

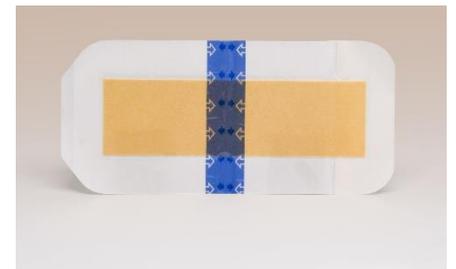
We export South Korea, China, Taiwan, Hong Kong, Australia, Bangladesh, Pakistan, Saudi Arabia, Iran, South Africa and some other countries.

- First aid bandage: High quality popular, Elastic and waterproof, Fabric
- Hemostatic plasters: STANCH PLASTER, BC-PLASTER, LIBAPITAL, LIBA PAD, LIBA PAD P, INJECTION PATCH
- Wound protection dressings: BOSUI PAD, SURGIN PORE
- Catheter fixation dressings: SURGIN LEEP, SKIN MEMBRANE, PUGels, PUGels-I.V.:

Potential business matching partners

We are very welcome any companies interested in consumable products, especially first aid bandage and wound protection dressing except for those countries where CE and FDA are required. We can manufacture Private Brand products as well as LIBATAPE brand.

Retail price range : LIBAPITAL (LIBATAPE Brand) MOQ: 3,000 boxes (300,000 pcs) JPY650 / box (Approx. USD \$ 5.20 / box)





Address : Kojimachi-odori Building, 2-4-1 Kojimachi, Chiyoda-ku, Tokyo 102-0083

URL : <https://nittobo-nmd.co.jp/english/index.html>

Company overview

Nittobo Medical is a part of the Nittobo Group established in 1923, and manufactures OEM and own-brand IVD reagents used with open-system clinical chemistry analyzers. The Nittobo Group owns 3 goat farms for producing antisera, and we use only select quality antisera for our immunoturbidimetric products. We manufacture our products using internally sourced and carefully selected raw materials, which enables us to consistently manage and improve the quality and performance of our products in the best possible way.

Products/ Services overview

Nittobo medical offers top quality IVD reagents for clinical chemistry tests measured by automated analyzers. The reagents can be shipped either in "kit" size or bulk amount for OEM, either labelled or unlabeled, as per customer' s needs. Calibrators and controls are also available.

Some of our portfolio includes IgG, IgG4, IgA, IgM, C3, C4, CRP, ASO, RF, Ferritin, Cystatin C, HbA1c, Microalbumin, RBP, AST, ALT, Mg.

Potential business matching partners

IVD reagent manufacturers, Distributors, Importers



AIR SUPPORT CO.,LTD.



Products: Anti Ulcer air mattress

- Address : 245 Miyaden Mizuho-city Gifu 501-0305
- URL : <https://www.airsupport-japan.com>
- # of Employees: 2 · Annual turnover (USD) : 0.5million · Year of Establishment: 2016

Company overview

Air Support is the sales brand company for the 67 years old company HIVIX , which has about 50% share of the OEM production of air mattresses for ulcer prevention in Japan. Utilizing the know-how cultivated over many years by the world's top aging society, we developed and supply "pressure ulcer prevention air mattress" as our own brand product.

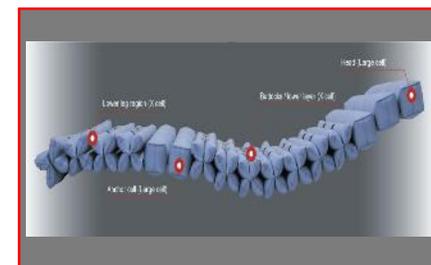
Products/ Services overview

Nagomi air mattresses achieve all " pressure distribution" and "reducing the risk" that causes pressure ulcers. 3 types of unique design air cells fit perfectly to the body line, and distributes the pressure applied locally. Unique program - automatically sets the pressure for patient' s weight and prevents slippage in raising the body. No air leakage for more than 72 hours in power failure. Ventilation function removes heat and moisture

Potential business matching partners

Distributors and companies who supply to hospitals, nursing homes and home care.

Retail price range : 2,500 ~ 3,500 USD \$



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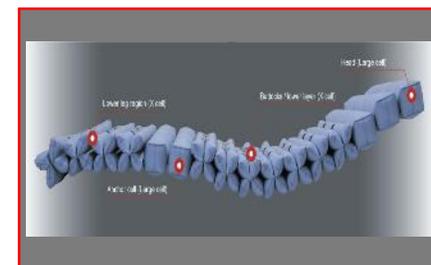
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Retail price range : 2,500 ~ 3,500 USD \$



TAIYO CORPORATION

Wearable Surgical Lighting System - OPELAIII



- Address : 9F Fuji Bldg., 5-30-9 Shiba, Minato-ku, Tokyo 108-0014
- Corporate URL : <https://www.taiyocorp.com/en/> • Product URL : <https://www.opela3.com/en/>
- # of Employees: 14 • Annual turnover (USD) : 35 - 50 million • Year of Establishment: 1981

Company overview

Taiyo Corporation started as a trading company, supplying medical equipment made by Canon Medical Systems (formerly Toshiba) such as CT scanners, MRI, ultrasound and X-ray machines to the Middle East and Northern Africa. Today, we also manufacture our very own medical device, the one of a kind OPELAIII wearable surgical lighting system, which we aim to promote worldwide.

Products/ Services overview

OPELAIII revolutionizes the concept of surgical light by bringing together brightness of OR light and mobility of headlight to enhance visibility and comfort for surgeons. Its novel technology and unique features also provide several advantages:

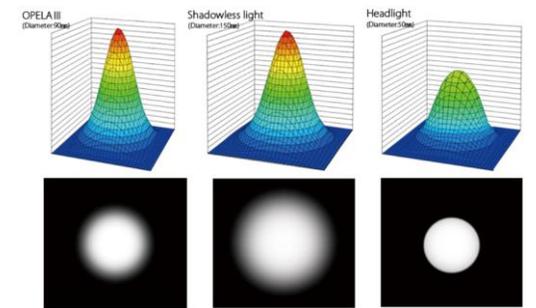
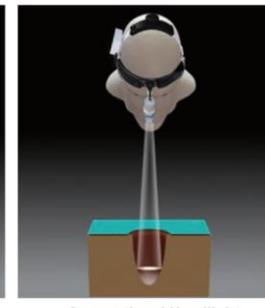
- High intensity light – 3 LEDs with output of 145,000 lux
- Innovative optical design reaches into deep cavity areas
- Fading contour of light reduces eye fatigue for surgeons
- Patented heat management allows it to be powerful yet safe
- Proprietary technology minimizes shadows from forming
- Tilt feature with lever handle reduces neck strain

Potential business matching partners

Ideal partners would be those with experience in sales of medical lights and surgical devices with wide network of surgeons at hospitals and clinics; access to procurement for public/private sector; genuine interest in building a long-term business relationship.

*US FDA registered and ISO 13485 certified

Retail Price Range: Suggested end-user price US\$8,000 – US\$10,000 (negotiable)



Suzuken Company Limited

Products: Aneroid Sphygmomanometer, Automatic Blood Pressure Monitor, Stethoscope, ECG and Medical Supplies

• Address : 8, Higashikataha-machi, Higashi-ku, Nagoya, Aichi, 461-8701

• URL : <https://www.suzuken.co.jp>

• # of Employees: 14,898 · Annual turnover (USD) : 20 billion · Year of Establishment: 1932



Company overview

The Kenz is a well-known brand from Suzuken Company Limited. (Japan). Suzuken has constructed an integrated system for the in-house development, production, and sale of ECG, Aneroid Sphygmomanometer, Stethoscope and Medical Supplies under the original brand Kenz, which are at the core of its medical equipment business.

Products/ Services overview

- Aneroid Sphygmomanometer (CE, JAPAN-Made): No.500, No.501, No.540(Wall-mounted), No.541(Clamp), No. 542(Stand-type), No.543(Desktop)
- Automatic Blood Pressure Monitor: AC-05P
- Stethoscope: No. 182(TS Phonette), No.185(Doctorphonette), No.140(Rapaport), No.120(Double-scope)
- Medical Supplies: Swab Stic, Swab Pad, Surgin Film, Surgical Mask

Potential business matching partners

We are looking for distributors who are focus on cardiology products so that we can easily build the partnership and penetrate into the market . We are also focus on medical supplies products so we would like to deeply discuss about possibility.



NIPPON PAPER TRADING CO.,LTD.

Products: High Concentration Water Carbonator "B-da ver.2"

- Address : 10TH FLOOR OSAKA KOGIN BLDG.4-4-1 KORAIBASHI CHUO-KU, OSAKA 541-0043
- URL : <https://www.nptjapan.com/english/>
- # of Employees: 40 · Annual turnover (USD) : 330 million · Year of Establishment: 1920



Company overview

We are a Japanese trading company with more than 100-year history in Osaka. We are carrying not only paper products but also wide variety products.

In this event, we would like to introduce the device of High Concentration Water Carbonator "B-da ver.2"

Products/ Services overview

B-da is a compact device for generating high Concentration Carbonated hot spring with only gas cylinder or tablets.

It can be used at hospitals, nursing homes, fitness, pet salons, or beauty salons easily. And you do not need any construction and electricity for using.

Also, it is helpful device especially for diabetic patients in order to prevent from cutting their legs due to diseases.

Potential business matching partners

We would like to get partners who provide hospitals, fitness, nursing home, pet salon, beauty salon and so on with their service.

Retail price range : 3,850 USD \$





Products: Precision Forceps for Endoscopic Surgery

- Address : 890 Shimano-cho, Takasaki, Gunma 370-0015
- URL : <https://kyowa-industrial.com>
- # of Employees: 111 · Annual turnover (USD) : 19 million · Year of Establishment: 1946

Company overview

Kyowa Industrial Co., Ltd has a capability of complete machining work with more than 70 units of machine tools including 15 units of 5 axis simultaneous machining center to be able to deal with complicated machining in the shortest time. We have been supplying major parts for engines for racing (Formula 1 and the like) over the past few decades and are now focusing on precision machining area like designing and developing of medical operational instruments utilizing the precision machining technology and quality control method which was developed in the experience in racing industry.

Products/ Services overview

1. This product is the operational forceps to be used for grasping, connecting , pressing or supporting organs, tissue or blood vessels atraumatically.
Material: SUS304 (JIS G4303) , Length: 262 ± 3 mm, Weight: 34 g
2. Precision machining service:
Manufacturing of precision machined parts utilizing the technology fostered by the development of forceps.
Material available to deal with: Aluminum, Stainless-Steel, Titanium alloy, Platinum metal and the like.

Potential business matching partners

1. Build to order manufacturing business
2. OEM manufacturing business

Retail price range: 1,200 ~ 3,000 US\$



Products: Eye Tracking based Cognitive Assessment Program

- Address : 3-20 Kioicho, Chiyoda-ku, Tokyo 102-0094
- URL : <https://www.ai-brainscience.co.jp/company-overview-en>
- # of Employees: 13 • Year of Establishment: 2019

Company overview

to develop and provide medical device that uses eye tracking-based cognitive assessment (ETCA) and expand the application to a wider range of medical institutions for the early detection of dementia beyond the conventional assessment methods performed by specialists.

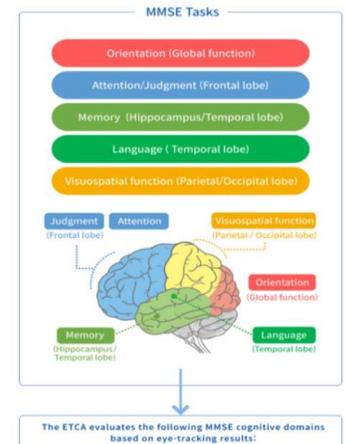
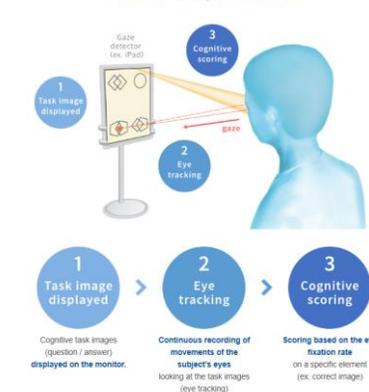
Products/ Services overview

Our application traces similar task concepts for evaluation (i.e., memory, attention/judgement, composition and language) of international and conventional cognitive assessment tools, including the MMSE and Hasegawa dementia scale. Conserving a sort of familiarity with the conventional methods, our application system features an evaluation that is low-stress, more simple, objective and quantitative.

Potential business matching partners

- (1)Key Opinion Leaders (KOLs) in the field of Geriatric and Dementia. KOLs can be physicians and/or academic professors to evaluate clinical benefit of our medical device.
- (2)Distributor to resell medical device in their market base.

"Cognitive assessment simply by looking" method based on the eye movements



**Products: Manual blood biochemical measuring device**

- Address : Yousuien-nai,59 Gansuin-cho,Kamigyo-ku,Kyoto 602-0008
- URL : <http://www.arkray.co.jp/english/>
- # of Employees: 2501 · Annual turnover (USD) : 427 million · Year of Establishment: 1960

Company overview

A medical device manufacturing company with a mission to contribute to the health and well being of people allover the world through advancement of science and technology. ARKRAY strives to solve global healthcare issues by tirelessly developing new products and diagnostic technologies.

Products/ Services overview

Clinical tests performed at medical facilities are paramount in indicating health conditions as well as presence or absence of diseases. These tests are uses as a basis to determine the treatment method. ARKRAY devices are used to conduct such medical tests especially from blood and urine samples. All stages of delivering products are done within the company to fully cater for final user needs.

Potential business matching partners

Medical device dealers with more than 3 years of experience. Those who have been involved in government projects and tenders.

Retail price range : Less than 1,000 USD \$.



Virtual auscultation simulator iPax

- Address : 1-3-9, Aobadai, Aobaku, Yokohama, 227-0062
- URL : <http://telemedica.co.jp/>
- # of Employees: 5 · Annual turnover (USD) : 500 million · Year of Establishment: 2012

Company overview

Since its founding, we have been involved in auscultation education and have received numerous awards, including the Japan e-Learning Award and Japan Brand Certification. Our company's auscultation system is highly regarded in Japan, and the company began overseas development in 2020. It is expanding globally in partnership with Asian, Chinese and European companies.

Products/ Services overview

Our auscultation education system consists of hardware (dedicated auscultation speaker) and software (auscultation sound source distribution in the cloud). Hardware Kikuzo used by more than 70% of medical schools in Japan. The software, iPax, is used for the National Medical Examinations Online. When the system was evaluated by a cardiologist in the United States, it was praised for its excellent sound quality and reproducibility of auscultation. Cardiologists in other countries also have very high ratings, confirming the absence of similar products. Patented in Japan and the United States. Submitted in Europe.

Potential business matching partners

We would like to meet and discuss a medical company that can access some cardiologists in their country.

Retail price range : 2,500 USD \$ /set per year

iPax
Virtual auscultation simulator



Kikuzo
stetho sound speaker



Sanko Manufacturing Co., Ltd.

Products: Suction Device Series (Disposable type)



• Address : 652, Nakakugi, Nishi Ku, Saitama Shi, Saitama Ken, 331-0077, Japan

• URL : <https://sanko-med.com/en/>

• Number of Employees: 90 • Annual turnovers (USD) : Approx. 14million • Year of Establishment: 1962

Company overview

Our company has specialized in medical machinery for over 60 years. Our mission is to meet the needs of medical staff and patients, providing durable and reliable medical devices with speedy and timely delivery. Our products include oxygen inhalers and manufacturing various products such as suction machines, nebulizers, veterinary anesthesia machines, and so on. Among these products, the portable suction device series are the most sold in Japanese market. We provide two different models: a wall-mounted type or a portable type. The portable type has a wide range of options from low-pressure to high-pressure suction and is compatible with AC and DC types.-In February 2021, we started manufacturing and selling DS-1000 wall-mounted suction device that uses disposable bags. It can be used to improve work efficiency for medical professionals, reduce the risk of infection, and it is easy to take out even when the suction bag is stuffed.

Products/Services overview

• DS-1000 Wall-mounted suction device

DS-1000 was developed to reduce the workload of busy medical staffs. It is a wall-mounted suction unit with a side-opening door; users of any height can easily attach and detach the disposable suction bag.

• Portable Suction Units

A disposable option has been added to our portable suction device series, with specialized suction bottles and bags exclusive to our suction devices. It is easy to open the bottle cover, insert a suction bag, and use the machine.

• Disposable Suction Bag

We also have a disposable suction bag exclusively for our suction machine in three colors: SAKURA(cherry blossom, pink), WAKABA(fresh green), and LEMON (yellow).

It has multiple safety features as built-in coagulant, check valve, hydrophobic filter, and a cap.

Manufactured in a strictly-controlled hygienic cleanroom.

We have succeeded in significantly reducing the packaging size without compromising hygiene. The 50-sheet box is 330x390x250 mm; it can easily be stored in a small space.

Potential business matching partners

We are open to finding sales representatives who are interested in our disposable suction device series to sell overseas. If you are interested, please contact us.

Retail price range :



420USD \$

580USD \$ 700USD \$ 1,000USD \$



990USD \$



1200USD \$



330USD \$/box
(50bags)



150USD \$

DS-1000 Wall-mounted suction units

Disposable Suction Units

Disposable Suction Bag

Disposable suction bottle

Products: Pyrolysis carbonization device

- Address : #604 1-6-3 Nihonbashihoridome-cho Chuo-ku 1030012 Tokyo Japan
- URL <http://genco.tokyo>
- # of Employees: 5 · Annual turnover (USD) : 250,000 · Year of Establishment: 2012

Company overview

Good social and global contributions by Japan quality

Our goal is being a company that contributes to people's life and is needed by society by presenting reliable, safe, and high-quality Japanese products to the markets around the world.

Business content

Exporting medical equipment and medical-related products / industrial equipment, etc.

Sales / installation / maintenance works of medical equipment and medical-related products / industrial equipment, etc.

Products/ Services overview

Pyrolysis carbonization device / Installation and maintenance

Potential business matching partners

We are not limited to any country and would like to have business talks with people from many countries. The first choice is looking for a company to act as an agent in that country. We also accept individual orders.

Retail price range :

230,000USD \$ + Installation cost Actual cost (transportation cost, labor cost, etc.) (1\$=130yen)



Products: Heavy Load Handling Exoskeleton

- Address : Kagurazaka, Shinjuku-Ku 4-2-2 Tokyo University Of Science
Tokyo 162-0825
- URL : <https://innophys.net/musclesuit/>
- # of Employees: 30 · Year of Establishment: 2013

**Company overview**

We are the manufacturer of exoskeleton in Japan. We strive to support everyone by building robots for people and take on all challenges head on. Innophys began with one desire: We want to achieve independent lifestyles for everyone as long as they live. With its origins in a university, this venture company conducts development in order to solve problems faced by users.

Products/ Services overview

From lightening the load on your back at work to helping with daily labor-intensive activities, Muscle Suit Every is a best-selling wearable exoskeleton suit created to help all people live healthy lifestyles. Easy for anyone, anytime, anywhere, Muscle Suit Every works using air pressure. ■Assists movements with up to 25.5 kgf of auxiliary force. ■No need for electricity. It works with air pressure for an unlimited amount of time. ■Easy to wear. Put it on in 10 seconds. No expert skills are required.

Potential business matching partners

We seek for companies willing to be our distributors.

We will explain about our company, product and conditions of distributorship.

Retail price range : 1,350~1,500 USD \$



Products: Refiber Gold Virus-fighting supplement

- Address : 1-11-4 Namiki-cho, Moka City, Tochigi 321-4361
- URL : <https://www.ecoro.co.jp/>
- # of Employees: 10 · Annual turnover (USD) : 19.3 million · Year of Establishment: 2000

Company overview

Since its establishment, ECORO International Co., Ltd. has made it its mission to plan and develop safe, reliable cosmetics and health products without any harmful chemicals or ingredients. We also are working towards solving social issues to create a sustainable society and fulfill the Sustainable Development Goals by providing products that are safe for us, safe the earth, and safe for our future.

Products/ Services overview Increased virus protection! Prevent obesity-related viruses! Boost your immune system! Refiber Gold can be used for menopause, fatigue recovery, rejuvenation, or cancer prevention. This supplement contains ECORO-MH1, made with our own patented method, as well as a balance of 20 kinds of amino acids necessary for indigenous gastrointestinal microflora (e.g., *Rachis bacillus*) and promoting good health. It also contains placental extract. The ECORO-MH1 in Refiber Gold has been patented as a virus preventative and oncogene growth inhibitor.

Potential business matching partners

Business negotiation destination: Local trading company and agency

Business negotiation content: About the merit of the product

Retail price range : 228.88USD \$



**Products: Surgical Instrument for endoscopic surgery
(mirror forceps, mirror tweezers, mirror suction)**

- Address : 3-26-17, Oimazato, Higashinari-ku Osaka 537-0012
- URL : <https://www.hariki.co.jp/business/mirror-forceps/>
- # of Employees: 720(Global) · Annual turnover (USD) : 45 million · Year of Establishment: 1952

mirror®by **HS**~Achieving the great trust through
small machinery component~

Company overview: Since our establishment, we have continuously challenged for micron accuracy. We supply key parts to various industries with our core technology such as ultra precision lathing and high accuracy grinding. In the medical device industry, we started providing parts for endoscopes, orthopedic implants and so on from 2007. From 2012, we started developing and manufacturing medical devices and we are working to provide surgical devices that contribute to medical safety.

Products/ Services overview: In endoscopic surgery, there is a risk of bleeding when peeling off the tissue around the blood vessel, then the accuracy and safety of the operation procedure are very important. Our mirror series instrument can achieve a safety surgical operation without damaging blood vessels and tissues by finishing the surface like mirror and reducing friction with surrounding tissue to the utmost limit. Currently in Japan, we have delivered about 40 sets and also trial use on 50 facilities, especially in the thoracic surgery. We contribute to improving the safety of surgical procedure and shortening the operation time.

Potential business matching partners: We believe that our mirror series instrument can be used overseas, but we would like to know if it is true. We hope to hear the opinions of local distributors and if there is who will obtain local certification, like CE Marking, together, we would like to talk to you.

FOB price range : 1,500~3,800USD \$

HARIKI SEIKO CO.,LTD.

Products: Surgical Instrument for endoscopic surgery (mirror forceps, mirror tweezers, mirror suction)

- Address : 3-26-17, Oimazato, Higashinari-ku Osaka 537-0012
- URL : <https://www.hariki.co.jp/business/mirror-forceps/>
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mirror®

by HS

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FOB price range : 1,500~3,800USD \$



Nippon Sigmax Co., Ltd.



Products: Icing System CE4000, Accellus mini, Pocket-sized Ultrasound Imaging Device miruco

- Address : 33rd Floor Shinjuku Oak Tower, 6-8-1 Nishi-Shinjuku, Shinjuku-Ku, Tokyo 163-6033
- URL : https://www.sigmax.co.jp/assets/desktop/catalog/medical_device_catalog.pdf
- # of Employees: 252 • Annual turnover (USD) : 0.95 million • Year of Establishment: 1973

Company overview

Areas of business: The development, design, manufacture, sales and import primarily of orthopedic medical devices and products, The development, design, manufacture, sale and import/export of supports & braces, icing products and insoles for sports.

Products/ Services overview

ICING SYSTEM CE4000 (Cold Liquid Circulating System)

miruco (Pocket-sized Ultrasound Imaging Device)

Accellus mini (LIPUS Bone Healing System)

Medical Brace & Supports (Hygiene materials wide range of joint support products used in the treatment of ligament injury, osteoarthritis of the knee, and low back pain.)

Potential business matching partners

I. Distributor who has rich experience and sales channel on orthopedic and rehabilitation market

II. Distributor who has rich expertise and experience imaging device import and distribution

Retail price range : 3000-5000USD \$

Concept of CE4000

ICING SYSTEM CE4000

Sophisticated Cryotherapy Device developed from the opinions of the various medical professionals since 1997 when we started supplying our ICING SYSTEM in Japanese market.

Application Method I

Postoperative Total Knee Arthroplasty (TKA), Knee Ligament Reconstruction

- Purpose: Pain relief, Swelling inhibition, Decrease of bleeding amount
- Start Cooling: Soon after surgery
- Icing Temperature: 5 - 7 °C
- Icing Period: 48 - 72 h Continuous Operation

Pocket-sized Ultrasound Imaging Device **miruco**

Display	7 inches
Battery Life	3 hours
Weight	434g

Ultrasound Bone Healing System

Accellus mini

Product Introduction

SIGMAX
Nippon Sigmax Co., Ltd.
Global Business Development Dept.
June, 2015

Benefit of Ultrasound Bone Healing

When you have a fractured bone...

FRACTURE

Ultrasound Stimulation

Without Ultrasound Stimulation

Accelerated Bone Healing

- ✓ Earlier recovery to daily life
- ✓ Earlier return to school or work
- ✓ Earlier return to play sports

→ Improving Patient's QOL

Accellus mini

Nippon Sigmax Co., Ltd.



Products: Icing System CE4000, Accellus mini, Pocket-sized Ultrasound Imaging Device miruco

- Address : 33rd Floor Shinjuku Oak Tower, 6-8-1 Nishi-Shinjuku, Shinjuku-Ku, Tokyo 163-6033
- URL : https://www.sigmax.co.jp/assets/desktop/catalog/medical_device_catalog.pdf
- # of Employees: 252 • Annual turnover (USD) : 0.95 million • Year of Establishment: 1973

Company overview

Areas of business: The development, design, manufacture, sales and import primarily of orthopedic medical devices and products, The development, design, manufacture, sale and import/export of supports & braces, icing products and insoles for sports.

Products/ Services overview

ICING SYSTEM CE4000 (Cold Liquid Circulating System)

miruco (Pocket-sized Ultrasound Imaging Device)

Accellus mini (LIPUS Bone Healing System)

Medical Brace & Supports (Hygiene materials wide range of joint support products used in the treatment of ligament injury, osteoarthritis of the knee, and low back pain.)

Potential business matching partners

I. Distributor who has rich experience and sales channel on orthopedic and rehabilitation market

II. Distributor who has rich expertise and experience imaging device import and distribution

Retail price range : 3000-5000USD \$

Concept of CE4000

ICING SYSTEM CE4000

Sophisticated Cryotherapy Device developed from the opinions of the various medical professionals since 1997 when we started supplying our ICING SYSTEM in Japanese market.

Application Method I

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ACCELStars, Inc.

Products: ACCEL (Sleep detection algorithm)



- Address : 12-32, Akasaka 1-chome, Minato-ku, Tokyo 107-6006
- URL : <https://www.accelstars.com/>(English page is coming soon)
- # of Employees: 15 · Annual turnover (USD) : --- · Year of Establishment: 2020

Company overview

A company that provides consistent services such as sleep checkups, home sleep and SAS testing, and sleep-related Digital therapy, using the world's most accurate device-based sleep measurement algorithm as its core technology.

Products/ Services overview

We have ACCEL1(under development), a proprietary device equipped with the world's most accurate sleep measurement algorithm called "ACCEL". . However, the algorithm itself is device-free. In particular, the company will attempt to achieve a level of accuracy in "arousal" that far surpasses that of similar products in the world, and assume to be applicable for medical applications. The system is capable of acquiring PSG-like data at home in a very simple manner over a 24-hour period via a device. Based on the core technology, the company provides consistent services related to sleep as described above. In the future, the company plans to support sleep/brain database business and hope to contribute drug discovery and development based on the acquired data.

Potential business matching partners

Medical devices, healthcare, insurance, Saas, such as fleet platforms etc. that could be combined with our core technologies and services to create new products related to sleep. Overseas sales partners, potential customers for health checkups

Retail price range : TBD



Wearable Brand / Algorithm	Researchers	Accurac	Sensitivit	Specif
ACCEL	Katori+,2022	93.2%	97.2%	82.2%
Actiwatch-64	Kosmadopoulos+, 2014	88.0%	97.8%	26.9%
Actiwatch-64	Markwald+, 2016	89.3%	96.7%	37.0%
Fitbit	de Zambotti+, 2016	90.9%	95.4%	42.4%
Apple Watch	Walch+, 2019	86.6%	93.0%	54.1%
Oura Ring	de Zambotti+, 2019	-	96%	48%

Products: Handheld magnetometer, MagProbe TAKUMI, for magnetic occult lesion localization

- Address : #5 Azuma Bldg. 4F, 3-38 Kanda Sakuma-cho, Chiyoda-ku, Tokyo 101-0025
- URL : <https://www.mag-sense.com>
- # of Employees: 6 · Annual turnover (USD) : 97,100 · Year of Establishment: 2005



Company overview

For over 15 years, Matrix Cell research Institute Inc. has been dedicated to finding alternatives to conventional cancer therapy, with the aim to provide widely accessible solutions and technologies that are independent of facility restrictions, straightforward in their application and limit radiation exposure. With our efforts, we hope to greatly increase the number of successful cancer treatments and improve patients' overall quality of life.

Our magnetic sensing technology overcomes the limitations of radioisotope methods in sentinel lymph node biopsy and occult lesion localization, which can greatly improve breast cancer patients' quality of life.

We further specialize in:

- Research and development of medical devices and equipment for diagnosis of cancer metastasis
- Development of anti-Tenascin antibody therapy
- Research and development of medical supplies, medical-use cells, pharmaceuticals, diagnostic agents, and new technologies for diagnosis and treatment in regenerative medicine
- Consulting and educational training for businesses on research and development in medicine and biology

Our quality management system is EN ISO 13485:2016-certified.

Products/ Services overview

Our handheld magnetometer, MagProbe TAKUMI™, enables sentinel lymph node biopsy and occult lesion localization during surgery, with a short lead time. It is radiation-free and minimally invasive. The reusable device is lightweight, cordless, battery-powered, and operable with only three buttons. Target localization is indicated via LED display and sound.

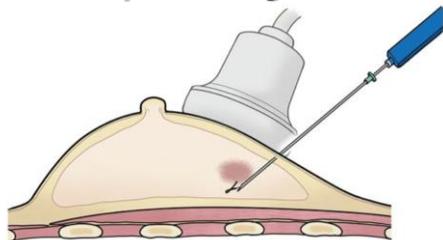
(CE Marking certified since 07/2019).

Potential business matching partners

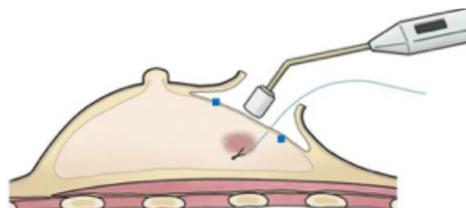
We are specializing in magnetic probe research & development for sentinel lymph node identification and occult lesion localization. We are looking for partners with experience and connections in the bioengineering and medical devices sector to support our entry into ASEAN/China/Southwest Asia market. The ideal partner will have profound expertise in EU and governmental regulations. Connections to small- or medium-sized hospitals and medical institutions are also highly desirable.

The partnership envisaged will be in the form of a distribution services or commercial agency agreement.

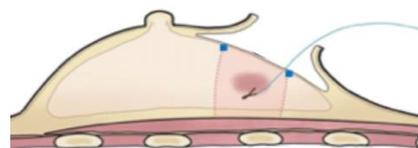
Retail price range: Probe 20,000~25,000 USD Retractor 200~250 USD (Discounts available depending on quantity)



Marker insertion under ultrasound guidance.



Localization of the inserted marker.



The tumor resection cylindrically.



MagProbe TAKUMI



All titanium muscle retractor

FEATHER SAFETY RAZOR CO., LTD.

Products: Blades for Surgery, Ophthalmology, Pathology

- Address : 3-70, Ohyodo-Minami 3-chome, Kita-ku, Osaka 531-0075
- URL : www.feather.co.jp/en/
- # of Employees: 450 · Annual turnover: USD74,000,000.00 · Year of Establishment: 1932



Company overview

Since 1932, Feather Safety Razor has been a leading manufacturer of high-precision cutting tools. Our technology and expertise in manufacturing the sharpest razors make it possible to offer wide-ranging blades for medical use as listed below. Feather products are all made in Japan and have earned immeasurable trust from users all over the world.

Products/ Services overview

- Ophthalmic Knives for eye surgery
- Microtome Blades and Pathology Knives (top share in the world)
- Surgical Blades for general surgery (top share in Japan)
- Microsurgical Blades for fine incision and ENT

Potential business matching partners

Distributors who have expertise in:

- Ophthalmology
- Pathology
- Surgery
- Microsurgery
- ENT
- Dentistry



ALCARE CO.,LTD.

Products: Moldcare (Customizable Cushion for Radiotherapy)



- Address : 19F, Arcacentral Bldg., 1-2-1 Kinshi, Sumida-ku, Tokyo 130-0013
- URL : https://www.alcare.co.jp/en/medical/product/about_moldcare/
- # of Employees: 565 · Annual turnover (USD) : 130 million · Year of Establishment: 1955

Company overview

ALCARE was established in 1955. Our mission is to build a healthy society that offers ample health and welfare services for all by delivering the Best Care to all people who desire good health. Our main product categories are Ostomy Care, Wound/Nursing Care and Patient Positioning Care. Moldcare is a unique product in the Patient Positioning Care category.

Products/ Services overview

Moldcare is a customizable cushion for patient positioning in radiotherapy. The benefits of using Moldcare are Ease of Use and Patient' s Comfort. Ease of Use: Moldcare is easily activated with a small spray of water. No need for a water bath or oven and activation starts immediately. Patient' s Comfort: Moldcare can be formed to the patient' s anatomy with a high degree of accuracy. We export Moldcare to more than 55 countries through world top 7 global partners of patient positioning devices. Moldcare is already used in many well-known hospitals, radiotherapy centers.

Potential business matching partners

We are aggressive in collaborating with local direct partners in high potential countries of Europe (Moldcare is MDR-certified). We welcome discussions with potential partners who (currently or plan to) carry the product line in regard to radiotherapy.

Retail price range : 100 - 200USD \$



YDM CORPORATION

Products: Dental Instruments



- Address: 6-5-20 Tabata Kita-ku Tokyo 1140014
- URL : <http://www.ydm.co.jp/en-new/index.html>
- Number of Employees: 100 • Annual turnover (USD) : 20 million • Year of Establishment: 1948

Company overview

Manufacturer of Dental Instruments with 7 decades of history in Japan. We have grown with Japanese dentists, hygienists, technicians in Japan, have gotten a plenty of reliability from them.

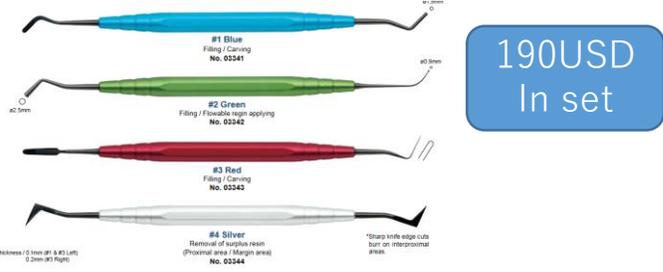
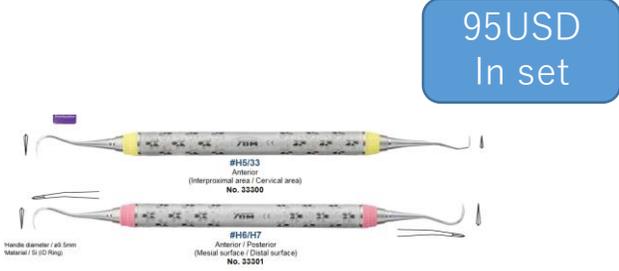
Products/ Services overview

Orthodontic Pliers, Impression Trays, Photographic Mirrors, Dental Scalers, Composite Filling Instruments

Potential business matching partners Dental Dealer who have history more than 5years.

The company who look for high-end products are preferable.

Retail price range :



Products: (Massagechair · Electrolyzed hydrogen water generators · Home use Low-frequency wave and Potential therapy combination medical device)

- Address : 14F, OE BLDG, 1-22, Noninbashi 1-chome, Chuo-ku, Osaka, 540-0011, Japan
- URL : <https://www.fujiiryoki.com/>
- # of Employees: 735 · Annual turnover (USD) : 2.5 million · Year of Establishment: 1965

Company overview

FUJI MEDICAL INSTRUMENTS MFG.CO.,LTD started as a beauty-oriented and health-related manufacturer, and in 1954 was the first in the world to mass produce massage chairs. The company has disseminated this unique "Japanese massage chair culture" from Japan to the world, and has contributed to lifestyle improvement and health management for many people. Since its foundation, Fuji MEDICAL INSTRUMENTS MFG.CO.,LTD has always developed products that respond to customer needs and is now developing a wide range of products that are certified as medical devices for home use, such as its key products : massage chairs and electrolyzed hydrogen water generators.

Products/ Services overview

Massage chair : Model name JP-2000、JP-1100

Electrolyzed hydrogen water generator : Model name HWP-55、HWP-77

HOME USE LOW-FREQUENCY WAVE AND POTENTIAL THERAPY COMBINATION MEDICAL DEVICE

: Model name KX-14000

Potential business matching partners

We are looking for a company/distributor with experience in selling the above products. (Anyone who wants be our partner is welcome.)

JP-2000



JP-1100



HWP-55



HWP-77



KX-14000



Retail price range

The prices of all products are determined by the content of the negotiation. Therefore, it cannot be displayed at this time.

PreXion Corporation

Products: Dental Cone Beam Computed Tomography



- Address : 1-14-1 Kandasuda-cho, Chiyoda-ku, Tokyo, 101-0041 Japan
- URL : <https://prexion.co.jp/en/>
- # of Employees: 60 (Consolidated) · Annual turnover (USD) : 20 million · Year of Establishment: 2007

Company overview

“Make IT Visible” : We will continue to take on the challenge of research and development in the field of medical diagnostic imaging equipment with the entrepreneurial spirit, and aim to make the invisible into the visible through imaging technology. Our goal is to contribute to the advancement of healthcare and health of people around the world by opening up new markets globally with our unique technology and business ideas.

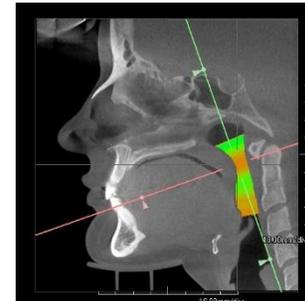
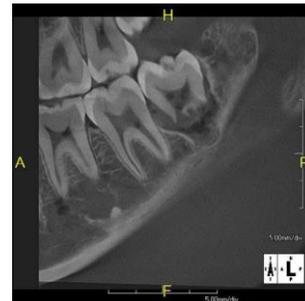
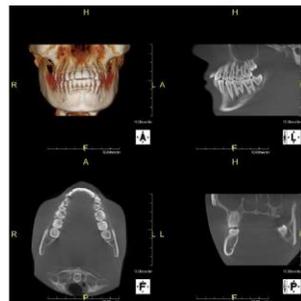
Products / Services overview

Equipped with 3D, panoramic, and cephalometric functions. PreXion focuses on to generate high-definition image quality for a wide range of dental fields diagnosis from root canal treatment to airway analysis. The large panel detector enables to create large FOV with a single rotation in short time. By reducing the time required for scanning, motion artifacts can be suppressed and clear images can be captured. In addition to high image quality, PreXion also focuses on low radiation dose, supporting dental practice with well-balanced functions. Explorer PRO unit, the originally developed shape, integrates cephalometric function with the CT main unit, eliminating the need for additional accessories for the ceph. It is also space-saving.

Potential business matching partners

We are looking for a Middle Eastern distributor specializing in the dental field.

Retail price range : to be discussed



jounetsu farm

Products: Deodorant Bioliquid

- Address : 1013 Tokuyama, Shunan City, Yamaguchi Prefecture
- URL : <https://j-nouen.com/>
- # of Employees: 2 • Annual turnover 23,000(USD) : • Year of Establishment: 2009



Company overview

Development, manufacturing and sales of biotechnology products.
Overseas development: Thailand

Products/ Services overview

Deodorant Bioliquid Eliminates urine and feces odor to the point of stopping breathing. It clears up unpleasant urine and feces odor from the source of the odor so that you can stop breathing. Developed by an organic farm as a countermeasure against the strong odor of bokashi fertilizer. It safely and continuously removes persistent and strong fecal odor from diapers and sheets, so you will no longer be bothered by the smell.

The main ingredient is food-derived enzymes. It can be used safely in homes with children, pregnant women, and pets.

Ingredients: Microbial production enzymes, fermented enzymes, bamboo charcoal extract, activated water
Contents: 200ml

Potential business matching partners

Companies that understand the SDGs and are environmentally and safety conscious
If you are able to respond in Japanese, please do so.

Retail price range : 13.8USD \$



FURUNO ELECTRIC CO., LTD.

Products: Automated Clinical Chemistry Analyzers with our own brand reagents as closed system

FURUNO

- Address : 9-52 Ashihara-cho, Nishinomiya City, Hyogo 662-8580,
- URL : <https://www.furuno.co.jp/en/>
- # of Employees: 2,978 · Annual turnover (USD) : 685 million · Year of Establishment: 1951

Company overview

We are a manufacturer of Automated Clinical Chemistry Analyzers, and supplied over 7,000 sets of analyzers (both our brand and OEM products) to global IVD market until today. We are now focusing on supplying our own brand instruments with reagents as closed system solution in Southeastern Asia, and plan to expand our business in other areas.

Products/ Services overview

In our product line, we have the following 3 analyzers and ISO13485-certified reliable reagents to be used to each instrument.

CA-270, 270 tests/hour (450 tests/hour with ISE)

CA-400, 400 tests/hour (560 tests/hour with ISE)

CA-800, 800 tests/hour (1200 tests/hour with ISE) with rack handler system (as option)

Potential business matching partners

We are planning to expand our overseas business with our own brand instruments with reagents as closed system, and looking for potential business partners who can take care of importing, distributing, application, and after-sales maintenance service as one stop.

Retail price range : TBA



Products: Novel Exoskeleton Suit for Surgeon "Archelis"

- Address : 14-16, Torihama-Cho, Kanazawa-Ku, Yokohama city, Kanagawa 236-0002
- URL : <https://en.archelis.com/>
- # of Employees: 10 • Annual turnover (USD) : 50 million • Year of Establishment: 2020

Company overview

Archelis is a Yokohama-based hardware startup with a mission to free humanity from the pain and injury of standing work. The company's first product, "archelis" has received numerous awards, including a reddot award (2020) and a Silver Award in IAUD's (International Association for Universal Design) International Design Award (2019).

Products/ Services overview

Archelis develops exoskeleton assist suits that enable workers to "sit" while standing.

"Archelis for surgeon" which some of Japan's largest hospitals are now using to safeguard their surgeons respectively, against lower-back and leg strains from long hours of standing.

Requiring no electrical power to operate, the all-mechanical assist suits allow wearers to walk and bend their knees freely and to "sit" (rest) while technically standing.

We hope to bring these innovative suits to the global market to help companies everywhere provide a safer work environment.

Potential business matching partners

Medical Facility Procurement Manager, Distributor, etc.

Retail price range : 3,500 USD \$



Use Scene



Archelis

FUJITA Medical Instruments CO.,Ltd.

Products: Vital Information Multi-Monitoring System (VIMMS)



- Address : 8/F Kashiwaya Building, 3-40-11.Hongo , Bunkyo-ku , Tokyo 113-0033
- URL : <http://www.fujitaika.co.jp/>
- # of Employees: 72 · Annual turnover (USD) : 89 billion · Year of Establishment: 1972

Company overview

Established in 1972, Fujita Medical Instruments Co, Ltd. started as a distributor of various medical products.

The bulk of our ever-expanding product-line includes a vast catalogue of neurosurgery instruments, TOS, our very own NIRS (Transcranial Spectroscopy monitor) and the VIMMS, a customizable, highly mobile vital signs monitoring platform. Furthermore, this catalogue will only continue to expand as we move forward.

Products/ Services overview

- ✓ Compact, portable wireless devices (bluetooth connection)
- ✓ multiple vital data can be shown
- ✓ Measured data will be simultaneously transferred to cloud server
- ✓ Real time monitoring for vital information via web application remotely
- ✓ All record can be traced back and retrieved as a CSV format

Potential business matching partners

- Overseas medical facilities
- Trading companies
- Overseas medical products dealers

Retail price range : VIMMS VM-BP \$160USD. VIMMS VM-SpO2 \$160USD. VIMMS VM-ECG \$560USD.



Our certifications: (since 2003) ISO13485:2016

Our licenses:

- Class 1 - 4 Medical instruments and equipment manufacturing license
- Class 1 - 4 Medical instruments and equipment sales license
- Pharmaceutical sales license
- Poisonous and deleterious substances sales license
- Medical equipment and instruments for use on animals sales license



Products: Bed for Homecare and Nursing home care

- Address : 3-10-17, Fukaekita, Higashinariku, Osaka city, 537-0001 JAPAN
- URL : <http://www.seahonence.co.jp/hp/english/index.html>
- # of Employees: 160 · Annual turnover (USD) : 50 million · Year of Establishment: 1957

Company overview

SEAHONENCE INC., we develop, manufacture and sell beds for many decades as one of the major brand in the field of hospital/ home-care beds in Japan for many decades. We have always developed and serviced products that are safe and easy for anyone to use. We are actively expanding our business in the global market, to serve facilities for the elderly and home care, as well as medical institutions.

Products/ Services overview

As mentioned above, our core products are beds for facilities for medical care, elderly care and home care. Our beds earn sterling praise on its many special features, especially so-called "headrest function" that can adjust the angle of head part. By the function, become easy to drink, eat and swallow, reduce the risk of aspiration.

Potential business matching partners

We plan to expand our business by entering into African market. We' d like to discuss details further with companies that are interested in becoming our distributor in their own country and dealing in our beds by making close communication by TV conference.

Retail price range : approx. 900 – 1,800 USD \$ depending on optional accessories and the estimated annual volume



Products: iBSEN (Programs for physiological parameter analytics)

- Address : 2-2-1, Minatomirai, Nishi-ku, Yokohama-shi, Kanagawa 220-8107
- URL : <https://cross-sync.co.jp/>
- # of Employees: 7 • Annual turnover (USD) : N/A • Year of Establishment: 2019



Company overview

The company was founded in Oct 2019 by Dr. Takaki, a Japanese intensivist with more than 20-year experience in critical care medicine. CROSS SYNC offers analytics software that allows medical professionals to make clinical decisions efficiently and timely by using real-time clinical data such as vitals, ventilators, medication, and live video feeds.

Products/ Services overview

iBSENa connects to physiological monitors, ventilators, and general-purpose IP cameras, and provides the ability to check patient information in real-time from smartphones, tablets, and PCs.

Furthermore, by utilizing this information to automatically and chronologically measure patient severity scores, iBSENa can facilitate the understanding of patient conditions throughout the hospital ward.

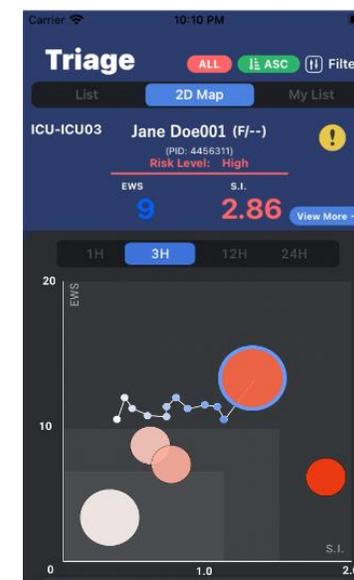
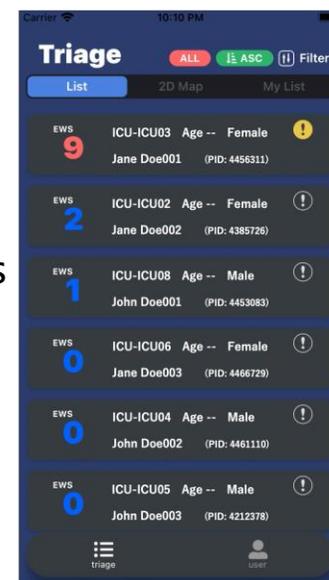
iBSENa is an application for critical care management that can be used in a variety of clinical settings, including in-hospital operations, remote patient monitoring from outside the hospital, and Telemedicine such as Tele-ICU (Telemedicine in intensive care unit).

Potential business matching partners

Medical device wholesalers, Health IT services

Product market fit, Sales partner alliance, Local IT operational support

Retail price range : 5,000 ~ 10,000 USD \$ / Hospital



Products: Radiosensitizer to enhance the efficacy of Radiotherapy

- Address : Shiroyama Trust Tower, 4-3-1, Toranomom Minato-ku, Tokyo 105-6004
- URL : <https://kortuc.com/>
- # of Employees: 8 · Annual turnover (USD) : - million · Year of Establishment: 2015

Company overview

KORTUC is a clinical stage company which has a novel radiosensitizer to bring an impact to the current radiotherapy (RT) for cancer treatment

- The Company was founded in 2015 to develop and commercialize the product globally
- RT is an established cancer treatment and 60% of cancer patients receive RT every year, however it does not work well for large tumors due to hypoxia, low level of O₂
- KORTUC can offer a fundamental solution to this problem by eliminating hypoxia and changing the tumor tissue radioresistant to radiosensitive

Products/ Services overview]

Our product, a solution including hydrogen peroxide, is directly injected into the tumor right before the patient's RT and changes its outcome (Movie of the mode of action → https://vimeo.com/574688871?embedded=true&source=vimeo_logo&owner=145250488)

- The product is composed of two prefilled syringes; hydrogen peroxide and hyaluronic acid, and by a single injection, both solution are to be mixed/injected into the tumor
- To obtain regulatory approval as a drug, pivotal P2 for breast cancer is ongoing at the Royal Marsden Hospital (RMH) in the UK, led by the successful P1 study at RMH which its results were accepted by the Red Journal in 2020. Additional clinical studies are planned in the US/EU for other indications
- In addition to these planned clinical studies, non-clinical study for the combination with Immunotherapy is also ongoing to capture further market

Potential business matching partners

- KORTUC has appetite to meet with companies who has i) new idea of DDS (e.g., technologies to deliver API to tumor tissue) ii) new injection format iii) new solution which has certain oxidizing power such as hydrogen peroxide iv) new viscous solution such as hyaluronic acid etc.
- Since KORTUC is to primarily target the US/EU oncology market, companies who has footprint with FDA/EMA are prioritized

Retail price range : - USD \$ (Since the product has not yet marketed, price is not available at this point)



United precision Technologies CO.,LTD.

**Products: Fine and precision etching service of
“Difficult-to-cut” materials.**



- Address : 2-37Chiyoda Bldg., Ichigaya-tamachi, Shinjyuku, Tokyo 162-0843
- URL : <https://upt-co.com/en/>
- # of Employees: 210 · Annual turnover (USD) : 50million · Year of Establishment: 2015

Company overview

United Precision Technologies Co., Ltd. (UPT) is a company that excels in the fine precision metal fabrications. Photo-etching is a highly precise, tightly controlled chemical corrosion process used to fabricate sheet metal components. As the process is a combination of photo development and etching process, it is ideal for producing metal parts with complex and very fine detail and cost-effective option for stamping or laser machining. From samples to mass production, we support to transform your ideal image into a real structure with cost and time efficiently.

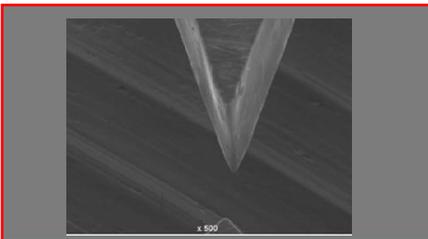
Products/ Services overview

It is possible to process difficult-to-machine materials such as magnesium and titanium, which are considered difficult to process by conventional cutting methods such as machining and lathe turning, as well as SUS304 and SUS316, which are common materials but difficult to process. In addition, this method is suitable for medical devices that require high reliability because it does not produce burrs or dross compared to press or laser machining.

Potential business matching partners

Medical device manufacturers that require biocompatible micro fabricated metal products as parts.

Retail price range : ex, Prototype, Less than USD \$ 1,000 ※Difficult to describe due to customization for each project.



Noguchi Business Consulting CO.,LTD.

Products: (A)Minicure (B)Holmesis Roller Serum Anger

A mini cure created by a pioneer of radio wave.

- Address : 4-23-15, Hinosato 4 -chome, Munakata-Si, Fukuoka 811-3496
- URL : <https://www.noguchi-bc.biz>
- # of Employees: 2 · Annual turnover (USD) : 3.851.075 · Year of Establishment: 2014



Noguchi Business Consulting

Company overview

I (our company) started a business in Fukuoka 7 years ago. We also have an office in Tokyo, and we are engaged in the business of exporting suitable food products from Kyushu and Hokkaido to overseas, with the import / export trade business as the pillar of management in Fukuoka and Tokyo. With the cooperation of manufacturers, we will be able to export a completely new water purifier, Anoa, in order to achieve the goal of SDGs No. 6 "Safe water and toilets all over the world" to the extent possible. became. Kitchen, shower head, bathtub, powder room, shower toilet, laundry ... We can use plenty of purified water, targeting the middle upper class from the wealthy who are conscious of beauty and health, and supply in urban areas where the water situation is relatively complete. thinking about. In order to achieve the SDGs, each country must share the philosophy with us, think about business growth together, and be a reliable and reliable partner together. I want to find that partner. We appreciate your guidance so that we can have a good relationship through matching and business meetings. Thanks

Products/ Services overview

Products:A mini cure created by a pioneer of radio waves. Make you shine even more with a multifunctional home care cosmetologist that pays attention to details (charging speed & holding, light irradiation degree, comfort, durability, etc.).6 types of LED effects Easy treatment with 4 functions Material: Titanium alloy (using pure titanium) ABS resin, acrylic resin, etc. Power supply: Input voltage 85 ~ 240V / Output voltage DC5V1A (PSE acquisition) Battery: Lithium-ion battery Rated voltage 3.7V Capacity 1500A / h Loss cut 3V

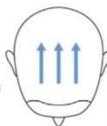
Products:B As the action of hormesis, it can be expected to improve immunity, suppress oxidation, promote blood flow, and relieve pain.The average negative ion generation value from one of the W rollers is measured at 3500 / cc.Since nanomicron hormesis powder is kneaded into a roller,Blood flow promotes to the dermis layer in the same way as when massaged.In addition, the hormesis effect of the rollers is kneaded so that it lasts semi-permanently.

Potential business matching partners

We will work with sincerity and sincerity regarding transactions.

Retail price range(A)422.77USD \$ (tax included) (B) 297.034USD \$ (tax included)

Products:A



※二の腕等、気になるところにジェルを塗布してから行うのも効果的です。

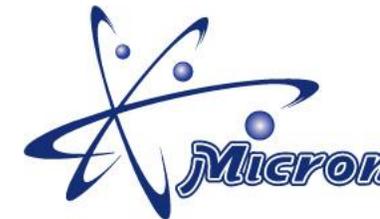
Products:B



Micron, Inc.

Products: Brain Image Analysis Software)

- Address : 3-13-16 Mita, Minato-ku, Tokyo, 108-0073
- URL : <https://micron-kobe.com/en>
- # of Employees: 130 · Annual turnover (USD) 11.73 million · Year of Establishment: 2005



Company overview

Originally, a leading Imaging CRO in Asia. Typically, we have expertise in CNS imaging. Now a market holder and manufacture of a SaMDs (Software as Medical Device) for medical image analysis. Export and import state of the art SaMDs to help expand them in clinical fields.

Products/ Services overview

Software to analyze CT or MRI images of patients with acute stroke, to help determine the direction of treatment. (Class 2 medical device certified in Japan) Automatically analyzes cerebral blood flow information. An application which provides information for making decisions, and diagnosis related to pathological conditions using CT perfusion images (CTP) and MR Diffusion weighted images (DWI)/Perfusion weighted images (PWI).

Potential business matching partners

Investors, medical device company or distributor who look for image analysis technology

Retail price range : Apprx. 40,000 – 55,000 USD \$



Anaut Inc.

Product: Surgical Support AI “Surgical Vision Eureka”



- Address : 10-5-11F, Toranomom 1-chome, Minato-ku, Tokyo 105-0001
- URL : <https://anaut-surg.com/>
- # of Employees: 30 · Annual turnover (USD) : Private · Year of Establishment: 2020

Company overview

Anaut is a surgical analysis AI technology company with the mission of “Leading surgical care into the future with a new map”

We currently focus on two businesses:

Embedded software business : Developing and Providing surgical AI software to medical device manufacturers

Medical device business: Developing and Distributing Surgical Support AI “Surgical Vision Eureka”

Products/ Services overview

Surgical Support AI “Surgical Vision Eureka” analyzes images acquired from endoscopes and surgical robot images in real time and highlight key structures inside the human body (such as blood vessels and nerves) inside the body to dramatically improve visibility during surgeries for the surgeons.

The main strengths and features of this product are as follows:

High accuracy: Our AI, developed with our teacher data creation technology, is capable of detecting key structures with high accuracy.

Real-time performance: With analysis performance of 60 fps (frames per second), viewers will feel as if it is analyzing in real time.

Domain versatility: Our AI is capable of analyzing wide range of domain such as gastrology, respiratory, urology, and gynecology.

Modality versatility: High-performance analysis can be achieved even with different modalities (such as endoscopes, surgical robots.)

Potential business matching partners

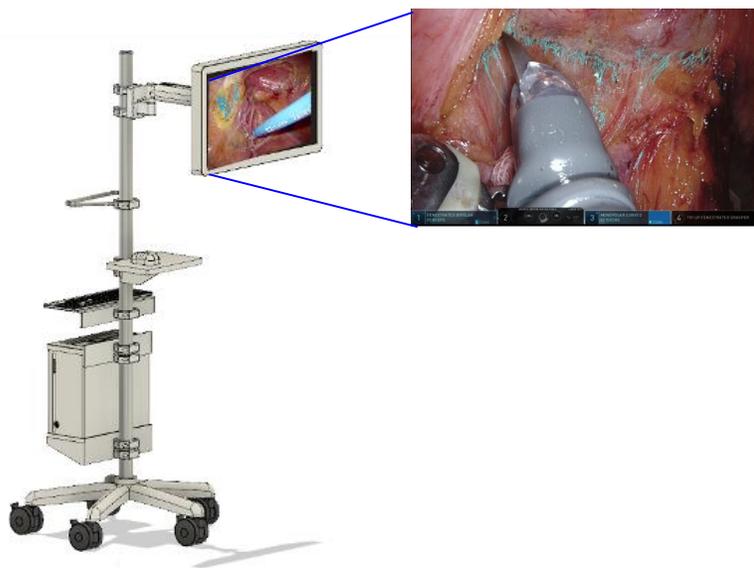
Embedded software business

- Medical Device Manufacturers (Especially endoscopes and surgical robots manufacturers)

Medical device business

- Distributors
- Medical Institutions

Retail price range : TBD



Surgical Support AI “Surgical Vision Eureka” and enlarged view of the analysis results

Product: koplighTM Cordless Lighted Retractor

- Address: 2725 Oazakakusa, Kadogawa-cho, Higashiusuki-gun, Miyazaki 889-0697, Japan
- URL: <https://yasuico.com/>
- # of Employees: 324 · Annual turnover (USD): 45 million · Year of Establishment: 1930

Company overview

Yasui Co., Ltd. was founded in 1930 in Osaka as a printing company. We later broadened into areas including injection molding (mainly medical device parts) and medical products (original and OEM). We are ISO 9001 and ISO 13485 certified, reinforcing quality control and management to meet high international standards.

Products/ Services overview

The koplighTM lighted retractor is cordless (battery-operated) and uses LED light illumination. The resilient, clear plastic blade is nonconductive and easily switched out to suit varying surgical needs. A lightweight, strong, and very bright medical device to help surgeons do their work safely and efficiently. <https://youtu.be/POvHRe8TPcs>

Potential business matching partners

We are looking for medical device distributors for koplighTM Cordless Lighted Retractor. Because of the applicable cases, those who have access to mammary wards will be preferred.

Retail price range : total 1,000 – 1,2000 USD \$ for reusable light handle and reusable/disposable blade



Products: Bilirubin meter, Hemoglobin meter

- Address : 951 Angyoursyou Negishi, Kawaguchi, Saitama 333-0834
- URL : <http://www.apel.co.jp/>
- Year of Establishment: 1976

**Company overview**

We are a leading manufacturer of medical and analytical equipment in Japan since 1976.

Our products have been used in all fields of analysis of liquid concentration, such as department of obstetrics and gynecology, pediatrics, blood center, laboratories, school, food and beverage manufacturers and water quality test site etc. We have supplied our products not only in Japan but also worldwide more than 70 countries.

Products/ Services overview

Bilirubin meter, Hemoglobin meter, Colorimeter, Spectrophotometer

Potential business matching partners

We are searching distributors who are in the diagnostic and POC field. Hemoglobin meter HG-220 is for sales outside Europe.

Retail price range : No information

Central Uni Co., Ltd.

Products: Medical gas piping system & Modular operating theater



- Address : 2-3-16 Nishi Kanda, Chiyoda-ku, 101-0065 Tokyo
- URL : <http://www.central-uni.co.jp/en/>
- # of Employees: 217 · Annual turnover (USD) : 89 million · Year of Establishment: 1951

Company overview

Central Uni Co.,Ltd. is the manufacturer of Medical gas pipeline system and Modular operating theater taking care of product and facility design, installation as well as after sales. Under the corporate philosophy of "Human centered value creating company", we are focusing on our task for "Environmental creation to save the precious life" as our corporate mission.

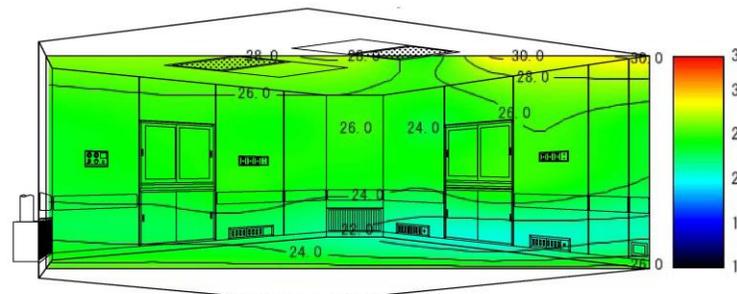
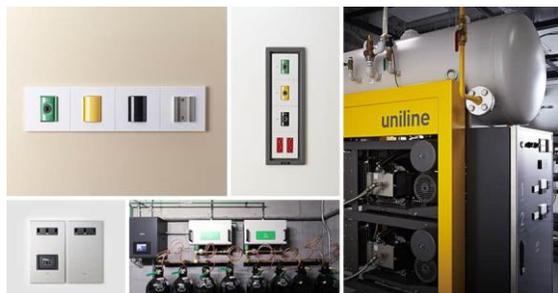
Products/ Services overview

We have complete solution for medical gas pipeline system covers from design to installation and after services considering each customer. We are also introducing new concept Modular Operating Theater named "FlexDOCK", which thoroughly pursuit of flexibility corresponding to any future demands along with changes in surgery methods and medical devices, for creating operation environmental solution. Additionally, we have new operating theater air-conditioning system solution called "Comfort Conductor" in which using radiation technology to be focusing on care for people by avoiding the high-flow cooling air that potentially damages the patient, doctor and other all staffs with meeting the existing hygienic requirement too.

Potential business matching partners

Any supplier who has experienced engineer for installation and services with hospital facility especially for medical gas piping system and hospital interior work with wish to be involved designing healthcare treatment environment by directly supporting the users.

Retail price range : To be discussed. (We suggest the best price answering every kind of offer)



Kyodo International Corporation



Products 1 :Medical device to monitor the condition of fetus/mother ' s body by Toitu

Products 2 : Potential thermotherapy apparatus by Shenpix

- Address : 16-7,Toranomon 3-chome,Minato-ku,Tokyo 105-0001
- URL : <https://www.kyodo-international.jp/>
- # of Employees: 40 • Annual turnover (USD) : 30 million • Year of Establishment: 1980

Company overview

We have been working for pharmaceutical products trading. As our new business, We will start exporting Japanese medical equipment abroad with our partners.

Products overview

Products 1.The medical device can monitor the condition of the fetus & mother' s body. FD490 is potable type diagnostic device for fetus.

Products 2. medical device that maintains systemic homeostasis by giving minute electrical energy to the whole body and shaking the regulatory centers of the body' s autonomic nervous system and endocrine system)

Potential business matching partners

Products 1. Buyers in European countries except Sweden & Buyers in Turkey/Australia/Israel/Colombia

Products 2. Buyers who have sales channel to the Chinese or Korean community in a country with many Asian immigrants

Product 1



MT610E by Toitu

Products 1



FD490 by Toitu

Product 2



FF9000 by Shenpix

Products 2



FA9001 by Shenpix

Kawamoto Corporation



Products: Neurosurgical Pad, Adhesive Plaster, Digital B.P. Monitor, Oral Care Products, Medical Gloves etc.

- Address : 6-4 Tanimachi 2-chome, Chuoku, Osaka 540-0012
- URL : <https://www.kawamoto-sangyo.co.jp/en/>
- # of Employees: 239 · Annual turnover (USD) : 230 million · Year of Establishment: 1914

Company overview

- Being one of the leading manufacturers and suppliers of disposable medical & hospital products in Japan.
- We have sales routes to and connections with major hospitals and medical centers in Japan and develop the useful products to meet the demands from the healthcare professional under our quality control and know-how from 1914.
- Production Plants: 2 factories, in Osaka and in Zhejiang
- Certificate: ISO13485, Free Sales Certificate issued by Japanese Authority
- KBM Brand is well known in Middle East.

Products/ Services overview

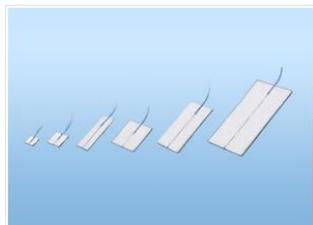
- Neurosurgical Pad (top share in Japan) · Surgical Sponges for Laparoscopic Surgery (Unique Item) · Eye Drop Guide
- Digital B.P. Monitor · Oral Care Products · Syringe, Needle · Medical Gloves (Latex, Nitrile, Vinyl) · Adhesive Plaster

* Syringe, Needle, Gloves are made in overseas country. Others are made in Japan.

Potential business matching partners

- We are looking for distributors.

Retail price range : USD \$ 140.00/box (200pcs): Neurosurgical Pad “BEMSHEETS”



Neurosurgical Pad
“BEMSHEETS”



Surgical Sponges for
Laparoscopic Surgery



Eye Drop Guide



Digital B.P. Monitor



Oral Care Products



Syringe, Needle



Medical Gloves



Adhesive Plaster

SEKISUI MEDICAL CO.,LTD.

Products: Coagulation analyzer/reagents

- Address : 1-3, Nihonbashi2-chome, Chuo-ku, Tokyo 103-0027
- URL : <https://www.sekisuimedical.jp/english/>
- # of Employees: 1,280 • Annual turnover (USD) : 546 million • Year of Establishment: 2008



Company overview

The Diagnostics Business Group serves as the core business of our company. We mainly develop, manufacture and market in vitro diagnostics for hospital laboratories and clinical test centers.

Products/ Services overview

Coagulation instruments CP3000 are effective in confined spaces and can quickly process a large number of samples (400t/h). LTIA reagents such as D-dimer, FDP are easy to use and have long shelf-life and excellent on-board stability. Not only that, we also have the specialty coagulation reagents such as dRVVT which is used for lupus anticoagulant.

Potential business matching partners

We have great successful in Japan and China coagulation market over few years. For future growing, we are looking for business partner in European and South America country. Especially in Japanese market, we have a No.1 share regarding middle size coagulation analyzer and D-dimer and FDP reagents. So we believe that our products have competitive in oversea markets.

Retail price range :



CP3000
Price: 90,000 USD

※Consultation available based
on the terms of purchase

Coagulation reagents



Nanopia D-dimer



Nanopia P-FDP

- Address : The University of Tokyo Entrepreneur Plaza 203, 7-3-1 Hongo Bunkyo-ku, Tokyo 1130033
- URL : <http://bionicism.com/product/>
- Employees: 26 · Annual turnover (USD) : 200,000 · Year of Establishment: 2018

Company overview

BionicM is a high-tech venture spun off from the University of Tokyo in 2018 that is dedicated to the research, development, manufacture and services of wearable robotic prosthesis for improving personal mobility. Leveraging the innovative heritage of the University of Tokyo under the lofty vision of Powering Mobility for All. BionicM has developed a portfolio of cutting-edge AIoT-enabled motorized prosthesis that fuses bionic science with humanoid robotic technology for the lower limb amputees.

Products/ Services overview

BionicM robotic prosthetic leg by applying proprietary DC-motorized flexible actuation, Algorithm based on biomechanics and kinetic energy recovery, delivers world-leading knee flexion, walk assistance, safety, reliability, reduced secondary physical damage and energy efficiency. BionicM robotic prosthetic leg is a sci-tech welfare and a must-have for improving the quality of life (QoL) for the lower limb amputees.

Potential business matching partners

Agent company with sale channel in prosthesis.

Retail price range : 50,000USD \$



TrustMedical Co.,Ltd.

Products: AVS Accuracy Kit (point-of-care cortisol assay for Adrenal Vein Sampling)



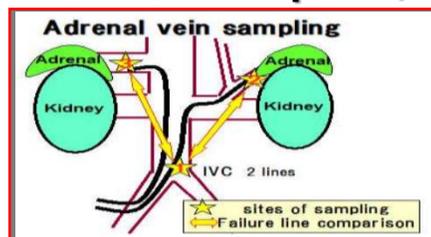
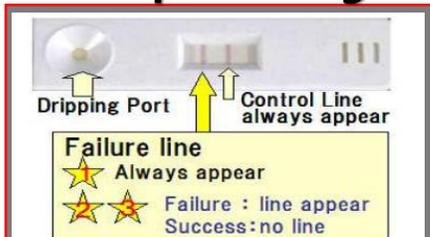
- Address : 1044 Asazuma-cho, Kasai city, Hyogo 679-0105
- URL : www.trustmedical.jp (English) <https://www.molymer.co.jp/company/group/company12>
- # of Employees: 20 · Annual turnover (USD) :66,500 · Year of Establishment: 2009

Company overview Development, manufacture and sale of in-vitro diagnostic agents. Neat Co., Ltd. established in 1986. the start was development and manufacturing of molds and automation equipment company. 2009, the medical division was separated, and Trust Medical Co., Ltd. was established. Our strength is that we can do from joint research and develop with domestic and overseas medical institutions, maring, to sales ,including mold, by one company. It is joined Molymer Group in 2020.

Products/ Services overview AVS Accuracy Kit / Primary aldosteronism (PA) is said to account for more than 5-10% of all hypertensive patients. Left-right localization of the lesion on adrenal is required, but the low success rate of Adrenal Vein Sampling (AVS) makes PA diagnosis difficult. This immnufactuunochromatographic kit shows the cortisol concentration in color in a few minutes. AVS success rate has been dramatically increased at many hospitals because the success / failure is immediately known. Australian TGA has approved.

Potential business matching partners We are looking for the distributors that can cover each region or several countries. Because there are still few hospitals doing AVS, sales are currently low, but since it is a disease with a large number of potential patients, it will increase. we look forward to the future. Initially, it is necessary to sell to the hospitals where doing AVS, so desirably the distributor has a connection with large hospitals.

Retail price range : 100USD \$ for 1 pack (4 strips for 1AVS) , 4 packs in 1 box (400 USD \$)



Products: Cooperation service of operation management technology of Japanese-style hospital and medical examination center

- Address : 3-28, Tenokuchicho, Kagoshima-city, Kagoshima 892-0845
- URL : <https://www.southerngateway.co.jp/>
- # of Employees: 5 · Annual turnover (USD) : 1million · Year of Establishment: 2013

Company overview Our company has obtained the approval of the guarantee agency for visiting Japan's medical stay visa (the Ministry of Foreign Affairs management registration number A-017). 【Business content】 : Provide support services for foreign patients receiving treatment. Sagara Hospital's overseas expansion support business. 【Overseas Expansion】 : Sagara Yuntai Dalian Hospital is preparing to open in Dalian, China

Products/ Services overview Japanese-style physical examination and hospital operation management technology is provided by "Sagara Women's Healthcare Group", which has 6 hospitals and 1 remote imaging diagnosis center in Japan, among which Sagara is the core hospital. The hospital performs the largest number of breast cancer surgeries in Japan. Sagara Hospital is characterized by the realization of a complete medical system from prevention, physical examination, diagnosis, treatment, postoperative support, and palliative care.

In August 2014, Sagara Hospital was the first in Japan to be recognized as a "Cooperative Base Hospital for Cancer Diagnosis and Treatment in Specific Fields" in the field of breast cancer. In addition, Sagara Hospital is Asia's first global reference site for the Siemens head office in Germany. Sagara Hospital has a history of more than 75 years. Remote diagnosis by experts with extensive experience, joint research and clinical trials using the number of cases across the group, contribute to improving the quality of medical care in each region.

Potential business matching partners

Medical institutions or enterprises that are willing to cooperate in introducing Japanese-style physical examination, women's medical-related technologies, and Japanese-style hospital operation and management technologies to your country.

Retail price range : 300,000USD \$



Outside Sagara Hospital



Sagara Hospital Robby



Sagara Hospital Operation Room



Sagara Yuntai Dalian Hospital

Products: AiLive Pupilometer

- Address : HORI Building 2F, 2-4-4 Nihonbashi Bakurocho, Chuo-ku, Tokyo 103-0002
- URL : <https://aimicros.com/company/>
- # of Employees: 20 · Annual turnover (USD) 2 million · Year of Establishment: 2019

Company overview

We deliver personalized wellness barometer to the world. We are introducing a total new concept, Wellness Transformation where people value wellness as the top priority in their life. We use our pupilometer to visualize the effectiveness of stress relieving products or services around the world.

Products/ Services overview AiLive: Pupilometer

Our pupilometer, AiLive can visualize mental condition through the pupil dilation and contraction. There already are many solution product or service in the world. By measuring both the before and the after using a solution, AiLive can objectively score the effectiveness of the solution.

Potential business matching partners

Any businesses that have desire to prove the effectiveness of their solutions for relieving stress or improving mental condition. Psychologist , Medical Felicities & Clinics , Sports team, Transportation, Freight Forwarding, Construction, etc...

Retail price range : Medical Version: \$7,980



- Address : 20-28, Tachibana 3 chome, Nishinari-ku, Osaka 557-0051
- URL : <http://www.kyowa-ltd.co.jp/english/>, <https://www.skinix.jp/>
- # of Employees: 366 · Annual turnover (USD) : 179 million · Year of Establishment: 1923

Company overview

Since foundation in 1923, we, Kyowa Limited, have developed packaging products. In this 15 years, we have been focusing on development of the medical tapes. We provide highly functional PU film dressing roll or Cushion Foam dressing roll to protect the patients in hospital and decrease the burden of patients and nurses. With these tapes, we have high market share in Japan.

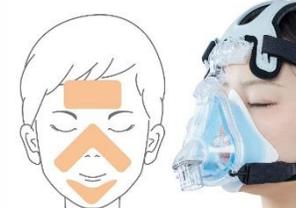
Products/ Services overview

Our "Airwall fuwari" is 7 micron PU dressing film used for fixing medical supplies like wound dressings or catheters, for protecting skins as like a second skin and for preventing bedsores by only applying on anywhere need protection. This ultra thin film has excellent moisture permeability with preventing the invasion of liquid or bacteria from outside, so it reduces discomfort such as sticky, sweaty feel, stuffiness and tightness and provide safety and comfort to patients. Therefore Airwall fuwari can be applied for longer time like around 7 days and do not require replacing, so not only providing safety and comfort to patients but also it reduces the operation time and burden of nurses. We also have many kinds of medical tape and dressing films like cushion dressing for MDRPI as well.

Potential business matching partners

Distributors who has sales channel to hospitals and are interested in wound management and solution.

Retail price range : USD \$ 10.40 ~ 91.20



Products: Proton therapy system for cancer treatment

- Address : 5-10-10 Harue-cho, Edogawa-ku, Tokyo 134-0003, Japan.
- URL : <https://bdotmed.co.jp/>
- # of Employees: 50 · Annual turnover (USD) : 1.2 million · Year of Establishment: 2017

Company overview

We are a Japanese startup company specializing in proton beam therapy for cancer treatment and have initiated the development of a “super ultra compact” system. We are expected to acquire the clearance of Japan’ s PMDA (the equivalent of FDA in the U.S.) in Autumn, 2022. (only few months ahead)

Products/ Services overview

The strengths of our proton cancer treatment system:

1. Super Compact in Size :

The conventional proton treatment device “gantry” weighs roughly 200 tons, and the height is roughly 8 to 10 meters. Ours weighs merely 20 tons (please see attached picture) and less than 4 meters in height (conventional proton therapy systems are roughly 12 meters high).

2. Could Hugely Reduce the Footprint and the Cost :

Since our system is super compact in size, we could hugely slash the footprint and the cost of a proton therapy system for hospitals.

3. Could Replace the Existing LINACs:

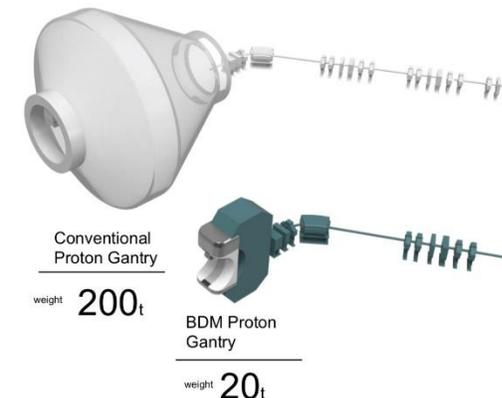
Since our system does not require the construction of a huge dedicated building, the installation of our proton system will be easier for hospitals that have been using the conventional X-ray therapy (LINAC).

Potential business matching partners

1. Brief the strengths of our technologies to venture capitalists and proactive investors.
2. Probe the possibilities of partnering with potential foreign medical device distributors.

Retail price range

20 Million USD for 1 treatment room complemented by a cyclotron accelerator.



Medikit Co., Ltd

Products: Hemodialysis Plastic Cannula (vascular access device for hemodialysis treatment)



- Address : 1-13-2, Yushima, Bunkyo-ku, Tokyo 113-0034
- URL : <http://www.medikit.co.jp/english/index.html>
- # of Employees: 200 · Annual turnover (USD) : 181 million · Year of Establishment: 1973

Company overview

We are leading manufacturer for and the biggest seller of IV Cannula, Hemodialysis Cannula and Seath for over the decades. We wish to expand our business globally and looking forward to long term partner who has appropriate understanding for the business.

Products/ Services overview

- IV Cannula: plastic cannula with check valve, safety mechanism and less pain-inner needle
- Hemodialysis Plastic Cannula: plastic cannula with safety mechanism and less pain-inner needle

Potential business matching partners

We are looking for a business partner who can be eager to expand our product in overseas, especially for European are.

Retail price range : Hemodialysis Plastic Cannula : 1.5 USD \$ /pcs (average)



The Hosho Corporation

Products: Heat Therapy Patch



- Address : 3-13-11 Nihonbashi, Chuo-ku, Tokyo 103-0027
- URL : <https://www.hosho.ne.jp/en/>
- # of Employees: 100 · Annual turnover (USD) : 60 million · Year of Establishment: 1995

Company overview

“THE HOSHO CORPORATION” based in Tokyo, Japan, and original equipment manufacturer and also supplier of medical Heat Therapy Patch. We have been manufacturing our product since 1980, and started out by supplying to the domestic market, and since 2000 we have been exporting to overseas markets.

Products/ Services overview

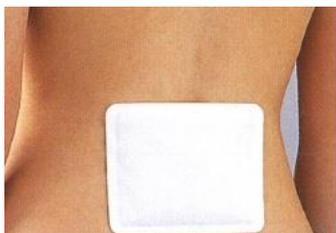
Our Heat Therapy patch is applied directly to the skin for simple use on a chronic painful areas of the neck, shoulder and back. Just by tearing open the plastic pocket, it starts to generate the heat and can be applied to directly affected area to provide a stable temperature, which improve blood circulation and relieves the source of pain.

- Size of our standard product: 9.5 x 13 cm
- Duration: 8 hours
- MOQ: 100,000 pcs

Potential business matching partners

We are supplying our product to some countries in EU, Middle East, North America and Oceania. And we are especially interested in EU countries to expand our business in EU market.

Retail price range : 2~3USD \$





Products: Medical Sterilizer or Washing machine.

- Address : Shinkawa Frontier Bldg.,1-25-12, Shinkawa,Chuo-Ku Tokyo 104-0033
- URL : <https://www.sakurajp.com/english>
- # of Employees: 525 · Annual turnover (USD) : around 145million · Year of Establishment: 1917

Company overview

Medical and surgical instruments used for patients must be reprocessed at CSSD in medical facility for reuse. The reusable instruments are washed, disinfected and sterilized to kill microbes on surface of the instruments used. SAKURA provides products and solutions for CSSD.

Products/ Services overview

Sakura seiki manufacture and sales medical sterilizers, medical washing machine and medical disinfectant to domestic or overseas market.

Also, Sakura seiki supply various kind of CSSD equipment to CSSD customers.

Potential business matching partners

We are looking for valued overseas dealer as our products sales in local.

Retail Price range:

40,000 ~ 120,000 USD\$



40,000 ~ 120,000 USD\$



32,000 ~ 96,000 USD\$



16,000 ~ 24,000 USD\$



16,000 ~ 24,000 USD\$



MediEng CO.,LTD.

Products: 3D printed model of actual organ geometries



- Address : 1-3, Kagurazaka, Shinjuku-ku, Tokyo 162-0825
- URL : <https://www.medieng.net/en/>
- # of Employees: 3 · Annual turnover (USD) : 100,000 USD \$ · Year of Establishment: 2017

Company overview

MediEng is a venture company from Tokyo University of Science. We will provide the solution for the needs of touchable organ phantoms and simulations with the conversion technics from DICOM imaging data to STL format data, the modeling technology using latest 3D printer device, and our simulation technics such as virtual stent or computational fluid dynamics (CFD).

Products/ Services overview

3D printed model is created from medical imaging data using the latest 3D printer. Since modeling is performed using a water-soluble support material, it is possible to create models with complex shapes that reproduce the luminal geometry of organs and blood vessels. Our 3D printed models have been delivered to numerous medical institutions and medical device manufacturers for use in preoperative simulation, procedural practice, and performance evaluation of medical devices.

Potential business matching partners

Medical institutions and Medical device manufacturers.

Retail price range : 300 USD \$ ~



Products: Oxygen flow meter/Oxygen Regulator/ Suction unit

- Address : 24-8, 1-chome Matsushima, Edogawa-ku, 132-0031 Tokyo
- URL : <https://www.koike-medical.co.jp/en/>
- # of Employees: 184 · Annual turnover (USD) : 73.6 million · Year of Establishment: 1974

Company overview

KOIKE MEDICAL CO., LTD., established in 1974, is a leading company in medical field in Japan, especially of oxygen therapy, home care, and sleep disease care.

Products/ Services overview

Our high quality/easy using products support user to provide patients safety/secure treatment.

Potential business matching partners

We are looking forward to find an experienced medical device dealer/importer.

**Retail price range: (1)Medical gas outlet:150 USD (2) 180USD: Suction unit (3) 150 USD: Oxygen regulator
(All FOB price)**



Medical gas outlet "MS outlet"



Suction unit
"YOX GL S-511"



Suction unit
"YOX S-401"



Oxygen regulator
"Flow Gentle 18"



Oxygen flow meter
"Safety flow"

Products: Put Clothing-type Long-term ECG Monitoring System

- Address : TechnoFront Morigasaki #303, 4-6-15 OmoriMinami, Ota-ku, Tokyo 143-0013
- URL : <https://xenoma.com/>
- # of Employees: 38 · Annual turnover (USD) : 2 million · Year of Establishment: 2015

Company overview

Xenoma's "e-skin" is smart apparel technology that creates a multi-modal sensor infrastructure which is light, comfortable, durable, and machine-washable. e-skin is one of the most ideal interfaces especially for elderly health and care because the special flexibility and comfort of the e-skin technology makes it possible to track and capture the user's natural and unhindered performance. The e-skin lineup includes healthcare pajamas and T-shirts "e-skin Sleep & Lounge," "e-skin EMStyle" for efficient fitness and training using EMS (Electrical Muscle Stimulation), the smart motion capture system "e-skin MEVA" and a gait analysis system "e-skin LETS WALK." Xenoma is accelerating its business to achieve preventive medicine based on evidence data.

Products/ Services overview

"e-skin ECG" is a 3-lead ambulatory ECG test which is provided via mail to eliminate unnecessary hospital and clinic visits. The smart shirt developed in collaboration with Keio University Hospital enables patients to attach and detach the device by themselves without any prior knowledge or experience.

Currently, the necessity for a medical professional to attach and detach the ECG device on-site requires patients to visit a hospital or clinic at least two times before receiving a diagnosis. Moreover, the cumbersome nature of the cables and recorder which must be worn for an entire day may affect patients' daily activities during the test. These requirements and limitations has been making patients less likely to agree to undergo an ambulatory ECG test, and "e-skin ECG" is to solve this issue. This service is provided as a rental for one test (8-24 hours). The test kit will be sent directly to and from the patients' home and the analysis report will be provided to hospitals and clinics. The hardware is already approved as medical equipment in Japan and covered by insurance. The service has started May 2022 and the number of test order is increasing.

Potential business matching partners

We are looking for partners who can provide this mailing test service in each region, such as medical equipment manufacturer, distributor and service provider. Xenoma provide the hardware and analysis infrastructure we would like to ask the partner to take necessary measure to meet local laws and regulations for medical equipment.

Retail price range : payment from clinics: 130-170 USD/test. 70% is covered by insurance and payment of patients is 40-50USD/test.



Products: Immunohistochemistry (IHC) products

- Address : 6-19-20, Tsukiji Chuo-ku Tokyo 104-8402
- URL : <https://www.nichirei.co.jp/bio/english/index.html>
- # of Employees: 110 · Annual turnover (USD) : non-disclosure
- Year of Establishment: 1983 as Nichirei, as Nichirei Biosciences Inc. from 2005

Company overview

Nichirei Corporation had started bioscience business as a manufacture of Anti-Leukocytes Monoclonal antibodies (CD Antibodies) in 1983. Nichirei Biosciences Inc. (hereinafter called "Nichirei Bio") was reorganized on April 1, 2005 succeeding Nichirei's bioscience business adopting the holding company system by its parent company, Nichirei Corporation. Nichirei Bio's mission is to contribute to the development of the global Bio-industries including medical, cosmetic and healthcare business as a specialized company by offering high-quality products and services based on its advanced technology.

Products/ Services overview

With N-Histofine[®] series, customers can expect better IHC staining results on formalin-fixed paraffin-embedded tissue sections. Our detection system is labeled polymer prepared by combining amino acid polymers with enzyme (Peroxidase or Alkaline Phosphatase) and secondary antibody.

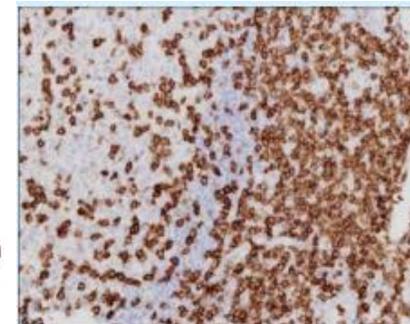
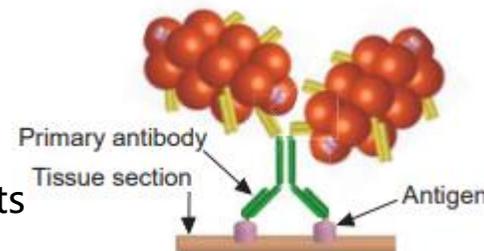
N-Histofine[®] series includes detection system, enzyme substrate.

Potential business matching partners

Distributors who have experiences in selling IHC products or primary antibodies.

Retail price range :

to be opened during future negotiation
competitive price with other IHC manufacturer' s products



Inabata&CO.,LTD.

**Products: Ozone-based environmental disinfectant
High-temperature oil disinfectant for dental use**

- Address : 1-15-14 Minami-semba, Chuo-ku, Osaka 542-8558
 - URL : <https://www.inabata.co.jp/english/>
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Kono Seisakusho Co., Ltd.

Medical Devices(especially surgical suture)

- Address : 2-11-10 Soya, Ichikawa City, Chiba 272-0832
- URL : <https://crownjun.com>
- # of Employees: 176 · Annual turnover (USD) : undisclosed · Year of Establishment: 1964



Company overview

We are a Japanese manufacturer that develops, manufactures, and sells surgical sutures needles and other medical devices. We have two factories in Japan, where we manufacture high quality products using Japanese “monozukuri” (craftsmanship), a combination of the cutting-edge robots and traditional handcrafting techniques. The world’s smallest needles made with our advanced technology are used in the field of microsurgery. Our products are used in a wide range of fields, cardiovascular surgery, ophthalmology, cosmetic surgery, plastic surgery, etc. Currently we sell in the United States, China, and other countries.

Products/ Services overview

We sell surgical sutures needles of non-absorbable and absorbable threads. Combinations of needles and threads can be customized in detail to meet every request from doctors. Our company also manufactures its own needles, which are characterized by their high puncture penetrability. Among them, the ACRI, which is uniquely processed to enhance penetration and hardness, can easily go through even calcified blood vessels, and is highly reputed. In addition to sutures, we are also developing products using special materials like PEEK and PTFE. For instance, PTFE knit patches with excellent hemostatic properties made by a special manufacturing process.

Potential business matching partners

We are looking for surgeons who are interested in our products, meanwhile, the partners who would like to work with us to develop markets in Europe, the Middle East, and Latin America.



**Products: Fun and Innovative Personal Mobility Device
(WHILL Power Chair)**

- Address : Johan Cruijff Boulevard 65-71, 1101 DL Amsterdam (Europe Office)
- URL : <https://whill.inc/>
- # of Employees: 260 • Year of Establishment: 2012

Company overview

WHILL is changing the negative perception of and experiences with personal mobility devices, such as the old-fashioned scooter and wheelchair, through innovative design and technology. WHILL has been awarded the CES Best of Innovation award in Accessible Tech, iF Design Award, and Red Dot "Best of the Best" award and has been recognized by Fast Company as one of the most Innovative Companies of 2018 in the robotics sector.

Products/ Services overview

Model C2: A power chair with impressive power, smart technology, and superior handling. Designed with rear suspension for shock absorption to ensure seamless journeys. Effortlessly climb over obstacles up to 5 cm in height with large front Omni-wheels.

Model F: The perfect travel chair. The foldable design of the Model F allows it to be easily transported on buses, trains, planes, or in the trunk of a car or taxi. When not in use, the Model F can be conveniently stored in a closet or out-of-the-way corner of the room.

Potential business matching partners

WHILL is actively looking for local distribution partners to bring innovative products to EMEA together.

Retail price range: Model C2 6,200 USD\$ with VAT relief (the UK retailing price by the local distributor)



Model C2



Model F



APP for key, battery status and remote control (iOS & Android)

Miraiku Inc.

Products: Sterilization products

- Address : 93-4-2B Kuroda, Wakayama-city, Wakayama 640-8341
 - URL : <https://miraiku-inc.jp/>
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