

## **INVEST JAPAN BUSINESS SUPPORT CENTRE (IBSC)**

JETRO under JETRO IBSC, Invest Japan Business Support Center is a platform to expand your market in Japan by providing free office space and access to specialist advisors to help foreign firms to set up business in Japan market



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### **Consultation**

Free in-house advisors available;

#### 1. Market Advisor

- ✧ Industrial structure
- ✧ Market share
- ✧ Business practice

#### 2. Corporate Management Advisor

Knowledge to set up office in Japan;

- ✧ Laws and regulations
- ✧ National and local government incentives
- ✧ Cost stimulation models
- ✧ Incorporation types; taxation and regulations
- ✧ Human resources and labor
- ✧ Residence status and visas
- ✧ Location selection

### **Facilities**

#### 1. Free temporary offices;

- ✧ Located in Tokyo, Yokohama, Nagoya, Osaka, Kobe and Fukuoka
- ✧ Near to major government offices and have convenient access to important business center across Japan
- ✧ Up to 50 business days; the period can be extended as required but tenancy fee will be charged accordingly.
- ✧ Equipped with desk, chair, telephone, fax machine and internet connections.

#### 2. Business library

#### 3. Conference rooms and multipurpose hall

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### **IBSC Applicants' Criteria**

- ✧ Definite plan to invest or set up office in Japan
  - ✧ Products or technology characteristics;  
(Uniqueness, originality, functionality, special feature, etc.)
  - ✧ Products market competitiveness; (price, quality, etc.)
  - ✧ Good sales track record (domestic and international)
  - ✧ Business experiences, export performances or business ability with foreign countries
  - ✧ Strong desire to do business with Japan
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## **Additional Information**

- ✧ Sole proprietor is not allowed
  - ✧ Sufficient financial strength to sustain the investment over a certain period
  - ✧ Company established more than a year
  - ✧ No legal cases
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## **Application Procedures**

### Receive support from JETRO overseas office

#### 1. Contact JETRO overseas office

- ✧ Contact JETRO Office and register as IBSC certified member;(Free of charge)

#### 2. Service proposal

- ✧ JETRO proposes services according to your needs

#### 3. Advice and information for entering the Japanese market

- ✧ JETRO provides information and consultation for your company to enter the Japanese market

### Receive support from JETRO IBSC; start JETRO IBSC service in Japan

#### 4. Support to enter the Japanese market

- ✧ JETRO IBSC provides individually tailored services to help you enter the Japanese market

#### 5. Support for starting business in Japan

- ✧ JETRO IBSC provides individually tailored services for establishing a business base and starting a business in Japan
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For further information, please contact;

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**<https://www.jetro.go.jp/en/invest/ibsc/>**

**<https://www.jetro.go.jp/malaysia/>**

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