

Packaging - Metallic/Plastics/Others

Jindal Poly Films Ltd

1. Company Overview & Contact details

Company Details and Overview	
Sector	Packaging - Metallic/Plastics/Others
Turnover	INR 25,447.5 million
Chairman/MD/CEO/President	Mr. Rashid Jilani (Director)
No of branches/offices	3 production facilities
No of subsidiaries	12
Parent Company(If any)	B.C. Jindal group
Market Capitalisation	INR 7,715.8 million
Company Overview	Jindal Poly Films Limited (JPFL) is a leading producer of high performance Polyester and BOPP films (plain and metallized) mainly used for the flexible packaging industry. The company's manufacturing facility at Nasik is the world's single largest location factory for producing these plastic films. The company's manufacturing units are amongst the most modern facilities available and are capable of producing high quality products.
Contact Details	Plot No 12, Sector B-1, Local Shopping Complex, Vasant Kunj, New Delhi-110070 Tel: 91-11 26139256-265 Fax: 91-11 26125739 Email: jindalpolyester@jindalgroup.com Website: http://jindalpoly.com
Rating	Not Rated

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

2.1 Key People

Name	Designation
Mr. Rashid Jilani	Director
Mr. Jogesh Bansal	Director
Mr. R. K. Pandey	Director
Mr. Rathi Binod Pal	Director
Mr. Hemant Sharma	Director

2.2 Share Holding Pattern

Category	No. of Shares Held	Percentage
Promoters and Promoter Group	31,378,752	74.63
Institutions	3,412,039	8.11
Non-Institutions	7,256,922	17.26

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Brands/Products Description
PET Films	JPFL today delivers full range of PET films which includes chemical coated films, opaque white films, matte films, co-extruded clear and ultra clear films, high strength yarn grade films for the converting industry, graphic arts industry, electrical insulation applications, labels, release liner coating and other wide range of applications. Current Pet Films capacity is 127,000 tpa with 5 lines.
Bopp Films	JPFL started the manufacture of BOPP films in 2003, the most widely used flexible packaging films in the world.
Metalized Films	Jindal Poly Films Ltd commenced the first metallizing production in January 2003 using sophisticated technology.
Coated Films	As a part of the forward integration of BOPP and PET Films, JPFL installed one coating lines for manufacturing of entire range of specialty coated films like PVDC, acrylic, low temperature seal and high seal integrity coatings.

3.2 Subsidiaries

Division	Business Descriptions
Hindustan Thermal Power Generation Limited	Hindustan Thermal Power Generation Ltd. engages in the generation and distribution of electricity.
Jindal India Powertech Limited	Jindal India Powertech Ltd. operates as a holding company for Jindal India Thermal Power Ltd. Jindal India Powertech Ltd. was incorporated in 2007 and is based in India.
Jindal Resources (Mozambique) Lda	Jindal Resources (Mozambique) Limitada engages in coal mining. The company is based in Mozambique. Jindal Resources (Mozambique) Limitada operates as a subsidiary of Jindal Poly Films Limited.

4. Growth strategy and business model

The company has been continuously focusing on growth in increasing capacity of flexible packaging films with special emphasis on exports. The company has further developed new customer base by addition of new markets like Africa and more countries in South America and Middle East. JPFL has a capacity to manufacture 127,000 TPA of BOPET film, in the financial year 2012-13. One more thin BOPET film line of a capacity of 30,000 TPA is planned for startup in the fourth quarter of 2013. On the supply side most of the new capacities were added in the low cost developing countries, primarily in Asia.

Jindal Poly Films Limited (JPFL) is into the production of high performance polyester and BOPP films (plain and metalized) mainly used for the flexible packaging industry.

5. Foreign collaboration

The company does not have any foreign collaboration.

Nilkamal Limited

1. Company Overview & Contact details

Company Details and Overview	
Sector	Plastic
Turnover	INR 16,404.8 million
Chairman/MD/CEO/President	Mr. Vamanrai V Parekh (Chairman)
No of branches/offices	8
Number of Employees	2,690
No of subsidiaries	3
Parent Company(If any)	-
Market Capitalisation	INR 3,250 million
Company Overview	Nilkamal Limited was founded in 1934 and is headquartered in Mumbai, India. It engages in the manufacture and sale of injection molded plastic articles and polymers primarily in India. It operates in plastics; lifestyle furniture, furnishings, and accessories; and other segments. The company exports its products to Europe, the United States, the Middle East, Africa, the Far East, and Asia.
Contact Details	Administrative Office: 77/78, Nilkamal House, Road No. 13/14, M.I.D.C., Andheri (East), Mumbai 400093 Tel.: 91-22-28618888 Fax: 91-22-28361923 Email: mailto:investor@nilkamal.com Website: http://www.nilkamal.com
Rating (CARE)	CARE BB- (Long Term Bank Facilities)

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

2.1 Key People

Name	Designation
Mr. Vamanrai V. Parekh	Chairman
Mr. Sharad V. Parekh	Managing Director
Mr. Hiten V. Parekh	Executive Director
Mr. Manish V. Parekh	Director
Mr. Nayan S. Parekh	Director

2.2 Share Holding Pattern

Category	No. of Shares Held	Percentage
Promoters	9,280,385	62.19
Institutions	2,683,938	17.99
Non - Institutions	2,958,202	19.82

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions
Material Handling	Nilkamal is the largest manufacturer of plastic crates for various industries ranging from automobile, pharmaceutical, engineering, electrical, logistics, textiles, supermarkets, electronics, retail, food & beverages, agriculture, seafood, hospitality & catering and other allied business.
Furniture	Nilkamal offers the largest range of moulded furniture products for the office or the personal space. This division has become most versatile with a turnover of INR 5,000 million.
Home	Nilkamal is also in the home retailing segment with the @home chain of complete home solution stores. @home is spread across the country with 16 large format retail stores with an average of 25,000 sqft. per store and 30 more stores slated till 2013.

3.2 Subsidiaries

Name	Description
Nilkamal Crates and Bins FZE	The company, operating in the Ajman Free Zone, Ajman, U.A.E., is engaged in carrying out business of general trading, such as import of plastic crates, bins, pallets etc.
Nilkamal Eswaran Marketing Private Limited	A wholly owned subsidiary engaged in manufacturing and operating in Srilanka

4. Growth strategy and business model

The company continues to see a large & growing total available market in both their focus segments i.e. the Home & the Shop Floor. The potential of increases in combined sales of their furniture, home-accessories, mattress & material handling products remains robust due to steadily increasing levels in consumer awareness, government spending, industrial productivity, wage inflation & industrial real-estate inflation.

5. Foreign collaboration

Name	Description
Bito Lagertechnik Bittmann GmbH, Germany	Technical collaboration to manufacture & supply steel storage and racking system
CAMBRO Manufacturing Company, USA	Technical collaboration for manufacturing and importing of the extensive range of quality products for the food service industry and its distribution
Bito Storage Systems Private Limited	Technical collaboration for the manufacture of material handling and storage systems in Metal

Sintex Industries Ltd.

1. Company Overview & Contact details

Company Details and Overview	
Sector	Plastic
Turnover	INR 26,296.5 Million
Chairman/MD/CEO/President	Mr. Amit D. Patel
No of branches/offices	1
Number of Employees	-
No of subsidiaries	5
Parent Company(if any)	-
Market Capitalisation	INR 18,500 million
Company Overview	The company was formerly known as the Bharat Vijay Mills Limited and changed its name to Sintex Industries Limited in 1995. Sintex Industries Limited was founded in 1931 and is headquartered in Kalol, India. It manufactures and sells plastic and textile related products in India and internationally. The company offers a range of building products, including prefabricated structures, monolithic concrete constructions, storage and water tanks, sub-ground structures, septic tanks, polythene containers, doors, windows, and plastic sections, as well as packaged waste water treatment solutions.
Contact Details	Sintex Industries Limited, Kalol Gujarat - 382 721 Phone: +91 - 2764- 253000, Fax: +91 - 2764-253100 Email: mailto:info@sintex.co.in Website: http://www.sintex.in
Rating	--

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

2.1 Key People

Name	Designation
Mr. Amit D. Patel	Group Managing Director
Mr. Rahul A. Patel	Group Managing Director
Mr. S. B. Dangayach	Managing Director
Mr. L. M. Rathod	Group CFO & C S
Mr. Sunil K. Kanojia	Group President

2.2 Share Holding Pattern

Category	No. of Shares Held	Percentage
Promoters	99,608,765	33.26
Institutions	113,484,263	37.89
Non-Institutions	86,416,952	28.85

3. Categories of businesses

3.1 Business Areas

Divisions	Description
Building Products	The company manufactures prefab & monolithic construction for mass housing. Apart from these, it also manufactures storage tanks, containers, doors, windows, and plastic section.
Custom Moulding	The group is equipped with diverse capabilities of moulding and post moulding operations in fabrication techniques, assembly lines, paint lines and prototyping, R&D and tool design.
Textiles	Under the brand name of BVM, the textile division is a profitable and high-margin segment. With the tag of the largest producer of corduroy and structured fabric in India, the company specializes in distinctive products, catering to the upper segment of fashion industry.

3.2 Subsidiaries

Subsidiaries	Business Description
Zep Infratech Limited	Operation and maintenance services to telecom operators
Bright AutoPlast Ltd	Specifically focuses on auto and electrical sectors for custom moulding solutions
Wausaukee Composites Inc.	Manufactures high-engineered composites for OEMs in mass transportation, construction equipment, agricultural equipment, wind energy, medical and security imaging, corrosion-resistant material handling, architectural and commercial site furnishings, therapeutic and specialty bathing system and recreation industry.
Nief Plastics SAS	Manufactures thermoplastics and thermosetting subassemblies for clients in automotive, electrical, medical, aeronautics, defence, household appliances and building industries
Sintex Infra Projects Ltd	focuses on executing all infrastructure projects of the parent company

4. Growth strategy and business model

The company wants to move up the value chain in each product segment and command better realisations. Reduce capex investments and improve working capital scenario by undertaking selective projects with visible cash flows. Stabilize capacity expansion and create synergies among group companies to maximize returns. Focus on cost reduction through technological up gradation and efficient production processes.

5. Foreign collaboration if any

The company has developed several package type waste water treatment plants and septic tank models to address problems related to wastewater treatment at the site through technical collaboration with M/s. Aqua Nishihara Corporation Ltd., Japan.

Manaksia Ltd

1. Company Overview & Contact details

Company Details and Overview	
Sector	Packaging - Metallic/Plastics/Others
Turnover	INR 11,354.7 million
Chairman/MD/CEO/President	R. N. Sengupta (Chairman)
No of branches/offices	5 branches; 10 manufacturing facilities
Number of Employees	About 5,000
No of subsidiaries	13
Parent Company(If any)	-
Market Capitalisation	INR 3,178.4 million
Company Overview	Manaksia Limited was formerly known as Hindusthan Seals Ltd. The company was incorporated in 1984 and is based in Kolkata, India. It manufactures and sells value-added steel and aluminum, and packaging products in India and internationally. The company operates through packaging products, mosquito coil, metal products, and engineering & other segments. The packaging products segment provides PP Cap, crown closures, metal containers, EP liners, washers, EP sheets, among others.
Contact Details	Bikaner Building 8/1, Lalbazar Street, 3rd Floor, Kolkata 700 001 Tel: +91 33 22310050 / 51 / 52 Fax: +91 33 22300336 Email: mailto:info@manaksia.com Website: http://www.manaksia.com
Rating	AA(Fund Based – Long Term)

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

2.1 Key People

Name	Designation
Mr. R. N. Sengupta	Chairman
Mr.B. K. Agrawal	Managing Director
Mr. D. B. Guha	Executive Director
Mr. Sunil Kumar Agrawal	Executive Director
Mr. Suresh Kumar Agrawal	Executive Director
Mr. Sushil Kumar Agrawal	Executive Director

2.2 Share Holding Pattern

Category	No. of Shares Held	Percentage
Promoters Group	41,255,940	63.0
Institutions	262,392	0.4
Non-Institutions	24,015,718	36.6

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Brands/Products Description
Packaging	The company specializes in the manufacturing of packaging products like crowns, closures, metal containers, fast moving consumer goods and such.
FMCG	During 1999-2000 Manaksia entered into a new venture for the manufacture of mosquito coils under the brand name "MORTEIN"
Aluminum	Production of aluminum rolled out products, secondary specification aluminum alloys and galvanized steel.
Marine	The marine division is one of the newest ventures of Manaksia, a Calcutta-based engineering company listed company. The company has built a number of hull blocks for Garden Reach to the exacting standards of Indian Navy, repaired a number of sea-going and river vessels and are presently building the abovementioned 80 m barge.
Steel	Cold rolled steel sheets / coil are produced by undergoing a series of process such as cold reducing hot rolled coil, annealing and tempering so the product has characteristics of good formability and uniform flatness.

3.2 Subsidiaries

Division	Business Descriptions
Dynatech Industries Ltd.	Building, Construction and Engin / Materials / Building Materials Shops / General Shops / General Merchants Building, Construction and Engin / Materials / Roofing Materials
Euroasian Ventures FZE	Euroasian Ventures FZE is the member of an international industrial conglomerate, having interest in metals, minerals, hydrocarbon derivatives and industrial chemicals.
Jebba Paper Mills Ltd	JEBBA PAPER MILL LTD is located in Lagos, Nigeria. The company is working in paper products business activities.

4. Growth strategy and business model

The company is focused on enhancing value-added products across profit centres. Improvement in safety performance is of utmost priority, for which the company has constantly been initiating measures to make its operation safe. Multiple manufacturing units in various states of the country have enabled the company to cater to the needs of its customers, meeting delivery deadlines at prescribed locations. The company is in the process of consolidating the existing projects and expansion activities that it had undertaken in the past and also continues to explore new business opportunities. The company is also actively searching for growth opportunities and new markets in all its product segments.

5. Foreign collaboration

The company does not have any foreign collaboration.

Piramal Glass Ltd

1. Company Overview & Contact details

Company Details and Overview	
Sector	Packaging-Glass & Glass Products
Turnover	INR 8,793.6 million
Chairman/MD/CEO/President	Mr. Ajay G. Piramal (Chairman)
No of branches/offices	14
Number of Employees	3,957
No of subsidiaries	7
Parent Company(if any)	Piramal Group
Market Capitalisation	INR 7,047.8 million
Company Overview	Piramal Glass Limited was incorporated in 1998 and is based in Mumbai, India. Piramal Glass Limited (PGL) is a manufacturer of glass containers for the cosmetics and perfumery, pharmaceuticals and specialty food and beverage industries. PGL manufactures a wide range of glass bottles and jars, in sizes ranging from 2 ml to 2.5 liters. PGL has manufacturing facilities in India, USA and Sri Lanka.
Contact Details	Piramal Tower Annexe, 6th Floor, Peninsula Corporate Park, Off. Worli Naka Lower Parel (West), Mumbai - 400 013 Maharashtra India Tel: + 91 22 30466969, 30466901 Fax: +91 22 24908824 Website http://www.piramalglass.com
Rating	Not Rated

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

2.1 Key People

Name	Designation
Mr. Ajay G. Piramal	Chairman
Mr. Vinita Bali	Director
Mr. Vimal Bhandar	Director
Mr. Dharendra Chadha	Director
Mr. Jiten Doshi	Director
Mr. Bharat Kewalramani	Director

2.2 Share Holding Pattern

Category	No. of Shares Held	Percentage
Promoter and Promoter Group	58,132,452	71.84
Institutions	4,288,806	5.30
Non-Institutions	18,640,612	23.04

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Brands/Products Description
Cosmetics and Perfumery	Manufacturers of glass bottles and jars for products like nail polish, make-up foundations, perfumes, skin care creams and such
Pharmaceutical	The pharmaceutical glass container division manufactures amber bottles, amber and flint vials for liquid oral formulations, injectibles and such.
Specialty Food and Beverages	The division provides bottles for wine, liquor and food which are often unique in design and decoration.

3.2 Subsidiaries

Division	Business Descriptions
Piramal Glass Ceylon PLC	Piramal Glass Ceylon PLC focuses on improving its manufacturing operations and also increased its productivity apart from developing the export market for the niche specialty food & beverage (SF&B) segment.
Piramal Glass International, Inc. (USA)	This is a wholly owned subsidiary of the company dealing with cosmetics and perfumery segment in USA.
Piramal Glass Flat River, LLC	Piramal Glass Flat River, LLC, is a wholly owned subsidiary of Piramal Glass - USA, Inc. This company earns its income by leasing its property to Piramal Glass - USA, Inc.

4. Growth strategy and business model

The company is focusing on cosmetics and perfumery (C&P) segment and the growth in capacity and skill will help the company in growing both in premium as well as mass segment. The growth will also be fuelled by continued efforts to transition some of the C&P production from the USA facility to India.

It is also aiming at improvement in product mix and geography mix for pharmaceutical segment. In Sri Lanka and USA, the company is focused on growth in specialty bottles segment. Piramal Glass continues to focus on its strategy of developing a strong front end in Western market while building a robust manufacturing base in low cost countries.

5. Foreign collaboration

The company does not have any foreign collaboration.