## **Edible Oils & Solvent**

## K S Oils Ltd.

## 1. Company Overview & Contact details

	Company Details and Overview	
Sector	Edible Oils & Solvent Extraction	
Turnover	INR 56,277.6 million	
Chairman/MD/CEO/President	Mr. Ramesh Chand Garg (Chairman & M.D)	
No of branches/offices	7	
Number of Employees	3,000	
No of subsidiaries	1	
Parent Company(If any)	-	
Market Capitalization	INR 1,772.4 million	
Company Overview	K S Oils is a leading integrated edible oil company and is the owner of brands such as Kalash, Double Sher, K S Gold among others. A leader in mustard oil in India, K S Oils today enjoys a 11 percent market share in the overall mustard oil segment, with a dominant 25 percent market leadership in branded mustard oil.	
Contact Details	Jiwaji Ganj Morena District Madhya Pradesh 476001 Tel:+91 7532-300000 Fax:+91 7532-300106/405060 Email: Investors@ksoils.com Website: http://www.ksoils.com	
Rating (Fitch)	A- (Long term Bank Facilities)	

# 2. Management Type & Share holding

The company is professionally managed

Name	Designation
Mr. Ramesh Chand Garg	Chairman & M.D
Mr. Davesh Agarwal	Executive Director
Mr. Pramod Kumar Mondloi	Ind. Non-Executive Director
Mr. R. S. Sisodia	Ind. Non-Executive Director
Mr. Brij Mahendra Nandan Singh	Ind. Non-Executive Director
Mr. Arvind Pandalai	Ind. Non-Executive Director
Mr. M. B. Kaul	Ind. Non-Executive Director

Category	No. of Shares Held	Percentage
Promoter and promoter group	38,728,105	8.43
Institutions	20,427,738	4.45
Non – Institutions	400,024,194	87.12

## 3. Categories of businesses & Subsidiaries

#### 3.1 Business Areas

Division	Business /Products/Brands Descriptions
Mustard Oil	Kalash, Double Sher
Refined Oil	Kalash Soyabean, Kalash Sunflower, K S Gold Palmolein
Vanaspati	K S Gold
By Products	De-oiled Mustard Cake, De-oiled Soy Meal

#### 3.2 Subsidiaries

Subsidiaries	Description
K.S. Natural Resources Pte Ltd	KS Natural Resources Pte. Ltd. owns and manages palm
	oil plantations. The company was incorporated in 2007
	and is based in Singapore. KS Natural Resources Pte.
	Ltd. operates as a subsidiary of KS Oils Ltd.

## 4. Growth strategy and business model

Going ahead, The company will work towards increasing its market share and building brand premium across product categories. It plans to become a leading edible oil company and the fastest- growing agri-food company in Asia by building agricultural scales to bring down input and raw material costs.

### 5. Foreign collaboration

# **Gujarat Ambuja Exports Limited**

# 1. Company Overview & Contact details

Company Details and Overview		
Sector	Edible Oils & Solvent Extraction	
Turnover	INR 21,295.7 million	
Chairman/MD/CEO/President	Mr Vijay Kumar Gupta (Chairman & Managing Director)	
No of branches/offices	5	
Number of Employees	3,184	
No of subsidiaries	1	
Parent Company(If any)	Vijay Kumar Gupta Group	
Market Capitalization	INR 3,963.8 million	
Company Overview	Gujarat Ambuja Exports Limited (GAEL) is principally involved in agro-processing and trading and has focused primarily on exports. Incorporated in 1983 with just a textile processing unit, the company has grown with the addition of numerous plants in the agro-processing sector. After setting up its first edible oil refinery in 1986, the company set up its wheat flour mill and cattle feed mill in 1987.	
Contact Details	"Ambuja Tower" Opp. Memnagar Fire Station, Navrangpura P.O, Ahmedabad Gujarat 380014 Tel:+91 79-26423316-20 079-26405535-37 & 39 Fax:+91 79 26423079 Email: info@ambujagroup.com Website: http://www.ambujagroup.com	
Rating (CRISIL)	CRISIL A1 (Long Term Bank Facilities)	

# 2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation	
Mr. Vijay Kumar Gupta	Chairman & Managing Director	
Mr. Manish V. Gupta	Managing Director	
Mr. Mohit V. Gupta	Joint Managing Director	
Mr. Sandeep N. Agrawal	Whole Time Director	
Mr. Sulochana V. Gupta	Director	
Mr. Sudhin B. Choksey	Director	
Mr. Chaitan M. Maniar	Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	88,891,741	64.25
Institutions	9,511,849	6.88
Non – Institutions	39,948,285	28.87

## 3. Categories of businesses & Subsidiaries

#### 3.1 Business Areas

Division	Business /Products/Brands Descriptions	
Cotton Yarn	Producing 100% Cotton yarn/Count range NE 16s to NE 40s/ Auto	
	coned Single & TFO Double.	
Solvent Extraction	Manufacturing of meal (also known as Deoiled cakes) and edible oil	
	from soya and other oil seeds.	
Edible Oil Refinery	Ambuja Gold, Ambuja, Happy	
Vanaspati Ghee	Vanaspati ghee is manufactured from partially hydrogeneted	
	permitted vegetable oils.	
Maize processing	Manufacturing starches & value added downstream products.	

#### 3.2 Subsidiaries

Name of the Company	Description
Gujarat Ambuja International Pte. Ltd., Singapore	Gujarat Ambuja International Pte. Ltd. engages in the import and export of general merchandise. It also operates as a purchasing agent and. The company is based in Singapore and it is a subsidiary of Gujarat Ambuja Exports Limited.

### 4. Growth strategy and business model

The company has set up a wholly-owned subsidiary at Singapore and has recently promoted a vanaspati and oil refinery project in Sri Lanka. To be able to compete globally with giants, The company has put in place a strong infrastructure with technologically advanced plants and captive power generation.

### 5. Foreign collaboration

There is no foreign collaboration of The company

# Sanwaria Agro Oils Ltd.

### 1. Company Overview & Contact details

Turnover INR Chairman/MD/CEO/President Mr. No of branches/offices 4 Number of Employees - No of subsidiaries 2 Parent Company(If any) San Market Capitalization INR Company Overview San office	ble Oils & Solvent Extraction  14,117.5 million  R. N. Agrawal (Chairman)  waria Group  11,555.3 million  waria Agro Oils Limited was incorporated on 22nd April, 1991, with its registered
Chairman/MD/CEO/President Mr. No of branches/offices 4 Number of Employees - No of subsidiaries 2 Parent Company(If any) San Market Capitalization INR Company Overview San	R. N. Agrawal (Chairman)  waria Group  11,555.3 million  waria Agro Oils Limited was incorporated on 22nd April, 1991, with its registered
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Company Overview San office	waria Agro Oils Limited was incorporated on 22nd April, 1991, with its registered
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seed pro- and crud use	ce at Itarsi and a corporate office at Bhopal. SAOL had set up a solvent extraction in the with crushing capacity of 200 tonnes per day of soyabean and other minor oil did at industrial area in Kheda Itarsi, Madhya Pradesh and commenced commercial duction from December 1993. It engages in the extraction, processing, refining, It trading of soya seed and soya refined oil in India. Its products include soyabean de and edible oil, soya doc, soya meal and soya flour, as well as soybean meal for as cattle feed. It sells refined edible oil under the names Sulabh, Narmada and twaria.
Bho Mac 462 Tel: Fax Ema	ra Colony,
Rating	words integral with the annual magnetic in

# 2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation	
Mr. R. N. Agrawal	Chairman	
Mr. Anil Agrawal	Whole Time Director	
Mr. Ashok Agrawal	Whole Time Director	
Mr. Gulab Chand Agrawal	Whole Time Director	
Mr. Rajul Agrawal	Non Executive Director	
Mr. Surendra Kumar Jain	Independent Director	
Mr. Shyam Babu Agrawal	Independent Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	243,801,608	70.05
Institutions	143,783	0.04
Non – Institutions	104,104,609	29.91

## 3. Categories of businesses & Subsidiaries

#### 3.1 Business Areas

Division	Business /Products/Brands Descriptions
Oil Processing	Narmada Refined Soyabean Oil, Sanwaria Refined
	Soyabean Oil

#### 3.2 Subsidiaries

Name of the Company	Description	
Sanwaria Singapore Pte. Ltd	Wholly owned subsidiary and engaged in importing and trading of agro products	
Sanwaria Energy Limited	Wind power generation	

### 4. Growth strategy and business model

The company is focused on building new capabilities. It is building brand differentiation and has entered into the Basmati rice segment. It is expanding its manufacturing and research and marketing base to pursue sustained growth.

## 5. Foreign collaboration

## **AVT Natural Products Limited**

## 1. Company Overview & Contact details

	Company Details and Overview	
Sector	Edible Oils & Solvent Extraction	
Turnover	INR 2,285.6 million	
Chairman/MD/CEO/President	Mr Ajit Thomas (Chairman)	
No of branches/offices	3	
No of subsidiaries	2	
Parent Company(If any)	AVT Group	
Market Capitalization	INR 2,729.7 million	
Company Overview	AVT Natural formed in 1986 belongs to the renowned AVT group of companies. It started marigold cultivation on 200 acres of land that has since gone up to 35,000 acres producing 100,000 metric tonnes of flowers. From producing feed-grade oleoresins in the initial years, AVT Natural today produces nutraceutical-grade products that meet global quality standards in food safety.	
Contact Details	No. 60, Rukmani Lakshmipathy Salai, Egmore, Chennai (Madras) Tamil Nadu 600008 Tel:+91 44-28584147 Fax:+91 44-28584147 Email: <a href="mailto:shareholder@avtspice.com">shareholder@avtspice.com</a> Website: <a href="mailto:http://www.avtnatural.com">http://www.avtnatural.com</a>	
Rating (ICRA)	LBBB+ ( Long Term Loan Facilities), A2+ (Short Term Rating)	

## 2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation
Mr. Ajit Thomas	Chairman
Mr. M. S. A Kumar	Managing Director
Mr. M. A. Alagappan	Director
Mr. Shyam B. Ghia	Director
Mr. P. Shankar	Director
Mr. Habib Hussain	Director

Category	No. of Shares Held	Percentage
Promoter and promoter group	56,596,550	74.33
Institutions	24,000	0.03
Non – Institutions	19,521,450	25.64

## 3. Categories of businesses & Subsidiaries

### 3.1 Business Areas

Division	Business /Products/Brands Descriptions
Marigold	Marigold extract feed grade, marigold extract food grade
Spice Oils & Oleoresins	Production of paprika, capsicum, curcumin powder 95 percent, black pepper
Value Added Beverages	Decaffeinated tea, instant black tea

### 3.2 Subsidiaries

Subsidiaries	Description
AVT Natural Pte. Ltd., Singapore	A wholly owned subsidiary in Singapore
Heilongjiang AVT Bio-Products Ltd.	A wholly owned subsidiary in China

## 4. Growth strategy and business model

As a part of growth strategy, the company is focusing on marigold seed development and further development of new products that could be added to the portfolio.

## 5. Foreign collaboration

## **Gokul Refoils & Solvent Ltd.**

## 1. Company Overview & Contact details

Company Details and Overview		
Sector	Edible Oils & Solvent Extraction	
Turnover	INR 65,061.5 million	
Chairman/MD/CEO/President	Mr Balvantsinh Rajput (Chairman & Managing Director)	
No of branches/offices	2	
No of subsidiaries	3	
Parent Company(If any)	-	
Market Capitalization	INR 5,038.4 million	
Company Overview	Gokul Refoils and Solvent Limited (GRSL) is one of the leading FMCG companies of India with an international presence. It deals in edible oils, such as soyabean oil, cottonseed oil, palm oil (Palmolein), sunflower oil, mustard oil, groundnut oil, Vanaspati and industrial oils, such as castor oil. To facilitate its international trading operations, it has set up offices in Singapore and Mauritius	
Contact Details	State Highway No. 41, Near Sujanpur Patia, Sidhpur Gujarat 384151 Tel:+91 2767-222075 2767-220975 Fax:+91 2767-223475 Email: csgrsl@gokulgroup.com Website: http://www.gokulgroup.com	
Rating (ICRA)	LBBB (Long – Term Fund Based), A2 (Short Term Fund Based)	

# 2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation	
Mr. Balvantsinh Rajput	Chairman & Managing Director	
Mr. Kanubhai Thakkar	Managing Director	
Mr. Dineshkumar Sharma	Whole Time Director	
Mr. Piyushchandra Vyas	Independent Director	
Mr. Dipuba Devada	Independent Director	
Mr. Jayeshkumar Thakkar	Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	92,010,000	69.76
Institutions	13,901,529	10.54
Non – Institutions	25,983,471	19.70

# 3. Categories of businesses & Subsidiaries

## **3.1** Business Areas

Business /Products/Brands Descriptions	Business /Products/Brands Descriptions
Consumer Product	Refined palm oil, refined soyabean oil, cotton seed oil, vanaspati
	and mustard oil
Industrial product	Castor oil, de-oiled cake

## 3.2 Subsidiaries

Subsidiaries	Description
Maurigo International Ltd ( Mauritius)	The company is a wholly owned subsidiary of Gokul Refoils & Solvent Ltd (GRSL). This Mauritius subsidiary procures raw material and trades in commodities.
Maurigo pte. Ltd (Singapore)	The company, a wholly owned subsidiary of Gokul Refoils & Solvent Ltd (GRSL), was incorporated in September 2006 in Singapore. It is engaged in commodity business - palm oil, mustard/rapeseed, castor and soya bean derivatives and products - in south Asia pacific region. It focuses on small markets in Malaysia, Indonesia, Philippines, South Korea, China and Vietnam.
Professional Commodity Services Pvt. Ltd.(PCSPL)	PCSPL, a wholly owned subsidiary of GRSL (Gokul Refoils & Solvent Ltd), is an active member of NCDEX National Commodity & Derivatives Exchange Ltd and mainly takes care of hedging operations.

#### 4. Growth strategy and business model

Regular advertisements in print and electronic media at local and national level, sponsoring local events to create brand visibility, outdoor hoardings and radio advertisement are some of the initiatives undertaken by The company towards brand building. The company is following a threefold strategy for increasing sales, penetrating newer markets and strengthening the existing market share in its current markets. Integrated manufacturing facilities supported by a strong distribution network would allow The company to focus on branded retail sales. The company will continue to strengthen itself in areas of sourcing raw materials from point of origin, reducing inefficiencies in supply chain and logistics, capabilities to process at multiple locations, improvements in product quality and increased sales of branded products in the retail segment.

## 5. Foreign collaboration

# **Ruchi Soya Industries Ltd.**

# 1. Company Overview & Contact details

Company Details and Overview	
Sector	Edible Oils & Solvent Extraction
Turnover	INR 260,535.9 million
Chairman/MD/CEO/President	Mr. Kailash Shahra (Chairman)
No of branches/offices	19
No of subsidiaries	5
Parent Company(If any)	Ruchi Group
Market Capitalization	INR 23,374.6 million
Company Overview	Ruchi Soya Industries Limited is the flagship company of Ruchi Group of Industries. Besides being a leading manufacturer of edible oils, vanaspati, bakery fats and soya foods, Ruchi is also the highest exporter of soya meal and lecithin from India. Nutrela (soya chunks, granules and soya flour) is the largest-selling soya food brand in the country. Incorporated in 1986, Ruchi Soya is amongst the top-five Indian FMCG players.
Contact Details	614, Tulsiani Chambers, Nariman Point, Mumbai Maharashtra 400021 Tel:+91 22-66560600 Fax:+91 22-22837525 Email: ruchisoyasecretarial@ruchigroup.com Website:Ruchi Soya Industries Limited
Rating (CARE)	CARE A (Long Term Bank Facilities)

# 2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation	
Mr. Kailash Shahra	Chairman	
Mr. Dinesh Shahra	Managing Director	
Mr. A. B. Rao	Director	
Mr. V. K. Jain	Director	
Mr. Sanjeev Kumar Asthana	Director	
Mr. P. D. Dwivedi	Director	
Mr. Sajeve Deora	Director	
Mr. N. Murugan	Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	179,766,680	53.91
Institutions	52,340,176	15.70
Non – Institutions	101,332,766	30.39

#### 3. Categories of businesses & Subsidiaries

#### 3.1 Business Areas

Division	Business /Products/Brands Descriptions	
Extraction	All types of seed extraction	
Vanaspati	Vanaspati	
Oils	Crude oils, refined oils	
Food Products	Textured soya protein, soya flour	
Wind power generation	Electricity generation from wind mills	
Others	Gram, wheat, rice, maize, corn, seeds, coffee, marine products, peas,	
	barley, soap, fresh fruit bunch, seedling and plant (equipment), cotton	
	bales , toiletry preparation	

#### 3.2 Subsidiaries

Subsidiaries	Description
Gemini Edibles & Fats India Private Limited	Engaged in the refining of edible oil. The company is based in India. From 2010, Gemini Edibles and Fats India Private Limited became a subsidiary of Ruchi Soya Industries Ltd
Ruchi Worldwide Limited	Engaged in global trading of various commodities, including raw cotton, castor products, coffee, grain, pulses, edible oil and oleo chemicals. The company was incorporated in 1996 and is based in Indore, India. Ruchi Worldwide Limited operates as a subsidiary of Ruchi Soya Industries Ltd

### 4. Growth strategy and business model

The company is looking ahead to strengthening its brand with greater focus on quality and premiumisation. It is in the process of expanding its presence internationally by setting up of facilities for palm, soya and other cash crops and processing into downstream products through step down subsidiaries. This will enhance The company's origination capabilities; support the strategy of value integration and add to the margins. The company also identified growth opportunities in grains, cereals and certain cash crops to capitalize on business prospects by leveraging the agriculture-oriented business strengths.

#### 5. Foreign collaboration

There is no foreign collaboration of The company

## **KSE Limited**

## 1. Company Overview & Contact details

Company Details and Overview	
Sector	Edible Oils & Solvent Extraction
Turnover	INR 5,423.7 million
Chairman/MD/CEO/President	Mr. M. C. Paul (Chairman & Managing Director)
No of branches/offices	10
Number of Employees	920
No of subsidiaries	-
Parent Company(If any)	-
Market Capitalization	INR 703.2 million
Company Overview	Incorporated in 1963, KSE Ltd., formerly known as Kerala Solvent Extractions (KSEL), is engaged in the production of cattle feed, solvent-extracted coconut oil, rice bran oil, de-oiled and oiled coconut cakes and other oil cakes.
Contact Details	P.B. No.20, Solvent Road,,Irinjalakuda Thrisoor Kerala 680121 Tel:+91 488-2825476/+91 488-2825576 Fax:+91 488-2826075/+91 488-2825809 Email:kse@satyam.net.in Website:http://www.kselimited.com
Rating (CRISIL)	BBB+ (Working Capital Demand Loan), A2 (Cash Management Service)

## 2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation	
Mr. M. C. Paul	Chairman & Managing Director	
Mr. P. K. Varghese	Executive Director	
Mr. A. P. George	Director	
Mr. K. P. John	Director	
Mr. P. D. Anto	Director	
Mr. K. C. Vijayaraghavan	Director	
Mr. K. John Francis	Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	1,039,250	32.48
Institutions	-	-
Non – Institutions	2,160,750	67.52

## 3. Categories of businesses & Subsidiaries

#### **3.1** Business Areas

Division Business / Products/Brands Descript	
Cattle Feed	K.S Supreme
Ice Cream	Vesta Ice Cream
Milk Byproducts	NA

### 3.2 Subsidiaries

The company does not have any subsidiaries.

### 4. Growth strategy and business model

As a part of growth strategy, The company is primarily focusing on expansion of its current capacity along with balanced growth strategy of its various segments.

### 5. Foreign collaboration