Auto & Auto Ancillaries

Force Motors Ltd.

1. Company Overview & Contact details

	Company Details and Overview
Sector	Automobiles
Turnover	INR 23,691.6 million
Chairman/MD/CEO/President	Mr Abhay Firodia (Chairman / Chair Person)
No of branches/offices	3
No of subsidiaries	-
Parent Company(If any)	Firodias Group
Market Capitalization	INR 6,157.9 million
Company Overview	Force Motors Ltd was incorporated in the year 1958 by signing collaboration between Vidal & Sohn Tempo Werke. The company, formerly known as Bajaj Tempo Limited, is a Firodia Enterprise company established in 1958. Force Motors is a fully, vertically integrated automobile company, with expertise in design, development and manufacture of the full spectrum of automotive components, aggregates and vehicles. Its range includes small commercial vehicles, multi-utility vehicles (MUV), light commercial vehicles (LCV), sports utility vehicles (SUV) and agricultural tractors.
Contact Details	Mumbai-Pune Road, Akurdi, Pune Maharashtra 411035 Tel:+91 20-27476381 Fax:+91 20-27473017 Email: <u>compliance-officer@forcemotors.com</u> Website: <u>http://www.forcemotors.com</u>
Rating	

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation		
Mr. Abhay Firodia	Chairman / Chair Person		
Mr. Prasan Firodia	Managing Director		
Mr. Sudhir Mehta	Director		
Mr. Pratap Pawar	Director		
Mr. L Lakshman	Director		
Mr. Arun Sheth	Director		

Category	No. of Shares Held	Percentage
Promoter and promoter group	6,818,272	51.75
Institutions	795,373	6.04
Non – Institutions	5,562,617	42.22

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business/Brands/Product Descriptions
Commercial Vehicle	Trax GAMA, Trax Toofan, Trump 40, Traveller
Agricultural Vehicle	Balwan, Orchard
Personal Vehicle	Force One

3.2 Subsidiaries

The company does not have any subsidiary.

4. Growth strategy and business model

New product lines and investment on product development are the major growth strategy of The company. The company would approximately spend INR 10,000 million on product development and capacity expansion. The company has recently entered the consumer vehicle segment with the launch of 'Force One'. The Government of Madhya Pradesh has granted an attractive incentive package to The company for diversification and growth, under the "Mega Project" category Based on this, The company has commenced construction activity for the new plant for the production of new generation vehicles.

Company Name	Description
Daimler AG	The company entered into a license agreement with Daimler AG, the drawing and design of the vehicle would be done by Daimler AG.
Getriebe-und Zahnradfabrik Hermann Hagenmeyer GmbH & Cie KG (GETRAG)	The company has entered into a technical collaboration in respect of transaxles required for the manufacture of MPV.
MB Tech Group GmbH KGAA	The company has entered into a technical collaboration in respect of availing consultancy assistance in the field of product development and process development.

Automotive Stampings and Assemblies Ltd

1. Company Overview & Contact details

Company Details and Overview		
Sector	Auto - Ancillary	
Turnover	INR 6,293.3 million	
Chairman/MD/CEO/President	Mr Pradeep Mallick (Chairman / Chair Person)	
No of branches/offices	4	
Number of Employees	2,929	
No of subsidiaries	-	
Parent Company(If any)	Taco Group	
Market Capitalization	INR 770.2 million	
Company Overview	Automotive Stampings and Assemblies Limited (ASAL) is a TACO group company, manufacturer and supplier of sheet metal components, welded assemblies and modules for automobiles. The product range includes Body-In-White (BIW) structural panels, Skin panels, Fuel tanks, Oil sumps & Suspension parts, mainly for passenger and commercial vehicles. ASAL was incorporated as a public limited company under the Companies Act, 1956 on March 13, 1990 as JBM Tools Limited and subsequently, on August 1, 2003 the name was changed to Automotive Stampings and Assemblies Limited. The Company has four plants located at Bhosari (Maharashtra), Chakan (Maharashtra), Halol (Gujarat) and Pantnagar (Uttarakhand). The Pantnagar plant with 17,000 MT pressing capacity is the Greenfield project which started operations in 2008-09.	
Contact Details	G-71/2, MIDC Industrial Area, Bhosari, Pune,Maharashtra 411026 Tel:+91 20-66314322 Fax:+91 20-66314343 Email: <u>cs@autostampings.com</u> Website:http://www.autostampings.com	
Rating (CRISIL)	CRISIL A1 (Short Term borrowings of the Company) & CRISIL A (Long Term borrowings)	

2. Management Type & Share holding

The company is professionally managed.

Name	Designation
Mr. Pradeep Mallick	Chairman / Chair Person
Mr. R A Savoor	Director
Mr. L Lakshman	Director
Mr. R S Thakur	Director
Mr. Amitabha Mukhopadhyay	Director
Mr. Ajay Tandon	Director

Category	No. of Shares Held	Percentage
Promoter and promoter group	11,898,296	75.00
Institutions	481,893	3.04
Non – Institutions	3,484,208	21.06

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions
Skin parts of cars	NA
Fuel tanks	NA
Chassis and Suspension parts	NA
Wheel Housing	NA
Oil Pumps	NA

3.2 Subsidiaries

The company does not have any subsidiaries.

4. Growth strategy and business model

The growth strategy of The company is primarily driven by expansion of the current capacity level along with new technical collaborations with foreign automobile companies. The company is also looking to invest heavily in order to add value through continuous up gradation.

5. Foreign collaboration

The company does not have any foreign collaboration.

Ceat Limited

1. Company Overview & Contact details

Company Details and Overview		
Sector	Auto - Ancillary	
Turnover	INR 48,248.1million	
Chairman/MD/CEO/President	Mr. H. V. Goenka (Chairman)	
No of branches/offices	6	
No of subsidiaries	1	
Parent Company(If any)	R.P Goenka Group	
Market Capitalization	INR 3,766.8 million	
Company Overview	Ceat Ltd was incorporated in 1958 as Ceat Tyres of India Ltd in collaboration with the Tata Group. Ceat Ltd, a part of the RPG conglomerate, is one of the leading tyre manufacturers in India. The company offers a wide range of tyres to leading Original equipment manufacturers across the world. It produces over 7 million tyres a year and commands around 13 percent share of the Indian tyre market. The company operates two plants in Maharashtra, one in Bhandup and the other in Nasik. It has a presence in 110 countries.	
Contact Details	CEAT Mahal, 463, Dr. Annie Besant Road, Worli Mumbai Maharashtra 400030 Tel:+91 22-24930621 022-56616054 Fax:+91 22-66606039 Email:investors@ceat.in Website:http://www.ceat.in	
Rating (CARE)	CARE A 1+ (Short Term Bank Facilities)	

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation		
Mr. R P Goenka	Chairman / Chair Person		
Mr. H V Goenka	Vice Chairman		
Mr. Anant Vardhan Goenka	Managing Director		
Mr. Vinay Bansal	Director		
Mr. A C Choksey	Director		
Mr. Mahesh S Gupta	Director		
Mr. Haigreve Khaitan	Director		

Category	No. of Shares Held	Percentage
Promoter and promoter group	1,7843,962	52.11
Institutions	50,384,84	14.71
Non – Institutions	11,361,088	33.18

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions
Two Wheelers	Ceat Zoom, Ceat Grip, Ceat Milaze, Little Master
Car/SUV	Formula IBT, Formula IRB, Milaze, Rhino TL
Farm Vehicles	Samraat, Samraat Plus, Samraat Super XL
LCV/Trucks	FM Super, Mile XL, Mile XL RIB, Buland Lug

3.2 Subsidiaries

Name of the Company	Description
Ceat Kelani Associated Holdings (Private) Limited	Ceat Kelani Associated Holdings (Private) Limited operates as a manufacturer of tire. The company offers a range of tires for trucks, light trucks, farm vehicles, two / three wheelers; and radials for cars and vans. The company is based in Kelaniya, Sri Lanka. Ceat Kelani Associated Holdings (Private) Limited operates as a joint venture between Kelani Tyres and Associated CEAT Holdings Company (Pvt.) Limited.

4. Growth strategy and business model

Ceat is primarily focusing on acquisition and on infrastructure investment as part of its growth strategy. The acquisition of the 'CEAT' brand from Pirelli and C.S.p.A, Italy, has faciltated The company's entry into newer markets, especially into Latin America and Europe. Ceat has already started establishing its distributor network in these new territories from which it expects higher revenues in the future.

Name of The company	Description
Yokohama Rubber Company - Japan	Technical collaboration in order to develop radial tyres suitable for Indian roads.
Toray Industries Inc - Japan	Technical collaboration for setting up a factory for the production of nylon industrial yarn/cord and nylon tyre cord fabric at Malanpur, in Madhya Pradesh

Amara Raja Batteries Ltd.

1. Company Overview & Contact details

	Company Details and Overview	
Sector	Auto - Ancillary	
Turnover	INR 26,065.8 million	
Chairman/MD/CEO/President	Mr Ramachandra N Galla (Chairman / Chair Person)	
No of branches/offices	22	
Number of Employees	3,202	
No of subsidiaries	-	
Parent Company(If any)	Amara Raja-Johnson Controls Group	
Market Capitalization	INR 48,852.4 million	
Company Overview	Amara Raja Batteries Ltd. is the largest manufacturer of standby Valve Regulated	
	Lead Acid (VRLA) batteries in the Indian Ocean Rim - comprising the area ranging	
	from Africa and the Middle East to South East Asia. The company's manufacturing	
	facility is located in Tirupati, Andhra Pradesh. Amara Raja Batteries was incorporated	
	in February 1985 as a private limited company. It went public in 1990. In December	
	1997, the comapny signed a joint venture agreement with Johnson Controls Inc, USA	
	to import technology for the manufacture of automotive (SLI) batteries.	
Contact Details	Renigunta-Cuddapah Road,	
	Karakambadi,Tirupati	
	Andhra Pradesh517520	
	Tel:+91 877-2265000	
	Fax:+91 877-2285600	
	Email: <u>investorservices@amararaja.co.in</u>	
	Website:http://www.amararaja.co.in	
Rating (CRISIL)	CRISIL AA (Long - Term rating), CRISIL A1+ (Short - Term rating)	

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation	
Mr. Ramachandra N Galla	Chairman / Chair Person	
Mr. Jayadev Galla	Managing Director	
Mr. Shu Qing Yang	Director	
Mr. Craig W Rigby	Director	
Mr. P Lakshmana Rao	Director	
Mr. Nagarjun Valluripalli	Director	
Mr. N Sri Vishnu Raju	Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	44,463,726	52.06
Institutions	26,853,790	31.44
Non – Institutions	14,088,734	16.5

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division Business/Brands/Product Description	
Industrial Battery	Amaron Shield, Amaron harvest, Amaron Go
Automotive Battery	Amaron Sleek, Amaron Quanta, Amaron Volt, Pwer Stack

3.2 Subsidiaries

The company does not have any subsidiary.

4. Growth strategy and business model

The company is strengthening its industrial battery business through a broad-based approach. The company will continue to forge strategic alliances with telecom tower companies and operators to provide comprehensive backup power solutions while increasing an awareness of 'Green Sites' in the domestic space.

Name of the Company	Description
GNB batteries, USA	Technical collaboration in for manufacturing of
	Valve Regulated Lead Acid (VRLA) Batteries

Apollo Tyres Limited

1. Company Overview & Contact Details

Company Details and Overview		
Sector	Tyres	
Turnover	INR 89,353.5 million	
Chairman/MD/CEO/President	Mr. Onkar S Kanwar, Chairman & Managing Director	
No of branches/offices	7 Manufacturing Units	
Number of Employees	16,000	
No. of Subsidiaries	19	
Parent Company(If any)	-	
Market Capitalization	INR 42,993.3 million	
Company Overview	Apollo Tyres Ltd. (ATL) was incorporated on September 28, 1972 as a Public Limited Company and obtained certificate of Commencement of Business on October 24, 1972. The company was promoted by Raunaq Singh, Mathew T. Marattukalam and Jacob Thomas. It is engaged in manufacture of automobile tires, tubes and tire re-treading compound. The product portfolio of the Company consists of passenger car, sport utility vehicle (SUV), multi utility vehicle (MUV), light truck, truck-bus, agriculture, industrial, bicycle and off highway tires, retreading material and tires, and alloy wheels. Its brands in its domestic markets include Apollo in India, Dunlop in 32 African countries and Vredestein in Europe. The Company has four tire manufacturing plants, which include two in Cochin, one in Vadodara and one in Chennai.	
Contact Details	Registered Office:6th Floor,Cherupushpam Building,,Shanmugham RoadKochi,Kerala,682031Tel:+91 484-2381902 0484-2381903Fax:+91 484-2370351Email:investors@apollotyres.comWeb:< http://www.apollotyres.com	
Rating (CRISIL)	i. AA- (For Non Convertible Debentures (NCDs)), ii. P1+ (for Commercial Paper)	

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

2.1 Key People

Name	Designation	
Mr. Onkar S Kanwar	Chairman & Managing Director	
Mr. Sunam Sarkar	Whole time Director & CFO	
Mr. Neeraj Kanwar	Vice Chairman	
Mr. K Jacob Thomas	Director	
Mr. Nimesh N Kampani	Director	

2.2 Share Holding Pattern

Category	No. of Shares Held	Percentage
Promoters & Promoters Group	218,582,742	43.37
Institutional Investors	169,022,175	33.53
Non-Institutional Investors	116,419,853	23.10

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Brands/Product Description	
Automotive Tyres	Manufactures and sells automotive tires, tubes, and flaps such as Apollo, Dunlop, Kaizen, Maloya, Regal and Vredestein.	

3.2 Subsidiaries

Subsidiary	Business Descriptions
Apollo Tyres South Africa (Pty) Ltd	It has two tyre manufacturing plants in South Africa. Its products are sold in Africa and Europe.
Apollo Vredestein B.V.	It has one manufacturing plant in the Netherlands. The subsidiary primarily caters to European Market.

4. Growth Strategy and Business Model

Apollo Tyres has started a 5-year strategic growth plan in FY2012, with a goal of becoming a global Top-10 tyre manufacturer by 2016. Apart from the organization's continued emphasis on quality, internal efficiencies, resource optimization and customer centricity, extensive efforts are being made to develop a systematic approach towards product innovation and sustainable business practices.

5. Foreign Collaboration

In April 2006, The company acquired Dunlop International Tyres, South Africa, for INR 2.9 billion. In May 2009, The company acquired European tyremaker Vredestein BV for an undisclosed amount.

J.K. Tyres & Industries Ltd.

1. Company Overview & Contact Details

	Company Details and Overview
Sector	Tyres
Turnover	INR 61,485.9 million
Chairman/MD/CEO/President	Mr. Hari Shankar Singhania, (Chairman)
No of branches/offices	6 Manufacturing units in India, 3 in Mexico
Number of Employees	5,938
No. of Subsidiaries	5
Parent Company(If any)	-
Market Capitalization	INR 4,732.1 million
Company Overview	JK Tyre & Industries Limited was incorporated in 1951 and is headquartered in New Delhi, India. JK Tyre & Industries Limited manufactures and sells tyres, tubes, and flaps primarily in India and Mexico. The company was converted into a public limited company in 1974. The company has five manufacturing plants- three in Mysore, one each in Banmore, Madhya Pradesh and Kankroli, Rajasthan. The company offers a range of tyres for cars, trucks and buses, light trucks and buses, and tractors, as well as retreading services under the JK Tread brand. It also provides off the road tyres, including deep tread and standard tread tyres for rugged mining, quarrying, rock excavation, and port operations; and steel wheels. The company offers its products and services through a range of franchised retail outlets under the JK Tyre Steel Wheels brand, as well as exports tyres to 80 countries in 6 continents.
Contact Details	Head Office:'Link House'3, Bahadur Shah Zafar Marg,New Delhi - 110 002.Tel : +91-11-23311112-7Fax : +91-11-23322059Email: investorjktyre@jkmail.comWeb: http://www.jktyre.com
Rating (CARE)	i. CARE A- (for long-term bank facilities)ii. CARE A2+ (for short-term bank facilities)

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

2.1 Key People

Name	Designation	
Mr. Hari Shankar Singhania	Chairman	
Mr. Raghupati Singhania	Vice Chairman & Managing Director	
Mr. Bharat Hari Singhania	Managing Director	
Mr. Swaroop Chand Sethi	Whole Time Director	
Mr. Arvind Singh Mewar	Director	

2.2 Share Holding Pattern

Category	No. of Shares Held	Percentage
Promoters & Promoters Group	19,439,481	47.34
Institutional Investors	5,589,400	13.61
Non-Institutional Investors	16,030,465	39.04

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business Descriptions/Brands
Automotive Tyres	Manufactures and sells automotive tires, tubes, and flaps such for
	Cars, Trucks & Buses, Light Truck, and Farm tyres.

3.2 Subsidiaries

Subsidiary	Business Descriptions
Lankros Holdings Limited	The Company was incorporated in Cyprus on 5/3/2008 as a limited liability company under the provisions of the Cyprus Companies Law.
Sarvi Holdings Switzerland AG	NA
JK Tornel S.A. de C.V.	It will expand the reach to North American markets for the company.
J.K. International Ltd.	NA
J.K. Asia Pacific Ltd.	J.K. Asia Pacific Limited is a private company incorporated in Hong Kong with limited liability.

4. Growth Strategy and Business Model

JK Tyre is preparing to ramp up its global imprint as the domestic market continues to be sluggish. Enhanced capacity in Mexico, where The company manufactures industrial tyres, is on the cards. Part of the strategy includes increasing passenger output of car radials by around 25 percent. JK is also interested in emerging countries like South East Asia, Africa and Latin America. Further, The company is in the process of acquiring natural rubber plantations in one of the South Asian countries.

5. Foreign Collaboration

The company has enhanced its global foot print with the acquisition of a Mexican tyre major – Tornel in 2008 to further strengthen the presence in the NAFTA trade bloc and emerging economies of Central and South America where it has been exporting tyres from India in large volumes for over twenty years.

Govind Rubber Limited

1. Company Overview & Contact details

	Company Details and Overview
Sector	Auto - Ancillary
Turnover	INR 3,553.5 million
Chairman/MD/CEO/President	Mr Vinod Poddar (Chairman / Chair Person)
No of branches/offices	1
No of subsidiaries	1
Parent Company(If any)	Siyaram Poddar Group
Market Capitalization	INR 696.6 million
Company Overview	Set up in 1982 at Ludhiana, Govind Rubber took over a sick unit, Pavan Tyres, in 1984 and amalgamated it in 1991. The unit was promoted by Siyaram Poddar group. The company manufactures cycle tyres & tubes and auto tyres and tubes. It has a technical collaboration agreement with Union Rubber Industries Company, Taiwan, and an export obligation under the Export Promotion Capital Goods scheme.
Contact Details	418, Creative Industrial Estate, 72, N.M.Joshi Marg,Lower Parel Mumbai Maharashtra 400011 Tel:+91 22-23095641 022-23091784 Fax:+91 22-23092296 Email:info@grltires.com Website:http://www.grltires.com
Rating	

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation
Mr. Vinod Poddar	Managing Director
Mr. Rahul Poddar	Executive Director
Mr. Sandeep Jhunjhunwala	Independent Director
Mr. K M Garg	Independent Director
Mr. S Dorairajan	Independent Director
Mr. Umesh Lathi	Whole Time Director

Category	No. of Shares Held	Percentage
Promoter and promoter group	11,757,880	53.84
Institutions	338,055	1.55
Non – Institutions	9,742,527	44.61

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions
Tyres	GRL 2071 – DELUXE, GRL 2131 (Elevenstar), GRL 2171
	- GOOD AIR, GRL 2171 - GOOD AIR, GRL 2241 - SATHI
	GRL 2241 - SATHI
Tubes	Butyl & NR Tubes,

3.2 Subsidiaries

Name of the Company	Description
GRL BV, The Netherlands	A wholly owned subsidiary company; the company is engaged in selling products in the nearby countries.

4. Growth strategy and business model

As part of its growth strategy, Govind Rubber is planning to expand its current operational capacity. The company is also strengthening its marketing division with the launch of a new website for its bicycle segment. Through its subsidiary, The company aims to expand its operations in Europe for all ranges of tyres and tubes. In a brand building exercise, The company is taking various initiatives such GRL Club Membership for its dealers, non-dealers and internal customers.

Name of the Company	Description
GK Company Limited, South Korea	Joint venture for manufacturing highly specialized
	rubber used for rubber industry across the world

Suprajit Engineering Ltd

1. Company Overview & Contact details

	Company Details and Overview
Sector	Auto Ancillary
Turnover	INR 4,128 million
Chairman/MD/CEO/President	Mr. K Ajith Kumar Rai (Chairman & Managing Director)
No of branches/offices	17
No of subsidiaries	2
Parent Company(If any)	-
Market Capitalization	INR 4,260.7 million
Company Overview	Suprajit Engineering Limited is an Indian company. It is engaged in manufacturing liner cables for the automotive industry. As of March 31, 2011, the company had 14 plants, of which seven plants were located in Bangalore, two plants in Pune and one plant each in Haridwar, Pantnagar, Manesar and Vapi. The company's products include control cables, three-heeler cables, speedo cables and speedometers. In December 2012, it implemented a new automotive cable manufacturing plant. The company currently is the second largest two-wheeler cable manufacturer in the world.
Contact Details	Plot No. 100 Bommasandra Indl. Area, Bangalore Karnataka 560099 Tel:+91 80-43421100 Fax:+91 80-27833279 Email:info@suprajit.com Website:http://www.suprajit.com
Rating (ICRA)	LA- (Term Loan facilities), A1 (Non-Fund Based Facilities)

2. Management Type & Share holding

The company is professionally managed.

Name	Designation	
Mr. K. Ajith Kumar Rai	Chairman & Managing Director	
Mr. C. Mohan	Executive Director	
Mr. Diwakar S. Shetty	Director	
Mr. lan Williamson	Director	
Mr. B. S. Patil	Director	
Mr. Surendra Kumar N Shah	Director	
Mr. M. Jayarama Shetty	Director	
Mr. Suresh Shetty	Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	62,213,157	51.84
Institutions	1,374,181	1.14
Non – Institutions	56,432,662	47.02

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions
Automobile Cables	Leading manufacturer of automobile cables consisting of throttle cables, clutch cables and hood cables
Non-Automotive Cables	The segment consists of sling cables, PTO cables and transmission shifter cables.
Two-Wheeler Cables	Manufacturing capacity in excess of 150 million cables annually manufacturing choke cables, speedo-meter cables and gear cable.

3.2 Subsidiaries

Subsidiaries	Description
Suprajit Automotive Private Limited	Suprajit Automotive Private Limited is a subsidiary of Suprajit Engineering Ltd, primarily exports cables to European markets.
Suprajit Europe Ltd.	Suprajit Europe Limited operates as a manufacturer of automobile control cables. Additionally, it undertakes research and development and offers prototyping, and warehousing services for cables.

4. Growth strategy and business model

The company is pursuing new markets and business segments for product application in order to develop new products. The company is also working on products that are anticipated to be commercialized in next few years. The company is pursuing organic growth but in future would look for opportunities of inorganic growth.

Name of the Company	Description
Carclo plc., U.K	Technical collaboration for manufacturing of cables

Rico Auto Industries Ltd.

1. Company Overview & Contact details

	Company Details and Overview	
Sector	Auto Ancillary	
Turnover	INR 12,014.5 million	
Chairman/MD/CEO/President	Mr. Arvind Kapur (Chairman & M.D & CEO)	
No of branches/offices	4	
No of subsidiaries	6	
Parent Company(If any)	-	
Market Capitalization	INR 5,304.7 million	
Company Overview	Incorporated in 1984, Rico started commercial production in 1986. The company	
	manufactures auto components for two-wheelers, rear and front wheel hubs,	
	clutches, brake systems, engine housings, crank housings. The company has	
	manufacturing plants at Dharuhera, Gurgaon, Haridwar and Sanand for aluminium	
	High Pressure Die Casting (HPDC) and a ferrous foundry at Gurgaon.	
Contact Details	69, K.M. Stone,	
	Delhi-Jaipur Highway,,Dharuhera	
	Rewari District	
	Haryana	
	122106	
	Tel:+91 1274-2824221	
	Fax:+91 1274-2824200	
	Email: <u>cs@ricoauto.com</u>	
	Website: <u>http://www.ricoauto.com</u>	
Rating (ICRA)	ICRA BBB+ (long Term Loans)	

2. Management Type & Share holding

The company is professionally managed.

Name	Designation	
Mr. Arvind Kapur	Chairman & M.D & CEO	
Mr. Arun Kapur	Joint Managing Director	
Mr. Vinod Kumar Bhalla	Director	
Mr. Kanwal Monga	Director	
Mr. Amarjit Chopra	Director	
Mr. Ashok Seth	Director	
Mr. Satish Sekhri	Director	
Mr. Rakesh Kapur	Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	67,779,978	50.10
Institutions	56,073	0.04
Non – Institutions	67,448,949	49.86

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions
Aluminium Casting	The company has the largest high pressure die casting capacity in India. Rico is currently producing 45 million high pressure die cast components per annum.
Ferrous Casting	Rico has in house core making facility with over 17 machines (cold box and shell process).
Machining & Assembly	Rico has one of the largest machining facilities in India. Rico has implemented a mix of state of art CNCs & low cost automation to meet its customer requirements.

3.2 Subsidiaries

Subsidiaries	Description
Rico Auto Industries Inc., USA	A wholly owned subsidiary; the company is engaged in the business of trading of auto components in the North American and Brazil markets and providing last mile sales and customer support.
Rico Auto Industries (UK) Limited, U.K.	A wholly owned subsidiary; the company is engaged in the business of trading of auto components for the European markets.
Uttarakhand Automotives Limited	Uttarakhand Automotives Limited is engaged in the sale of automobile parts. The company is based in Gurgaon, India.
RAA Autocom Limited	A wholly owned subsidiary is engaged in the sale of automobile parts

4. Growth strategy and business model

The company is aggressively looking ahead to expansion in varied geographic region which would help de-risking the operations besides enhancing the capacity to meet the customer requirements. The company has set up plants at Haridwar in Uttarakhand and Sanand in Gujarat and is also setting-up plants at Chennai in Tamil Nadu, Bawal in Haryana and Bhiwadi in Rajasthan. The company has taken initiative to set up a state-of-the-art unit for manufacturing components for the Aerospace, Defense, Railway and Security Equipment at Gurgaon.

Name of the Company	Description
F.C.C. Co. Ltd Japan	Technical collaboration for production of clutch assembly for two wheelers & four wheelers in India
Magna Rico Powertrain Private Limited	Technical collaboration for production of oil and water pumps for automotive engines.
Continental Automotive Systems	Technical collaboration for production of hydraulic brakes

Sundaram Brake Linings Limited

1. Company Overview & Contact details

Company Details and Overview		
Sector	Auto Ancillary	
Turnover	INR 2,760.6 million	
Chairman/MD/CEO/President	Mr. K. Mahesh (Chairman & Managing Director)	
No of branches/offices	5	
No of subsidiaries	-	
Parent Company(If any)	TVS Group	
Market Capitalization	INR 574.3 million	
Company Overview	Sundaram Brake Linings Limited primarily manufactures friction materials (brake linings, brake shoes, disc pads and clutch facings) for the automotive industry. SBLL caters to the OEM demand in the domestic market, and to the replacement demand in the domestic and export markets. The company manufactures asbestos as well as asbestos-free products, with higher focus on the latter. It has four manufacturing facilities in Tamil Nadu (near Chennai and Madurai) with a total installed capacity of 20,024 metric tonnes.	
Contact Details	180, Anna Salai Chennai (Madras) Tamil Nadu 600006 Tel:+91 44-42205407 Fax:+91 44-42205572 Email: <u>srb@tvssbl.com</u> Website: http://www.tvsbrakelinings.com	
Rating (ICRA)	LA - (based facilities of the Company), A1 (Export Packing Credit facilities)	

2. Management Type & Share holding

The company is professionally managed.

Name	Designation	
Mr. K. Mahesh	Chairman & Managing Director	
Mr. K Ramesh	Director	
Mr. T Kannan	Director	
Mr. P S Raman	Director	
Mr. Ashok V Chowgule	Director	
Mr. K S Ranganathan	Director	
Mr. K S D Sambasivam	Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	2,541,841	64.6
Institutions	22,344	0.57
Non – Institutions	1,370,390	34.83

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions
Brake Linings	Produces brake linings for heavy commercial vehicles, light commercial vehicles, passenger vehicles and farm vehicles.
Clutch Facings	Produces clutch linings for light commercial vehicles and farm vehicles.
Disc Pads	Disc pads is produced for commercial and passenger vehicles
Bonded Shoes	Caters to 2-wheelers, 3-wheelers and 4-wheelers.

3.2 Subsidiaries

The company does not have any subsidiary.

4. Growth strategy and business model

SBLL's growth strategy is primarily driven by investment in capacity expansion of the current production units and the launch of new variants of existing products in the near future. The company is striving to meet new generation friction material requirements for commercial vehicles that are expected to be launched in the medium term, especially new generation asbestos-free brake linings. SBLL is looking at opportunities to become an OE supplier for a major overseas axle manufacturer. In view of the changing trends in the world market, it is paying special attention to its commercial vehicle disc pad business, from drum brake linings to disc brakes for commercial vehicles.

5. Foreign collaboration

The company does not have any foreign collaboration.

Steel Strips Wheels Ltd

1. Company Overview & Contact details

Company Details and Overview		
Sector	Auto Ancillary	
Turnover	INR 10,458.3 million	
Chairman/MD/CEO/President	Mr. R K Garg (Chairman / Chair Person)	
No of branches/offices	3	
No of subsidiaries	-	
Parent Company(If any)	-	
Market Capitalization	INR 2,898.7 million	
Company Overview	Steel Strips Wheels Ltd., established in 1985, is part of the Steel Strips Group, headquartered in Chandigarh. The company is engaged in the manufacture of single piece steel wheel rims in the range of 10 to 30 inches diameter for scooters, passenger cars, utility vehicles and tractors. The company plans to introduce tractor wheels in the near future.	
Contact Details	Village Somalheri/Lehli, P.O. Dappar, Distt. S.A.S. Nagar(Mohali) Mohali Punjab Tel:+91 172-275249 0172-275173 Fax:+91 172-275228 Email: <u>hksinghal@glide.net.in</u> Website: <u>http://www.sswlindia.com</u>	
Rating	-	

2. Management Type & Share holding

The company is professionally managed.

Name	Designation	
Mr. R. K. Garg	Chairman / Chair Person	
Mr. Dheeraj Garg	Managing Director	
Mr. A. V. Unnikrishnan	Deputy Managing Director	
Mr. Ute Mayr	Whole Time Director	
Mr. Arun Prakash S Korati	Director	
Mr. M. M. Chopra	Director	
Mr. S K. Bansal	Director	
Mr. S. S. Grewal	Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	8,184,900	53.82
Institutions	403,036	2.65
Non – Institutions	6,620,234	43.53

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions	
Car & MUV Wheels	The company specializes in manufacturing steel wheel with 71	
	variant of steel wheels for passenger vehicle and MUV	
Tractor Wheels	The company produces 42 variant of tractor wheels	
Truck Wheels	The company produces 8 variant of truck wheels	
2-3 Wheelers	The company produces 6 variant of wheels for 2-3 wheelers	

3.2 Subsidiaries

The company does not have any subsidiary.

4. Growth strategy and business model

SSWL is primarily focused on increasing its sales in the tractor and the LCV/HCV segments. The company is looking to increase its business base in the European region with the addition of new customers.

Name of the Company	Description
GS Global Corporation (GSGC), South Korea	Technical collaboration for metal and steel products
Sumitomo Metal Industries Ltd (SMI), Japan	Technical collaboration

Subros Limited

1. Company Overview & Contact details

Company Details and Overview		
Sector	Auto Anciliary	
Turnover	INR 12,351 million	
Chairman/MD/CEO/President	Mr. Ramesh Suri (Chairman / Chair Person)	
No of branches/offices	6	
No of subsidiaries	1	
Parent Company(If any)	-	
Market Capitalization	INR 1,769.7 million	
Company Overview	Subros Limited was incorporated in 1985 as a private limited company, but later turned into a public limited company in October 1985. The company manufactures and supplies automotive airconditioning systems (AAS) and fan motor assemblies with the technology developed by its collaborators, Denso Corp and Suzuki Motors. It offers auto air-conditioning and engine cooling systems for passenger and commercial vehicles. The company also manufactures compressors.	
Contact Details	LGF, World Trade Centre, Barakhamba Lane, New Delhi Delhi 110001 Tel:+91 11-23414946 011-23414947 Fax:+91 11-23414945 Email: sdsharma@subros.com Website: http://www.subros.com	
Rating	[ICRA]A+ (long-term bank facilities),	

2. Management Type & Share holding

The company is professionally managed

Name	Designation		
Mr. Ramesh Suri	Chairman / Chair Person		
Ms. Shradha Suri	Managing Director		
Mr. D M Reddy	Executive Director		
Mr. P Sabanayagam	Director		
Mr. K R Ramamoorthy	Director		
Mr. Shailendra Swarup	Director		

Category	No. of Shares Held	Percentage
Promoter and promoter group	24,000,000	40.01
Institutions	618,091	1.03
Non – Institutions	35,370,509	58.96

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions	
Compressors	Subros has a wide range of reciprocating compressors, compatible with eco friendly Refrigerant. These compressors are available in different size and capacity to suit all requirements and engine power.	
Condensers	Subros is largest manufacturer of automotive condensers in India. These condensers are manufactured in technical collaboration with Denso Corporation of Japan.	
HVAC	Subros manufactures heating, ventilation, and air conditioning systems with the technology of indoor or automotive environmental comfort.	
Tubes and Hoses	Tubes & Hoses made from special grade aluminium material with wrinkle free bending and special grade rubber material for carrying high pressure environment friendly refrigerant from compressor to condenser to evaporator in order to keep the vehicle cabin cool during summer.	
Commercial Vehicles	Subros provides a complete range of transport refrigeration solutions suitable for storage volume upto 50 cu.m for both chilling & freezing applications.	
Heat Exchanger	Subros has all variety of heat exchangers and engine cooling modules to cater to the need of Highway and Off Highway vehicles.	

3.2 Subsidiaries

Name of the Company	Description	
Thai Subros Ltd., Thailand	A wholly owned subsidiary started in Dec 2008 in order to support Tata Motors Thailand.	

4. Growth strategy and business model

The company is considering the growth in the Automobile sector in general, has planned its capacity expansion at its existing facilities at Noida, Manesar and Pune, to cater to the increased demand from existing as well as new automobiles manufacturers in India. The company has also started the process of setting up its facility in Chennai; Tamil Nadu for targeting Southern India based OEM. The company is also strategically diversifying into other Thermal Engineering Products for Automobiles Sector or for other industrial uses like radiators, Engine cooling modules, Bus air conditioning, Rail air conditioning etc.

Name of the Company	Description
Denso Corporation, Japan	Technical collaboration for transfer of technology of MF Condenser, 10P, 10S & 10SA series Compressor and HVAC for new models, RS Evaporator, Bus AC
Suzuki Motor Corporation, Japan	Technical collaboration for manufacturing of passenger vehicle air conditioners.

Balkrishna Industries Limited

1. Company Overview & Contact details

	Company Details and Overview
Sector	Auto Ancillary
Turnover	INR 28,445.7 million
Chairman/MD/CEO/President	Mr. Arvind Poddar (Chairman & Managing Director)
No of branches/offices	8
No of subsidiaries	7
Parent Company(If any)	Poddar Group
Market Capitalization	INR 28,707.6 million
Company Overview	It is one of the world's leading manufacturers of "OFF-HIGHWAY tires". BKT has the widest product range with more than 2,000 SKU's (Stock Keeping Units) and is "One Stop Shop" for all off-highway tyre solutions. The success story of BKT begun in 1995, when it entered into production of cross ply off-highway tires. Product received instant acceptance in European & North American market. BKT is continuously expanding its production base. With three state of the art "Tyre manufacturing plants" and one "In-house Hi-tech Mould-manufacturing facility" at different locations in India, BKT is very well equipped to feed the ever-growing demand of its worldwide customers.
Contact Details	H - 3/1, MIDC "A" Road,,Tarapur (Boisar) Thane District Maharashtra 401506 Tel:+91 2525-272958 Fax:+91 2525-260762 Email: <u>shares@bkt-tires.com</u> Website: http://www.bkt-tires.com
Rating (CRISIL)	CRISIL AA- (Long Term Rating), CRISIL A1+ (Packaging Credit)

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation	
Mr. Dharaprasad Poddar	Chairman Emeritus	
Mr. Arvind Poddar	Chairman & Managing Director	
Mr. Rajiv Poddar	Executive Director	
Mr. Sachin Nath Chaturvedi	Director	
Mr. Rameshkumar Poddar	Director	
Mr. Khurshed Doongaji	Director	
Mr. Laxmidas Merchant	Director	
Mr. Ashok Saraf	Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	52,551,510	54.37
Institutions	20,195,052	20.89
Non – Institutions	23,912,033	24.74

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions	
Agriculture & Forestry Tires	RT 855, Agrim Force, Agrimax	
Industrial and OTR Tires	MP 567, MP 585, MP 600	
ATV & Go Kart Tires	AT 111, AT 108, W 207	

3.2 Subsidiaries

Name of the Company	Description
BKT (EUROPE) LTD.	A wholly owned subsidiary operated in UK
Balkrishna Synthetics Limited	Manufacturer and supplier of grey fabrics
Balkrishna Paper Mills Limited	Supplier and manufacturer of duplex boards, eco board, choromo board, super choromo boards

4. Growth strategy and business model

The company looks to continue to expand its base through developing new product lines, venturing into new geographies and deeper penetration into existing markets to ensure its sustainable growth.

5. Foreign collaboration/Expansion

The company does not have any foreign collaboration.

Exide Industries Limited

1. Company Overview & Contact details

	Company Details and Overview
Sector	Auto Ancillary
Turnover	INR 56,685.2 million
Chairman/MD/CEO/President	Mr. R G Kapadia (Chairman & Non-Exe.Director)
No of branches/offices	6
Number of Employees	4,532
No of subsidiaries	6
Parent Company(If any)	Raheja Group
Market Capitalization	INR 105,145 million
Company Overview	The company was incorporated as Associated Battery Makers (Eastern) Ltd later changed to Exide industries limited in 1995. The company manufactures the widest range of storage batteries in the world from 2.5 Ah to 20,400 Ah capacity, covering the broadest spectrum of applications. The company has also recently forayed into manufacture and sale of Home UPS/Inverters. The company has seven battery manufacturing facilities strategically located across the country – three in Maharashtra, two in West Bengal, one in Tamil Nadu and one in Haryana. In addition, thecompany also has two Home UPS/Inverter manufacturing facilities in Uttarakhand.
Contact Details	Exide House, 59E, Chowringhee Road, Kolkata West Bengal 700020 Tel:+91 33-22832636 033-22832171 Fax:+91 33-22832637 033-22832642 Email: cosec@exide.co.in Website: http://www.exideindustries.com
Rating (ICRA)	ICRA- AAA (Long term Bank Facilities)

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation	
Mr. R. G. Kapadia	Chairman & Non-Exe.Director	
Mr. R. B. Raheja	Vice Chairman & Non Exe.Director	
Mr. T. V. Ramanathan	Managing Director & CEO	
Mr. G. Chatterjee	Director	
Mr. P. K. Kataky	Director	
Mr. A. K. Mukherjee	Director	
Mr. Nadeem Kazim	Director	
Mr. S. B. Raheja	Non Executive Director	

Category	No. of Shares Held	Percentage
Promoter and promoter group	390,954,666	45.99
Institutions	266,702,919	31.38
Non – Institutions	192,342,415	22.63

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions
Automotive Batteries	In the domestic market, the company sells its products under EXIDE, SF, SONIC and Standard Furukawa Brands.' EXIDE' and 'SF" are its flagship brands.
Industrial Batteries	The company designs and manufacture its industrial batteries in a wide range from 2.5 Ah to 20,600 Ah in conventional flooded and Valve Regulated Lead Acid (VRLA) design. In domestic market, the Company sell its products mainly under EXIDE, INDEX, SF, CEIL & POWER SAFE brands and in the international markets mainly under CEIL, CHLORIDE and INDEX brands.
Submarine Batteries	The company also manufactures high-end submarine batteries (Type 1, 2 & 3). The company manufactures two to three submarine batteries a year to meet the country's defence requirements.

3.2 Subsidiaries

Subsidiaries	Description
Chloride Metals Limited	Chloride Metals Limited engages in the manufacture and supply of recycled lead. The company was formerly known as Tandon Metals Limited. The company was incorporated in 1998 and is based in Pune, India. Chloride Metals Limited is a subsidiary of Exide Industries Limited.
Chloride Alloys India Limited	Chloride Alloys India Ltd engages in manufacturing and supplying lead and lead alloys. The company was formerly known as Leadage Alloys India Ltd. The company is based in Kolar, India. Chloride Alloys India Ltd is a subsidiary of Exide Industries Ltd.
Associated Battery Manufacturers(Ceylon) Limited, Sri Lanka	Associated Battery Manufacturers (Ceylon) Limited engages in manufacturing lead acid automotives and motorcycle batteries. The company was incorporated in 1960 and is based in Ratmalana, Sri Lanka. Associated Battery Manufacturers (Ceylon) Limited is a subsidiary of Exide Industries Limited.
Espex Batteries Limited	ESPEX is the European subsidiary company of Exide Industries Limited, India group. Located in Cardiff, with facilities to hold over 30,000 cells in stock, ESPEX is one of the largest lead-acid industrial battery distributors in Europe.

4. Growth strategy and business model

The company has forayed into the manufacture and marketing of inverters for home usage and for this purpose an existing inverter manufacturing unit at Roorkee, Uttarakhand, has been acquired in January 2012. In order to maintain its leadership position, The company is continuously upgrading its technology and also acquiring new technology to meet the increasing demands of the customers. Apart from in-house R&D activities and partnering with various research / educational institutions, The company also acquires new technology and upgrades its existing technology through technical collaboration agreements with leading international battery manufacturing companies.

Name of the Company	Description
East Penn Manufacturing Company Inc., USA	Technical collaboration and assistance agreements
Furukawa Battery Company Limited, Japan	Technical collaboration for Lead-Acid Storage Batteries including Hybrid Batteries and Maintenance-Free Batteries for 4-wheelers.
ShinKobe Electric Machinery Co. Limited, Japan	Technical Collaboration for variety of lead-acid batteries and components used for starting, lighting and ignition of automobile and VRLA batteries for industrial applications.

MINDA Corporation Limited

1. Company Overview & Contact details

	Company Details and Overview
Sector	Auto Ancillary
Turnover	INR 5,879.6 million
Chairman/MD/CEO/President	Mr. Ashok Minda (Chairman)
No of branches/offices	18
Number of Employees	11,700
No of subsidiaries	10
Parent Company(If any)	Ashok Minda Group
Market Capitalization	-
Company Overview	MINDA Corporation Limited is a diversified company with a product portfolio encompassing mechanical and electronic security systems, door systems, electronic controllers for electric vehicles, plastic interiors for auto OEM's across the globe. It also manufactures die casting parts and high class surface finishing parts for the auto and the consumer durable industries. The company is one of the largest suppliers of two-wheeler, three-wheeler and off road vehicle electronic and mechanical security systems to Indian OEMs. It exports about 20 percent of its products to the USA, the UK, Europe, South East Asia and the ASEAN countries. It is headquartered in Noida. Minda Corporation Limited was an erstwhile Joint Venture with Huf Hülsbeck and Fürst GmbH and Co. KG, Germany.
Contact Details	36A, Rajasthan Udyog Nagar Delhi 110033 Email: <u>mailto:asancheti@minda.co.in</u> Website: <u>http://www.minda.co.in</u>
Rating (ICRA)	ICRA D (Term Loan), ICRA D (Fund-based Limits), ICRA D (Non-based Fund Limits)

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation
Mr. Ashok Minda	Chairman
Mr. Jeevan Mahaladar	Executive Director & CEO
Mr. Avinash Prakash Gandhi	Director
Mr. Rakesh Chopra	Director

Category	No. of Shares Held	Percentage
Promoter and promoter group	11,289,528	53.94
Institutions	NIL	NIL
Non – Institutions	96,416,36	46.06

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions	
Safety, Security & Restraints Systems	Electronic & mechanical security systems; E-bike controllers; window regulators; door checkers; key (mechanical & electronic); die casting – Zn, Al & Gravity	
Interior Systems	Kinematics; premium surfaces and interior module; dashboard, consoles; air vent; air duct; ash tray; arm rest; cup holder; fender; cylinder	
Driver Information & Telematics Systems	Wiring harness; wiring harness components and automotive wires	

3.2 Subsidiaries

Subsidiaries	Description
Minda Automotive Solutions Limited	Minda Automotive Solutions Limited (MASL) is the after-market arm of Spark Minda Group. MASL is the group's specialized auto component distribution and servicing company with a distribution network spread across 91 cities in India.
Minda Schenk Plastic Solutions GmbH, Germany (MSPS)	Minda Schenk Plastic Solutions (MSPS), located at Esslingen, Germany, specializes in manufacturing of high-quality plastic components for automobiles and electrical appliances. MSPS is one of the key players in Europe and has several prestigious clients including global giants like Volkswagen and Mercedes.
Minda KTSN Plastic Solutions GmbH & Co. KG	Located at Pirna, near Dresden, activities include the complete process chain: Starting with the first design draft up to the realization of the production run.
Minda SAI Limited	The company operates only in one business segment i.e. manufacture of auto components/accessories from various locations in India.

4. Growth strategy and business model

Minda Corp intends to deploy organic as well as inorganic path to seek aggressive growth in coming years. The company along with its subsidiaries presently operates across three product categories in automotive components on a consolidated basis and has decided to focus on these products in future also. The main focus area for the company would be safety, security & restraint systems – driver Information & telematics systems – interior systems. It aims to fully leverage its inherent strengths in these product categories and capitalize their growing demand, globally.

Name of the Company	Description	
Orbital Australia Pty. Limited	Technical Support in the design of the products for its global	
	customers.	
Castellon SA, Spain	Technical Assistance for manufacturing of Window Regulator in India for renowned Indian OEM's.	

Ramkrishna Forgings Limited

1. Company Overview & Contact Details

Company Details and Overview	
Sector	Casting & Forging
Turnover	INR 5,463.1 million
Chairman/MD/CEO/President	Mr. Mahabir Prasad Jalan, Chairman
No of branches/offices/Manufacturing Unit	4 Manufacturing Units
Number of Employees	950
No. of Subsidiaries	-
Parent Company(If any)	-
Market Capitalization	INR 1,923.7 million
Company Overview	Ramkrishna Forgings Limited was founded on 12th November, 1981. It became a limited company on 25th May, 1995. The company is primarily manufactures precision engineering components for automobile, railways and other sectors. It supplies auto components to the medium and heavy commercial vehicles (MHCV) sector.
Contact Details	Ramkrishna Chambers, 72, Shakespeare Sarani Kolkata - 700 017. Tel.: +91- 33-3984 0900/0999 Fax. +91- 33-3984 0998 E-mail: <u>info@ramkrishnaforgings.com</u> Web: <u>http://www.ramkrishnaforgings.com/index.html</u>
Rating (ICRA)	i. A- (Rating for fund based facilities) ii.A1 (Rating for short term debt/Commercial Paper)

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation	
Mr. Mahabir Prasad Jalan	Chairman	
Mr. Naresh Jalan	Managing Director	
Mr. Pawan Kumar Kedia	Finance Director	
Mr. Alok Kumar Sharda	Chief Financial Officer	
Mr. Rajesh Mundhra	Company Secretary	

Category	No. of Shares Held	Percentage
Promoters & Promoters Group	9,555,677	52.65
Institutional Investors	3,890,272	21.44
Non-Institutional Investors	4,702,591	25.91

3. Categories of businesses & Subsidiaries

Division	Business/Brands/Products Description
Forged Products	Forging up to 150 kg / 330 lbs in weight
Rolled Products	For manufacturing all ring-shaped products
Machined Products	All hobbed gear products up to din 6 accuracy

3.2 Subsidiaries

The company does not have any subsidiaries.

4. Growth Strategy and Business Model

The company draws the major share of revenues from the commercial vehicle segment. It supplies auto components to OEMs of medium and heavy commercial vehicles (MHCVs). It has installed fully automatic horizontal bandsaw machine from Amada Machine Tools, Japan to reduce its costs of operations. Further, it has augmented its machining facilities by procuring two CNC 5 gear hobbing machines, CNC 4 gear shaping and CNC 6 gear shaping machines from Mitsubishi Heavy Industries Limited, Japan which will help them to supply more value added products. The company has installed a technically advanced ring rolling line process for production of cost-effective ring-shaped components such as crown wheels, bearing rings among others.

5. Foreign Collaboration

The company has tied up with companies in Mexico and Turkey which will help it in expanding its products to these countries.

Ahmednagar Forging Limited (AFL)

1. Company Overview & Contact details

	Company Details and Overview
Sector	Forging
Turnover	INR 12,140.5 millions
Chairman/MD/CEO/President	Mr. Arvind Dham (Chairman)
No of branches/offices	
Number of Employees	-
No of subsidiaries	-
Parent Company(If any)	Amtek Group
Market Capitalisation	INR 4,630.5 millions
Company Overview	Ahmednagar Forgings Limited manufactures forged automotive components, cold forged parts, and high tensile fasteners primarily in India. The company offers a range of components, including camshafts, connecting rods, crankshafts, crown wheel pinions, hubs, front axle beams, and shafts for two/three wheelers, passenger cars, tractors, light commercial vehicles, heavy commercial vehicles, railways, specialty vehicles, and stationary engines. Ahmednagar Forgings Limited is a subsidiary of Amtek Auto Limited.
Contact Details	Gat No.614, Village: Kuruli,Tal : Khed Pune District Maharashtra 410501 Tel:+91 2135-252148 Fax:+91 2135-252105 Email: investors.relation@amtek.com Website: http://www.amtek.com
Rating (CARE)	CARE AA- (Long Term Bank Facilities)

2. Management Type & Share holding

The company is professionally managed.

Name	Designation
Mr. Arvind Dham	Chairman
Mr. S. Rajagopalan	Whole Time Director
Mr. D. S. Malik	Director
Mr. S. E. Krishnan	Director
Mr. B. Lugani	Director
Mr. Gautam Malhotra	Director
Mr. Vivek Kumar Agarwal	Director

Category	No. of Shares Held	Percentage
Promoter and promoter group	20,196,665	54.96
Institutions	10,955,273	29.81
Non – Institutions	5,598,062	15.23

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions	
Forging – Automotive	Components manufactured are camshafts, connecting rods, crankshafts, crown wheel, hub and shafts.	

3.2 Subsidiaries

The company does not have any subsidiaries.

4. Growth strategy and business model

Continuous investments within India from major OEMs will significantly enhance mid to long term prospects of the company. Over the years, The company is looking to execute strategy of expanding the non-auto business across the group. Ahmednagar Forgings is confident of achieving an overall higher growth than the industry norm through its focus on new product introductions, addition of significant new contracts during the past year and continued consolidation in the component industry. The company is focused on achieving operating excellence by reinforcing lean manufacturing and quality improvement programs across all production facilities. This will result in further enhancing utilization levels and productivity improvements.

Name of the Company	Description
Neumayer Tekfor, Germany	Technical collaboration
Sumitomo Metals, Japan	Technical collaboration
American Railcar Industries	Technical collaboration
Enertec Systems Limited	Technical collaboration
Magna Powertrain, Canada	Technical collaboration

Bharat Forge Limited

1. Company Overview & Contact details

Company Details and Overview	
Sector	Forging
Turnover	INR 38,543 million
Chairman/MD/CEO/President	Mr. B N Kalyani (Chairman & Managing Director)
No of branches/offices	7
No of subsidiaries	18
Parent Company(If any)	Kalyani Group
Market Capitalization	INR 5,304.7 million
Company Overview	Bharat Forge Ltd., the Pune based Indian multinational & the flagship company of the
	over USD 2.5 billion Kalyani Group is a global forging conglomerate. It is the largest
	exporter of auto components from India and leading chassis component manufacturer
	in the world.
Contact Details	Mundhwa,
	Pune Cantonment,
	Pune
	Maharashtra
	411036
	Tel:+91 20-26702476
	Fax:+91 20-26822163
	Email:investor@bharatforge.com
	Website: <u>http://www.bharatforge.com</u>
Rating (CRISIL)	ICRA A1+ (short-term debt instruments), CRISIL LAA (quality rating)

2. Management Type & Share holding

The company has a mix of family and professionals in its management.

Name	Designation	
Mr. B. N. Kalyani	Chairman & Managing Director	
Mr. G. K. Agarwal	Deputy Managing Director	
Mr. Amit B Kalyani	Executive Director	
Mr. B. P. Kalyani	Executive Director	
Mr. S. E. Tandale	Executive Director	
Mr. Sunil K. Chaturvedi	Executive Director	
Mr. S. M. Thakore	Director	
Mr. S. D. Kulkarni	Director	

2.2 Share Holding Pattern

Category	No. of Shares Held	Percentage
Promoter and promoter group	97,897,170	42.05
Institutions	66,520,718	28.58
Non – Institutions	68,367,228	29.37

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business /Products/Brands Descriptions
Automotive	It is a leading global 'Full Service Supplier'of forged and machined - engine & chassis components. It is the largest exporter of auto components from India and leading chassis component manufacturer in the world.
Non – Automotive	The division is primarily focusing on power, oil & gas, railway, marine and aerospace sector.
Capital Goods	BFL will focus on technology and its ability to create a cost competitive and differentiated position to drive significant value across various sectors in capital goods such as power, railways, oil & gas and aerospace

3.2 Subsidiaries

Subsidiaries	Description
Bharat Forge America Inc., U.S.A.	BFA manufactures and supplies forged auto components to light truck and passenger car segment in North America.
Bharat Forge Scottish Stampings Ltd., Scotland	Manufactures and exports its products to major truck makers such as Volvo, Renault and Iveco.
Bharat Forge International Ltd., U.K.	Engaged in wholesale trade of motor vehicle parts and accessories.
BF Infrastructure Ltd.	A fully owned subsidiary of Bharat Forge Limited with a focus on EPC business in power & infrastructure sectors.
Kalyani Mining Ventures Ltd.	A fully owned subsidiary of Bharat Forge Limited with a focus on acquiring coal mines.

4. Growth strategy and business model

The company is primarily focused on investment in infrastructure and capacity expansion along with innovations in product. The company is also looking for business diversification and going ahead plans to intrude to untapped sectors. The machining capacity is also being expanded as part of the investment programme.

Name of the Company	Description
Alstom Group	Technical collaboration in manufacturing energy equipment.
Technica U.K. Ltd.	Technical collaboration manufacturing of electrical equipments.

Nelcast Limited

1. Company Overview & Contact Details

Company Details and Overview	
Sector	Casting & Forgings
Turnover	INR 7,188.5 million
Chairman/MD/CEO/President	Mr. D Sesha Reddy, Chairman
No of branches/offices	3 Manufacturing Units
No. of Subsidiaries	0
Parent Company(If any)	-
Market Capitalization	INR 2,022.8 million
Company Overview	Nelcast Limited (Nelcast) was incorporated in 1985. The company operates in the ferrous casting industry. It produces castings for automobile, tractors, railways and pipe fitting industries. It has a strong customer base in both the domestic and international markets.
Contact Details	Registered Office:34, Industrial Estate,Gudur - 524101Andhra Pradesh.Administrative Office:159, T.T.K. Road, Alwarpet,Chennai - 600 018.Tel :+ 91-44 - 2498 3111Fax :+91-44 - 2498 2111Email:nelcast@nelcast.com
Rating (ICRA)	Web: http://www.nelcast.com A

2. Management Type & Share holding

The company has professionals in its management.

Name	Designation	
Mr. D. Sesha Reddy	Chairman	
Mr. P. Deepak	Managing Director	
Mr. P. Vijaya Bhaskar Reddy	Deputy Managing Director	
Ms. P. Divya	Director (IT & Strategy)	
Mr. R. Mohan Reddy	Director	

Category	No. of Shares Held	Percentage
Promoters & Promoters Group	64,149,954	73.73
Institutional Investors	20,030	0.02
Non-Institutional Investors	17,850,223	26.25

3. Categories of businesses & Subsidiaries

3.1 Business Areas

Division	Business/Brands/Product Description
Iron Castings	It produces and supplies wheel hubs, brake drums, differential carriers and axle housing products, slide support products, shackles, and brackets for automobiles; and components for trailers comprising foot mounting and torque rods. The company also offers cylinder blocks, heads, fly wheels, fly wheel housing products, crank shafts, bearing caps, engine supports, and exhaust manifolds for engines; and transmission case, centre housing, rear axle housing, and hydraulic lift cover products for tractors. In addition, it provides inserts and shoulders for concrete sleepers for use in railways; pipe fittings, including ductile iron fittings; and cast iron components for machinery.

3.2 Subsidiaries

The company does not have any subsidiary.

4. Growth Strategy and Business Model

The company has the strategy to focus on its strength to develop new products in the new market which will result in enhancing its margin. The combination of optimization of resources and stringent control on quality, delivery, cost and safety would give an edge to The company in terms of competitive pricing and quality. The company will continue to focus on technology to further expand export markets and developing new products for newer generation of vehicles.

5. Foreign Collaboration

The company does not have any foreign collaboration.