

JETRO Event for EU, CIS, Latin America, Middle East-Japan Medical Device Online Business Matching

The Japan External Trade Organization (JETRO) is a Japanese government-related organization that works to promote mutual trade and investment between Japan and the rest of the world. JETRO's goal is to contribute to the economic growth of the world by encouraging and facilitating business partnership between Japanese and overseas companies (hereinafter called as "overseas companies").

Taking this opportunity, JETRO would like to invite respective distributors in the targeted EU, CIS, Latin American countries, Middle East who are interested in purchasing medical devices or related products from Japan, to have intensive online business talks with their potential counterparts in Japan. Please kindly let us know your interest towards this event.

Date of Event

From 15th February to 26th 2021

Conditions

- a. The participant from overseas companies is expected to be a senior official, who is a decision maker and actively participate in the business meetings with the Japanese companies.
- b. To participate in the program, overseas companies must complete, fill in and return an original copy of the application by <u>Dec 8th</u>, <u>2020</u> to the nearest JETRO office.
- c. Based on JETRO's instruction, overseas companies are kindly required to register at Eventhub, an online meeting tool (https://eventhub.jp/en/), and edit their company profiles. Both, overseas as well as Japanese companies are able to browse their profiles and book online meetings with potential partner companies based on their interest.



How to participate

Overseas companies are kindly asked to fill in the attached application form (questionnaire for online business meeting) and send it to one of the German JETRO offices (see below) by Dec 8th 2020 via e-mail.

Preparation Schedule (tentative)

Dec 8 th , 2020	Application deadline (questionnaire submission)
Mid Dec -	Register at Eventhub
	*JETRO screens the applications and send login and password to
	successful participants.
Early Feb, 2021 -	Browse Japanese companies' profile and offer of one-on-one
	meetings
Feb 15 – 26	Online one-on-one meetings

German JETRO offices:

• JETRO Berlin, Friedrichstr. 70, 10117 Berlin, Tel.: +49-30-2094-5560

E-Mail: info-bln@jetro.go.jp (for companies from Eastern and Northern Germany)

• JETRO Düsseldorf, Berliner Allee, 40212 Düsseldorf, +49-211-13602-0

E-Mail: info-dus@jetro.go.jp (for companies from Western Germany)

• JETRO München, Seitzstr. 23, 80538 München, Tel.: +49-89-21028690

E-Mail: mun@jetro.go.jp (for companies from Bavaria and Baden-Württemberg)