



JETRO Online Business Meetings “Hydrogen and Fuel Cell/Storage Battery Technology Online Matching Program 2021”

Application deadline: November 30 2021

Please carefully complete this form and provide as much information/detail as possible. The information collected in this form will be used only for activities associated with the JETRO “Hydrogen and Fuel Cell/Storage Battery Technology Online Matching Program 2021” Online Business Meetings, such as determining your eligibility, creating promotional materials (brochures, website, etc.) and registering with the online matching system. Please note that your information in the General Business and Procurement Sections (2 and 3) will be very important to judge your eligibility.

1. Contact Information

Please print in block letters

(1) Company			
(2) Address		City	
State/Province		Country	Post/Zip code
(3) Telephone	(+)		
(4) Website			
(5) Primary contact	<input type="checkbox"/> Mr. <input type="checkbox"/> Ms.		
(6) Title		(7) Dept.	
(8) Email			
(9) Is THIS the person to participate on the Online Business Meeting?	<input type="checkbox"/> Yes <input type="checkbox"/> No		
If “No”, please provide information on the person(s) who WILL participate*:			
(10) Expected participant	<input type="checkbox"/> Mr. <input type="checkbox"/> Ms.		
(11) Title		(12) Dept.	
(13) Email	@		

**Please include names and information of additional attendees, if any, on a separate sheet.*

2. General Business Information

Please print in block letters

(1) No. of Employees	(2) Established	(3) Annual Sales	
(4) No. of Domestic Network	(5) No. of Overseas Network		
(6) Are you a	<input type="checkbox"/> System Integrator	<input type="checkbox"/> Distributor	<input type="checkbox"/> Components Manufacturer
(7) Company description			
<p>(8) Your products/services/technologies and distribution/sales network in your country</p> <p>Please describe in detail your products/services/technologies, placing an emphasis on their relative <u>strength</u>, <u>differentiation</u> and <u>competitive advantages</u>, compared to other firms; please also specify your target markets/segments, etc.</p>			
(9) Your major clients			
(10) Have you ever purchased or distributed a Japanese product?			
<input type="checkbox"/> Yes <input type="checkbox"/> No			
(11) Have you imported a product from overseas, other than Japan?			
<input type="checkbox"/> Yes <input type="checkbox"/> No			

3. About Your Procurement

Please print in block letters

(1) Which type of business are you looking for with Japanese companies?
<input type="checkbox"/> Joint R&D for hydrogen stations / stationary fuel cells / storage batteries <input type="checkbox"/> To purchase components for hydrogen stations / stationary fuel cells / storage batteries <input type="checkbox"/> To handle their components as a distributor <input type="checkbox"/> Other (Please specify)
(2) Which industrial sectors are you seeking? (Please check all that apply.)
<input type="checkbox"/> Hydrogen station related industry <input type="checkbox"/> Fuel cell related industry <input type="checkbox"/> Storage battery related industry <input type="checkbox"/> Other (Please specify)

Personal information is kept strictly confidential and will be used only for the JETRO Online Business Meetings "Hydrogen and Fuel Cell/Storage Battery Technology Online Matching Program 2021". For more information about JETRO's Privacy Policy, please contact JETRO.

(3) Which components are you seeking? (Please check all that apply.)

Fuel Cell System/Product

- ☐ Fuel Cell System ☐ Fuel Cell ☐ Separator ☐ Converter ☐ Inverter ☐ Compressor
☐ Motors ☐ Pump ☐ Heat Exchanger
☐ Other components (Please specify _____)

Hydrogen Production/Storage/Supply Technology

- ☐ Hydrogen Generator ☐ Gas storage system ☐ Power supply system ☐ Pre-cooling System
☐ Hydrogen separation reactor ☐ Flowmeter ☐ Hydrogen Cylinder ☐ Receptacle
☐ Hydrogen Vessel ☐ Fuel Dispensers ☐ Pressure Transmitter ☐ Gas/Flame Detector
☐ Others (Please specify _____)

Device/Material

- ☐ Valve ☐ Tube ☐ Regulator ☐ Sensor ☐ Membrane ☐ Bipolar Plate ☐ Catalyst
☐ Receptacle ☐ Hydrogen storage alloy ☐ Ceramic products ☐ Silicon products
☐ Rubber Products ☐ Graphite Products ☐ Metal Products
☐ Others (Please specify _____)

Evaluation/Testing/Analysis

- ☐ Evaluation system ☐ Measurement devices for voltage ☐ Testing supply ☐ Analyzer
☐ Simulation Software
☐ Others (Please specify _____)

Manufacturing Technology

- ☐ Molding ☐ Welding ☐ Surface processing
☐ Others (Please specify _____)

Storage Battery Product/Components

- ☐ (Please specify _____)

(4) Please tell us the Japanese suppliers you would like to have business meetings with at this event from the List (Japanese suppliers outside the List are OK, if any).