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Message from Chairman and CEO of JETRO

The Japan External Trade Organization (JETRO) is a government-related organization with a global network spanning over 70 regional offices abroad and over 40 offices within Japan. Using this network, JETRO contributes to two-way expansion of trade and investment between Japan and the rest of the world with our ability to connect between business and government, business and business and people and people.

One of our missions is to help small to medium-sized Japanese firms maximize their global export potential. Japanese medical device in particular, which has helped maintain Japan’s position as the country with the highest longevity in the world, has great potential to improve a wide variety of medical issues from those related to aging to life-style diseases which are affecting other countries as well.

In the growth strategy created by the Japanese government, JETRO is placed as a core organization playing a facilitating role in expanding overseas sales channels of Japanese medical device.

Under the auspices of the Ministry of Economy, Trade and Industry of Japan and relevant industrial groups, we have newly created a directory of Japanese companies which aspire to contribute to medical communities around the world, with the goal of further promoting high-quality Japanese products to overseas companies.

We heartily recommend you to contact any of the companies listed in this directory if you are interested in their business or products. You are certain to encounter the safe, usable and high-quality products which you are pursuing. Please do not hesitate to talk to us at JETRO if you have any questions.

It is our hope that this directory will help you to succeed in your future business.

What is JETRO?

JETRO, or the Japan External Trade Organization, is a government-related organization that works to promote mutual trade and investment between Japan and the rest of the world. Originally established in 1958 to promote Japanese exports abroad, JETRO’s core focus in the 21st century has shifted toward promoting foreign direct investment into Japan and helping small to medium-sized Japanese firms maximize their global business potential.
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Introduction of Medical Excellence JAPAN

Medical Excellence JAPAN (MEJ) is promoting globalization of Japan’s medical services as a public and private partnership. Specifically, in cooperation with the Japanese government, we will coordinate the networking among medical institutions, doctors and companies in Japan and governments and medical institutions of partner countries based on the medical issues and needs of partner countries. Furthermore, MEJ supports Japanese hospitals establishing medical institutions in partner countries as their business opportunities to provide advanced medical care in Japan to patients in partner countries. Comprehensively, we offer long-term supports to provide Japan-style medical services continuously in partner countries.

Outbound activities of Medical Excellence JAPAN

Examples of our supports for establishing Pilot Projects conducted by Japanese Consortiums.

MEJ Member Companies

Allied Telesis K.K.  
Asahi Kasei Corporation  
CBYBERVYNE Inc.  
Emergency Assistance Japan Co., Ltd.  
Fujifilm Corporation  
Fujikin Soft Co., Ltd.  
Fujitsu Limited  
Hakozaki Medical Corporation  
Hitachi Ltd.  
International Medical Information Center  
International Total Engineering Corporation  
JTB Corp.  
Konica Minolta, Inc.  
Kowa Company, Ltd.  
Libertas Consulting Co., Ltd.  
Medical Tourism Japan, Co., Ltd.  
Miki HiCo., Ltd.  
Medinet International Co. Ltd.  
Medius Solutions Co., Ltd.  
Mediva Inc.  
MESA SOFT Inc.  
Mitaka Kohki Co., Ltd.  
Mitsubishi Corporation  
Mitsubishi Electric Corporation  
Mizuho Bank, Ltd.

MRT Inc.  
NEC Corporation  
Nihon Kohden Corporation  
NIHON TRIM Co., Ltd.  
Olympus Corporation  
Panasonic Healthcare Co., Ltd.  
PUL, Inc.  
PSP Corporation  
Sakura Global Holding Co., Ltd.  
Ship Healthcare Holdings, Inc.  
Shimizu Corporation  
Siyoz Corporation  
Sumitomo Bank, Ltd.  
Sumitomo Heavy Industries, Ltd.  
Sony Imaging Products & Solutions Inc  
Sompo Japan Nipponkoa Insurance Inc.  
Sysmex Corporation  
Teijin Nakashima Medical Co., Ltd.  
Terumo Corporation  
Tokai Medical Product, Inc.  
Toshiba Corporation  
Toshiba Medical Systems Corporation  
Toshiba Tourist Corporation  
ViewSend ICT Co., Ltd.

MEJ has dispatched missions to promote Japan-style medical services & medical equipment

Public-Private Joint Missions and MEJ Seminars

MEJ has dispatched Japanese Public-Private Joint Missions to several countries for promoting Japan-style medical services with medical devices. Also, we have established human-networks with partner countries. Furthermore, we have held Medical seminars as part of the Public-Private joint Missions.

Outbound activities of Medical Excellence JAPAN

Examples of our supports for establishing Pilot Projects conducted by Japanese Consortiums.
ASAHI KASEI MEDICAL CO., LTD.

www.asahikasei-medical.com

Address
1-105 Kanda Jinbocho, Chiyoda-ku, Tokyo 101-8101, Japan

Number of employees 2,000
Year of establishment 1974
Total sales JPY 66 billion

Products
Dialyzers, Dialysis Equipment, Plasma Separator, Plasma Component Separator, Immunoadsorption Column, Hemofiller, Blood Purification Equipment

Product categories
- artificial internal organ apparatus and assist device

Contact information
E-mail: medical.com@om.asahikasei.co.jp
Contact person: Makoto Yokote
TEL: +81-3-3296-3385
Language: English, Japanese

About the company and products

Through the fusion of chemistry and medical science, ASAHI KASEI MEDICAL seeks new possibilities in response to people's faith and hope in healthcare entrusted with supporting human life.

Building on our membrane separation and adsorption technologies and standard regardless leveraging the business foundation of the Asahi Kasei Group, we develop innovative medical devices that expand therapeutic possibilities and provide bioprocess engineering solutions that elevate healthcare safety.

We contribute to realizing a world where everyone dealing with disease can confidently access healthcare of a high standard, regardless of nationality or culture. We do this by providing advanced healthcare solutions that will be appreciated by patients and their families as well as medical professionals and researchers.

Global activities

We have a growing global network to meet the needs of patients facing intractable diseases and chronic conditions, as well as medical professionals seeking new therapeutic possibilities and those involved in research and development.

We have the following subsidiaries. Asahi Kasei Medical Europe GmbH Asahi Kasei Medical (Hangzhou) Co., Ltd. Asahi Kasei Medical America Inc. Asahi Kasei Medical Trading (KOREA) Co., Ltd.


FUJIFILM Corporation

http://www.fujifilm.com/

Address
Midtown West, 7-3, Akasaka 9-chome, Minato-ku, Tokyo 107-0052, Japan

Number of employees 78,150
Year of establishment 1934
Total sales JPY 2,491.6 billion

Products
- X-Ray[Computed Radiography / Digital Radiography, Digital Mammography, Dry Imager, Film and Screen], [Endoscopy], [POCT(Point-of-Care Testing Products)], [Ultrasound Systems], [PACS(Picture Archiving and Communication System)]

Product categories
- diagnostic imaging system
- intra-operative clinical test equipment
- related device and tool for diagnostic X-ray equipment
- clinical equipment and supplies
- measuring and monitoring system for biophenomena
- operating equipment and supplies

Contact information
E-mail: gp-100-hc-outbound@fujifilm.com
Contact person: Motohiro Naka, Masataka Yajima, Naoya Yamazaki

About the company and products

Based on photography technology, Fujifilm has been expanding our business to medical systems etc.

- X-Ray
Leverage advanced image processing technologies, we supply systems that lowering radiation dosages as well as in image quality and compactness.

- Endoscopy
We supply products that target not only the early detection and treatment but also the reduction of the physical burden.(Laser light source, Transnasal, and Double-balloon endoscopes etc.) [POCT]
We supply POCT diagnosis systems that examine constituents and measure the amount of virus, with blood or other samples dropped into reagents.

- Ultrasound
Leveraging the image processing and the producing small sized, robust devices technology, We are working to expand sales in the market of portable ultrasound equipment.

- PACS
Leveraging proprietary image processing technologies and knowledge of diagnostic imaging, we provide a high-quality image suitable for diagnosis and also realizes high operational stability.

Global activities

The Fujifilm Group has grown into a global entity that maintains 271 consolidated subsidiaries and has consolidated overseas revenue accounting for 59.6%, or 91,485.8 billion, of total revenue.

In recent years, the Fujifilm Group has positioned such emerging countries as Brazil, Russia, India, and China (BRICs) as well as Turkey, the Middle East, Latin America, Africa, and Southeast Asia as priority markets.

Each product for diagnosis, making full use of the unique technology, has been highly regarded worldwide and has won the top share of each field.
Fujikin Incorporated

http://www-ng.fujikin.co.jp/fujikinhp_e/

**Address**
Kita Hankyu Bldg., 1-4-8 Shibata, Kita-ku, Osaka 530-0012, Japan

**Number of employees** 2,800  
**Year of establishment** May 1930  
**Total sales** JPY 53.3 billion

**Products**
- portable ultrasound device

**Product categories**
- diagnostic imaging system

**Contact information**
- E-mail: nakagawa@fujikin.co.jp  
- TEL: +81-29-852-9021  
- Language: English, Japanese. We prefer to communicate in Japanese.

**About the company and products**

1. Light and compact.
2. Windows and Android compatible.
3. High-definition and speedy diagnosis.
4. Simultaneous imaging and data reception from outside sources. You can choose the screen size of the display device. You can take advantage of Windows and Android’s features.

**Global activities**

Region currently exported: Vietnam, central America.  
Regions already deployed: Southeast Asia, Latin America, Middle East. Future region of interest: Southeast Asia, Latin America, Africa, Central Asia, etc.

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Hakuzo Medical Corporation

http://www.hakuzo.co.jp/eng/index.php

**Address**
2-4-9, Tokuicho, Chuo-ku, Osaka 540-0025, Japan

**Number of employees** 275  
**Year of establishment** 1953  
**Total sales** JPY 11.9 billion

**Products**
- A wide range of medical disposables such as infection control products, kits, gauzes, absorbent cottons, bandages, adhesive tapes, maternity products and silver care products.

**Product categories**
- ophthalmic goods and related products  
- surgical dressing product  
- medical apparatus for home use

**Contact information**
- E-mail: wee@hakuzo.jp  
- TEL: +81-6-6809-4319  
- Language: English, Japanese

**About the company and products**

Started with gauze manufacturing, Hakuzo Medical Corporation currently develop, manufacture and sell pharmaceuticals, quasi-drugs, medical devices, and cosmetics. The company also concentrates its development and sales efforts in infection control products that pack medicine and medical disposables together, kit products that comprise of different sort of medical disposables, obstetrics and gynecology related products, and bandage for hemostasis. We expand our operation not only domestically but also internationally, with focus on Asia. One of the major infection control products, Push Swab Series packs the swab stick and the disinfectant separately. This is a very user-friendly product where the user only needs to push, soak, and take out to start using. Based on the single use concept, this product has contributed greatly to the decrease of contamination risks, and at the same time improves the efficiency in medical and nursing workplace, minimizes medical supply waste.

**Global activities**

We started to develop the Asian market with the support from some public institutions (JETRO, MEJ, etc.) by placing globalization as part of the company’s strategic policy. We are currently exporting to China, Taiwan, Singapore, Malaysia, Thailand, Australia, Indonesia etc. We have set up a Representative office in Bangkok to help with our further overseas expansion. We are also planning to set up a plant in South East Asia.
About the company and products

Having been a pioneer in radiographic film production in Japan, KonicaMinolta, with its advanced diagnostic imaging technology, has a long track record of meeting the needs of healthcare professionals. In recent years, we have launched faster, more reliable diagnostic services by offering a comprehensive package comprised of equipment, systems, and ICT services that make the adoption of digital and network technologies in the field of healthcare easier.

Global activities

Sites in 50 countries across the globe. In the future we will place our mainstay in the Asian region.

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About the company and products

Since its founding in 1894 as a cotton fabric wholesaler in Japan, Kowa Group has grown into a global enterprise with more than a 120-year history. Pharmaceutical division researches, develop and manufacture not only medical devices and life support products, but also OTC drugs, dietary supplements, drink and ethical drugs with a flexible approach and cutting edge technologies. We ensure steady supply of products with quality and reliability to help people around the world enjoy better health.

Global activities

Kowa’s business is global, with offices in the United States, Europe and Asia. Our ophthalmic diagnostic products have been marketing to all over the world since 1962, and hygienic products also have decades of history. Throughout the world, we are enhancing our integrated research and sales networks in order to contribute to people’s health and well-being.
NIHON KOHDEN CORPORATION

http://www.nihonkohden.com/select.html

Nihon Trim Co., Ltd.

http://www.nihon-trim.co.jp/english/index.html

About the company and products

Since our foundation in 1951, our mission is to improve the quality of life with advanced technology. As a leading manufacturer of medical electronic equipment, Nihon Kohden provided a number of state-of-the-art medical electronic equipment for clinical practice in the world. We are expanding our activities into emergency care, home care and health promotion.

With the time, the structure of diseases in the society has changed and Japan enters into an aging society. We respond to such changes and contribute to the world by fighting disease and improving health with advanced technology.

Global activities

Nihon Kohden products are used in more than 120 countries. Since its founding in 1951, Nihon Kohden has continued to provide a wide range of medical electronic equipment, including EEG, EMG/EP measuring systems, electrophysiographs, bedside monitors, defibrillators and hematology analyzers. In particular, Nihon Kohden has a high market share in countries.

Electrolyzed Hydrogen Water Apparatus is a controlled medical device. Its curative effect on gastrointestinal symptoms (i.e., diarrhea, constipation, etc.) is acknowledged by the Japanese Ministry of Health and Welfare. In 2015, we have achieved 64.5% of the market share in Japan. Electrolyzed Hydrogen Water (EHW) is purified, alkaline water which contains hydrogen. In recent years, a growing number of research has demonstrated hydrogen’s anti-oxidative abilities in human body cells. In the coming years, we will not only develop our comprehensive research on EHW’s curative effect on gastrointestinal symptoms, but also elucidate other effects and functions of EHW. The core technology of our device has been applied to agriculture and livestock, contributing to sound growth of vegetables and livestock. It is also applied to haemodialysis treatment, reducing physical burdens on dialysis patients. Each one of these fields can create a new business model.

Global activities

Sales overseas began in recent years. We have subsidiaries in Guangzhou (China), Indonesia, Taiwan, and South Korea, and partners in other countries.

About the company and products

Nihon Trim Co., Ltd. is a manufacturer of healthcare equipment and sanitaryware. The company was established in 1982.

Products

- Electrolyzed Hydrogen Water Apparatus
- medical apparatus for home use

Contact information

E-mail: taichi.goya@nihon-trim.co.jp
TEL: +81-6-6456-4633
Language: English, Japanese

Our main product: Trim Ion Hyper. Easily attached to the faucet. Can produce fresh electrolyzed water. Filter included.
Panasonic Healthcare Co., Ltd.

http://www.panasonic-healthcare.com/jp/

About the company and products
Our comprehensive solutions are helping people around the world meet their healthcare needs. We offer innovative products and services that create new value in a wide range of fields, from research to diagnosis and treatment.

Self-Monitoring of Blood Glucose Systems
• Featuring highly advanced, accurate technology that reduces the impact of interfering substances and hematocrit levels.
• Bringing together high-quality products made possible by superior manufacturing capabilities.

Global activities
[ Laboratory and Medical Support Devices ]
Our global distribution system has expanded beyond Japan to the U.S., Europe, China, and the rest of Asia. This extensive network, along with our well-developed sales channels, helps us meet the diverse needs of our customers.

[Ascensia Diabetes Care Holdings AG]
Ascensia Diabetes Care has marketed and sold Panasonic Healthcare products around the world for more than two decades. Ascensia Diabetes Care is a global company dedicated to improving the lives of people with diabetes and helping to empower them to take charge of their health.

Laboratory and Medical Support Devices
Supporting cutting-edge research and medicine worldwide through our global sales and service networks. We provide equipment and assistance to researchers working at the frontiers of medicine. Our products include devices to preserve the numerous samples used in life science research, bacterial and cell culture, and maintenance of cleanroom environments.

PSP Corporation.

http://www.psp.jpn.com/

About the company and products
PSP is a developer of medical systems. We have provided a wide range of systems for radiology departments such as PACS, Radiology Report, and Radiology Information System that follow international standards. These are a great help to radiologists and technicians for examination, diagnosis, and treatment.

We have representative offices in Thailand, Singapore, and Nepal. We have distributors in Thailand, Singapore, Malaysia, Indonesia, Myanmar, Sri Lanka, Bangladesh, Mongolia, and soon in Vietnam to explore our overseas opportunities and provide our products in these markets.

PSP Corporation obtained FDA 510(k) approval for our PACS: EV Insite System and has been assessed and certified as meeting the requirements of ISO 13485.
Shimadzu Corporation

http://www.shimadzu.com

About the company and products

Shimadzu responds to the various needs of customers in regions around the world by developing business operations located in North America, Latin America, Europe, Middle East & Africa, China, Asia and Oceania. Please find the details information on http://www.shimadzu.com

Global activities

SONIALVISION G4
BEST in CLASS Multi-functional Universal R/F System

SYSMEX CORPORATION


About the company and products

The diagnostics field involves instruments, reagents, and software for analyzing samples of blood, urine, and cells. Our instruments for hematology and coagulation tests enjoy a high reputation with customers, who place us as the number one brand in each market segment. By combining quality instruments with a broad range of other products and services, such as reagents, software, instrument maintenance services, and academic support, we are offering solutions that increase the efficiency and quality of laboratory operations.

In addition to expanding its operations in existing in vitro diagnostics (IVD) domains, Sysmex is taking initiatives in promoting personalized medicine in regard to respond the individual characteristics and primary care testing close to the patients. In the area of personalized medicine, Sysmex is developing companion diagnostic drugs related to drug regimens and new testing technologies for analyzing disease-derived cells, genes, proteins and other elements present in blood and bodily fluids (liquid biopsy).

Global activities

Through more than 40 sales and support bases around the world, Sysmex has established a regional sales and support network which is optimized for each market. As a comprehensive diagnostics supplier, we have created an integrated business which encompasses R&D, manufacturing, sales, and after-sales support to provide products and services to our customers in over 190 countries throughout the world.
Teijin Nakashima Medical Co., Ltd.

http://www.teijin-nakashima.co.jp/en/

Address 688-1, Joto-Kitagata, Higashi-ku, Okayama 709-0625, Japan

Number of employees 217

Year of establishment September 3, 2008

Products artificial joint, bone fixation system, surgical instrument

Product categories artificial internal organ apparatus and assist device

Contact information E-mail : h.ishizaka@teijin-nakashima.co.jp

Language : English, Japanese

About the company and products

We have entered into the medical device market in 1987, with applying the metal processing technology of Nakashima Propeller, a leading company of the marine-propeller field, and dealt with development, manufacturing and sales of Japanese-made joint prostheses.

And then, in April 2015, we marked a new step as Teijin Nakashima Medical Co., Ltd., accepting an investment from Teijin Limited, which has developed its business in the fields of pharmaceutical and home healthcare.

We will further develop the business by integrating Nakashima’s core competencies in high-level metalworking and joint prostheses with Teijin’s expertise in materials technology, primarily polymeric chemistry, and healthcare-related development and sales capabilities.

In order to contribute everyone’s health to achieve the active and good life, Teijin Nakashima Medical is aiming to become a major manufacturer of Japanese-made joint prostheses while laying the groundwork for global expansion.

Global activities

Nakashima Medical Technical Center (Thailand) Limited (image processing, design, etc)

Terumo Corporation

http://www.terumo.com/

Address 2-44-1 Hatagaya, Shibuya-ku, Tokyo 151-0072, Japan

Number of employees 21,785

Year of establishment 1921

Amount of sales JPY 514.2 billion

Products manufacturing and marketing of medical devices and pharmaceuticals

Product categories operating equipment and supplies

Contact information E-mail : Kenji2_Hayashi@terumo.co.jp

Language : English, Japanese

About the company and products

Terumo contributes to society through healthcare by doing business through three business areas;

1. Cardiac & Vascular Business
   1) Endovascular Intervention System for coronary, peripheral and neurovascular interventions;
      Coronary Stent, Balloon Catheter, Guide Wire, Introducer Sheath, Angiographic Catheter, Peripheral Stent, Embolic Coil
   2) Cardiovascular System for cardiac surgery;
      Oxygenator, Heart-Lung Machine
   3) Vascular Grafts; Thoracic and Abdominal Graft, Stent Graft

2. General Hospital Business
   1) Infusion System; Infusion Pump, Syringe Pump, I.V. Administration Set, I.V. Catheter
   2) Injection System; Disposable Syringe, Hypodermic Needle

   1) Blood Centers; Blood Bag, Leukocyte Filter, Apheresis Blood Collection System, Pathogen Reduction Technology
   2) Therapeutic Apheresis and Cell Collections;
      Centrifugal Apheresis System
   3) Cell Processing; Cell Expansion System, Autologous Cell Processing Device

Global activities

Terumo distributes products in over 160 countries.
Tokai Medical Products, Inc

www.tokaimedpro.co.jp/en

Tokai Medical Products Inc was founded by Mr. Nobumasa Tsutsui, Entrepreneur Award winner. Tokai is an R&D oriented company active in the medical device field. Since its founding, Tokai’s driving force has been to “save as many lives as possible” and its mission has been to reflect the opinions of research and development workers in the medical field from the patient’s point of view. Our goal is to serve those who are suffering from illness and disease by dedicating all of our efforts to the development of high tech medical devices, including IAB catheter, micro catheter and embolic protection device.

http://www.viewsend-ict.co.jp

ViewSend ICT Co., Ltd.

ViewSend ICT co., Ltd. has been working for the system to make it more suitable for Japanese medical fields since 2004 and has ample supply records to the major national/prefecural hospitals in Japan.

Tokai Carnelian, the best-selling micro catheter in Japan is now available in Europe, Asia and Latin America. World’s smallest pediatric balloon is widely adopted in South East Asia while a unique curved PTA balloon is available in Taiwan and Korea. Japan’s top-selling embolic protection balloon has been exported to Korea since 2011. A novel REBOA catheter will soon be launched worldwide. Tokai Medical Products Philippines, the first overseas factory started operation in 2015.

Example Case: Remote Cancer Diagnostic Imaging System for Designated Regional Cancer Centers and Hospitals, Chiba Prefecture.
A&T Corporation

http://www.aandt.co.jp/eng/

Address: Yokohama Plaza Bldg. 2-6 Kinko-cho, Kanagawa-ku, Yokohama, Kanagawa 221-0056, Japan

Number of employees: 362

Year of establishment: 1978

Products: Laboratory Automation System, Analyzers (Blood Coagulation Analyzer, Electrolyte Analyzer, Glucose Analyzer), Diagnostic Reagents, Laboratory Information System

Product categories: in vitro clinical test equipment

Contact information: E-mail: aandtinfo@alice.aandt.co.jp

About the company and products

Under our mission to contribute to the quality improvement and cost reduction in medical care, A&T has been developing, manufacturing, distributing and providing customer support for products in the fields of CACL (Chemicals, Analyzers, Computers, Lab-Logistics) that are essential to clinical laboratory operation since May of 1978.

Furthermore, as solutions that integrate CACL, A&T also provides comprehensive consulting services that cover the process from product introduction to implementation.

ACOMA MEDICAL INDUSTRY CO., LTD.

https://www.en.acoma.com/

Address: 2-14-14, Hongo, Bunkyo-ku, Tokyo

Number of employees: 200

Year of establishment: 1921

Total sales: JPY 3billion

Products: Anesthesia machine, vaporizer, ESU, Suction unit

Product categories: therapeutic and surgical equipment

Contact information: E-mail: export@acoma-medical.co.jp

Contact person: Tomohiko Amano

TEL: +81-3-3811-6510

Language: English, Japanese

About the company and products

Our company has been fulfilling its responsibilities in its role as the leading medical treatment partner representing Japan. That’s Acoma. Our policy as a manufacturer of medical equipments is that our customers can always use them easily in the best condition. All of Acoma’s leading products are manufactured in the company’s own plants in Japan.

They are manufactured by the hands of our individual skilled technicians. They support human life at the actual sites of medical treatment around the world.

The most important matter for us as a medical equipments manufacturer is to built a relationship of trust with our customers by understanding their needs and providing our products timely. We hold a firm belief it has enabled us to develop a powerful sales network throughout the world.

Global activities

Asia, the Middle East, Central and South America, and Africa

Contact person: Tomohiko Amano

TEL: +81-3-3811-6510

Language: English, Japanese
AIIM JAPAN Co., Ltd.

http://www.aiim.co.jp

About the company and products

AIIM JAPAN was established in 2011 as a developer, marketer and distributor of X-ray medical equipment. In 2015, AIIM JAPAN formed a business and capital tie-up with T&S Corporation, which started business following in the footsteps of Acoma X-ray industry, a pioneer in the field of X-ray medical devices in Japan, and continuing to Acoma's technology. Now we work as the AIIM JAPAN Group and is dedicated to the rapid development and distribution of state-of-the-art medical equipment.

The followings are details of our mobile X-ray units.

1) T-Walker alpha
- Hybrid power with DC and AC supply
- Stabilized output by battery & inverter.
- Lightweight, compact and cordless design
- Easy to slides under any beds.

2) X-buggy
- Hybrid power with DC and AC supply.
- Large-diameter rubber tires deliver performance beyond your experience.
- Equipped with a high-power X-ray tube of 5.6kW.

Global activities

Regions already exported: Southeast Asia and East Asia. Future regions of interest: Southeast Asia, Middle East, Europe, Africa etc.

OEM X-ray Generator is available in configuration of 1kW-50kw.

Contact information
E-mail : info@aiim.co.jp
Contact person : Eriko Suzuki

Products
X-ray devices for otolaryngology, internal medicine and orthopedics, portable X-ray devices

Product categories
- related device and tool for diagnostic X-ray equipment

Number of employees
10
Year of establishment
November, 2011

Address
kokusai Bldg., 3-1-1 Marunouchi Chiyoda-ku, Tokyo 100-0005 Japan

AIR SUPPORT CO., LTD.

http://airsupport-japan.com/

About the company and products

AIR SUPPORT developed a new anti-decubitus air mattress system based on the theme of "pressure redistribution" and "risk reduction".

The air cells fit to the body line, and their shape and allocation realize the ideal distribution of body pressure.

Also the newly developed "Ab cell" is installed around the sacrum, the location most at risk for bedsores.

As the 3-layer Ab cell absorbs locally applied pressure, it prevents the body from sinking into the mattress or bottoming out.

Air mattress with a control unit which adjusts the inner pressure to match the body weight of the patient.

Contact information
E-mail : info@airsupport-japan.com
Contact person : Mio TAKAI
TEL : +81-58-328-3131
Language : English, Japanese

Products
- Anti-decubitus air mattress system
- medical apparatus for home use

Number of employees
3
Year of establishment
2014.9.26

Address
1-14-16 Dannoshima Naka, Gifu-city, Gifu pref. JAPAN 502-0928

Global activities

OEM X-ray Generator is available in configuration of 1kW-50kw.

Regions already exported: Southeast Asia and East Asia.

Future regions of interest: Southeast Asia, Middle East, Europe, Africa etc.

Contact information
E-mail : info@airsupport-japan.com
Contact person : Mio TAKAI
TEL : +81-58-328-3131
Language : English, Japanese

Products
- Anti-decubitus air mattress system
- medical apparatus for home use

Number of employees
3
Year of establishment
2014.9.26

Address
1-14-16 Dannoshima Naka, Gifu-city, Gifu pref. JAPAN 502-0928

Japan Directory of Medical Device Companies
AIR WATER INC.

http://www.awi.co.jp/english/

Address
12-8, Minami Semba 2-chome, Chuo-ku, Osaka, 542-0081, Japan

Number of employees 11,334 Year of establishment 1929 Total sales JPY 661 billion

Products
- Surgical camera, Needles, Shower bath product, Humidifier, Vacuum device, etc.

Product categories
- Dental equipment
- Operating equipment and supplies
- Therapeutic and surgical equipment
- Medical apparatus for home use

Contact information
E-mail: info-global-h@awi.co.jp
TEL: +81-3-3578-7811
Language: English, Japanese

About the company and products
Air Water has expanded business fields through own unique approach since its inception in 1929. We started business with industrial gases that are indispensable to manufacturing and with medical gases that are vital to hospitals and other places where lives are being saved, and then, expanded to chemicals, agriculture and food products, etc. Currently, Air Water Group has a number of employees and group companies. Also, our medical business field also has many group companies. We can provide stable supply of medical gases through supply networks around Japan and offer one-stop solutions for all types of services associated with hospital operation, including medical treatment devices, hospital facility construction, SPD (Supply, Processing and Distribution), contract sterilization and others to support medical staffs and patients. We can support the medical fields around the world by providing various solution services of each medical group company.

Global activities
We have focused on the domestic market in the medical field so far. We will expand medical business that has conducted in Japan to overseas from now on. Currently, our medical business field has 8 business locations (USA, China, Taiwan, Thailand, Vietnam, Malaysia, Singapore and Indonesia). In future, we will expand the business in the area above, especially focusing on South East Asia.

Full HD Camera for surgical field is the smallest and lightest, it captures a high-definition and beautiful video images with a deep depth of field.

We provide needles created with technology and manufacturing culture of Japan to deliver safe and secure needles to more than 80 countries.

AMTEC CO., LTD.

http://www.amtecnet.co.jp/en/

Address
1-27-9, Edobori, Nishi-ku Osaka-shi, Osaka, 550-0002, Japan

Number of employees 45 Year of establishment 1986

Products
- Disinfectant for hemodialysis machine, Detergent for medical instruments

Product categories
- Surgical dressing and hygienic product

Contact information
E-mail: nyokoyama@amtecnet.co.jp
TEL: +81-6-6447-6555
Language: English, Japanese

About the company and products
AMTEC CO., LTD. is the manufacturer that develops and manufactures the cleaning agent for hemodialysis machine and detergent for medical instruments. We developed a cleaning agent for hemodialysis machines for the first time in Japan, and we have become a leading company in this field (Over 50% share in Japan).

We are extensively expanding our business overseas on the basis of the expertise and technologies cultivated in the Japanese market. We will cooperate and work together with Suzhou AMTEC Technology Co., LTD. and THAI AMTEC CO., LTD., to create markets, achieve further business.

1. For hemodialysis machine
   1) Organic acid-based disinfectant: Citrix series
   2) Peracetic acid-based disinfectant: Sanacide series

2. For medical instruments
   1) Detergent and Neutralizer: Amtect series
   2) Cleaning indicator for washer disinfector: EVIT-SP

*Our products have CE marking.

Citrax-50H (Organic acid-based disinfectant), Sanacide-EP (Peracetic acid-based disinfectant)

AMTEC AL-Detergent and Nzyme-Detergent (Detergent for automated cleaning), Amtect CA-Neutralizer (Neutralizer)
**ARKRAY, Inc.**

http://www.arkray.co.jp/english/

**Address**
Kyoto Miyuki Bldg. 10F, 689 Takanna-cho, Nakagyo-ku, Kyoto 604-8153, JAPAN

**Number of employees** 2,154  **Year of establishment** June 10,1960

**Products**
- Glycatedhemoglobin Analyzer, Blood Glucose Monitoring, Urine Analyzer, Chemistry Analyzer, Electrolyte Analyzer, Immunoassay Analyzer, Gene Analyzers, Veterinary products, Saliva testing instrument, Others

**Product categories**
- Clinical equipment and supplies
- Medical apparatus for home use
- Dental equipment
- Steel product for medical use
- Other related device and tool for diagnostic X-ray equipment
- Medical device manufacturing and marketing

**About the company and products**

ARKRAY, Inc. is focused on always providing new value to our customers and this is based on our founder’s drive for taking on challenges. This drive has been key over the years as we built up our own, rare business style and maintained a comprehensive approach to the development, manufacture and distribution of the sample test devices, diagnostic reagents and diagnostic support tools needed for clinical testing.

We will apply the technology and experience we have accrued over the past half century and continue to take on new challenges so that we can answer the diverse needs of our customers whilst maintaining both their health and happiness.

**Contact information**
E-mail: AGB-inquiry@arkray.co.jp

**About the company and products**

We were able to launch this product into both Class 2 medical device manufacturing and marketing approval and Medical device manufacturing. We developed foot sole inspection equipment by making full use of mechatronics technology. Sole testers were developed to be used for diagnosis of diabetes and screening of fall risks, and at the same time we developed sole testers with a weight scale function, and finger-held testers for personal use at home with the cooperation of National Institute of Advanced Industrial Science and Technology, Showa University, Kobe University, Kyushu Institute of Technology, Tokyo healthcare University. Its features are (1) it can capture the state of health quantitatively, (2) because it is a stimulus due to extremely slight movement against the skin of the sole, it is painless and not invasive, it is safe without the fear of infection. As a completed form, we will operate as a cloud system (health management system) and realize “visualization of health”.

**Global activities**

In addition to collecting information on Malaysia, Indonesia, Russia, India and Kenya, we are also working on commercialization with the cooperation of a strong Asia Net, Inc. who specializes in business in Asia, Middle East, and Africa. Especially in Kenya diabetes, a lifestyle disease, is becoming a social problem, and so we are trying to negotiate its commercialization with the local government. We are considering the collaboration with an inexpensive small electrocardiograph.

**About the company and products**

**Address**
B-7-11 TENJINBASHI KITA-KU OSAKA-CITY OSAKA-PREF 531-0041 JAPAN

**Number of employees** 5  **Year of establishment** 1975

**Products**
- Early Detection of Diabetes Health Management System for Initial Patients Using Newly Developed Sole Testers

**Product categories**
- Measuring and monitoring system for biophenomena
- Medical apparatus for home use

**Contact information**
E-mail: tasuka1@skyblue.ocn.ne.jp  **Contact person:** Shinichi Yoshimura
TEL: +81-6-6353-1906  **Language:** English, Japanese
Established in 1938, Atom Medical Corporation has been an innovative developer of neonatal care products with one objective in mind, To Save a Tiny Baby Life, by providing the best therapeutic environment possible for these baby patients. At the same time, dedication to high quality manufacturing practices and unwavering customer service has been a hallmark of the Atom Medical Corporation’s business practices.

A global distribution network now delivers these cutting-edge products to over 90 countries around the world. This has driven the growth of Atom Medical Corporation to become one of the most trusted provider of infant warming products. The stability of a large company and the agility of a small company allows Atom to meet the demands of today’s healthcare environment: reliable products with a low cost of ownership and flexible configurability.

http://www.atommed.co.jp/english/

**Address**
3-18-15 Hongo, Bunkyo-ku, Tokyo, Japan 113-0033

**Number of employees** 400  **Year of establishment** 1938

**Products**
- Infant Incubator, Baby Warmer

**Product categories**
- clinical equipment and supplies

**Contact information**
E-mail: takaki.iwami@atom-ami.co.jp
TEL: +81-3-3815-2941
Language: English, Japanese

**About the company and products**

Supersonic wave treatment device, EYE POWER solves your troubles of eyesight. This is a medical device that was researched & developed by ophthalmologists. It micro-massages your eyes, effectively releases the stiff ciliary muscle with its supersonic energy and improves the blood circulation, so that your decreased eyesight can be recovered.

- Relieves you from suffering eyestrain, decreased eyesight or VDT syndrome.
- Soft vertical wave vibration of 24000 times a second.
- Only putting on your eyelids 10 minutes a time, once a day will do.
- Built-in timer automatically informs you of the completion in 10min.

EYE SUPPORT GLASSES is your best choice for improving ocular muscles. When watching TV, using computers, all you have to do is just to wear these glasses so that they may smoothen the movement of your ciliary muscles and prevent your vision impaired. Obtained patents in Japan, EU, U.S.A., Korea and Taiwan.

**Global activities**

We have personal customers such as ophthalmologists in several countries in Asia. We are now inviting sales agents globally.

EYE POWER, the supersonic wave treatment device, truly works for recovering or relieving your eyestrain or decreased eyesight. Simple, easy & safe!

http://www.chikyujinclub.com/
http://www.shiryoku-care.com/

**Address**
7th fl., #11 Hase bldg., 623, Shichikannon-Cho, Nakagyo-ku, Kyoto, Japan Zipcode: 604-8162

**Number of employees** 30  **Year of establishment** 1987  **Total sales** JPY 200 million

**Products**
- Supersonic wave treatment device of recovering eyesight
- Eye-support glasses of improving ocular muscles

**Product categories**
- ophthalmic goods and related products

**Contact information**
E-mail: eye_power@chikyujinclub.com
TEL: +81-50-8882-0316
Language: English, Chinese, Japanese

**About the company and products**

EYE-SUPPORT GLASSES, reduces the burden of your eyes. Black part absorbs 100% of light and holds down a visible ray to 5%.

**Global activities**

We have personal customers such as ophthalmologists in several countries in Asia. We are now inviting sales agents globally.
Climb Medical Systems Inc.

http://climb-ms.com/en/

About the company and products
A member of JIRA (Japan Industries of Radiological Systems), established in Osaka, Japan in 1993 as a developer and marketer of medical information systems for radiology. Developed the first domestic cardiology diagnostic workstation for the Japanese market in 1998. In 2005, developed and began marketing a high performance model Mammo gram Diagnostic Workstation. The Climb Mammo gram Diagnostic Workstation offers radiology professionals upper-tier performance including support of High-Grade 15 MP super-high resolution monitors, the fastest processing speeds, fully customizable workflow and review solutions, dedicated Mammo gram Reporting System as well as viewer, examination list and incoming server functions all included (FDA cleared in 2014). Compatible with virtually all modalities, vendors, and sources.In recognition of remarkable service provided, received designation as a Special Award of Good Manufacturing Business Company by Osaka prefecture in 2012.

Global activities
Overseas bases: U.S.A (Florida), Business performance: Mammo gram Viewer software unit sold in Germany, Mexico, Chile, Puerto Rico, USA, Venezuela, Finland and Philippines facilities as an OEM.

Daiei Co., Ltd.

http://www.amethyst.co.jp/en/

About the company and products
Established in 1951, Daiei is a company that manufactures and sells diverse medical products in the field of pregnant women’s delivery. As the protector of beautiful life, we fully support moms and babies and satisfy their needs by designating and manufacturing various products in collaboration with doctors and nurses. Our company owns four brands, ranging from medical treatment, delivery, parenting to daily commodities. Besides, our factory located in Tsubakimori is authorized ISO 13485 certificate and we strictly comply with the standardization and ensure the safety and quality of our products. We promise that we will continue to designate and provide more and more considerate and high added value goods to our customers from all over the world.

Global activities
Export to China mainland, Hong Kong and Vietnam now Search for business in Asia market.
DAIICHI MEDICAL CO., LTD.

Address: 2-27-16, Hongo, Bunkyo-ku, Tokyo, Japan

Number of employees: 65

Year of establishment: 1955

Products:
- ENT treatment unit, ENT treatment chair
- LED headlight, LED operating otoscope
- ENT microscope, Frenzel goggles, Surgical instruments

Product categories:
- measuring and monitoring system for biophenomena
- clinical equipment and supplies
- operating equipment and supplies
- therapeutic and surgical equipment
- steel product for medical use

Contact information:
- E-mail: first-ex@first-med.co.jp
- TEL: +81-3-3814-0111
- Language: English

About the company and products:
We are a leading Japanese manufacturer of ENT (Ear, Nose and Throat) products with over 60 years’ experience. All products are made in Japan with our craftsmanship and we guarantee high quality with customer satisfaction. We develop our products to meet the exact needs of ENT professionals and patients.

History:
- Established in 1955.
- ISO13485 completion in 2005
- International Department established in 2013
- CE marking and new logo “ENTFirst” in 2015

Global activities:
We exhibit our products at the overseas major medical show/congress such as MEDICA, Arab Health, IFOS, advertising our uniqueness and the ease of use for patients and operators. We also work for the Japanese Governmental Grant-aid project and delivered devices to Uzbekistan etc. Our products are being delivered to Korea, Taiwan, Indonesia, India, and Vietnam. We are in the middle of selecting distributors such as for Asia, Middle East, Africa, Europe, and Latin America.

DENTECH CORPORATION

Address: 53-5, Shimizu-cho, Itabashi-ku, Tokyo, 174-0053, JAPAN

Number of employees: 32

Year of establishment: 1956

Products:
- Dental Instruments, Drills, Burs, Reamers and other products for medical professions.

Product categories:
- steel product for medical use
- dental equipment

Contact information:
- E-mail: info@dentech.co.jp
- TEL: +81-3-3964-2011
- Language: English, Japanese

About the company and products:
We have 110 years experience in dental industry as an innovative manufacturer since 1907, and are the first company who developed and manufactured dental drills and implant drills in Japan. Our advantage is unparalleled manufacturing technology and development capability for unique medical products. Our production is defined with transcendence skills creating by Japanese craftsmen in Tokyo factory and the latest machine technology.

KSK instruments for dental isolation is well known as the No.1 brand all over the world as its usability, durability and outstanding quality. In addition, today we are the leading company in implant drills and instruments in Japan and are the best partner for implant makers around the world to develop or improve the implant system using of our knowledge and technology based on over 30 years experience in implantation tools. In fact, almost of Japanese implant makers are adopting our implant drills and instruments.

Global activities:
Recently we are providing our products to around 30 countries, North America, Europe, Asia and the others via local dealers, and are always keen to diversify into the world medical and dental market to contribute to people’s health all over the world.


Yamagata University SuperMicro forceps. Very thin tissue can be easily removed with the normal hand gripping force thanks to non-slip technology.

DLC Coated Twist Drill for Dental Implantation: the best cutting performance and superior durability.

KSK Rubber Dam Clamp “BLACK”: dental isolation instruments with ideal spring action and black colored by special technique.
DGSHAPE Corporation

http://www.dgshape.com

Address
1-6-4 Shinmiyakoda, Kita-ku, Hamamatsu-shi, Shizuoka-ken, 431-2103 Japan

Number of employees 57
Year of establishment 2016
Total sales JPY 3.3 billion

Products
- Manufacturing and selling of milling machines, 3D printers and impact printers for medical and dental applications

Product categories
- Clinical equipment and supplies
- Dental equipment

Contact information
E-mail: dgshape.sales@dgshape.com
Contact person: Taku Hasegawa
TEL: +81-53-482-7069
Language: English, Japanese

About the company and products
DGSHAPE Corporation was formed in 2016 by Roland DG Corporation, a global leading manufacturer of digital devices founded in 1981 and listed on the Tokyo Stock Exchange, as a wholly-owned subsidiary to develop and market the company’s innovative 3D products. The DWX series dental milling machines and the DWP dental 3D printers contribute to improving the workflow efficiencies of fabricating high-quality dental prosthesis. For the medical industry, the MPX photo impact printers and the MR-1 barcode scanner offer the most versatile marking and unique device identification medical equipment compliance. DGSHAPE Corporation is the only international brand, which has milling, 3D printing and photo impact printing, and that make DGSHAPE a unique and innovative brand.

DigitalCore Corporation


Address
M2 Ginga, 5-8-31 Kinuta, Setagaya-ku, Tokyo, Japan

Number of employees 3
Year of establishment 2000

Products
- PACS server and viewer software

Product categories
- Diagnostic imaging system
- Related device and tool for diagnostic X-ray equipment

Contact information
E-mail: tomoko.kato@dgcore.co.jp
Contact person: Tomoko Kato (Regional Manager)
TEL: (Chicago) +1(630)998-3363 (Tokyo) +81-3-5727-1064
Language: English, Japanese

About the company and products
We, DigitalCore Corporation, is a manufacturer of PACS server and viewer software. Our current main product is "ONIS" version 3. ONIS3 can enable connections between PACS through DICOM communication regardless of PACS vendor. Since the year we release the first edition of ONIS, ONIS series has been downloaded by users all over the world. ONIS series has developed its functions throughout the years with the help of user experience. Finally ONIS has equipped itself with functions suitable for the internet era which we summarize as "PACS Bridge".

Global activities
Another notable feature of ONIS3 is that it realizes hi-speed communications within DICOM standards. This allows you to view medical images without stresses under lines with slow communication speed. ONIS can help medical personnel in the aspect of the building next-generation environment for reading medical images with many advanced features like "smart download", "viewer to MPEG4 for medical-use", and so on. With advanced features such as "smart download" "MPEG4 viewer for medical use" etc., ONIS can facilitate the constructing of the next-generation environment for reading medical images.
Dr. Japan Co., Ltd.

http://www.drjapan-jp.com/

Address: 1-1 Kagurazaka, Shinjuku, Tokyo 162-1825 Japan

Number of employees: 70  Year of establishment: 1988  Total sales: JPY 850 million

Products:
- Spinal Needle, Epidural Needle, Biopsy Needle

Product categories:
- operating equipment and supplies

About the company and products

With most advanced technology, Dr. Japan provides full line-up of anesthesia needles, such as Quinke Point Needle, Pencil Point Needle, Epidural Needle, and other special needles for medical use to various medical-related workplaces. We also provide OEM manufacturing services. We now market our quality products in Japan and overseas, and see our mission as providing customers with reassurance and confidence.

Global activities

USA, North Korea, Iran, China, Germany, Chile

Endo Manufacturing Co., Ltd.

http://endo-mfg.co.jp/eng/new-field/

Address: 987 Higashiota Tsubame-shi, Niigata Japan

Number of employees: 81  Year of establishment: 1950  Total sales: USD 114 million

Products:
- Hip stem, Femoral head, Femoral cup, Trauma plate, Tibia tray, Knee femoral component

Product categories:
- artificial internal organ apparatus and assist device
- therapeutic and surgical equipment

About the company and products

Endo Manufacturing's roots are in “Forging”. Through the years, our processes have been constantly refined and we have always built upon the know-how and technology we have carefully developed. Our expertise in forging has enabled us to create new processing and manufacturing technologies and has allowed us to expand our businesses.

Now with our advanced technologies in progress and enhanced production systems, we are able to meet the challenging expectations of the modern market.

Our core technology is “Forging” but our capabilities are the followings:
- Forging
- Machining
- Polishing (optional)
- Sand blasting
- Laser etching

Product range:
- Hip stem
- Femoral head
- Femoral cup
- Trauma plate
- Tibial tray
- Knee femoral component
About the company and products

For MRI safety: Reducing “accidents and distorted image by metal artifacts.” MAGGUARD is designed to assist in preventing ferromagnetic materials being taken into MRI rooms. It is advisable to install MAGGUARD in Zone III, ideally before the entrance into the scanner room. MAGGUARD can detect and notify of any ferromagnetic materials accidentally being taken into the room, such as stretchers, wheelchairs, gas cylinders, etc., thus reducing the risk of an accident happening, which could cause damage to equipment and people.

Global activities

U.S.A, Canada, U.A.E etc.

Fujidenolo Co., Ltd.

http://www.fujidenolo.co.jp/

Address: 361-1 Takiminami-machi komaki Aichi 485-0053 Japan

Number of employees: 280 Year of establishment: 10 June 1970 Total sales: JPY 5,150 million

Products:
- Ferromagnetic Material detector for MRI

Product categories:
- Diagnostic imaging system

Contact information:
E-mail: h.ito@fujidenolo.co.jp
TEL: +81-568-73-7575
Language: English, Japanese

Hirata Precisions Co., Ltd.

http://hirata-prec.co.jp/

Address: 2-10-17 Kunugiyama Kamagaya-city Chiba

Number of employees: 25 Year of establishment: 1965 Total sales: JPY 200 million

Products:
- Laparoscopic surgery instruments

Product categories:
- Operating equipment and supplies
- Therapeutic and surgical equipment
- Steel product for medical use

Contact information:
E-mail: hiratapr@bolero.plala.or.jp
TEL: +81-47-386-2101
Language: English, Japanese

About the company and products

Our newly developed “Endo Relief” is a small diameter auxiliary forceps for advanced minimally invasive Needlescopic Surgery. The size of the tip is same as conventional 5mm forceps. The shaft is 2.4mm in diameter. It is unique and innovative instrument for laparoscopic surgery.

Global activities

We have distributors in Korea, Taiwan, and Hong Kong.

Endo Relief
HONDA ELECTRONICS CO., LTD.

https://www.honda-el.co.jp/en/

Address
20 Oyamazuka, Oiwa-cho, Toyohashi, Aichi, Japan 441-2514

Number of employees 200
Year of establishment 1-Oct-1956
Total sales JPY 5billion

Products
ultrasound scanners, portable ultrasound scanners, ultrasound probes

Product categories
diagnostic imaging system

Contact information
E-mail: me@honda-el.co.jp
Contact person: Tomoya Nakashima (Mr.)
TEL: +81-532-41-2514
Language: English, Japanese

About the company and products
The idea of open technology
We realized the new value of an ultrasound after putting a world’s first transistorized portable fish finder on the market in 1956. We are advancing a joint development project with various fields, since valuing originality and introducing the latest technology of an ultrasound to the world.

Medical Division
The magnificence of ultrasound in the field of medicine is that it can be used anywhere, used repeatedly, and is quite gentle to both the human body and the environment.

Global activities
We have already had any partners in Asian, European and North American countries. From this year, our focusing markets are Middle East, Africa and South America.

HORIBA, Ltd.

http://www.horiba.com/

Address
2 Miyano-higashi, Kisshoin, Minami-ku Kyoto 601-8510 Japan

Number of employees 7,149
Year of establishment January 26, 1953
Total sales JPY 170,093 million

Products
In vitro diagnostic systems; Hematology Analyzers, Clinical Chemistry Analyzers

Product categories
in vitro clinical test equipment

Contact information
E-mail: info@horiba.co.jp
Contact person: Takahiro Takeuchi
TEL: +81-75-313-5736
Language: English, Japanese

About the company and products
The HORIBA Group of worldwide companies provides an extensive array of instruments and systems for application range from automotive R&D, process and environmental monitoring, in-vitro medical diagnostics, semiconductor manufacturing and metrology, to broad range of scientific R&D and QC measurements. The HORIBA Medical Segment designs, develops and distributes worldwide, in vitro diagnostic systems mainly destined for biological analysis in medical laboratories. These automated analyzers meet the needs of various users including patients, doctors, private laboratories, clinics and university hospitals. HORIBA expertise in in-vitro diagnostics is one of the most respected in hematology worldwide and contributes today to the health of tomorrow.

We provide hematology, clinical chemistry and point of care testing instruments worldwide.

Global activities
Highlights of HORIBA’ s Medical Product in overseas;
• 14 countries with direct presence
• Over 100 distributors in the world
• Over 7,000 analyzers manufactured and 10,000 tons of reagents produced annually by factories in Japan, France, Brazil, China and India.
• Medical Products Sales by region in FY2016; 30% Europe, 5% Africa, 25% Americas, 5% China, 14% Asia and 21% Japan.

HORIBA will sustain the worldwide business of medical products by our R&D, production and sales networks in the world.

Product Name; Microsemi CRP / Hematology + CRP Analyzer, Patent Technology: CBC + CRP concurrent measurement function. About 9,000 units work in the world

Product Name; ABX Pentra XL 80 / Hematology Analyzer, Throughput: Up to 80 samples/hour, Micro-sampling from whole blood (CBC: 35 µL - DIFF: 53 µL)
HOSPITAL SERVICE CO., LTD.

http://www.hps-mds.jp/

Address: 2F SMG Bldg, 2, Kamitoba, Kitato-hnomoto-cho, Minami-ku, Kyoto, 601-8122 JAPAN

Number of employees: 54
Year of establishment: 1976
Total sales: JPY 5,423million

Products: Portable multipurpose health meter
Product categories: measuring and monitoring system for biophenomena, medical apparatus for home use

Contact information:
E-mail: kanneberg_p@hps-mds.jp
TEL: +81-75-671-2361
Language: English, Japanese

About the company and products
For many years, Hospital Service has imported medical instruments and devices form overseas to be distributed throughout Japan. Our mission is to listen carefully to customer needs and provide safe, high quality, and value-added products. Now we are expanding our business overseas to provide high quality medical and nursing care products. Checkme is a business card size multi-purpose health meter with ECG Recorder, Pulse Oximeter, Thermometer, SpO2 Trend, and Pedometer used in hospitals to personal healthcare. No need to carry each device, but just one Checkme in your pocket.

Daily Check mode which can take recording of ECG and SpO2 at the same time.

OPTIVISTA EPK-i7010 Video Processor A unique combination of optical and digital enhancements, for improved in vivo diagnosis

Global activities
Currently, we are in discussion with medical distributors in Thailand and Vietnam regarding the multipurpose health meter ‘Checkme’. Checkme will be exhibited in Medical Fair Thailand 2017.

Global activities
Over the past few years, PENTAX Medical has established itself as a company that develops products and services that adapt to unique clinical needs for healthcare professionals in various countries. Our effective collaboration with customers in over 120 countries worldwide has enabled us to create long-term partnerships and to build customer loyalty through exceptional service.

HOYA Corporation PENTAX Medical

www.pentaxmedical.com

Address: 1-1-110 Tsutsujigaoka, Akishima-shi, Tokyo 196-0012, Japan

Number of employees: 34,362
Year of establishment: 1919
Total sales: JPY 505,714million

Products: Flexible Medical Endoscopes
Product categories: measuring and monitoring system for biophenomena, therapeutic and surgical equipment

Contact information:
E-mail: GlobalMarketingPLC@pentaxmedical.com
TEL: +81-42-500-5867
Language: English, Japanese

About the company and products
PENTAX Medical is a division of HOYA Group delivering endo-imaging solutions. Established in 1919 in Japan, PENTAX Medical is a globally diversified company with R&D innovation and manufacturing centers in Japan, Europe and the United States. Through leading-edge optical technologies, PENTAX Medical is providing the most advanced clinically relevant endo-imaging solutions. Together with comprehensive customer service offerings, PENTAX Medical is collaborating with customers worldwide to create long-term partnerships and customer satisfaction.

Global activities
Currently, we are in discussion with medical distributors in Thailand and Vietnam regarding the multipurpose health meter ‘Checkme’. Checkme will be exhibited in Medical Fair Thailand 2017.

Global activities
Over the past few years, PENTAX Medical has established itself as a company that develops products and services that adapt to unique clinical needs for healthcare professionals in various countries. Our effective collaboration with customers in over 120 countries worldwide has enabled us to create long-term partnerships and to build customer loyalty through exceptional service.

OPTIVISTA EPK-i7010 Video Processor A unique combination of optical and digital enhancements, for improved in vivo diagnosis

HemoStat WideCup - Bipolar hot hemostasis forceps to achieve easy control of bleeding during endoscopic therapy procedures.
ICST Corporation

http://icst.jp/english/

Address
2nd Floor, S4 Tower, 5-17-1 Kamiochiai, Chuo-ku Saitama-shi, Saitama, JAPAN

Number of employees 15
Year of establishment 2004
Total sales JPY 600million

Products
Breast cancer self-palpation glove, Cuff inflator, Foot Massager, Injection Trainer, Transducer cover

Product categories
- operating equipment and supplies
- medical apparatus for home use

Contact information
E-mail: daria@icst.jp
TEL: +81-48-857-8026
Contact person: Daria
Language: English, Japanese, Russian

About the company and products
ICST is striving to become established as a global company that facilitates the service-product-money flow through the creation of partnerships with producers, sellers, and marketers in order to foster worldwide development of healthy economic circulation.

Main business: import and export, planning and developing medical and health-care devices; support in pharmaceutical affairs.

Among “Made in Japan” products there are:
- Cuff inflator - a device used with an endotracheal tube or tracheotomy tube to check the expansion, contraction and internal pressure of the balloon. Pressure can be controlled appropriately, preventing excess pressure and protecting the trachea.
- Breast cancer self-palpation glove for helping to do effective self-palpation in a favorite location at any time you want to check for signs of breast cancer. It received high recognition from users in Japan, and about 90% of users wish to use it again.

Glove for self-palpation to check signs of breast cancer. It uses an ethyl vinyl acetate (EVA) composite that adheres closely to the skin.

Cuff Inflator. Has an analog display on LCD. Display changes colors depending on the situation for ease of use.

Imedex

http://www.imedex.co.jp/

Address
1504-6 Unayacho Hanamigawa-ku Chiba-shi Chiba 262-0003 Japan

Number of employees 75
Year of establishment 1992
Total sales JPY 978million

Products
Electrodes for medical monitor

Product categories
- measuring and monitoring system for biophenomena

Contact information
E-mail: m-ichida@imedex.co.jp
TEL: +81-43-257-7411
Contact person: Makoto Ichida
Language: English, Japanese

About the company and products
I-Medex has over 25 years of experience in the design, development, and manufacture of high quality electrodes for use in a range of applications. All I-Medex products are designed to specifically meet the needs of sensitive healthcare applications in hospitals and research settings.

Our products significantly eliminate background noise with our proprietary noise elimination capability. Our full-scale shield structure elimination technology is very beneficial in a range of applications, from healthcare to personal fitness monitoring.

So far I-Medex has been doing on Japan market. In last year, we started preparing to export to an overseas territory.

First of all, we are focusing on USA and EU. Then we are going to California and France at a regular interval.

Electrodes for medical monitor

Global activities
This eliminate background noise to provide safe and sensitive detection for health, fitness, and cosmetic applications.

Glove for self-palpation to check signs of breast cancer. It uses an ethyl vinyl acetate (EVA) composite that adheres closely to the skin.

Cuff Inflator. Has an analog display on LCD. Display changes colors depending on the situation for ease of use.
**ITO CO., LTD.**

**http://www.itocoltd.com**

**Address**
3-3-3 Toyotama-minami, Nerima-ku, Tokyo 176-0014, Japan

- **Number of employees**: 330
- **Year of establishment**: 1916
- **Total sales**: JPY 7,099 million

**Products**
- Physiotherapy devices (Electrotherapy, Ultrasound, Shockwave, High Power Laser, Radio Frequency, Shortwave, Microwave, Magnetotherapy, Traction, Massage, Thermal), Electroacupuncture devices

**Product categories**
- Therapeutic and surgical equipment
- Medical apparatus for home use

**Contact information**
- **E-mail**: ka.takahashi@itolator.co.jp
- **TEL**: +81-3-3994-4619
- **Language**: English, Japanese

**About the company and products**

Over 100 years since the foundation in the year 1916, we have been developing numerous physiotherapy products. Our top quality products have been widely acclaimed in Japan and used in big sports events worldwide. We are never satisfied with the current situation. Cooperating with both the international and national research institutes, we will continue to improve and develop new products to create a healthier society. Our office will move in March 2018, so the address and phone number written on this directory will be changed.

To deliver high quality products, we are certified for ISO 13485 and the environmental management system policy ISO 14001. We have also passed the strict quality standards and specification such as CE marking, FDA and UL.

We have various physiotherapy products such as Electrotherapy, Ultrasound, Laser, Radio Frequency, Shockwave, Shortwave, Traction and so on. Electroacupuncture products are also in our product range.

**Global activities**

We have dealt with over 400 local agents of more than 100 countries. We normally sold our products through local agents. However, now we have our local office in Shanghai and Hanoi, and will make factory in Vietnam within 2017. These facts show that we will accelerate overseas expansion more in the future.

**Product name**: LAZR-215. 15W laser unit with 810 and 980 nm wavelength, which works in deep tissues and resolves the cause of the pathology

**Product name**: EU-941. 4-channel combination therapy unit. Combined use of electro-ultrasound therapy contributes to more efficient result

**J. MORITA MFG. CORP.**

**http://www.morita.com/global/**

**Address**
680 Higashihama Minami-cho, Fushimi-ku, Kyoto, 612-8533 Japan

- **Number of employees**: 1,732
- **Year of establishment**: 1916

**Products**
- X-ray Diagnostic, Imaging equipment, Dental Handpieces, Endodontic devices, Laser equipment, Dental chairs

**Product categories**
- Diagnostic imaging system
- Related device and tool for diagnostic x-ray equipment
- Dental equipment

**Contact information**
- **E-mail**: y-hirukawa@morita-mfg.co.jp
- **TEL**: +81-75-605-2300
- **Language**: English, Japanese

**About the company and products**

Since its founding in 1916 in the ancient capital of Japan, Kyoto, MORITA has steadily grown as a specialist in dental health care, responding to the changing health care needs of our society. Having entered the 21st century, the health care industry is facing a wide variety of issues arising from an increasingly globalized, information-oriented and aging society.

We always put people at the center of our endeavors. The functionality of our equipment makes treatment easy and natural for the dentist and their assistant, and makes it more comfortable for the patient. Furthermore, we create a sound communication system for the patient and dentist. Taking advantage of the latest technology and of skills and knowledge that have been perfected by years of expertise, we create products that are kind and gentle to both the body and the mind.

**Global activities**

J. MORITA USA, INC. (U.S.A)
J. MORITA EUROPE GmbH (Germany)
Siamdent Co., Ltd. (Thailand)
J. MORITA Corporation Australia & New Zealand (Australia)
Morita Dental Asia Pte. Ltd. (Singapore)
J. MORITA MFG. CORP. Indonesia Office (Indonesia)

**Product name**: LAZR-215. 15W laser unit with 810 and 980 nm wavelength, which works in deep tissues and resolves the cause of the pathology

**Product name**: EU-941. 4-channel combination therapy unit. Combined use of electro-ultrasound therapy contributes to more efficient result

**Product name**: Tri Auto ZX2. Tri Auto ZX2 is a compact, cordless motor with a built-in apex locator.

**Product name**: Veraview X800. The Veraview X800 is an all-in-one dental X-ray unit that produces stunning images for panoramic, cephalometric, and CBCT evaluation.
JIUN Corporation

https://sonicdicom.com/

Address: FRC Bld.9F, 1-14-1, Tanotsu, Migashi-ku, Fukuoka-shi, Fukuoka, Japan

Number of employees: 5
Year of establishment: 2008

Products: PACS, DICOM Server, DICOM Viewer

Product categories: diagnostic imaging system

Contact information: E-mail: sonic@sonicdicom.com, TEL: +81-92-626-7002

About the company and products:
SonicDICOM PACS is software that combines the capabilities of DICOM Server and Web browser based DICOM Viewer.
This Web based DICOM Viewer is designed to be seamlessly integrated with third party’s EMR and HIS/RIS via URL.
The concept is simple, easy to use, and speedy. It can be downloaded and tried by anyone. Experience how simple it is with our free trial edition. Just follow the wizard and the PACS setup will be complete.

Global activities:
We started selling SonicDICOM PACS at the end of 2013. We are looking for Resellers of our products all over the world.

JMS CO., LTD.

http://www.jms.cc/english/index.html

Address: 12-17 KAKO-MACHI, NAKA-KU, HIROSHIMA 730-8652 JAPAN

Number of employees: 1,635
Year of establishment: 1965
Total sales: JPY 55.8 billion

Products: Infusion Pump, Syringe Pump, Infusion system, Transfusion system, Enteral Nutrition system,
Intravenous Catheter, Safety Scalp Vein, Syringe, Injection needle, Blood Bag, Medical Tape, Mask, Glove,
Hemodialysis Machine, Dialyzer, Safety AV Fistula needle

Product categories: operating equipment and supplies

Contact information: E-mail: pub-intlsales@jms.cc, TEL: +81-82-243-5505

About the company and products:
Based on the founding spirit of "For People’s Precious Life", JMS has been engaged in the development, manufacture, and sales of medical devices based on the viewpoints of both patients and medical professionals. Through these efforts, JMS has made the medical frontline safer and more efficient, contributing to improved medical care and better quality of life.
By leveraging globally optimal production locations, JMS strives to deliver consistent quality and reduce production costs of medical devices that have been highly rated, thereby gaining user’s confidence. Furthermore, JMS has entered new fields, such as home health care and regenerative medicine.

Global activities:
We manufacture products for domestic/overseas sales at production bases all over the world, and revitalizing medical care and economy in each region. We have a total of five production bases. We supply products to more than 90 countries and regions including the Western countries, Asia, the Middle East, Latin America, and Africa. We also collect information from each area and provide feedback to the international business headquarters in Japan.
K.K. SUNTECHNO

http://www.suntechno.co.jp

Address 995-1 Serizawa, Namegata-shi, Ibaraki-pref., JAPAN

Number of employees 18  Year of establishment 1992  Total sales JPY 170million

Products Dental equipment, related device and tool for diagnostic X-ray equipment

Product categories

Contact information E-mail: m-nishimura@suntechno.co.jp  Contact person: Maly Nishimura

Language: English, Japanese

About the company and products

We are maker of Dental equipment and shaft of car. We have all processes in our own Japanese factory with high quality control. Our product share in Japan is 85%. Almost all clinic use our products. Our products are high quality, same as Europe or USA. But the price is half of their price.

Global activities

Several of our products are exported to Korea and China through the dealer from last year. We want business partners in other countries to help our exports.

Scaler chip. We make many shape and many screw type.

Diamond bur. We use only natural diamond. So tough, long life and easy to cut.

JOB CORPORATION

http://www.job-image.com

Address 1-19-8 SHIN-YOKOHAMA, KOHOKU-KU, YOKOHAMA, KANAGAWA 222-0033 JAPAN

Number of employees 60  Year of establishment 1988  Total sales USD 10million

Products Portable X-ray unit for Human and Veterinary use

Product categories

Contact information E-mail: info@job-image.com  Contact person: Kenzaburo Hara

Language: English, Japanese

About the company and products

JOB Corp. is an ISO9001 and ISO13485 certified company. We have a wide range of products such as Portable X-ray units and Mono-Tank Generators. We also devote our energies to develop compact and light weight X-ray machines and have been receiving a favorable reputation the reliability point of view since 2003.

Global activities

Our major market is EU, Australia and North America at this moment. However, in order to expand our business in the world wide basis, we are aiming to dig into the Asean, Middle East Asia and Africa.

Scaler chip. We make many shape and many screw type.

Diamond bur. We use only natural diamond. So tough, long life and easy to cut.
**KANEKA CORPORATION**

http://www.kaneka.co.jp/keane-e/

<table>
<thead>
<tr>
<th>Address</th>
<th>1-12-32, Akasaka, Minato-ku, Tokyo 107-6028, Japan</th>
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<tbody>
<tr>
<td>Number of employees</td>
<td>5,400</td>
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<tr>
<td>Year of establishment</td>
<td>1949</td>
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<td>Total sales</td>
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<table>
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<tr>
<th>Products</th>
<th>PCI balloon, PTA balloon, Aspiration catheter, Embolization coil, Blood purification devices.</th>
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</thead>
<tbody>
<tr>
<td>Product categories</td>
<td>operating equipment and supplies</td>
</tr>
</tbody>
</table>

**Contact information**

E-mail: Narumi.Ohta1@kaneka.co.jp

**About the company and products**

We KANEKA Corporation contribute to the establishment of less invasive therapies by developing products with micro fabrication technologies. We have especially focused on "interventional treatment" for vascular system and "Blood purification products" such as adsorption type purification Devices. We have various lineups of products widely accepted in the medical field.

**Global activities**

We globally export various lineups of products. PCI balloon and aspiration catheter for coronary artery field. PTA balloon for limb, peripheral and shunt artery field. Embolization coil for cerebrovascular field. Adsorption type purification products (Liposorber, Lixelle) for blood purification field.

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**Kaigen Pharma Co., Ltd.**

http://www.kaigen-pharma.co.jp/

<table>
<thead>
<tr>
<th>Address</th>
<th>2-5-14 Doshomachi, Chuo-ku, Osaka-shi 541-0845</th>
</tr>
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<tbody>
<tr>
<td>Number of employees</td>
<td>332</td>
</tr>
<tr>
<td>Year of establishment</td>
<td>January 1, 1924</td>
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<table>
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<tr>
<th>Products</th>
<th>X-ray contrast agent (barium sulfate), automated endoscope reprocessors</th>
</tr>
</thead>
</table>

**Product categories**

- related device and tool for diagnostic X-ray equipment
- in vitro clinical test equipment
- clinical equipment and supplies

**Contact information**

E-mail: glbd@kaigen-pharma.co.jp

**About the company and products**

Kaigen Pharma Co., Ltd. provides various medical instruments that support X-ray and endoscopic diagnosis in addition to ethical pharmaceuticals such as radiographic contrast agents and gastrointestinal medications, and support the constantly evolving frontline of medical care.

- X-ray contrast agents: Suitable for both screening and detailed examination.
- Automated endoscope reprocessors: A unique mechanism that uses acidic water produced via electrolysis.

**Global activities**

We globally export various lineups of products. PCI balloon and aspiration catheter for coronary artery field. PTA balloon for limb, peripheral and shunt artery field. Embolization coil for cerebrovascular field. Adsorption type purification products (Liposorber, Lixelle) for blood purification field.

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**Clean Top KD-1 (automated endoscope reprocessors)**

**Baritop HD (X-ray contrast agent)**

**PCI balloon catheter with slender tip achieved by combination of flexible material, smooth tapering and round-shaping of the entry portion.**

**Thrombus aspiration catheter which has lowering flow resistance with "large" and "circular" aspiration lumen.**
KAWAMOTO CORPORATION

http://www.kawamoto-sangyo.co.jp/en/

Address
6-4, Tanimachi 2-Chome, Chuo-ku, Osaka 540-0012, Japan

Number of employees 344
Year of establishment 1931
Total sales JPY 26,765 million

Products
Surgical Sponges for laparoscopic surgery, Neurosurgical Sponges, Suction Toothbrush, Digital Blood Pressure Monitor, Mercurial Sphygmomanometer, Anaerobic Sphygmomanometer, Adhesive Plaster, Eye Patch

Product categories
- surgical dressing and hygienic product

Contact information
E-mail: kbm@kawamoto-sangyo.co.jp
Contact person: Mr. Dai Hiratsuka
TEL: +81-6-6943-8991
Language: English, Japanese

About the company and products
Kawamoto Corporation is a leading manufacturer and seller of medical and sanitary material in Japan established more than a hundred years ago. We have supplied good quality products to both domestic and overseas for a long time. Currently we are focusing on the sales of products with excellent features such as Endoractor and Bemsheets.

Endoractor receive a good evaluation from many surgeons. Endoractor maintains an ideal surgical field by isolating the internal organs during laparoscopic surgery with the patient in the nearly horizontal position. This greatly reduces the physical risk to the patient during surgery.

Bemsheets have about 50% market share in Japan. Bemsheets have two types of thick and thin and it enables neurosurgeons to use property depending on surgical cases. XR have high water absorbency to reduce the risk of damage to brain tissue. XD have flexibility to offer excellent utility and will not obstruct the view in a narrow operating field.

KEISEI MEDICAL INDUSTRIAL CO., LTD.

http://www.keiseimed.com

Address
3-19-6, Hongo, Bunkyo-ku, Tokyo, Japan

Number of employees 131
Year of establishment 1964

Products
Air Fluidized Bed, Dermatome, Skin Stapler, Micro Surgery Instruments, Sutures, Disposable Vascular Clamps

Product categories
- operating equipment and supplies
- therapeutic and surgical equipment
- steel product for medical use

Contact information
E-mail: johyama@keiseimed.com
Contact person: Junya Ohyama
TEL: +81-3-3816-5851
Language: English, Japanese

About the company and products
Keisei Medical is a dedicated supplier of Plastic Surgery related products since 1964. Microsurgery / Super micro surgery as most advanced meditech, reconstructive surgery / beauty Surgery for patients QoL are hottest area where Keisei Medical has supported in addition to the conventional area of burn, bedsores, all type of ulcers and wounds.

Global activities
Distributor Wanted by country
Products: Air Fluidized Bed, Dermatome, Skin Stapler, Micro Surgery Instruments, Sutures, Disposable Vascular Clamps
CE marking, FDA, ISO13485

Microsurgery instrument, micro suture, vascular clamp are basic devices Keisei Medical has provided and will continue to provide to the growing healthcare service providers with top quality.
**KINKI ROENTGEN INDUSTRIAL CO., LTD.**

http://www.x-raykinki.co.jp/eng/

**Address**
259, Muromachikashira-cho, Muromachidorikamidachiuriagaru, Kamigyoku-ku, Kyotocity, Kyoto fu 602-0029, Japan

**Number of employees** 32  
**Year of establishment** 1958  
**Total sales** JPY 850 million

**Products**
- Dental/ENT X-ray Apparatus, NDT, and X-ray generator
- Diagnostic imaging system

**Contact information**
E-mail: k.katsube@x-raykinki.co.jp

**About the company and products**
Our company is a well-established manufacturer having achieved remarkable results with X-ray-related apparatus developed on our own. Main plant and technical center in Kyoto play a pivotal role in all stages, from the development of cutting-edge technologies to product planning, design and manufacturing.

Core technology is represented by X-ray generators. As strength, we have complete in-house control over the design and manufacture of all products, together with our characteristic technologies, including downsizing, high-voltage and high-resolution and so on. We are one of the few manufacturers possessing the technology to deliver in-house development, design and manufacturing of X-ray generator suppliers. Our generator is integrated into medical and NDT apparatus.

Target markets are primarily medical and industrial fields, where we deliver OEM and customized products. We apply in-house generators for these products, placing us in unique position among X-ray generator manufacturers.

**Global activities**
We are interested in ASEAN as a business partner.

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**KISCO LTD**

http://www.kisco-net.com/

**Address**
3-3-7 Fushimimachi, Chuo-ku, Osaka, 541-8513

**Number of employees** 274  
**Year of establishment** 1921

**Products**
- Portable Intraoral / ENT camera
- Diagnostic imaging system  
- Dental equipment

**Contact information**
E-mail: takuya-h@kisco-net.jp  
**Contact person**: TAKUYA HANNO  
**TEL**: +81-3-3665-0275  
**Language**: English, Japanese

**About the company and products**
KISCO is a global company which handle materials, device etc.

We are promoting intraoral camera in the world especially south east Asia.

Our product is very simple to use. It has small LCD monitor & 3types of flexible probe. Doctor can communicate with patients easily. Images in the oral cavity can be captured by one click, and then saved and viewed on screen, making it easier for the dentist to communicate with the patient.
KOIKE MEDICAL CO., LTD.

http://www.koike-medical.co.jp/eng/

KOIKE MEDICAL

Address
24-8 1 Chome, Matsushima Edogawa-Ku, Tokyo 132-0031, Japan

Number of employees | 180 | Year of establishment | 1974 | Total sales | JPY 6.6billion

Products
CPAP, oxygen regulator, suction unit, wall outlet

Product categories
- Clinical equipment and supplies
- Medical apparatus for home use

Contact information
E-mail: y.taniguchi@koike-medical.co.jp
Contact person: Yusuke Taniguchi
TEL: +81-80-5534-4000
Language: English, Japanese

About the company and products

KOIKE Medical started business with medical gases and has 43 years history dealing with medical devices such as oxygen flow meter, suction device, surgical light, etc. which are used in hospitals and also with medical gas piping system and home care business. Among home care business, Jusmine.J is the first Japanese-made CPAP and it is widely sold not only the domestic market in Japan but also worldwide. The device is used as the most effective treatment for patients who have Sleep Apnea to prevent complication related to heart failure, high blood pressure, diabetes, etc. Jusmine.J provides comfortable sleep and healthy life to many patients who have trouble getting good sleep.

Global activities

KOIKE Medical is developing sales activity in each country of Asia. The current main market is China, Korea and Indonesia, we have established a local corporation to expand our business. We are seeking for a business partner in other countries who is looking for high quality and patient friendly products.

Kuraray Kuraflex Co., Ltd.

http://www.kuraray.com/

Kuraray Kuraflex Co., Ltd.

Address
8-1 Kakudacho Kita-ku Osaka 530-8611 Japan

Year of establishment | 2005 | Total sales | JPY 10billion

Products
Nonwoven for the wound care and the bandage application

Product categories
- Surgical dressing and hygiene product
- Medical apparatus for home use

Contact information
E-mail: Yasutomi.Matushima@kuraray.com
Contact person: Yasutomi Matsushima
TEL: +81-6-7635-1560
Language: English, Japanese

About the company and products

Kuraray Kuraflex Co., Ltd. provides nonwoven fabrics manufacturing and finishing technologies, supplying products tailored to customer requirements. We offer functional products synthesized with unique chemical and fiber materials developed by Kuraray group companies.

Global activities

Kuraray Kuraflex have already started the business with overseas for the wound care or bandage applications so that such kind of business is growing year by year. At present time, our main target area is China or EU and we have the affiliates such kind of area. In near future, we would like to expand our business in Southeast Asia.
LEXI Co., Ltd.

https://www.lexi.co.jp/en/

Address
3-36-6 Sugamo, Toshima-ku, Tokyo, 170-0002, JAPAN

Number of employees 24
Year of establishment 1988

Products
- pre-operative planning orthopedic software

Product categories
- diagnostic imaging system

Contact information
E-mail: salesinfo@lexi.co.jp
TEL: +81-3-5394-4833
Language: English, Japanese

About the company and products
LEXI offers CE-marked and FDA-cleared 3D pre-operative planning orthopedic software under an ISO 13485-certified quality system for total/partial hip/knee arthroplasty and osteotomy. Our product, ZedView, is CT-data-based 3-dimensional pre-operative planning software, with flagship modules ZedHip and ZedKnee/JIGEN. ZedHip is for Total Hip Arthroplasty and ZedKnee is for Total and Uni-compartmental Knee Arthroplasties. ZedKnee with a jig simulation function, JIGEN, is provided to achieve very accurate bone resection and implant positioning. ZedView provides some important parameters based on 3D for bringing excellent results on surgeries that cannot be provided in 2D, such as anteverversion/inclination angles of acetabular cup, and varus/valgus, flexion/extension and rotation angles of femoral implant for knee, leg length difference, etc.

Global activities
As of May 2017, LEXI Europe GmbH has been just founded to cover sales and technical support for EMEA market. In South Korea, TTM (Technology To Market Inc.) is our official distributor. We have a keen interest in US and Oceanian market.

LIBATAPE PHARMACEUTICAL CO., LTD.

http://www.libatape.jp/english/

Address
45 Iwano, Ueki-machi, Kita-ku, Kumamoto 861-0136, Japan

Number of employees 280
Year of establishment 1978

Products
- Adhesive Bandage, Medical Dressing, Hemostasis Plaster, Hydrocolloid Plaster, Foot Blister Tape

Product categories
- surgical dressing and hygienic product
- medical apparatus for home use

Contact information
E-mail: int@libatape.co.jp
Language: English, Japanese
Contact person: Norihiko NISHIOKA

About the company and products
We LIBATAPE one of traditional manufacturers of Surgical Tape and adhesive bandage for Hospital and or Consumer market. We produce very unique tape items to all over the world such Catheter Fixation Tape, which is the thinnest in Japan. People call this item "LIKE A SKIN". We have a great high quality product to help rid of skin problems and other related discomforts. Our product, "LIBATAPE" brand dressings have excellent features, they are Ultra-Thin, Hypoallergenic, Transparent, Super Adhesion, germ proof and made from excellent breathable material.

Global activities
We have experience to export to Europe, Middle East, Australia, Korea, China and other countries. Including these countries, now we are interested to expand more our business to Russia and South Africa.
Lilium Otsuka Co., Ltd.


Address
4-12-6, Chiyoda, Chuo-ku, Sagamihara City, Kanagawa 252-0237, Japan

Number of employees | 20
Year of establishment | January 2015

Products
Ultrasound Bladder Imaging System

Product categories
- diagnostic imaging system

Contact information
E-mail: ygoto@lilotsuka.com
Contact person: Yukio Goto
TEL: +81-42-704-3822
Language: English, French, Japanese

About the company and products
Lilium α-200 as a handheld bladder scanner. Lilium α-200, a first bladder scanner made by Lilium Otsuka, one of Otsuka group companies in Japan is unique device: it can be used as a standard bladder scanner for PVR (post-void residual) measurement and can be used also for a continuous measurement of urine volume in the bladder over maximum up to 72 hours. It generates an e-bladder diary for each patient. Continuous measurement is recommended for advanced user in PVR measurement with Lilium α-200.

Global activities
We are now focusing on EU market as well as on US market. We have been to important international congresses such as EAU(European Urological Association), AUA(American Urological association)and ICS(International Continence Society) in the past years. We received very enthusiastic feedback from the attendees across the world to these congresses.

Livedo Corporation

http://livedo.jp/english/

Address
SF, JP Bldg., 1-6-10 Kawaramachi, Chuo-ku, Osaka 541-0048

Number of employees | 942
Year of establishment | 1965
Total sales | JPY 43 billion (fiscal 2016)

Products
disposable adult incontinence products, nursing care products, disposable plastic gloves

Product categories
- surgical dressing and hygienic product

Contact information
E-mail: seki@livedo.jp
Contact person: Kuniharu Seki
TEL: +81-6-6227-1323
Language: English, Japanese

About the company and products
"Refre" - the Highly Trusted Brand by Nursing Care Specialists of Japan. It is always by your side, when you care for someone in need.
With "Refre" as our core brand, we provide a diverse range of adult incontinence diapers and other nursing care products, that are trusted and chosen overwhelmingly by the professionals at hospitals & nursing homes in Japan over 50 years. Through our product, its system concept and our experiences, we can now provide optimum solutions for the people cared for and the care-givers in institutions or at home across Asia and Beyond.

Global activities
With 30 years of export experiences, we at Livedo Corporation continue to extend our footprints around the globe, for both supplying and sourcing of specialized products and materials.
**Micron Corporation**

www.micdent.com/english

**Products**
- Air-driven dental handpieces

**Product categories**
- Dental equipment

**Contact information**
- E-mail: office@micdent.com
- TEL: +81-3-3755-0396
- Language: English, Japanese

**About the company and products**

Since 1976, our company Micron Corporation has been providing high-quality and innovative products to the dental community.

Our original technology, the air-driven sonic vibration system, is utilized in all of our products including air scalers, root canal treatment systems, jet air polishers and even our newly introduced brush handpieces. We are an ISO 13485 certified manufacturer and our quality management system is accredited by TUV Rheinland. Using our original technologies, we have been acting also as an OEM manufacturer for various dental companies from overseas.

All of our products are manufactured in Tokyo, Japan.

**Global activities**

We have been expanding and will increase our market share in the USA, Europe and China, where we are mainly exporting our products. Globally we plan to develop new markets in Asia, Middle East, South America and Africa.

We would like to find and work with trading companies and distributors specialized in dental products.

Inquiries about OEM from companies needing dental handpieces under their own brands are welcome.

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**MINATO MEDICAL SCIENCE CO., LTD.**

http://www.minato-med.co.jp/en/

**Address**
13-11, Shinkitano 3-chome, Yodogawa-ku, Osaka 532-0025 Japan

**Products**
- Physiotherapy equipment, Rehabilitation equipment, Dry Hydro Jet Massage Bed

**Product categories**
- Therapeutic and surgical equipment

**Contact information**
- E-mail: contact@minato-med.co.jp
- TEL: +81-6-6303-9759
- Language: English, Japanese

**About the company and products**

Minato Medical Science is a leading manufacturer with dominant shares in various physiotherapy device markets in Japan, where the needs for physiotherapy are rapidly increasing with the aging society. The Aquatizer QZ-240, the crowning achievement of all of our technologies, is a state-of-the-art massage bed that provides unprecedented comfort.

**Global activities**

We have been supplying products to mainly Asian and European market.

When you have interest to become a distributor in your country, please contact to us.
Mita Rika Medical Co., Ltd. / Mita Rika Kogyo Co., Ltd.

http://www.racoon.co.jp/english/index.html

**RACOON**

**Address**
2-17-13-102 Hongo, Bunkyo-ku, Tokyo 113-0033, Japan

**Number of employees** | 1  
**Year of establishment** | 2014  
**Total sales** | JPY 49 million

**Products**
Integrated Milk-Preparation System for Hospital

**Product categories**
- clinical equipment and supplies

**Contact information**
- E-mail: chigusa@racoon.co.jp  
- TEL: +81-3-3812-5394  
- Language: English, Japanese

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MURACO MEDICAL Co., Ltd.

http://www.muraco.jp

**MURACO Medical**

**Address**
25-9, Hongo 3-chome, Bunkyo-ku, Tokyo 113-0033 JAPAN

**Number of employees** | 8  
**Year of establishment** | 1982  
**Total sales** | JPY 130 million

**Products**
- compact and simple design anesthesia machine
- therapeutic and surgical equipment

**Product categories**
- clinical equipment and supplies

**Contact information**
- E-mail: muraco@mub.biglobe.ne.jp  
- TEL: +81-3-3814 8477  
- Language: English, Japanese

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**About the company and products**

An integrated milk-preparation system is a safe and total milk-preparation system based on the technology used for the washing and sterilization of utensils such as baby bottles and nipples to be used for the safe feeding of nutrients to sick children, immature infants and babies who are ill; the safe handling and storage of water for prepared milk (formula); pasteurization to preserve the nutritional value; the cooling and warming of prepared milk; the feeding of prepared milk; and the collection of utensils.

Required area: for the system is around 50㎡ - 100㎡. The number of bottles prepared per day is 48-1000 bottles.

The system is completely in accordance with WHO guidelines.

**Global activities**

Our company is specialized in overseas sales of the products manufactured by Mita Rika Kogyo Co., Ltd. Those products include milk preparation systems for babies and infants in university and public hospitals. We have exported our products to Malaysia, Hong Kong, Singapore, Taiwan and Korea. We are serving for a niche market having almost no competitors.

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MURACO MEDICAL was founded in 1982 as a manufacturer of Anesthesia Machine and Annex Apparatuses including anesthesia ventilator and vaporizers. We have been distributing our products to over 40 countries. Our basic consistent product concept is to manufacture and supply the machine with simple design, high-permanence, high-quality and cost-effectiveness. These features provide you less trouble and easy maintenance. We manufacture all of our products in Japan to maintain product quality. For International Quality Control Standard, we acquired ISO 13485 certification.

**Global activities**

MURACO MEDICAL has been exporting the products to over 40 counties mainly in Asian area. We are now expecting to develop India and Africa market.

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MA-110 (portable type):
1) Compact and portable design is suitable for the use in the limited space operation room.
2) Easy portable.

MA-300 (compact type):
1) Compact but has wide table top provides adequate anesthesia procedures.
2) Cage mount vaporizers can be placed up to two units.

**Milk-Preparation system in Japanese Hospital**
NAC Corporation

http://www.nac.gr.jp/

Address: NO.6-5,2-Chome, Todoroki,Setagaya-ku,Tokyo 158-0082;Japan

Number of employees: 25
Year of establishment: 1974

Products:
- magnetic supportable device

Product categories:
- medical apparatus for home use

Contact information:
E-mail: t-komuro@nac.gr.jp
TEL: +81-3-3702-8711
Contact person: Takeshi Komuro

About the company and products

We are a long-established manufacturer of designated controlled medical devices that is magnetic therapy equipment and electric potential treatment equipment. And also we are sticking to make in Japan from 40 years ago.

Nagashima Medical Instruments Co., Ltd.

http://www.nagashima-med.com/

Address: 5-24-1 Hongo Bunkyo-ku Tokyo 113-0033 JAPAN

Number of employees: 100
Year of establishment: 1910
Total sales: JPY 3.5billion

Products:
- ENT Workstations, Nebulizers, Microscopes, ENT Surgical Instruments, Headlights, Frenzel goggles etc.

Product categories:
- clinical equipment and supplies
- therapeutic and surgical equipment
- steel product for medical use

Contact information:
E-mail: info@nagashima-medical.co.jp
TEL: +81-3-3812-1271
Contact person: Overseas Division
Language: English, Japanese

About the company and products

As a pioneer of ENT(Ear, Nose and Throat) exclusive manufacturer, Nagashima Medical Instruments Co., Ltd. was established in 1910 and have more than 100 years carriers in this field. Our product lines have gained high appreciations as their rigid performance from the customers. It is not an overstatement that a part of ENT industries growth is driven by Nagashima Medical Instruments Co., Ltd. not only in Japan but also in the surrounding countries. Nagashima offers whole ranges of ENT products, from more than 3,000 kinds of ENT instruments, Headlights, Endoscopes to Diagnosis Workstations etc.

Our major customers are Governmental Hospitals, National and Private Universities, Private Clinics. For international markets, we aggressively participate in the bidding of JICA or ODA, or through the assistance by JETRO to contribute the development of diagnosis efficiency worldwide. Presently collaborations with ENT doctors are actively undertaken for new instruments development.

Global activities

We have authorized agents in Taiwan, Korea and China etc. Business with Russia has been carried out through Japanese general trade companies more than 30 years.

As for other countries, we have experienced the business with India, Singapore, Saudi Arabia, Vietnam etc.

We will focus on participating in the International exhibitions to attract new customers and to develop the new agents, with investigating the collaboration possibilities with other manufacturers.

About this product

This is magnetic supporter to be attached to foot arch. It promotes blood circulation by the magnetic power. You can wear shoes and walk because it is thin and soft. You can use it even while you are in bed so you can do 24-hour foot care (please avoid using while bathing). You can use it in any scene such as sports, work, everyday life etc.

Magnetic force acts widely due to the unique magnet arrangement, N pole S pole alternating arrangement. Four permanent magnets with one foot and approximately 170 protrusions stimulate the soles of the feet to promote blood circulation. If you want to promote foot blood circulation smoothly, we recommend you to use this product.

Frenzel goggles: Medical evaluation of involuntary eye movement (nystagmus) can be made with LED lights.

Valiant Workstation: High functionalities through soft designed body with curving line. Realize the high efficiency practice through adding options.
NAKAMURA DENTAL MFG. CO., LTD.


Address 59-2 Minamicho, Itabashiku, Tokyo 1730027, JAPAN

Number of employees 19

Products Dental handpiece

Contact information E-mail : info@nd-nakamuradental.com

About the company and products

At Nakamura Dental Handpiece Mfg., Co., Ltd., we are highly proud of the quality of our dental handpieces, that are carefully manufactured, based on both Japanese advanced technology and our experienced craftsmanship since 1956. Please consider trying our product once. We ensure that it will certainly meet your full satisfaction.

EG-50VT: CONTRA ANGLE HANDPIECE for Vertical Reciprocating

TS-100LT: AIRTURBINE HANDPIECE for LABORATORY

NIDEK CO., LTD.

http://www.nidek.com

Address 34-14 Maehama, Hiroishi-cho, Gamagori, Aichi 443-0038, JAPAN

Number of employees 1,527

Year of establishment July 7, 1971

Total sales JPY 39,330 million

Products Ophthalmology & Optometry: Auto Ref/Kerato/Tono/Pachymeter, Refractive Power / Corneal Analyzer, Optical Coherence Tomography, Multicolor Scan Laser Photocoagulator, Pre-loaded IOL Injection System, Phacoemulsification /Lens Edging /Coating

Product categories Diagnostic imaging system, Therapeutic and Surgical equipment, Ophthalmic goods and related products

About the company and products

Since our establishment in 1971, we have endeavored to be a company that brings "invisible to visible" *visible to recognition* and build the relevant "eye instruments." To this end, NIDEK has expanded our business within our three core fields: Ophthalmology and Optometry, Lens Edging and Coating. Moving from our original purpose of providing medical equipment for the prevention and early detection of disease, along with the related surgical equipment and products that reduce the burden on both patient and physician, NIDEK is adding to our focus the possibilities in the healthcare fields of regenerative and anti-aging (life-extension) treatments. NIDEK aims to continue being a leading company both in eye and health care and strive to provide our customers with excellent resources for a healthy and delightful life.

<Yellow Scan Laser Photocoagulator YLC-500 Vixi> A 577 nm yellow laser with multiple scan patterns

<Optical Coherence Tomography RS-3000 Advance> Wide area and high definition OCT with tracing HD function for accurate averaging of up to 120 images
Nippon Sigmax Co., Ltd.

http://www.sigmax-med.jp/en

Address: 33F, SHINJUKU OAK TOWER, 6-8-1, NISHISHINJUKU SHINJUKU-KU, TOKYO, JAPAN

Number of employees: 250
Year of establishment: June 1, 1973
Total sales: JPY 10.19 billion

Products:
- A) Cold therapy devices for postoperative usage
- B) Ultrasound bone healing system for acceleration of fractured bone healing
- C) Pocket-sized ultrasound imaging device for Point-of-Care

Contact:
E-mail: global@sigmax.co.jp
Contact person: Atsuyuki Haga
TEL: +81-3-5326-3239
Language: English, Japanese

Global activities:
We have 3 subsidiaries (in the U.S, France, and China) for sales and distribution. Our initial prioritized region for medical device distribution is the Asian market, but not limited to any other market. Currently, we are on the process of applying for the product registration in some Asian countries. Icing System CE4000 and Accellus mini have been under CE marking process and expected to obtain it shortly.

About the company and products:
Nippon Sigmax Co., Ltd. is a leading company of orthopedic treatment, rehabilitation and diagnostic devices in Japan which was established in 1973. Following 3 medical devices are available.
- a) Cold Therapy Device “Icing System CE4000”
  Mostly applied to postoperative use in orthopedics to reduce swelling, bleeding, and pain.
  Precise temperature control (0-13°C) and continuous cooling by liquid circulation system minimize the swelling and bleeding amount.
- b) Ultrasound Bone Healing System “Accellus mini”
  Accellus mini is a world 1st and only wireless LIPUS device which can provide fractured patients to get 40% less treatment period. Non-invasive treatment for patients who have fresh, non-union, and delayed-union fractures.
- c) Pocket-sized Ultrasound Imaging Device “miruco”
  miruco is a simple designed ultrasound imaging device, its battery lasts 3 hours with 7 inch display and its weight is only 460g.

NIHON MEDIX CO., LTD.

http://www.nihonmedix.co.jp/en/

Address: 1157 wakashiraga, kashiwa, Chiba, 270-1444 Japan

Number of employees: 185
Year of establishment: 1976

Products:
- SSP Therapy Unit
- Interferential Current (IFC) Therapy Unit
- Traction Unit
- Microwave Therapy Unit
- Water Massage Therapy Unit

Contact information:
E-mail: boueki@nihonmedix.co.jp

About the company and products:
Nihon Medix Co., Ltd. was established in Japan in 1976 as a manufacturer of electrical therapeutic instruments, since which time it has offered high-quality medical instruments as a leading company of electrical therapeutic instruments in Japan.

Our overseas business was initiated over 30 years ago; commencing with the import of rehabilitation and physical therapy equipment. Currently, we export our products, mainly physical therapy equipment, to more than 20 countries, which have, in turn, particularly acclaimed and studied the potential of our SSP therapeutic instruments to reduce pain.
About the company and products

Nittosha Co., Ltd.

http://www.nitto-sha.co.jp/en/

Address
672-8014 Higashiyama 524 Himeji, Hyogo, JAPAN

Number of employees
130

Year of establishment
1923

Total sales
JPY 2,358 million

Products
Wet towels which are used to wipe the body found in hospitals and care facilities. They are wrapped one-by-one, meaning that they can be used safely and hygienically.

Product categories
- Surgical dressing and hygienic product
- Related device and tool for diagnostic X-ray equipment

Contact information
E-mail: info@nitto-sha.co.jp
Contact person: Yasuyuki Kobayashi
TEL: +81-79-246-1561
Language: English, Japanese

Global activities

Our disposable wet towels are purchased by the advanced hospitals and the nursing facilities in Japan. Each piece is packed with a multilayer film package and it enables long-term storage under the sanitary condition. The size of the towel is 600mm x 255mm which is enough for treating an adult with one sheet. It is very comfortable for patients as the towels are thick and rich in moisture. Cleaning costs are not necessary as they are disposable. The manufacturer is a superior enterprise which is established 95 years ago with a perfect supply system.

An ultra-large size for multipurpose use. Non-alcohol

Body wipe wet towels Kirei 30 bags

Obayashi Manufacturing Co., Ltd.

http://www.obayashi-mfg.co.jp/index_E.htm

Address
1-7-10 Yushima, Bunkyo-ku Tokyo, Japan

Number of employees
65

Year of establishment
1952

Total sales
JPY 1 billion

Products
- Medical X-ray table and stand, X-ray mobile unit, medical X-ray accessories
- Related device and tool for diagnostic X-ray equipment

Product categories
- Surgical dressing and hygienic product
- Related device and tool for diagnostic X-ray equipment

Contact information
E-mail: katsuya.murai@obayashi-mfg.co.jp
Contact person: Katsuya Murai
TEL: +81-70-4125-5558
Language: English, Japanese

Global activities

Obayashi Manufacturing has been in the medical field for more than 60 years keeping the no.1 share in Japan. We are supplying our products under OEM products to major companies. And customizing our products to meet the needs of the end-users.

We have local distributors in South East Asia, Middle East and some countries in Africa. We are actively participating in global exhibitions in MEDICA, ARAB HEALTH, MEDICAL FAIR ASIA and HOSPITALAR.

Mobile and transportable X-ray unit designed to be in used not just in hospitals but also for emergency field.

DR/CR cassette holder to avoid the damage from dropping the cassette. The patient will not have to hold the cassette during X-ray.

Obayashi Manufacturing has been in the medical field for more than 60 years keeping the no.1 share in Japan. We are supplying our products under OEM products to major companies. And customizing our products to meet the needs of the end-users.

We have local distributors in South East Asia, Middle East and some countries in Africa. We are actively participating in global exhibitions in MEDICA, ARAB HEALTH, MEDICAL FAIR ASIA and HOSPITALAR.

Mobile and transportable X-ray unit designed to be in used not just in hospitals but also for emergency field.

DR/CR cassette holder to avoid the damage from dropping the cassette. The patient will not have to hold the cassette during X-ray.
### OKUDAYA Giken Co., Ltd. (OPK)

**http://www.opk.co.jp/contact/index_en.html**

<table>
<thead>
<tr>
<th>Address</th>
<th>263 Tanjyo, Mihara-Ku, Sakai-City, Osaka, 587-0011, Japan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of employees</td>
<td>116</td>
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<tr>
<td>Products</td>
<td>Wheelchair for Training, Stainless Steel Material Handling Equipment (Hand Pallet Truck, Stacker, Santo Car, and Lift Table)</td>
</tr>
<tr>
<td>Product categories</td>
<td>clinical equipment and supplies</td>
</tr>
</tbody>
</table>
| Contact information | E-mail: trading@opk.co.jp  
TEL: +81-72-361-7861  
Language: English, Japanese   |

**About the company and products**

OPK, Okudaya Giken Co., Ltd., founded in 1934 and incorporated in 1954 as a specialized company in hydraulic systems. Based on the know-how and technology of hydraulic systems, OPK has developed stainless steel material handling equipment for clean environment and a wheelchair for training.

OPK’s stainless steel material handling equipment has developed to meet the needs of medical industry which require equipment that can be used in the clean environment.

OPK’s wheelchair for training, Joyfum, has developed for seniors who have difficulty in walking because of muscle weaknesses with age. Joyfum is a wheelchair for training that can train the users’ leg muscle on the run in daily life. For elderly person who wants to feel the joy of walking by themselves for ever and a day. For caregiver who seeks for an affluent nursing care.

### Olpaso Corporation

**http://olpaso.co.jp/**

<table>
<thead>
<tr>
<th>Address</th>
<th>Itsutsubashi Liond Bldg., 1-4-24, Itsutsubashi, Aoba-ku, Sendai, Japan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of employees</td>
<td>25</td>
</tr>
<tr>
<td>Year of establishment</td>
<td>2009</td>
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<tr>
<td>Products</td>
<td>Blood collection tube preparation system that can automatically provide necessary tubes by patient, applying a label on which a bar code and the other required patient's information.</td>
</tr>
<tr>
<td>Product categories</td>
<td>clinical equipment and supplies</td>
</tr>
</tbody>
</table>
| Contact information | E-mail: s.takayanagi@olpaso.co.jp  
Language: English, Japanese   |

**About the company and products**

Medical institutions all over the world have sought the efficiency of their operations and attempted to improve the services for patients. As a result, IT has dramatically been introduced to their operations. On the other hand, in reality, a lot of manpower has still been needed to provide sufficient medical services for patients in the medical fronts. OLPAOO can offer valuable solutions (such as the automation system especially for blood collection sites) so that a more efficient medical service can be realized.

### Global activities

OPK has established global sales network through our over 60 year business history. OPK has reliable distributors and agents in each country which are not only selling our products but also providing maintenance and repairing services.

OPK’s wheelchair for training, Joyfum, is a wheelchair for training seniors’ leg muscle on the run in daily life.

OPK’s stainless steel material handling equipment is suitable for the clean environment in medical industry.
**OPHTECS CORPORATION**

http://ophtecs.com

**Ophtecs**

**Address**
1-6-21 Nishishimbanshi, Minato-ku, Tokyo, Japan

**Number of employees** 160

**Year of establishment** 1981

**Total sales** JPY 3.6billion

**Products**
Manufacture, sales and export of contact lens solutions and eye drops

**Product categories**
ophthalmic goods and related products

**Contact information**
E-mail : export01@ophtecs.co.jp
Contact person : Keigo Kambe
TEL : +81-3-5521-0030
Language : English, Chinese, Japanese

**About the company and products**

Ophtecs is a leading company as manufacturer of contact lens care solution and eye drop products in the Japanese Market.

Since the company established, they have been producing high quality products for more than 35 years and are well-accepted in the market.

Their business is divided into 2 main categories, such as Contact Lens care Solution Business and Eye drops. Both businesses have been growing steady year by year.

Now, the company is willing to spread their products and their flagship brand “cleadew”, all over the world.

Product line-up of “cleadew” includes individual povidone-iodine based lens care systems to be applied to soft and hard contact lens which is unique, innovative and sophisticated.

Ophtecs assure you of their best attention for any inquiries from you.

“No.1 contact lens care system in the world is always available, wherever you are” that is our aim.

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**OSADA ELECTRIC CO., LTD.**

http://osada-group.jp/global/

**OSADA ELECTRIC CO., LTD.**

**Address**
17-5, Nishi-getanda 5-chome Shinagawa-ku, Tokyo, 141-8517, Japan

**Number of employees** 250

**Year of establishment** 1935

**Total sales** JPY 6.5billion

**Products**
Dental chair set, Dental piezo electric bone surgery device, Apex locator, Dental laboratory electronic handpiecnes, Portable /Optional dental unit

**Product categories**
dental equipment

**Contact information**
E-mail : kaigai@osada-electric.co.jp
Contact person : Takafumi Irie
TEL : +81-3-3492-7651
Language : English, Japanese

**About the company and products**

Osada Electric Co., Ltd, are the manufacturer specialized in dental equipments which have been used in the dental clinics for more than 80 years since the company establishment in 1935. The main areas for exporting our products are the Asian region and the Middle East region and the exported products are not only the ones for general dental treatment but also the special featured products for responding to various needs by the dentists. Those products are the dental unit for oral surgery or the physically challenged, and the unit like Opal Comfort is for the senior patients, and needed specially at the areas or countries of aging population. It is equipped with the chair revolving system and the supporting hand rail for getting on/ off the chair seat easier for the aged patients. It has been getting the high regard and satisfaction from the dentists.

We have the commitment to always supply the high-quality products to our customers.

**Global activities**

We have been supplying our products to the areas and countries of over 70. In Asia, especially in Thailand, the Smily series are accepted also by the Dental department of universities, Government hospitals and special clinics for the aged as well as by private dental clinics. For the overseas mobile health clinic, our unit for the aged, Opal comfort, is equipped.

As the future scope, we are planning to export our products to ASEAN which are now significantly developing.

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### PIOLAX MEDICAL DEVICES, INC.

**http://www.piolax-md.co.jp/en/**

<table>
<thead>
<tr>
<th>Address</th>
<th>2F 3-18-20 Shin-yokohama Kohoku-ku Yokohama-shi Kanagawa 2220033, Japan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of employees</td>
<td>197</td>
</tr>
<tr>
<td>Year of establishment</td>
<td>1999</td>
</tr>
<tr>
<td>Products</td>
<td>Micro-Catheter, Micro-Guidewire, Endoscopic Guidewire</td>
</tr>
<tr>
<td>Product categories</td>
<td>operating equipment and supplies</td>
</tr>
<tr>
<td>Contact information</td>
<td>E-mail: <a href="mailto:info_en@piolax-md.co.jp">info_en@piolax-md.co.jp</a></td>
</tr>
</tbody>
</table>

**About the company and products**

We “PIOLAX Medical Devices, Inc.” is specialized in manufacturing high quality medical intervention devices like micro-catheters, guidewires, micro-coils for not only vascular field, but also for GI field. Since our company was found in 1999, we have been developing and producing user friendly devices based on Made in Japan Quality with an honor of being one of the medical members devoted to patients.

We are relatively new to enter international markets so we would be glad to hear your comments for our products and we are looking for potential business partners as well.

### PLATINUM PEN Co., Ltd

**http://www.platinum-pen.co.jp/english.html**

<table>
<thead>
<tr>
<th>Address</th>
<th>2-5-10, Higashi-Ueno Taito-Ku, Tokyo Japan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of employees</td>
<td>200</td>
</tr>
<tr>
<td>Year of establishment</td>
<td>1919.2.1</td>
</tr>
<tr>
<td>Products</td>
<td>Surgical markers for skin and draping sheet.</td>
</tr>
<tr>
<td>Product categories</td>
<td>therapeutic and surgical equipment</td>
</tr>
<tr>
<td>Contact information</td>
<td>E-mail: <a href="mailto:intl@platinum-pen.co.jp">intl@platinum-pen.co.jp</a></td>
</tr>
</tbody>
</table>

**Contact person:** Nahomi Kusakabe

**About the company and products**

We are almost 100 year manufacturer of writing instruments and also has been developing several ink for several purposes.

It’s been over a decade since we started selling Surgical "skin" markers to the world.

This time, we have developed the markers for “draping sheet” which enable to write on it and skin also. The ink is patented.

We started distributing the Surgical Skin markers to Japanese market 12 months ago in advance, and now we are introduce this markers to the overseas for medical institution or professionals.
PLATON JAPAN Co., Ltd.

http://platon-implant.com

Address
Tsurukawa Akademeia BLDG. 5F, Ookura-machi, Machida-city, Tokyo, 195-0062, JAPAN

Number of employees 31
Year of establishment 1996
Total sales JPY 700 million

Products
- dental implant
- artificial internal organ apparatus and assist device
- dental equipment
- dental material

Product categories
- medical apparatus for home use
- therapeutic and surgical equipment
- surgical dressing and hygienic product
- medical apparatus for home use
- therapeutic and surgical equipment
- medical apparatus for home use
- medical apparatus for home use
- medical apparatus for home use

Contact information
E-mail: info@platon-implant.com
Contact person: Koichi Ishimoto
TEL: +81-42-734-8088
Language: English, Japanese

About the company and products
We conduct research & development of PLATON Implant, our original dental implant made in Japan, and sell them to dental clinics. (Manufacturing is outsourced to Japanese subcontract factories.) In accordance with the concept “Hearing voice of clinician, Living with clinician”, we have been established cooperative relationship with clinician, engineer and research institute and are doing product development actively. As the result, we keep providing the products with high precision and stability based on Japanese excellent precision machining technology.

Wide range of products, from regular sized implant to mini implant for overdenture, is available to satisfy various clinical needs. Also, 2 options of surface treatment are available according to the clinical case and bone quality; “SAG” is the surface treated with blasting, acid etching and glow discharge. “BiO” has the layer of thin hydroxyapatite coating treated with our unique technology of thermal decomposition method.

PMC Co., Ltd

www.alfa-slim.com

Address
1-17-6, Aoi, Adachi-ku, Tokyo (Head office: 2-15-37, Ekinishishinmachi, Kanazawa-shi, Ishikawa)

Year of establishment 2000

Products
- medical devices of bedding and clothing products with proven Thermal Therapeutic effect but without using electricity

Product categories
- medical apparatus for home use

Contact information
E-mail: CL@alfa-slim.com
Contact person: Sharon Feng
TEL: +81-3-6323-7996
Language: English, Japanese, Chinese

About the company and products
ALPHA-SLIM series are medical devices of bedding & clothing products which originally developed by PMC Co., Ltd.

For the first time in Japan without using electricity, by blending 11 kinds of natural ores and processing on textiles, it radiates 9.8 microns of far infrared rays and also TERAHERTZ waves. The rays resonate with our body water molecules, perform heat production, promote blood circulation and body metabolism, also enhance the sleep quality, enhance our natural healing power.

The lasting hyperthermia treatment effect is supported by the rich clinical data.

Prominent feature:
- Effective—proved by rich clinical data and reputation.
- Effortless—just sleeping, without doing any effort.
- Safe—electricity free, from infants to elders, from medical purpose use to home care, from patients to general people all can use safely.

Global activities
We had started our business in Korea (2004) and Vietnam (2008), and keep expanding mainly among Asian countries because the start of our business was the development of implant suitable for Japanese jawbone. In addition, we had acquired CE Marking in 2011 and are seeking further overseas expansion. Also, we conduct import business to introduce superior dental medical devices in overseas to Japanese dentists and patients.

Blood Circulation Promoted while sleeping!
DEEP SLEEP Realized!

Alpha-Slim

“Therapy treatment” in Japan, EU and USA
- Improve blood circulation
- Recover from fatigue
- Antioxidant enzyme increases week
- Alleviate muscle fatigue
- Anti-inflammatory analgesic treatment therapist

Safe medical devices can be used on children, adults, and the elderly.
QD Laser, Inc.

http://www.qdlaser.com/

About the company and products

Retinal Projection Eyewear is a head-mounted display that has a miniature projector to draw images directly to the retina. Due to the direct projection, it is independent of visual acuity and/or point of focus. People with low vision can see camera-captured images, as far as their retina remains working.

QDLaser

RELTEC Medical Devices Corporation

www.reltec.co.jp/

About the company and products

We have focused on characteristics of negative ions and their antioxidant effects and succeed in the development of the original technology that can artificially incorporate lots of electrons into human body, and obtained the certificate as medical device in Japan. Current main product “Mi Energy” was certified 8 years ago and the cumulative shipments achieved approximately 12,000 units. “Mi Energy” has been introduced to not only medical institutions but also for home use for patients under the supervision of doctors, whose illness cannot be treated with standard medical treatment. Recently, we are striving to expand our business scope to overseas with a focus on Asia and already have our distributors in China, Hong Kong, Malaysia, Singapore, Taiwan, India, and Saudi Arabia. Moreover, 2 kinds of Ion generator with original technology, “IG-E1J and IG-H1” have been developed, manufactured, and sold. Even though they are not categorized as medical devices, they are compact and easy to use and can be used as an alternative to medical device.

Global activities

We are preparing to start export.

Contact information

E-mail : retissa@qdlaser.com
TEL : +81-44-333-3338
Language : English, Japanese

Contact information

E-mail : emi.iwasaki@reltec.co.jp
TEL : +81-877-45-5333
Language : English, Japanese
Sakai Medical Co., Ltd.

www.sakaimed.co.jp

Address
358-6 Yamabukicho, Shinjuku-ku, Tokyo 162-0801, Japan

Number of employees 520

Year of establishment 1939

Products
Rehabilitation equipment, etc.

Product categories
- dental material
- ophthalmic goods
- and related products
- surgical dressing and hygienic products
- medical apparatus for home use
- dental equipment
- steel product for medical use
- therapeutic and surgical equipment
- artificial internal organ apparatus and assist device
- operating equipment and supplies
- clinical equipment and supplies
- in vitro clinical test equipment
- measuring and monitoring system for biophenomena
- related device and tool for diagnostic X-ray equipment
- diagnostic imaging system

About the company and products
Sakai Medical Co., Ltd. ("SAKAImed") was founded in 1881 currently having its registered head office in Tokyo, Japan. We have more than 135 years' history and experience in the fields of rehabilitation, social welfare and healthcare. As the manufacturer certified to ISO9001 / ISO13485 standards, we are dedicated to providing high-quality products to the markets.

SAKAImed is specialized in three operations; Rehabilitation, Bathing Equipment and Preventive Long-Term Care operations. Besides, we have been promoting Sports Conditioning operation in recent years, thereby linking our operations to the improvement of QOL (Quality of Life) of many people and supporting the independence of senior citizens and the disabled while working together with the experts and partners both domestically and internationally.

SAKAImed continually strives to provide valuable products and services by responding to the requests of the people who hope for well-being and those who support that hope.

SHOFU.INC.

http://www.shofu.co.jp/global/

Address
11 Kamitakamatsu-cho, Fukuine, Higashiyama-ku, Kyoto 605-0983, Japan

Number of employees 440

Year of establishment 1922/5/15

Total sales JPY 22,975million

Products
Manufacture and sales of dental materials and equipments

Product categories
- dental equipment
- dental material

About the company and products
SHOFU has emerged as one of the leading dental manufacturers with a comprehensive range of high quality dental materials, equipment and instruments to help dental professional enhance their daily practice. Since our inception in 1922, SHOFU has been deeply involved in the research and development of novel dental products and has many recognized achievements in dentistry over the years.

With growing public demand toward social responsibility of the companies, we are fully committed to enhance compliance and accountability and endeavor to enhance our quality and competitiveness to further improve our marketing ability to become a truly global company in the dental industry.

Under the corporate philosophy of “Contribution to dentistry through innovative business activities”, we are determined to make every effort and take on new challenges to help create prosperous longevity society with healthy and beautiful smile all over the world.

Global activities
We have 14 bases (USA, Germany, Singapore, China etc.) around the world and sale our products in 130 countries. SHOFU has original products line-up called GIOMER. This is Composite Resin and expects bio active effects. 6 kinds of ions are released by “S-PRG filler” inside of GIOMER. Today, there are many researches about it around the world. They indicate that GIOMER has effects of “anti-plaque” and “improving acid resistance”. GIOMER will support patients smile by these bio active effects.

Contact information
E-mail : info@shofu.co.jp
TEL : +81-75-561-1112
Language : English, Japanese

VINTAGE PRO is a porcelain system for time-efficient production of dental prosthesis characterized by professional aesthetics and advanced material.

BEAUTIFUL II LS is a GIOMER restorative product having good aesthetic and the smallest shrinkage around the world. It will expect excellent result.

Manufacture and sales of dental materials and equipments

VINTAGE PRO

BEAUTIFUL II LS
SHOWA DENKI SANGYO CO., LTD


Address
2-2 TECHNO PLAZA KAKAMIFAHARA-CITY Gifu JAPAN

Number of employees | 50
Year of establishment | 1978
Total sales | JPY 1.5billion

Products
- low-frequency/electric potential medical devices for home use

Product categories
- medical apparatus for home use

Contact information
E-mail: h.jiang@showa.biz-web.jp
TEL: +81-58-370-2500
Contact person: JIANG HONGHAI

About the company and products
Through long-term production and accumulation of experience, medical equipments produced by Showa electric machine industry co., LTD has already started retail business in the domestic market of Japan and other Southeast Asian countries, which is used for daily health care.

IEC Certificate Obtained/ (or Qualified)
One machine is capable of generating three types of electric wave with different frequencies, you are able to switch between different frequencies in order to enjoy the best results. Power and time can be set arbitrarily by the user according to the individual’s sleep time and physical condition to carry out the most effective treatment.

Anyone can easily access and control the machine by sitting or laying down on it.

Global activities
Special medical equipment qualification obtained from the Government of People’s Republic of China. Special medical equipment qualification obtained from the Government of Taiwan.

Retail Location: Japan, Taiwan, Hongkong, and China
Establish a more comfortable living environment and manufacture all household related appliances
The Bathroom washbasin, shower, a variety of bathroom lighting, and other bathtubs handrails, we will carefully create all daily necessities essential products.

Skill Information”S” Co. Ltd.

http://www.sic-net.co.jp/

Address
1-17-26 HigashiNakashima,HigashiYodogawa-ku,Osaka City,Osaka 533-0033 ,Japan

Number of employees | 48
Year of establishment | 1986
Total sales | JPY 687.5million

Products
- many original products and services for healthcare and medical use

Product categories
- measuring and monitoring system for biophenomena

Contact information
E-mail: skill_md@sic-net.co.jp
TEL: +81-6-6320-4199
Contact person: Kenji Ashida

About the company and products
System and software development has been our core business. Our company also has a wide range of businesses. In the medical and healthcare fields, we have a good track record in developing special medical checkup data management systems, data management software for healthcare devices, and so on.

That is used in the field of check of a knee joint and a rehabilitation consists of a small, high-precision wireless sensor and a personal computer.

It enables the user to take highly accurate measurement data through digital means.

Global activities
It isn’t exported overseas at present, but we are preparing to start export in the future.

It has an acceleration sensor and an angular speed sensor built-in. The movement with a minute knee joint can be caught and digitized.

Instability of a knee joint is quantified by a point of PivotShift test.
SUMIRION CO., LTD.

http://www.sumiron.com/english/

Address
3-5-5, Iwamoto-cho, Chiyoda-ku, Tokyo 101-0032 JAPAN

Products
Diaper, gauze and other waste packing system for infection control and block unpleasant smells.

Product categories
- clinical equipment and supplies
- surgical dressing and hygienic product

Contact information
E-mail: sumiron3@gold.ocn.ne.jp
TEL: +81-3-5821-0707
Language: English, Japanese

About the company and products
Sumiron covers a wide range of industrial adhesive tapes mainly for metal construction materials, electronics and automobiles.

These excellent technologies have been applied to the development of Carefort.

CareFort is disposable diaper packing system since 2006 in Japan. It blocks unpleasant smells, without any complicated operation, just packing, safe and speedy. It is also ideal as an anti-infection measure for diaper, gauze and other waste.

Diaper packing for Infection Control and block unpleasant smells.

CareFort Packing System

Takahata Electronics Corporation

http://www.takahata-denshi.co.jp/en/

Address
1188 Kubotamachi-Kubota, Yonezawa City, Yamagata Prefecture, 992-0003, JAPAN

Products
OLED Lighting products, OLED Nursing Light, Digital Picking Guide System, LCD Display system, EMS manufacturing service, ODM service

Product categories
- clinical equipment and supplies
- medical apparatus for home use

Contact information
E-mail: y.awa@takahata-denshi.co.jp
TEL: +81-238-36-0015
Language: English, Japanese

About the company and products
Organic LED Medical Care Light
In order to create the safer and more comforting delivery of care through innovative application of world’s new technology, OLED lighting. Takahata Electronics Corporation has a licence to manufacture and sell the medical products of class-1.

Global activities
Exhibited OLED Medical Care Light in REHACARE2016 held in Dusseldorf. Now under the process of selling this product in European market.

Global activities
Utilizes the newest OLED panels with color tunable function for nursing care, in order to find the symptom of abnormal change for each patient.

Enabling accurate examination of patient’s facial color by glare-free, comforting OLED light for monitoring without disrupting their sleep or rest.

Organic LED Medical Care Light

Creating safer and more comforting delivery of care through innovative application of world’s new technology

Enables accurate examination of patient’s facial color. Shoes the patient’s facial color every two minutes for monitoring without disrupting their sleep. Reduces risks of accidents with lights in clinical environment.

Proves easy to perform physical examination with hands-free design.

Scientific evidence of wavelength distribution for developed OLED Lighting panels

Effect of color tuned OLED light on mental stress

Takahata Electronics Corporation

About the company and products
Organic LED Medical Care Light

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Takahata Electronics Corporation

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Proves easy to perform physical examination with hands-free design.

Scientific evidence of wavelength distribution for developed OLED Lighting panels

Effect of color tuned OLED light on mental stress
**TAMURATECO Co., Ltd.**

http://teco.co.jp/english/index.html

**Address**
2-1-27 Nagatahigashi, Higashiosaka City, Osaka, 570-0012 Japan

**Number of employees** 34
**Year of establishment** 2003, April
**Total sales** JPY 650 million

**Products**
Portable Sterilization and Deodorization Device for Medical Institutions (BT-088 M)

**Product categories**
- clinical equipment and supplies

**Contact information**
E-mail: info@teco.co.jp  
Contact person: KOZO TAMURA  
TEL: +81-6-4309-1350  
Language: English, Japanese

**About the company and products**
Since our founding, as a comprehensive maker specializing in ozone-based cleaning and deodorizing equipment development, manufacturing, sales and maintenance, we have delivered disinfection systems for private facilities such as restaurants, factories of all sizes and lodging facilities as well as for government agencies, such as those mounted in fire trucks and ambulances to prevent the spread of infection to personnel.

**Global activities**
We do business mainly in the Asian market. Based in Singapore, we collaborate on technical development and conduct exports of our products to China, Taiwan, Thailand, Malaysia, and the like.

**Singapore location**
18 Howard Road #11-11 Novelty BizCentre, Singapore 369585  
TEL: +65-6479-7707 FAX: +65-6479-7727

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**TANITA Corporation**


**Address**
1-14-2, Maeno-cho, Itabashi-ku, Tokyo, 174-8630, Japan

**Number of employees** 1,200  
**Year of establishment** 1944

**Products**
- body composition monitor
- body fat monitor
- bath room scale
- pedemeter
- activity monitor
- blood pressure monitor
- thermo-hygrometer
- kitchen scale
- timer
- digital sodium monitor

**Product categories**
- clinical equipment and supplies
- medical apparatus for home use

**Contact information**
E-mail: info@tanita.co.jp  
Contact person: Hisanori Kotera  
TEL: +81-3-3968-7048  
Language: English, Japanese

**About the company and products**
TANITA is the pioneer company of bio electrical impedance analysis devices to monitor body composition. We hold No.1 share in the industry in Japan. We provide our professional products for hospitals, fitness gyms, research institutes and also our consumer products for retailers. Furthermore we developed health management service based on a cloud IT system connected to measurement devices such as active meters or body composition monitors.

**Global activities**
TANITA sells its products in more than 120 countries located in North and South America, EU, Africa, Middle East, China and South East Asia. We have five subsidiaries in U.S.A, Netherlands, China, Hong Kong and India.
TBA Co., Ltd.

http://www.t-bioarray.com/index_en.html

TBA produces and sells the easy-to-use genetic testing strip "C-PAS". It can detect target gene with a blue line on the strip. It enables higher sensitivity in on-site genetic testing. "C-PAS" can be used for various genetic testing from infectious disease testing to food testing. Infectious disease testing kit products include, Multi-assay Kit for Dengue/Zika/Chikungunya, TB-MAC Kit, STD Kit, multi-assay Kit for respiratory infectious disease (pneumonia). Food testing kit products include, identification of animal species in meat Kit.

TEAC CORPORATION

http://teacmv.jp/en/

HD Medical Video Recorder UR-4MD is the HD medical video recorder designed for quick set up and ease of use, yet includes a robust list of features and capabilities. With auto sensing video connections and automatic video resolution detection, set up is quick and easy. The front control panel allows users to intuitively record videos and photos in Full HD. A built in hard drive is included for reliable recording, data back-up and users can also simultaneously record to USB memory and hard drives to archive, share and playback on other devices and locations. UR-4MD is also Network capable.

About TBA

TBA Co., Ltd. is a company that produces and sells dental materials, ophthalmic goods, surgical dressings, hygienic products, medical apparatus for home use, dental equipment, steel products for medical use, therapeutic and surgical equipment, artificial internal organ apparatus and assist devices, operating equipment and supplies, clinical equipment and supplies, in vitro clinical test equipment, measuring and monitoring systems for biophenomena, related devices and tools for diagnostic X-ray equipment, and diagnostic imaging systems.

About TEAC

TEAC Corporation is a company that produces and sells medical video recorders, medical imaging recorders, and related products and services for the medical industry.

Contact Information

TBA Co., Ltd.
Address: T-Biz307, 6-6-40 Aramaki-Aza-Aoba, Aoba-ku, Sendai, Miyagi 980-8579 JAPAN
Number of employees: 7
Year of establishment: 2013
Products: on-site genetic testing strip
Product categories: in vitro clinical test equipment
Contact information:
E-mail: h-sakura@t-bioarray.com
TEL: +81-22-721-7822
Language: English, Japanese

TEAC Corporation
Address: 1-47 Ochiai, Tama-shi, Tokyo 206-8530, Japan
Number of employees: 300
Year of establishment: 1953
Products: Medical Video Recorder
Product categories:
- diagnostic imaging system
- related device and tool for diagnostic X-ray equipment
- measuring and monitoring system for biophenomena
Contact information:
E-mail: toshihiko.furuhashi@teac.jp
TEL: +81-42-356-9154
Language: English, Japanese

Global Activities
TEAC Medical Video Recorder is being supplied to the each region through TEAC Japan and subsidiaries.
- Asia: TEAC Japan
- America: TEAC America
- EMEA: TEAC Europe
We would like to expand the sales activity for all regions.
Techno Medica Co., Ltd.

http://www.technomedica.co.jp/t01/EnglishPage/index.html

Address: 5-5-1 Nakamachidai, Tsuzuki-ku, Yokohama City, Kanagawa, Japan PO 224-0041

Number of employees: 186 Year of establishment: 1987 Total sales: JPY 9,032 million

Products: Blood Gas Analyzer, Test Tube Preparation System, Electrolyte Analyzer

Product categories: 
- in vitro clinical test equipment
- clinical equipment and supplies

Contact information:
E-mail: overseas@technomedica.co.jp
Contact person: Takashi Soematsu
TEL: +81-45-948-1961
Language: English, Japanese

About the company and products
Techno Medica is a world leader of automatic test tube preparation system in Japan.

BC ROBO is designed to completely automate tube preparation jobs such as selecting blood collection tubes and applying barcode label on them. It prevents human errors such as patient mix-up and wrong tube selection and also frees phlebotomists from the high workload of tube preparation jobs. Its high throughput makes a great contribution on reducing patient waiting time and Turn-around-time, which eventually leads to better patient service.

Techno Medica is also one of the leading manufacturers of blood gas analyzer. The latest model GASTAT-700 Model provide a solution in critical care with its wide range of test parameters and high quality performance.

Handheld model GASTAT-navi is recognized as strongly supportive tools in Point of Care scene in the worldwide market.

Global activities
We are interested to distribute in US, South America, EU, MENA countries which are missing part of our business.

EXSURG.(R) is a series of surgical training models designed to help surgeons acquire difficult surgical techniques. Together with leading surgeons in clinical settings, we have developed training models that feel highly realistic, to assist training on surgical techniques.

About the company and products
EXSURG. is a series of surgical training models designed to help surgeons acquire difficult surgical techniques. Together with leading surgeons in clinical settings, we have developed training models that feel highly realistic, to assist training on surgical techniques.

Global activities
U.S., Spain, England, Taiwan, Chile, Australia, etc..
The Hosho Corporation

http://hosho.ne.jp/bodywarmer/heat-patch.html

About the company and products

We are an original equipment manufacturer of Heat Therapy Patch. We were established in 1955 and have been engaged in this business for more than 25 years. Heat Therapy Patch is a product which you can have pain relief when you apply it to your skin. It activates by contact with air and generates heat by making use of the oxidation process of iron powder. The heat improves your blood flow and it makes you feel pain relief from sore muscles and joints. Our product is odorless and drug-free so it can be used without feeling uncomfortable. It’s very easy to use. All you need to do is to open the outer pouch, take off the protective film, and then apply the patch directly to your skin. In about 5 minutes you can feel the heat and it continues for 5 to 8 hours with stable temperature. Since our factory is certified for ISO13485, we strictly control the quality of products so users can use it safely with confidence. Please feel free to contact us if you have any inquiry.

Global activities

We are supplying our product to some countries in EU, North America and Oceania. We are interested in the countries in Northern Europe and CIS because we have not supplied to these countries yet. Our main target area is in developed countries but we also seek to have a chance in developing countries. The market for our product is expanding from the former countries to the latter of them. We believe there is a good potential for our product in many countries.

E-mail: heat-patch@hosho.ne.jp
Contact person: Kenta Yoshinari
TEL: +81-3-3274-2435
Language: English, Japanese

THE YOSHIDA DENTAL MFG.CO.,LTD.


About the company and products

Yoshida was founded by Uchachi Yamanaka in Tokyo, Japan in 1906. At present, Yoshida is one of the oldest general dental equipment manufacturing companies in Japan. Our strength is "Creativity" as simply put. Once we come up with the new design, immediately we can incorporate the design into the product. Our strategy is simply, "we deliver". Although we are a long established company, we have the vitality of a new venture, full of drive and motivation. We design and create! We have the technology to develop and produce our dental chairs, handpieces, X-ray equipment, CT, laser, MRI and more. And we hold No1. Market share for particular brands in Japan. Now, we need the right global partner to create health and happiness together. Let’s find new value together.

EYECIA II is the quietest, most comfortable chair we’ve ever designed. So even the most fearful patients can sit back and relax - and doctors can provide superior care.

X-era Smart was designed to be an ideal model for 2D and 3D panoramic/cephalometric imaging system. Slim, compact but high functionality. Its cost effectiveness is beneficial to all professional regardless of the type of practice.

Contact information

E-mail: international-div@yoshida-net.co.jp
TEL: +81-3-3631-2165
Language: English, Japanese

Number of employees:
428
Year of establishment:
1906

Address:
1-3-6, Kotobashi, Sumida-Ku, Tokyo, Japan

Products

- EYECIA II, SEASONS, X-era Smart, Dent navi, Royalroad, EX turbine, CARFE
- related device and tool for diagnostic X-ray equipment
- dental equipment

Product categories

- medical apparatus for home use
- therapeutic and surgical equipment
- artificial internal organ apparatus and assist device
- operating equipment and supplies
- clinical equipment and supplies
- in vitro clinical test equipment
- measuring and monitoring system for biophenomena

Language:
English, Japanese

Address:
1-3-11, 3-Chome, Nihonbashi, Chuo-ku, Tokyo 103-0027 Japan

Number of employees:
61
Year of establishment:
1955
Total sales:
JPY 6,275 million

Products

- OEM / Supplier of Heat Therapy Patch

Product categories

- medical apparatus for home use

Contact information

E-mail: heat-patch@hosho.ne.jp
Contact person: Kenta Yoshinari
TEL: +81-3-3274-2435
Language: English, Japanese

Heat Therapy Patch. We were established in 1955 and have been supplying our product in these shapes for more than 25 years. Heat Therapy Patch is a product which you can have pain relief when you apply it to your skin. It activates by contact with air and generates heat by making use of the oxidation process of iron powder. The heat improves your blood flow and it makes you feel pain relief from sore muscles and joints. Our product is odorless and drug-free so it can be used without feeling uncomfortable. It’s very easy to use. All you need to do is to open the outer pouch, take off the protective film, and then apply the patch directly to your skin. In about 5 minutes you can feel the heat and it continues for 5 to 8 hours with stable temperature. Since our factory is certified for ISO13485, we strictly control the quality of products so users can use it safely with confidence. Please feel free to contact us if you have any inquiry.

Heat Therapy Patches with the shapes of Jelly bean and Wing. If you’re interested in another shape please feel free to contact us.

Heat Therapy Patches with regular, mini, and large size. We have been supplying our product in these shapes for more than 25 years.
TO-KO CO., LTD

https://www.to-ko.org/

Address: Chiyoda-ku, Tokyo Uchikanda 3-5-5, Daido Building 603

Number of employees: 8
Year of establishment: 1993

Products:
- salt meter

Product categories:
- medical apparatus for home use

Contact information:
E-mail: to-ko.sp@e-ml.mob
TEL: +81-3-3254-8051
Language: English, Japanese

About the company and products:
Our purpose is "to promote health of you and your family". Our company is good at producing original products. We can consistently plan, manufacture, and sell.

Global activities:
We export to Taiwan, Korea, Thailand and Vietnam.

Toei Chemical Industry Co., LTD

http://www.toeikagaku.co.jp

Address: 2-1284 Kobayashi-Cho Isesaki-City Gumma 379-2206 Japan

Number of employees: 45
Year of establishment: 1960

Products:
- rubber and gel products for medical use

Product categories:
- related device and tool for diagnostic X-ray equipment
- operating equipment and supplies
- dental equipment

Contact information:
E-mail: y-seki@toeikagaku.co.jp
TEL: +81-270-62-7155
Language: English, Japanese

About the company and products:
Our production system is one stop service including material combine design, mixing, molding and finishing. We can provide properly material kinds, color and hardeness for your best answer. Please contact us your detail request.

Global activities:
We export to Taiwan, Korea, Thailand and Vietnam. We can provide properly material kinds, color and hardeness for your best answer. Please contact us your detail request.

You can check the concentration with one touch so as not to take too much salt.

gel product sample (wound care)
http://www.tomey.com

TOMEY CORPORATION

Address | 2-11-33 Noritakeshinmachi, Nishi-ku, Nagoya, Aichi | 451-0051 JAPAN
Number of employees | 221 | Year of establishment | 2000 | Total sales | JPY 5.1 billion

Products | Ophthalmic diagnostic instruments
Product categories | diagnostic imaging system | Ophthalmic goods and related products
Contact information | E-mail : intl@tomey.co.jp | Contact person : Shigeki Hada
TEL : +81-52-581-5327 | Language : English, Japanese

About the company and products
TOMEY - specialists in ophthalmic diagnostic instruments
As recent medical technology is advancing daily, it is vital to develop functional ophthalmic diagnostic instruments to detect and treat ophthalmology diseases in the ophthalmology field.
At TOMEY, each staff is working as a specialist in ophthalmic diagnostic instruments and creating the future of ophthalmology under 4 principles; "Technology", "Communication", "Education" and "Service".

Global activities
TOMEY international business is controlled by two offices. One is Head Quarters in Japan and branch in Germany.
TOMEY GmbH (German branch) is taking care for the area Europe, Middle east and Africa. And other areas are taken care by Head Quarters in Japan.
We have successful sales growth in Germany, China, India and so on.
Global markets are now our key drivers of growth and we believe our product will match customers demand by all customers in the world.

http://www.tomey.com

About the company and products
Our Main products are Cuff pressure controllers and Suction pump units (Aspirators).
One of Cuff pressure controllers named "CUFF KEEPER" with the most unique technology can keep certain pressure without electric power supply.
Sputum aspirator named as "AMOR SU1" was developed in collaboration with medical doctor for respiratory failure in ALS and other patients.
Both of them have gotten a high evaluation by hospitals and nursing homes.

Contact information
E-mail : toku@amor.co.jp
TEL : +81-52-581-5327
Language : English, Japanese

Address
318 Onegawa, Usa-city, Oita, 879-0232 Japan

Table:

<table>
<thead>
<tr>
<th>Address</th>
<th>Products</th>
<th>Contact information</th>
</tr>
</thead>
<tbody>
<tr>
<td>318 Onegawa, Usa-city, Oita, 879-0232 Japan</td>
<td>Cuff pressure controllers, Suction pump units (Aspirators), Floor sensor mat alarm with wireless call</td>
<td>E-mail : <a href="mailto:toku@amor.co.jp">toku@amor.co.jp</a></td>
</tr>
<tr>
<td>2-11-33 Noritakeshinmachi, Nishi-ku, Nagoya, Aichi</td>
<td>Ophthalmic diagnostic instruments</td>
<td>E-mail : <a href="mailto:intl@tomey.co.jp">intl@tomey.co.jp</a></td>
</tr>
</tbody>
</table>

About the company and products
Global activities
TOMEY international business is controlled by two offices. One is Head Quarters in Japan and branch in Germany.
TOMEY GmbH (German branch) is taking care for the area Europe, Middle east and Africa. And other areas are taken care by Head Quarters in Japan.
We have successful sales growth in Germany, China, India and so on.
Global markets are now our key drivers of growth and we believe our product will match customers demand by all customers in the world.

E-mail : toku@amor.co.jp
TEL : +81-52-581-5327
Language : English, Japanese
**TOPCON CORPORATION**

http://www.topcon.co.jp/en/

**Address**
75-1, Hasunuma-cho, Itabashi-ku, Tokyo 174-8580, Japan

**Number of employees** 4,459  **Year of establishment** September, 1932  **Total sales** JPY 130,735 million

**Products**
- 3D optical coherence tomography
- Retinal camera
- Photocoagulator
- Tonometer
- Slit lamps
- Operation microscopes
- Specular microscopes
- Ophthalmic data systems
- IMAGEnet
- Vision tester
- Auto refractometer
- Auto kerato-refractometer
- Lensmeter
- Chart projector

**Product categories**
- Diagnostic imaging systems
- Therapeutic and surgical equipment
- Ophthalmic goods and related products

**Contact information**
E-mail: informid@topcon.co.jp

**About the company and products**
For nearly 70 years, Topcon has specialized in eye care, improving human eye health through innovations in examination, diagnosis, and treatment.

Today, as a result of both rapid population growth and aging, we are seeing increased cases of major eye illness, skyrocketing medical costs, and a shortage of physicians. Aiming to resolve these problems, Topcon has applied ICT (Information Communication Technology) to eye care screening and prognosis management in order to promote early detection, early treatment, and remote diagnosis, thereby reducing overall medical costs. By expanding to prognostic management, Topcon is working to create new value for the future, contributing to the formation of an enriched society that will enable people to enjoy a high quality of life.

**Global activities**
Topcon has developed a global network of production, development, and sales locations.
Furthermore, with a workforce consisting of 65% non-Japanese employees and 90% non-Japanese company presidents at our overseas consolidated subsidiaries, we have established a system that enables us to select optimal regions for production and sales. This system helped us achieve a high overseas sales ratio of 79% in FY 2015.

**TOPCON Head Quarter in Tokyo, Japan**

**TSK LABORATORY, JAPAN**

https://tsklab.nl/

**Address**
1510-1 Soja-Machi, Tochigi-Shi, Tochigi-Ken, Japan 328-0002

**Number of employees** 225  **Year of establishment** 1974

**Products**
- Biopsy Needle
- Bone Marrow Biopsy Needle
- Aesthetic Needle
- OEM Needle etc

**Product categories**
- Operating equipment and supplies

**Contact information**
E-mail: tsk@tsklab.co.jp

**About the company and products**
TSK Laboratory Japan is the manufacturer for high quality 'needles' which are all made in JAPAN. Our company name in Japanese means 'tasuku' - to help.

It is our desire to provide medical professionals high quality instruments which serve the well-being of patients around the world.

Our factory has clean rooms certified by ISO and audit of an overseas large pharmaceutical company. All the processes of producing our products, including parts molding, are made there. Our sharp needles polished with craftsmanship receive high reputation from many medical professionals at both domestic and foreign markets. We also implement joint development at the request of medical professional active in all kinds of areas inside and outside Japan.

We have 2 overseas branch offices, TSK Canada and TSK Europe which is in Netherland, and TSK China is under establishment. Now we are striving vigorously to expand our business opportunity in Asia and Middle East.

**Global activities**
We have worldwide network - overseas 50 companies in 40 countries.

We are continuously striving for providing high quality products and receive highly reputable international recognition in respect of the quality.

**Contact information**
E-mail: tsk@tsklab.co.jp

**Aesthetic Needles**

**Biopsy Needles**

**TOPCON CORPORATION**

**TSK LABORATORY, JAPAN**
Yamada Shadowless Lamp CO.,Ltd.

http://www.skylux.co.jp/english/

Address: 2-3-16 Nishi kanda, Chiyoda-Ku, Tokyo Japan 101-0065

Number of employees: 80
Year of establishment: 1927

Products: operation light
Product categories: therapeutic and surgical equipment

Contact information:
E-mail: kikaku@skylux.co.jp
Contact person: Ryosuke Saito
TEL: +81-3-5212-6021
Language: English, Japanese

About the company and products

Since our founding in 1927, we have been a part of the medical industry for more than 80 years, specializing in operation lamp manufacturing. We pride ourselves in working to “promote health and happiness in people’s lives,” using that philosophy as motivation to always present our customers with safe, cutting-edge products.

LED lighting is rapidly becoming popular in recent years. Characteristics of LED lighting are high illuminance and long life. On the other hand, other characteristics such as glare, eye strain are problems. However, thanks to our latest innovative technology, our LED lighting is close to natural sunlight, and it became possible to provide eye protection (minimum eye strain) and recognize a difference of body organs during operation easily.

We always look ahead to the future and take much time and energy for researching and developing our new products. We commit to provide our customers the highest quality products.

Delivering optimal light even to deeper areas and soft design that puts patients at ease.

Standard model with a light-weight, thin design, equipped with Medical LEDs.

WHILL K.K.

http://whill.us/

Address: 75-1, LVP1-204, Ono-cho, Tsurumi-ku, Yokohama, 230-0046, Japan

Number of employees: 50
Year of establishment: 2012

Products: Powered wheelchair
Product categories: medical apparatus for home use

Contact information:
E-mail: raqa@whill.jp
TEL: +81-45-633-1471
Contact person: Daisuke Otani
Language: English, Japanese

About the company and products

Design:
-Futuristic look defying negative perception stimulates user’s will to actively go out
-Patented design

Technology:
-All Directional 4WD: Patented All Directional Wheel Technology enables minimal turning radius without sacrificing terrain coverage
-Thrive in Any Environment:
4WD and large front wheels conquer rough terrains whether grass, dirt, gravel or snow. Excellent curb climbing ability of up to 7.5 cm

Software:
-Remote control
-Speed adjustment

www.yamahachi-dental.co.jp/en/

Address  
54-1 Ochigara, Nishiura, Gamagori, Aichi 443-0105. Japan

Number of employees  74
Year of establishment  1958
Total sales  USD 24million

Products  
Artificial resin and composite resin teeth, acrylics, CAD/CAM disks and blocks, dental waxes and gutta percha points amongst other products.

Product categories  
- Dental material
- Ophthalmic goods and related products
- Surgical dressing and hygienic products
- Medical apparatus for home use
- Dental equipment
- Steel products for medical use
- Therapeutic and surgical equipment
- Artificial internal organ apparatus and assist device
- Operating equipment and supplies
- Clinical equipment and supplies
- In vitro clinical test equipment
- Measuring and monitoring system for biophenomena
- Related device and tool for diagnostic X-ray equipment
- Diagnostic imaging system

Contact information  
E-mail : box@yamahachi-dental.co.jp  
Contact person : Masashi Toyama

About the company and products

Yamahachi Dental, established in 1963, has been in the field of dentistry for over 50 years. We have been successful in supplying trustworthy and high quality dental material to all our customers throughout Japan and abroad.

We manufacture artificial resin teeth, acrylics, CAD/CAM disks and blocks, dental waxes and gutta percha points, amongst other dental products. Our main products are artificial teeth (both composite resin and acrylic) and CAD/CAM disks and blocks.

In addition to that, we import high quality dental products from other countries to Japan whilst also distributing our own products to about 80 countries worldwide.

Yamahachi will continuously strive to supply our customers with innovative and improved products while simultaneously contributing to the field of dentistry and providing our customers with products of outstanding quality.

Global activities

Our main office is in Japan and our manufacturing plant is in China, just outside Shanghai. We currently have six sales offices in China from which we directly sell to the Chinese market, Shenyang, Beijing, Shanghai, Wuhan, Chengdu and Guangzhou.

Artesano, our popular hybrid resin block for CAD/CAM use.

Crown PX, the world’s hardest composite resin teeth with excellent resistance to wear and tear, non-staining and very realistic appearance.

Yamamoto Kogaku Co., Ltd.

http://www.yamamoto-kogaku.co.jp/english/index.html

Address  
25-8, Chodo-3, Higashiosaka City Osaka, Japan

Number of employees  250
Year of establishment  1911
Total sales  USD 55million

Products  
Medical Laser Safety glasses

Product categories  
- Ophthalmic goods and related products

Contact information  
E-mail : usui@yamamoto-kogaku.co.jp  
Contact person : Ryu Usui

About the company and products

We are manufacturer of Laser safety glasses for medical use.

We have manufactured laser protective filters by utilizing proprietary technology to control laser beam properties and manufacture filters to block a variety of laser wavelengths.

And we have face shields which are used in hospitals.

Global activities

We have distributors worldwide, we can provide our products through our distributor in your country.
Yamashina Seiki Co., Ltd.

http://yasec.co.jp/english/

<table>
<thead>
<tr>
<th>Address</th>
<th>525, Higashisaka, Ritto City, Shiga, Japan</th>
</tr>
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<tbody>
<tr>
<td>Number of employees</td>
<td>150</td>
</tr>
<tr>
<td>Year of establishment</td>
<td>1939</td>
</tr>
<tr>
<td>Total sales</td>
<td>USD 27 million</td>
</tr>
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</table>

**Products**
- Suction Coagulator and Suction Tip for surgery

**Product categories**
- operating equipment and supplies

**Contact information**
- E-mail: medical@yasec.co.jp
- TEL: +81-77-558-2311
- Language: English, Japanese

**About the company and products**

Yasec is manufacturing and sales company of special machine tools for factory automation and automobile, heat exchangers for marine ship and power plant, lubricators for industrial and marine ship, and medical devices.

Suction Ball Coagulator can “suction” and “electro-coagulation” simultaneously. Five holes in the electrode can suppress the adsorption of the organ. This product is effective especially for Respiratory surgery, Gastroenterological surgery and Pediatric surgery.

Yasec Suction Tip has a brush in the tip, therefore atraumatic suction is possible. This product is effective especially for plastic surgery and open laparotomy of newborn or infant.

Yasui Co., Ltd.

http://www.yasui-kk.co.jp/en/

<table>
<thead>
<tr>
<th>Address</th>
<th>2725 Ooazakakusa, Kadogawa-cho, Higashiuisuki-gun, Miyazaki 889-0697 Japan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of employees</td>
<td>248</td>
</tr>
<tr>
<td>Year of establishment</td>
<td>1930</td>
</tr>
<tr>
<td>Total sales</td>
<td>JPY 4.7 billion</td>
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</tbody>
</table>

**Products**
- Cordless LED plastic retractor

**Product categories**
- operating equipment and supplies
- therapeutic and surgical equipment

**Contact information**
- E-mail: m.murayama@yasui-kk.co.jp
- TEL: +81-982-63-7111
- Language: English, Japanese

**About the company and products**

Yasui Co., Ltd. was founded in 1930 as a manufacturing company. With over 80 years of history, we have expanded our business into printing, expanded polystyrene manufacturing, injection mold manufacturing, and medical device manufacturing businesses by adapting to the development of the Japanese economy and changes in social environment.

Especially in the medical device field, nearly 50 years we have supplied plastic molded parts of medical devices, i.e. dialyzer housing and others manufactured under clean room control and quality control of ISO 9001 and 13485 to medical device manufacturers. Recently we have focused to make original medical device products from design to manufacture. Koplight® combines a transparent resin molded blade produced with our injection molding technology and a highly illuminated compact LED illuminator. It is lighter in weight than the existing metallic retractors, nonconductive and enhances visibility of the dark operative field.

**Global activities**

We exhibited Koplight® at MEDICA 2016 in Germany. Koplight® was highly evaluated and response we received was very positive. Koplight® is a medical device that can be used anywhere regardless of the types of operation, medical departments, medical facilities, and regions if batteries are available. We aim to actively expand distribution to overseas markets in the near future. ISO 13485 certification was obtained in May 2014 and CE mark is to be obtained within 2017.