

Summary

Smart Agriculture Market Conditions

Both the global and Japanese smart agriculture markets are expected to grow at a compound annual growth rate (CAGR) of around 15% until 2030, with a particularly **high demand expected within the "Precision Agriculture" and "Smart Greenhouse" sectors.**

Japanese Regulations

- Japan does not have any laws or regulations that cover smart agriculture as a sector, but there are **laws and regulations in place for the use of various technologies used in smart agriculture.**
- Under the Civil Aeronautics Law, drones for pesticide spraying are required to be registered with the Ministry of Agriculture, Forestry and Fisheries, and the use of pesticides other than those approved by the government as "drone-friendly pesticides" is prohibited.
- Japan also has guidelines for the safe operation of autonomous farming equipment, recommending specific safety actions for machinery under direct and remote supervision. It has also issued guidelines for reshaping farming plots in order to more smoothly incorporate autonomous farming equipment.
- MAFF also has issued **guidelines regarding the proper handling of agricultural data by smart agricultural** service providers for AI training purposes.

Support Measures in the Smart Agriculture Sector in Japan

- The Japanese government offers several incentives to farmers considering the implementation of smart agriculture, as well as developers and providers of smart agriculture technology, both on the national and prefectural levels.
- These measures include access to information sharing and business matching platforms as well as subsidies and agricultural equipment leasing programs.

Outline of the Top Players in Smart Agriculture

- The largest smart agriculture product and service providers are headquartered in the United States and tend to focus on precision agriculture technologies such as autonomous tractors and robots, and crop monitoring systems.
- Meanwhile, major Japanese companies from various fields such as telecommunication, geospatial technology and others have made significant advancement in smart agriculture technology by introducing drones, autonomous vehicles, ICT platforms, sensors and other technologies.

Challenges in the Introduction of Smart Agriculture Technology in Japan

There are various challenges in the implementation of smart agriculture in Japan, related to **agricultural practices, technology, human resources and cost of implementation**, and the government is taking steps to address these issues through subsidies, the publication of guidelines, and outreach to various stakeholders through education programmes about smart agriculture technologies and demonstrations of smart agriculture technology.