

# COMPANY PROFILE

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# Company Profile



Established	December 16, 1949	
Capital	¥187.5 billion	
Revenue	Consolidated basis	¥5,153.5 billion (US\$47.6 billion)*
Operating Profit	Consolidated basis	¥61.1 billion (US\$563.8 million)*
Employees	Consolidated basis	170,932
	Non-consolidated basis	45,280
Consolidated Subsidiaries	200 (Japan 64, North America 23, Europe 32, Asia 74, Others 7)	
Affiliates under the Equity Method	88 (Japan 24, North America 11, Europe 17, Asia 32, Others 4)	

\* U.S.dollar amounts have been translated, for convenience only, at the rate of 108.33 yen = US\$1, the approximate exchange rate prevailing on March 31, 2020. Billion is used in the American sense of one thousand million.

as of March 31, 2020

**DENSO is one of the largest global manufacturer of automotive parts**

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Presentation for Japan Day @ IIT H , Oct. 2020 DENSO International India PVT. LTD.  
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# DENSO Group Long-term Policy 2030

**Bringing hope for the future  
for our planet, society  
and all people**

## Our Goal for 2030

A company that continuously generates value to enrich mobility that achieves sustainability, happiness and peace of mind for everyone

### Green

Lasting vitality  
for the environment

### Peace of mind

Providing a sense  
of well-being

### Inspiring

Making  
a difference



## Principles Approach and attitude for achievement of goals

### Open

**Work hand in hand with diverse partners to enrich society**

- Contribute to a new mobility
- Cultivate relationships to address shared goals
- Explore new business fields

### Fair

**Deliver value for all people worldwide**

- Take the initiative in environmental stewardship
- Provide mobility for all people
- Make smart functionality standard

### Reliable

**Earn people's confidence by offering value that transcends expectations**

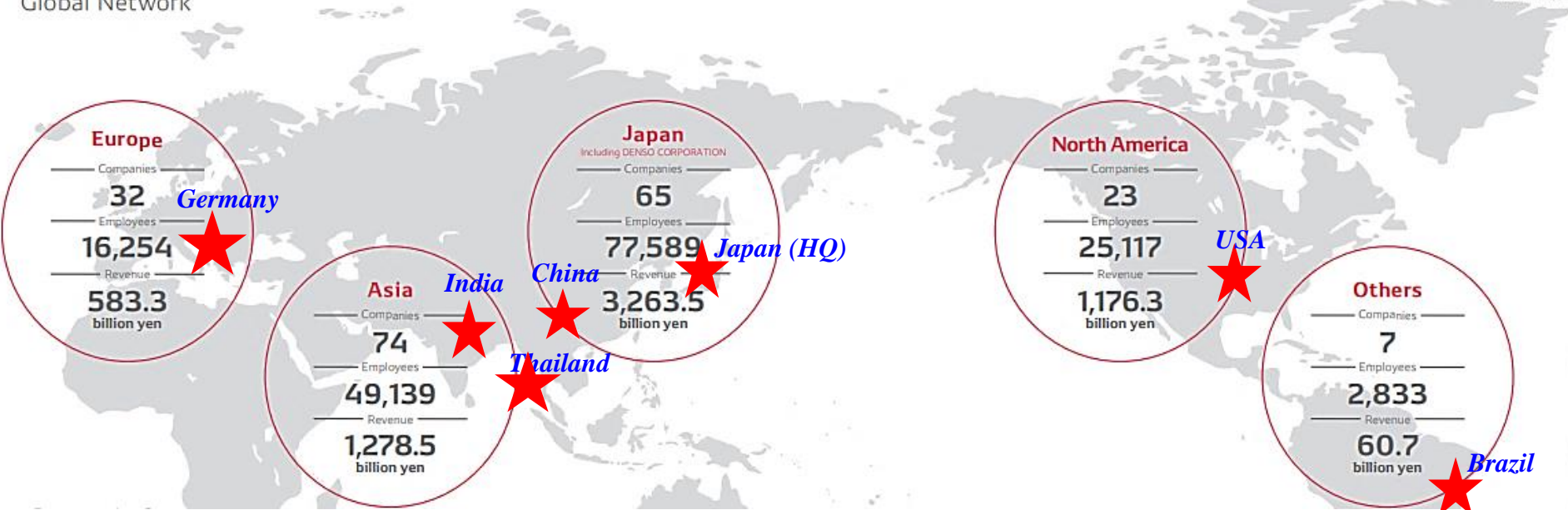
- Generate value that addresses latent needs
- Mobilize comprehensive technological capabilities
- Assert a commanding edge in manufacturing

**Passion & Initiative** A proactive sense of commitment to challenge for a bright future

# Global Footprints (Business, Technical Centers & Customers)

Source: DENSO Corporate Profile on Global DENSO website  
As of March 31, 2021

Global Network



DENSO Technical Centers



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# Major Points for Understanding DENSO

## DENSO Spirit

Boldly taking on new challenges no matter what the circumstances

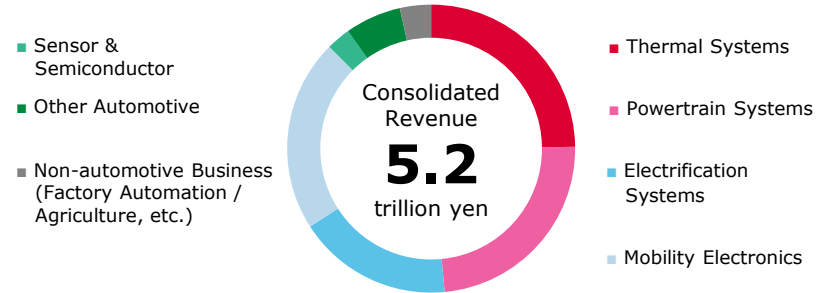


Number of DENSO Employees Practicing the DENSO Spirit

**170,000**

## Expansive Business Domains

Clearing the way for future automobiles through DENSO's six core businesses that create green value and provide peace of mind



## Research and Development, Monozukuri, and Hitozukuri

We are committed to creating the best products.



Number of Patents Held Globally

**40,000**



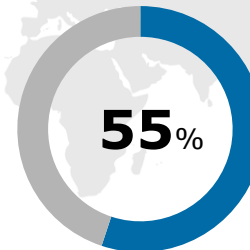
Number of Medals Won at World Skills Competitions

**69**

## Global Business Foundation

Leveraging our global foundation to bring happiness to people around the world and create a better tomorrow

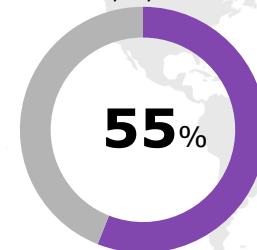
Ratio of Overseas Revenue to Total Revenue



Consolidated Subsidiaries

**200**

Ratio of Overseas Employees\*



\*Ratio of employees at overseas subsidiaries to total employees

# Four Focus Fields

DENSO is contributing to the improvement of both industrial and social productivity by working to provide new mobility value, establish factory automation (FA) and industrialize agriculture.

## Electrification

Reducing environmental burden and realizing highly efficient mobility



## Advanced Safety and Automated Driving

Realizing a safe society without accidents, and free and comfortable mobility



## Connected Cars

Realizing a new mobile society that connects vehicles, people, and goods



## Non-Automotive Businesses

(Factory Automation and Agriculture)

Contributing to improved social and industrial productivity



**DENSO recruiting Talents from IIT H for technology development since 2018**

***DENSO***

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