





CANADA – JAPAN Business Symposium October 23, 2008

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The Woodbridge Group







RISING OPPORTUNITIES CANADA – JAPAN Business Symposium





The Woodbridge Group Beginning - 1978

- Private Canadian company
- 1 plant in Woodbridge, Ontario
- 350 employees
- \$38 million CDN in sales
- Molded automotive foam, slab foam fabrication, furniture foam and carpet undercushion







The Woodbridge Group

Today's Worldwide Presence



- Private Canadian company
- 64 locations in 21 countries worldwide
- 8,000+ employees



AUSTRALIA Adelaide
Melbourne



BRAZIL
Betím
Caçapava
Camaçari
Caxias do Sul*
São Bernardo (2 Facilities)

CANADA
Blenheim, ON
Kitchener, ON
Mississauga, ON
Sarnia, ON
Tilbury, ON
Whitby, ON
Woodbridge, ON

CHINA Wuhan* Shanghai

CZECH REPUBLIC Mlada Boleslav*



ENGLAND Coventry*

FRANCE Trilport*

GERMANY Mörfelden* Rüsselsheim* Espelkamp* Wolfsburg *

INDIA New Delhi *

ITALY Bruzolo*

JAPAN Anjo*
Nanno*
Inado*(Kyushu)
Tokyo

MEXICO Leon*
Mexico City*
Saltillo (2 Facilities)

POLAND Bielsko Biala* Zory* SLOVAKIA Lučenec*

SOUTH KOREA Ulsan*
Gwangju*
Inju*(Asan City)

SPAIN _____ Barcelona*

THAILAND Bangkok*
Gateway*(Plangyao)

UNITED STATES
Atlanta, GA
Auburn Hills, MI
Brodhead, WI
Chattanooga, TN* (2 Facilities)
EI Paso, TX(2 Facilities)
Fremont, OH
Grand Rapids, MI
Greensboro, NC*
Kansas City, KS
Kansas City, MO (2 Facilities)
Lansing, MI
Romulus, MI
St. Peters, MO
Troy, MI

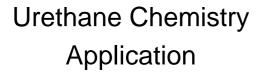
RISING OPPORTUNITIES





What Does Woodbridge Supply







Foam Cushion





What Does Woodbridge Supply

Urethane Chemistry

+ JIT =



Seating Foam

▶ Energy-Absorbing Foam

Headliner Foam

Structural Foam

Acoustical Foam

Assembly and Sequencing



80th Annua and Sara

Today

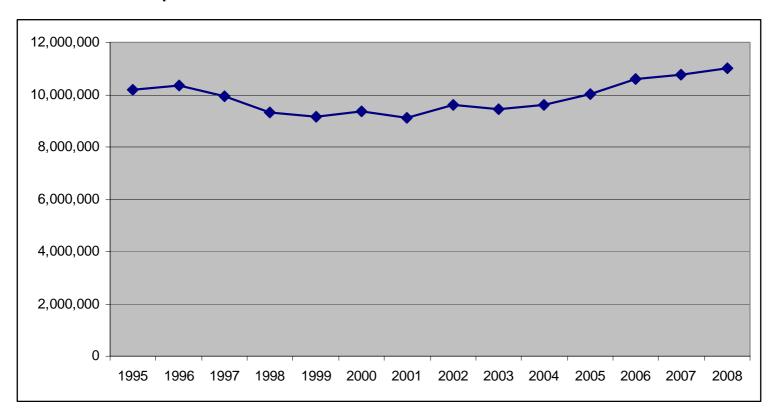






Why Japan

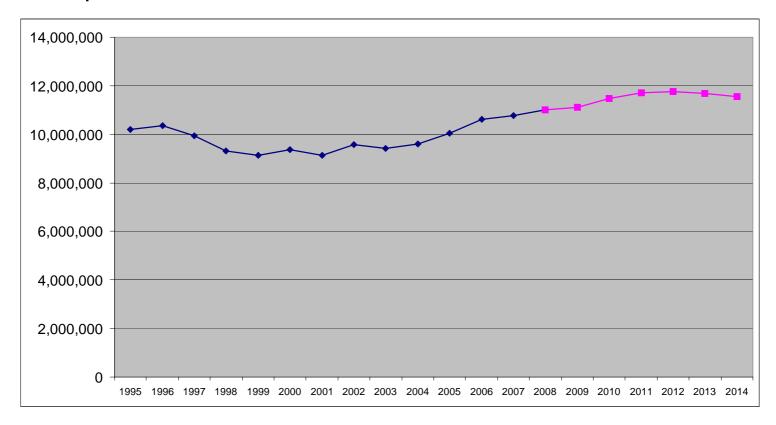
Japanese Vehicle Production – 1995 to 2008





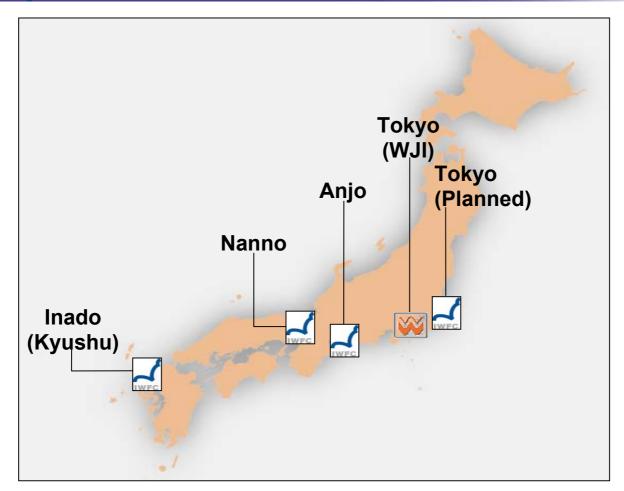
Why Japan

Japanese Vehicle Production – 1995 to 2008 + Forecast





Why Japan







Japanese Customers















































Why A Joint Venture

- Resources & local knowledge
- Technology
- Globalization
- Growth





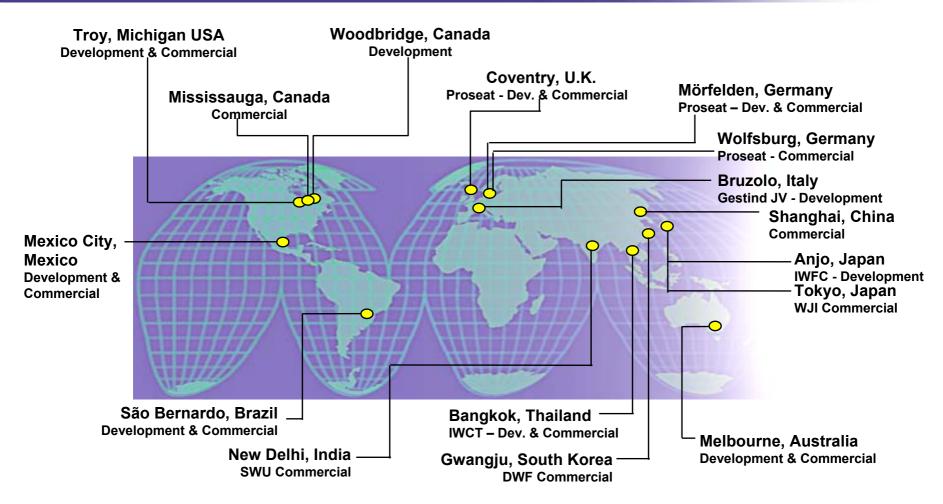
Resources & Local Knowledge







Globalization



RISING OPPORTUNITIES

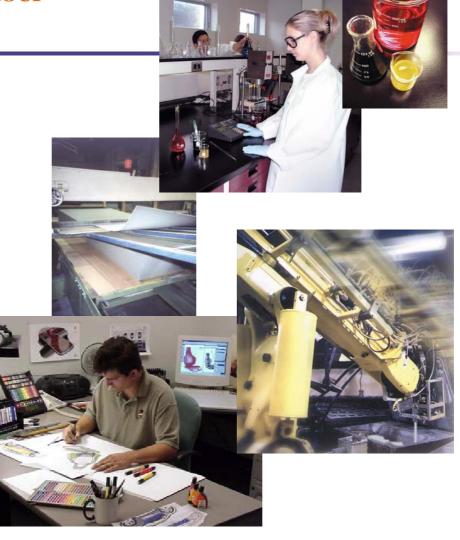
CANADA – JAPAN Business Symposium





Technology

- Synergy
- Leapfrog
- Learnings

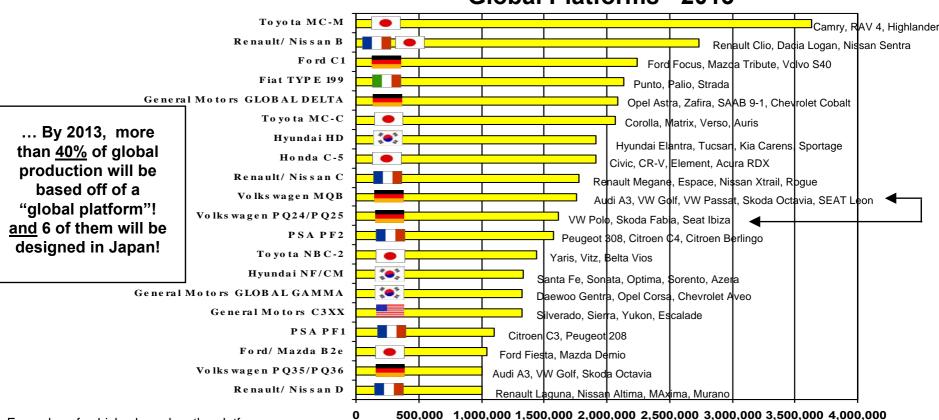






How Do We See Japan Growth?

Global Platforms - 2013



- Examples of vehicles based on the platform
- Global Platform is one with more than 1 million units annually
- Source CSM Jan 08

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Key Factors To Success

- Expertise
- Cost and Quality
- Innovation
- Global design & prototyping
- Global learning, experience and supply





World Polyurethane Alliance





The World Polyurethane Alliance is a united collection of leading urethane manufacturers, offering world-class research, technology, product design, prototyping and manufacturing. The World Polyurethane Alliance currently includes: The Woodbridge Group, Proseat, Poliuretanos Summa Woodbridge, IWFC, Gestind, Indepol, IWCT, WWGSK, Dayou Woodbridge Foam and SWU.

This collection of the world's leading urethane companies provide a global footprint to offer:

- local support for global programs, in a seamless environment
- deliver the lowest possible cost
- meet expectations on development timing
- avoid unnecessary duplication of development in multiple countries
- provide product launch excellence
- design centralized based on where its developed to launch anywhere











Thank you

