

K A N A G A W A

J A P A N



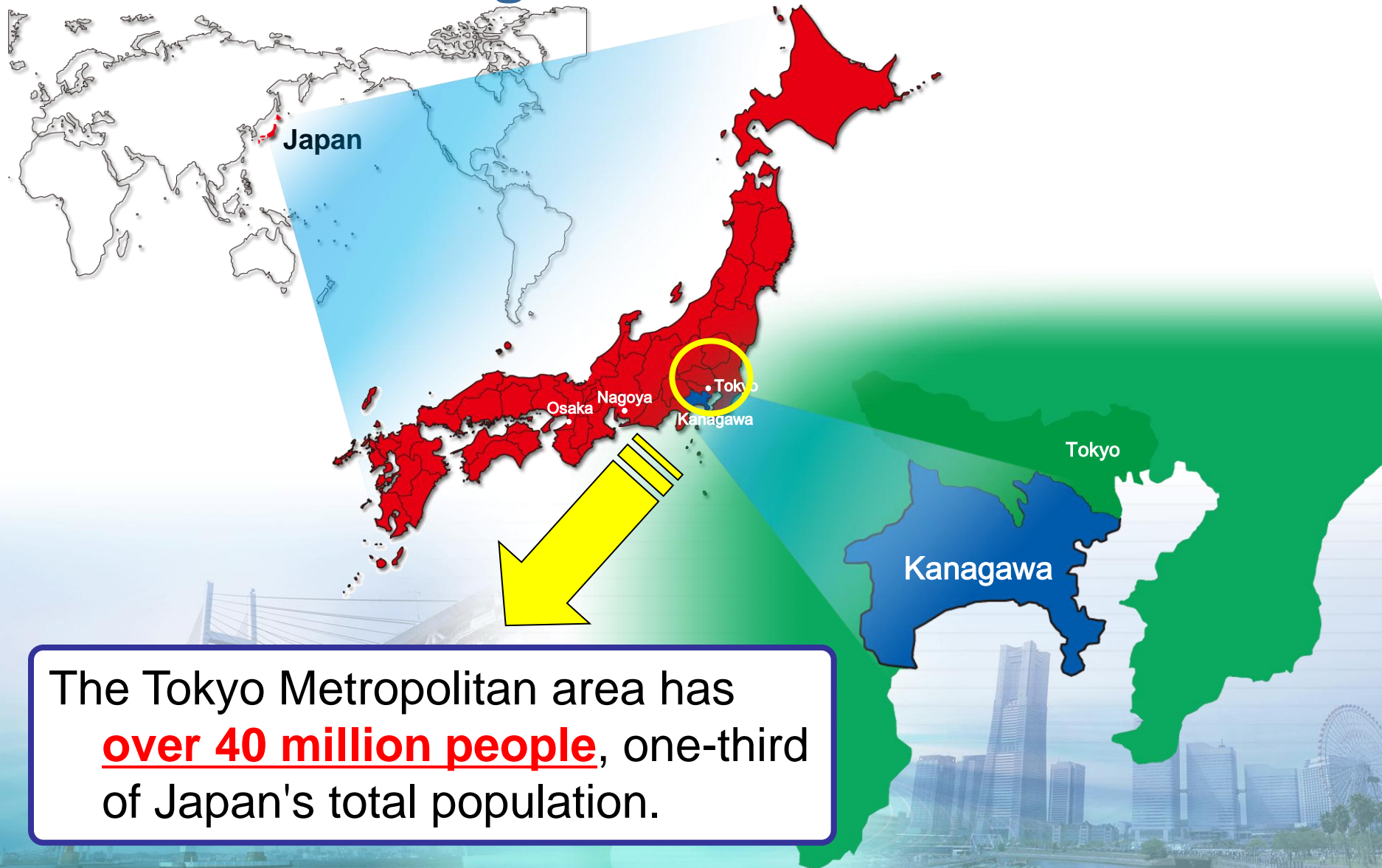
INTERNATIONAL BUSINESS OPPORTUNITIES

Agenda:

- 1. Kanagawa Introduction**
- 2. Advantages of Investing in Kanagawa**
- 3. Companies driving Kanagawa forward**
- 4. Environment/ EV Project in Kanagawa**
- 5. Business Start-Up Information**
- 6. Contact Information / Conclusion**



Positioned for growth.



The Tokyo Metropolitan area has **over 40 million people**, one-third of Japan's total population.

A strong national economy. A strong prefectural economy.

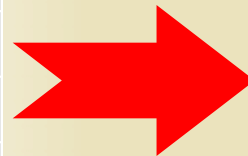
1	USA	11,657.3
2	JAPAN	4,584.9
3	Germany	2,740.6
:	:	:
16	Turkey	302.6
17	Austria	292.0
18	Greece	264.1
19	Norway	254.7
:	:	:

JP¥ 107.5 per US\$

(US\$ in billion)

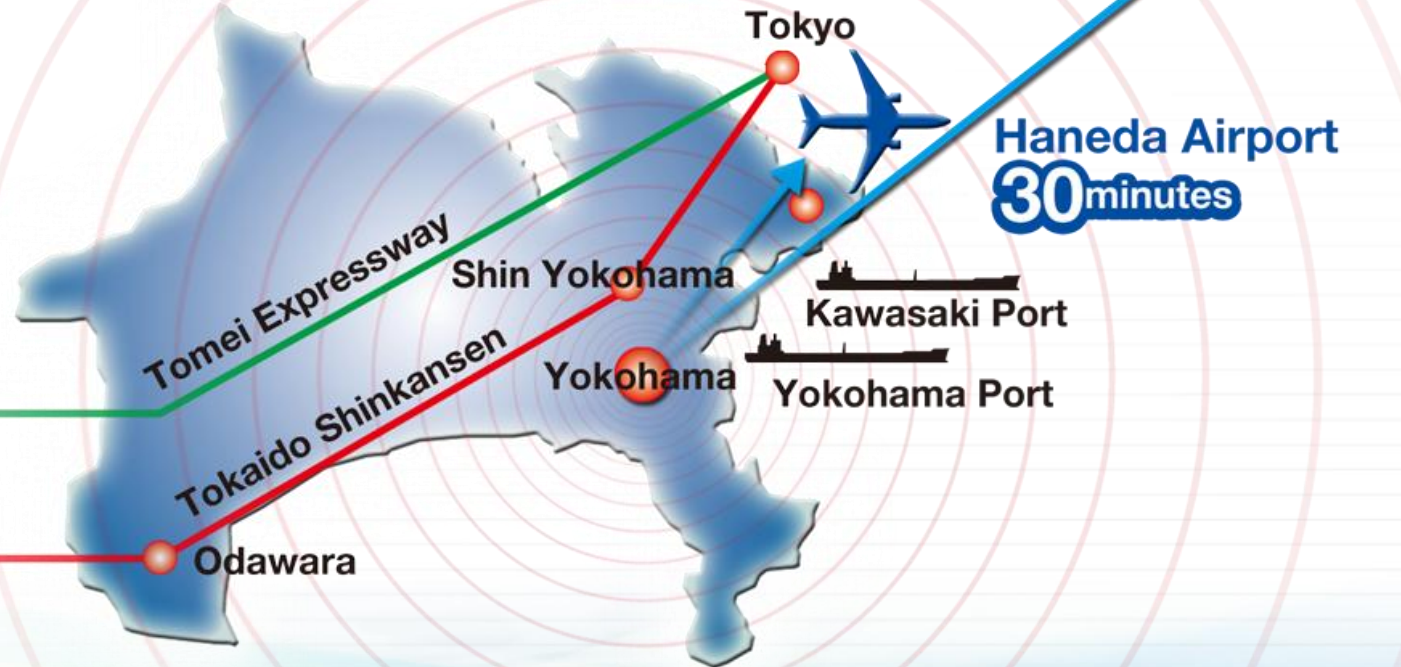
Kanagawa's Gross Prefectural Products

US\$ 286.7 billion



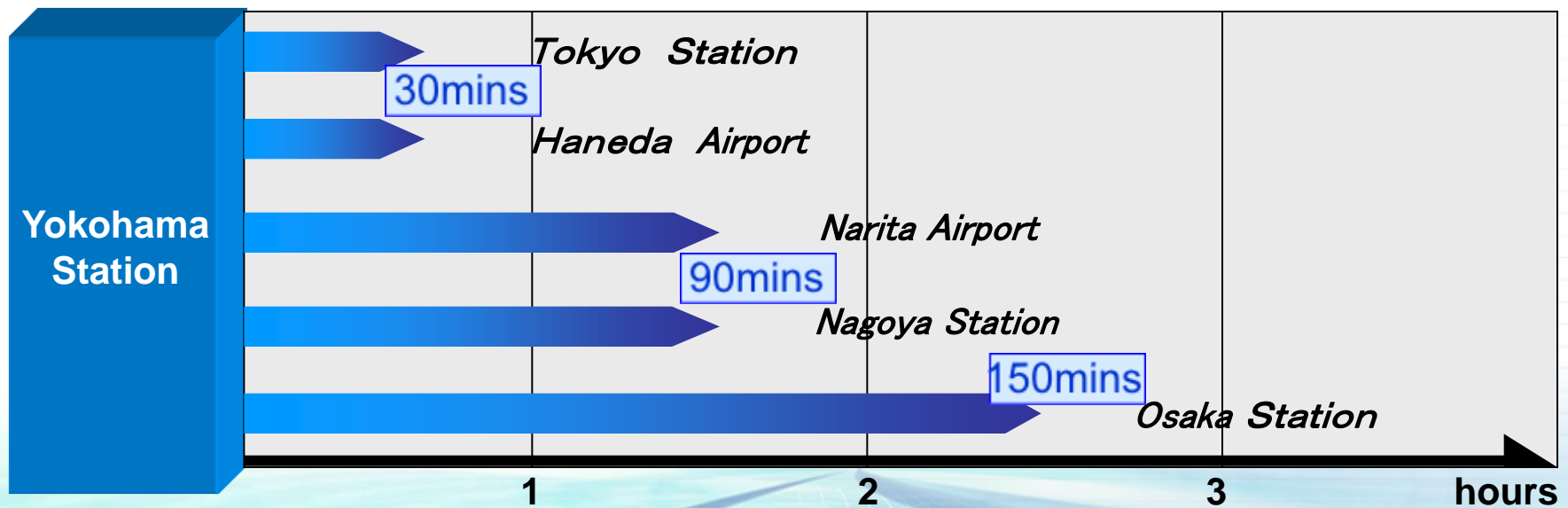
Become Connected.

- **Narita International Airport** (1.5 hours from Yokohama)
- **Haneda Airport** (30 minutes from Yokohama)



Become Connected.

- **Highly-developed infrastructure.**
- **Convenient public transportation systems.**
- **High-speed bullet trains** connects to Tokyo and the rest of Japan.



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Not just a temporary host, but a long term partner.

Advantages of investing in Kanagawa:

- **Generous Government Subsidies and Tax Incentives**
- **Abundant Land and Competitive Real Estate**
- **Highly-Educated Human Resources**
- **Comfortable Living**



Create a profitable partnership.

- **Subsidies:** Up to 2 billion yen (*1)
- **Loans:** Up to 800 million yen
with low interest rate (1.6% p.a.)
- **Tax relief:**
 - Real estate acquisition taxes (up to 75%)
 - Corporate enterprise taxes (up to 90%).

We started **“Invest Kanagawa”** promotion
with these economic **incentives** and **one-stop-services**
from December 2004

*1: Subsidies are about to end March 2010

Lay a strong foundation.

- **Abundant** land and **competitive** real estate costs to build your business.
- Much undeveloped land to locate your business.
- **Developed** real estate.

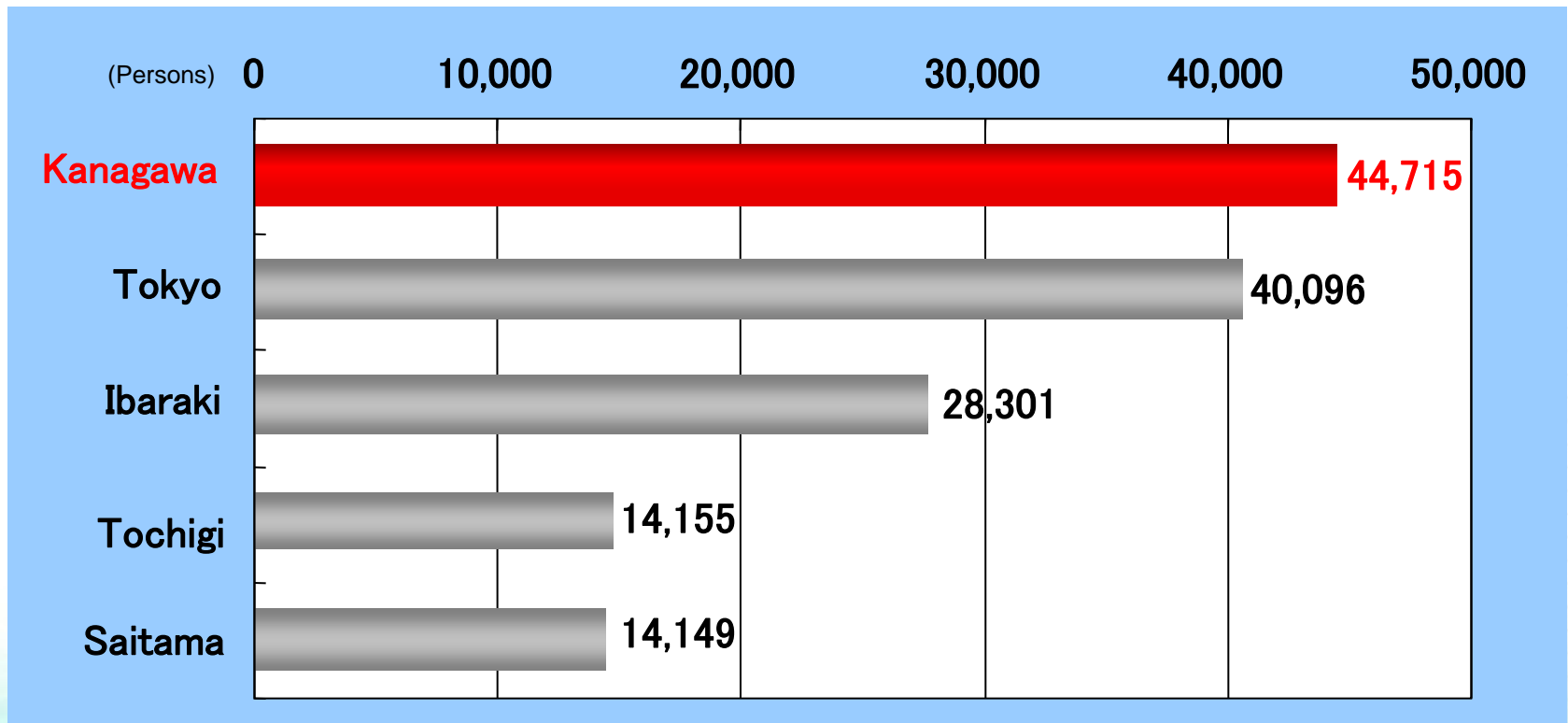
● Office rates

	(\$US/m ²)	
	Tokyo	Kanagawa (Yokohama)
Large buildings	70	36
Smaller buildings	54	30

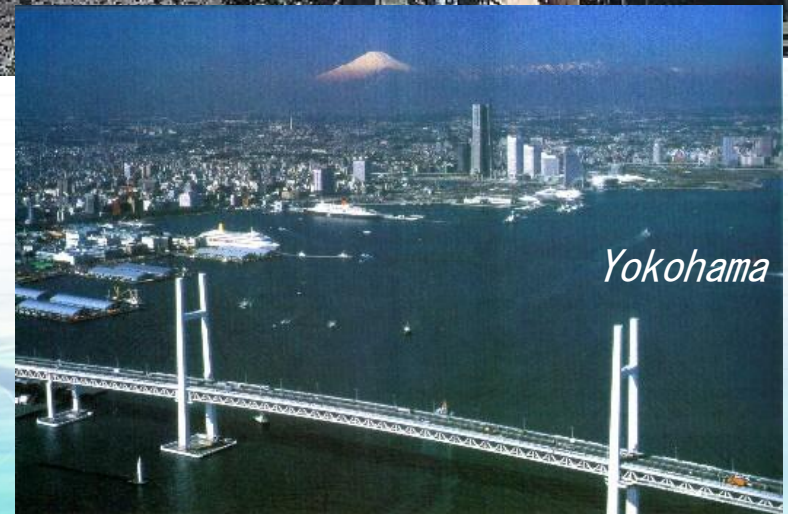
Rate: JP 99 yen per \$US 1 (These rates are calculated based on the data as of April 2009 on the web-site of MIKI shoji Co.,Ltd.)

A top prefecture in R&D.

- **The Top** in terms of the number of **researchers**



Fulfilling Living Environment



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Companies which decided to make an investment in Kanagawa using our Incentive Program **“Invest Kanagawa”**

- Fuji Photo Film Co., Ltd.
- Zeon Corporation
- Tokyo Ohka Kogyo Co., Ltd.
- Nippon Oil Corporation
- Ajinomoto Co., Inc.
- Richo Co., Ltd.
- Asahi Glass Co., Ltd.
- Nissan Motor Co., Ltd. (HQ)
- Sony Corp.
- Nissan Motor Co., Ltd. (R&D)
- Yokogawa Electric Corp.
- Yamatake Corp.
- Canon Inc.
- STANLEY ELECTRIC CO., LTD.
- ULVAC, Inc.
- NSK Ltd.
- Fuji Xerox Co., Ltd.
- JFE Steel Corporation
- FUJIFILM Corporation
- Takeda Pharmaceutical Company Limited
- NEC TOKIN Corporation
- Mitsubishi Heavy Industries, Ltd.
- Showa Shell Sekiyu K.K. etc

Total is about 150 companies
in last five years

Non-Japanese Companies which decided to make an investment in Kanagawa using our **One-stop service**

- Daimler Japan Holding,Ltd (Tech Center)
- Shinryu japan service co.,ltd
- EX ONE KK
- Polar Instruments (Japan Branch)
- Basler AG (Japan Office)
- Karmann Japan Co.,Ltd Japan Office
- **MOOG JAPAN LTD. (Yokohama-Branch)**
- ISD JAPAN Co.,Ltd.
- Dalian Huayang Digital Technology Co.,Ltd (Japan Branch)
- DaLian Super Electronics Co.,Ltd (Japan Branch)
- ixetic Japan Inc.
- ikv technologies japan kk.
- CyBio Japan Co.,Ltd
- SABO JAPAN (Japan Branch)
- Melexis Japan Technical Reserch Center
- TATA AUTOCOMP SYSTEM LIMITED (TACO)
- Mueller Japan,Inc.
- IPG Photonics Japan Limited
- BIOBASE Japan KK
- Cell Impact Co.,Ltd (Technology Center)
- Wipak Ltd.(Japan Branch)
- Oetiker Japan Co.,Ltd
- Metalsa(Japan Office)
- MK Technology Co.,Ltd
- Skelton Tomkinson
- ShimBi Computing Laboratories Private Limited
- Pruftechnik K.K.
- Digilab Japan,Inc.
- Molecular Imprints (Japan Branch)
- SCA Schucker Japan Co.,Ltd

Total is about 30 companies

Success stories

MOOG



Mr. Sean Gartland
General Manager,
Moog Pacific

General company info: A U.S.-based company that specializes in motion control solutions in a wide range of industries.

Challenge: Expand the business in Japan.

Solution: Yokohama (Sakuragi-cho)

*“We are truly grateful for Kanagawa’s **One-Stop service**...they helped us find an office right away.”*

*“We decided to establish a branch in Japan because Japan is the **leading country** in the motion-control industry. We have also **collaborated with local universities** for motion-control research.”*

*“Our suppliers are all over Japan, but about **35% of our supplies** are located **within Kanagawa** .”*

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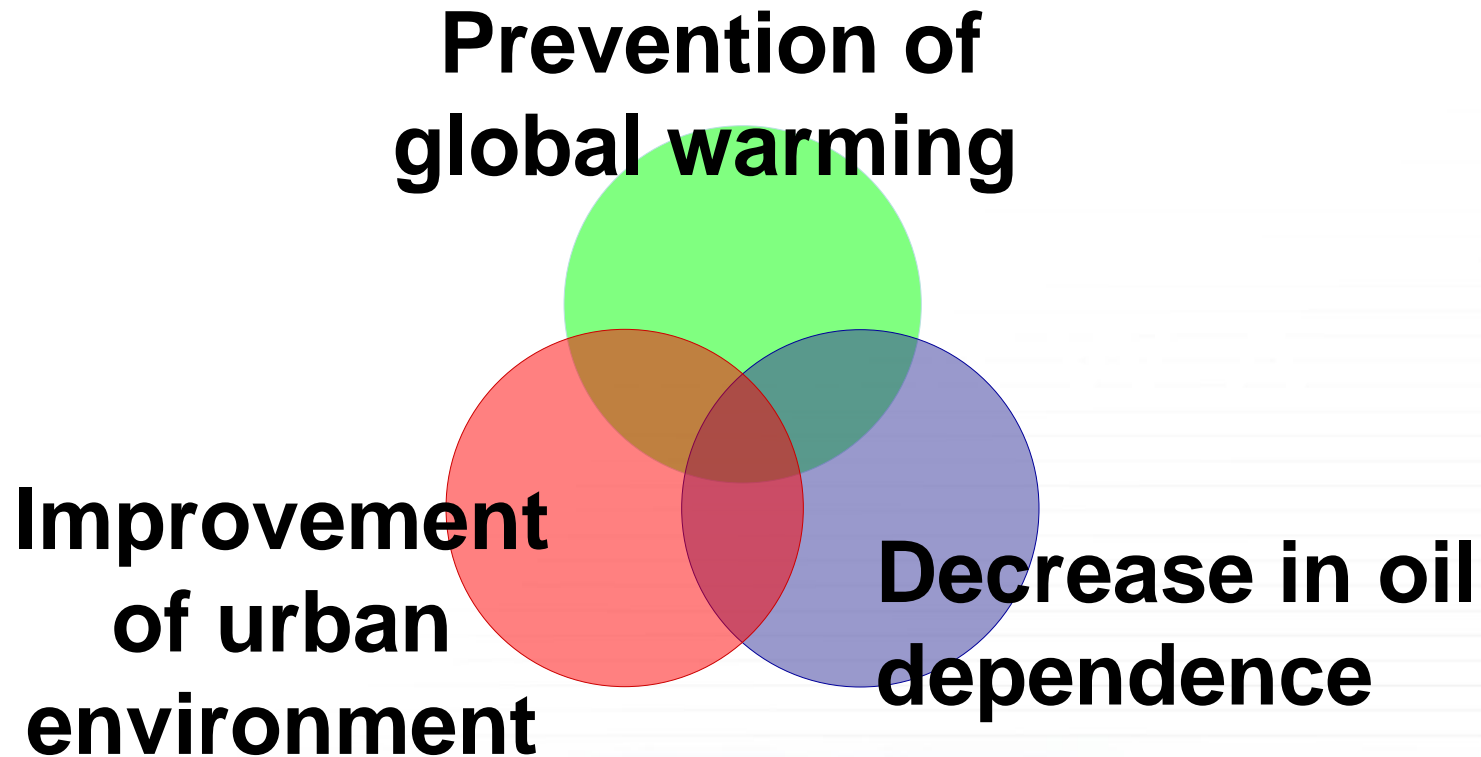
Kanagawa "Cool-Renaissance" Declaration in January, 2008

“Do what we can for our Earth” from Kanagawa !

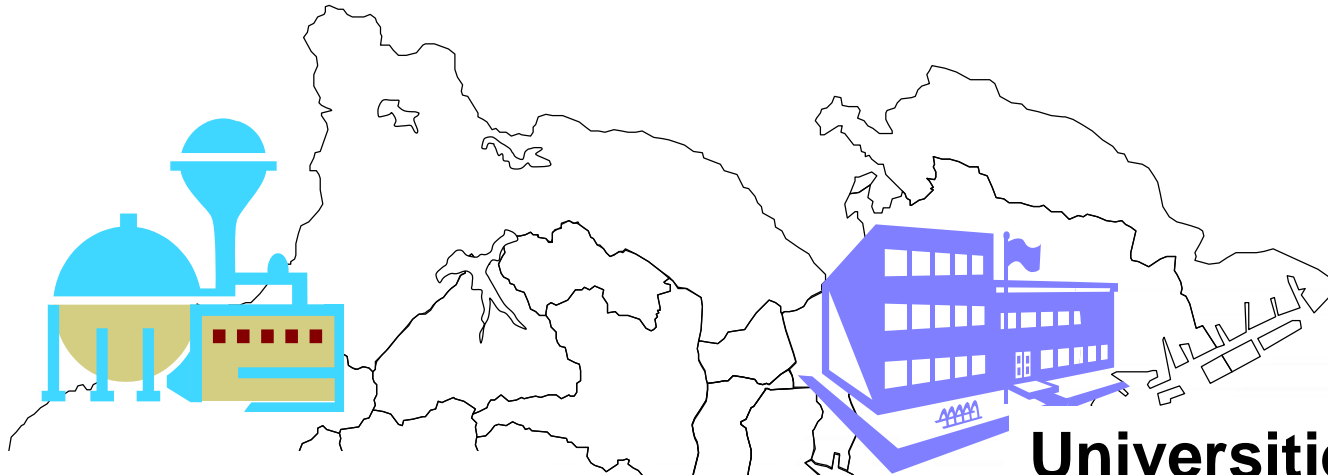
- 13 leading project
 - Prefectural Facilities Environmental Friendly Project
 - Kanagawa “No Plastic Bag” Promotion Measures
 - Kanagawa “No Light Bulb” Promotion Measures
 - Kanagawa EV Promotion Measures
 - Solar Power Promotion Measures ...
- Green Energy and EV
Industrial Accumulation Project



Characteristics of Electric Vehicle

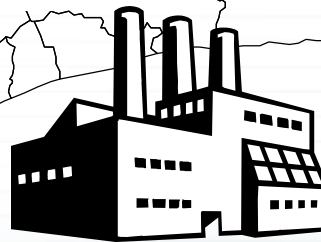


Advantages of Kanagawa Prefecture on EV project



**Lithium-ion battery
development base**

**Universities and
institutes** conducting
research and development
of automobile technology
and power generating units



**Automobile
production/development
base**

Kanagawa EV Promotion Measures

Formulated in March 2008

Increase the use of EVs to **3,000** in Kanagawa by 2014 !

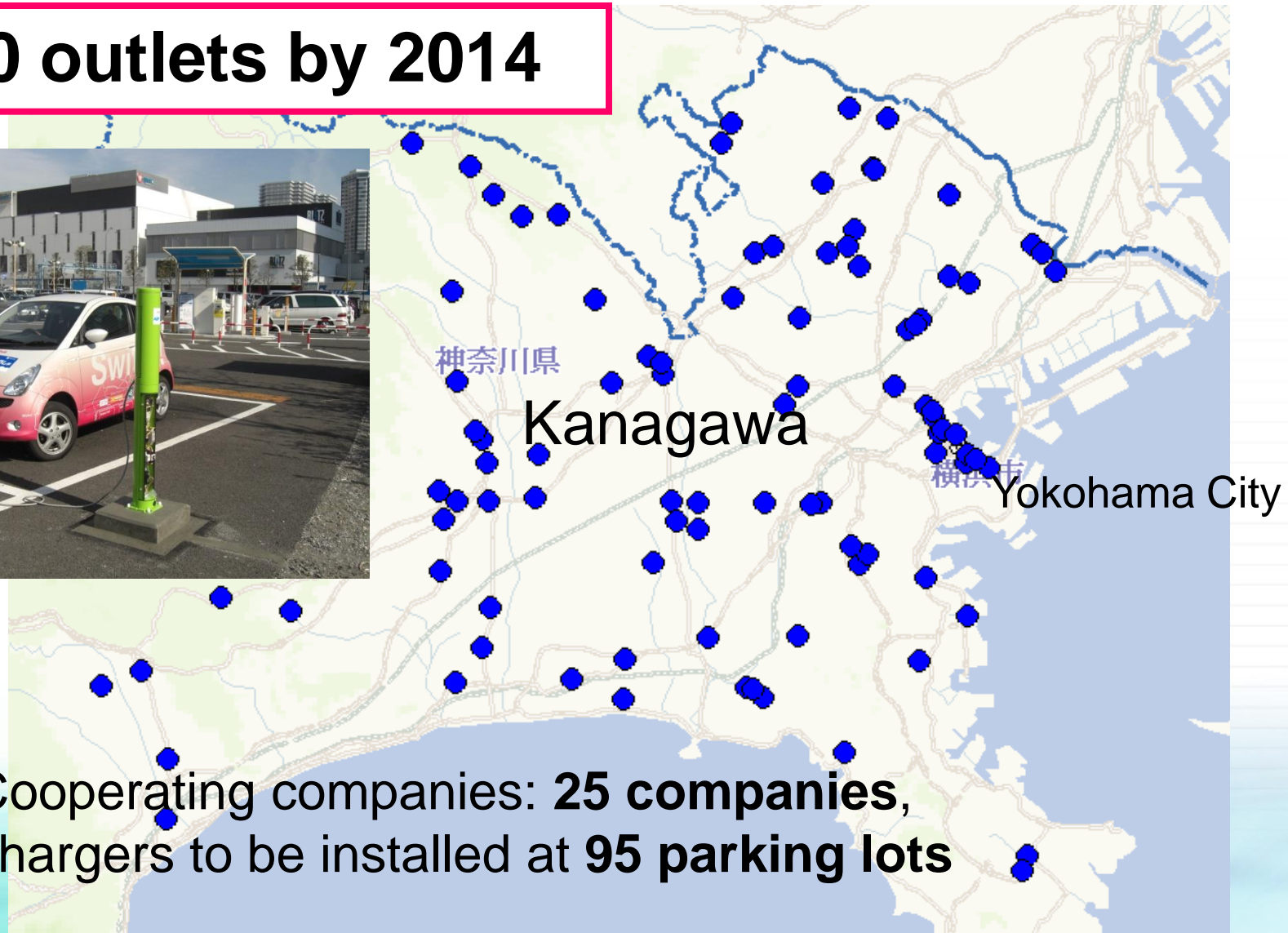


EV Battery Charging Network (using 100 and 200-volt outlets)

1000 outlets by 2014



Cooperating companies: **25 companies**,
chargers to be installed at **95 parking lots**



Expansion of Use of Electric Vehicles

Lightweight
vehicles, 2009



Ordinary vehicles,
2010



Promotion of development
and use of electric buses



Promotion of use of electric
motorcycles



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How to Launch Your Business in Kanagawa Prefecture:

A welcome package from IBSC Kanagawa (Invest Japan Business Support Center)

- **Start-up support,**
- **Free office space,**
- **Free high-speed Internet access,**
- **Free consultation and reference,**
- **Individual telephone number**
- **Support Organizations:**
Kanagawa Prefecture, JETRO,
Yokohama City, Kawasaki City,
KIP (Kanagawa Industrial Promotion Center),
and more...



Enjoy our One-Stop Service !

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India, etc.



Domestic

Kanagawa Prefectural Government

Industrial Vitalization
Division
Commerce, Industry
and Labor Department
1 Nihon-odori,
Naka-ku, Yokohama
231-8588

IBSC Kanagawa

Industry and Trade
Center Building, 2F
2 Yamashita,
Naka-ku, Yokohama
231-0023

Kanagawa, such a Vibrant place with international relationships.

**Please Expand your business and
Become a part of our future !**

**We already have a strong tie because you, Toronto,
are the Sister City of our Sagamihara !!**

