## TAKUMI NEXT



## About TAKUMI NEXT 2025 project

Our mission is to support the overseas expansion of Japanese 'Takumi' companies producing high quality mastery crafts. It is a curation within our BtoB catalogue site "<u>Japan Street</u>". Products range from tableware, stationary, relaxation goods, fashion, stationary, household goods, interior goods etc., all made in Japan with a strong background in traditional techniques

and rich with cultural context.

Business Meeting Period : June 2025-July 2025 Participating suppliers : Small and medium sized companies producing high quality mastery crafts all made in Japan. Participation fee: Free!



SENCE OF JAPAN MC

#### **Eligible buyers:**

Can order based on purchase (not for commission sales)

#### When you promote the purchased products on Instagram,

<u>please tag our account</u>@essence\_of\_japan\_mc We can tag yours as well!



### How to Participate



### **Online Business Meetings**





- ✓ Please select products that interests you on Japan Street, and submit a request for a business mtg.
- ✓ Details ("how to search for products" and "how to submit inquiry") are shown on page 6~29

### 02 Schedule

# Schedule r 1 2, 2, 4, 1 1 2, 2, 4, 1 1 2, 2, 4, 1 1 2, 2, 4, 1 1 2, 2, 4, 1 1 2, 2, 4, 1 1 2, 2, 4, 1 1 2, 2, 4, 1 1 2, 2, 4, 1 1 2, 2, 2, 2, 2, 1 2, 2, 2, 3, 3 2 2, 2, 3, 3 3 10 2, 2, 3, 3 3

- ✓ Tell us your suitable date (from June to July)
- ✓ We will arrange the schedule with the companies.



**03** Shipment of samples

- Free samples will be sent to you on your request. (If business meetings can be held between May and July)
- \* <u>We cannot guarantee</u> <u>all the companies will be</u> <u>able to provide samples</u>
- \* If the company provides a sample, <u>please make</u> <u>sure to join the online</u> <u>meeting</u>

#### 04 Online MTG



- ✓ JETRO will share Zoom URL
- The company will explain their product and you can ask questions (including the wholesale price etc) here.
- ✓ Interpreter will be arranged by JETRO

### Program Schedule

TAKUMI NEXT 2025	4	5	6	7	8	9	10	11	12
Product selection & Submission of meeting request									
Sample transportation Period *									
Business meetings									
Press release **					$\leftrightarrow$				

\*Samples are delivered between 2 weeks after submitting your inquiry and the day before the business meeting.

\*\*Our press release will be issued in August , and <u>the buyer's company name and logo will be published on JETRO's</u> website. Please respond to the form below by 30 June regarding whether or not your information can be published. <u>https://forms.office.com/r/Y0fLvVSGJi</u>

## Meeting Request Guideline

How to select Japanese companies/products you would like to have a meeting with

- 1~7 Basic Instruction
- 8~12 Search Instruction





## 1. Click on the link below

From these 2 links, you can check out the list of TAKUMI NEXT participants.

①Suppliers List: Coming soon! (The link will be sent to you by May.)

## 2. Log-in to JAPAN STREET

• With your "E-mail" and "Password" you registered to JAPAN STREET.



Your success journey to discover fantastic Japanese products & suppliers!



Vou can search freely on our online catalogue site, which has advanced search functions, or you can make ad hoc requests to the Japan Street team to fine companies and products not yet registered on Japan Street.



## 2-1. If you forget your password…

- Please click on "Forgot your password?". After that, enter the e-mail address you used to register with JAPAN STREET and click "Submit" button. JETRO will send you a link to reset your password. Please note that the link will be valid only for 2 hours. If the link expires, enter your email again to receive a new link.
- Also, please inform a person in charge from nearest JETRO office that you are requesting a password reset about JAPAN STREET. The person will also support you.

	Log in	
* Required	Please enter your email address and password to log in.	JapanStreet of the set
E-mail *	E-mail	
Password *	Password	Reset password Please enter the email address you used to register with us and click "Submit" button. We will send you a link to reset your password.
	Login > Forgot your password?	Please note that the link will be valid only for 2 hours. If the link expires, enter your email again to receive a new link.  * Required  E-mail *  example@jetro.go.jp  1 Enter your E-mail.
		If you don't receive the email within 2 hours, please contact us via the inquiry form. Submit Cancel Cance

## 3-1. (From Products List) Products selection Click on " $\heartsuit$ Add" with Japanese products you are interested in!

	JapanStree	163 ♥ ○ ○ EN > [→ Hi, セラー 閲覧用!
Click on	Hashtag:"#TAKUMINEXT202	24"result
	PRODUCT ~ #TAKUMINEXT2023	SEARCH Q
How to sort products by	Advanced Search Filter	+ Open
Slide 8	Search Result <b>1,269</b> products	Go to my favorite list Show per page Featured V 200 V
How to select products		Retail price in Japan (JPY)         Certification           Best before         *Showing up to two certifications
other than this #TAKUMINEXT2025 list?	Added: Product A Japanese company A	¥●●●/1 piece(S)
Slide 9	Added: Product B Japanese company B	¥●●●/1 piece(S)
* You do not necessarily have to	Add Product C Japanese company C	, ¥●●●/1 piece(S)
choose products from this hashtag list!	Add Product D Japanese company D	¥●●●/1 piece(S)

### 3-2. (From Suppliers List) Products Selection

				<b>۲</b>	apaı	nStr	eet	163	о ні, tzэ-	EN ]覧用!	× [→
			Hasł	ntag:" <b>#TAK</b>	UMII	VEXI	'2024″r	esult <sub>i</sub>			
	PRODU	ст	← #TAKUM	INEXT2023					SEA	CH Q	
				Advanced Se	earch Fi	lter	(+ Ope	en			
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	bllow	<b>478 COMPANY</b> 株式会社4 7 8 (	<b>Inc.</b> C O M P A N Y	Ŭ	8	i	4				
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E FO	wollow	<b>91Act Co., Ltd.</b> 株式会社91Act					-	-	-	1	
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Fe	bllow	A TRA-DE. Corp A TRA-DE株式会	). 社		-	100	15	-	-	-	
	bllow	A&D Company, 株式会社エー・フ	, Limited. アンド・デイ	1	<b>.</b>	· .		-		5	

If click a supplier's name, you are able to see all products of them.

## Then, Click on " $\heartsuit$ Add" with products you are interested in!



			Japan	Street 🗢	3 2 Hi, セラー 閲覧用!	en ∽ [→				
[	PRODUCT	H	Iashtag:"#TAKUMIN	VEXT2024"resu	ilt SEARCH Q					
			Advanced Search F	filter 🕒 Open	n					
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		product	5			o to my favorite list			do to my	
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List view	TILE V SAM Added!	iew PLE Prou Japa Prou Japa	buct LIER duct A anese company A duct B anese company B duct C anese company C	Retail price in Japan Best before ¥●●●/1 pied ¥●●●/1 pied * ●●●/1 pied	r (JPY) Certification *Showing up to two ce cce(S) acce(S)	ertifications				

## 5. Check every Japanese product you would like to request

meetings <u>\* The number of business meetings that can be requested at one time is 20</u>



## 6. Click on "Request meetings for All checked products"



## 7-1. Fill in and submit the form

	Business Meeting Request Form
Thank you very much for	your interest. Please fill in the form below and click "Next" to continue. JETRO will arrange a meeting for yout
Product ID List To check which Product ID display	ed below refers to a product, please try entering the product ID in the search window.
Product IDs	
Your Information Nease enter your E-mail address. * Required	
E-mail *	Your E-mail Address
Your Availability for Nease let us know your availability I have already told JETRO this *If so, not required to fill th	the meeting r. .meeting schedule. se schedule availability before.
Time Zone (UTC)	· · · · · · · · · · · · · · · · · · ·
	Summer time
Ne'd greatly appreciate if you cho	ose dates after 10 days from today.
Priority #1	Month V Date V Year V : - :
Priority #2	Month V Date V Year V : - :
Priority #3	Month V Date V Year V : - :
Priority #4	Month V Dute V Year V : - :
Priority #4	Month V Date V Year V I :
Add more option	ex) 10:00-17:00 *24- hour notation
Others	
Please select preferred languages	and video meeting tools.
Preferred language(s)	🔄 English 🕜 Chinese 🖓 Japanese 🔗 Other
Preferred tool(s)	Zoom / Microsoft Teams Google Meet D Other
Please write here if there is anythi	ng you would like to tell JETRO or the supplier.
	1.
	Next
	Cancel

\*Product s are automatically entered, so there is no need to type them here.

### ▶ ① Enter your E-mail.

② Fill in "Your Availability(Date and Time) for the meeting" as much as possible. We will hold every meetings between 'June and July 2025' only. (Only dates later than 2 weeks after the submission date are acceptable.)

It is possible to send a request for meetings after August, but JETRO will not be able to provide samples for meetings.

③ Please select preferred languages We will arrange an interpreter based on this.

④ Please select "Other"We will let you know the meeting tool later.

## 7-2. Fill in and submit the form

	Business Meeting Request Form	
Thank you very much for y	your interest. Please fill in the form below and click SUBMIT to continue. JETRO will arrange a meeting for you!	
Product ID List		
o check which Product ID display	yed below refers to a product, please try entering the product ID in the search window.	
Product IDs		
Your Information		
lease enter your E-mail address.		
* Required		
E-mail *		
Your Availability for	r the meeting	
lease let us know your availabilit	ty. We'd greatly appreciate if you choose dates after a week from today.	
I have already told JETRO this *If so, not required to fill the interval of the source of the sou	is meeting schedule. the schedule availability below.	
Time Zone (UTC)	· · · · · · · · · · · · · · · · · · ·	
	Summer time	
Priority #1	Month v Date v Year v : ~ :	
Priority #2	Month V Date V Year V E V	
Priority #3	Month 🗸 Date 🗸 Year 🗸 : ~	
Add more option	ex) 10:00~17_0 *24- hour notation	
Others		
lease select preferred languages	s and video meeting tools.	
Preferred language(s)	English Chinese Japanese C' zr	
Preferred tool(s)	Zoom Microsoft Teams Google Mult 🔽 Other	
Please write here if there is anythi	hing you would like to tell JETRO or the supplier.	
I do not want the sample of . Address for sample destination	in : 0000	
	Next	

Cance

(5) If you **DO NOT** want to request a sample, please write down the Product Name which you **DO NOT** wish to request a sample of.

We will try to send samples of the products you have selected. <u>If you receive a sample, please make sure that you do a meeting with</u> <u>the company which offers you the sample.</u> <u>X</u>It does not guarantee that we can send you all samples you want.

#### **6** Write down your address for sample destination

Please write here if there is anything you would like to tell JETRO or the supplier

I do not want the sample of • • • •

Address for sample destination : 0000

Click on Next button.

## 7-3. Fill in and submit the form

#### Consent Form(process)

We, JETRO Japan Street Office are located in Ark Mori Building, 6F, 1-12-32, Akasaka 1-chome, Minato-ku, Tokyo, Japan. need to obtain your consent to process your personal data in the way described below.

#### 1. Purposes of processing your data and the legal basis for the processing

We hereby request your consent in order to perform such process of your personal data. By checking the check box you are giving your consent to the following process:

Specific Purpose	Categories of Personal Data	Legal Basis	Please put 'x' in the check box to give your consent to the process:
Operating Japan Street WEB site	name, e-mail address, telephone number, business title	Consent	121
Matching the buyer with the Japanese companies	name, e-mail address, telephone number, business title	Consent	
Shipping product samples	name, e-mail address, business title, telephone number, address	Consent	

#### 2. How long do we keep your data

We will keep your personal data only for as long as it is necessary for us to comply with our legal obligations, to ensure that we provide an adequate service, and to support its business activities in accordance with Article 5 and 25(2) GDPR.

#### 3. How do we share your data

We may share your personal data between the JETRO Group entities and with third parties namely JTB Corp., entrusted with arranging and facilitating business meetings, (2)Japanese negotiating companies, (3)Sample Carriers in accordance with the GDPR. Where we share your data with a data processor, we will put the appropriate legal framework in place in order to cover such processing (Articles 26, 28 and 29 GDPR).

#### 4. Your rights and requests

You have the following rights related to both the processing and transfer of personal data:

- Access to personal data: You have the right to be provided full information about your personal data that we hold.
- Data correction: You have the right to require that we correct any incorrect information that we hold about you.
- Data deletion: You may also have the right to ask us to delete your personal data, when certain conditions apply.
- Restriction on processing of personal data: You may have the right to ask us to restrict the processing of your personal data, when certain conditions apply.
- Object to processing of personal data: You may have the right to object, on grounds relating to your particular situation, at any time to processing
  of personal data concerning you, when certain legal conditions apply
- Portability of personal data: You may have the right to receive your personal data in a structured and commonly used format, when certain conditions apply.

To exercise your rights, or if you require further information about how we use your personal data, then contact: JETRO Japan Street Off Jetro Japanstreet@jetro.go.jp Data Protection Officer: DPO@jetro.go.jp

In case you are not satisfied with how we have handled your personal data request or how we obtain/use your data, then u may wish to lodge a complaint by contacting a Data Protection Supervisory Authority; for example, the Authority of your place of resider within the EEA.

Submit

⑧ Please confirm the check box to give your consent to the process.

9 Click on Submit button.

XOnly for people in charge from JETRO overseas offices: please also indicate that you are filling out and submitting the form on behalf of the buyer.

## 7-4 If you select more than 20 products.

You can only request meetings for 20 items <u>at one time</u>. If you select more than 20 items, please do the  $3 \sim 7$  process again for the additional products. When you finish the phase 7-3 "Fill in and submit the form", your screening for Japanese companies/product is completed.

Thank you for your cooperation!

If you have questions/comments, please contact a person in charge from your nearest JETRO office.

TAKUMI NEXT2025 project team Digital Marketing Div. JETRO HQ (Tokyo, JAPAN)

## Japan Street Search Instruction

How to easily find Japanese products you are looking for

8. Sort the list of Japanese products by category

9.Search products other than TAKUMI NEXT participants

**10.Search products with Keywords** 

11. Search products by supplier name

## 8-1. Sort the list of Japanese products by category

			JapanStree	163 et ♡	C√ Hi, セラー 閲覧用!	EN 🗸	[→
			Hashtag:" <b>#TAKUMINEXT2</b> (	024"result			
	PRODUCT	~	#TAKUMINEXT2023		SEARCH Q		
			Advanced Search Filter	+ Open			
sult	1,269	prod	ucts		∽ Go	to my favor	ite list
ulow		iow			[ Fortuned ]	Shi	ow per page

By clicking on "Open", You can use the Advanced Search Filter

## 8-2. Sort the list of Japanese products by category

PRODUCT	✓ #TAKUMINEXT2023			SEARCH Q
	Adva	nced Search Filter	Close	
Category	ALL			~
	nu.			
	Fresh Food			
	Processed Food, Beverage			~
	Cosmetics, Beauty			
_	Homeware, Kitchenware			
_	Fashion	ge ()		
Certification	Hobby, Toys, Game, Outdoor			
Only if (icits) certifi	Precision Machinery			
	HACCP for US		Go to Search b	y certification page 🌖
Pri	ce 🔄 Under ¥100	¥101-¥1,000	¥1,001-¥10,000	¥10,001-¥100,000
JAN cor	de 💿 Registered	Unregistered	Both / It doesn't matter	
HS col	de 💽 Registered	<ul> <li>Unregistered</li> </ul>	Both / It doesn't matter	
OE	M 🕜 Registered	<ul> <li>Unregistered</li> </ul>	Both / It doesn't matter	•
Best Befo (only for foods and beverage	re Within 3 Months	3 - 6 Months	6 Months - 1 Year	Over 1 Year / Not applic
Transportation temperatu (only for foods and beverage	re Dry is) Dry	Refrigerated	Frozen	
Vide	eo 💿 Registered	Unregistered	Both / It doesn't matter	
Pho	to 🔄 1-5 images	6-10 images		

1 Choose one main category

Mostly these categories include TAKUMI products:

- Homeware, Kitchenware
- Fashion
- Hobby, Toys, Game, Outdoor
- Cosmetics, Beauty

You can sort products by setting just one category, but by clicking on "Break Into", you can narrow down your search by selecting more detailed categories.  $\rightarrow$ **NEXT SLIDE** 

## 8-3. Sort the list of Japanese products by category

#### ② Choose sub category1

	Advanced Search Filter	(=) Close					
Category H	meware, Kitchenware						
L	Break into		~				
	Interior, Interior Goods						
	Scent, Relaxing Item						
	Bento, Lunch Goods						
	Kitchen Supplies, Cooking Utensils		ge 🌖				
ortification	Dishware, Cutlery, Tableware						
Only if (it is) certified	Bedding, Fabric, Rug, Curtain						
	Storage, Furniture						
	HACCP for EU	Organic IAS					
		Congenie jus					

③Choose sub category2

Category Hom	eware, Kitchenware	~
$\rightarrow$	Dishware, Cutlery, Tableware	~
	Break into	~
	Break into	
	Dish, Bowl	
	Chopsticks, Cutlery, Picks	ge 🤕
Certification	Glassware, Mug Cup, Sake Vessel	
Only if (it is) certified	Coffee Ware, Tea Ware	
	Tableware	

#### ⑤ Click on "SEARCH" or set more filters (Next slide) ④ Choose sub category3

					Catagony	uses Kitchenuse	
DUCT	T v #TAKUMINEXT2023		SEARCH Q		Category Homeware, Kitchenware Dishware, Cutlery, Tableware		
	Advanced Search Filter	O Close			L	Chopsticks, Cutlery, Picks	
Category	Homeware, Kitchenware		×			Break into Break into Evaluation	
	Dishware, Cutlery, Tableware		~		Certification Only if (it is) certified	Managem Chopsticks	
	Chopsticks, Cutlery, Picks		~			FSMA         Cocktail Pick, Hors d'oeuvre Pin           HACCI         Honey Dipper	
						HACCI Serving Spoon / Tongs	

## 8-4. Sort the list of Japanese products by other factors

Certification     Management Certification       Only if (it is) certified     Image: HACCP Tor EU       Image: BRC Certification     Image: BRC Certification       Image: BRC Certification     Imag	AND	Product Certification          Gluten Free         Handling of Vegan Food         Organic JAS	6 Check each box or leave it blank
Prins Under V400	V404 V4 000	Go to Search by certification page	Price shown is <b>Retail price !</b>
Price Onder \$100	*101-*1,000	*1,001-*10,000	
¥100,001-¥1,000,000	¥1,000,001-¥10,000,000	Ver ¥10,000,001	You can ask about the wholesale price
JAN code O Registered	Unregistered	Both / It doesn't matter.	during the business meeting
HS code Registered	Unregistered	Both / It doesn't matter.	during the business meeting.
OEM   Registered	Unregistered	Both / It doesn't matter.	
Best Before         Within 3 Months           (only for foods and beverages)         Image: Control of the second sec	3 - 6 Months	6 Months - 1 Year 🔗 Over 1 Year / Not applicable	⑦ Check each box or leave it blank
Transportation temperature (only for foods and beverages)	Refrigerated	Frozen	
Video 💿 Registered	Unregistered	Both / It doesn't matter.	
Photo I-5 images	6-10 images		
		SEARCH Q	8 Click on "SEARCH"

## 9-1. Search products other than TAKUMI NEXT participants

		Japan	Street	163	0,	EN 🗸	ſ→	
					Hi, セラー 閲覧用!			
		Hashtag:"#TAKUN	IINEXT2024'	result		_		
PRODUCT	₩TA	#TAKUMINEXT2023			SEARCH Q			
		Advanced Search	Filter 🕒	Open				
List view	TILE view				Featured	SH	10w per pa	
SI	supple	UCT	Retail price in Best before	i Japan (JPY)	Certification †Showing up to two ce	ertifications		
🗢 Add	Proc. Japa	duct A anese company A	*000	/1 piece(S)				
🛇 Add	Pro	duct B anese company B	¥ • • •	)/1 piece(S)				
Add	Proc Japa	luct C inese company C	, ¥ <b>00</b>	/1 piece(S)				
Add	Japa	anese company D	¥000	/1 piece(S)				

By clicking on "Japan Street" You can move to the Japan Street top page.

## 9-2. Search products other than TAKUMI NEXT participants



Without any # you can browse Japanese products that are not featured in the TAKUMI NEXT list from the Category section.

You can add them to your favorite list and request meetings (except for food and beverage )

## 10. Search products with Keywords



You can also search by typing in keywords you are interested in

Example) Pottery, Washi, Incense, Cup etc.

## 11. Search products by supplier/product name



### 12. Request meetings

## Meeting request process is same as slide $3 \sim 7$

## **About SNS promotion**

kouraku.kiln

essence\_of\_japan\_mc

Saga, Japan

8

C

いいね!

Q

V

....

which means "happiness at home and pleasure at the

essence\_of\_japan\_mc [Kouraku Kiln Inc.] Tokunaga Ceramics Co., Ltd. is an Arita-yaki pottery company founded in 1865 in the town of Arita, Saga Prefecture. The company name is "Kouraku Kiln,"





@essence\_of\_japan\_mc

On our Instagram account you can see the Takumi Next craft collection from all over Japan including TAKUMI NEXT2021 to 2024.

#### By developing a unique past-like substance from the traditionally-produced indigo and treating it as a pigment rather than a dye, <u>Goala blue mission</u> established a technology that can be used as a paint or spray. Bring with this technology, their products exhibit a rich blue that still allows the natural surface grain of the wood to be visible, unlike

painted wood.









Contact us at: Email: <u>DNA-project@jetro.go.jp</u> <u>https://www.jetro.go.jp/en/eccj/takumi\_next.html</u>

Or your nearest JETRO office: <u>https://www.jetro.go.jp/en/jetro/worldwide/</u>