

Japan IoT Market Seminar:

Growth Opportunities for Canadian Technology in the Japanese Connected Space

Organized by: **JETRO**
Japan External Trade Organization

Date: Tuesday, October 11, 2016

Venue: Hilton Hotel (Carmichael-Jackson Room), 145 Richmond St. W., Toronto, ON, M5H 2L2

Agenda

- 1:00 ~ 1:30 pm: **Registration & Networking**
MC: Tyson Garbe, Assistant Director, Trade & Investment, JETRO Toronto
- 1:30 ~ 1:35 pm: **Welcome Remarks**
Kazuo Nakamura, Executive Director, JETRO Toronto
- 1:35 ~ 1:40 pm: **Opening Remarks**
Eleonore Rupprecht, Trade Commissioner, Global Affairs Canada
- 1:40 ~ 2:20 pm: **KEYNOTE: NTT DOCOMO Presents IoT Business and Partnership Opportunities in Japan for North American IoT Companies**
Yusuke Hirayama, Senior Vice President, NTT DOCOMO USA
- 2:20 ~ 3:00 pm: **Japan's IoT Market and Corporate Growth Opportunities for Foreign Companies**
Eisuke Tsuyuzaki, Advisor, JETRO San Francisco
- 3:00 ~ 3:10 pm: Break
- 3:10 ~ 3:50 pm: **Tokyo's Business Environment as a National Strategic Zone for Foreign Companies**
Tomoe Otsuka, Director, Office of Governor for Policy Planning, Tokyo Metropolitan Government
- 3:50 ~ 4:10 pm: **Canada-Japan Case Study: Skkynet Cloud Systems Inc.**
Paul Thomas, President, Secretary and Director
- 4:10 ~ 4:20 pm: **JETRO Services & Programmes**
Eriko Ezaki, Deputy Executive Director, JETRO Toronto
- 4:20 ~ 4:30 pm: **Closing Remarks**
Corie McDougall, Manager, Asia & Australasia, Ministry of International Trade
Murray McKercher, Community Ambassador, Wavefront
- 4:30 ~ 5:00 pm: **Close & Networking**

Supporting Organizations:



Global Affairs Canada
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