



# Introduction to JETRO Services



**Japan-Canada 90 Years**

## JETRO Description

JETRO is a non-profit, Japanese government related organization dedicated to promoting trade & investment between Japan and other nations.

- Established 1958
- Under Japan's Ministry of Economy Trade and Industry (METI)





## 48 Domestic Offices



JETRO  
Japan External Trade Organization

The Japan External Trade Organization (JETRO) is a Japanese governmental organization that promotes mutual trade and investment between Japan and the rest of the world



Investment Japan  
Promotion



Research on  
Global Economy



Agri-food Export  
Promotion

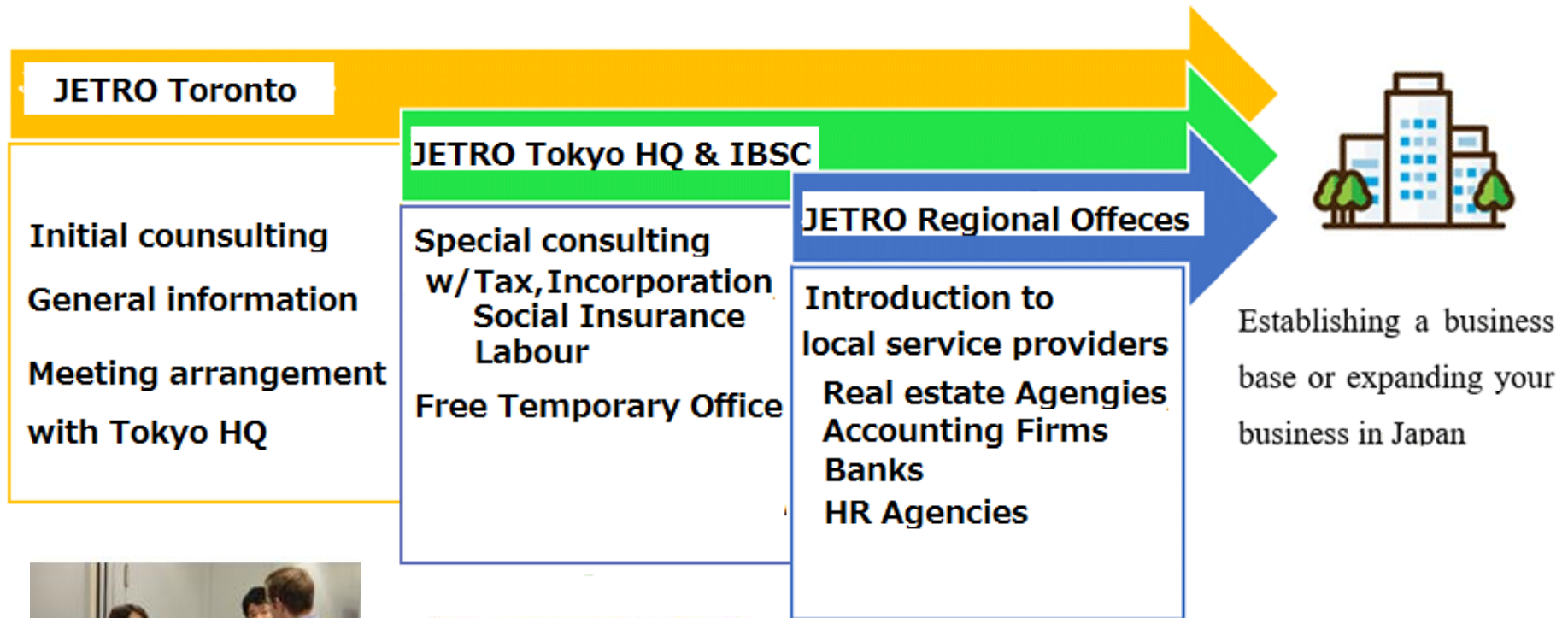


Revitalization of  
Regional Economy



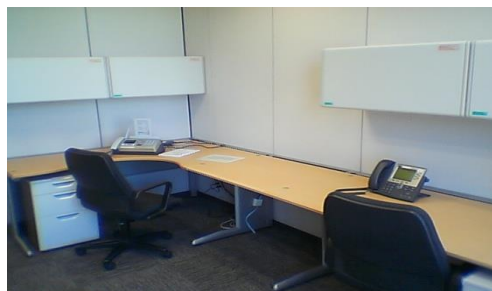
Japanese SMEs' Global  
Business Development

## JETRO's support

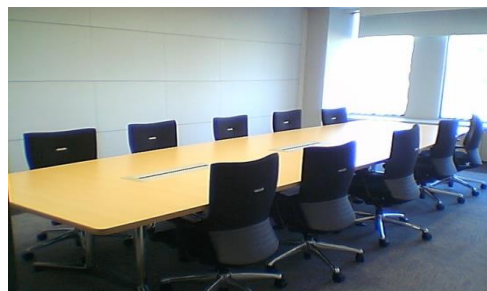




## JETRO Invest Japan Business Support Centers (IBSC)



Private office space



Conference room



Multi-purpose hall



Tokyo One-Stop Business Establishment Center  
@ JETRO Tokyo IBSC



# Supporting Foreign Companies

From FY2003-2017, JETRO has supported the following:

Supported

17,000

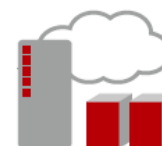
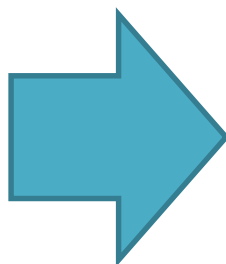
over

Projects

1,700

over

Foreign companies' establishments



1st : ICT • telecommunications

322 companies 22.9%



2nd : Electric/electronic and precision devices

267 companies 19%



3rd : Service

246 companies 17.5%

4	Vehicle and parts	79	5.6%
5	Apparel	73	5.2%
6	Medicine·medical devices	69	4.9%
7	Food	52	3.7%
8	Energy	37	2.6%
9	Finance and real estate	23	1.6%
10	Tourism	20	1.4%

Share of successful cases by sector

**5 Canadian companies successfully established an entity  
in Japan during FY 2017 with JETRO's support**

Constellation Software Inc.	ON	ICT	Software Development
Nitrex Metal Inc.	QC	Services/ Manufacturing	Heat Treating Installations / Nitriding
Moment Factory Inc.	QC	Services	Entertainment
TD Securities	ON	Finance	Securities
Ixiasoft Inc.	QC	ICT	Content Management Software

Why JAPAN

Setting Up Business

JETRO's Support

## Setting Up Business

Q &amp; A

Q&amp;A

[More details](#)HOW TO  
SET UP BUSINESSHow to Set up Business  
in Japan[More details](#)

JETRO IBSCs

JETRO IBSCs

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INFORMATION

Regional Information

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DOING BUSINESS  
IN JAPAN

PAMPHLETS

[www.jetro.go.jp/en/](http://www.jetro.go.jp/en/)

# INVEST JAPAN – Investment and Business Guide



- Japan's business environment
- list of Canadian companies and Canadian related organizations in Japan.
- information on industry clusters
- the living environment in Japan
- the latter half is in Japanese and is an investment and business guide that introduces the Canadian business environment to Japanese companies.



Japan-Canada 90 Years



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