Japan-Canada Innovation Partnership Forum
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Speaker Profiles

Kotaro Zamma
Head of Open Innovation and Business Incubation Section
NTT DATA Corporation
www.nttdata.com

Having worked in NTT DATA for nearly three decades, Zamma knows the IT industry of Japan inside out, and firmly believes that open innovation will revitalize his company and the industry. As the head of Open Innovation and Business Incubation Section, he directs biannual contests and monthly forums to find and introduce promising startups to business units and customers of NTT DATA, and runs programs that put the partner startups on the fast track to proof-of-concept and new business.

NTT DATA is Japan's number one systems integrator. Its group revenue is roughly 13 billion US dollars, and it has 80,000 employees in 42 countries/regions around the world. NTT DATA's sister companies include Docomo (wireless carrier) and NTT East/West/Communications (landline domestic/international carriers) which all lead their respective market.

Ron Di Carlantonio
Founder and CEO
iNAGO
www.inago.com

Ron is the CEO and founder of iNAGO, a Tokyo/Toronto-based company creating next-generation conversational digital assistants. Graduating from Mathematics and Computer Science at the University of Waterloo, Ron moved to Japan and created the cult software AQUAZONE – a virtual aquarium with artificial life.

Wanting more, Ron focused on making computers more human-like. In 1998, he founded iNAGO and created netpeople, a software platform enabling humans to interact naturally with computers. In 2015, Ron launched netpeople in North America to power automotive and all smart devices.

iNAGO was worked with many leading Japanese technology companies such as BROTHER, Clarion, DENSO, Fujitsu Ten (now DENSO TEN), NEC Personal Computers, Nissen, NTT DOCOMO, So-net, TOYOTA IT Center to develop next-generation solutions for in-car infotainment systems, smartphones and robots.

For Clarion and Fujitsu Ten, iNAGO provided its netpeople technology as a natural conversation voice assistant for their car navigation systems, increasing safety by allowing drivers to keep their eyes on the road and opening the door to a new era of in-car interaction.

Todd Gray
Chairman and CEO
autonomous_ID
www.autonomousid.com

Mr. Gray, the founder of autonomous_ID and its principal inventor, has built a career in designing, developing and implementing leading-edge products, systems and services. Mr. Gray has collaborated with industry-leading CEOs, CTOs, and the governments of the United States, Canada, India and the Kingdom of Saudi Arabia.

In close collaboration with his colleagues and research partners, Mr. Gray works at the leading edge of innovation in material sciences, distributed systems, user-directed communication systems and networks, adaptive connectivity and infrastructures, cyber security/defense and intuitive utilities. He also has interests in media, sports and distributed gaming.

Since establishing autonomous_ID in 2009, Mr. Gray has led the firm's work in evaluating possible applications for its technologies in the military, security, critical infrastructure and transportation sectors. He has also led its efforts to develop PEDO_BIOMETRICs as a discipline in the field of Biometric sciences.

autonomous_ID's lead product, BIO_SOLE®, is a self-contained biometric credentialing system designed to meet the security, mobility and privacy needs of identity and access control automation. BIO_SOLE is suitable for the most sensitive controlled-access applications. Its reliable and consistent performance eliminates the security risks associated with lost swipe cards, compromised access codes and identity theft. BIO_SOLE is also cost effective with a broad range of use for example; identity and access management, mHealth, and general consumer. BIO_SOLE is part of what the company refers to as the "Internet of Me" or IoM network – physical things connected to a person through hardware and software that, in turn, connect to the Internet of Things. An analytics division manages the proprietary AiDA Mobility Cloud platform.

In 2017, autonomous_ID was the only Canadian company selected by Tokyo Metropolitan Government for its 'FinTech Business Camp Tokyo' Accelerator Program (1 of 8 out of 52 companies located in 16 countries), and in January 2018, autonomous_ID was the only Canadian company selected by Chiba Prefecture and JETRO for an invitation only program for foreign corporations to promote activities in the next-generation life science industry. The company is in the process of opening its Tokyo office with a health and smart citizen research division to be opening in Chiba Prefecture in the near future.

Charles Marsh
VP Global Sales & Business Development
mnubo
www.mnubo.com

Charles is proven a sales leader and possesses an impressive record of delivering customer value at data-driven technology companies. He currently heads mnubo's global sales. With over 20 years of experience, Charles loves spending time with customers to effectively understand their business needs and helps channel the mnubo team's efforts to provide the most suitable solutions. He demonstrates a proven ability of building brand equity and facilitating mutually beneficially discussions. He is passionate about building strong relationships anchored on joint success, especially in Japan! Charles has a BA (Hons) in Business Decision Analysis from the University of West England.

mnubo delivers IoT analytics and artificial intelligence solutions to connected product manufacturers and solution providers. Bringing together cutting-edge software, best-of-breed IoT data engineers and AI experts, mnubo delivers fast time to insights and business value to its customers. mnubo's SmartObjects cloud platform and complimentary professional services enables connected equipment manufacturers and solution providers to ingest, enrich, analyze and act on their time-series sensor data and additional data sources. mnubo focuses on customers in consumer, enterprise and industrial verticals.