

## Japan Business Seminar: Corporate Growth Opportunities

**March 3, 2015 (9:30 – 1:00 pm)**

**Hilton Hotel (Toronto 1 Ballroom)**

145 Richmond Street West, Toronto, ON M5H 2L2

In this event, speakers from Canadian companies and Japanese organizations will explain about the current situation in Japan, talk about the experience of Canadian companies entering the Japanese market and outline the services available to support Canadian companies.

### Final Programme

9:00 – 9:30 am: *Registration / Networking*

**MC:** Sue Rauth, Deputy Director, Ontario Regional Office, DFATD

9:30 – 9:35 am: *Opening Remarks*

Jim Feir, Director, Ontario Regional Office, Foreign Affairs, Trade and Development (DFATD)

9:35 – 9:55 am: *Keynote Presentation*

**'Japan's Re-emergence: Opportunities for Foreign Companies'**

Tsuneyuki Kato, Executive Vice President, JETRO Tokyo

9:55 – 11:15 am: *Canadian Company Case-studies*

Manulife Financial - Paul Rooney, COO

*Manulife entered the Japanese market in 1999 with a joint venture and later merger with Daihyaku.*

*It is one of the largest Canadian investor in Japan with over 120 offices and 2,700 agents.*

OMERS - Jacques Demers, Global Head, Investment Partners & Partnerships

*In 2014, OMERS Strategic Investments signed a co-investment agreement with Japan's Government Pension Investment Fund (GPIF), the world's largest pension fund, and the Development Bank of Japan (DBJ).*

Redknee Solutions - Vishal Kothari, COO

*One of the top software companies in Canada, Redknee entered the Japanese market in 2011 and has been utilizing JETRO's Invest in Japan Business Support Centre services in Tokyo.*

Woodbridge Group - Hamdy Khalil, Senior Global Director for Advanced Technologies and Innovation

*The Woodbridge Group is one of the most active Canadian auto parts companies in Japan through its joint venture initiatives with Japanese partner INOAC Corporation.*

11:15 – 11:35 am: *Outline of DBJ's Support for Canadian Companies Entering Japan*

Hiroki Fuchiwaki, Deputy Chief Representative, Development Bank of Japan (DBJ) New York

11:35 – 11:55 am: *JETRO Programmes and Services*

Kazuo Nakamura, Executive Director, JETRO Toronto

11:55 am – 12:00 pm: *Closing Remarks*

Yasunori Nakayama, Consul-General of Japan in Toronto

12:00 – 1:00 pm: *Networking Lunch*

**This event is free but pre-registration is required.**

Please contact JETRO Toronto:

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**Supporting Organizations:**

