

Canada and Japan: Opportunities for Increased Linkages and Cooperation in RM

JETRO-CCRM Workshop on Japan's RM Market January 29th, 2016, Toronto

> Michael H. May PhD **President & CEO**

d'excellence

CCRM – Mission, Vision



Mission

Sustainable Health and Economic Impact Through Global Collaboration in RM

Vision



Preferred global destination

for the best people, technologies, clinical trials, companies and investments in RM



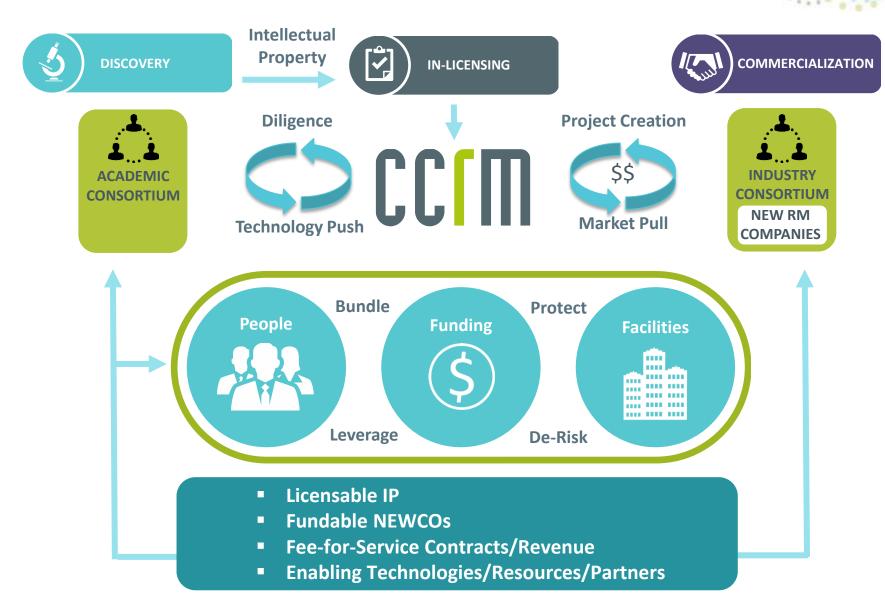
Premier global enabler of clinically-tested,

revolutionary new medical therapies and foundational technologies

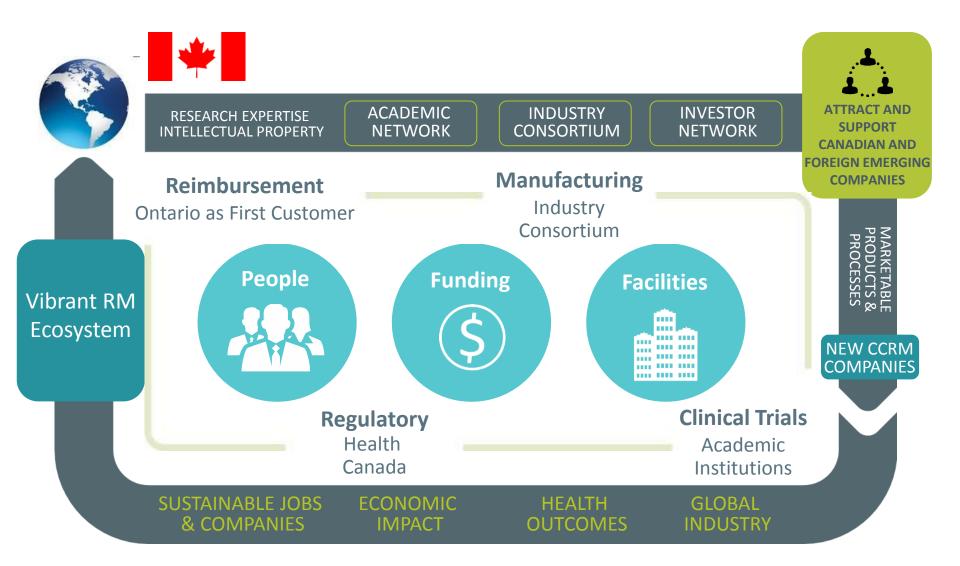
Key Corporate Metrics

- 1. Health Outcomes Accelerate Clinical Translation
- 2. Job Creation Create and Attract Companies
- 3. Return on Investment Achieve Sustainability

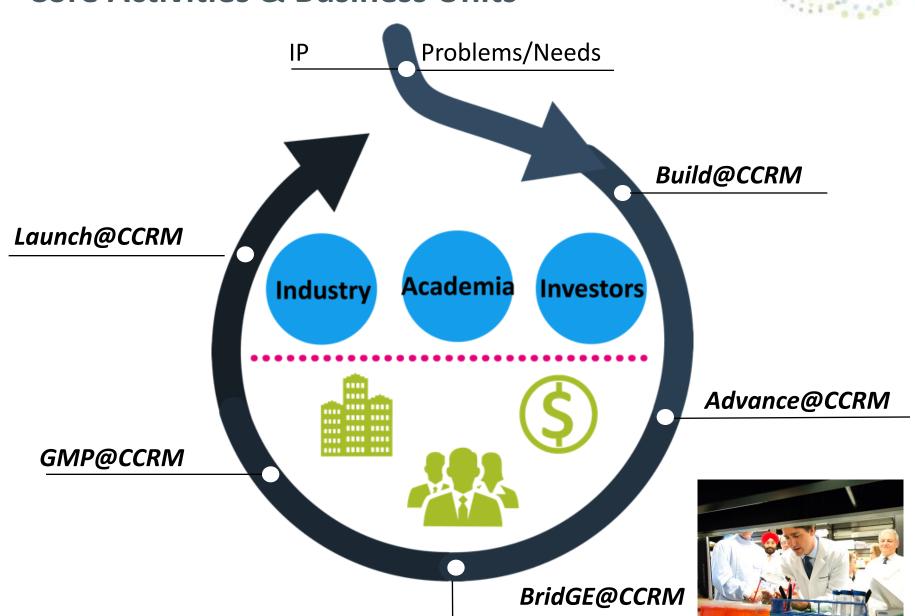
Key Stakeholder Engagement & Outcomes



Key Elements of the CCRM Model



Core Activities & Business Units



Leveraging Our Academic Partners

CANADIAN INSTITUTIONS









University

Health

Network







THE UNIVERSITY OF BRITISH COLUMBIA



CANADIAN PARTNERS

MaRS **Innovation**





Medicine By Design



Centre for Cell and **Vector Production**









Engaging Our Industry Consortium





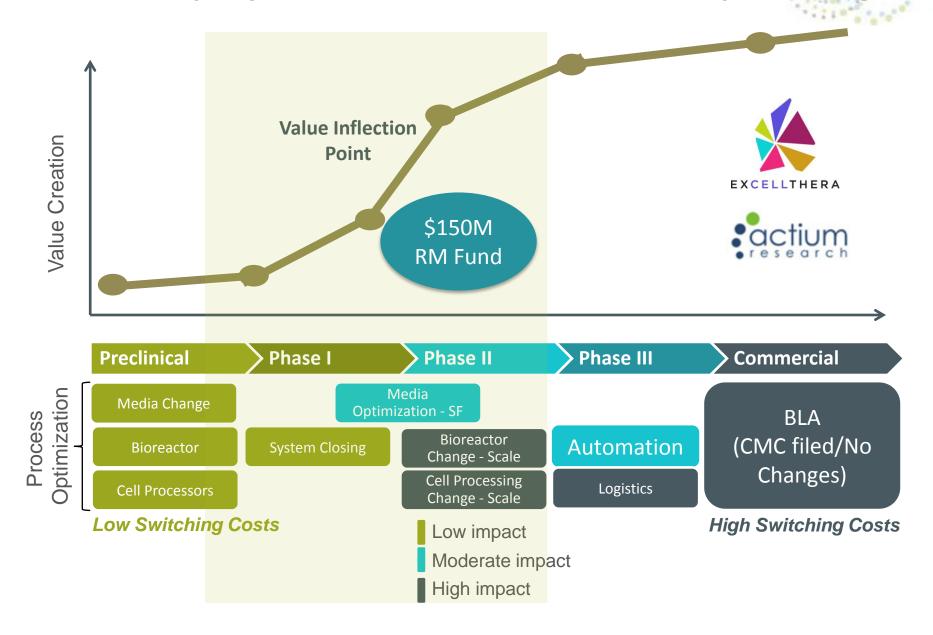
20 Existing Projects20 Proposed Projects

\$40M BridGE@CCRM



Analytics & Assay Development (in development)

Focus on Company Creation, Phase 1 Trials and Bioprocessing



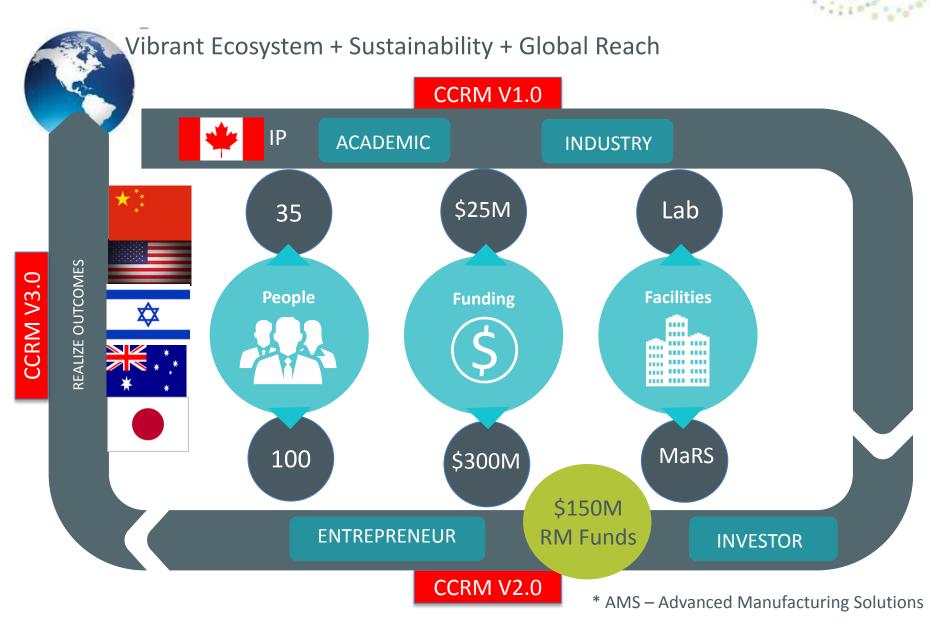
CCRM's New RM Cluster at MaRS



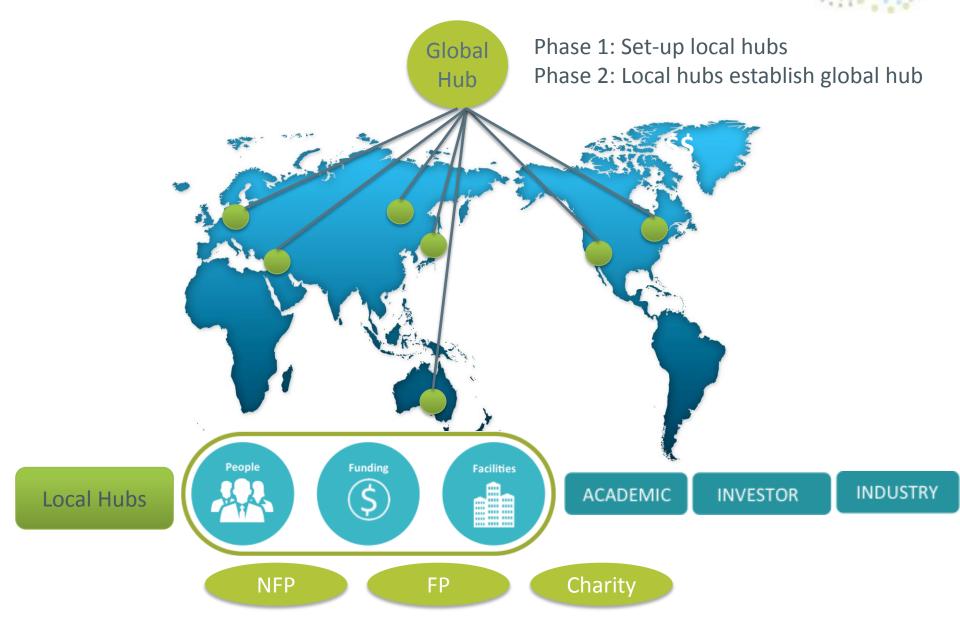
40,000 ft² Co-Location of:

- CCRM
- BridGE@CCRM
- GMP Manufacturing Facility (GMP)
 - ~10 clean rooms
 - 2 vector production suites
 - Phase I/II trials
- Headquarters:
 - \$25M Ontario Institute for Regenerative Medicine (OIRM)
 - Disease Teams
 - \$115M Medicine by Design
 - Synthetic Biology
 - Proposed RM Fund (RMIF)

CCRM V2.0 and 3.0



CCRM V3.0 – a Sustainable Global Network



Why Create Local Hubs Around Global Cooperation

- 1. RM is complicated; there is less funding; and time is of the essence
- Achieves critical mass and scale
- 3. Creates synergy regions have some, but not all, intellectual property (IP), expertise and resources
- 4. Enables access to markets and patients
- 5. Facilitates and supports industry-building activities (e.g., development of standards, data sharing)

Funding Industrialization Market Access Gateway to Asia



Scientific Excellence



Company Creation
Bioprocessing
Phase I and Pivotal Trials
Gateway to NA and EU

Progress To-Date

- 1. Industry Ongoing Projects & MOU with FIRM
- 2. Academia Conferences & MOU with Leading Institutions
- 3. Investors Ongoing Meetings in Support of RMIF
- 4. Company Creation Evaluation of Technologies with 360IP Japan
- 5. CCRM Japan Workshop Among Industry, Academia & Regulators

Summary

- CCRM has established a collaborative and capital-efficient commercialization model
- In 4 years, CCRM has demonstrated that a specialized and coordinated commercialization platform can attract partners, deliver new funding and generate impact
- 3. To achieve sustainability, CCRM takes a share of promising opportunities, acting like a technology-focused investor (not a granting agency)
- 4. CCRM plans to address the complexity, resource limitations, time constraints and untested markets of RM by building a global network of like-minded commercialization hubs
- CCRM is actively engaging partners around the world in support of its global network