

# AEROMART

## NAGOYA - JAPAN



**SEPTEMBER 26-28, 2017**

**BUSINESS CONVENTION  
FOR THE AEROSPACE INDUSTRY**

[nagoya.bciaerospace.com](http://nagoya.bciaerospace.com)

ORGANIZED BY:



**BCI AEROSPACE**

CO-ORGANIZER:

NAGOYA CHAMBER OF  
COMMERCE & INDUSTRY



OFFICIAL SUPPORTS:



AICHI PREFECTURAL GOVERNMENT



CITY OF NAGOYA

**C-ASTEC**

**JETRO**  
Nagoya

CORPORATION:



GREATER NAGOYA  
INITIATIVE

WITH THE PARTICIPATION OF:



**IHI**  
Realize your dreams





## WHAT IS AEROMART NAGOYA?

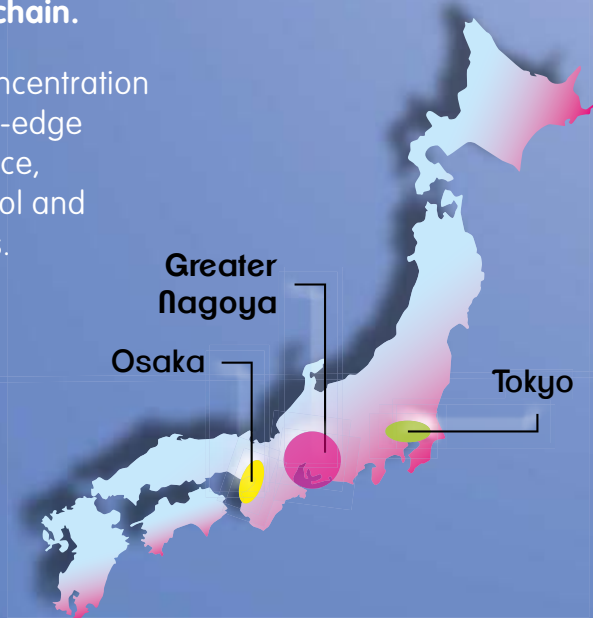
Aeromart Nagoya provides a platform for players in the aerospace industry to develop global business and learn latest market trend.

Amid expansion of Japanese aerospace industry, **Aeromart Nagoya is a great opportunity to make new business connections and strengthen existing ones in Japan!**

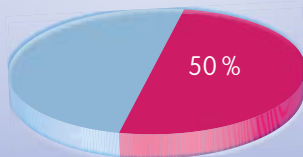
**This is not a traditional show: Aeromart Nagoya is a BtoB meetings focused on aerospace supply chain.**

- > The Greater Nagoya has a concentration of many world famous cutting-edge enterprises including aerospace, automobile, manufacturing tool and semiconductor manufacturers.
- > Many overseas offices are located here.\*

\* Source: Greater Nagoya Initiative Center (GNIC) 2015



### GREATER NAGOYA AIRCRAFT/ AIRCRAFT PARTS SHARE IN JAPAN



Greater Nagoya has a number of products that occupies a considerable market share. Aircraft & aircraft parts represents 50% of the market share in Japan. Companies such as: **Kawasaki Heavy Industries, Ltd., Fuji Heavy Industries, Ltd., Mitsubishi Heavy Industries, Ltd** etc are all located here.

\* Source: Greater Nagoya Initiative Center (GNIC)

# 2014 HIGHLIGHTS

**2,200**

BtoB meetings organized in 2 days

More than **500** participants

**16** Countries represented



## SOME OF THE 2014 PARTICIPANTS

● ANA ● CENTRAL JAPAN INTERNATIONAL AIRPORT CO.,LTD.  
● FUJI HEAVY INDUSTRIES LTD. ● FUJIDREAM AIRLINES ●  
IHI CORPORATION ● JAPAN AIRLINES ● KAWASAKI HEAVY  
INDUSTRIES,LTD ● MITSUBISHI HEAVY INDUSTRIES,LTD. ●  
PANASONIC AVIONICS CORPORATION ● SINFONIA TECHNOLOGY  
CO., LTD. ● TAMAGAWA SEIKI CO., LTD. ● TOYOTA BOSHOKU  
CORPORATION...

## WHO CAN ATTEND AEROMART NAGOYA 2017?

### You want to meet

suppliers and manufacturing partners!

### You are involved in:

- Supply chain,
- procurement,
- purchasing,
- engineering,
- fabrication,
- R&D,
- etc.

### You want to sell

your capabilities, products or services!

### You are involved in:

- Sales,
- marketing,
- business development,
- technical promotion,
- etc.

## 2017 EXPECTED KEY NUMBERS

**3,500**

BtoB Meetings

**250**

Attending Companies

**20**

Countries Represented

## HOW DOES IT WORK?

1

Fill out a short form and provide us with your capabilities, applications and needs.

2

Identify and request meetings with relevant contacts through our user friendly program.

3

Validate meeting requests made by other companies.

4

Consult your individual schedule of pre-planned meetings with the contacts of your choice.



## EVENT FORMAT & PROGRAM

### Sept. 26, 2017 PLENARY CONFERENCE

A one day high level conference dedicated to innovation and supply chain & procurement policies. Further information on [www.bciaerospace.com/nagoya](http://www.bciaerospace.com/nagoya)

### Sept. 27 - 28, 2017 ONE TO ONE MEETINGS

The program will offer all participants the opportunity to sign up, identify and request meetings with relevant contacts prior to the show. Schedules of meetings, based on those choices, will be pre-arranged. The one to one meetings will be held at the venue.

### Sept. 27 - 28, 2017 WORKSHOPS

**Thematic workshop** - These presentations focus on either technologies or products. This is a chance for a limited number of suppliers to reach an audience of professionals willing to increase and optimize their market knowledge. These activities will be held in parallel to the meetings.

**OEM's procurement & supply chain policies** - These sessions are exclusively presented by large OEMs. They aim to provide the industry a deeper understanding of the OEMs supply chain strategies: a rare occasion for the suppliers who are ready to cope with ongoing or future changes.

**Visits to industrial facilities** - An opportunity to visit local industrial parks: booking form on [www.bciaerospace.com/nagoya](http://www.bciaerospace.com/nagoya)

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