

YOUR REGION FOR BUSINESS

Prepared for:

Toronto Shokokai

September 24, 2018



**We understand our
clients' needs and
deliver innovative
solutions that will set the
stage for their success.**



TORONTO GLOBAL SERVICES

- + Industry and market research
- + Benchmarking analysis to compare the operational costs for your business in the Toronto Region to other global centres
- + Advice and guidance on the steps required to set up a business
- + Site selection and real estate advice
- + Connections to industry expertise, local resources and professional services



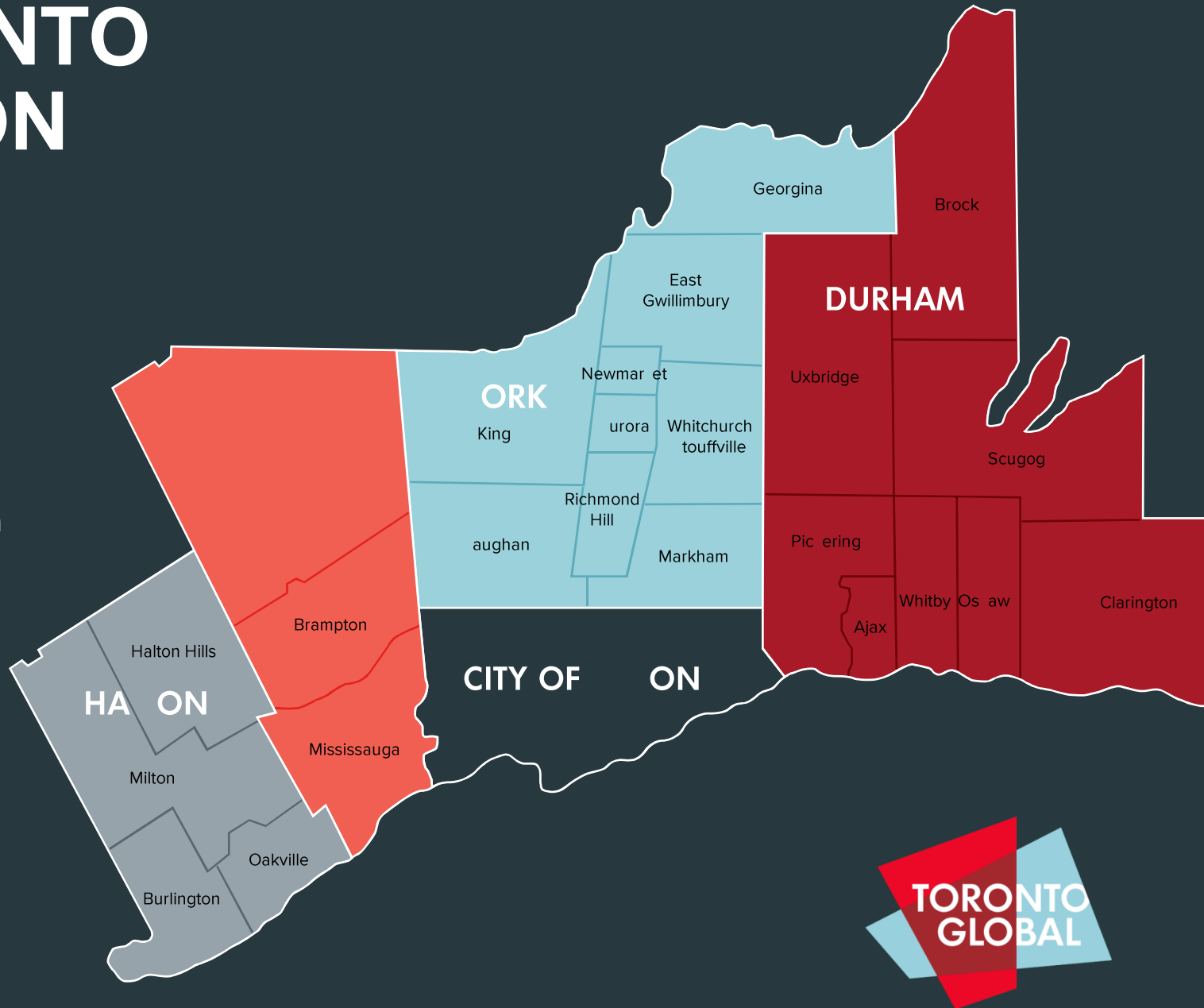
TORONTO REGION

4th

Largest City in
North America

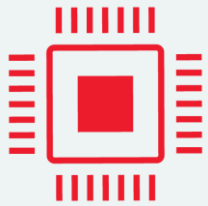
6.4M

Regional
Population



NORTH AMERICA'S MOST DIVERSE ECONOMY

Top Sectors include:



TECHNOLOGY



FOOD &
BEVERAGE



FINANCIAL
SERVICES



LIFE
SCIENCES



CLEANTECH



ADVANCED
MANUFACTURING



**MARKET
ACCESS**

**1.7 Billion
consumers**

**\$62T combined
GDP**

NAFTA (North American
Free Trade Agreement)

CETA (Canada-European Union
Comprehensive Economic and
Trade Agreement)



**WE SPEAK
YOUR
LANGUAGE**

180+

Languages & dialects

51%

Foreign-born

**TORONTO
GLOBAL**

TECHNOLOGY SECTOR

We **grow** talent.
We **attract** talent.
We **retain** talent.

The Toronto Region is home to the most educated workforce in the OECD, and is a leading jurisdiction for STEM talent. The Ontario Government has made a firm commitment **to increase STEM graduates by 25% over the next 5 years.**

Areas of **Opportunity**:

- + Artificial Intelligence
- + Smart City Initiatives



FINANCIAL SERVICES SECTOR

Areas of Opportunity:

- + Property & Casualty Insurance
- + Cybersecurity
- + Risk Management
- + Alternative commercial lending
- + Fintech & Insurtech
- + B2B Payments

- + Toronto Region is the financial capital of Canada and the **second largest financial services sector** in North America
- + **#1** city ranking for stability and soundness of all global financial centres



LIFE SCIENCES SECTOR

Areas of **Opportunity**:

- + Pharmaceuticals
- + Clinical trials
- + Regenerative medicine
- + Medical technology
- + Therapeutics & diagnostics

- + The Toronto Region's life sciences sector is **one of the largest in North America**, rivalling Boston and San Francisco in employment

BETTER RESEARCH.
BETTER PARTNERSHIPS.
BETTER INNOVATION.
BETTER ROI.

**TORONTO
GLOBAL**

ADVANCED MANUFACTURING SECTOR

Ontario is home to the newly announced **Advanced Manufacturing Supercluster**, building up next-generation manufacturing capabilities, incorporating technologies like advanced robotics and 3D printing.

GDP Impact: \$13.5 billion+

Jobs: 13,500+



FOOD & BEVERAGE SECTOR

Toronto Region's Food & Beverage sector is the **largest in North America**. Food & Beverage processing is the **second largest manufacturing employer** in the Toronto Region.



ATTRACTING TOP TALENT

- + Expedited immigration process for courting and retaining top international talents



TORONTO
GLOBAL

WORLD CLASS INSTITUTIONS

Internationally-recognized
colleges

6

5

World-renowned universities



TORONTO IS THE ANSWER

Recent Announcements:

Collision Conference to be held in
Toronto May 2019

Microsoft (September 2018)

Intel (September 2018)

Uber (September 2018)

Cognizant (August 2018)

LG (August 2018)

NVIDIA (June 2018)

Etsy (May 2018)

Samsung (May 2018)

Google Sidewalk Labs
(October 2017)



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