

# **Japan-Canada Innovation Partnership Forum in Vancouver** **(November 16, 2018)**

## **Speaker Profiles**

**Naoko Yoshizawa**  
**Chief Executive Officer**  
**Fujitsu Intelligence Technology Limited**



Ms. Yoshizawa is the CEO of Fujitsu Intelligence Technology and also serves as an Executive Officer of Fujitsu Limited. During her thirty years of professional career since she joined Fujitsu organization, she has served as a Vice President in the Application Platform Development Division, Mobile Phones Unit, and Executive Vice President and a Vice Head of Technology Solutions Business in charge of AI Businesses.

Ms. Yoshizawa holds a Bachelor's degree in Applied Mathematics from University of California.

### **<Moderator of the Panel Presentation>**

**John W. Tak**  
**Strategic Advisor – Cleantech**  
**Western Economic Diversification Canada**  
**<https://www.wd-deo.gc.ca/>**



John acts a Strategic Advisor on Cleantech reporting to the Assistant Deputy Minister in Western Economic Diversification's Vancouver office. WD is a federal funding agency established to diversify the western economy through investments in companies and communities. WD reports to the Ministry of Innovation, Science and Economic Development.

Previously, John was the president and CEO of the Canadian Hydrogen and Fuel Cell Association based in Vancouver. In that capacity John was responsible for the association's five-year strategic plan, a major annual trade show and conference, and federal and provincial government relations.

John's career has focused on international business development. He has led trade, investment, joint venture transactions at Mitsubishi Canada Limited and at Canada's largest automotive parts manufacturing company, Magna International. John has work experience in both the private and public sector. John led the British Columbia government's trade and investment office in Tokyo for five years. He speaks and reads Japanese following training at UBC, the Inter-University Centre in Japan, and the economics department of Kyushu University in Fukuoka, Japan.

**Landon Downs**  
**Co-Founder and President**  
**1QBit**  
<https://1qbit.com/>



Landon is 1QBit's co-founder and President. He is also a founding partner of Agentis Capital Partners, a boutique financial advisory firm and Minor Capital, a BC venture capital corporation focused on investing in exponential technology companies.

Landon's accomplishments span a diverse range of leadership roles, from funding early stage investments to co-founding startups, negotiating mergers and acquisitions to advising on some of the largest public-private-partnership infrastructure transactions in Canada. Throughout his career he has advised on the deployment of over \$6Bn of capital.

Prior to 1QBit, Landon worked at the Macquarie Group in the investment banking division. Landon received a Bachelor of Commerce with distinction from the University of Victoria, is a CFA Charterholder and has attended Singularity University's Executive Program. In addition to working in the technology and finance fields, Landon is an active angel investor and community volunteer. He has served on the boards of the Victoria CFA Society, Acumen Canada and Vancouver+Acumen.

**Amor Blackstock Pedroso**  
**Director, Finance & Administration**  
**CadMakers**  
<https://www.cadmakers.com/>



Amor is Director, Finance & Administration at CadMakers, a high technology company focused on understanding and solving problems in the Architecture, Engineering & Construction industry by developing distinctive products and services to deliver solutions to the industry's largest challenges.

Amor is a CPA, CA who began her career at PriceWaterhouseCoopers LLP (PwC) where she built a solid foundation of business knowledge through the opportunities she had there to work with various clients in various industries. Most notably, she provided audit services to various client's in PwC's Private Client Services sector, which ranged from small tech start-ups to well-established businesses. She learned the importance of how to ensure effective and efficient internal controls are in place and also the dynamics of how companies evolve as they mature and how this can affect the business in various ways.

Amor then moved on to the Insurance Corporation of British Columbia (ICBC) in the Corporate Audit & Risk Management group, where she continued to build on the knowledge she had acquired at PwC but applied to a much a larger, government-run crown corporation environment. Realizing that she was looking for a company where she could make a bigger impact, she was fortunate to find CadMakers.

**Anwar Sukkarie**  
**Founder & CEO**  
**LOOPShare**  
**[www.loopscooters.com](http://www.loopscooters.com)**



Mr. Sukkarie is a founder of LOOPShare Ltd and Saturna Green Systems. Mr. Sukkarie has over 25 years of experience in the Telematics, telecom and wireless industries, including ten years spent in fleet Telematics as the Co-Founder, President & CEO of WebTech Wireless Inc. (TSX: WEW).

At WebTech, Mr. Sukkarie was responsible for growing the company from a start-up to an international- scope TSX-listed issuer among the top ten technology companies in Canada, with sales of over \$50 million. Subsequently, WebTech Wireless Inc. was acquired by BSM Technologies Inc. Prior to that, Mr. Sukkarie gained international sales and partnering experience as Business Development Director for the Middle East, Africa, and the UAE with Motorola's Cellular Division, Wireless Data Group, and Motorola EME, selling GPRS technology to network operators.

Mr. Sukkarie holds a Master's Degree in Sciences, Electrical Engineering, from the University of Calgary.

**Mark Soares**  
**President & CEO**  
**Unifiller Systems Inc.**  
**[Unifiller.com](http://Unifiller.com)**



With over twenty-five years of experience running manufacturing organizations that range from aluminum extrusions to boat and truck parts manufacturing to automated food production equipment, Mark has lead teams that have created company strategies, delivered results of doubling revenue and profit, planning & building new facilities and re-structuring for business turn-arounds including consolidations of facilities to meet target financial commitments.

Mark is an active member in the Greater Vancouver manufacturing community serving on advisory boards of schools and companies, including the Canadian Manufacturers & Exporters alliance and the British Columbia Institute of Technology. He is always looking for ways to create opportunities to help driven people succeed.

Prior to joining Unifiller Mark was Director Business Operations at Teleflex Energy where he was responsible for facilities in Ste Saint Marie Ontario, Kitchener Ontario and Vancouver BC. The plants jointly designed and manufactured hydraulic steering for the marine industry, alternate fuel systems for natural gas and propane vehicles and cab comfort equipment for long haul trucks and transit buses.

Mark has a degree in mechanical engineering from University of Bombay, India and Operations Management from British Columbia Institute of Technology, Canada.