# INVEST JAPAN 2018

INVESTMENT
AND BUSINESS GUIDE

WITH CCCJ MEMBER DIRECTORY



# 今日を生きる。明日をひらく。



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#### **IMPRESSUM**

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On behalf of the Embassy of Canada to Japan, I would like to congratulate the Canadian Chamber of Commerce in Japan on the publication of the second edition of the Investment and Business Guide. The release of this guide could not come at a more opportune time as Canada, Japan and nine other Asia Pacific countries

have recently concluded negotiations on a landmark new trade initiative – the Comprehensive and Progressive Trans-Pacific Partnership (CPTPP) – which promises to usher in an exciting new era for the Canada-Japan relationship. This Agreement, when signed and implemented, will establish a state-of-the-art trade and economic framework that puts Canada on a stronger footing across this region, and in Japan in particular.

The CPTPP will give renewed momentum to a commercial relationship that is already flourishing, especially with respect to investment. Today, more than ever, Japanese companies are seeing the benefits of investing in Canada. Over the last five years, Japanese investment into Canada has more than doubled, reaching C\$29.1 billion in 2016, making Japan our largest source of foreign direct investment from Asia. Japanese investors appreciate Canada's stable and welcoming environment, highly skilled workforce, abundant and low-priced energy and competitive tax framework, to name a few key considerations.

In turn, Canadian companies have found a dynamic and reliable investment destination in Japan. More than 100 Canadian companies have established a permanent presence in Japan to take advantage of a wide range of attractive business opportunities.

I invite you to read this Guide carefully to find out why Canada continues to be a top destination for global investment.

For additional information, I encourage you to contact the Trade Commissioners at the Embassy of Canada to Japan, who would be pleased to help you forge new relationships and grow your business internationally by taking advantage of all that Canada has to offer.

Yours sincerely,

lan Burney

Ambassador of Canada to Japan





I would like to extend my heartfelt congratulations on the publication of "Invest Japan 2018/Invest Canada 2018." I would also like to express my highest regard for and deepest gratitude to those who worked hard to make it possible. At the Canada-Japan Summit Meeting in May 2016, the two leaders agreed to further advance

our long-standing bilateral relations and to open up a "New Era for Japan-Canada Cooperation." Collaboration between the two Governments is visibly getting stronger as ever.

Canada is abundant with natural resources and agricultural products. It is also a multicultural society in which people from diverse backgrounds gather, and has the potential to become an innovation hub. Canada is not only an attractive industrialized market, but it also provides the advantage of access to the major U.S. and European markets. We believe that investing in Canada is an important option for Japanese companies to promote innovation and advance to the next step towards the broader world market. In turn, Japan's attractiveness and potentiality - as a large, sophisticated market, a trendsetter and a R&D hub – has also been growing steadily. For Canadian companies, investing in Japan can be a good first step towards true globalization.

Unfortunately, however, the appeal and potential of two-way investment between Canada and Japan has yet to be fully recognized by the private sector in both countries. In light of this, I would like to encourage Japanese and Canadian companies to use this booklet to actively seize business opportunities. To this end, the Embassy and four Consulates Generals of Japan in Canada, in close coordination with the Japan External Trade Organization (JETRO) and Canadian government organizations, will spare no effort to support Japanese and Canadian companies.

Finally, I would like to express my sincere hope that the investments to be realized with the help of this booklet will promote the growth of Canadian and Japanese companies, bringing prosperity to the peoples of both countries.

His Excellency

Kimihiro Ishikane

Ambassador Extraordinary and Plenipotentiary
of Japan to Canada







Dear Readers.

The Canadian Chamber of Commerce in Japan (CCCJ) and the Japan External Trade Organization (JETRO) are proud to work together to bring you, Invest Japan/インベストカナダ2018, a valuable business and investment guide.

It is our intent with this bilingual guide for Canadians and Canadian businesses to expand their network, build connections and enhance their business opportunities in Japan. Furthermore, to support Japanese and Japanese businesses who are looking to invest and expand in the Canadian market with the same? Both countries ability to collaborate as political and economic global leaders will determine the future of the Trans-pacific Partnership (TPP). By investing in each other, we strengthen the ties and continue to build a stronger partnership towards our shared goals.

In this business support guide, you will find details in English regarding the support available from CCCJ and JETRO, contact information for the Canadian Chamber of Commerce in Japan members, investment opportunities in various business sectors in all areas of Japan and the incentives and benefits of investing and growing your business in the Japanese market. In Japanese, you will find the details for investment and business opportunities in numerous industries across Canada and the incentives and benefits.

There is nothing like this booklet available and we are grateful to all our partners who have made this double-sided key possible. We truly hope that it provides you with the contacts and information you need to receive sound advice, partner, invest and successfully develop business between Canada and Japan.

Neil van Wouw

Chairman

Canadian Chamber of Commerce in Japan



Dear Readers,

JETRO focuses on promoting investments into Japan, expanding agri-food exports, and supporting overseas market access for mediumand small-sized Japanese enterprises under the growth strategy of Japanese government.

JETRO Toronto is keen to assist Canadian companies interested in investing into Japan, so it is important to provide information to all Canadian companies regarding the Japanese market as an investment destination.

As a helpful information booklet, in April of last year, we created a business guide (Canada in Japan / Japan in Canada) in collaboration with the Canadian Chamber of Commerce in Japan. It is a compact yet information-rich booklet that can be used by both Canadian companies looking to do business with Japan and Japanese companies considering business in Canada. As such we have received very positive feedback from the business communities of the both countries. We recently updated the content with a 2018 edition, mainly the information on incentives for investment. We would like to invite all Canadian companies that are considering business in Japan or are interested in the Japanese market to utilize this resource.

At our JETRO Toronto office, we have proudly set up a "Canada Japan Business Promotion Window" in November 2016 and we will continue to make more efforts to provide information and consultations on bilateral trade and investment to further expand and deepen the business relationship between Canada and Japan.

Talk to JETRO first!

Takuji Sakai Executive Director JETRO Toronto





# PROMISING MARKETS & SECTOR ADVANTAGES

Japan welcomes foreign business investments and offers many competitive advantages:



#### JAPAN'S RE-EMERGENCE

The appeal of the Japanese market is increasing through the economic growth of Abenomics. The government is strengthening its efforts to attract foreign companies and visitors, aiming to open up the Japanese market.

#### Attracting foreign companies

- Designation of National Strategic Special Zones
- Easing requirements of highly skilled foreign professionals

# Tokyo Olympic Games and Paralympic Games 2020

The economic ripple effect of the decision to hold the 2020 Olympic Games is estimated at ¥3 trillion, and job creation at approx. 150,000 jobs nationwide.





# SOPHISTICATED MARKET

ranked in the world.

Japan's GDP is around ¥ 500 trillion.



52 companies out of the "Fortune Global 500" have their HQ in Japan and cited "the massive size of market" as a an attractive advantage.



#### **INNOVATION HUB**

World-class in research funding and number of researchers Research funding as a percentage of GDP is ranked 1st among G7 countries. Japan also ranks 1st in the world by numbers of patents filed.



# BUSINESS-FRIENDLY INFRASTRUCTURE

#### Supporting business with a well-developed social infrastructure

Japan's business environment is highly evaluated by international organizations.

Nearly 80% of foreign companies validate the well-maintained service and transportation infrastructure as an advantage.



#### **COMFORTABLE LIVING**

A country where you can live safely and pleasantly with cities that rank among the most "livable" in the world.

- 1st ranked Asia –
   Global Peace Index
- Longest life expectancy for women in the world
- Well developed medical infrastructure



To obtain a full version of this text, please visit www.jetro.go.jp/en/invest/whyjapan.html



LANDMASS (square kilometers)

377,972

**POPULATION** (millions) 126.59

in 2018

**KEY FACTS** 

GDP 2016 (billion)

\$6,400 approx.

GDP per capita 2016

\$50,000

approx.

SECTOR ADVANTAGES IN JAPAN

#### **LIFESCIENCES**

**ELECTRICITY & RENEWABLE ENERGY** ICT, WIRELSS, DIGITAL MEDIA **ELECTRONIC COMPONENTS & DEVICES AUTOMOBILE & TRANSPORT AGRICULTURE & FOOD PRODUCTS** 





\$29.1 billion

**JAPAN INVESTMENT** 

**IN CANADA** 

in 2016



\$4.3 billion

## **CANADA INVESTMENT IN JAPAN**

in 2016



\$15.8 billion

**IMPORTS FROM JAPAN** 

in 2016



**TO JAPAN** 

in 2016

Statistics reflect Canadian dollars: CAN\$1=¥85.6

Sources:

Statistics Japan: JINTO: www.stat.go.jp www.jnto.go.jp

Government of Canada: www.japan.gc.ca

www.imf.org

LIFE SCIENCES



# BIOTECHNOLOGY DRUGS & MEDICINES HEALTHCARE & WELFARE



Japan, with a share of around 10 percent in both the global pharmaceutical product and medical equipment markets, is the world number two market next to the US. A number of foreign companies have entered the Japanese market and are operating in various fields as major players.

Efforts to extend a healthy life expectancy are being strengthened in response to the declining birth rate and aging population.



# HEALTHCARE & MEDICAL STRATEGY

- 1 Seamlessly connect stages from R&D to commercialization
- 2 Promote the development of new health care services regarding medical treatment, nursing care, and health, such as health promotion, disease prevention and everyday life support.
- 3 Aim to realize efficient and high-quality medical services by utilizing information and communication technology (ICT)



# PHARMACEUTICAL PRODUCTS

Imports of foreign drugs on the increase due to the growth strategy for pharmaceutical industry.

# GOVERNMENTAL EFFORTS

- Efforts to assist pharmaceutical manufacturers in improving the environment for developing new drugs
- Enforcement and amendment of laws



#### MEDICAL DEVICES

The domestic market size of medical devices in 2013 was 2.6757 trillion yen, up to 103.2% from that of the previous year. The value includes imports of 1.3008 trillion yen from foreign companies, accounting for 48.6% of the total.



# REGENERATIVE MEDICINES

Against the backdrop of expectations for cure of intractable diseases, market expansion is expected with establishment of the business environment



#### **SERVICES**

Rapidly expanding healthcare market due to medical system reform.

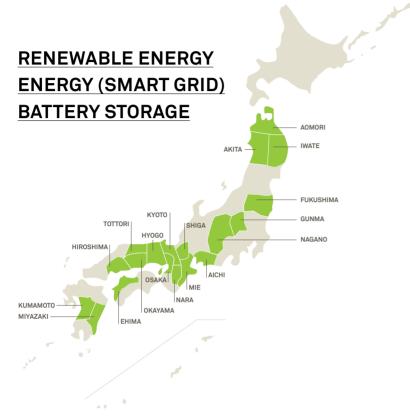
- 1 Nursing care ICT
- 2 Tailor-made medicine market
- 3 Self-care health promotion equipment and service markets
- 4 Market created by the patientrequested treatment system
- 5 Market created by integrated community care system



To obtain a full version of this text, please visit www.jetro.go.jp/en/invest/region/icinfo/

# ELECTRICITY & RENEWABLE ENERGY





#### Boost renewable share to 22-24% of the total by FY2030

The Great East Japan Earthquake in 2011 has brought about various influences on the energy environment in Japan. The Great East Japan Earthquake caused a series of power plants to shut down, leading to a decline in energy self-sufficiency.

Given these circumstances, the Agency for Natural Resources and Energy, METI, compiled a "Long-term Energy Supply and Demand Outlook (Energy Mix)" in July 2015 as the new energy policy toward FY2030. According to the energy supply-demand forecast in FY2030, renewable energy power generation will expand to reach about 22% to 24% of total power generation.



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#### 24% by 2030

Renewable energy power generation will expand to reach about 22% to 24% of total power generation.



# RENEWABLE ENERGY MARKETS

Promoting the well-balanced renewable energy sources by shifting from the heavy dependence on PV power source.

- Photovoltaic power generation
   The market scale of photovoltaic systems is considered to have expanded up to 3 trillion yen in FY2014
- Wind power

In the wind power generation system market, focus is placed on offshore wind power generation in addition to the traditional land-based variety



# ELECTRICITY RETAIL MARKET

With full liberalization, new electric power suppliers' sales are expected to expand. Electricity retail became fully liberalized as of April 1, 2016, and it is now possible for new entrants or new electric power suppliers to sign a power contract of 50kW or less for general households and shops formerly provided only by the regional General Electric Utilities. The market is estimated to be about 8 trillion yen.



#### SMART METER MARKET

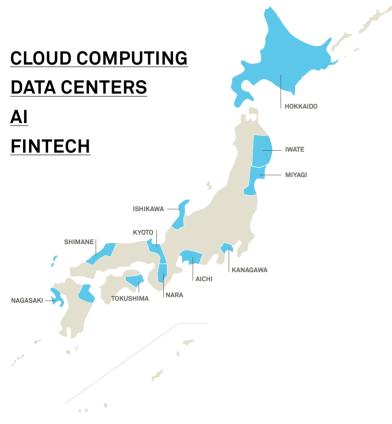
## 12 million units are scheduled to be introduced from FY2016 to FY2018.

Electricity, gas and other energy resource distribution networks will spread to wider areas and form huge systems. Smart meters are essential to infrastructure in realizing that.

#### **GOVERNMENTAL INITIATIVES**

- Review of FIT facility investment "feed-in tariffs (FITs)" for renewable energy
- Electricity System Reform (retail liberalization)
- Gas System Reform (gas market liberalization)
- · Approaches toward new energy development





# Progress in the development of ICT infrastructure and the use of ICT helps develop the entire industry

The ICT industry has been rapidly growing and changing worldwide with the expansion of smartphones and cloud services. The changes range widely from content platforms or upper layer industry, the ICT service industry including B2B solutions or data center businesses, the integrator industry responsible for system construction, telecommunications carriers establishing mobile and fixed communications, and telecommunications equipment vendors providing telecommunications equipment, to terminal makers manufacturing smart phones or liquid crystal televisions.



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#### **CLOUD MARKET**

The market is expanding due to successful cases in utilizing cloud infrastructure are emerging Hybrid cloud and multi-cloud methods gain increasing recognition and more companies are switching from on-premises

computing to cloud computing.



#### **FINTECH**

The market is a promising market in which the integration of industry, finance and IT creates new services

"Cashless payment," has become a national goal. In view of a rapid increase in tourists from abroad visiting Japan for the 2020 Tokyo Olympic and Paralympic Games.



#### **ARTIFICIAL INTELLIGENCE**

The newly formed AI market will have a great impact on various industries in the future.

Al technologies are booming and major cloud vendors have started services utilizing Al functions which has lowered the technical and cost barriers to using big data.



#### **DATA CENTERS**

The expansion trend continues due to business continuity measures and increasing data volume.

The data center market remains robust due to the increasing data volume handled by companies with the advent of the big data era.



#### IoT/M2M

The development of serviceoriented "things" raises expectations for the formulation of a large market.

IoT (Internet of Things) has recently proliferated. A wide variety of things connect and exchange information over the Internet, creating new added-value.



#### SHARING ECONOMY

The presence of foreign technology companies and new business models fosters innovation and adds value to the diversifying lifestyles of Japanese people.

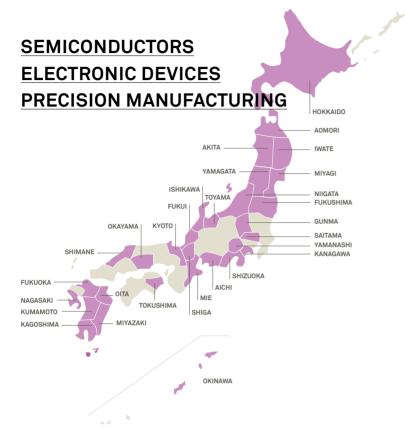
# GOVERNMENTAL EFFORTS

Active efforts to realize a society in which ICT is utilized

- Government efforts toward the advent of the IoT, big data, and artificial intelligence era
- Subsidies for the IoT field

# ELECTRONIC COMPONENTS, DEVICES





Japan has the third largest electronics manufacturing industry in the world and is home to two of the top 10 semiconductor buying companies, which also are also top semiconductor producers and customers for semiconductor manufacturing equipment.

According to Japanese industry, production by the Japanese electronics/ICT industry increased in 2014 and 2015 and is expected to increase in 2016, especially for displays, server/storage equipment, electro-medical equipment and electronic measuring equipment, increasing the market for semiconductors.

#### Source:

International Trade Administration www.trade.gov/topmarkets/pdf/Semiconductors\_Japan.pdf



To obtain a full version of this text, please visit www.jetro.go.jp/en/invest/region/icinfo/



#### IT MANUFACTURING

Toyama and Yamagata prefectures are home to a concentration of innovative, leading-edge IT manufacturers.



#### IT SERVICES

Ishikawa prefecture is home to one of the largest information services industry concentrations in Japan and has a number of globally renowned companies.



#### **OPTICAL TECHNOLOGIES**

Core technology enterprises in **Shizuoka** prefecture are pushing ahead with the development and practical application of basic technologies to support nextgeneration industries.



^

Some of the world's leading
LED companies as well as research
and educational institutions
engaged in relevant cutting-edge
research are located in
Tokushima prefecture.



#### **SEMICONDUCTORS**

The growing presence of a brain trust base in "Silicon Island Kyushu" produces some **5% of the world's semiconductors**. A large number of major semiconductor manufacturers and trade partners are also establishing facilities in **Iwate** prefecture.



#### RESEARCH

There is a concentration of research-oriented companies in fields such as optical technology, precision machining, and advanced basic materials in **Saitama** prefecture.



# SPECIAL ECONOMIC ZONE

Corporate expansion is accelerating to **Okinawa** which is a "Special Economic Zone" in Japan.



#### **MEDICAL DEVICES**

Miyazaki prefecture in the eastern Kyushu region is the country's leading base of blood and blood vessel-related medical equipment industries.



The automotive sector currently employs over 5.5 million people in Japan, or 8.7 percent of Japan's workforce are employed in automotive manufacturing and related industries. Within Japan, there are currently 78 factories in 22 prefectures that build cars.

Auto parts manufacturing accounts for over 600,000 jobs in the sector, and another 390,000 jobs are allocated to the production of raw materials and basic equipment used in automotive manufacturing. The sector is influenced by new environmental standards. Japan's high-tech car industry is pioneering electric vehicle use, installing charging points and attempting to set a new global standard.

#### Source:

EU Business in Japan

www.eubusinessinjapan.eu/sectors/automotive

Japan Industry News

www.japanindustrynews.com/2016/03/japanese-automotive-industry/



To obtain a full version of this text, please visit www.jetro.go.jp/en/invest/region/icinfo/



#### 5.5 MILLION

people in Japan work in the automotive sector.



### LARGEST

#### IN THE WORLD

Aichi prefecture possesses a concentration of next-generation automotive and automotive-related companies which is among the largest in the world.

# MANUFACTURING CENTER

Nagoya-city is Japan's largest manufacturing center with clusters of industries in automobiles and aircrafts.



#### **MACHINERY**

Hiroshima prefecture is a manufacturing hub of machinery, metal processing, and moulding, mainly for the automotive industry.



#### **AEROSPACE**

Major Japanese aerospace companies and automobile manufacturers concentrated in Tochigi prefecture have established the Tochigi Aerospace Industry Promotion Association and the Tochigi Auto Industry Development Association.



#### **HUB PORT**

Niigata Port aims to become a hub port along the Sea of Japan accumulating industries to the areas around the port, strongly supporting business entering the aircraft industry.



#### **GLOBAL OPERATIONS**

Kanagawa prefecture hosts a growing number of car industry operations including the R&D base of Mercedes-Benz and Nissan's Global Headquarters.



#### R&D

**Mie** prefecture is a hub for both factories with R&D and manufacturing functions, giving instructions and providing support to other factories in the country and overseas.

# AGRICULTURE, FOOD PRODUCTS



Japan's enjoys global popularity of its cuisine and Japanese food also enjoys a reputation for promoting health and longevity, with its traditional emphasis on rice, fish and seasonal ingredients.

In 2013, UNESCO added "Washoku – traditional dietary cultures of the Japanese" to its Representative List of the Intangible Cultural Heritage of Humanity.



To obtain a full version of this text, please visit www.jetro.go.jp/en/invest/region/icinfo/



#### **BRAND**

**Hokkaido** prefecture is famous for its "Hokkaido branded" agricultural and fishery products.



#### **HIGH-VALUE PRODUCTS**

**Miyagi** is partnering with local industry to develop high-value-added products that make use of the prefecture's agricultural and fisheries resources.



#### **FOOD & MEDICINE**

New functional food products are created by the fusion of Food and Medicine in **Shizuoka** prefecture.

Industry-academia-government collaborations are taking place in Saga prefecture specializing in the development of functional health food products



#### **FOOD MANUFACTURING**

The food manufacturing industry has grown in **Kagoshima** prefecture, and a large number of food-related companies are concentrated there due to its abundance of agricultural and marine products



#### **HEALTH FOOD**

Niigata-city is one of the capitals of Japan's food industry and is home to beverage and health-related food products manufacturers.



#### **FOOD VALLEY PROJECT**

The "Food Valley Tochigi" project promotes a wide range of food-related industries in this region.



#### **RICH RESOURCES**

Okayama-city has rich agricultural and fishing resources and is home to numerous large-scale food industries



#### **BASIC MATERIALS**

Ehime prefecture is home to major companies in basic material sectors (pulp, non-ferrous metals, chemicals, high-function fibers)



#### **BUSINESS GROWTH**

**Miyazaki** prefecture has rich agricultural resources and food-related business is expanding.



# INCENTIVES FROM CENTRAL GOVERNMENT

To facilitate investment in Japan, the government offers appealing incentives, as well as operating single contact points in relevant ministries and agencies for inquiries and support when doing business in Japan.



To obtain a full version of this text, please visit www.jetro.go.jp/en/invest/incentive\_programs.html



#### Incentives for promoting research and development businesses

Specified multinational enterprises that intend to establish a domestic affiliated company with the aim of newly engaging in research and development business or supervisory business.

- · Assistance for fund raising
- Acceleration of patent examinations
- · Reduction of patent fees
- · Shortened investment procedures
- Acceleration of status of residency examinations

#### **COMPETENT AUTHORITIES**

Investment Facilitation Division, Trade and Economic Cooperation Bureau, (METI)



#### Subsidy for research and development

Subsidy Program for Global Innovation Centers. This subsidy program subsidizes the cost of companies from overseas for setting up innovation centers, experimental studies and feasibility studies (F/S) with respect to regenerative medicine or IoT.

#### **COMPETENT AUTHORITIES**

Invest Japan Department, JETRO



#### Incentives based on Employment promotion taxation

Tax credit for corporate tax for companies with new employment of 5 or more (2 for SMEs), and increasing 10% or more in the applicable business year.



#### Tax incentives for strengthening local business facilities

The governments offers tax incentives for companies that relocate their headquarters from the 23 wards in Tokyo to other regions, or enhance and expand the function of their headquarters in those regions. Non-target regions for support are central Chubu region (Nagoya area) and central Kinki region (Osaka area).

- Employment promotion taxation (tax credit for new employees)
- Capital investment tax cut
- Compensation for unequal taxation of local taxes

#### **COMPETENT AUTHORITIES**

Employment Policy Division, Employment Security Bureau, Ministry of Health, Labour and Welfare

<sup>\*</sup>Japanese language only



#### Incentives based on Industrial Competitiveness Enhancement Act

The Industrial Competitiveness Enhancement Act (2014 May Issue) allows for regulatory flexibility to individual enterprises. Related ministeries will jointly check new business to clarify that such businesses satisfy related regulations (white zone). Enterprices can submit proposals.

#### **COMPETENT AUTHORITIES**

Industrial Revitalization Division, Economic and Industrial Policy Bureau, (METI)

## Tax Deduction System for Research and Development (R&D Tax Credit System)

Tax incentives through which a certain rate of R&D expenses can be deducted from the corporate tax (national tax) of the relevant fiscal year. In 2015, the incentive was drastically enhanced to promote open innovation.

#### **COMPETENT AUTHORITIES**

Innovation and Industry-University Collaboration Division, Industrial Science and Technology Policy and Environment Bureau (METI)



#### Incentives regarding Special Zones

#### National Strategic Special Zone

Special regulatory measures, tax treatment (for corporate income tax), and financial/monetary support are available for companies with business plans in National Strategic Special Zones

#### Comprehensive Special Zones (CSZs)

Special regulatory measures, tax treatment (for corporate income tax), and financial/monetary support are available for companies with business plans in designated zones. CSZs have two types: those for international competitiveness and those for local revitalization. CSZs aim at providing tailored, integrated support for comprehensive and strategic challenges in selected regions.

#### **COMPETENT AUTHORITIES**

Headquarters for the Regional Revitalization

\*Japanese language only

#### **Special Zones for Reconstruction**

Special measures such as deregulation, tax incentives, etc. are available for companies with business plans in disaster afflicted areas.

#### **COMPETENT AUTHORITIES**

Reconstruction Agency



#### Immigration treatment incentive

Points-based preferential immigration treatment for highly skilled foreign professionals. Under the points-based system, foreign professionals who earn 70 points or more will be recognized as "highly skilled foreign professionals" and will be given preferential immigration treatment.

Recent changes of the treatment include:

- Easing certification requirements
- Creating a new residence status allowing indefinite period of stay for highly skilled foreign professionals
- Establishment of the world's fastest green card approval system, the "Japanese Green Card for Highly Skilled Foreign Professionals"
- Drastically shortening the required period of residence for application of highly skilled foreign professionals for permanent residence status from 5 years.

#### **COMPETENT AUTHORITIES**

Foreign Residents Information Center, Immigration Bureau, Ministry of Justice



#### Incentives relating to disaster recovery

Various subsidies for new business establishment and employment creation are available in areas recovering from tsunami and nuclear disaster.

#### **COMPETENT AUTHORITIES**

Regional Industrial Infrastructure Division, Regional Economic and Industrial Policy Group, METI

\*Japanese language only



To obtain detailed information, please visit www.jetro.go.jp/en/invest/incentive\_programs.html

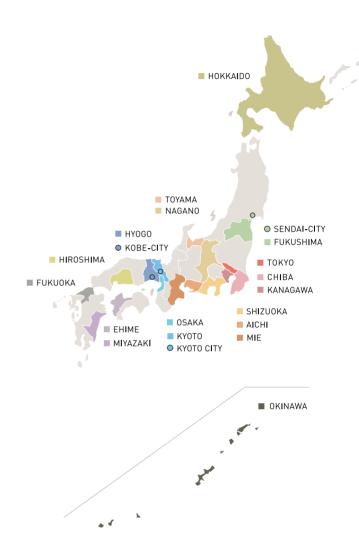


# FEATURED PREFECTURES



# INCENTIVES FROM LOCAL GOVERNMENTS

To facilitate investment in Japan, local governments also offer various incentives and support exclusively for foreign-affiliated companies and foreign companies that are planning to open an office in their region.





To obtain detailed information, please visit www.jetro.go.jp/en/invest/region.html

# HOKKAIDO REGION HOKKAIDO PREFECTURE





FOOD PRODUCTS
PULP & PAPER
PETROLEUM
COAL
IRON & STEEL
TRANSPORT EQUIPMENT



The Government of Hokkaido has enacted the Hokkaido Code on Industrial Promotion, which aims to encourage businesses to locate branches in the prefecture.

Subsidies are available for automotive-related indutries, electrical and electronics manufacturing industries, food industries, plant factories, new-energy industries and data center industries.



INDUSTRIAL LOCATION DEVELOPMENT DIVISON,
BUREAU OF INDUSTRIAL LOCATION PROMOTION,
DEPARTMENT OF ECONOMIC AFFAIRS, HOKKAIDO GOVERNMENT

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TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/hokkaido.html

# TOHOKU REGION SENDAL-CITY





WHOLESALE & RETAIL
SERVICES
CONSTRUCTION
TRANSPORT
COMMUNICATIONS
MANUFACTURING

# INCENTIVES

#### Special Zone for Promoting Private Investment

#### Manufacturing industries

- Automotive-related
- · Advanced electronics
- · Food-related industries
- Logging-related industries
- Medical-and health-related industries
- Clean energy-related industries
- Aerospace-related industries
- Vessel-related industries

#### Information services industries

- Software, information processing, and delivery services
- Internet-related services
- · Call centers
- · BPO offices
- Data centers
- Design-/developmentrelated sector
- Digital content-related industries

# Special Zone for Promoting the Agricultural and Food Frontier

- Agricultural processing-, distribution-, and sales-related industries
- Agricultural renewable energyrelated industries
- Agricultural testing researchrelated industries

#### Types of Tax Preferential Measures:

- Special depreciation and tax deductions when enterprise assets were obtained
- Special deduction of the corporate tax relating to employment of disaster victims
- Special depreciation and tax deduction when assets for research and development were obtained
- Inclusion of amount of reinvestment reserve fund for newly established corporations as deductible expenses
- 5. Exemption of local tax (corporate business tax, real estate acquisition tax and fixed assets tax)
- \* Some of these special measures cannot be applied concurrently.



#### INDUSTRY PROMOTION SECTION INDUSTRY POLICY DEPARTMENT

3-7-1 Kokubun-cho, Aoba-ku, Sendai-city, Miyagi Prefecture 980-8671 Phone: +81(0)22 214 8276 | Fax: +81 (0)22 214 8321



TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/sendai-city.html

# TOHOKU REGION FUKUSHIMA PREFECTURE







INFORMATION AND
TELECOMMUNICATIONS
ELECTRONIC PARTS
ELECTRICAL MACHINERY
CHEMICALS
BEVERAGES

# INCENTIVES

Subsidy Program for new business establishment in the areas recovering from tsunami and nuclear disaster are available. Fukushima also offers a number of tax-exemption programs based on the Act on Special Measures for Reconstruction and Rehabilitation for Fukushima as well as the Special Zone for Reconstruction program.

Subsidy for Companies Creating Jobs in the Affected Areas of Tsunami and Nuclear Disaster Subsidy of a certain percentage of the amount of the initial investment in the establishment of a new plant, land acquisition cost, acquisition cost of a new building and equipment, and costs of other appurtenant works.

#### Fukushima Prefecture Subsidy for the Operations Costs for Promoting Companies to Set Up Plants or Offices in the Neighboring Areas of Nuclear Power Plants

Fukushima Prefecture subsidizes part of the electricity bills that were paid for eight years at maximum.

#### Fukushima Special Zone for Promoting the Investment in the Reconstruction of Industry

Special depreciation and tax deduction for the investment in machineries, equipment, and buildings; special tax deduction of enterprise tax and other taxes; tax exemption or unequal taxation of local tax such as business tax, estate acquisition tax, and fixed property tax.

# O CONTACT

## FUKUSHIMA INDUSTRY AND LABOR DEPARTMENT, BUSINESS SETUP GROUP OF COMMERCIAL

West Wing of Prefecture Office Building 10 Fl., 2-16 Sugitsuma-cho, Fukushima-city, Fukushima 960-8670

Phone: +81 (0)24 521 7916 | Fax: +81 (0)24 521 7935

URL: www4.pref.fukushima.jp/investment/

# TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/fukushima.html

# KANTO REGION CHIBA PREFECTURE



CHEMICALS
PETROLEUM AND
COAL
STEEL
FOOD PRODUCTS
AGRICULTURE

# incentives

The Chiba Investment Support Center (CISC) is a one-stop source of information, and our special feature is the advisors from the private sector who give foreign companies that are considering moving to Chiba Prefecture quick and friendly advice about a variety of business-related matters, including offices, visas, registration, and recruitment.

#### System of Grants

In addition to grants for foreign companies to rent offices and plants, etc., the prefecture also offers measures such as subsidies and tax reductions.

#### Incubation Facilities

The Foreign Affiliates Startup Center (FASuC) provides rental office space for foreign companies (20 units, 20 to 70 square meters each) in Makuhari New City, through an alliance between the prefectural government and building operators, suitable for startups with a small number of employees. Companies rent these offices at a discount, thanks to a subsidy from the prefectural government.

Other incubation facilities set up in Chiba Prefecture include Tokatsu Techno Plaza and Tohdai Kashiwa Venture Plaza in the Tokatsu region, Creation Core Kazusa in the Kazusa region, and Chibadai Inohana Innovation Plaza in the Chiba area.



#### CHIBA INVESTMENT SUPPORT CENTER

WBG Marive East 23 Fl., 2-6 Nakase, Mihama-ku, Chiba 261-7123 Phone: +81 (0)43 271 4011 | Fax: +81 (0)43 271 4480



www.jetro.go.jp/en/invest/region/chiba.html

#### KANTO





# OSAKA PREFECTURAL GOVERNMENT A KYOTO PREFECTURE HYOGO PREFECTURE OTHERS

# KANTO REGION TOKYO METROPOLITAN GOVERNMENT



TRANSPORT & COMMUNICATION
FOOD & BEVERAGE
RETAILING
FINANCIAL & INSURANCE
PUBLISHING & PRINTING
ELECTRONICS
MANUFACTURING



#### Subsidies and Tax Reduction Measures

Support measures for small and medium-sized businesses in Tokyo include low interest financing, subsidies, and tax preferences among other services. Foreign affiliated companies may take advantage of these benefits if they establish a Japanese corporation.

## Tokyo's Special Zone for Asian Headquarters

Foreign companies establishing their Asian headquarters or R&D centres within the Tokyo's Special Zone for Asian Headquarters are eligible to receive subsidies and tax reduction.

\* Companies must fulfill certain conditions to receive these benefits.

Subsidies will not exceed one-half of the actual expenses listed below and will be limited to a maximum of ¥5 million.

- Fees related to obtaining "status of residence"
- Fees for registering the establishment of the headquarters/R&D center and other relevant filing procedures
- Employee recruitment costs



#### **BUSINESS DEVELOPMENT CENTER TOKYO**

B1 Fl., JP TOWER Building, 2-7-2 Marunouchi, Chiyoda-ku, Tokyo 100-7090 Phone: +81 (0)3 6269 9981 | Fax: +81 (0)3 6269 9982

URL: www.bdc-tokyo.org/?cat=3



TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/tokyo.html

## KANTO REGION KANAGAWA PREFECTURE





TRANSPORT EQUIPMENT
GENERAL EQUIPMENT
CHEMICALS
FOOD PRODUCTS
PETROLEUM PRODUCTS



The Select Kanagawa 100 program is a measure taken by Kanagawa Prefecture to attract and encourage companies to locate their offices in Kanagawa. The friendly title "Select Kanagawa 100" represents the prefecture's wish that "many companies would choose Kanagawa for their location and develop business activities in the prefecture." Kanagawa Prefecture will support companies in locating in the prefecture through a variety of support programs, including subsidies, tax breaks and low-interest loans, which are provided up to 1 billion yen.

#### Incentives:

- Start-Ups Support Program for Overseas Companies
- Rent Subsidy Program for Attracting and Promoting Companies' Location
- Subsidy Program for Attracting and Promoting Companies' Location
- Tax Breaks
- Loan Program for Attracting and Promoting Companies' Location



# INVESTMENT PROMOTION AND INTERNATIONAL BUSINESS DIVISION, INDUSTRY DEPARTMENT AND LABOR BUREAU

1 Nihon-Odori, Naka-ku, Yokohama, Kanagawa 231-8588 Phone: +81 (0)45 210 5565 | Fax: +81 (0)45 210 8875

URL: www.pref.kanagawa.jp/mlt/f370155

# TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/kanagawa.html

# CHUBU REGION TOYAMA PREFECTURE





ALUMINIUM
MACHINERY
PHARMACEUTICALS
PLASTICS
FLECTRONICS



# Subsidy for Promoting Companies' Location

Subsidy for expenditure for land, buildings or business investment spent in launching or expanding plants, etc.: Up to 5 billion yen (total sum of subsidies)

#### Incentives for Encouraging Location of Private Research Institutes

Subsidy for expenditure for land, buildings or business investment spent in launching or expanding natural science R&D centers: Up to 500 million yen

# Subsidy for Establishing Human-Resource Clusters Subsidy for expenditure for ne

Subsidy for expenditure for new employment of researchers and other staff for natural science R&D centers: Up to 100 million yen

Subsidy for Encouraging Location of Distribution Business Facilities Subsidy for expenditure for land, buildings or business investment spent in launching or expanding distribution business facilities: Up to 100 million yen



#### CONTACT

## INDUSTRIAL LOCATION & TRADE DIVISION, TOYAMA PREFECTURAL GOVERNMENT

1-7 Shinsogawa, Toyama-city, Toyama 930-8501 Phone: +81 (0)76 444 3400 | Fax: +81 (0)76 444 8753

URL: www.pref.toyama.jp/english/



www.jetro.go.jp/en/invest/region/toyama.html

# CHUBU REGION AICHI PREFECTURE







TRANSPORT MACHINERY
GENERAL MACHINERY
IRON AND STEEL
ELECTRICAL MACHINERY
PLASTICS

# INCENTIVES

The Tax Reduction Fund to Countermeasure Deindustrialization was introduced in 2012, facilitating support of firms that are seeking to establish manufacturing facilities, and carrying out research, development and proving tests.

Subsidy Program to Promote Investments in the Cutting-Edge Sectors of the 21st Century was established, in which the limit of the subsidy is increased to ¥10 billion, making it one of the largest subsides in Japan.

Aichi Prefecture provides investment support to companies that have contributed to the local economy and employment for many years. The prefecture also supports small and medium sized companies in core supply chain fields.

Aichi-Nagoya International
Business Access Center (I-BAC)
provides a free and speedy
"one-stop service" relating to
markets, clients and business
partner candidates, support
measures, offices and factories,
transportation and other
infrastructure, human resources,
housing, education and medical
care, and licensing and other
related procedures.

The Greater Nagoya Initiative (GNI) provides subsidies to foreign companies locating in Aichi for expenses such as registration-related expenses, real-estate company fees, and staffing company fees (specific conditions must be met).

Nagoya City grants can be used for office rental costs (specific conditions must be met).

# O CONTACT

#### AICHI-NAGOYA INTERNATIONAL BUSINESS ACCESS CENTER

Nagoya Chamber of Commerce and Industry 7F, 2-10-19 Sakae, Naka-ku, Nagoya-city, Aichi 460-0008 Phone: +81 (0)52 223 5401 | Fax: +81 (0)52 223 5404 URL: www.i-bac.jp/o/



#### TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/aichi.html www.greaternagoya.org/en/ www.pref.aichi.jp/ www.city.nagoya.jp/en/

# CHUBU REGION SHIZUOKA PREFECTURE



TRANSPORTATION
ELECTRICAL MACHINERY
CHEMICAL ENGINEERING
BEVERAGES & FOOD
PAPER & PULP

# incentives

Shizuoka offers office rent subsidies for foreign-affiliated companies, as well as subsidies for new facility establishment, land acquisition, and new employment as more convenient system to correspond flexibly to company expansion diversifying forms.

Foreign-affiliated companies who are setting up office in Shizuoka for the first time Subsidizing 50% of office rent for a year, up to 500,000 yen

## Subsidies for new facility establishment

Manufacturing (factories and research centers) and distribution centers

# Subsidies for land acquisition and new employment

Manufacturing (factories and research centers), software businesses, and distribution centers



## ONE STOP SERVICE CENTER, SHIZUOKA INTERNATIONAL BUSINESS ASSOCIATION

Sangyo-Keizai Kaikan, 4 Fl., 44-1 Ohtemachi, Aoi-ku, Shizuoka 420-0853

Phone: +81 (0)54 254 5161 | Fax: +81 (0)54 251 1918 URL: www.onestop-shizuoka.jp/english/index.html



www.jetro.go.jp/en/invest/region/shizuoka.html

# CHUBU REGION NAGANO PREFECTURE







ELECTRICAL & ELECTRONICS
INFORMATION
MACHINERY
FOOD PRODUCTS
TOURISM

# INCENTIVES

Nagano Prefecture is actively working to attract companies from outside the prefecture and from overseas. Incentives include exemption from real estate acquisition taxes and subsidies.

#### Subsidy for Shinshu Manufacturing Industry Investment Support

Nagano Prefecture is actively working to attract companies from outside the prefecture and from overseas.

- Between 5-20% of the value of production facilities newly acquired
- Maximum limit: 1 billion yen
- Companies are required to meet certain conditions, e.g., investment value and the number of new employees.
- Targeted industries are:
   Manufacturing, information services, and natural science

   R&D centers.

Exemption from real estate acquisition taxes based on the Business Location Promotion Act Exemption from real estate acquisition taxes on land for

buildings for business purposes.

Loan scheme for Nagano Small and Medium-sized Enterprises (grants for promoting the revitalization of regional economies (for business locations))

Target business: equipment funding for small and medium sized companies that establish or move a factory into an industrial park.

# O CONTACT

## INVESTMENT PROMOTION AND BUSINESS SUPPORT DIVISION, INDUSTRY AND LABOR DEPARTMENT

692-2 Minami Nagano, Habashita, Nagano-city, Nagano 380-8570 Phone: +81 (0)26 235 7193 | Fax: +81 (0)26 235 7496

URL: www.pref.nagano.lg.jp/kokusai/government/english



TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/nagano.html

# CHUBU REGION MIE PREFECTURE



TRANSPORTATION MACHINERY
ELECTRONIC COMPONENTS
CHEMICALS
GENERAL MACHINERY
ELECTRICAL EQUIPMENT

- Incentive programs exclusively for foreign-affiliated companies seeking business development in growth markets in Asia; support program for companies reducing office rent by 50% for 3 years.
- Promoting efforts for attracting companies in new growth fields, e.g., clean energy and life innovation, and those in the advanced materials and other industries
- Supporting business investment leading to added value creation, e.g., mother plants, and at tracting human resources, e.g., researchers and engineers
- Attracting R&D facilities
- New campaigns developed for attracting service industries, which may have a high ripple effect in the regional economy

#### Incentives:

- Location Subsidy for Asian Base of Foreign-affiliated Companies
- Location Subsidy for Mother Factories
- Location Subsidy for Growing Industry
- · Location Subsidy for R&D Center
- Location Subsidy for Service Industry



#### INDUSTRIAL INVESTMENT PROMOTION OFFICE

13 Komei-cho, Tsu-city, Mie 514-8570 Phone: +81 (0)59 224 2668 | Fax: +81 (0)59 224 2221 URL: www.pref.mie.lg.jp/common/05/ci400012574.htm



TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/mie.html

# KANSAI REGION KYOTO PREFECTURE





ELECTRICAL EQUIPMENT TRANSPORT EQUIPMENT PRECISION EQUIPMENT TEXTILE INDUSTRY CHEMICAL INDUSTRY



#### Regional profile

Kyoto's special characteristics include its world-renowned traditional arts such as Nisijin brocade and unique Kyoto styles of Yuzen silk dyeing, pottery, and dolls. These exacting, intricate traditional arts of Kyoto are the force behind the rise of many advanced technologies.

#### Incentives

Many globally active companies are located in Kyoto due to a good job environment and a cluster of universities and research centers. The 'Kyoto brand' stands for traditional sophisticated culture and at the same time advanced industrial development.

# Business location promotion loans for the creation of jobs

Loans available at low interest, 1.2%, for new office set-up or existing office expansion that result in job creation Maximum amount: 2 billion yen

# Industry location strategy 21 special project grant

For companies located in Kyoto, Kyoto or its municipalities will provide:

- Office Establishment Subsidy
- Subsidizing 10% of invested fixed assets \*1\*2
- Employment Subsidy
- •¥100.000 to ¥500.000 \*2
- \* 1 Fixed asset excluding land
- \* 2 In the case of locating in Kyoto City, the subsidy rate and unit price change.

Limit amount varies depending on location and number of full-time employees.

Ordinance on Business Location Promotion to revitalize regional economy and for stable employment and job creation in Kyoto Reduction of real estate acquisition tax up to 50% for companies newly establishing or expanding factories in Manufacturing Cluster Promotion Areas.

\*Requirements are applicable

# © CONTACT

# TRADE AND COMMERCE DIVISION, DEPARTMENT OF COMMERCE, LABOR & TOURISM

Yabunouchi-cho, Nishiiru, Shinmachi, Shimodachiuri-dori, Kamigyo-ku, Kyoto-City, Kyoto 602-8570 Phone: +81 (0)75 414 4840 | Fax: +81 (0)75 414 4870

Email: kaigaikeizai@pref.kyoto.lg.jp



TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/kyoto.html

# KANSAI REGION KYOTO-CITY





ELECTRIC MACHINERY
PUBLISHING & PRINTING
FOOD PRODUCTS
TEXTILES
GENERAL MACHINERY

# incentives

Companies (primarily those in the manufacturing and information processing service industries) building new plants/ research institutes or expanding existing facilities and start-up small and medium sized companies setting up new offices are eligible to participate in subsidy and financing programs.

The city is also committed to supporting and fostering venture companies by creating inter company matching programs to assist small and medium sized companies in the city to expand their range of business and technological collaboration partners, promoting industrial academic and public collaboration, establishing industrial support organizations, and setting up incubation facilities.



#### CONTACT

#### **NEW INDUSTRY PROMOTION OFFICE**

488 Kamihonnoji-mae-cho, Teramachi-Oike-agaru, Nakagyo-ku, Kyoto-City, Kyoto 604-8571

Phone: +81 (0)75 222 3324 | Fax: +81 (0)75 222 3331

Email: sanshin@city.kyoto.lg.jp

URL: www.advance-with-kyoto-business.jp/en/

#### KYOTO FOREIGN INVESTMENT PROMOTION COMMITTEE

Secretariat: Kyoto Prefectural Department of Commerce, Labor and

Tourism, Overseas Economy Division

Phone: +81(0)75 414 4840 | Fax: +81(0)75 414 4870

Email: kaigaikeizai@pref.kyoto.lg.jp URL: www.kic-kyoto.jp/index.html



#### TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/kyoto-city.html

# KANSAI REGION OSAKA-CITY







MANUFACTURING
REAL ESTATE
INFORMATION &
COMMUNICATIONS
SERVICES
WHOLESALE & RETAIL

# INCENTIVES

#### **Business Entry Support**

Introducing companies for possible business connections, providing short-term leased incubation spaces, and other services that meet the needs of companies.

#### Special ZoneTaxes

When performing projects involving new energy or life sciences in areas of the special zones in Osaka, special zone taxes apply, with up to Zero local taxes for 5 years + 1/2 for next 5 years. Eligible tax items are Corporate citizens' tax, business office tax, real estate tax, and city planning tax..

## Temporary Rent-Free Office Space (BSO)

Seven rent-free offices (10m2-30m2) are offered 365 days a year within ATC building, from which you can make preparations to open an office in Osaka City.

#### Support provided by Osaka Business and Investment Center (O-BIC)

- Subsidizing the cost of company registration and acquisition of status of residence
- Various one-stop services for expansion

# © CONTACT

#### **BUSINESS DEVELOPMENT, ECONOMIC STRATEGY BUREAU**

ATC ITM Bldg. 4 Fl., 2-1-10 Nanko-Kita, Suminoe-ku, Osaka-city 559-0034

Phone: +81 (0)6 6615 6765 | Fax: +81 (0)6 6615 7433

URL: www.investosaka.jp/en/index.php

# TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/osaka-city.html

# KANSAI REGION HYOGO PREFECTURE



MANUFACTURING
SERVICE
REAL ESTATE
WHOLESALE & RETAIL
TRANSPORT

# INCENTIVES

As an one-stop service institution for Japanese and overseas companies looking to expand into the region, the Hyogo-Kobe Investment Support Center offers all the necessary information for investing in Hyogo and Kobe, such as regional overviews, economic status and industrial parks.

The center also provides investing companies with necessary business and lifestyle support and advice on legal permission procedures, as well as introducing various support agencies as required.

#### Incentives:

- Reduction of corporate enterprise tax
- · Office rent subsidy
- · Employment subsidy
- Establishment support subsidy for foreign-affiliated companies



#### **HYOGO-KOBE INVESTMENT SUPPORT CENTER**

Kobe Commerce, Industry and Trade Center Building, 4 Fl., 1-14-5 Hamabe-dori, Chuo-ku, Kobe-City, Hyogo 651-0083 Phone: +81 (0)78 271 8401 | Fax: +81 (0)78 271 8403 URL: www.hyogo-kobe.jp/his/english/index.html



www.jetro.go.jp/en/invest/region/hyogo.html

# KANSAI REGION KOBF-CITY





GENERAL MACHINERY
TRANSPORT MACHINERY
ELECTRIC MACHINERY
IRON & STEEL
FOOD PRODUCTS



Subsidy programs for office rent are available for foreign companies that have established their business sites in the International Economic Site Zone and have been accredited by Hyogo Prefecture as meeting the standards of International Economic Exchange Business.

In addition, the city provides other well-tailored subsidy programs concerning tax breaks for city taxes and business investment.

Subsidy Programs for Overseas and Foreign-Affiliated Companies Concerning Office Rent Subsidizing 1/4 or less rent, 750 yen/m2 per month; up to 10 million yen per year for up to 3 years (other requirements are set)

# (O) CONTACT

# KOBE ENTERPRISE PROMOTION BUREAU FOREIGN INVESTMENT GROUP

6-5-1 Kano-cho, Chuo-ku, Kobe-city, Hyogo 650-8570 Phone: +81 (0)78 322 6216 | Fax: +81 (0)78 322 6072 URL: www.global.kobe-investment.jp/english/





TRANSPORT MACHINERY
IRON & STEEL
ELECTRIC MACHINERY
GENERAL MACHINERY
FOOD PRODUCTS



Among the incentives in place are start-up support and factory location incentives for foreign companies via corporate location promotion incentive programs, subsidy programs for purchases of land, building and equipment (maximum of 5 billion yen), and financing programs.

#### Subsidies for new plants

Subsidy for equipment investment including manufacturing and research facilities in leading-edge fields related to medical and health care, environment and energy etc. Subsidies for land purchases in prefecture-run industrial complexes, and building and equipment subsidies. (certain cities and towns have their own subsidy programs)

- Contract programs:
   Programs for fixed-term leases
   of land for business use
- Discount programs:
   Discounts on land for large scale sales



#### HIROSHIMA FOREIGN BUSINESS DIVISION

10-52 Moto-machi, Naka-ku, Hiroshima-city, Hiroshima 730-8511 Phone: +81 (0)82 222 5521 | Fax: +81 (0)82 223 2137



TO OBTAIN FULL TEXT VISIT:

www.jetro.go.jp/en/invest/region/kobe-city.html



www.jetro.go.jp/en/invest/region/hiroshima.html

# SHIKOKU REGION EHIME PREFECTURE



PAPER & PULP
NONFERROUS METAL INDUSTRY
CHEMICAL INDUSTRY
SHIPBUILDING INDUSTRY
ELECTRICAL MACHINERY



# Support for invited enterprises such as manufacturing companies

Support for leased property and incentives is provided depending on the number of newly employed full-time workers and invested fixed-asset value for pre-designated construction companies, factories of 4 types of distribution companies, and call centers invited by the prefecture. Additionally, a special support system is in place for SMEs expanding into Toyo Industrial Parks, one of the prefectural industrial parks. information and communication related companies, and venture companies.

# Support for capital investment in line with the basic plan based on the Business Location Promotion Act

Industries seeking accumulation and further expansion by 5 basic plans based on the Business Location Promotion Act in 5 regions of the prefecture.

#### **Preferential Tax Treatment**

All industries

(There is special exception of requirements for agriculture-, forestry-, and fishery-related industry.)

In depopulated areas, preferential treatment is available for targeted facilities, including special depreciation, enterprise tax and real estate acquisition tax.

#### Loan Scheme for Business Location

A low-interest long-term loan scheme is in place for capital investment fund for new establishment and expansion of factories.



# LOCATION PROMOTION DIVISION, INDUSTRY AND EMPLOYMENT SUBDEPARTMENT, ECONOMIC AND LABOR DEPARTMENT

4-4-2 Ichibancho, Matsuyama-city, Ehime 790-8570 Phone: +81 (0)89 912 2474 | Fax: +81 (0)89 912 2259 URL: www.pref.ehime.jp/tsukaikata/foreign.html



www.jetro.go.jp/en/invest/region/ehime.html

# KYUSHU REGION MIYAZAKI PREFECTURE





AGRICULTURE
FOOD MANUFACTURING
FORESTRY & FISHERIES
ELECTRONIC COMPONENTS
SERVICES



#### **Subsidy Program**

- Limit: Up to 5 billion, largest amount in the Kyushu region
- Companies can be subsidized by the prefecture while being subsidized by the city, town, or village where their office is located.

#### Information on business development in Miyazaki Prefecture

The prefecture provides a one-stop-service counter for supporting companies in securing employees and selecting sites.



CONTACT

# COMMERCE, INDUSTRY, TOURISM AND LABOUR DEPARTMENT BUSINESS SITE PROMOTION BUREAU

2-10-1 Tachibanadori-higashi, Miyazaki-city, Miyazaki 880-8501 Phone: +81 (0)985-26-7096 | Fax: +81 (0)985-26-0219



www.jetro.go.jp/en/invest/region/miyazaki.html

## KYUSHU REGION FUKUOKA PREFECTURE







TRANSPORT EQUIPMENT **ELECTRONICS & DEVICES IRON & STEEL** CHEMICAL PRODUCTS FOOD & BEVERAGE

Fukuoka Prefecture provides consistent support including giving information on the market, laws and regulations, real estate such as offices and factories and residences, and information on human resources, extending to introductions of prospective partners companies and follow-up services after corporate advances.

The Business Location Promotion Subsidy in Fukuoka is provided depending on the investment amount and the size of employment, and many local governments in the prefecture also provide various types of incentives.

#### Subsidies for Promoting Investment from Foreign Companies

Diverse incentive programs are available for companies establishing a presence in Fukuoka. The prefectural government's programs, in combination with incentives offered by individual cities in the prefecture, provide generous assistance to nonnative businesses. In addition. financing from the Development Bank of Japan is also available.

#### Subsidy for Visit to Fukuoka

Partial subsidy of travel expenses for foreign companies considering expanding into Fukuoka.

#### Incentives to encourage establishment of its subsidiary in Japan

50% of the company registration fees in developing business in Fukuoka Prefecture, up to 150,000 yen.



#### **FUKUOKA FOREIGN INVESTMENT PROMOTION CENTER**

7-7 Higashi-koen, Hakata-ku, Fukuoka 812-8577 Phone: +81 (0)92 643 3441 | Fax: +81 (0)92 643 3443

URL: www.investfk.jp



www.jetro.go.jp/en/invest/region/fukuoka.html

## OKINAWA REGION OKINAWA PREFECTURE



**TOURISM AGRICULTURE FISHERIES** CIVIL ENGINEERING CONSTRUCTION **PETROLEUM** WHOLESALE & RETAIL The most beneficial tax treatment measures in Japan can be accessed in the various special zones such as the International Logistics Hub Industry Development Zone, the Designated Information and Communications Industry Promotion Zone, and the Financial Business Promotion Zone.

#### **Financing Program**

Low-interest financing can be accessed from the Okinawa **Development Finance** Corporation.

#### Subsidies and Tax Breaks

- · Companies that locate in the International Logistics Hub Industry Development Zone receive a number of tax advantages, such as a 35 percent deduction in taxable income for corporation tax purposes, and partial exemptions from local government taxes such as real estate acquisition tax and fixed asset tax.
- Companies are able to choose between alternative systems for the application of tariffs.
- · Companies hiring employees under 35 years of age receive subsidies equal to one third of the employees' wages. (Other conditions also apply)



#### **BUSINESS CONCIERGE OKINAWA**

Okinawa Sangyo Sien Center4F, 1831-1 Oroku, Naha City, Okinawa 901-0152 Phone: +81 (0)98 894 6288 | Fax: +81 (0)98 859 6233



www.jetro.go.jp/en/invest/region/okinawa.html



# JAPAN EXTERNAL TRADE ORGANIZATION

The Japan External Trade Organization (JETRO) is a government-related organization promoting mutual trade and investment between Japan and the rest of the world. As one of our activities, we offer foreign investors with abundant information on all aspects of doing business in Japan, by providing expert consultation and offering free temporary office space in major business areas across the country. Talk to JETRO first and see more of what we offer to help set up your business in Japan.

JETRO has a network of 74 overseas offices in 54 countries, and over 47 offices within Japan consisting of JETRO Headquarters Tokyo, JETRO Osaka, Institute of Developing Economies and regional offices. (as of December 2016).

# INVEST JAPAN BUSINESS SUPPORT CENTER (IBSC)

The JETRO IBSC (Invest Japan Business Support Center) is a business facility which provides you with the most convenient and cost-effective way to enter or expand your business in Japan.

#### CONSULTATION

# Free individual consultation for your company

IBSC staff and advisors can provide information about such matters as industrial structures and market shares, Japanese business practices, regulations and relevant legal matters by industry, as well as offering advice based on the needs of your company.

# Provide information on the regulations and incentives from national and local governments

National and local authorities offer a number of incentives to encourage investment. In addition to information on these incentives, the IBSC staff can also help you to efficiently gather information on laws, standards, regulations and authorization procedures and can arrange meetings with representatives from national and local authorities. The IBSC staff can assist you with submitting certain requests for deregulation to the relevant government bodies.

## Estimate the cost to set up a Japan office

IBSC can provide a customized estimate based on a number of factors showing how much it would cost you to set up an office in Japan.

# Help with procedural requirements for establishing a business

Our in-house team of experts can provide you with information on company registration, visa applications, tax procedures, and labor procedures. We can also introduce you to outside professionals who can create and submit the procedural documents on your behalf.

#### Find qualified staff

Our staff can search for specific candidates, including representatives in Japan, salespeople, accountants, and engineers, through recruitment and jobplacement companies and present the candidates to you. We also cooperate with recruitment companies in arranging interviews with promising candidates.

#### Find a location for your office

IBSC can help you find possible locations for your permanent office according to your needs using local real estate companies. Since you will need to have a set address for the majority of the procedures required for setting up your office—including establishment registration and public notification, certificate of eligibility application procedures, opening a bank account, and hiring employees—it is necessary to begin finding an office early in the process. IBSC can help you find an office quickly using our nationwide network with real estate companies.

#### **FACILITIES**

# Temporary office space offered free of charge

IBSC temporary offices are located near major government offices and have convenient access to important business centers across Japan. Such proximity enables you to complete applications, registrations, business negotiations and other preparations to smoothly establish your business.

## Multipurpose hall and conference rooms

Multipurpose hall and conference rooms are available to hold seminars, meetings, and other business activities so as to avoid having to reserve outside facilities.

# Gather a wide range of information needed for your business

The JETRO Business Library is an academic library devoted to international business. Our libraries in Tokyo and Osaka hold collections of over 230,000 books and 100,000 books, respectively. Our resources include an excellent selection of English-language documents and reference materials on Japan, Asia and other countries, and visitors have free access to all items in the library.

#### TOKYO ONE-STOP BUSINESS ESTABLISHMENT CENTER

The Japanese Government and the Tokyo Metropolitan Government together launched the Tokyo One-Stop Business Establishment Center on the 7th floor of JETRO Headquarters in Tokyo, which commenced operation on April 1, 2015.

This is the first center in Japan that has integrated the procedures for establishing business by overseas-affiliated or venture companies in one location.

Through face-to-face consultation, well-versed staff members and experts in this field assist with a wide range of administrative procedures required when forming a legal entity and starting operations in Tokyo including certification of articles of incorporation, corporate registration, taxes, pension, social insurance and immigration control.

At the request of these companies, the center will also provide interpretation and translation services in multiple languages.

# PLEASE DON'T HESITATE TO CONTACT US AT:

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#### **JETRO Headquarters**

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# REFORM 2020

The Japanese Government is making an all-out effort to leverage the 2020 Tokyo Olympic and Paralympic Games by promoting 6 core projects to be accomplished by the year 2020. These projects are intended to accelerate innovation, rise attention from around the world and lead to strengthening economic growth.

- 1.Use of next-generation transportation systems and automatic driving technology. The Government will make the utmost use of the research and development results of its public-private collaboration promotion body, and the Strategic Innovation Promotion Program (SIP) under the Council for Science, Technology and Innovation to realize the next generation transportation systems (ART-Advanced Rapid Transit). Moreover, by utilizing sophisticated automatic driving technology, the Government will strive to realize the securing of transportations for those with restraint on movement such as the elderly, and convoy traveling of trucks.
- 2.Solutions to energy/environmental problems through use of distributed energy resources. The Government will strive to establish the utilization of CO2-free hydrogen derived from renewable energy sources and innovative energy management systems.
- 3.Realization of a universal future society through leading-edge robotic technology. Addressing social issues such as labour shortage due to a decrease in population, the Government will take advantage of robotic technologies in every space of life. For example, these technologies can enable the elderly and the handicapped to enjoy wide-ranging services necessary for realizing a stress-free life.

# 4.International implementation of high-quality Japanese medical services and technology (inbound use of medical care).

The Government will list medical institutions which actively accept patients from foreign countries who visit for medical services such as health check ups, medical treatment and follow-up examinations after medical treatment. "Visiting foreign patients" may thereby experience the benefits of the Japanese medical care system in person, including sickness prevention, early detection, medical treatments and rehabilitation.

5.Showcasing Japan as a tourism country. The Japanese Government aims to attract 20 million foreign visitors in 2020, and 30 million in 2030, by taking advantage of attractive tourism areas and easy access points such as Narita and Haneda International Airports. The Government will select a private-public run tourism management organization, with policy input from ministries and agencies, to facilitate the development of tourism resources. The goal is a stress free environment for visitors providing multilingual services and to become a tourism-oriented nation by 2020.

#### 6. Policies to attract more foreign direct investment in Japan.

The Japanese Government is focusing on foreign direct investment leading up to the year 2020, when international attention is heightened due to the hosting of the 2020 Tokyo Olympic and Paralympic Games and efforts will be most effective. The objective is to develop an attractive business environment for domestic and foreign companies and to strategically engage, identify and attract investment projects, by actively disseminating improvements in the business environment. The promotion of policy measures in this growth strategy, under the cooperation with local governments, will accelerate reforms in regulations and systems. In order to expand foreign direct investments in Japan, the Government is making the utmost use of the 2020 Tokyo Olympic and Paralympic Games by hosting a number of high-profile international events such as:

2019: Rugby World Cup

2019-2020: Regional Business Conference

2020: Japan Business Conference (Tokyo)

2020: Global Venture Summit (Tokyo)

2020: Tokyo Olympic and Paralympic Games

#### To obtain detailed information, please visit

www.kantei.go.jp/jp/singi/keizaisaisei/pdf/dai2\_3en.pdf www.kantei.go.jp/jp/singi/keizaisaisei/pdf/kaikaku2020\_gaiyouen.pdf

# DIRECTORY OF CONTACTS IN JAPAN

# CANADIAN PUBLIC INSTITUTIONS

## Embassy of Canada to Japan in Tokyo

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# Consulate of Canada, headed by an Honorary Consul, in Fukuoka

c/o Kyushu Electric Power Co., Inc. 1-82 Watanabe-dori 2-chome, Chuo-ku, Fukuoka 810-8720 Phone: +81 (0)92 726 6348 info@canadian-consulatefukuoka.jp

# Consulate of Canada, headed by an Honorary Consul, in Hiroshima

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## Consulate of Canada to Japan in Nagova

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Phone: +81(0)52 972 0450 Fax: +81(0)52 972 0453 ngoya@international.gc.ca

# Consulate of Canada, headed by an Honorary Consul, in Osaka

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canadianconsulate@tsuda.co.jp

#### Canadian Government Trade Office, Osaka

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jpn.commerce@international.gc.ca

#### **Canadian Tourism Commission**

Livest Aoyama Bldg., 6Fl., 2-6-4 Shibuya, Shibuya-ku, Tokyo 150-0002

#### Canadian Government Trade Office, Sapporo

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Fax: +81 (0)11 281 6563 jpn.commerce@international.gc.ca

#### Canadian Government Trade Office, West Japan

AIM Bldg. 8Fl., 3-8-1 Asano, Kokurakita-ku, Kitakyushu 802-000 Phone: +81 (0)93 533 4300 Fax: +81 (0)93 533 4301 jpn.commerce@international.gc.ca

#### **Government of Alberta**

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Phone: +81 (0)3 3475 1171 Fax: +81 (0)3 470 3939 ajo@altanet.or.jp

#### Government of British Columbia British Columbia Trade and Investment Office

Tokyo Ginko Kyokai Bldg., 15Fl., 1-3-1 Marunouchi, Chiyoda-ku, Tokyo 100-0005

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# Government of Ontario Ontario International Marketing Centre

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#### Government of Québec

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# CANADIAN BUSINESS ASSOCIATIONS

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#### Canada Wood

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#### Canada Wheat Board

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# CANADA-JAPAN NETWORKS & ASSOCIATIONS

#### HOKKAIDO REGION

#### Hokkaido Canada Society

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#### Kitami Canada Exchange Association

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#### Asahikawa Canada Association

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#### TOHOKU REGION

#### **Iwate Canada Association**

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#### The Tohoku Canada-Japan Society

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## HOKURIKU REGION

#### Hokuriku-Canada Association

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#### The Canada-Japan Society

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#### Aurora Club

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#### Tokyo Canadian Club

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## The Japan Canada Society of Shonan

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#### TOKAL REGION

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#### Tokai Japan Canada Society

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#### KINKI REGION

## The Canada-Japan Society of the Kansai

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#### Kansai Canada Business Association (KCBA)

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#### The Kansai Canadian Association (KCA)

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#### CHUGOKU REGION

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#### Nakaumi Canada Association

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#### Canada Japan Friendship

#### Association

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# The Canadian Literary Society of Japan

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#### Japanese Association for Canadian Studies (JACS)

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# JAPANESE ORGANIZATIONS

# GOVERNMENTAL ORGANIZATIONS

#### **Financial Services Agency**

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#### Immigration Bureau of Japan

(Tokyo Regional Immigration Bureau of Japan) 5-5-30 Konan, Minato-ku, Tokyo 108-8255 Phone: +81 (0)3 5796 7111

www.immi-moj.go.jp/english/ tetuduki/index.html

#### Japan Finance Corporation

1-9-4, Otemachi, Chiyoda-ku, Tokyo 100-0004 www.jfc.go.jp/n/english/ index.html

#### Japan External Trade Organization

Ark Mori Building, 6 Fl., 12-32 Akasaka, 1-chome, Minato-ku, Tokyo 107-6006 Phone: +81 (0)3 3582 5511 www.jetro.go.jp/en/

## Ministry of Economic Trade and Industry

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#### Organization for Small and Medium Entreprises and Regional Innovation (SMRJ)

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#### Pharmaceutical and Medical Devices Agency (PMDA)

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#### Prime Minister of Japan and his Cabinet

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#### Shoko Chukin Bank

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# The Small and Medium Entreprise Agency

www.chusho.meti.go.jp/sme\_english/index.html

#### Tokyo Employment Consultation Center

ARK Mori Building JETRO 7F, 1-12-32 Akasaka, Minato-ku, Tokvo 107-6006.

Phone: +81 (0)3 3582 8354 E-Mail: info@t-ecc.jp www.t-ecc.jp/english.php

# INDUSTRIAL ORGANIZATIONS

#### Business Development Centre Tokyo

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#### **Chubu Economic Federation**

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# Fukuoka Chamber of Commerce and Industry

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# Japan Association of Corporate Executives

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# Japan Business Federation (Nippon Keidanren)

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www.keidanren.or.jp/en/

#### Japan Standard Association (JSA)

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# Kansai Association of Corporate Executives

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#### Kansai Economic Federation (KEF)

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#### Kansai Window

Kansai Council, Osaka International Convention Center, 11 Fl., 5-3-51 Nakanoshima, Kita-ku, Osaka 530-0005 Phone: +81 (0)6 4803 5551 Fax: +81 (0)6 4803 5574 www.kansai.gr.jp/

#### National Federation of Small Business Associations (NFSBA)

Zenkoku Chusho Kigyo Dantai Chuokai 1-26-19 Shinkawa, Chuo-ku, Tokyo 104-0033

Phone: +81 (0)3 3523 4901 Fax: +81 (0)3 3523 4909 www.chuokai.or.jp/en/index.htm

#### Osaka Chamber of Commerce and Industry (OCCI)

Osaka Shoko Kaigisho 2-8 Honmachibashi, Chuo-ku, Osaka 540-0029

Phone: +81 (0)6 6944 6400 +81 (0)6 6944 6293 www.osaka.cci.or.jp/e/

#### Overseas Vocational Training **Association**

Kaigai Shokugyo Kunren Kyokai 1-7-1 Nakase, Mihama-ku, Chiba 261-0023

Phone: +81 (0)43 276 0211 +81 (0)43 276 7280 www.ovta.or.jp/en/

#### The Japan Chamber of Commerce and Industry

3-2-2 Marunouchi, Chiyoda-ku, Tokyo 100-0005

Phone: +81 (0)3 3283 7500 www.jcci.or.jp/english/

#### The Kobe Chamber of Commerce and Industry (KCCI)

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#### The Kyoto Chamber of Commerce and Industry

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#### The Nagova Chamber of Commerce and Industry (NCCI)

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#### The Tokyo Chamber of Commerce and Industry (TCCI)

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#### Tokyo Special Economic Zones

Phone: +81 (0)3 6269 9981 +81 (0)3 6269 9982 www.seisakukikaku.metro.tokyo. jp/invest\_tokyo/

## RESEARCH INSTITUTES

#### IPA

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#### Japan Science and **Technology Agency**

Kawaguchi Center Building, 4-1-8 Hon-cho, Kawaguchi, Saitama 332-0012

Phone: +81 (0)48 226 5601 www.jst.go.jp/EN/index.html

#### **Kyoto University**

Yoshidahonmachi, Sakyo Ward, Kyoto 606-8501 Phone: +81 (0)75 753 7531 www.kyoto-u.ac.jp/en

#### National Institute of Advanced Industrial Science and Technology (AIST)

1-3-1 Kasumigaseki, Chiyoda-ku, Tokyo 100-8921

Phone: +81 (0)3 5501 0900 www.aist.go.jp/index\_en.html

#### National Institute of Technology and Evaluation (NITE)

2-49-10 Nishihara, Shibuya-ku, Tokyo 151-0066 Phone: +81 (0)3 3481 1921

www.nite.go.jp/index-e.html

#### New Energy and Industrial **Technology Development** Organization (NEDO)

MUZA Kawasaki Central Tower, 16 Fl.-20 Fl., 1310 Omiva-cho. Kanagawa 212-8554 Phone: +81 (0)44 520 5100 www.nedo.go.jp/english/

#### Riken

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#### Tohoku University

2 Chome-1-1 Katahira Aoba Ward, Sendai, Miyagi 980-8577 Phone: +81 (0)22 717 7800

www.tohoku.ac.ip/en

#### Tokvo Institute of Technology

2 Chome-12-1 Ookayama, Meguro, Tokvo 152-8550 www.titech.ac.jp/english/ index.html

#### University of Tokyo

7-3-1 Hongo, Bunkyo, Tokyo 113-8654

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# INTERNATIONAL SCHOOLS

#### Canadian International School

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#### Columbia International School

153 Matsugo, Tokorozawa, Saitama 359-0027 Phone: +81 (0)3 2946 1911

+81 (0)3 2946 1955 www.columbia-ca.co.jp/en/

#### Canadian Academy

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## HOKKAIDO

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#### American School in Japan

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#### **British School in Tokyo**

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#### Deutsche Schule Tokyo Yokohama

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## The International French School in Tokyo

5-57-37 Takinokawa, Kita-ku, Tokyo 114-0023 Phone: +81 (0)3 6823 6580 www.lfitokyo.org/index.php

#### Aoba-Japan International School

2-11-5 Aobadai, Meguro-ku, Tokyo 153-0042 Phone: +81 (0)3 5428 4488 www.aobajapan.jp

## International School of the Sacred Heart (ISSH)

4-3-1 Hiroo, Shibuya-ku, Tokyo 150-0012 Phone: +81 (0)3 3400 3951 Fax: +81 (0)3 3400 3496 www.issh.ac.jp

#### K. International School Tokyo

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www.kist.ed.jp

#### Nishimachi International School

2-14-7 Moto-Azabu, Minato-ku, Tokyo 106-0046 Phone: +81 (0)3 3451 5520 info@nishimachi.ac.jp www.nishimachi.ac.jp

#### New International School

3-18-32 Minami-Ikebukuro, Toshima-ku, Tokyo 171-0022 Phone: +81 (0)3 980 1057 Fax: +81 (0)3 980 1154 contact@newinternational school.com

#### St. Mary's International School

1-6-19 Seta, Setagaya-ku, Tokyo 158-8668 Phone: +81 (0)3 3709 3411 Fax: +81 (0)3 37071950 www.smis.ac.jp

#### Saint Maur International School

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#### Seisen International School

1-12-15 Yoga, Setagaya-ku, Tokyo 158-0097 Phone: +81 (0)3 3704 2661

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#### Tokyo International School

2-13-6 Minami-Azabu, Minato-ku, Tokyo 106-0047 Phone: +81 (0)3 5484 1160 www.tokyois.com

#### Yokohama International School

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#### Kansai International Academy

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#### Kvoto International School

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## Marist Brothers International School

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#### Osaka International School

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#### Osaka YMCA International School

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