

## Montréal International

Greater Montréal's Investment Promotion Agency

Your gateway to the city

Generating Innovation with Japan (GIJ) Series: Quebec 2022



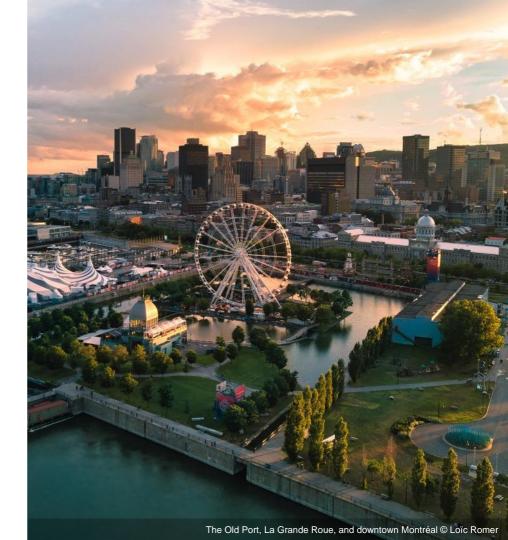
## **Montréal International**A public-private partnership

- 82 municipalities making up the Communauté métropolitaine de Montréal
- Board of Directors
  - 3 levels of government
  - Private sector partners
- 195+ private partners









### **Montréal International**

### Four drivers of wealth creation











INTERNATIONAL ORGANIZATIONS

## Free and confidential services for a faster and more profitable investment

We provide personalized support tailored to your business goals thanks to a team of <u>80 professionals</u>.



Strategic and operational support (business plan, sectoral expertise)



Advice on funding sources (financial and tax incentives)



Access to an established network of partners, university institutions and research centres



Site selection assistance (regional economic data, comparative reports)



Strategic assistance to recruit international talent and simplify immigration procedures



Communication services to announce your project in the region



# A strong and growing metropolis, strategically located in North America



#### **Population**

- 4.3 million residents
- 23% of population are foreign-born (34% for the city of Montréal)



#### **Economy**

- Best economic growth in Canada in 2018 and 2019
- Best economic growth forecast for Canada in 2022\*
- \$2.233 billion in foreign direct investment in 2020 supported by Montréal International



#### Location

- 82 municipalities, 1 metropolitan area
- A 90-minute flight to Boston and New York City
- Less than a one-hour drive to the U.S. border



Note: \* Between 2019-2022.

Source: Conference Board of Canada, 2021; Statistics Canada, 2020; Montréal International Analysis.

## **Examples of Japanese companies located in Greater Montreal**

Otsuka	HITACHI Inspire the Next @Hitachi Systems Security Inc.	SMBC SUMITOMO MITSUI	FUJITSU	SHOEI
KONICA MINOLTA	SQUARE ENIX	Cyber Connect 2	Sony Interactive Entertainment	Canon
OMRON	Nikon	TOSHIBA	Panasonic	TECNICK POME A surface of SPP Canada Area.  An Filiate do SPP Canada Area.  A pronautique
Sumitomo Canada Limited  A Member of Sumitomo Corporation of Americas Group	LABORATORIES CANADA INC.	TREND MICRO	YKK°	eidos: Amontreal
PTW	MUFG	UNIBROUE  *** SAPPORO	ጭ 丸紅株式会社 <b>Marube</b> ni	FUJIFILM  Value from Innovation

## A place where startups scale

The highest funding obtained in 2021 by startups in Greater Montreal:

MayaCare	raised 180 M\$ US – May 2021 Series D
hopper	raised <b>175 M\$ US</b> – Aug. 2021 Series G
PAPER	raised 100 M\$ US – June 2021 Series C
nesto	raised 63 M\$ US - June 2021 Series B
GHGSAT	raised <b>45 M\$ US</b> – July 2021 Series B
<b>७</b> Salesfloor	raised 27 M\$ US – June 2021 Series B
therapeutics	raised 19 M\$ US – August 2021 Series A





## Contact us



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