

# **JETRO Online Music Business Matching Program**

Join JETRO Online Business Matching Program and meet potential partners with various Japanese titles!

# **Online Business Matching overview**

JETRO will arrange online business meetings between International buyers and Japanese sellers by web conferencing software via the internet.

## ■Schedule:

Buyer selects a few dates & time available in Sep. 2020. (i.e. AM 09:00 - AM12:00 on 5<sup>th</sup> & 6<sup>th</sup> Oct. 2020) One meeting will run for 30 minutes.

### ■Buyer:

Distributors, Streaming services, Booking agencies etc.

■Seller (Japan)

JPOP、JROCK、Anime song, Jazz etc.

#### **Event Plan:**

- International buyer: 10

- Japanese seller : 25 (expected)



### **Program Guidelines**

- 1. JETRO will select buyers from all countries / regions.
- 2. JETRO will publicly recruit Japanese sellers, revealing names of invited buyers.
- 3. JETRO will arrange meetings based upon both sellers and buyers request.

#### JETRO invite buyers who

- Has a strong desire to distribute Japanese music contents in overseas markets.
- Has authority to select and make procurement decisions.
- Has an established business in overseas music contents markets.

#### **Business meeting**

- Each buyer will join in web business meetings from his/her own PC.
- All meetings are pre-arranged. Each meeting will run for 30 minutes.
- JETRO will send meeting URL / ID / PW to buyer.
- Language: English

#### **Required Information for Application**

During the nomination process of program, a candidate will be asked to register company & buyer information by end of August 2020.

#### **Time Line**

End Aug.	Sep.	End Sep.	Early Oct.
Buyers Determined	Japanese Companies Recruited	Japanese companies selected, business matchmaking schedule made	Meeting schedule finalized