JETRO Presentation

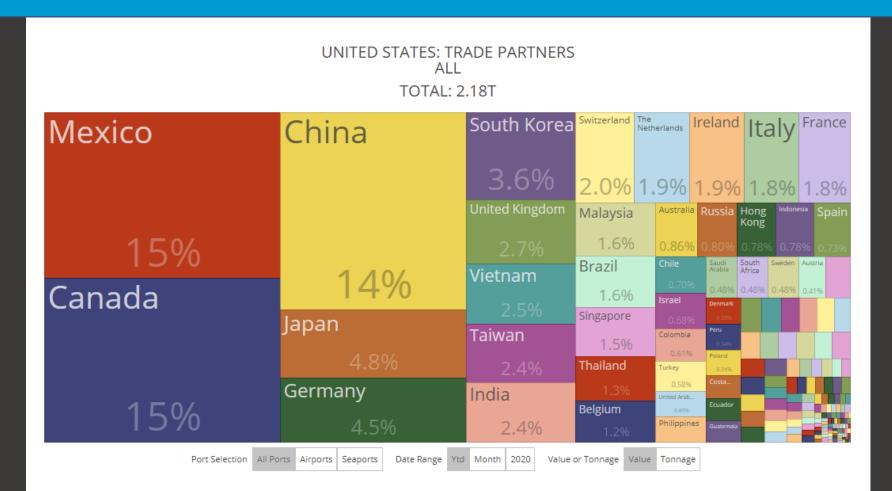
World City

Ken Roberts <u>@tradedataguy</u>

ustradenumbers.com

08.26.2021

U.S. Top Trade Partners Overall



U.S. Top Trade Partners Air Cargo



Japan Dashboard



Japan's total trade with the United States was \$17.8 billion in June, a change of 55.76 percent from the same month one year ago. The change in exports was 34.68 percent and the change in imports was 70.89 percent. Japan ranked No. 4 among U.S. trade partners in June. It had ranked No. 5 for the same month last year.

The top three U.S. exports by value in June were LNG, other petroleum gases, (2) Corn, and (3) Plasma, vaccines, blood. The top three U.S. imports from Japan, also by value, were Passenger vehicles, (2) Motor vehicle parts, and (3) Semiconductor machinery, parts. By tonnage, the top three U.S. exports were (1) LNG, other petroleum gases, (2) Corn, and (3) Coal, briquettes. The top three U.S. imports, also by tonnage, were (1) Passenger vehicles, (2) Granulated slag from iron or steel, and (3) Gasoline, other fuels.

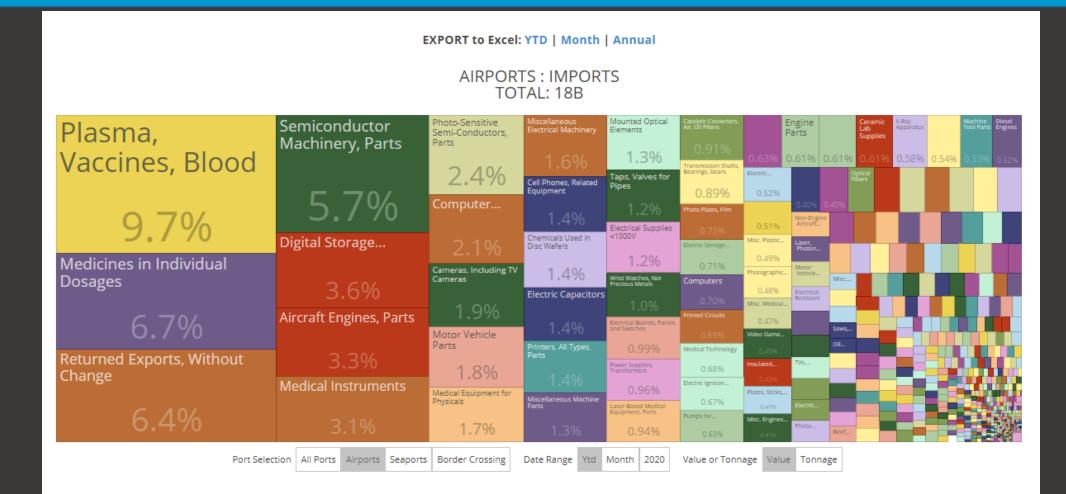
Japan Trade by Airports

ALL TRADING WITH JAPAN										
I OIL OILOS	Port of Tacoma, Wash.	John F. Kennedy International Airport	San Francisco International Airport, Calif.		Port of Charleston	Port of Seattle, Wash.	Cleveland's Hopkins International Airport, Ohio	Dallas-Fort Worth International Airport, Texas		
Angeles	C 40/	3.6%	3.0%	1.8%	1.7%	1.5%	1.4%	1.3%		
	6.4%	Port of Savannah, Ga.	Port of Jacksonville, Fla.	Port of Long	Hartsfield- Jackson Atlanta International Airport		ort of Lov alama, Valu ash.			
	Los Angeles International Airport	3.6%	2.9%	1.3% Port Freeport,	0.89%	0.74% 0	.74% 0.6	5% 0.57%		
18%	4.1%	Port of	Port of Baltimore,	1.2% Port of Vancouver, Wasi	0.53% Port of	0.43% 0.43	3% 0.39% 0	.39% 0.37%		
	Anchorage International Airport, Alaska		2.3%	0.98%	0.49% Port of	0.37% 0.369	Port of Boston			
Chicago O'hare International Airport		3.2%	Port of New Orleans	Carquinez Strait, Calif.	0.49% Port of Lake	Port				
	Port of Newark	Port of Oakland, Calif.	2.0%	Seattle-Tacoma 0,92%	0.46% Port of New	Port of				
9.3%		3.2%	Port of Virginia	Port of Everett, Wash.	0.45% Port of	Porta				
Port Selecti		ate Range Ytd Month 202			0.44%					

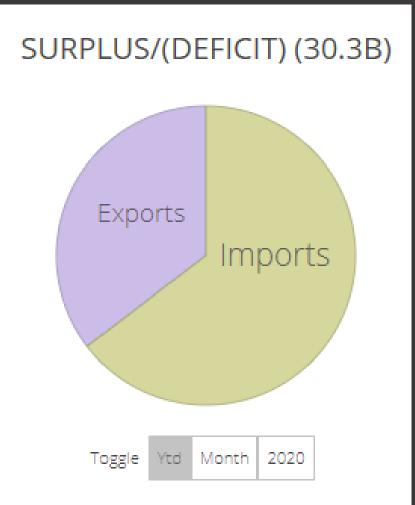
Japan Export Trade by Airports

AIRPORTS: EXPORTS TOTAL: 14.6B Medical... Unwrought Platinum in Various Forms Scrap of Precious Ion-Engine Aircraft Medicines in Oil Parts Individual 0.59% 0.58% 0.56% 0.53% 1.9% Dosages Fish Fillets, Chilled. Digital Storage Devices Medical Equipment for Physicals Computers 6.6% Mirrors, 1.7% Plasma, Vaccines, Automatic Computer Chips fedical Technology Blood Semiconductor Cell Phones, Related Equipment Machinery, Parts Aircraft Engines, Parts 7.0% 0.91% Misc. Medical Chemical Reser- Based Medical.. 5.7% Civilian Aircraft, Parts Agents Mise, Plastic Article 2.2% Artificial knees, hips, etc. rozen Fish Jewelry, Parts X-Ray Apparatus Apricots,.. 3.0% 1.9% Machinen 2020 Value or Tonnage Value Tonnage Port Selection All Ports Airports Seaports Border Crossing Date Range Ytd Month

Japan Import Trade by Airports



Japan Trade Balance SURPLUS/(DEFECT)(30.3B)



LAX Dashboard



Los Angeles International Airport's total trade with the world was \$12.14 billion in June, a change of 22.88 percent from the same month one year ago. The change in exports was 33.17 percent and the change in imports was 16.27 percent. Los Angeles International Airport ranked No. 8 among U.S. trade partners in June. It had ranked No. 7 for the same month last year.

Los Angeles International Airport's top three exports by value in June were (1) Computer chips, (2) Semiconductor machinery, parts, and (3) Civilian aircraft, parts. Its top three imports, also by value, were (1) Computers, (2) Cell phones, related equipment, and (3) Computer parts. By tonnage, Los Angeles International Airport's top three exports were (1) Apricots, cherries, peaches, plums, (2) Strawberries, blueberries, etc., and (3) Peppers, asparagus, squash, etc.. Its top three imports, also by tonnage, were (1) Computers, (2) Cell phones, related equipment, and (3) Fish fillets, chilled or frozen.

LAX Top Trade Partners Overall (Value)

LOS ANGELES INTERNATIONAL AIRPORT: TRADE PARTNERS TOTAL: 64.8B									
China	Taiwan	India	Hong Kong	Vietnam France United Kingdom					
	6.9%	5.0%	3.4%	2.7% 2.4% 2.2%					
		South Korea	Malaysia	Ireland Philippines Italy Mexico					
	Japan	4.0%	2.9%	1.8% 1.6% 1.4% 1.2%					
	6.5%	Singapore	The	Switzerland Indonesia Austria Israel					
			2.9%	0.99% 0.57% 0.35% 0.35% 0.32% 0.37% 0.35% 0.35% 0.32%					
	Germany Thailand Australia New Zealand								
29%	5.2%	3.7%	2.8%	0.78% Turkey Belgium 0.69% Sweden					
Date Range Ytd Month 2020 Value or Tonnage Value									

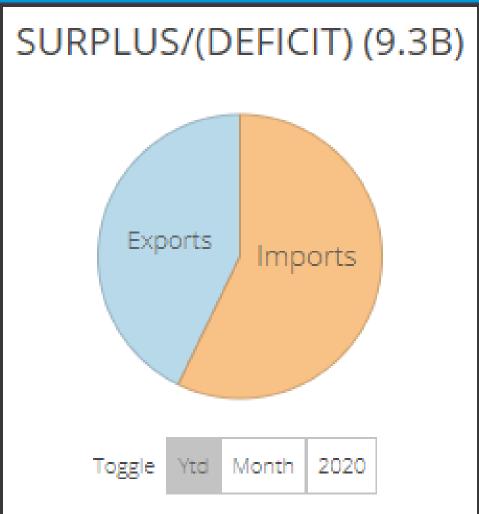
LAX Top Trade Partners Overall (Tonnage)

LOS ANGELES INTERNATIONAL AIRPORT: TRADE PARTNERS TOTAL: 630K										
China	Japan	Australia	Thailand	Germany		Hong Kong	Malaysia			
		3.9%			2 204	1 00/	1.00/			
	8.0%	vietnam			Z.Z% Spain ^{Norway}	1.9% ^{Colombia} Tu	1.8%			
	South Korea	3.8%		1.2% France	0.72% 0.71% Switzerland Saudi	0.67% 0.6 Sweden	63% 0.59%			
	5.7%	The Netherlands	Italy 1.4%	1.1% Philippines	0.56% 0.39% United Arab Israel	0.37%				
	Taiwan	3.3% United Kingdom	New Zealand	Indonesia	0.50% Belgium 0.47% Kuwait Bangladesh	Qatar				
34%	4.2%	3.3%	India 1.2%	Ecuador	0.40% Denmari Austria Fiji	SrL. Russia	.			
Date Range Ytd Month 2020 Value or Tonnage Value Tonnage										

LAX Japan SMG Export/Import Partners



LAX Trade Balance SURPLUS/(DEFICIT) (9.3B)



LAX Exports to Japan

EXPORTS TO JAPAN TOTAL: \$2.41B										
Civilian Aircraft,	Semiconductor Machinery, Parts	Misc. Medical Chemical Re-Agents	Medical Technology	Photo- Sensitive Semi- Conductors, Parts	Amplifiers, Speakers, Microphones	Equipment, Parts for Exercising	Laser-Based Medical Equipment, Parts	Bombs, Grenades, Cartridges, Parts	Taps, Valves for Pipes	
Parts			1.5%	1.4%	1.2%	1.1%	1.1%	1.1%	1.0%	
		X-Ray Apparatus		Apricots, In Cherries, W Peaches, C Plums	Acces	m Prepared and Foods, sories Beverages	Antennas for Radio, TV, Parts	Misc Engli and Moto Parts	105	
	Non-Engine		1.0% Handbags, Wallet	0.62% 0).61% 0.5	8% 0.56%	0.56%	0.54% 0.4	9% 0.45%	
16%	Aircraft Parts	Navigational Equipment	0.88% Optical Fibers	0.44% Transmission	0.37% 0.36	% 0.35% 0.	33%			
Plasma, Vaccines, Blood	5.3%	2.4%		0.43% Ball Bearings, 0.43%	0.27% Motor					
	Cell Phones, Related	Aircraft Engines, Parts		T- Shirts,	Cameras					
7.8%	Equipment 3.3%	1.9% Computers		Pumps for 0.41%						
Medical Instruments	ح. ک Artificial knees, hips, etc.	1.8%	0.69% Digital Storage Device	Scrap of 0.40%	Jeweiry, Bicy					
6.3%	2 1 0/	Computer Chips	0.69% Miscellaneous	0.39%						
0.570	3.1% Date Range Ytd Month 202	1.6% Value or Tonnage Val	0.67% ue Tonnage	0.39%						

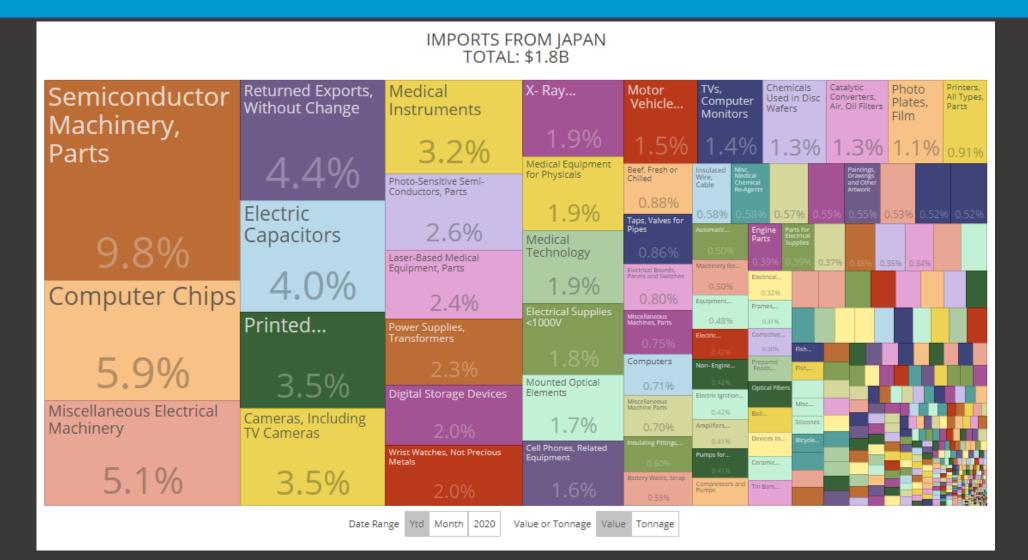
LAX Perishable Exports to Japan

EXPORTS TO JAPAN TOTAL: 29.9K										
Peppers,	Strawberries, blueberries, etc.	Bread, Pastry, Cakes	Make-Up and Skin- Care Products	Tornatoes, Sw Fresh or Wa Chilled	eetened Cell iters Phone Relate Equipr		Misc. Medical Chemical Re-Agents Bearings Parts	Styrene	Internal Organs from Animals, Salted, Dried	Screws, Nuts, Bolts, Washers
asparagus,		2.0%	1.1% Taps, Valves for Pipes		.76% 0.73	3% 0.72%	0.69% 0.689			6 0.64%
squash, etc.	4.3%	T-Shirts, Tank Tops, Knit or Crocheted	1.0%	Fruit and Vegetable Juices, 0.63%	0.4206 0.43	3% 0.43% 0	410/	Articles	Grapes, Fresh or Dried Chilled	
	Oranges, Grapefruit, Other Citrus	1.7%	Gasoline, Other Fuels 0.94%	X-Ray Apparatus	0.45% 0.4. Chemical 0.34%	5% 0.45% 0	.41% 0.39% 0.39 Saws, Drills and	0.39%	0.38% 0.36%	0.35%
11%		Medical Instruments	Dried Fruit and	Preparations for 0.58%	Electrical 0.34%					
Apricots, Cherries,	3.8%	1.6% Civilian Aircraft,	0.91% Semiconductor Machinery, Parts	0.51%	Peptones, 0.33% Synthetic	Bicycle				
Peaches, Plums	Cheese and Curd	1.5%		Melons and	Optical Fibers	Digital				
6.9%	2.9%	Amplifiers, Speakers, Microphones	Sauces and Mixed Condiments	Acrylic Polymers	Non-Engine	Plastic				
Kaolin-Coated Paper,	Food for Dogs, Cats, Other Animals	1.4%	Motor Vehicle Parts	Sausages, 0.49%	0.31%	Wine Wine				
Paperboard	2.4%	Exercising	0.81% Cabbage, cauliflower, kale, etc.	Handbags, Wallets 0.48%	Misc. Builders' Plastics Oli-Based Dyes for	actose,				
5.9%	Prepared Foods, Beverages	Lettuce and Chicory, Fresh or Chilled	0.79% Insulated Wire, Cable	Compressors 0.48%	Misc. Engines and Motors,	Misc	Glass			
5.9%	2.1%	1.3%	0.78%	Computers 0.44%	Iron or Steel p	Plasma,				
	Date Range	Ytd Month 2020	Value or Tonnage	e Value To	nnage					

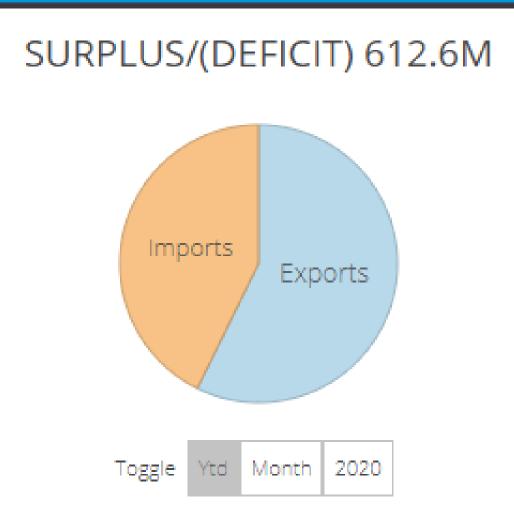
LAX Perishable Exports to Japan

EXPORTS TO JAPAN TOTAL: 6.12K										
Apricots, Cherries,	Strawberries, blueberries,	Nylon, Polyester, Other Polyamides	T-Shirts, Tank Tops, Knit or Crocheted	Melons and Papayas	Bread, Pastry, Cakes	Cabbage, cauliflower, kale, etc.	Miscellaneous Machines, Parts	Equipment, Parts for Exercising Gears		
Cherries,	etc.	2.0%	1.3%	1.3%	1.2%	1.2%		1.1% 1.1%		
Peaches, Plums	5.5%	Sweetened	Ball Bearings, Roller Bearings, Parts	Amplifiers, Speakers, Microphones	Insulated Wire, Cable Part	cle Vegetable Juices, Not	Taps, Valves for Pipes			
	Gasoline, Other	Ake-Up and Skin-Care Products	Dried Fruit and N	Nuts 0.73%		4% 0.62%	0.62% 0.62%	0.61% 0.57% 0.57%		
	3.0%	1.8%	0.96% Civilian Aircraft,	0.51% Diesel Enginee		0.28%	Saws, Drills			
	Peppers, asparagus,	Semiconductor Machinery, Parts	0.90% Fruit, Nuts, Prepared Preserved	or Polyethers,	0.34%		and			
19%	squash, etc.	1.6% Medical Instruments	0.83% Electric Motors,	0.48% Avocados,	Hydrocarbon 0.34% Titanlum,	Ol				
Kaolin-Coated Paper,	3.0%	1.5%	0.79% Misc. Medical Chemic	0.47% Screws, Nuts, al 0.47%	0.33% Sausages, Similar Meat					
Paperboard	Chilled 2.3%	Cheese and Curd	0.79% Catalytic Converters,	Provitamins	Handbags. Wallets					
0 70/	Prepared Foods, Beverages	1.4% Grapes, Fresh or Dried	0.77%	Boric, Related	Computers					
9.7%	2.1%	1.4%	0.77%	Oranges, 0.42%	Compressors	Worn				
Date Range Ytd Month 2020 Value or Tonnage Value Tonnage										

LAX Imports to Japan



LAX Trade Balance SURPLUS/(DEFICIT) (612.6M)



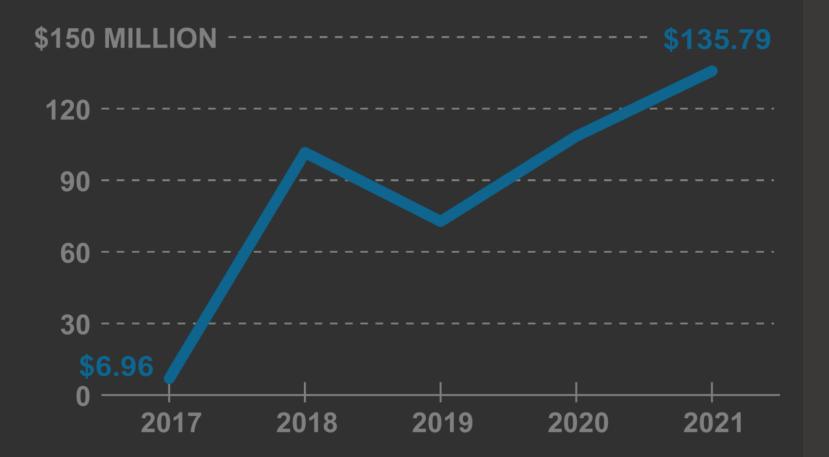
LAX Trade with Japan:

First HALF OF 2021 COMPARED TO 2020,2019

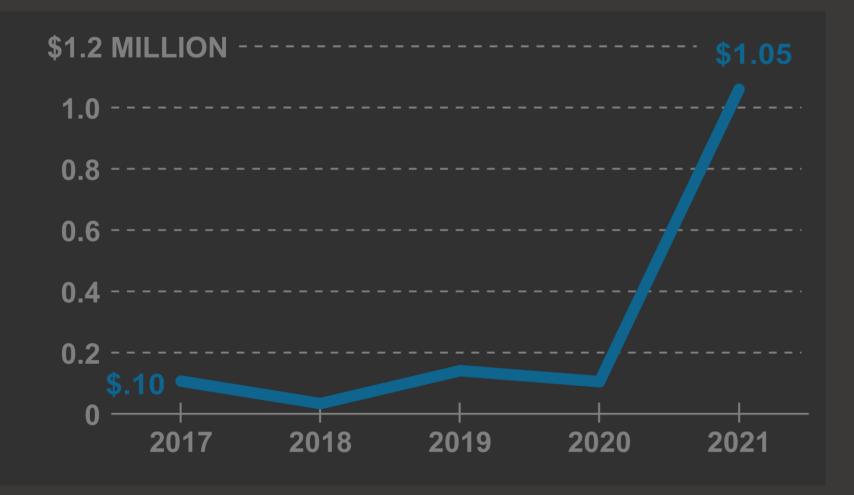


Form LAX to Japan:

Semiconductor Machinery Exports



Form LAX to Japan: Lemons/Limes



From Japan to LAX:

Semiconductor Machinery Imports

