### **JETRO**

**TIMM×JETRO Music Content Business Matching Program** 





### Overview

JETRO will arrange online business meetings between international buyers and Japanese sellers by web conferencing software via the Internet.



#### Schedule

Buyer selects dates and time available during July – October 2023. One meeting will run for 30 min.

### **Buyers and Sellers**

Buyers: Distribution, Live/Festival/Event, IT/Digital/Startups, Ticketing, Anime/Film/Game-related companies etc.

Sellers: Record Label, Artist Management, Music Publisher etc.

#### The number of participants

International buyers: 10 (expected)
Japanese sellers: 25 (expected)

Seller

Web conferencing software via the internet (ex. Zoom)

**JETRO** 

Buyer

### **Program Guidelines**

- JETRO will select buyers from all countries / regions.
- JETRO will publicly recruit Japanese sellers, revealing names of invited buyers.
- JETRO will arrange meetings based upon both sellers' and buyers' requests.

# **Business Meeting**

- Each buyer will join web business meetings from his/her own PC.
- All meetings are pre-arranged.
   Each meeting will run for 30 minutes.
- JETRO will send meeting URL/ID/PW to buyer.
- Language: English



# JETRO's criteria for buyers' selection

- Strong desire to distribute
   Japanese music related content
   in overseas markets.
- Authority to select and make procurement decisions.
- Established business in overseas music related content markets.



### Required Information for Application

During the nomination process of program, a candidate will be asked to register company & buyer information by mid of June 2023.

