

# **The “J-StarX Healthcare Acceleration Program” “MedTech/ HealthTech (Asia Pacific / Europe Market) Cohort”**

The Japan External Trade Organisation’s (JETRO) Sydney office is currently looking for an organisation in Australia to support the “J-StarX Healthcare Acceleration Program” “MedTech/ HealthTech (Asia Pacific / Europe Market) Cohort”. The following is a guideline for applications if you are interested in providing support:

**Deadline for applications: 12<sup>th</sup> July 2024**

**Expected term of contract: Date of contract to 31<sup>st</sup> July 2025**

1. Purpose and Responsibility: See specification (Attachment 2)
2. Location: See specification (Attachment 2)
3. Language: English
4. Eligibility:
  - a. Has an established organisational structure and capabilities to manage and complete the project properly. Has a global network, and knowledge necessary for the implementation of the project.
  - b. Has broad and effective experience in the implementation of acceleration programs in the world.
  - c. Has investment arms and has close connections with world top-tier VCs.
  - d. Can adhere to JETRO’s requests, as well as report to, communicate with, and consult with JETRO in an adequate manner. Can present efficient data for the program evaluation.
  - e. Has knowledge and systems/tools for handling confidential and/or personal information accordingly.
  - f. Can comply with applicable laws and regulations of the Commonwealth of Australia.
  - g. Is willing to invest in Japan and establish an entity in Japan (desirable).  
\*Contact JETRO Sydney office, if considering investing in Japan, forming a fund, or partnering with a Japanese company.
5. Service Fees:
  - a. JETRO shall pay a total amount to Accelerator in two payments. The first half payment will be made by JETRO to Accelerator upon execution of this agreement. The second half payment will be made by JETRO to Accelerator upon the completion of the Program and receipt of the final report and invoice from

Accelerator and will be the actual value minus the first amount JETRO paid to Accelerator.

- b. Fees associated with tax, communications, preparation of materials, meetings with JETRO, travel, transport, and logistics are included in the payment.

6. Application Process:

All Application materials shall be sent to the following to the designated e-mail address by **12<sup>th</sup> July 2024**.

Required to submit:

- Business Proposal
- Estimate of Services
- Application form (Attachment 3): Please fill in the form, signed and saved as a PDF to be sent to JETRO Sydney via email.

Attn: Mr. Takayuki Watanabe

To: [syd-bd@jetro.go.jp](mailto:syd-bd@jetro.go.jp)

Subject: Application for the “J-StarX Healthcare Acceleration Program” “MedTech/ HealthTech (Asia Pacific / Europe Market) Cohort”

7. Screening Process:

- a. 1<sup>st</sup> evaluation

All applications and supporting documents will be reviewed.

- b. 2<sup>nd</sup> evaluation

JETRO Sydney will notify applicants who have passed for an interview. Successful applicants should demonstrate:

- An understanding of the scope and objectives of the project.
- A willingness to participate and provide support for the project.
- Ability to arrange and conduct the required programs stated in the specification.
- Have experience, connections, and demonstrated success in business or related activities.

JETRO reserves the right to not provide reasons for decisions regardless of success or failure throughout the application and screening process,

8. Application Deadline: **Friday 12<sup>th</sup> July 2024**

9. Privacy Policy:

All data collected through this application will only be used for the purpose of selecting a contractor for this project. Data will not be used for any other purpose or shared with any third parties.

10. Special Notes:

- a. The successful candidate of this project is required to be compliant with JETRO's information security regulations when performing the assigned tasks.
- b. The successful candidate of this project is not allowed to outsource all or part of the project to a third party unless JETRO provides advance approval in writing.

11.Contact:

[syd-bd@jetro.go.jp](mailto:syd-bd@jetro.go.jp)

Takayuki Watanabe (Mr.)