



3000+ POWER MATCHING

The Largest Open Innovation Event in Asia

The 13th INNOVATION LEADERS SUMMIT

- ILS2025 Prospectus for Overseas Startups -



250+ Startup Pitch



200+ Startup Show



50+ Leaders Session



10+ Networking Session



Previous (12th) ILS Achievements

Asia's Largest Open Innovation Conference with a total of 24,239 participants and 3,249 business meetings held

The 12th ILS was held as a hybrid mix of face-to-face and online events. More than 800 startups and 110 major corporations participated in POWER MATCHING, the main matching program for creating innovation, which was also held separately both face-to-face and online. It achieved 3,249 business meetings. In addition, 292 overseas startups from 33 countries participated in this program.

- Date / Venue In-person: Dec 2nd to Dec 5th 2024 at TORANOMON Hills (Tokyo)
Online: Nov 20th to 27th , Dec 9th- Dec 18th 2024 at ILS Online Matching website
- Organizer Innovation Leaders Summit Committee
- With the support of NEDO / METI / Tokyo Metropolitan Government / JFC / JAXA / JACI

Sponsors



Startup Booth & Pitches

Sponsored by Trade Promotion Section Embassy of Italy



Startup Booth & Pitches

Sponsored by the Australian Embassy



Startup Booth & Pitches

Sponsored by Korea SMEs and Startups Agency K-Startup Tokyo



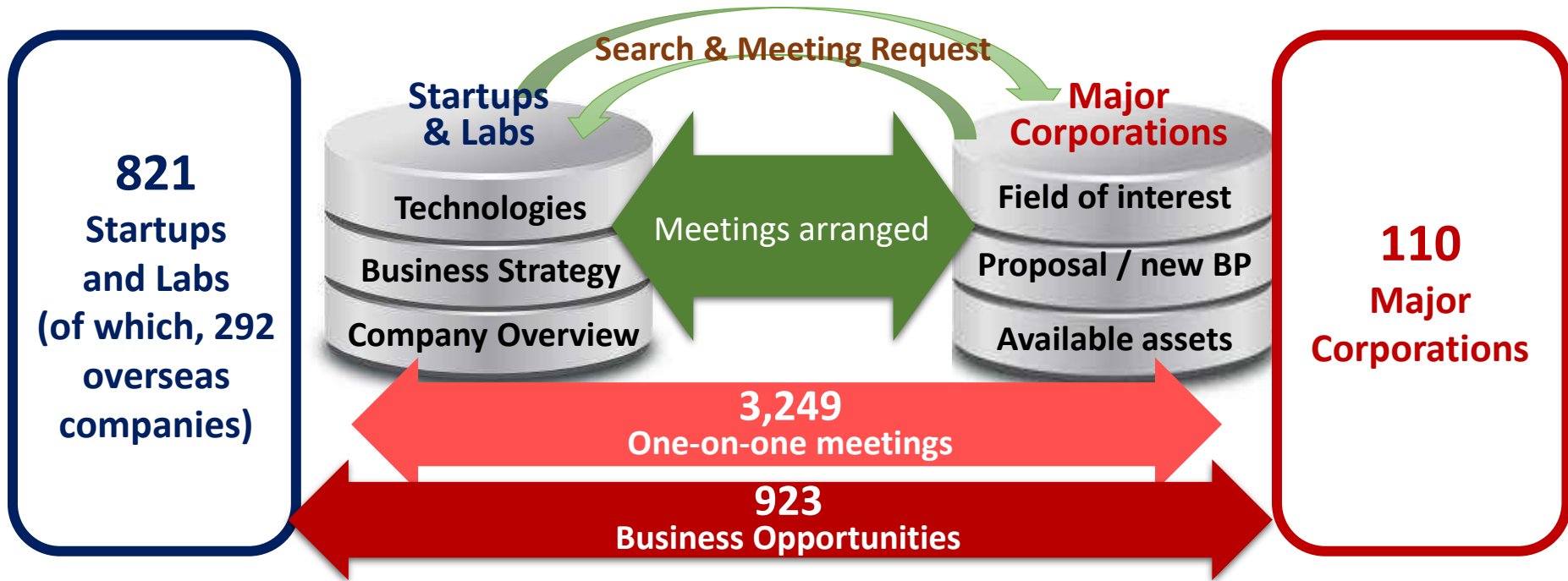
EU Innovation Booth
by EU-Japan Centre



Deep-Tech Startups
with KICOX & KODIT

What is the ILS POWER MATCHING?

- **POWER MATCHING** is a program on the cutting-edge of open innovation where more than 100 major corporations and over 800 startups and labs hold nearly 3,000 one-on-one business meetings in search of opportunities to collaborate.
- The previous **POWER MATCHING** created 923 new innovation deals.



What's in it for startups & labs?

◆ The ability to meet directly with decision-makers and key people at major companies

These include key persons from R&D and business development who are interested in partnering with startups. About 80% of these participants are executives at their respective companies, which speeds up the partnership process.

◆ Startups can request meetings with major corporations directly by searching for their needs

Startups can browse major corporations by field of interest, proposal expectations, and reason for attending ILS, and send direct meeting requests to those companies they are interested in.

◆ The possibility of receiving surprise requests from major corporations

All startups upload a profile for major corporations to view and may receive requests based on that.

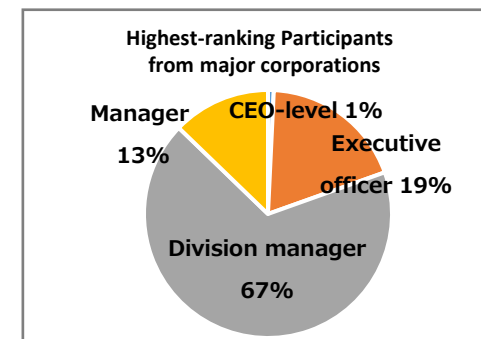


POWER MATCHING [Major Corporation Participants]

- 110 major corporations participated last time. An average of 16 people from 5 departments per company participated in business meetings, with a maximum of 56 people from 16 departments from one company.
- Nearly 20% were executive officer-level or above, and around 90% were division manager-level or above.

(Repurposed from the ILS matching site)

SONY Manager	Nikon Division manager	DENSO Crafting the Core Division manager	Panasonic Division manager	LG Japan Lab Inc. Executive officer	AsahiKASEI Division manager	docomo NTT DOCOMO Ventures, Inc. Manager	brother at your side Division manager	TOPPAN Division manager	AstraZeneca Division manager	Asahi GROUP Division manager	YAMAHA Division manager
SoftBank Division manager	BOSCH Division manager	MORI BUILDING Division manager	OMRON Division manager	KAO Division manager	JR JR東日本グループ Executive officer	kikkoman Kikkoman Foods Co., Ltd. Division manager	NTT DATA Executive officer	Canon キヤノン ITソリューションズ株式会社 Division manager	LIXIL Division manager	SECOM Division manager	TIS TIS INTEC Group Division manager
MITSUBISHI CHEMICAL GROUP Division manager	SEKISUI Division manager	Kaneka Division manager	meiji Division manager	SAMSUNG Division manager	DNP 大日本印刷 Division manager	aisin Division manager	idemitsu Manager	BIPROGY Executive officer	ANALOG DEVICES Division manager	HITACHI Reliable Solutions Division manager	MinebeaMitsumi Precision for Growth Values Through Synergies Division manager
関西電力 power with heart Division manager	OPTAGE Division manager	Denka Division manager	NEX NIPPON EXPRESS Division manager	YOKOGAWA Division manager	ORGANO Division manager	ADEKA Add Goodness Division manager	Canal Ventures CEO-level	JSP Division manager	KE KOKUSAI ELECTRIC Manager	NISSHIN Oillio 「糖食のオアシス」 Division manager	SEIKO セイコー時計製作所 Division manager
三菱マテリアル Executive officer	Suzuyo Executive officer	RYOBI Executive officer	TEL Manager	TATSUTA Division manager	JTEKT Division manager	大正製薬 Division manager	DAIKI AXIS EXECUTIVE OFFICER Executive officer	FURUKAWA ELECTRIC GROUP Division manager	artience Executive officer	FUJIMI FUJIMI INCORPORATION Division manager	YOKOGAWA 横河ソリューションサービス Division manager
RESONAC Chemistry for Change Division manager	Isc ISCEC Executive officer	前田製作所 MAEDA Executive officer	Soken 綜研化学株式会社 Division manager	東海理化 Division manager	TAISEI 大和建設株式会社 Manager	JSR Executive officer	両儀システムズ Manager	UNIDEX Division manager	Dainichiseika Executive officer	三井金属 Division manager	三井不動産リアルティ MITSUBISHI FUDOKUSAN REALTY Division manager
三菱ケミカル株式会社 Division manager	EXEO EXEO Group, Inc. Executive officer	前田道路株式会社 MIEDA Division manager	BRICKS BRICKS FINE CERAMICS Manager	三井物産 Division manager	Sanyo Trading 三洋貿易株式会社 Division manager	FUTABA Executive officer	NIPPON SANDO HOLDINGS Division manager	日本化薬 Division manager	住友電工 Connect with Innovation Division manager	ShinEtsu Executive officer	ZEON Division manager
NICHIBAN Division manager	Astomos Energy Division manager	TIGERS POLYMER CORPORATION タイカースポリマー株式会社 Executive officer	TAKENAKA Division manager	日本触媒 Executive officer	ダキノンシーアイ株式会社 Executive officer	JFE エンジンテクノ 株式会社 Division manager					
Dexerials Division manager	NAGASE 長瀬産業株式会社 Division manager	東急グループ Manager	ShinMaywa Executive officer	東京建物 Manager	SCREEN Executive officer	NIKKO CHEMICALS Executive officer					
日本ガイシ Executive officer	前田建設 MIEDA Division manager	tok Division manager	NIPPON SEIKI Division manager	鈴与商事 Suzuyo Executive officer	SUMITOMO RIKO Division manager	生化学工業株式会社 Manager	オーシー株式会社 Division manager				



VC MATCHING [Venture Capital Participants]

- Matching program with venture capitalists and angel investors
- 203 startups had business meetings with 15 VCs, last time

(Venture capitals participated in last time)



Nippon Venture Capital (NVCC)

Venture Capital for Open Innovation: bridging startups, enterprise investors/customers, and academia researchers, with passionate founders



SARR, LLC

We support high-tech base startups



Spiral Innovation Partners, Inc.

Operator of CVC funds and open innovation support.

JAFCO

JAFCO Group

Japan's largest independent VC firm



三菱UFJキャピタル

Mitsubishi UFJ Capital

MUCAP is the best partner for growing companies



Innovation Engine

We are looking for mid-sized companies and venture companies from the seed stage to the maturity stage.



SBI Investment Co., Ltd

We focus our investments on privately held companies in sectors that will become core industries for the next generation.



JIC Venture Growth Investments

We help to promote innovation in Japan and enhance its global competitiveness through growth-investments for startup companies.



Beyond Next Ventures

VC specializing in seed/early stage deep tech startups



Universal Materials Incubator

UMI is a Tokyo based VC, dedicated on materials science field. We actively facilitate collaboration between start-ups and large corporations.



MIRAISOZO INVESTMENTS

Invested in a wide range of university-launched ventures, primarily at Science Tokyo (formerly Tokyo Institute of Technology)



JSSA

Pre-seed and seed funds invest in a wide range of areas from R&D to business development



Future Venture Capital Co., Ltd.

Finance that connects "passions"



UTokyo Innovation Platform

Our mission is to expand the University of Tokyo's innovation ecosystem with three business pillars – Investment, Incubation Support, and DEEPTech DIVE.



FFG Venture Business Partners

Creating the future with startups



POWER MATCHING & VC MATCHING [Matchmaking Results]

- On average, one business opportunity was created for every three business meetings, making this a highly accurate matching program.
- In terms of overseas companies, 292 promising startups from 33 countries participated.

POWER MATCHING Results (Overall)

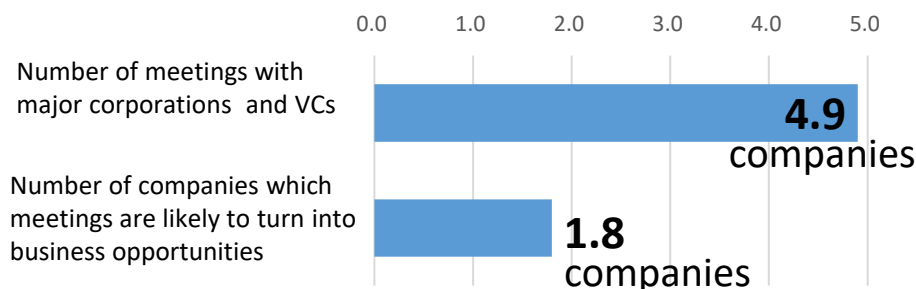


* Number of business meetings that major corporations plan to renegotiate for collaboration

VC MATCHING Results (Overall)



Matching Business Meeting Results (Average per overseas startup)



Average number of business meetings for the top 10 Overseas: **9.8** meetings with Japanese companies

Number of Startups Participating by Country

Japan(529), Republic of Korea(71), Australia(37), United States of America(26), Italy(21), Singapore(16), Canada(12), United Kingdom(12), India(12), France(10), Taiwan(9), Germany(7), Israel(6), Austria(6), Hong Kong(6), Ireland(5), Brazil(5), China(3), Belgium(3), Switzerland(2), Republic of Poland(2), Kingdom of Spain(2), Finland(2), Czech Republic(2), Republic of Estonia(2), Thailand(1), Netherlands (Holland)(1), Slovak Republic(1), Malaysia(1), Lithuania(1), New Zealand(1), Greece(1), Denmark(1), Kingdom of Sweden(1)

Top Overseas Startups in Terms of the Number of Business Meetings

- The most popular startups had business meetings with 12 companies, including major corporations and VCs.
- Average number of business meetings for the top 10 Overseas: 9.8 meetings with Japanese companies

Top Overseas Startups in Terms of the Number of Business Meetings



Meetings with **12** Japanese companies

Kelpy

Australia
(Recommended by New South Wales
Government, Australian Embassy)
Seaweed bioplastics



USA
(Recommended by Hello Tomorrow Japan)
New composite for completely fireproofing EVs'
and lithium batteries.



Meetings with **11** Japanese companies



Singapore
(Recommended by National University of Singapore)
New composite for completely fireproofing EVs' and lithium
batteries.

Business meetings with **10** Japanese companies



China
(Recommended by JETRO)
Electricity-free Cooling Technology



Taiwan
(Recommended by Epoch Foundation)
A CO2 electrolyzer that transforms
CO2 into value-added chemicals



Canada
(Recommended by JETRO)
Bio-based and Eco-friendly
Polyols



Canada
(Recommended by NRC, JETRO)
Wireless monitoring of presence,
movement, and vital signs



Australia
(Recommended by New South Wales
Government, Australian Embassy)
We use CO2 to produce cleaner,
cheaper lithium



UK
(Recommended by UMI)
We are a smart adsorbent
material company removes PFAS
from water



USA
(Recommended by JETRO)
The World Most Efficient and
Carbon Neutral Advanced
Recycling Company

Business meetings with **7** Japanese companies



Israel
(Recommended by JETRO)
AI-Powered Emotional Analysis



Taiwan
(Recommended by Epoch
Foundation)
The world's smallest mmWave
radar sensor protects children and
elderly



USA
(Recommended by JETRO)
A single step, CO2e neutral process
that produces graphene and
hydrogen



Republic of Korea
(Recommended by KOREA
TECHNO VENTURE FOUNDATION)
High-speed wireless EV
charging system



Republic of Korea
(Recommended by Hanyang
University)
The world's first high-purity CO2-to-
multicarbon production (CCU)



Germany
(Recommended by AHK Japan)
A cutting-edge method for making
polymer processing far more
efficient



Canada
(Recommended by NRC)
Increase people's awareness of their
general wellness by Affective AI

ILS2024 AWARD Top of Overseas Startups

This award is given to the overseas startup which got the most business meetings among startups that participating in ILS2024. **Elven technologies** secured business meetings with **12** Japanese companies.

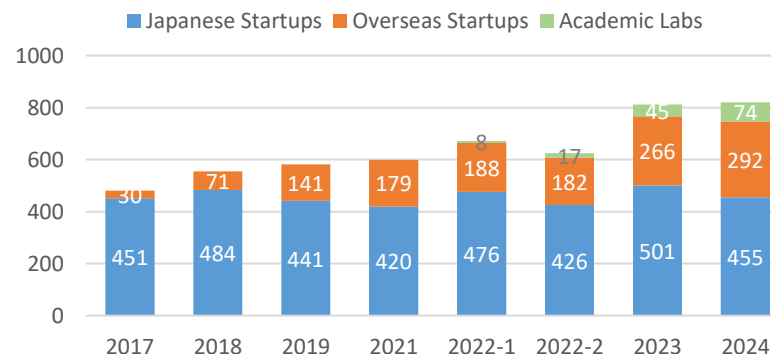
Elven technologies
(USA)

Li-ion battery safety enclosure
for E-transportation



Mr. Farid Ismayilzada
Elven technologies, CSO

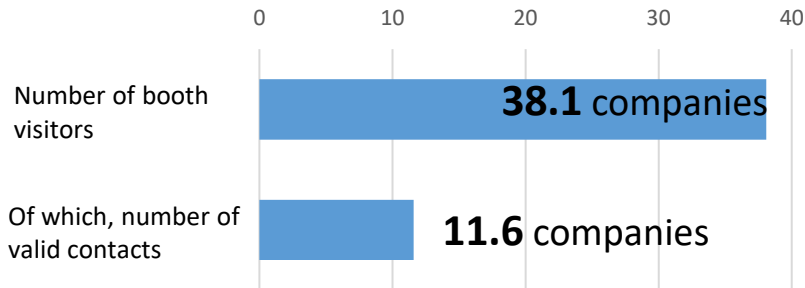
Number of Startups Participating



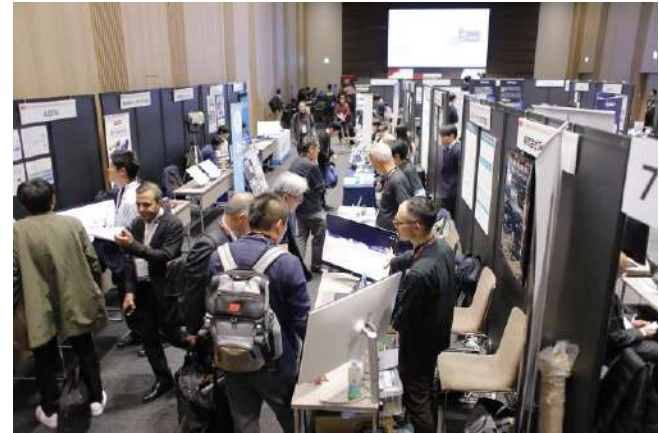
● Booth exhibitors and pitch speakers gained a large number of valid contacts for collaboration

Feedback from Booth Exhibitors

Exhibit Results (Average Per Overseas Startup)

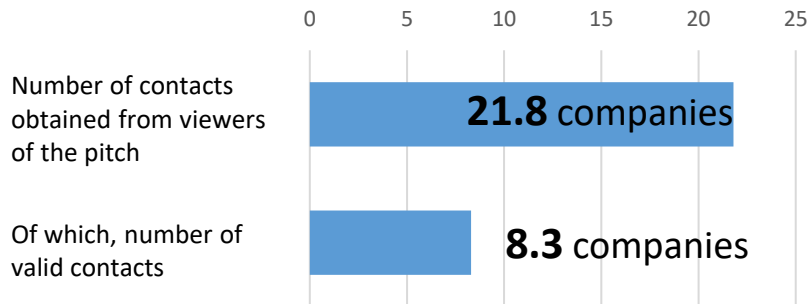


Number of valid contacts obtained for the most popular startups: 50



Feedback from Pitch Speakers

Pitch Results (Average Per Overseas Startup)



Number of valid contacts obtained for the most popular startups: 100



Major Corporations



Through face-to-face/online hybrid business meetings, our members were able to directly get to know the startup's personality and check out the technical aspects by participating from a distant work location.

Panasonic Corporation
Mr. Kunio Gobara



We were able to directly invest in a startup we met at ILS, which was our first time participating. Meeting face-to-face, much like a matchmaking encounter, provides a reassuring opportunity to gauge feelings and compatibility as we move forward.

YAMAHA MUSIC ENTERTAINMENT HOLDINGS, INC.
Mr. Masakazu Fujihara



No other event has a higher level of filtering startups than ILS.

Shiseido Company, Limited
Ms. Yuko Nakanishi



The program was a valuable opportunity to hear the latest information from overseas and candid experiences from experts and innovators.

Omuron Corporation
Mr. Yutaka Iitaka



Every ILS is an opportunity to learn about new technologies and business trends, which is very stimulating.

ASAHI KASEI CORPORATION
Dr. Tomoyo Okumura



With our focus on "CASE" we were able to find many interesting startups with AI and connected technologies.

Toyota Motor Corporation
Mr. Daisuke Nishida



We make the encounters at ILS our main activity and connect them to departments in various categories at Kao.

Kao Corporation
Mr. Eiji Terada



We are planning a joint experiment soon with one of the startups we matched with last year. ILS is unique in that it is easy to obtain concrete results like this.

TAKENAKA CORPORATION
Mr. YOSUKE NISHIKORI



ILS provides a good opportunity to get an overview of an industry's leading-edge and see what will happen next!

Asahi Quality & Innovations, Ltd
Mr. Yoichiro Shindo

Startups/University · National Research Laboratory



I was able to concentrate and create opportunities for demonstrations all at once.

Motion Lib, Inc.
Dr. Takahiro Mizoguchi



I was able to discover new areas that were seemingly unrelated, and I was able to discover things that could be combined.

Realta Fusion Inc. (USA)
Mr. Kieran Furlong



Participating in ILS for the first time with technology that has been researched in the food and healthcare fields. Through business meetings with 23 companies, we realized needs in unexpected fields such as electricity and construction.

Qception Corporation
Dr. Gaku Imamura



We efficiently conduct business meetings mainly with major companies that are strengthening their efforts to decarbonize. We were able to envision a wide variety of cases and business needs, which greatly benefited our future activities.

Shibaura Institute of Technology
Dr. Tadao Tanabe



It was a very meaningful event that provided us with the opportunity to pinpoint matching with investors and potential partners who are interested in our technology.

Nekotronic Inc.
Mr. Aaron Sanjaya Benedek



Business meetings with 14 companies were realized. I have had a great opportunity to continue collaborating with many Japanese companies.

Naieel Technology (Republic of Korea)
Mr. Paul Jaewoo Kim



ILS is the biggest one for me. At the networking event, I was able to talk with companies that I had not yet made an appointment with and had some unexpected encounters.

LOSSZERO CO.
Ms. Mitsuki Bun



ILS helped us smoothly take the first step in the Japanese market.

Wormsensing (France)
Mr. Lamine BENAÏSSA



I was able to meet a variety of people and discover things that I didn't normally think about, which was an unexpected benefit. Next time I would like to exhibit at a booth.

National Institute Of Advanced Industrial Science And Technology
Dr. Shinya Ohmagari



ILS is a very productive event that enables you to meet many companies in a short time.

WaveScan Technologies Pte.Ltd. (Singapore)
Dr. Kush Agarwal



Exploring a broad spectrum of 'exits' has expanded our research horizon, unveiling new possibilities for research seeds.

WASEDA University
Dr. Ayumi ISHII



Everyone approached our new technology with great sincerity, and I felt that it didn't matter whether they were a university or a company.

Kyoto University, Institute for Chemical Research
Dr. Ryo TAKAHATA



I realized how much attention is being paid to university-originated technology. We were able to confirm that the direction of our research was in line with the needs of the world, which gave us the confidence to start our company.

Tohoku University
Dr. GAKU MANAGO



ILS is the only place where you can meet directly with people from new business departments of major companies. Their level of interest is high, and they are clearly interested in our technology.

BB STONE Design Psychology Unit, Inc.
Ms. Yoshie Hibino



We had ten meetings with potential customers and partners during the three-day event.

Nanogriptechn, Inc. (USA)
Mr. Nicholas Kuhn

ILS Advisory Board



ILS is evolving year by year. The advance preparation that starts in the summer works well to prepare start-ups early, and the field-based networking held every day during the event is a great addition this year.

NRC IRAP (Canada)
Mr. Harvey Lam



ILS is a place not only to gather information but to reform business through partnerships, alliances and investment.

SCRUM VENTURES
Mr. Tak Miyata



Among various events, ILS is the only one where major corporations and startup companies are matched up so well. I am very grateful ILS.

SBI Investment Co., Ltd.
Mr. Takeshi Goto



We brought 10 startups from Taiwan for the first time and had 41 meetings. We expect fruitful results.

Epoch Foundation (Taiwan)
Ms. Josephine Chao



A good opportunity to pinpoint and match with decision-makers in Japanese companies.

Embassy of Finland (Finland)
Mr. Eiji Atsumi



ILS is a meaningful event because it allows communication between startups, key persons from major corporations, and VCs.

Universal Materials Incubator Co., LTD
Mr. Yosuke Yamamoto

● POWER MATCHING is an opportunity for many major corporations and startups to accelerate innovation through capital and business tie-ups, cooperative relationships, and M&A.

<p>< Business Alliance > Achieving the establishment of a value chain for 'small-batch production and on-demand delivery' of freshly made dairy products through partnership.</p> <p>anyCarry × meiji</p>	<p>< Establishment of a Joint Venture > Establishing a business alliance and joint venture to aim for expansion into Europe with fintech solutions.</p> <p>Partisia × Big Red Platform</p>	<p>< Co-development > Co-development of a postal inspection service using "Sebum RNA"</p> <p>Healthcare Systems × KAO</p>	<p>< Capital Alliance > Capital Alliance to develop wind observation and forecasting solutions and promote zero-emission projects</p> <p>METRO WEATHER × mgtplus</p>	<p>< Business Alliance > The partnership with a clothing pattern generation start-up to expand the horizon of the home sewing machine market</p> <p>FITDEX × brother</p>	<p>< Capital Alliance > mov, Inc., operator of "kutikomi.com," and NTT DOCOMO, Inc. collaborate to promote DX in real stores</p> <p>mov × docomo</p>	<p>< Capital Alliance > Capital and business alliance to promote the introduction of renewable energy</p> <p>DIGITAL GRID × 三井化学</p>
<p>< Co-development > Joint development aimed at the effective utilization of unused biomass resources previously discarded in the vegetable oil production process.</p> <p>Pyrochem Products Inc. × YOKOBA</p>	<p>< Capital Alliance > Establishing a partnership through a capital and business alliance to bring the dream of 'Music × Housing' to life."</p> <p>YAMAHA × YAMAHA</p>	<p>< Capital Alliance > Capital and business alliance for the development of behavior recognition AI, aiming for social implementation such as AI in the security field</p> <p>asilla × SECOM</p>	<p>< Capital Alliance > Capital Alliance, a developer of behavior prediction AI, is Accelerating Japan's Expansion</p> <p>HUMANISING AUTONOMY × emellence</p>	<p>< Co-development > Joint development of educational tools combining VR technology and force sensing devices</p> <p>ArachnoForce × SOLIZE</p>	<p>< Capital Alliance > Capital Alliance as the first CVC project, and collaboration started for STEAM educational content.</p> <p>HC × SOLIZE</p>	<p>< Capital Alliance > Invested in Japan's No. 1 share cycle business to aim IPO</p> <p>OpenStreet × JIC</p>
<p>< Business Alliance > Development of motor function measurement equipment</p> <p>株式会社ジースポート × AsahiKASEI</p>	<p>< Co-development > Utilization of artificial intelligence in dentifrice fragrance development</p> <p>LIGHT × LION</p>	<p>< Co-development > Joint development of high-performance conductive fiber sensor solutions</p> <p>AI SILK × ANALOG DEVICES</p>	<p>< Capital Alliance > To promote new agricultural products Capital alliance, joint research</p> <p>Ac-Planta × KH NeoChem</p>	<p>< Capital Alliance > Capital alliance in the area of big data risk information services; business alliance to pursue synergies for both parties</p> <p>JX通信社 × FUJIFILM</p>	<p>< Business Alliance > Collaboration in data-driven regional revitalization activities. Launch of Digital Round Trip Pass in Hokkaido</p> <p>verge × tance</p>	<p>< Joint Business > Collaboration for commercialization of non-contact vital and mental detection sensors</p> <p>株式会社アール・エス・エス × SANYO</p>
<p>< Co-development > Joint development of non-invasive medical diagnostic equipment</p> <p>ATONARP × FURUKAWA ELECTRIC GROUP</p>	<p>< Business Alliance > Business alliance for end-effector components for automated robots</p> <p>KIQ Robotics × TIGERS POLYMER CORPORATION</p>	<p>< Co-development > Co-development and commercialization of a dining table communication toy, "Nekotongue Foo Foo"</p> <p>Y.U.K.A.I. × TOKUJIN</p>	<p>< Capital Alliance > Development of a 3D data utilization platform</p> <p>VR × ASUKANET</p>	<p>< Business Alliance > Development of brain-machine interface devices</p> <p>分新屋 × FUJI XEROX</p>	<p>< Co-development > Joint development of BAITEN STAND, a next-generation unmanned store service</p> <p>BAITEN × BAITEN</p>	<p>< Business Alliance > Promoting new real estate applications and solutions</p> <p>SPACEMARKET × 東京建物</p>
<p>< Business Alliance > Development of three types of tofu containers for reducing sodium intake</p> <p>おいしい健康 × 味の素</p>	<p>< Capital Alliance > Development of a long-term care support system using vital sensing materials</p> <p>Z × 三井化学</p>	<p>< Capital Alliance > Development of an order-made supplement machine</p> <p>dricos × SHI/EIDO</p>	<p>< Co-development > Development of a rust removal business using coatings and lasers</p> <p>toyokoh × Suzuyo</p>	<p>< M&A > Development of services for social movie reviews</p> <p>TSUMIKI × CCC</p>	<p>< Co-development > Co-development of AI-based technical document utilization system</p> <p>SHOWA DENKO</p>	<p>< Business Alliance > Development of next-generation semiconductor electrical characterization system</p> <p>yakowo × Wafer Integration</p>
<p>< Business Alliance > Development of AI image recognition solutions</p> <p>SECURE Meathy × YIT COMWARE</p>	<p>< Business Alliance > Omni-channel business development</p> <p>Oh My Glasses × left</p>	<p>< Business Alliance > Development of in-flight meals for international flights</p> <p>JAPAN AIRLINES × ANA</p>	<p>< Business Alliance > Development of comprehensive sleep services</p> <p>TEIJIN × MEDIXINE</p>	<p>< Business Alliance > Co-production of in-flight broadcast programs</p> <p>Medio brst × ANA</p>	<p>< Business Alliance > Development of AI speech recognition solutions for call centers</p> <p>Hmcomm × WILL GROUP</p>	<p>< M&A > Became a subsidiary to promote omnichannel marketing</p> <p>transcosmos × OLeonis</p>



ILS2025 PROSPECTUS for Overseas Startups

ILS2025 Overview

Asia's largest open innovation matching event with over 3,800 key people participating from more than 500 departments at 110 major corporations that are actively looking to collaborate with startups.

◆ POWER MATCHING / VC MATCHING

- Face-to-Face Meeting : Dec. 1 - Dec. 5 @Toranomon Hills, Tokyo
- Online Meeting : Nov. 19 - Nov. 27, Dec. 8 - Dec. 17 @ILS Platform

◆ Startup Pitch / Startup Exhibition / Overseas Startup & Organization Welcome Party

: Dates: Dec. 1 - Dec. 4 @Toranomon Hills, Tokyo



Features of The ILS2025 Matching Program

Startups can hold efficient business meetings with many major corporations and VCs at once by participating in " POWER MATCHING " + "VC MATCHING"

1. Ability to meet directly with decision-makers and key people at major companies

You can meet with key people from R&D and BD sectors who are interested in partnering with startups. Since about 80% of participants are executive class, you can speed up the partnership process.

2. Request meetings with major corporations directly by searching their needs

Browse interesting fields, expected proposals, purpose of attending by major corporations and send direct meeting requests(*1) to major corporations.

3. Surprise requests from major corporations

You can receive direct requests from major corporations for business meetings who are interested after seeing your profile.

4. Choose the business meeting type

You can choose a business meeting type (Online, Face-to-Face, or both). The business meeting time is 50 minutes.

5. Free Japanese-English Interpretation Available (for all startups)

Slots for POWER MATCHING business meetings including an interpreter are available at ILS2025. Startups that are indicating they would like to hold a business meeting in English when they register for POWER MATCHING will be able to make use of this service at no extra cost.

*1 The maximum number of business meeting requests for POWER MATCHING is 20 companies

[Optional program] The Exhibition Package *Limited to 70 companies

Environments to demonstrate leading edge technologies and products by field are provided

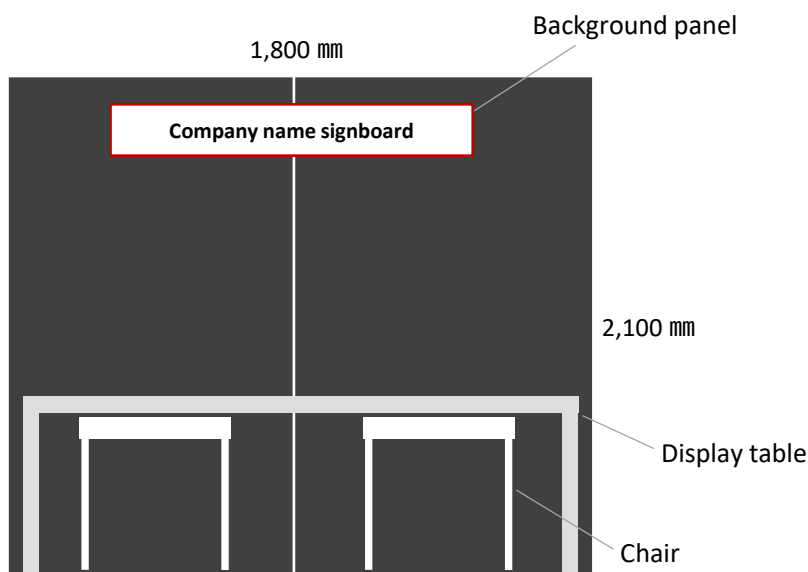
- With a high quality of visitors, you can acquire more than 6x the number of prospective partners than through Power Matching alone.
- Demo booths available to the first 70 startups to apply enable a broad variety of demonstrations of leading-edge technologies and products by field
- Most booth visitors are from major corporations, or are investors from VCs, etc. creating encounters that will help accelerate your business

- previous achievement -

Average No. of prospective partners : 11.6 companies
(6.4 times more compared to Power Matching)

Venue	Booth area	Expected attendees	Dates	Included equipment
ILS Venue	2 m ²	500 per day (Major corporations & VCs)	2 days Exhibit during either of the below ① Dec. 1 - 2 ② Dec. 3 - 4	<ul style="list-style-type: none"> ● Background panel (W 1,800 mm × H 2,100 mm) ● Display table (W1,800mm×D600 mm) ● Chair × 2 ● 100V/300W electrical outlet ● Company name signboard

● Overall view



● Image of Exhibition Booth



Opportunities to speak at ILS in-person events where more than 15,000 key persons from major companies and VCs participate

- With its broad reach, you can acquire your prospective partners about 4 times more than through Power Matching alone.
- Simultaneous live streaming allows for wide reach and efficient PR.
- You can obtain a list of live viewers (company names, email addresses, etc.) and directly approach potential business partners.

- previous achievement -
Average No. of prospective partners : 8.3 companies
 (4.6 times more compared to Power Matching)

Venue	Expected attendees	Date & time	Pitch length	Participation benefits
ILS Main Stage	In person: 100 attendees Online: 100 attendees	Monday, Dec. 1 – Thursday, Dec. 4, 2025 *You can only speak on one day	5 min	-Attendees contact list -Ability to receive direct messages from major companies and VCs (ILS Platform)

Pitch method



Period: Dec. 1 - Dec. 4
 10:00 – 18:00
 Venue: ILS Main Stage[Toranomon Hills]
 *Online pitches are also possible.
 These will be recorded in advance.

ILS EVENT

In person: 100 attendees
 Online: 100 attendees

You Get !

Company Name	Department	Job Title/Position	Name	E-mail
ABC Co., Ltd.	Business Promotion G	Section Manager	Iun OGATA	ogata@ilsls.jp
ILS Corp		CEO	Takuya Matsutani	takuya@ilsls.jp
Gill	Head Quarter	Co-Creation Coordinator	Nasaru Oki	oki@ilsls.jp
Mitsui Corp	Lead Advisory	Senior Manager	Haruki Matsumo	haruki@ilsls.jp
Gill	Head Quarter	Co-Creation Coordinator	Nasaru Oki	oki@ilsls.jp
Mitsui Corp	Lead Advisory	Senior Manager	Haruki Matsumo	haruki@ilsls.jp
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Networking Sessions [Included in all packages]

Invitation to networking events which major corporations and VCs that are enthusiastic about collaborating with startups will attend.

Overseas Startup & Organization Welcome Party

Numerous major Japanese companies and VCs will be invited to this party, allowing an excellent opportunity to network with a wide range of potential partners.



Industry-Specific Networking Sessions

Startups can join in networking sessions split up according to the industry field, such as renewable energy and digital health. Two to three sessions will be held per day during the event. Major companies will have booths set up in this session, allowing startups to directly contact companies they are interested in.



Participation Packages for Overseas Startups

Menu		Basic Package	Pitch Package	Exhibition Package	Premium Package
Average No. of prospective partners [Previous achievement]		1.8 companies	8.3 companies	11.6 companies	21.7 companies
Attendee Pass *On-site event & face-to-face meeting participants must have it.		For 3 people	For 3 people	For 3 people	For 5 people
MATCHING Program *Available in all packages	POWER MATCHING	Yes Face-to-face or online	Yes Face-to-face or online	Yes Face-to-face or online	Yes Face-to-face or online
	Free Japanese-English interpreters available [POWER MATCHING only]	Yes	Yes	Yes	Yes
	VC MATCHING meetings	Yes Face-to-face or online	Yes Face-to-face or online	Yes Face-to-face or online	Yes Face-to-face or online
Networking Sessions		Yes	Yes	Yes	Yes
ILS Startup Pitch as a speaker [Limited to 70 companies] *You can have 5 minutes to present on the ILS stage		—	Yes On-site	—	Yes On-site
Booth at ILS Startup Exhibition [Limited to 70 companies] *You can have a booth at the ILS event for two days.		—	—	Yes	Yes
		27,500 yen (tax included)	170,500 yen (tax included)	203,500 yen (tax included)	302,500 yen (tax included)

Participation package purchase deadline & Company information deadline

September 16th, 2025 11:59 am JST

ILS2025 Event Checklist

● How to apply

Please register your corporate information and purchase the participation package on the ILS Platform which will be announced by email.

- There are four participating packages. (You can choose only one.)
- Multiple packages cannot be purchased.
- **Please purchase the participation package by 11:59 AM (JST) on Sept. 16.**
- **If you have not completed your company information registration or you have failed to purchase your participation package by the deadlines above, your registration will be considered canceled due to the need to print the participant list.**

● Payment method

As a rule, only credit cards may be used to pay for participation packages.

If you wish to pay by international bank transfer, please contact us by Sept. 6 using the email address below.

E-mail: ils-global@project-nippon.jp

*Note regarding payments by international bank transfer:

You are responsible for all fees incurred as part of making the international bank transfer. We may cancel your application if we are unable to confirm that you have transferred payment for the amount of your package to our bank account by Sept. 10, 2025 (JST).

● Optional Programs [Only Pitch Package and Exhibition Package]

The Pitch Package and Exhibition Package are programs limited to 70 companies. We will stop accepting applications once we have reached the capacity of 70 companies.

- Individual ILS Startup Show exhibitions are held for two days only between Monday, Dec. 1 and Thursday, Dec. 4. Startups may not choose when they exhibit as the exhibit days have been equally allocated to each business category.
- You cannot choose the date and time of your startup pitch.

● Cancellation Policy

Startups who cancel for a refund will also have their pitch and booth packages canceled.

Startups that fit all of 2 requirements below can cancel within the cancellation period (planned Nov 4th – Nov 10th)

1. Companies who have sent 5 or more business meeting requests for POWER MATCHING or VC MATCHING
2. Companies with no business meeting arranged for POWER MATCHING or VC MATCHING

● Participants

Major Corporations Listed companies and their subsidiaries, companies of similar size

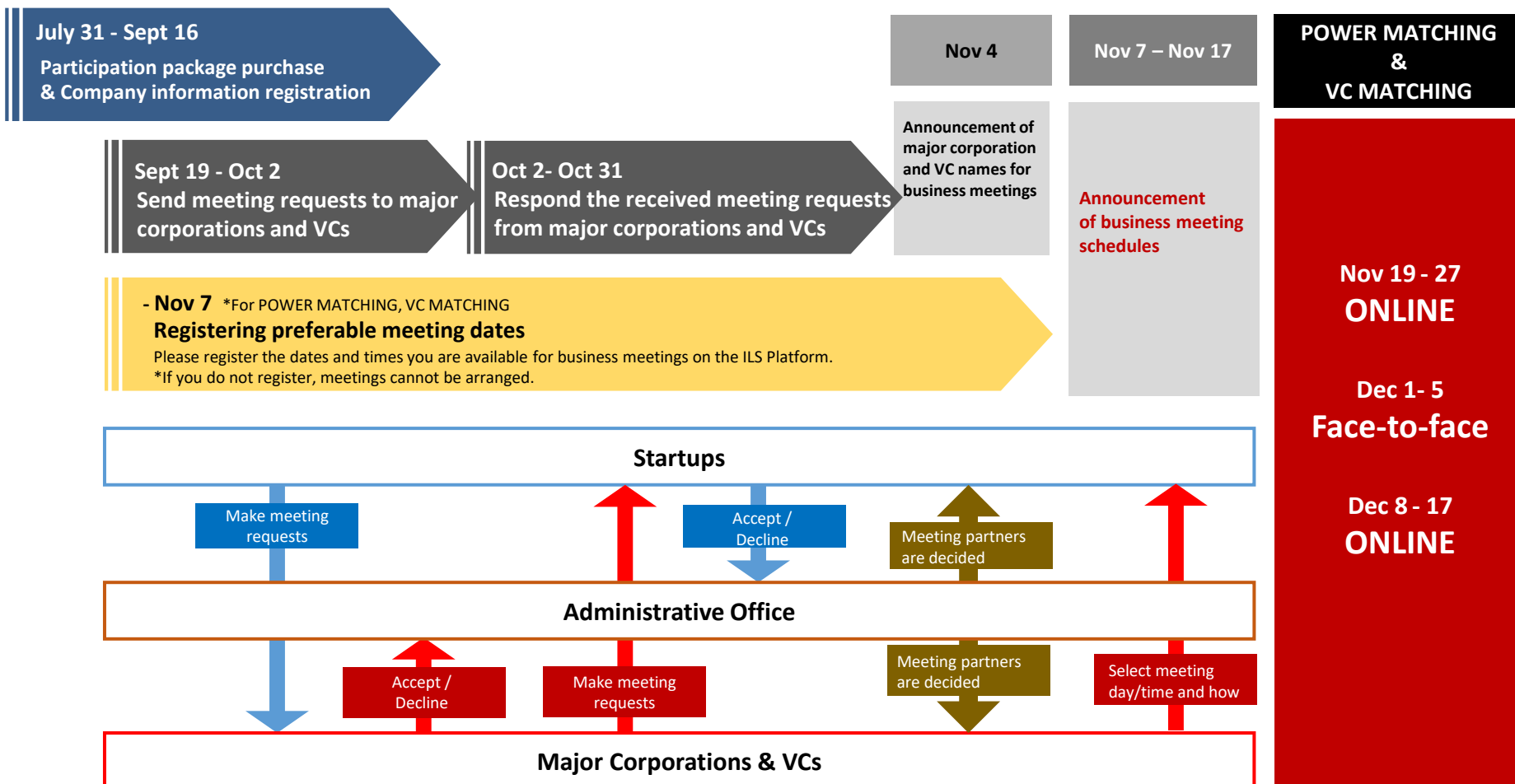
Startups Companies recommended by ILS Advisory Board Members (invitation-only), and that meet the following criteria:

1. Companies that possess ingenious technologies and unique business models are expected to achieve high growth.
2. Companies capable of proposing business alliances, such as production, sales, and technical alliances, to major corporations.
3. Companies that "CXO" (such as CEO or COO) or country branch manager can participate in

*Not a listed company

Schedules for the POWER MATCHING & VC MATCHING

Major corporations and startups request business meetings through the ILS Platform, which sets up meetings when requests are accepted.



Contact Us

ils-global@project-nippon.jp

Hitomi Shibaki ILS Director

Contact Us

ils-global@project-nippon.jp

Hitomi Shibaki

ILS Director

Project Nippon Ltd.

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