

Innovation Leaders Summit 2025

ILS is an invitation-only business matching event held by Project Nippon. JETRO is one of the Advisory Board Member, not an organizer, who can nominate* your company to attend this matching event.

* Since ILS is a closed, invitation-only event, startups can participate when they are nominated by the Advisory Board Members.

Main Program of ILS

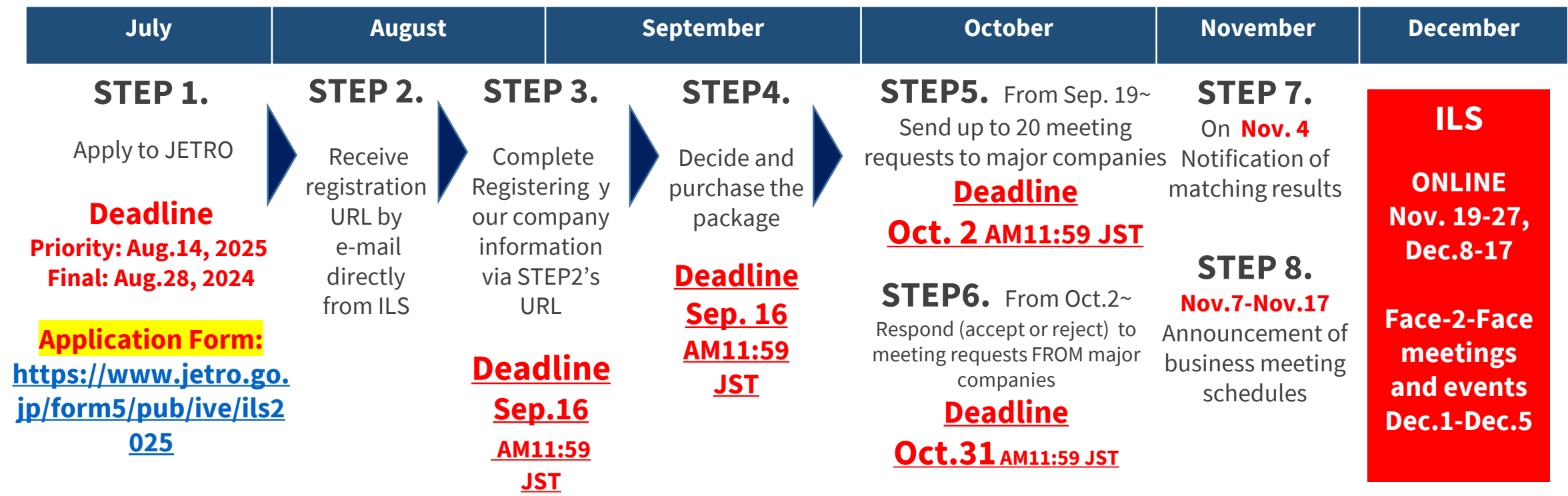
Power Matching (with major Japanese companies) and VC Matching (with VC)
Both are closed biz-match programs arranged by ILS Organizer.

Fee

<u>Basic Package</u> :	27,500 JPY	(Approx. 190 USD/170EUR/140GBP)	} *All packages include Power Matching and VC Matching
<u>Pitch Package</u> :	170,500JPY	(Approx. 1,180USD/1,020EUR/890GBP)	
<u>Exhibition Package</u> :	203,500 JPY	(Approx. 1,410USD/1,250EUR/1,060GBP)	
<u>Premium Package</u> :	302,500 JPY	(Approx. 2,100USD/1,860EUR/1,650BGP)	

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How to Apply & Schedule



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Who are eligible?

1. Companies nominated by ILS Advisory Board Member (including JETRO).
2. Companies with unique technologies and business models that are expected to have high growth
3. Companies that can propose business collaboration such as production, sales, and technical collaborations with major corporations
4. Companies where CxOs such as CEO/CTO or Japanese country managers can participate
5. Listed companies (including non-listed companies of equivalent size) and their subsidiaries, group companies, or joint ventures are **NOT** eligible for nomination.

What can you expect?

1. Business matching opportunities with major Japanese companies. An average of 2.15 meetings were arranged in the previous ILS. If needed, ILS organizer will prepare a Japanese-English interpreter for the pre-arranged business meetings (free of charge).
2. If you join physically during Dec 1st – 5th, you can expect to meet Japanese companies at networking events.

Note

1. Overseas startups needs to complete the registration and payment, send requests to Japanese companies by themselves until each deadline.
2. If the Japanese company accepts your meeting request, the meeting will be conducted. Overseas startups can send up to 20 meeting requests.

The table shows
“average number of
meetings” by each
business field.

*Japanese and overseas
startups are both included.

At the previous ILS,
fields inside the red
frame had more
business meetings.

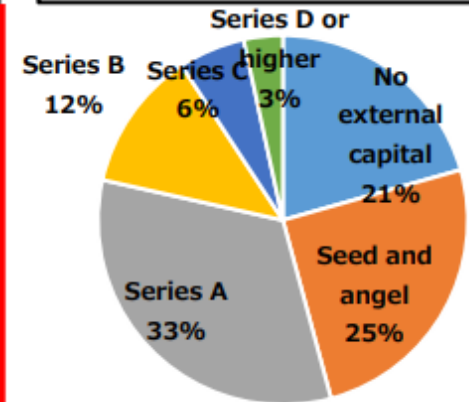
The Forecasting Tool
may give you a hint
how many meetings
you may expect.
https://ils.tokyo/event_2025/score.html

*Source: ILS Office

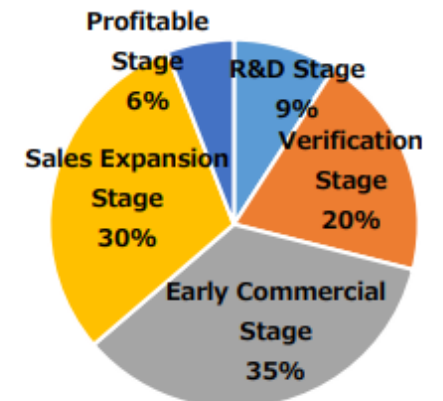
- Since most of the major companies participating in ILS are in the manufacturing industry, they are highly interested in startups with cutting edge technology in the industry fields outlined in red.
- However, they are less interested in the industry fields outlined in black.

	Startup & Lab Business Fields	Average Number of Meetings	Number of Participants
1	Materials / Chemistry	7.4	69
2	Semiconductors / Precision Machinery / Electronic Components / Batteries	5.8	45
3	Digital Health / Well-being	5.6	56
3	Renewable Energy / Decarbonization / SDGs / Smart Grid	5.6	92
5	Logistics / Supply Chain	5.4	18
6	Manufacturing / Production Processes / Manufacturing Equipment	4.7	60
7	Wearable / XR (Extended Reality)	4.5	8
8	Education / Travel / Sports / Entertainment	4.3	15
8	Automobiles / Mobility / Public Transportation	4.3	42
10	ICT / Next-Generation Communications / IoT / M2M	4.2	60
11	Productivity Improvement / Business Process / Security	3.9	45
11	Retail	3.9	10
11	Real Estate / Construction / Smart Home / Smart City	3.9	23
14	Aviation / Space / Defense	3.5	15
15	Food / Food Production / Agriculture / Fisheries	3.4	53
15	Life Sciences / Drug Discovery / Medical Devices / Regenerative Medicine	3.4	72
15	Advertising / Marketing / Sharing Economy	3.4	22
18	Finance / Insurance / Cryptocurrency	3.3	11

Funding Stage for Startups Matched with Major Companies



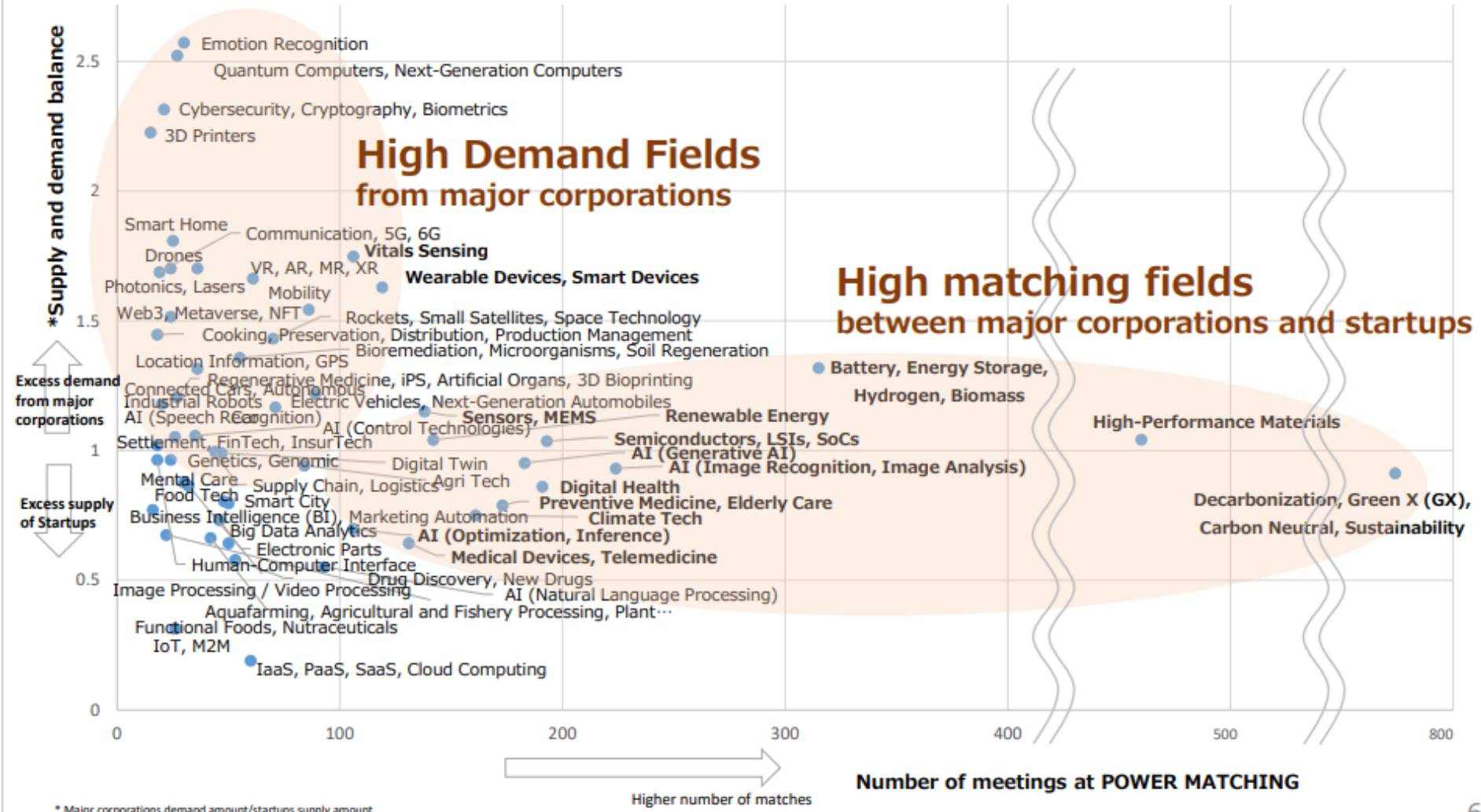
Startup's Product Development Stage Matched with Major Companies



- **Significant increase in matches for High Performance Materials, continuously growing for Decarbonization**
(matches for High Performance Materials up 90%, Decarbonization up 20% compared with last year)
- **Rapid growth in Semiconductor, LSI, SoC and Generative AI fields**
(matches for Semiconductors, LSI and SoC up 100%, Generative AI up 60% compared with last year)
- **Increased interest in Preventative Medicine/Care, Medical Devices/Telemedicine, and Vital Sensing**
(matches for Preventative Medicine/Care up 50%, Medical Devices/Telemedicine up 40%, Vital Sensing up 30% compared with last year)

This chart shows the matching trends from the previous ILS.

*The information on pages 4 and 5 is derived from statistics provided by ILS Office. Please treat this data as confidential and refrain from sharing it with others.



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Interested in joining ILS 2025? More information could be found below.

For further details please see “ILS 2025 Prospectus for Overseas Startups” file.

ILS 2025 Website:

<https://ils.tokyo/>

Forecasting Tool for the Number of Business Meetings

https://ils.tokyo/event_2025/score.html

If you would like us to nominate your company to ILS, please fill in the form below.

<https://www.jetro.go.jp/form5/pub/ive/ils2025>