## **COMPANY DIRECTORY**



## METHODOLOGY

**IETRO** 

**Innovation Hub** – small initial team focused on scouting for new technology and trends

**Innovation Lab** – more established team running in-market innovation activities like accelerators and PoC projects



**R&D Centre** – highly-established in-market presence with closer ties to European industry and universities



**CVC / Innovation** – investing into European startups and technology developers

## About the Companies in this Directory

Japanese companies were interviewed by JETRO and Intralink to create this report – and companies that deemed themselves to have a specific 'innovation focused team' with an active focus on Europe have been subsequently included in the following directory.

These 'innovation focused teams' almost always have a physical presence in the European market to help perform or support innovation-related activities including, but not limited to: technology scouting, trend research, open innovation projects, startup investments, and M&A.

For the purpose of this directory, companies belonging to the Forbes Global 2000 and Fortune Global 500 lists have been prioritised – but other companies demonstrating relevant innovation activity have also been considered. Companies might have more than one office in the directory to address different areas of operations (e.g. an innovation hub and a CVC).

Companies with a mere sales or production presence in Europe have not been included in this report – but have been interviewed to get a better understanding of their future innovation plans and interest areas, and to confirm their suitability for this directory.

## Copyright & Disclaimer

The information contained herein has been obtained from sources believed to be reliable but is not guaranteed as to its accuracy or completeness. An effort has been made to go beyond simple data collection in this report: responses have been interpreted to elucidate the underlying processes, motives and relationships involved in the dynamics of the situations under investigation.

All references to factual data and properties should be recognised as respondents' perceptions of reality unless otherwise stated. This report is not intended for, and should not be used as, an investment recommendation.

All information and data gathered for this project constitutes the work product of Intralink Limited, for which Intralink retains and reserves all proprietary rights. This document has been prepared for the exclusive use of JETRO and will not be copied or distributed to any third party without the express consent of Intralink Limited.

## **ENERGY & INFRASTRUCTURE**

Since Japan announced its goal of achieving net carbon neutrality by 2050, energy has become a key focus of the country's innovation efforts. Known for its world-class infrastructure – from bullet trains to high-quality buildings – Japan has long set the standard in this field. Now, its leading multinational companies are seeking next-generation solutions to address emerging challenges, such as population decline in rural areas, or adapting to new international climate standards.



**R&D Centre** – highly-established presence with closer ties to industry

CVC / Innovation – investing in startups

## Innovation Hub – small team focused on tech/trend scouting

Innovation Lab – established team doing in-market innovation

## Chubu Electric Power Co.,Inc.

https://www.chuden.co.jp/english/globalbusiness/



**IETRO** 

Al & Data, Energy & Climate tech, Smart City & Real Estate

Chubu Electric Power London office works with our headquarters in Japan to explore innovation and partnership opportunities in the energy, climate and decarbonisation sectors in Europe. We have invested in several energy-related companies and projects across Europe, as well as in energy and climate tech funds.



210 High Holborn, London, WC1V 7EP

## Toshihide Serizawa

General Manager London Office



#### https://eneoseurope.com/



Chemicals & Materials, Energy & Climate tech, Transportation & Mobility

ENEOS Europe has business development function which focuses on decarbonisation and circular economy. ENEOS is an oil compnay, so is interested in decarbonised fuels like Sustainable Aviation Fuels (SAFs) and e-fuels.

ENEOS Europe contacts startups, and then, shares the information with ENEOS HQ in Japan for potential further collaboration.

Innovation Hub

8th Floor, Muro, 2 India Street, London, EC3N 2AF

## Shunsuke Naito

Manager, Business Development



## Daikin Europe N.V.

#### https://www.daikin.eu/en\_us/customers.html



Al & Data, Energy & Climate Tech, Smart City & Real Estate, Advanced Technology Related to Heating, Ventilation, and Air Conditioning

Looking ahead 5 to 10 years, we will investigate ideas and develop technologies that can contribute to achieving carbon neutrality in our business area across Europe.

We will explore collaborations with European universities and academic partners.

In addition, we will cooperate closely with Daikin Japan, and act as a bridge between them and the European academic community to contribute to solving technical issues across Daikin.

Innovation Hub

Technologiepark – Zwijnaarde 116, 9052, Ghent, Belgium

## Ryota Takechi

General Manager, EMEA Development Center



#### Idemitsu Innovation Europe AG

www.idemitsu.ch



Agritech & Foodtech, Biotechnology, Chemicals & Materials, Energy & Climate tech, Space & Satellite, Microelectronics & Semiconductor

Idemitsu Innovation Europe is a CVC involved in the investment into, and collaboration with, European startups.

Our responsibility covers other areas such as incubation, new business development, and academia collaboration.

 CVC / Investment

Yuichi Nishimae

GM of Incubation Unit

Mattenstrasse 22 Postfach43 CH-4005 Basel Switzerland

28

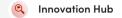
#### Mitsubishi Heavy Industries EMEA Ltd

#### https://www.mhi.com/



Energy & Climate tech, Al & Data, Advanced Manufacturing, Chemicals & Materials, Quantum Computing, Smart City & Real Estate, Space & Satellite, Transportation & Mobility

Mitsubishi Heavy Industries EMEA, Ltd. (MHI-EMEA) is a group company of Mitsubishi Heavy Industries, Ltd. (MHI) located in London, UK. MHI's products include aerospace components, air conditioners, aircraft, automotive components, forklift trucks, hydraulic equipment, machine tools, power generation equipment, ships and space launch vehicles. The Global Râl team is currently focused on technology scouting for new businesses and solutions, and searching for investment opportunities.



Building 11, Chiswick Park, 566 Chiswick High Road, London, W4 5YA, UK

#### Hisaki Yamauchi



General Manager, Global Research and Innovation

#### Osaka Gas UK, Ltd

https://osakagas.co.uk/



#### Energy & Climate tech

Osaka Gas UK is 100% subsidiary of Osaka Gas Co., Ltd. which is the second largest gas company in Japan. Osaka Gas is committed to achieving carbon neutrality by 2050.

To this end, we are focusing on businesses and technologies that contribute to decarbonisation, and in particular, we explore opportunities related to e-methane (also called synthetic gas or e-NG) that we believe the key to achieving decarbonisation in our core business.

#### 🞽 CVC / Investment

1st Floor, Carrington House, 126-130 Regent Street, W1B 5SE London, UK

#### Shinsuke Inami

General Manager, Business Development and Decarbonisation



https://www.tepco.co.jp/en



Tokyo Electric Power Company Holdings, Inc., also known as TEPCO, is one of the largest and leading electric utility companies in Japan. Our London office is leading innovation activities such as technology research in the European market.

Innovation Hub

4<sup>th</sup> Floor, Marlborough Court, 14-18 Holborn, London, EC1N 2LE, UK

**Ryosuke Sugimoto** Manager



#### NIPPON SHOKUBAI EUROPE N.V.

https://www.shokubai.co.jp/en/



#### Chemicals & Materials, Energy & Climate tech

NIPPON SHOKUBAI opened 'Innovation Center for Sustainable Solutions' in Brussels in April 2024. The Center plays a role of liaison between R&D of its mother company and European market from the viewpoint of environmental contributions. We are promoting NIPPON SHOKUBAI's innovation through communications with European customers, opinion leaders, research entities as well as startups. Hydrogen, Energy storage, Decarbonization, Mitigation of chemical pollutants on air, water and soil are fields the center is mainly looking at. In addition to customer developments of our R&D products, we are eager to find new opportunities for Innovation through partnerships in Europe.



Yoichi Arimoto

General Manager

Herrman-Debrouxlaan 54, 1160 Oudergem (Brussels), Belgium



#### Shimizu Corporation

https://www.shimz.co.jp/novare/index.html



Al & Data, Energy & Climate tech, Smart City & Real Estate, Transportation & Mobility

As one of Shimizu's global innovation hubs, the London office is currently responsible for 1) the implementation of the TiB Catapult Global City-tech Bridge (a TOKYO-UK innovation cluster creation programme for over 30 city-tech startups) funded by Tokyo Metropolitan Government between 2024 and 2027, in partnership with the Connected Places Catapult (CPC), 2) PoCs in construction tech, property tech, city tech and 3) developing, 3) Involving in the EIT Innovation programmes with JETRO (2025-), 4) Participation to Innovation/Pitch events as a speaker and business development

🗣 🛛 Innovation Lab

91 Wimpole Street, Marylebone, London, W1G 0EF



Corporate Planning & Innovation Manager



#### Tokyo Gas United Kingdom Ltd.

https://www.tokyo-gas.co.jp



Tokyo Gas United Kingdom Ltd is a fully owned subsidiary of Tokyo Gas Group, incorporated in January 2021 with the registered office in London.

Our main activities include business developments and research on energy trading in the European market. Partnership with Octopus Energy Group is one of our major businesses.

Innovation Hub

Koji Yoshizaki

Managing Director and CEO

85 Gresham Street, London, EC2V 7NQ



## **INDUSTRIAL & MANUFACTURING**

Japan is widely recognised as a manufacturing powerhouse, dominating global exports in automobiles, consumer electronics, and chemicals – with the country holding a remarkable 60% market share in 220 manufacturing product categories. Beyond traditional manufacturing, Japanese companies are now focusing on enhancing production efficiency and creating new value through digitalisation and decarbonisation, further driving growth in the industry.



**R&D Centre** – highly-established presence with closer ties to industry

CVC / Innovation – investing in startups

#### IHI Europe Ltd

Innovation Hub - small team

focused on tech/trend scouting

https://www.ihieuro.co.uk/r\_and\_d/index.html



Advanced Manufacturing, Energy & Climate tech

The IHI Additive Lab based in Cambridge is focusing on high temperature materials development and additive manufacturing for a range of applications.

Some of the research activities include the commission of research with UK/European research institutes, and collaboration with IHI group companies in the field of 'energy industry'.



Granta Centre, Granta Park, Cambridgeshire, CB21 6GP. UK

Innovation Lab - established

team doing in-market innovation

## Noriko Read

Head of Strategic Partnership Department



#### KUBOTA HOLDINGS EUROPE B.V.

https://www.kubota.com/innovation/open-innovation/



Kubota Corporation has innovation centers in Japan, America and Europe. The Innovation Center Europe is based in the Netherlands and is responsible for creating new business by conducting different kinds of partnerships – such as PoCs, MVPs and minority investments with startups located in Europe.



Hoofdweg 1278, 2153LR, Nieuw-Vennep, the Netherlands

### Peter van de Vlugt

General Manager of Innovation Center Europe



#### JX Advanced Metals Corporation

#### https://www.jx-nmm.com/english/

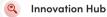


Advanced Manufacturing, Energy & Climate tech, Quantum Computing, Microelectronics & Semiconductor, Space & Satellite, Al & Data, Photonics

We are non-ferrous metal company, basically strong at semiconductor metal materials or ICT metal materials used for electronic applications such as smart phones, PCs, and servers. Our teams in Frankfurt are looking for new business or technology for our next business in Europe.

For the next generation, we focus on 5 areas: next generation semiconductors, photonics, environmental catalysts, heat management materials, and health care.

Our main activity is to attend start-up events, conferences, exhibitions, research institutes to find good collaborators, or catch-up on European political or industrial trends.



Kaiserstraße 7, 60311 Frankfurt am Main, Germany

## Takenori Kumagai

Senior Manager



#### Mitsubishi Chemical Europe

https://eu.mitsubishi-chemical.com/



Advanced Manufacturing, Chemicals & Materials, Energy & Climate tech, Microelectronics & Semiconductor, Biotechnology, Agritech & Foodtech, Al & Data, Healthcare & Medical, Quantum Computing

We have a dedicated venture associate for the European region located in Düsseldorf. He belongs to Mitsubishi Chemical Group's CVC arm called Diamond Edge Ventures – which is incorporated in the US.



Schiessstraße 47 40549 Düsseldorf, Germany

Stefan Schnippering Venture Associate



30

#### Mitsubishi Electric Europe B.V.

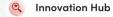
https://emea.mitsubishielectric.com/en/index.html



Advanced Manufacturing, Agritech & Foodtech, Al & Data , Energy & Climate tech, Quantum Computing, Microelectronics & Semiconductor, Smart City & Real Estate, Space & Satellite, Transportation & Mobility

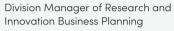
Mitsubishi Electric Europe B.V. is a subsidiary of Mitsubishi Electric Corporation in Europe. We explore new business by combining our own technologies and third-party's technologies from practical application level to deep technological level.

We have technology-oriented, Mitsubishi Electric R&D Centre Europe located in Rennes, France and in Livingston, UK. Also, we have Business Unit development centres located in Ratingen, Germany and Milan, Italy (factory automation), and in Paris, France (HVAC and heatpump technologies).



Mitsubishi-Electric-Platz 1, 40882, Ratingen, Germany

#### Yohei Okato



#### NGK Europe GmbH

https://www.ngk-e.de/



Energy & Climate tech, H2-Economy, IoT, Microelectronics & Semiconductors, Sustainability

Let us surprise you with our contribution to adding new value to society through the power of ceramic technologies.

We are transforming from automotive industry business to CN (Carbon Neutral) and DS (Digital Society) business.

Innovation Hub

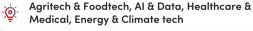
Westerbachstraße 32, 61476 Kronberg im Taunus, Germany

### Dr. Frank Striebel

Director of New Value Business

#### Niterra EMEA GmBH

https://www.niterraventures.com



Medical, Energy & Climate tech

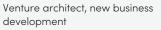
We "Venture Lab", located in Berlin, is enthusiastic about looking for collaborative opportunities with promising European startups.

We are eagerly looking for contribution opportunities for new innovation. For example, we recently invested in a promising healthcare tech startup and are still continuing exploring further collaboration partners in the environment, energy, and healthcare sector which we are focusing on.



Torstraße 107, 10119 Berlin, Germany

Takahiro Yokoyama





#### Mitsui Chemicals Europe GmbH

#### https://eu.mitsuichemicals.com/



Energy & Climate tech, Advanced Manufacturing, Biotechnology, Chemicals & Materials, Healthcare & Medical, Microelectronics & Semiconductor, Quantum Computing, Transportation & Mobility

Our office in Europe participates in EU fund projects as well as attending startups networking events and relevant seminars, expos, and conferences.

Examples of our activities include plastics recyclina technology collaboration, soft robotics project collaboration, and hydrogen related collaboration with institutes.

Innovation Hub

Hirokazu Tanaka

Senior Technical Expert

Helmholtzstrasse 19, Dusseldorf 40215. Germany



#### Nippon Electric Glass Europe GmbH https://www.neg.co.jp/en/



Electronics & Semiconductor, Healthcare & Medical, Space & Satellite,

Our company is exploring especially electronics, semiconductor and photonics industries in Europe and working on business development. Business development includes partnerships with European companies/institutes so that we can create new innovation together with them.

Innovation Hub

Am Seestern 8, 40547 Duesseldorf, Germany

#### Makoto Nishimura

Senior Manager, Electronic Products Marketing & Business Development



#### Murata Electronics Europe B.V.

https://www.murata.com/en-eu



Advanced Manufacturing, Agritech & Foodtech, Al & Data , Biotechnology, Chemicals & Materials, Energy & Climate tech, Healthcare & Medical, Quantum Computing, Microelectronics & Semiconductor, Space & Satellite, Transportation & Mobility, Human Augmentation

The Innovation department of our company, a global leader in the electronics industry, is dedicated to driving innovation through advanced technologies. We collaborate with diverse technology stakeholders to tackle societal challenges and explore areas that synergize with the electronics. Our focus is on fostering partnerships that enhance our capabilities and contribute to a sustainable future.

Innovation Hub

Wegalaan 2, 2132 JC, Hoofddorp, the Netherlands





#### https://www.nitto.com

#### Energy & Climate tech, Chemicals & Materials

The small team responsible for innovative technology research and strategic planning focuses on climate technology using surface dry processes as PVD and plasma treatment. We accelerate new value creation through European academia, startup and industrial partners.



Peter-Müller- Straße 26 40468 Düsseldorf

#### Yuka Yamazaki



Manager/ Thin film technology & sustainable innovation

## NTT Advanced Technology Corporation

#### https://www.ntt-at.com



Microelectronics & Semiconductor, Smart City & Real Estate, Chemicals & Materials,

NTT Advanced Technology Corporation (NTTAT) is aiming to collaborate with European companies on GaN (gallium nitride) semiconductors, which are next-generation power semiconductors, as the first theme of open innovation. The application of GaN semiconductors makes it possible to save power in power supply modules, shorten charging time, and reduce the size of motors. NTTAT will provide upstream processes, including the fabrication of GaN epitaxial wafers, and expects its partners to commercialize them as applications.



The Drivery, Mariendorfer Damm 1 12099 Berlin Germany

#### Hideki Asano

Regional Representative in EU

#### SEKISUI EUROPE B.V.

https://www.sekisui-europe.com



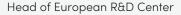
To facilitate future S-LEC™ film developments, we have established four global research centers in our main operational regions (Japan, China, Europe, and the United States). Each research center addresses specific developments based on regional trends and requirements, enabling the development of technologies tailored to the regional market and target applications. This approach also strengthens the planning and development of new PVB interlayers in collaboration with our partners.

To incorporate the latest innovations in S-LEC™ PVB interlayer film for laminated glass, we collaborate with our partners globally. Through open innovation, we are dedicated to proactively integrating technologies from diverse industries to expand the potential of PVB solutions for laminated glass.



Urmonderbaan 22, Brightlands Chemelot Campus, The Netherlands

Yusuke Hagiwara





#### **NTN Europe**

#### https://www.ntn-snr.com/



Advanced Manufacturing, Chemicals & Materials, Commerce & Retail, Space & Satellite, Transportation & Mobility, Robotics

The Innovation department of NTN Europe is based in Annecy, and is responsible for researching innovative technology (mechanics, material, simulation, etc) and products in the bearing OE and aftermarket market, in automotive, industry, railway and aerospace business.

In addition to our own proposal, we are developing partnerships with outside companies and tech transfer centers. We also promote an acceleration program and propose a specific collaboration to companies in areas such as new mobility, industry 4.0 & robotic, and automotive aftermarket. For example, we are collaborating closely with CIXI and LTM to jointly develop new solutions for active electric mobility and shock absorber aftermarket.

📋 🛛 R&D Centre

1 rue des usines, 74000 Annecy, France

#### Christophe Nicot Research, Innovation and Dev. Support VP



### Panasonic Holdings Corporation

https://holdings.panasonic/global/corporate/technology/organization.html



Microelectronics & Semiconductor, Advanced Manufacturing, Chemicals & Materials

The Innovation department of "Panasonic IMEC Center" is based in Leuven, Belgium, and is responsible for researching innovative microelectronics and semiconductor technology and the latest trends in the global semiconductor and electronic device market.



Kapeldreef 75, 3001 Leuven Belgium

### Dr. Sanshiro Shishido

IMEC on-site Manager





## FINANCE & INSURANCE

Japan's insurance industry – the world's third largest – is rapidly transforming through the adoption of digital technologies. And while not traditionally recognised as a global financial hub, Japan's banking sector holds the thirdhighest total assets globally, approximately \$17 trillion USD as of 2023. The country is home to four of the world's top 20 banks, and is now also seeing fast-moving digitalisation in areas such as payments and ecommerce.



R&D Centre – highly-established presence with closer ties to industry CVC / Innovation – investing in startups

Innovation Hub - small team

focused on tech/trend scouting

Dai-ichi Life International (Europe) Limited https://www.dai-ichi-life-hd.com/about/info/group\_list/europe.html#inter

Al & Data, FinTech & InsurTech, Healthcare & Medical, Web3 & Metaverse

Dai-ichi Life's innovation Lab in London is responsible for technology scouting for new solutions, searching for investment opportunities, and researching trends in the European InsurTech industry, and of the initiatives at European insurance companies. We have made an investment into tech-focussed European VCs, and have invested into a major UK InsurTech.



6th Floor, 6 Gracechurch Street, London, EC3V 0AT

Innovation Lab – established

team doing in-market innovation

### Marie Shiobara

Manager of London Innovation Lab



#### Nippon Life Insurance

https://www.nissay.co.jp/kaisha/nipponlifex/

Al & Data, Healthcare & Medical, FinTech & InsurTech, Web3 & Metaverse

Nippon Life Insurance Company is one of the largest life insurance companies in Japan. They started European innovation activities in London in 2019. They are conducting research on the European innovation trends.



3 Noble Street, London, EC2V 7EE

**Takao Kobari** Senior Manager



#### Mitsui Sumitomo Insurance Co., Ltd https://www.ms-ins.com/english/



Al & Data, Energy & Climate tech, FinTech & InsurTech, Healthcare & Medical, Space & Satellite, Transportation & Mobility, Web3 & Metaverse, Smart City & Real Estate

Some members from our Business Design department are based in London and are looking into the potential for researching innovative technology and the latest trends in the European market – in addition to developing partnerships with leading European startups.

Innovation Hub

The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AG

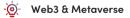
#### Kenji lijima

Special Advisor to the Chairman and CEO, MSIG Corporate Services (Europe) Ltd.



#### Rakuten Group Inc

https://www.linkedin.com/company/rakuten-blockchain-lab



The Rakuten Blockchain Lab is an engineering team based in Belfast, Northern Ireland. The team is responsible for encouraging experimentation and adoption of blockchain, cryptocurrency and web 3 technologies within the Rakuten group of companies. We have delivered solutions for Rakuten Energy, Rakuten



Alexander House, 17a Ormeau Avenue, Belfast, BT2 8HD

### Fergal Downey

Executive Officer (Fellow), VP of Engineering

NFT, Rakuten Wallet & Rakuten Pay



## **IT & SOFTWARE**

Japan has one of the largest IT industries in the world - with the software sector alone accounting for sales of more than 16.7 trillion yen (\$126 billion USD) in 2020. The country ranks also third in the ICT market in the world, with a 6.4% share. Recent government initiatives to promote digitalisation after the coronavirus pandemic are set to further boost the industry - with IETRO focusing on four main markets in the space: 5G, cloud, quantum computing and edge computing.



R&D Centre - highly-established presence with closer ties to industry



investing in startups



#### **DOCOMO Europe Ltd** http://www.docomo-europe.com/



FinTech & InsurTech, Transportation & Mobility, Web3 & Metaverse, Telecom (ORAN)

As Japan's leading mobile telecom company, NTT DOCOMO has expanded its business into diversified domains, leveraging technology to extend beyond telecom services.

DOCOMO Europe is a wholly-owned subsidiary of NTT DOCOMO Global, overseeing the DOCOMO group's global business operations and driving integrated and agile strategies across multiple sectors.

Our innovation team in the UK is focused on business development and new business creation in EMEA.

Innovation Hub

1 King William Street London, EC4N 7AR, UK

**Rina Tawata** 

**VP** Business Development



#### **TEL Venture Capital Inc**

https://www.tel.com/rd/telvc/index.html



Advanced Manufacturing, AI & Data, Quantum Computing, Microelectronics & Semiconductor

TEL Venture Capital invests in innovative technologies that have synergy with Tokyo Electron - the world's leading semiconductor and display production equipment manufacturer – and works with portfolio companies through supporting development of technologies and products, striving to create new businesses at both companies. We consider portfolio companies as partners, and focus on approaches that lead to joint development or collaborative business to materialize the win-win relationships.

Our investment areas include innovative technologies that generate synergies with Tokyo Electron's businesses in semiconductor and display, their peripheral fields, and other silicon fabrication process technologies.

😕 CVC / Investment

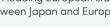
1 Chemin de la Dhuy, 38240 Mevlan. France

**VP** Global Sales



**Jacques Berg** 







Fora - United House, 9 Pembridge Road, London, W11 3|Y

Epworth House, 25 City

Road, EC1Y 1AA, London, UK

## Naz Ozertugrul

Head of Investment and Partnerships, Europe

#### **NTT DATA Inc**

#### https://uk.nttdata.com/



Advanced Manufacturing, Al & Data, Energy & Climate tech, Enterprise software, FinTech & InsurTech, Healthcare & Medical, Quantum Compu Space & Satellite, Smart City & Real Estate, Transportation & Mobility

NTT DATA Group is investing into a wide range of R&D and innovation related activities across EMEA, from early-stage R&D and university collaborations, through to partnerships with startups and scaleups, and to the development and commercialisation of IP and innovative assets and services to support our clients across a wide range of industries.

Activities cover consortium building for applied R&D with academic and public sector agencies, and collaborative developments.

#### R&D Centre

Tom Winstanley





Innovation Lab - established team doing in-market innovation

#### **Digital Garage**

https://www.garage.co.jp/en/



**IETRO** 

Al & Data, FinTech & InsurTech, Enterprise software

Our London office is responsible for finding investment opportunities in Europe tech space, mainly in fintech, Al, SaaS, travel and ecommerce verticals.

In addition, we are focusing on developing partnerships with leading European startups and build a bridge between Japan and Europe tech ecosystems.



#### Toshiba Europe

#### https://www.toshiba.eu/pages/eu/



#### Al & Data, Energy & Climate tech, Quantum Technology, Advanced Manufacturing

The research and innovation laboratories of Toshiba are located in Bristol, Cambridge and Dusseldorf. The laboratories in Bristol and Cambridge are focusing on Data, Al, Advanced Manufacturing and Quantum.

The laboratory in Dusseldorf is focusing on areas related to regenerative concept which includes decarobonisation/net zero and LCA managements. All those laboratories are responsible for running research activities with partners and PoCs in Europe.

#### 🗣 Innovation Lab

Bristol & Cambridge, UK Dusseldorf & Aachen, Germany

#### Dr. Kohei Onizuka

General Manager of Regenerative Innovation Centre, Deputy Managing Director of Bristol Research and Innovation Laboratory



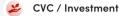


#### https://capital.rakuten.com/



Al & Data, FinTech & InsurTech, Space & Satellite, Transportation & Mobility

Rakuten Capital is the corporate venture capital arm of Rakuten Group Inc., and its European office is in Luxembourg. We provide investment funding, sector experience, and operational support to our portfolio companies worldwide. Our mission is to contribute to society by creating value through innovation and entrepreneurship, offering a broad range of online and offline services, including e-commerce, travel, FinTech, digital content, communications, credit cards, banking, securities, insurance, electronic money, and professional sports.



2 rue du Fossé, L-1536 Luxembourg

#### Susumu Ishikura

Head of Investment Management









## LIFE SCIENCE & BIO

As the world's second-largest pharma and medtech market, Japan has historically been an innovation centre for the industry. Now, the nation is being spurred on by societal issues such as a population that is ageing at a globally unprecedented rate – with over 28.6% of the population aged 65 or more as of 2020. Against this backdrop, Japan's public and private sectors are working together to establish a new "society of health and longevity".



Innovation Hub – small team focused on tech/trend scouting

Innovation Lab – established team doing in-market innovation

#### Astellas Pharma Europe Ltd

https://www.astellas.com/en/innovation



Healthcare & Medical

Astellas is dedicated to contributing towards the improvement of the health of people around the world through the provision of innovative and reliable pharmaceutical products. Our VISION is on the forefront of healthcare change to turn innovative science into value for patients.

Our Search and Evaluation office in the UK consistently enhances Astellas' pipeline by catalysing innovation through strategic investments and partnerships for patient VALUE



9 Hills Road, Cambridge, CB2 1GE, UK

## Hiro Usuda

Scouting & Transaction Lead, Business Development



#### Eisai Ltd

https://www.eisai.eu/



Eisai's EMEA Knowledge Centre is a European strategic base, incorporating a manufacturing plant, research laboratory, office building and shared facilities. Our key therapeutic areas are neurology, oncology and tropical diseases ("global health").

Eisai is looking for technologies and opportunities for collaboration and venture investments in the drug discovery field and digital health to complement internal R&D and ecosystem building – and to date has conducted multiple collaborations with academic groups and in the biotech sector.



Mosquito Way, Hatfield, Herts, AL10 9SN, UK

## Peter J. Atkinson PhD

Executive Director & Head, Hatfield Research Laboratories and UK Academic & Industry Alliances



#### Chugai Pharmaceutical Co., Ltd. https://www.chugai.eu/



Healthcare & Medical, Biotechnology, Al and Analytics

Chugai Pharma's mission is to create innovative drugs for the benefit of patients. In Europe, Chugai has affiliates in UK, France and Germany, in charge of sales, development and regulatory affairs. The European Partnering Team is looking for late-stage assets in the fields of Oncology, Immunology, Hematology and Specialty Care. We seek commercial rights for Europe and Japan. In addition, if there is any interest in early-stage research collaboration with Chugai, we can liaise communication with the Chugai Japanese team.

🍳 🛛 Innovation Hub

Mulliner House, Flanders Road, Turnham Green, London, W4 1 NN, UK

Marion Soto Head of Partnering Europe



#### Fuji Europe Africa B.V.

www.fujioileurope.com



The Fuji Oil Global Innovation Center Europe is located in the heart of the Dutch Foodvalley and is focused on external partnerships with academic institutions and companies with innovative technologies in the field of sustainable and mild food processing, with a focus on plant-based foods, and co-creation with European-based partners to utilize Fuji's food-related technologies to achieve win-wins and market growth.

Activities include co-creation and R&D collaborations, technology scouting and external partnering.

🔍 Innovation Hub

Dr Liz Kamei

Managing Director

Plus Ultra II, Bronland 10, 6708 WH Wageningen, The Netherlands



36

JETRO -

#### Kao Chemicals Europe, S.L.U.

https://www.kaochemicals-eu.com

#### Chemicals & Materials

We contribute to the satisfaction and enrichment of people's lives and towards sustainable development.

In order to achieve these goals, we are a solutions provider that adds value to the manufacture of hygiene, health and beauty products.



Puig dels Tudons, 10 08210 Barbera del Valles, Barcelona, Spain

#### Nobumichi Kamiyoshi



#### Maruho Deutschland GmbH

https://www.maruho.co.jp/english/



Healthcare & Medical, Biotechnology

Maruho is a pharmaceutical company that has contributed to people's health and better living for over 100 years since its founding in 1915. Maruho Deutschland GmbH is focused on the pharmaceutical business in dermatology, and related dermatology areas – seeking in-licensing, co-development and investment opportunities.

#### Innovation Hub

Berliner Allee 29, 40212, Dusseldorf, Germany

#### Takeshi Higuchi

Director, R&D Business Strategy

#### Sysmex R&D Center Europe GmbH

https://www.sysmex-rdce.com/



Healthcare & Medical

The Innovation department is based in Hamburg, and is responsible for researching innovative technology and the latest trends in the European market. We develop partnerships with leading European academia and clinician. In addition, we execute clinical studies for future diagnosis.



Falkenried 88, 20251 Hamburg, Germany

Seigo Suzuki President



## Kikkoman Europe R&D Laboratory B.V.

#### https://www.kikkoman.eu/



Agritech & Foodtech, Al & Data, Biotechnology, Chemicals & Materials, Healthcare & Medical

Kikkoman Europe R&D Centre is based in Wageningen. In addition to strong connection with Dutch university and academia such as Wageningen University and TNO, Kikkoman seeks possible future collaboration with European university, institutes and start-ups in early stage.



Takuya Sato

General Manager

Nieuwe Kanaal 7G, 6709 PA Wageningen, The Netherlands



#### Shionogi https://www.shionogi.com/global/en/innovation.html

#### 🙍 Biotechnology, Healthcare & Medical

Shionogi is involved in activities including:

- Search & evaluation of innovation opportunities (co-R&D, licensing, investment)
- Building academia-industry research collaborations
- Developing new partnerships and B2B alliances
- Supporting management of existing collaboration projects
  - 🔍 🛛 Innovation Hub

FIFTY PADDINGTON, 50 Eastbourne Terrace, London, UK

### Yoshiro Shiba

Director of Global Innovation



#### Yokogawa Innovation Switzerland

https://www.yokogawa.com/yis/



Agritech & Foodtech, Biotechnology, Chemicals & Materials, Energy & Climate tech, Biomanufacturing

Yokogawa Innovation Switzerland (YIS) was established in 2020 as a bioCenter of Excellence of Yokogawa. YIS is responsible for building a strong base for its bioeconomy business by providing quick and proactive market research and development activities and introducing cutting-edge biotechnologies.

Currently, YIS focuses on biomanufacturing with the single-cell manipulation technology in Yokogawa.



Hegenheimermattweg 167A, 4123 Allschwil, Switzerland

#### Daisuke Nojima

Managing Director



37

## MOBILITY

Innovation Hub - small team

centers and university.

AISIN Europe

focused on tech/trend scouting

https://www.aisin-europe.com & https://www.roadtrace.eu

AISIN Europe innovation team related to location-

solutions, in partnership with companies, research

Al & Data, Smart City & Real Estate,

based services, is based in Belgium, south of

Brussels. We are developing new mobility

**Transportation & Mobility** 

Japan is well-known for its global automotive brands – but revolutions in electrification and smart mobility have opened interest in the space to a huge range of other Japanese corporations. From battery materials, V2X vehicle communication, MaaS (Mobility as a Service), and more – the opportunity in partnering with a Japanese company is greater than ever before.

Innovation Lab - established

team doing in-market innovation



presence with closer ties to industry

CVC / Innovation investing in startups

#### **DENSO AUTOMOTIVE Deutschland GmbH** www.denso.com



Agritech & Foodtech, Energy & Climate tech, Smart City & Real Estate, Transportation & Mobility

DENSO seeks synergies with unique European start-ups which already have a prototype or a product, for the market entrance by codevelopment, PoC and/or further business collaboration.

Innovation Lab

Freisinger Str. 21-23, 85386 Eching, Bayern, Germany

## Go Kojima

Senior Manager, Business Innovation & Development



#### **EXEDY Clutch Europe Ltd.**

https://www.saietta.com/

Advanced Manufacturing, Energy & Climate tech, Transportation & Mobility

As part of a Japanese auto parts manufacturer based in Silverstone, the company aims to bring future tech business from Europe, the most advanced region globally in the development of next-generation mobility technologies.

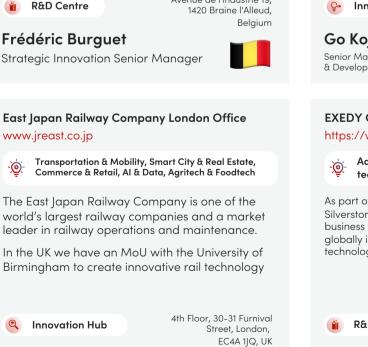


1500A Siverstone Technology Park, Northamtonshire, NN12 8FU

Kenichi Takezaki

Director





Avenue de l'industrie 19.

Susumu Nagawa London Representative

-@



#### EXEDY Corporation

#### https://www.exedy.com/en/



#### Advanced Manufacturing, Energy & Climate Tech, Transportation & Mobility

The EXEDY Group established its first European R&D center in Silverstone, UK, in 2024. This center explores not only the field of mobility but also a wide range of climate technologies.

Leveraging core technologies such as vibration, friction, and fluid dynamics, it collaborates with startups to identify and develop new business ventures.



1500A Siverstone Technology Park, Northamtonshire, NN12 8FU

### Yuki Kawahara

Head of Advanced Development, Deputy Executive General Manager of Development Headquarters

## Honda R&D Europe (Deutschland) GmbH

https://www.honda.de



Advanced Manufacturing, Energy & Climate tech, Transportation & Mobility, AI & Data

Honda R&D Europe conducts research and studies necessary for product and service development, with a focus on mobility, energy, communication and the environment.

👸 🛛 R&D Centre

Carl-Legien-str.30, 63073 Offenbach, Germany

## Patrik Ponec

Vice President



#### Nissan Motor Manufacturing (UK) Ltd

https://www.nissan-global.com/EN/COMPANY/ PROFILE/EN\_ESTABLISHMENT/EUROPE/



The Research and Advanced Engineering department of NTCE (Nissan Technical Centre Europe) is based in Cranfield, and is responsible for researching innovative technology and the latest trends in the European market.

In addition to developing partnerships with leading European companies, we are also looking for the partnership opportunities in UK and EU, especially carbon neutral technologies, battery, e-PT and related technologies and also advanced manufacturing technologies.



Cranfield Technology Park, Moulsoe Road Cranfield, Bedfordshire, MK43 0DB, UK

Bedfordshire, M Kazuyuki Sakamoto





#### Honda Trading Europe GmbH

#### https://www.hondatrading.com/



Transportation & Mobility, Commerce & Retail, Chemicals & Materials

The head quarter of Honda Trading Europe GmbH is located in Frankfurt, Germany. Our New Business Development section is researching technology and the latest trends in the European market. Especially, our focusing is about mobility related. For instance, battery recycling



Hanauer Landstraße 222-226, 60314 Frankfurt am Main, Germany

## Kenichi Kametani



New Business Development Manager

#### Mazda Motor Europe GmbH, European R&D www.mazda.eu



Transportation & Mobility, Automotive Technologies

As Mazda's European Research & Development Centre, design, invention, and technical innovation are at the core of what we do.

In cooperation with our Japanese mother company Mazda Motor Corporation, we develop and design models from the initial concept to the finished vehicle, helping to shape a sustainable future of mobility every day.

📋 R&D Centre

61440 Oberursel, Hiroshimastrasse 1, Germany

## Christian Schultze

Deputy General Manger



#### Toyota Material Handling Europe AB

https://toyota-forklifts.eu/



Al & Data, Advanced Manufacturing, Commerce & Retail, Energy & Climate tech, Transportation & Mobility, OTHER, Smart City & Real Estate, Quantum Computing, Chemicals & Materials, Supply Chain and Logistics, Field Service

TMHE Strategic Innovation Office aims to research and investigate the latest business and technology trends that can have major impact on the transformation of the supply chain industry. TMHE has established Research and Innovation as well as Development centres across Europe focusing on delivering state of the art products and services for the supply chain domain, including manual and fully automated vehicles. The solution portfolio aslo consists of software solutions and new innovative energy solutions.

TMHE has well established start up collaboration arenas such as IndX in Sweden and Log!Ville in Belgium. We are regularly attending relevant start up events across Europe in our search for new innovative solutions. We are actively searching for innovative startups that have solutions targeting our core focus areas - Autonomy, Sustainability and Connectivity

- Innovation Lab

Svarvargatan 8, 59581 Mjölby, Sweden

Hans Larsson



Director Strategic Innovation

#### Toyota Motor Europe

#### www.toyota-europe.com



Al & Data, Chemicals & Materials, Energy & Climate tech, FinTech & InsurTech, Transportation & Mobility, Advanced Manufacturing, Microelectronics & Semiconductor

To transform into a mobility company with a focus on contributing to the realisation of a sustainable society, TME aims to develop innovative technologies applicable to product development and services. Whilst we have dedicated teams in R&D, Production Engineering, Manufacturing, IT and HR, we foster a culture to promote innovation amongst all employees.

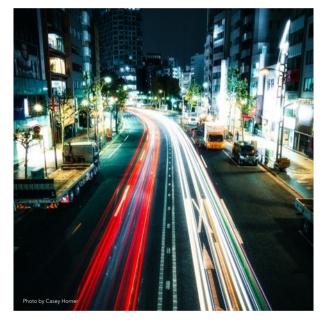


Karen Peeters Head of Business Innovation Avenue du Bourget 60, 1130 Brussels, Belgium

**Joost Segers** Senior Manager Social Impact

Frederic Knockaert Manager Innovation & Tech Mgt











## **MULTI-SECTOR**

Japan is home to some of the world's largest conglomerates, some of which are featured in this directory. From energy and infrastructure, to finance, digital technology, and more – Japan's multi-billion-dollar conglomerates are involved in almost every conceivable sector. And from a startup perspective, leveraging these wide-ranging networks can be a powerful way to accelerate the growth of your business.



presence with closer ties to industry

investing in startups

## **Hitachi Ventures**

#### www.hitachi-ventures.com



Advanced Manufacturing, Al & Data, Biotechnology, Energy & Climate tech, FinTech & Insur Fach, Healthcare & Medical, Quantum Computing, Microelectronics & Semiconductor Smarr City & Real Estate, Iransportation & Mobility, Web3 & Metaverse

Hitachi Ventures (HVG ) with its HQ in Munich besides Palo Alto and Boston is the global CVC arm of Hitachi Ltd. HVG minority invests in selected early-stage startups in NA, EMEA and now India too. In focus are fast scaling companies in upcoming markets with strategic future fit to Hitachi in all sectors of Digital, Environment, Industry and Healthcare.

HVG recently increased the amount they are investing in startups to \$ 1bn with the launch of a new \$ 400m fund, which will focus on the next wave of technological breakthroughs and innovative **businesses** 

> Leopoldstr 154, 80804 Munich, Germany

## Dr Stefan Gabriel

CEO and MD



www.presidio-ventures.com



Advanced Manufacturing, Al & Data, Biotechnology, Energy & Climate tech, Enterprise software, FinTech & InsurTech, Healthcare & Medical, Quantum Computing, Space & Satellite

As Sumitomo Corporation Europe, we have been operating a Business Development Unit in Europe since 2017. In addition, our CVC arm, Presidio Ventures Europe, was established in 2021. We have made several investments in European Deep-tech from World Class Academias such as Cambridge, Oxford, and Imperial Universities



Kuni Kawase

Managing Director

UK, Germany, Norway, Spain, Poland, France





Innovation Lab - established team doing in-market innovation

Hitachi Europe Ltd. http://innovate.hitachi.eu/en/



AI & Data, Biotechnology, Energy & Climate tech, Quantum Computing, Transportation & Mobility, Metaverse

Our European R&D Centre innovates in mobility, energy, and data circulation industries in Europe through integration of our design capabilities, digital and domain technologies. We are taking a lead in innovation by collaborating with a wide range of stakeholders.



12th Floor, 125 London Wall, London EC2Y 5AJ, UK

### Dr. Kazuyuki Sugimura

General Manager & CTO, European R&D Centre



https://www.mitsubishicorp.com/jp/en/index.html



My department is responsible for building a competitive ecosystem with a wide range of corporates and enablers in order to drive digital transformation. There are multiple strategic approaches to acclerate the strategy.

- Strategic investment (incl. CVC, LP investment)
- Partnerships (Both tech and non-tech)
- Project development (e.g. PoC, Pilot project)

Innovation Hub

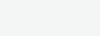
MidCity Place, 71 High Holborn, London, WC1V 6BA, United Kingdom

### Yohei Matsueda

General Manager for Digital Solution







## CVC / Investment

#### SBI Ventures Europe GmbH

#### https://www.sbiventures.eu/



Advanced Manufacturing, Agritech & Foodtech, AI & Data, Chemicals & Materials, Quantum Computing, FinTech & InsurTech, Space & Satellite, Microelectronics & Semiconductor, Transportation & Mobility

We are the European Venture capital unit of SBI Group. We are actively looking for the opportunity to invest in European startups who have cutting-edge technology. We are focusing on all European countries.

We have a lot of connection with Japanese corporations through SBI's huge network. We support our European portfolio companies to grow their business here in Europe as well as to expand their business into Japanese market via SBI's partner network.



Managing Director

Krausenstraße 9–10, 10117 Berlin, Germany

#### Takeshi Kuribayashi



#### Sony Innovation Fund

https://www.sonyinnovationfund.com/



Al & Data, Energy & Climate tech, Web3 & Metaverse, Microelectronics & Semiconductor, Entertainment (Gaming, Music & Sports)

Sony Innovation Fund EMEA team is based in London, and is responsible for investing innovative technology companies in the areas of deeptech, entertainment, web3/blockchain and climate.

We also have responsibilities to develop strategic partnerships between Sony Groups and EMEA startups.



Brunel Building, 2 Canalside Walk, London, W2 1DG

## Satoko Suenaga

Investment Manager





#### Sojitz Corporation of Europe B.V.

https://www.sojitz.com/en/corporate/organization/



## Agriculture & Food/Beverage, Transportation & Mobility, Chemical, Energy, Metal

Sojitz Corporation is a sogo shosha based in Tokyo, Japan – and is engaged in a wide range of businesses globally. At Sojitz Corporation of Europe B.V, the company is searching for investment opportunities – for example in areas such as not only agriculture & food, transportation & mobility, but also the recycling of industrial materials.



Rembrandt Tower 11 Floor, Amstelplein 1, 1096HA, Amsterdam, The Netherlands





## Sumitomo Corporation Europe

www.sumitomocorporation.com



Chemicals & Materials, Energy & Climate tech, Enterprise software, FinTech & InsurTech

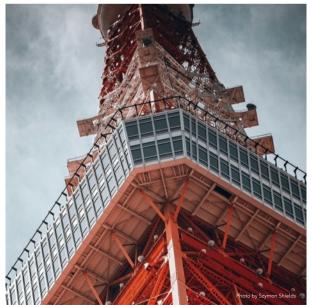
Sumitomo Corporation Europe established a Business Development Unit in Europe in 2017. The main theme of new business development is Green & Digital.

🗣 🛛 Innovation Lab

UK, Germany, Norway, Spain, Poland, France

Kuni Kawase General Manager, Innovation Promotion Department





# INDEX



## **Directory Companies: Sectors of Interest**

													nductor					
		Advanced Manufacturing	ь & Foodtech	α	Biotechnology	Chemicals & Materials	Commerce & Retail	& Climate tech	Enterprise software	FinTech & InsurTech	Healthcare & Medical	Quantum Computing	Microelectronics & Semiconductor	Smart City & Real Estate	Space & Satellite	Transportation & Mobility	Web3 & Metaverse	
		ance	Agritech &	🖌 Al & Data	schr	nico	me	gy 8	rpri	sch	thco	ntur	oele	t C	e te	ods	3 3 3	Ш
Company Name	Page	dvo	grit	₽ B	liote	Cher	с С	Energy	ntei	inTe	lea	Quai	Aicr	ma	bad	ran	Veb	ОТНЕК
AISIN Europe	38	∢	⊲	▼	ш	0	0	ш	ш	LL		0	2	S	S		>	0
Astellas Pharma Europe Ltd	36																	
Chubu Electric Power Co.,Inc. Chugai Pharmaceutical Co., Ltd.	28 36																	
Dai-ichi Life International (Europe) Limited	33																	
Daikin Europe N.V.	28																	Advanced technology rerated to heating, ventilation, and Air Conditioning
DENSO AUTOMOTIVE Deutschland GmbH	38													V				
Digital Garage	34																	
DOCOMO Europe Ltd East Japan Railway Company London	34 38																	telecom(ORAN)
Eisai Ltd	36																	
ENEOS Europe	28																	
EXEDY Clutch Europe Ltd.	38																	
EXEDY Corporation	39 36																	
Fuji Europe Africa B.V. Hitachi Europe Ltd.	41																	
Hitachi Ventures	41																	
Honda R&D Europe (Deutschland) GmbH	39																	
Honda Trading Europe GmbH	39																	
Idemitsu Innovation Europe AG IHI Europe Ltd.	28 30																	
JX Advanced Metals Corporation	30																	Photonics
Kao Chemicals Europe, S.L.U.	37																	
Kikkoman Europe R&D Laboratory B.V.	37																	
KUBOTA HOLDINGS EUROPE B.V.	30																	
Maruho Deutschland GmbH Mazda Motor Europe GmbH, European R&D	37 39																	Automotive technologies
Mitsubishi Chemical Europe	30															-		
Mitsubishi Corporation London Branch	41		_				$\checkmark$						_	_				
Mitsubishi Electric Europe B.V.	31																	
Mitsubishi Heavy Industries EMEA Ltd Mitsui Chemicals Europe GmbH	29 31																	
Mitsui Sumitomo Insurance Co., Ltd	33	-																
Murata Electronics Europe B.V.	31																	Human Augmentation
NGK Europe GmbH	31																	
Nippon Electric Glass Europe GmbH Nippon Life Insurance	31 33																	
NIPPON SHOKUBAI EUROPE N.V.	29																	
Nissan Motor Manufacturing (UK) Ltd	39																	
Niterra EMEA GmBH	31																	
Nitto Deutschland GmbH	32 32																	Robotics
NTN Europe NTT Advanced Technology Corporation	32																	
NTT DATA Inc	34																	
Osaka Gas UK, Ltd	29												_					
Panasonic Holdings Corporation Presidio Ventures Europe	32 41																	
Presidio Ventures Europe Rakuten Capital	41 35	•		V					•	V						V		
Rakuten Group Inc	33									_								
SBI Ventures Europe GmbH	42																	
SEKISUI EUROPE B.V.	32																	
Shimizu Corporation Shionogi	29 37			<b>V</b>				<b>V</b>								<b>V</b>		
Sojitz Corporation of Europe B.V	42																	
Sony Innovation Fund	42									_								Entertainment - gaming, music & sports
Sumitomo Corporation Europe	42																	
Sysmex R&D Center Europe GmbH TEL Venture Capital Inc	37 34																	
Tokyo Electric Power Company Holdings, Inc	29																	Offshore Wind Power, Interconnector
Tokyo Gas United Kingdom Ltd.	29	_										_						
Toshiba Europe	35																	
Toyota Material Handling Europe AB Toyota Motor Europe	39 40																	Supply Chain and Logistics, Field Service
Yokogawa Innovation Switzerland	37																	Biomanufacturing





## JETRO (Japan External Trade Organisation) London Investment and Innovation Division

- Address: Cheapside House, 134/138 Cheapside, London, EC2V 6BJ
- Email: LDN\_Invest@jetro.go.jp
- in, LinkedIn: <u>https://www.linkedin.com/company/jetro-europe-innovation/</u>
- Website: <a href="https://www.jetro.go.jp/uk/Invest\_in\_lapan.html">https://www.jetro.go.jp/uk/Invest\_in\_lapan.html</a>

## About Intralink

Intralink is an international business development and innovation consultancy specialising in international markets. With 140 employees, a 35-year track record and more than 20 locations across three continents, our mission is to accelerate your innovation, growth and green transition through cost-effective, results-driven global engagement.

Copyright © 2025 JETRO. All Rights Reserved